



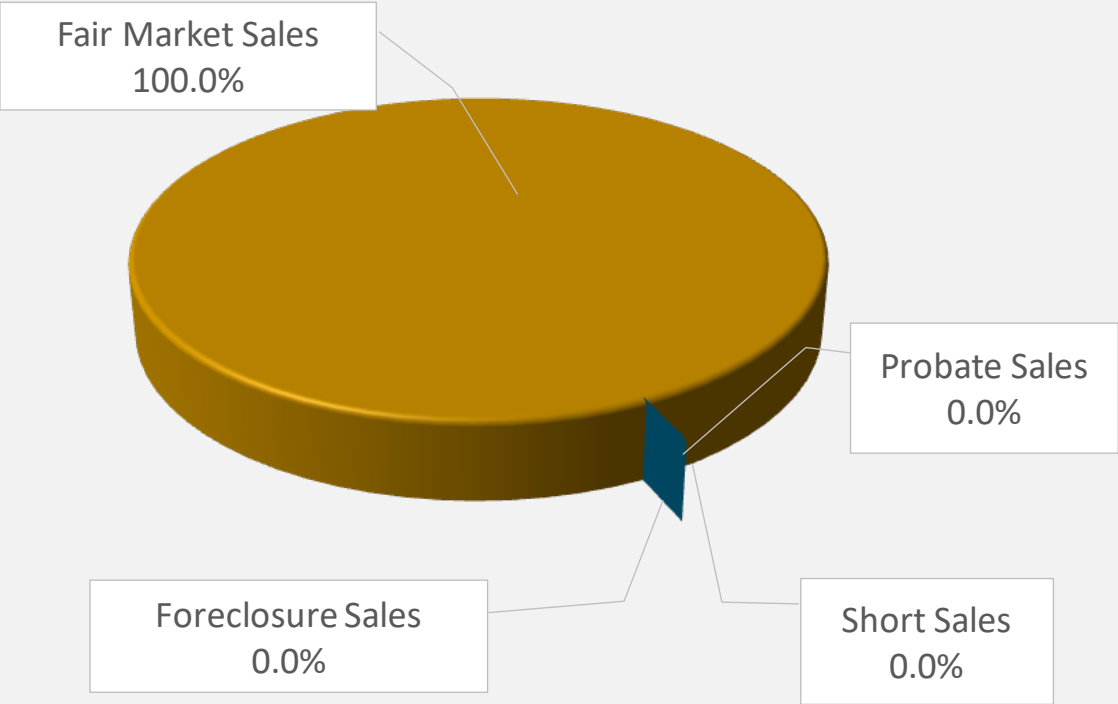
GOLDEN LION
REAL ESTATE, INC.

NOVEMBER 2022

LATHROP REAL ESTATE SALES REPORT

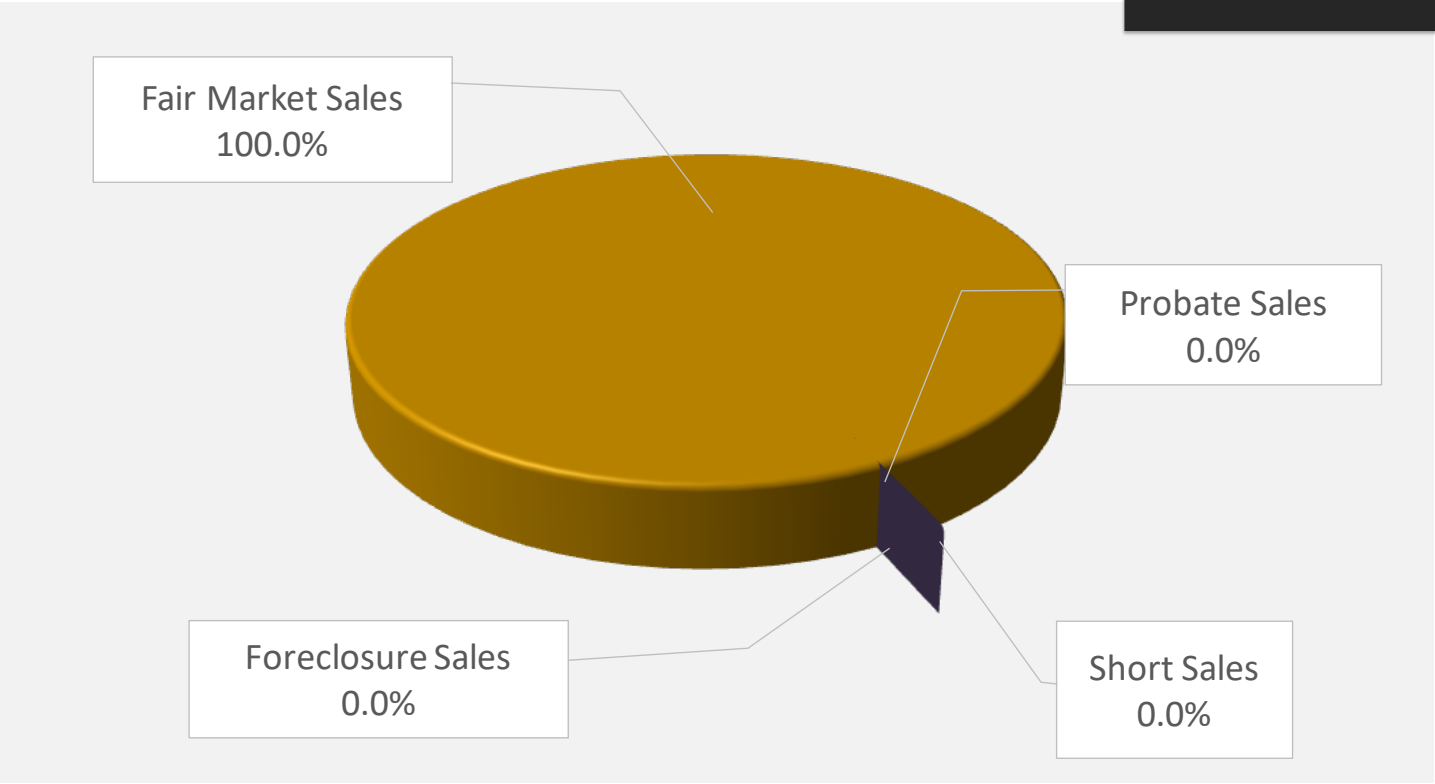
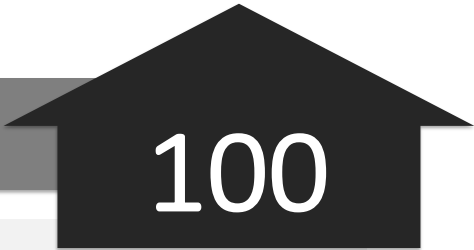


Sold Homes Summary



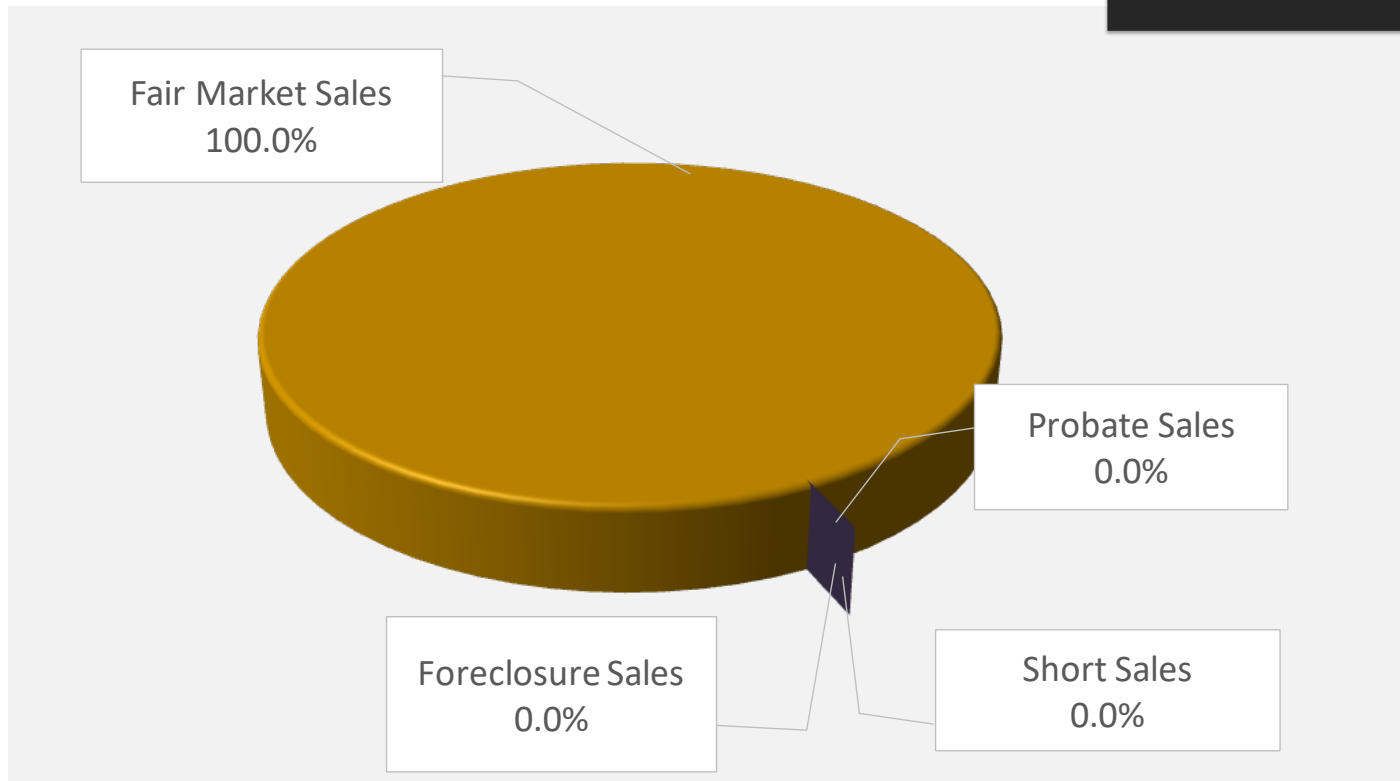


Available Homes

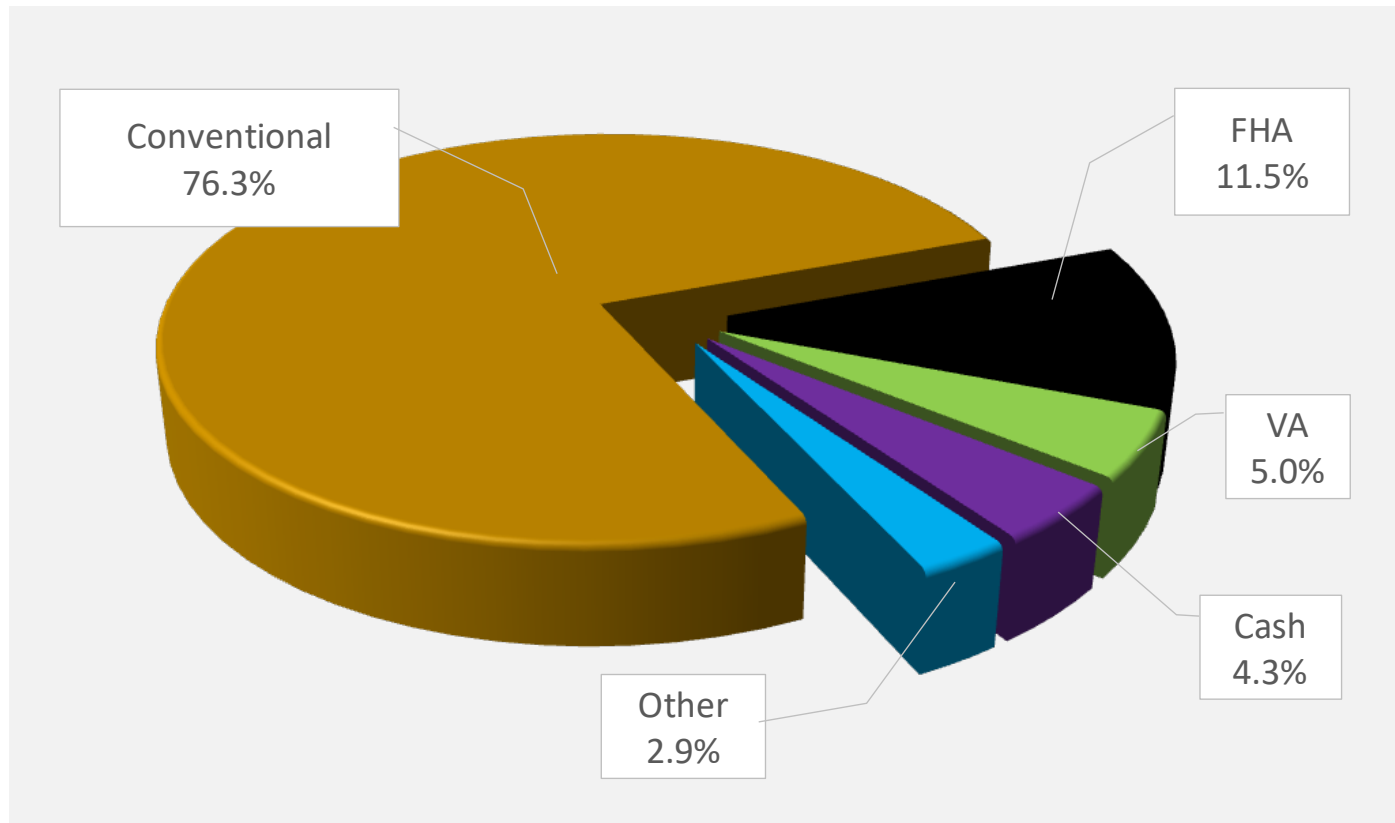


Pending Homes

40

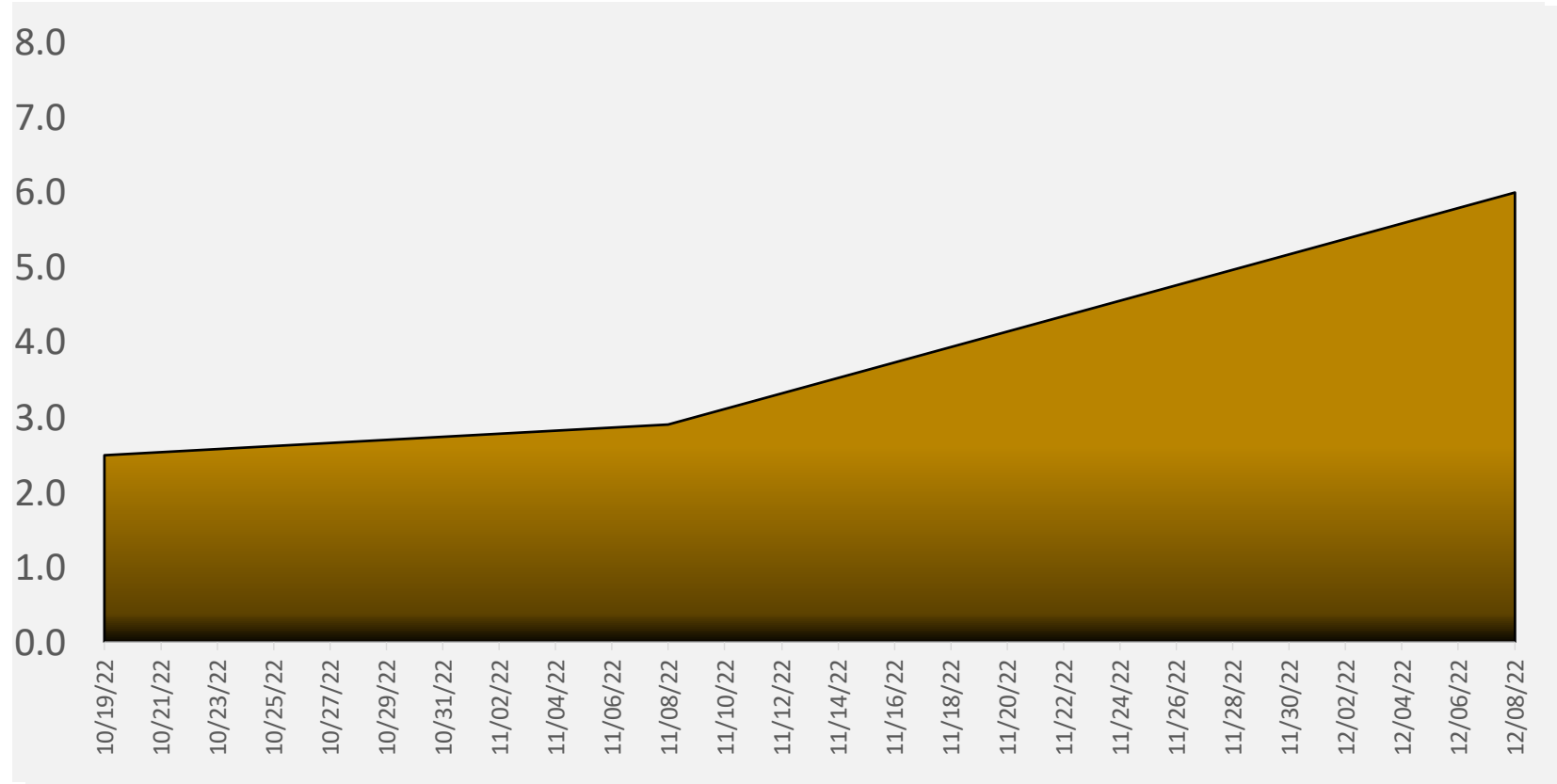


New Financing Type





Months of Remaining Inventory



State of the Market

MARKET TIMING:

46.1 Average days on market for homes in escrow.

6.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
8.00%

46.00%

Available homes have had price reductions since being listed

0
Available homes are short sales.

0
Available homes are bank owned (REO).

8
Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

52.50%

Of homes are pending for less than the original asking price.

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).

100 HOMES FOR SALE

40 HOMES IN ESCROW

MARKET STATISTICS:

37
Homes sold in the past 30 days.

139
Homes sold in the past 6 months.

62
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.
\$319.62

Average selling price in the past 6 months.
\$691,356

2259
Average square footage for home sold in the past 30 days.

10.8% Homes sold above original listed price in past 30 days.

93.2% Average Asked to Sold Ratio in the past 30 days.

93.5% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

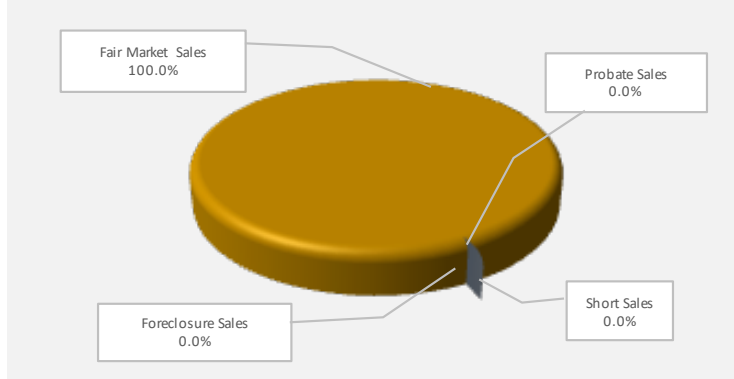
LATHROP REAL ESTATE SALES SUMMARY

Prepared: 12/08/22

100 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	100	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	429,000
Average	\$	732,364
High	\$	1,375,000
Average DOM:		56.1



Occupancy	Homes	Percentage
Occupied	92	92.0%
Vacant	8	8.0%

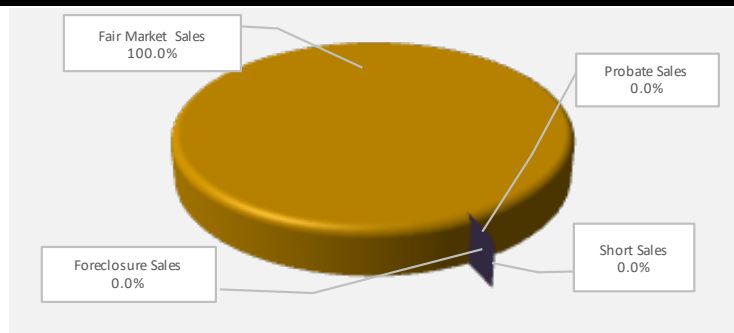
32 Listed in the past 30 days.

52 Listed in the past 60 days.

40 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	40	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	380,000
Average	\$	709,731
High	\$	1,100,540
Average DOM:		46.1



Sold Homes Summary

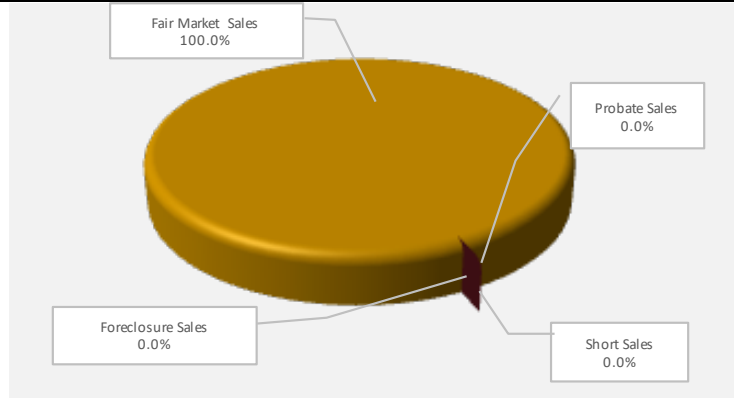
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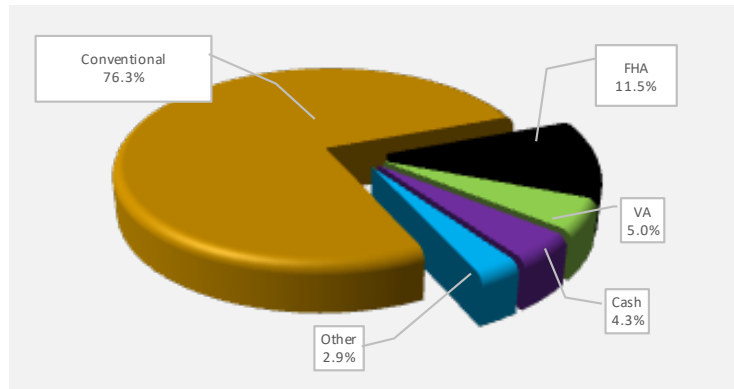
139 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	139	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	315,000
Average	\$	702,109
High	\$	1,249,000
Average DOM:		37.4



New Financing Type	Homes	Percentage
Conventional	106	76.3%
FHA	16	11.5%
VA	7	5.0%
Cash	6	4.3%
Other	4	2.9%
		100.0%



LATHROP REAL ESTATE SALES SUMMARY

Prepared: 12/08/22						
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$424,999	1	0	1	100.00%
\$425,000	to	\$449,999	1	1	0	0.00%
\$450,000	to	\$474,999	1	1	0	0.00%
\$475,000	to	\$499,999	3	1	2	66.67%
\$500,000	to	\$524,999	2	2	0	0.00%
\$525,000	to	\$549,999	6	5	1	16.67%
\$550,000	to	\$574,999	5	2	3	60.00%
\$575,000	to	\$599,999	5	4	1	20.00%
\$600,000	to	\$624,999	6	6	0	0.00%
\$625,000	to	\$649,999	8	5	3	37.50%
\$650,000	to	\$674,999	11	8	3	27.27%
\$675,000	to	\$699,999	14	8	6	42.86%
\$700,000	to	\$724,999	7	6	1	14.29%
\$725,000	to	\$749,999	12	9	3	25.00%
\$750,000	to	\$774,999	5	3	2	40.00%
\$775,000	to	\$799,999	9	6	3	33.33%
\$800,000	to	\$824,999	5	2	3	60.00%
\$825,000	to	\$849,999	4	4	0	0.00%
\$850,000	to	\$874,999	1	1	0	0.00%
\$875,000	to	\$899,999	8	7	1	12.50%
\$900,000	to	\$924,999	2	1	1	50.00%
\$925,000	and up		24	18	6	25.00%
TOTAL			140	100	40	28.57%

MARKET TIMING:

46.1 Average days on market for homes in escrow.

6.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

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0 Available homes are bank owned (REO). REO percentage: 0.00%
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46.00% Available homes have had price reductions since being listed.

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