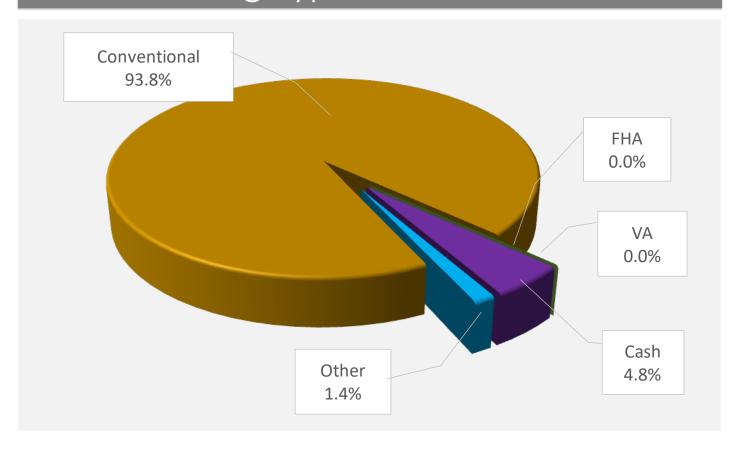


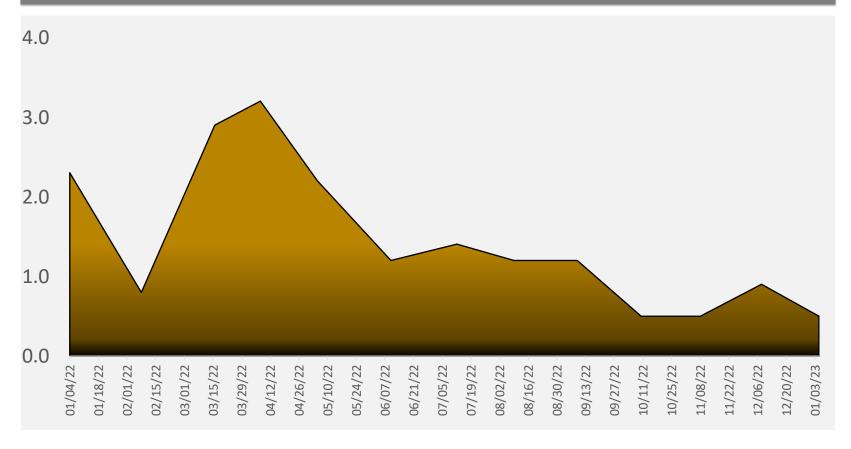


New Financing Type





Months of Remaining Inventory

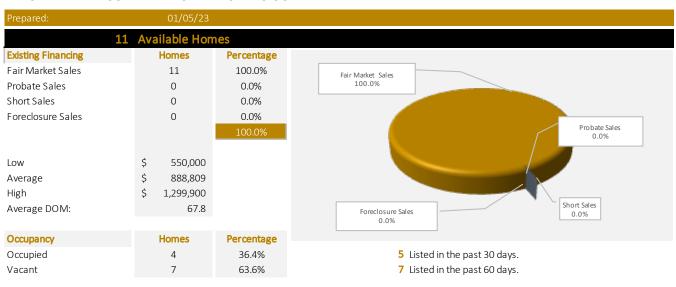


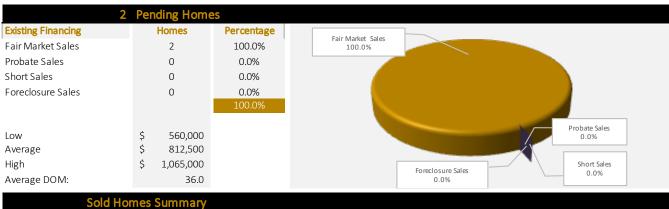


State of the Market



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY





14 Sold in the past 30 days 27 Sold in the past 60 days 145 Sold in the past 6 months **Previous Financing Homes** Percentage Fair Market Sales 145 100.0% Probate Sales 0 0.0% Short Sales 0 0.0% Foreclosure Sales 0 0.0% Low \$ 562,888 Average \$ 985,279 High 1,499,000 30.9 Average DOM: **New Financing Type Homes** Percentage

136

0

0

7

2

93.8%

0.0%

0.0%

4.8%

1.4%

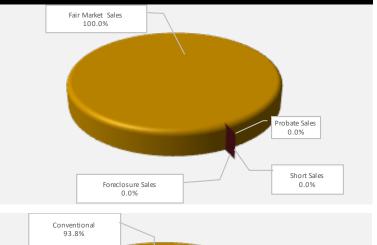
Conventional

FHA

VA

Cash

Other



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared:		01/05/23				
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	2	1	1	0.00%
\$600,000	to	\$624,999	0	0	0	0.00%
\$625,000	to	\$649,999	0	0	0	0.00%
\$650,000	to	\$674,999	0	0	0	0.00%
\$675,000	to	\$699,999	1	1	0	0.00%
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	0	0	0	
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	1	1	0	0.00%
\$800,000	to	\$824,999	1	1	0	0.00%
\$825,000	to	\$849,999	2	2	0	0.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	0	0	0	
\$900,000	to	\$924,999	0	0	0	
\$925,000	to	\$949,999	1	1	0	0.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	0	0	0	
\$1,000,000	to	\$1,024,999	0	0	0	0.00%
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	2	1	1	50.00%
\$1,075,000	to	\$1,099,999	1	1	0	0.00%
\$1,100,000	to	\$1,124,999	0	0	0	0.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000		and up	2	2	0	0.00%
TOTAL			13	11	2	15.38%

MARKET TIMING

36.0 Average days on market for homes in escrow.

0.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTIC

O Available homes are short sales.
Short Sale Percentage: 0.00%
Available homes are bank owned (REO).
REO percentage: 0.00%
Available homes are vacant (includes REO).
Vacancy rate: 63.64%

45.45% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

Pending homes are short sales.
Short Sale Percentage: 0.00%
Pending homes are bank owned (REO).
REO percentage: 0.00%

0.00% Of homes are pending for less than the original asking price.

MARKET STATISTICS

14 Homes sold in the past 30 days.

\$967,494 Average selling price in the past 6 months.

\$397.17 Average price per square foot in the past 30 days.

2534 Average square footage for home sold in the past 30 days.

21.4% Homes sold above original listed price in past 30 days.

93.3% Average Asked to Sold Ratio in the past 30 days.

95.8% Median Asked to Sold Ratio in the past 30 days.

27 Homes sold in the past 60 days.

145 Homes sold in the past 6 months.

O Sold homes that were short sales.
Short Sale Percentage: 0.00%
O Sold homes that were bank owned.
REO percentage: 100.00%