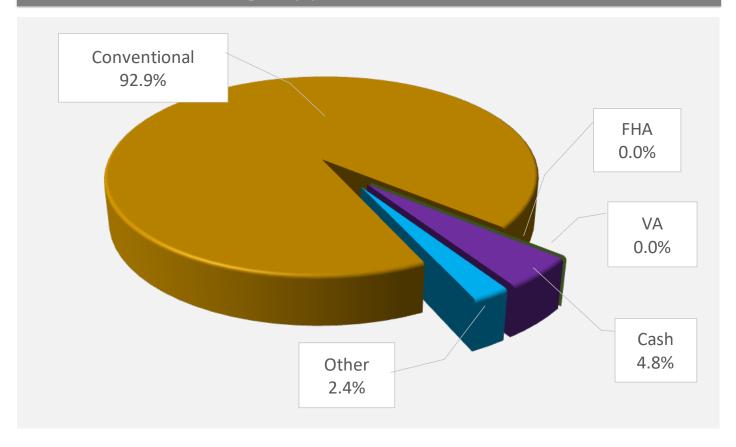


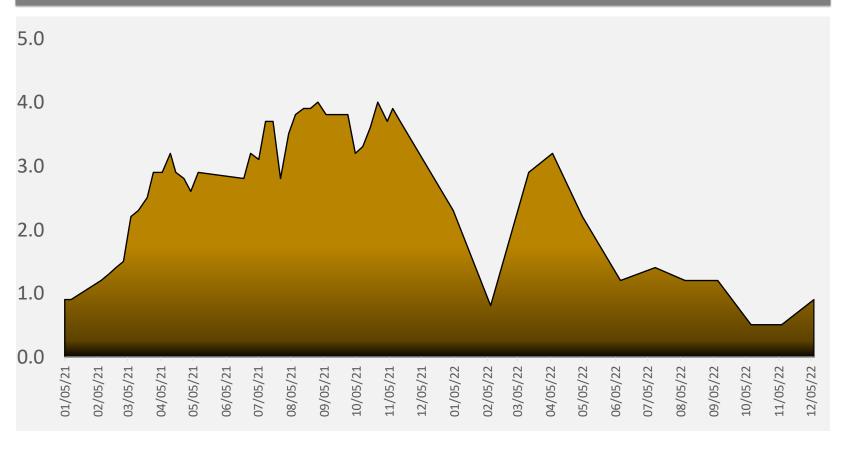


New Financing Type





Months of Remaining Inventory

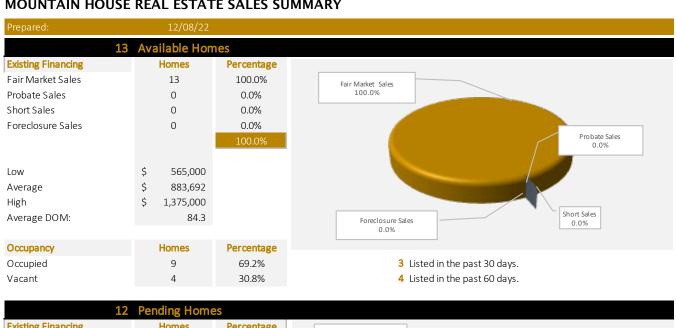


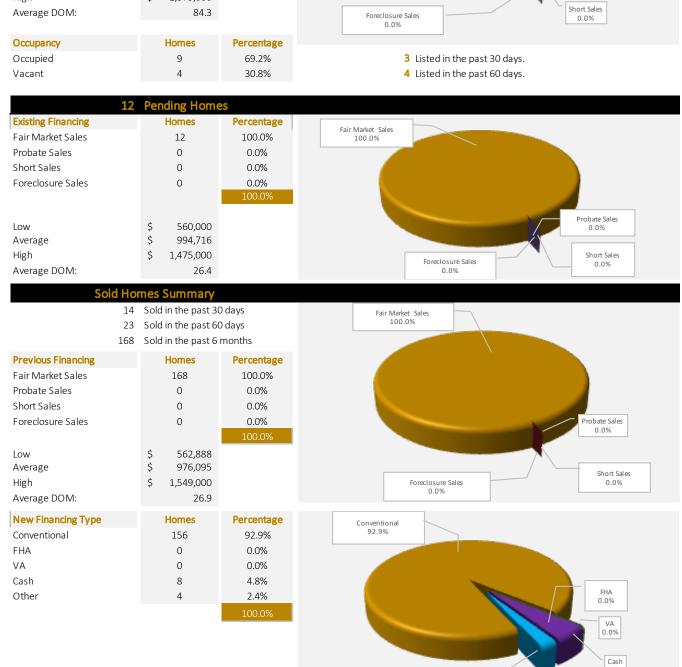


State of the Market



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY





Other 2.4%

4.8%

MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared:		12/08/22				
PRICE RANGE			TOTALIN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	2	1	1	0.00%
\$600,000	to	\$624,999	0	0	0	0.00%
\$625,000	to	\$649,999	0	0	0	0.00%
\$650,000	to	\$674,999	1	1	0	0.00%
\$675,000	to	\$699,999	1	1	0	0.00%
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	0	0	0	
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	1	0	1	100.00%
\$800,000	to	\$824,999	3	2	1	33.33%
\$825,000	to	\$849,999	2	2	0	0.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	1	1	0	0.00%
\$900,000	to	\$924,999	0	0	0	
\$925,000	to	\$949,999	1	0	1	100.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	3	1	2	66.67%
\$1,000,000	to	\$1,024,999	0	0	0	0.00%
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	1	0	1	100.00%
\$1,075,000	to	\$1,099,999	1	0	1	100.00%
\$1,100,000	to	\$1,124,999	0	0	0	0.00%
\$1,125,000	to	\$1,149,999	1	0	1	100.00%
\$1,150,000		and up	7	4	3	42.86%
TOTAL			25	13	12	48.00%

MARKET TIMING

26.4 Average days on market for homes in escrow.

0.9 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTIC

Available homes are short sales.
Available homes are bank owned (REO).
Available homes are vacant (includes REO).
Available homes are vacant (includes REO).

53.85% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

Pending homes are short sales.
Short Sale Percentage: 0.00%
Pending homes are bank owned (REO).
REO percentage: 0.00%

33.33% Of homes are pending for less than the original asking price.

MARKET STATISTIC

14 Homes sold in the past 30 days.

\$969,596 Average selling price in the past 6 months.

\$415.62 Average price per square foot in the past 30 days.

2449 Average square footage for home sold in the past 30 days.

21.4% Homes sold above original listed price in past 30 days.

91.8% Average Asked to Sold Ratio in the past 30 days.

92.1% Median Asked to Sold Ratio in the past 30 days.

23 Homes sold in the past 60 days.

168 Homes sold in the past 6 months.

O Sold homes that were short sales.
Short Sale Percentage: 0.00%
O Sold homes that were bank owned.
REO percentage: 100.00%