

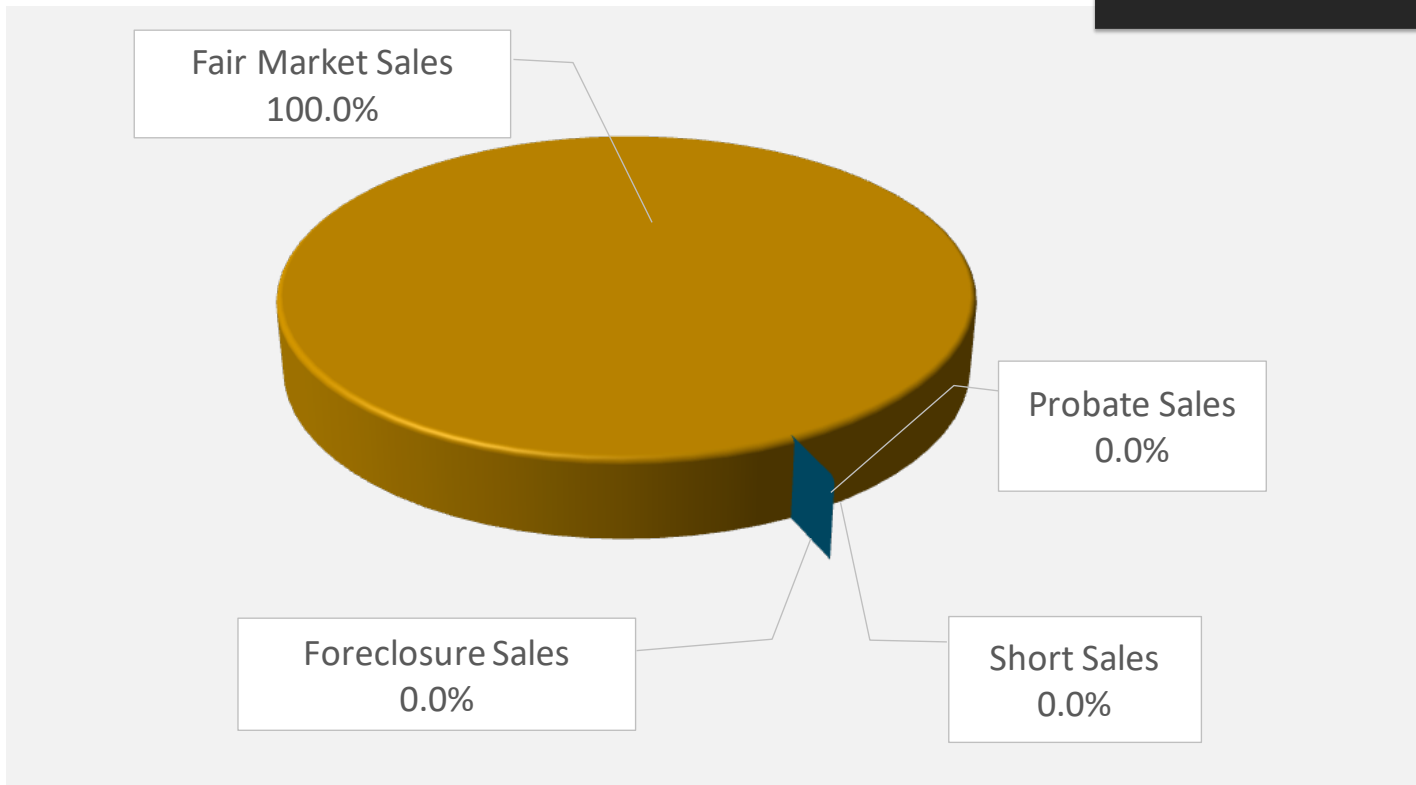


OCTOBER 2022

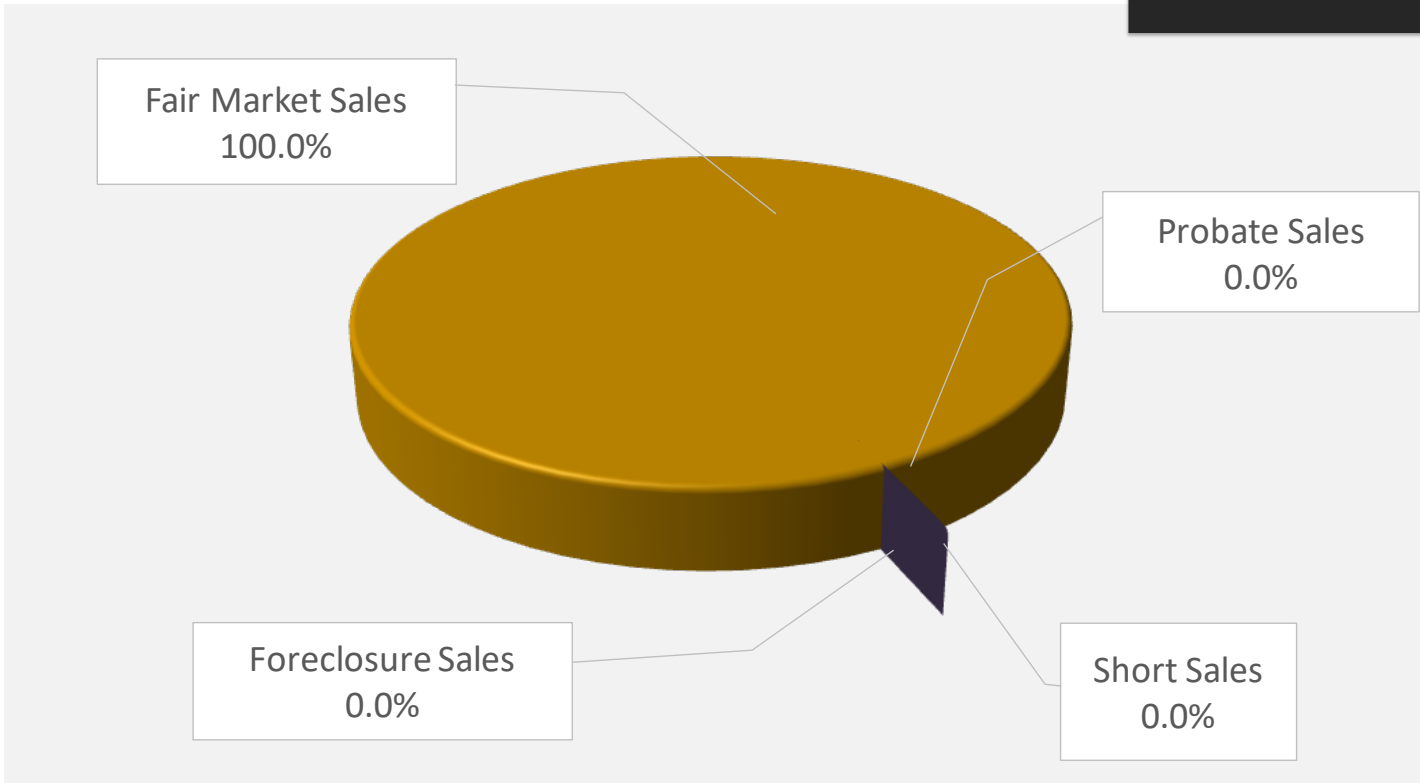
MOUNTAIN HOUSE REAL ESTATE SALES REPORT



Sold Homes Summary

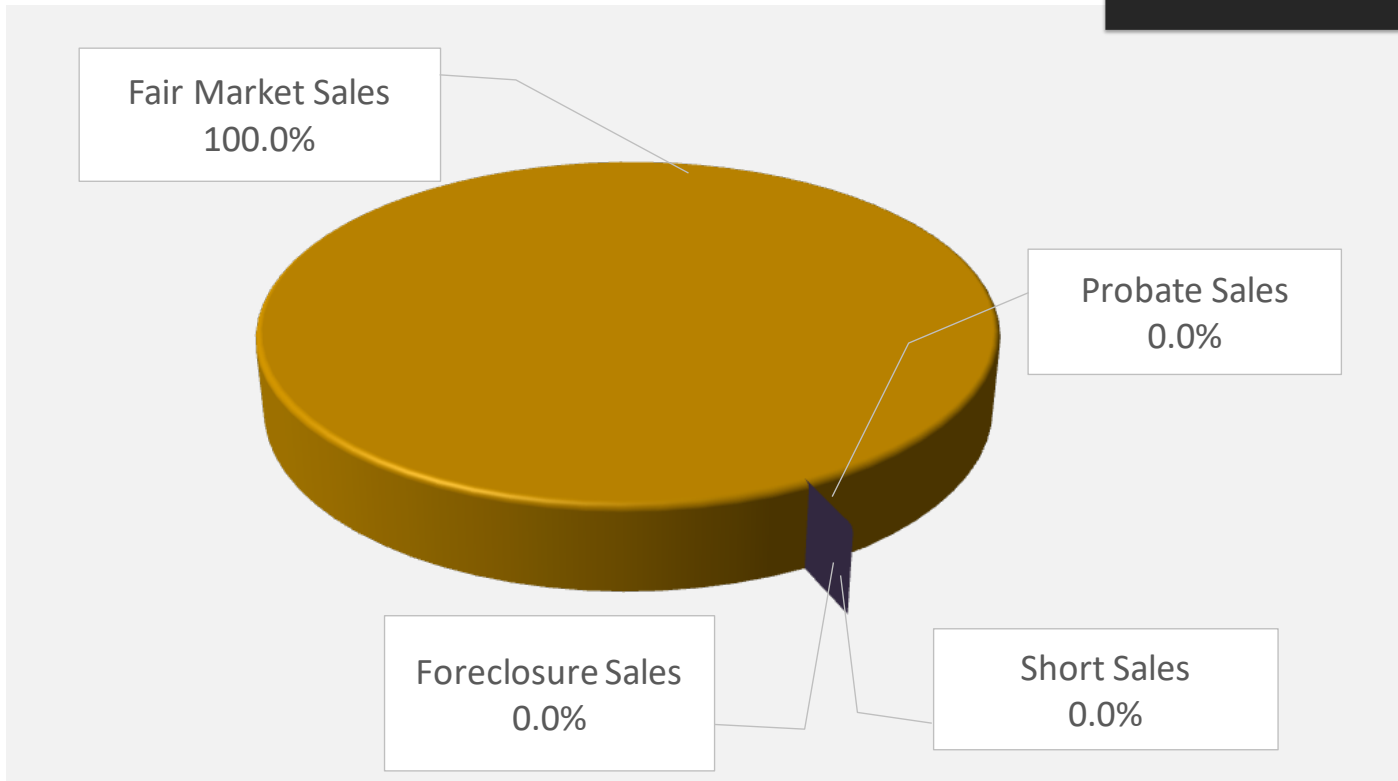


Available Homes

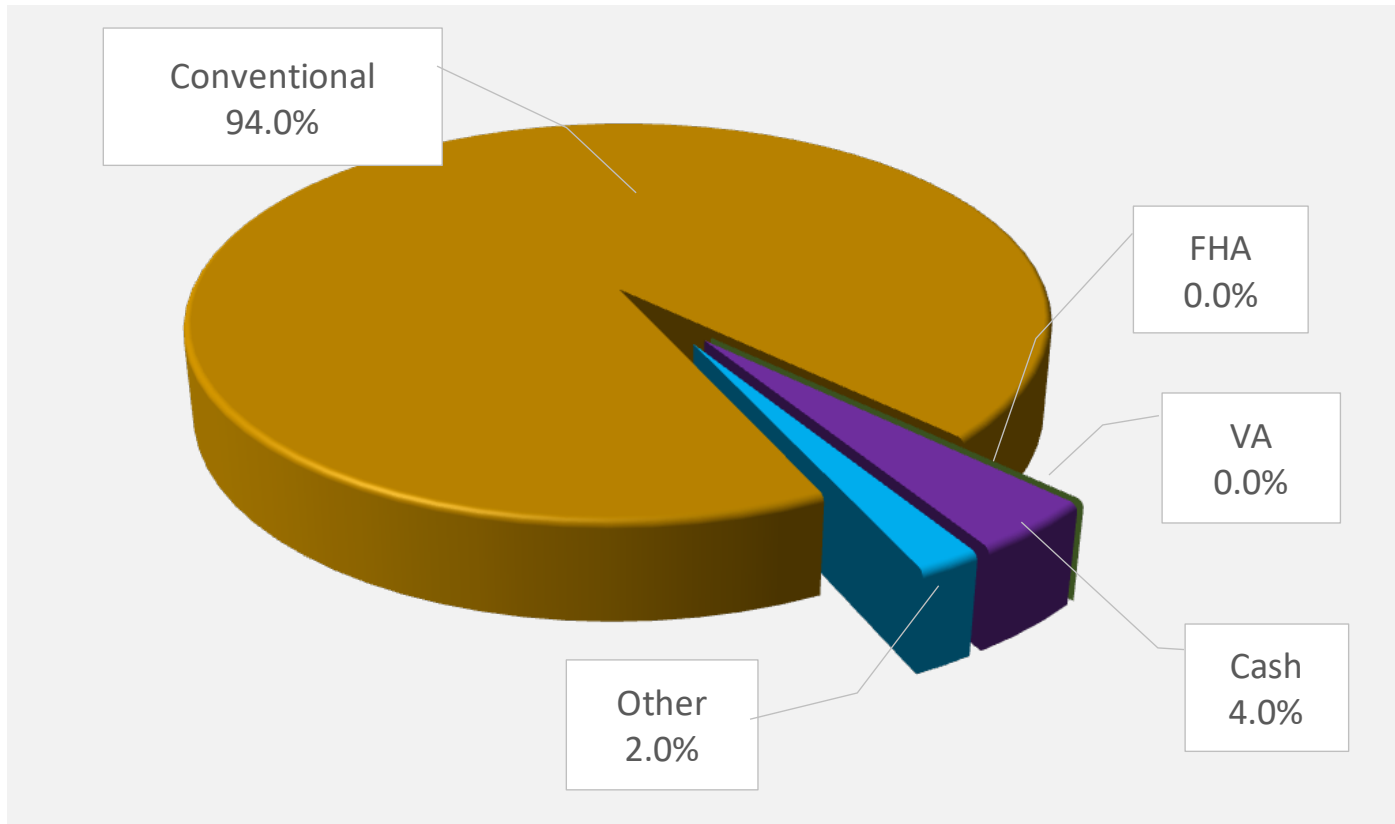


Pending Homes

10

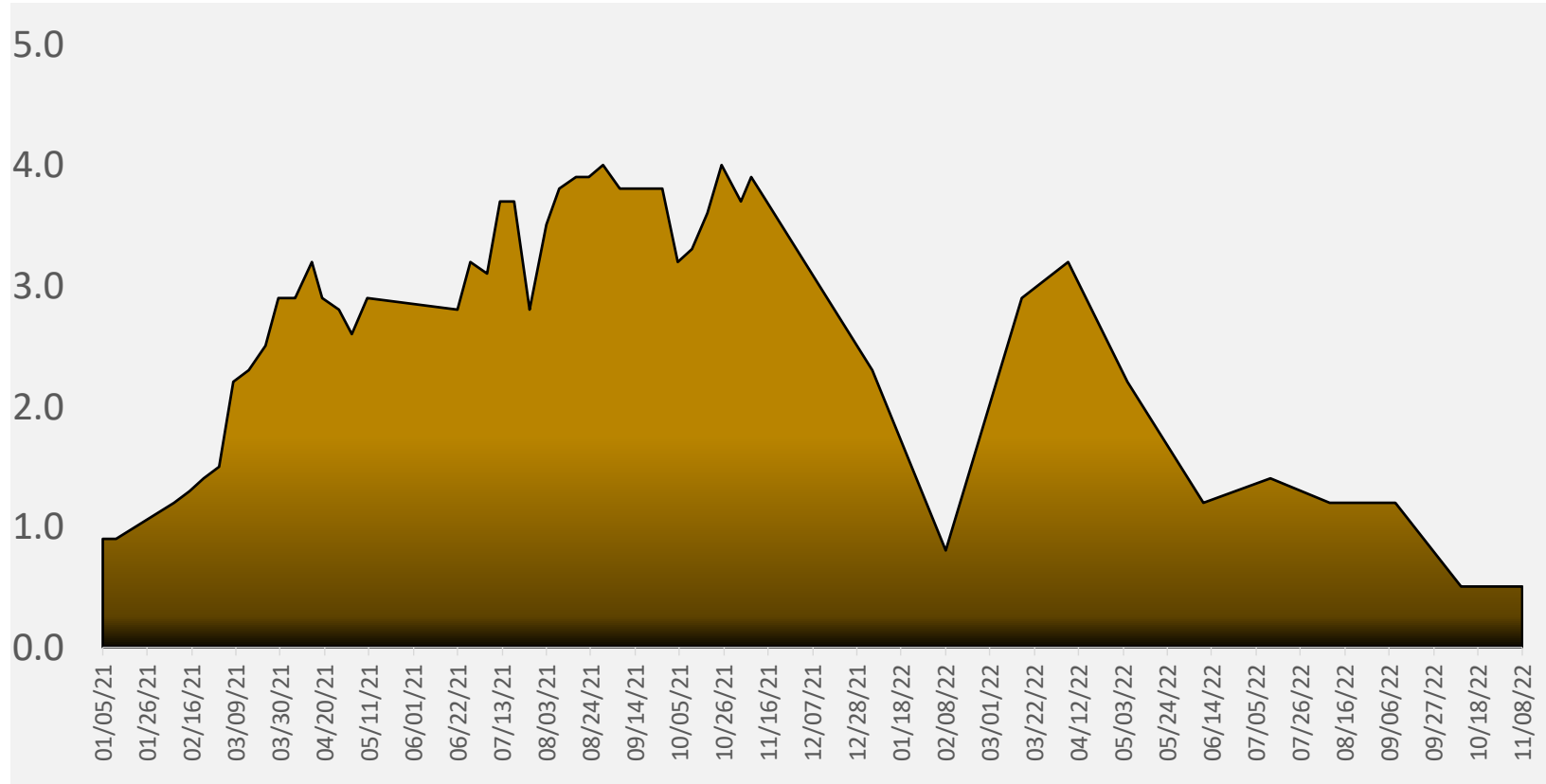


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

42.5 Average days on market for homes in escrow.

0.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
14.29%

71.43%

0
Available homes are short sales.

0
Available homes are bank owned (REO).

1
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

50.00%

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.



MARKET STATISTICS:

9
Homes sold in the past 30 days.

200
Homes sold in the past 6 months.

47
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.
\$429.27

Average selling price in the past 6 months.
\$1,003,503

2412
Average square footage for home sold in the past 30 days.

22.2% Homes sold above original listed price in past 30 days.

93.5% Average Asked to Sold Ratio in the past 30 days.

97.0% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

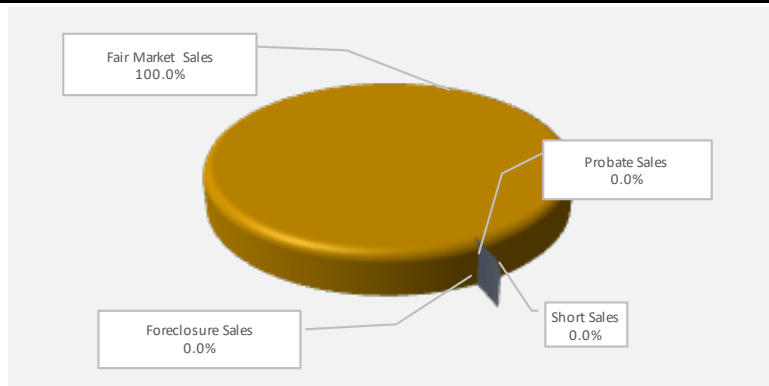
MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 11/08/22

7 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	7	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	799,000
Average	\$	1,107,671
High	\$	1,475,000
Average DOM:		27.3



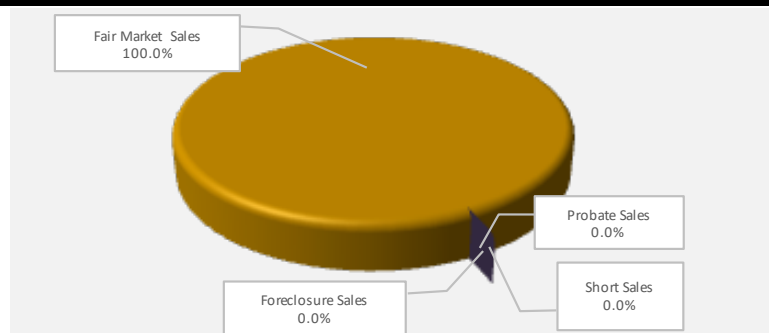
4 Listed in the past 30 days.
7 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	6	85.7%
Vacant	1	14.3%

10 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	10	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	728,000
Average	\$	948,680
High	\$	1,180,000
Average DOM:		42.5

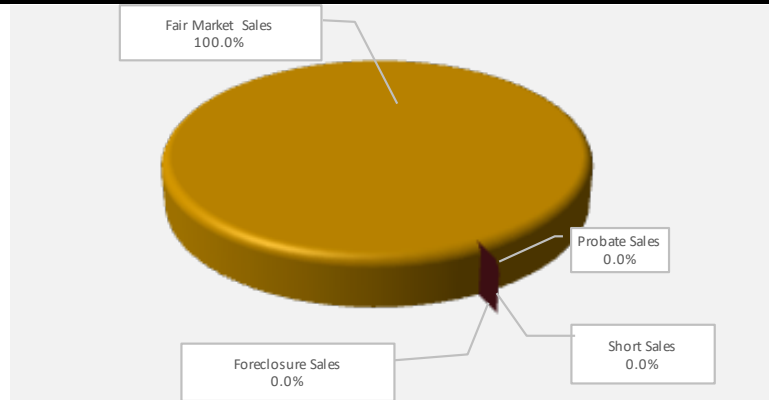


Sold Homes Summary

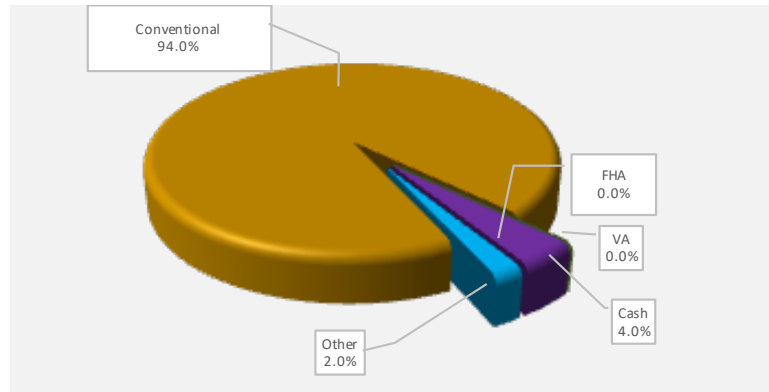
9 Sold in the past 30 days
47 Sold in the past 60 days
200 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	200	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	986,653
High	\$	1,549,000
Average DOM:		22.2



New Financing Type	Homes	Percentage
Conventional	188	94.0%
FHA	0	0.0%
VA	0	0.0%
Cash	8	4.0%
Other	4	2.0%
		100.0%



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 11/08/22			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	0	0	0	0.00%
\$600,000	to	\$624,999	0	0	0	0.00%
\$625,000	to	\$649,999	0	0	0	0.00%
\$650,000	to	\$674,999	0	0	0	0.00%
\$675,000	to	\$699,999	0	0	0	0.00%
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	1	0	1	100.00%
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	0	0	0	
\$800,000	to	\$824,999	1	1	0	0.00%
\$825,000	to	\$849,999	1	0	1	100.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	2	0	2	100.00%
\$900,000	to	\$924,999	0	0	0	
\$925,000	to	\$949,999	2	1	1	50.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	4	2	2	50.00%
\$1,000,000	to	\$1,024,999	0	0	0	0.00%
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	0	0	0	
\$1,075,000	to	\$1,099,999	0	0	0	
\$1,100,000	to	\$1,124,999	0	0	0	0.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		6	3	3	50.00%
TOTAL			17	7	10	58.82%

MARKET TIMING:

42.5 Average days on market for homes in escrow.

0.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%
0 Available homes are bank owned (REO). REO percentage: 0.00%
1 Available homes are vacant (includes REO). Vacancy rate: 14.29%
71.43% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%
0 Pending homes are bank owned (REO). REO percentage: 0.00%
50.00% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

9 Homes sold in the past 30 days.
\$1,003,503 Average selling price in the past 6 months.
\$429.27 Average price per square foot in the past 30 days.
2412 Average square footage for home sold in the past 30 days.
22.2% Homes sold above original listed price in past 30 days.
93.5% Average Asked to Sold Ratio in the past 30 days.
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200 Homes sold in the past 6 months.
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