



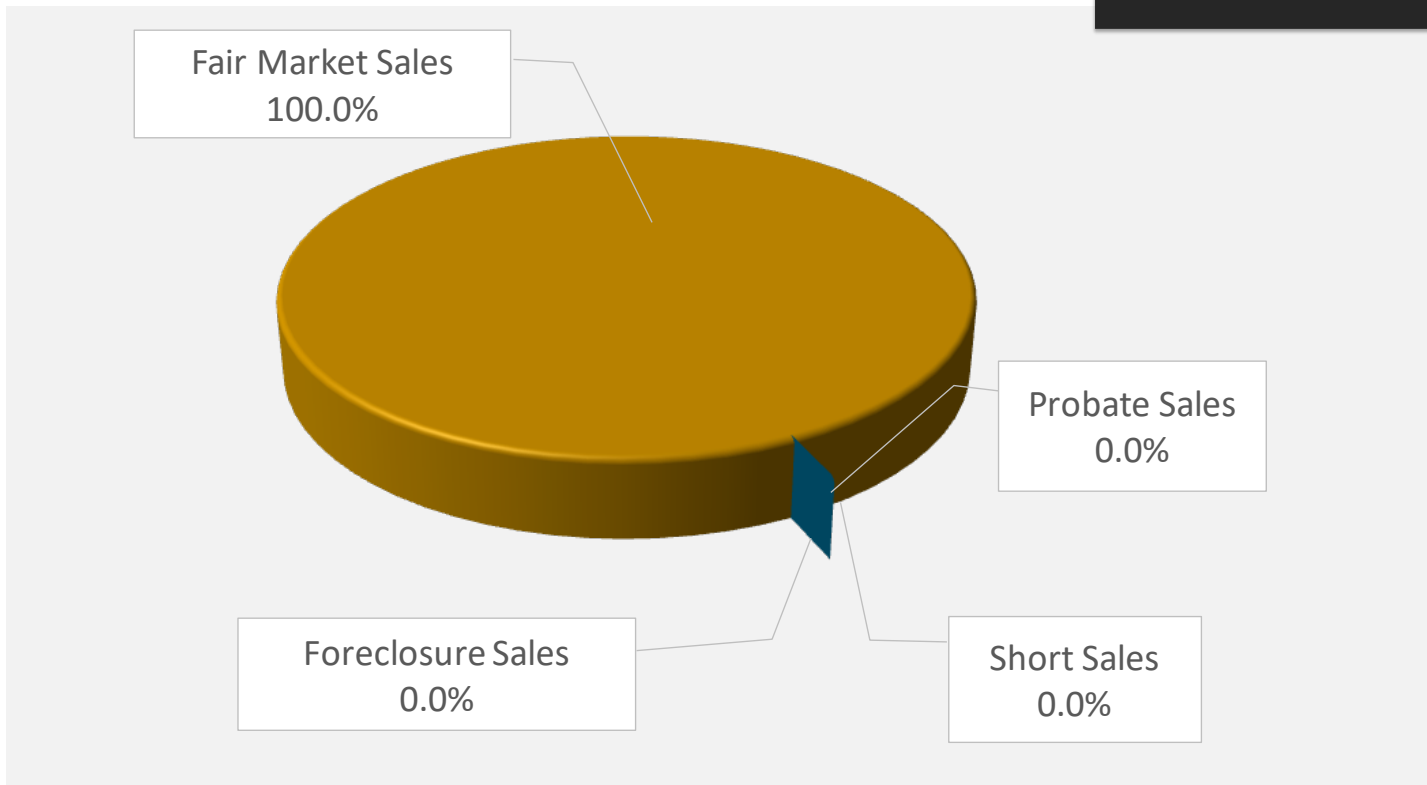
# JANUARY 2023

MOUNTAIN HOUSE REAL ESTATE SALES REPORT

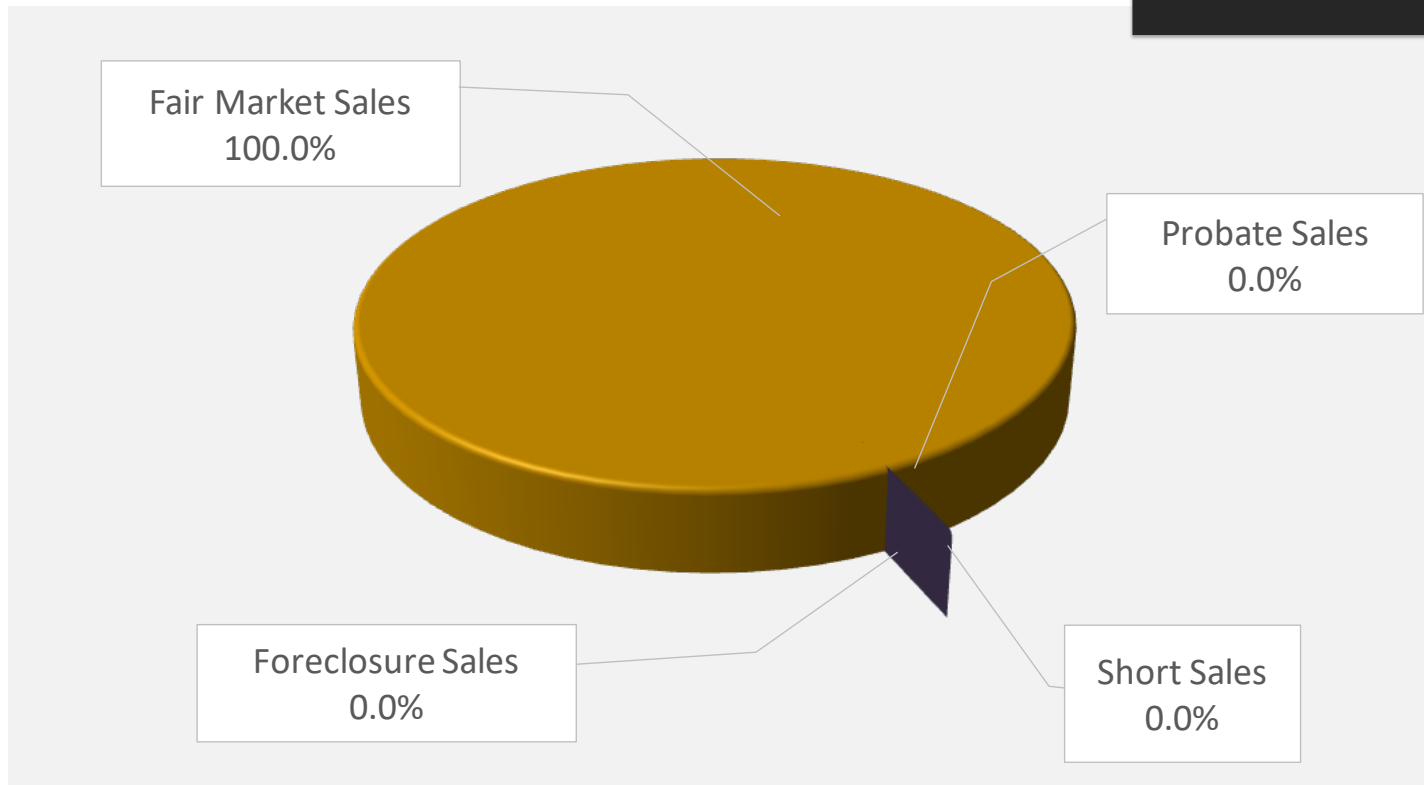




# Sold Homes Summary

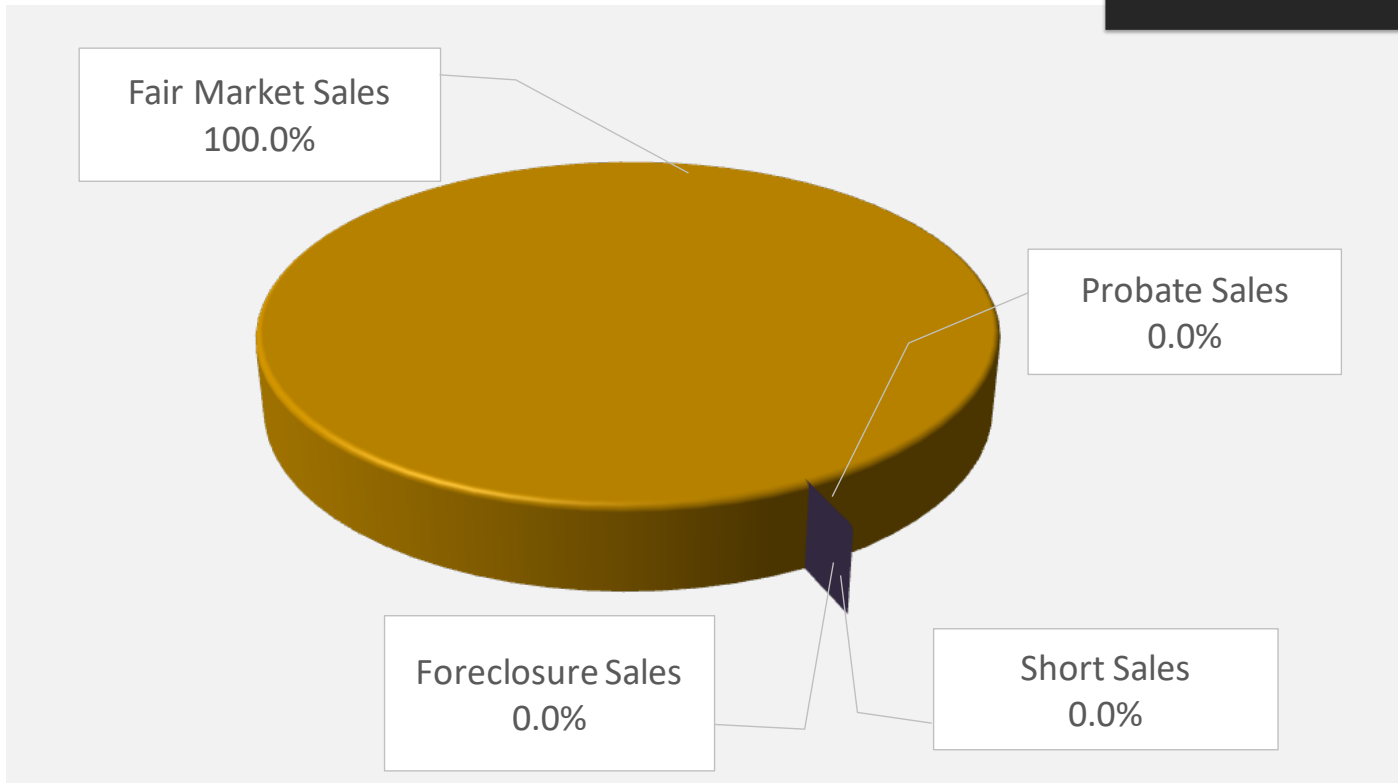


# Available Homes

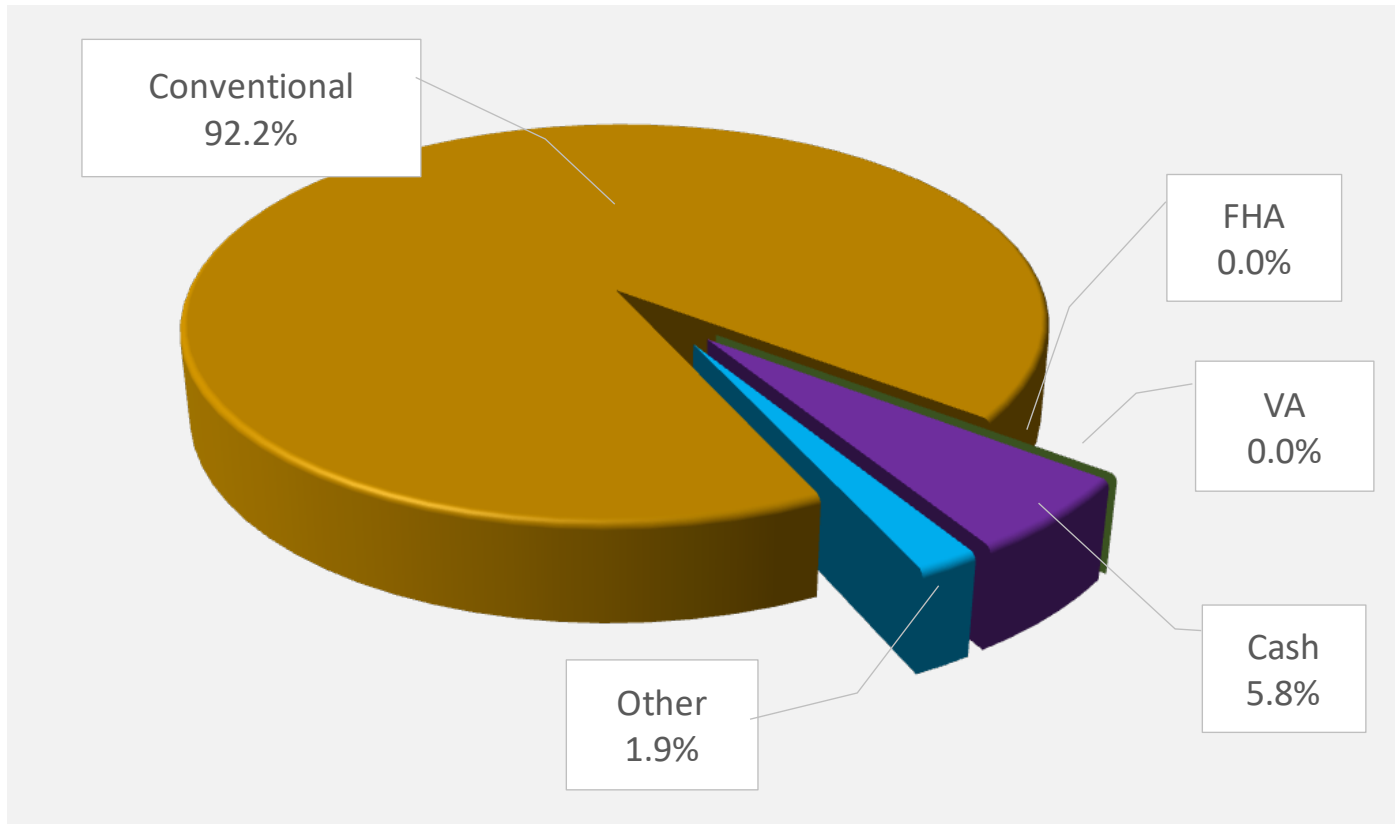


# Pending Homes

15

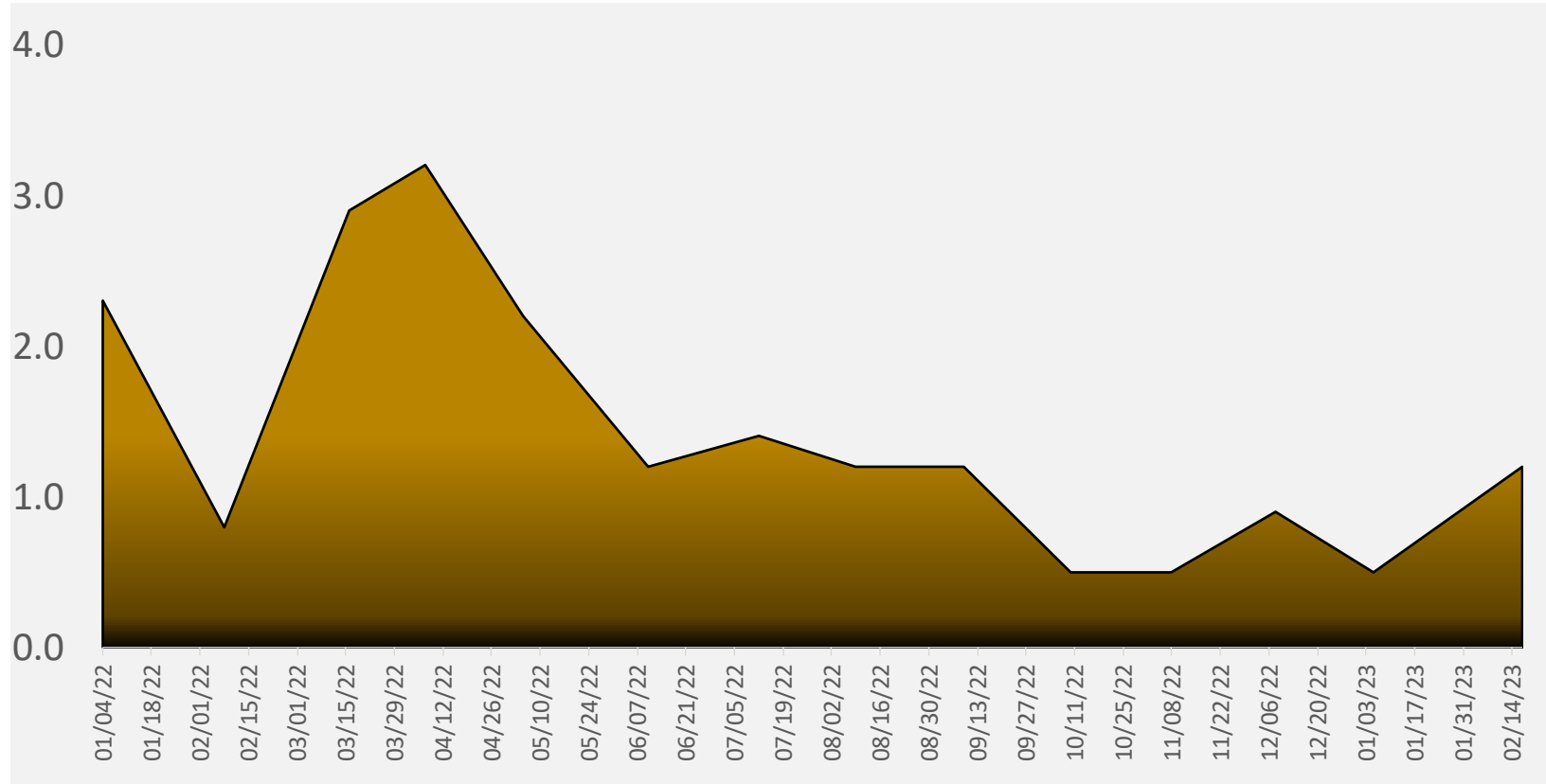


## New Financing Type





# Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

**36.3** Average days on market for homes in escrow.

**1.2** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**25.00%**

**37.50%**

**0**

Available homes are short sales.

**0**

Available homes are bank owned (REO).

**2**

Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**13.33%**

Of homes are pending for less than the original asking price.

**0**

Pending homes are short sales.

**0**

Pending homes are bank owned (REO).



## MARKET STATISTICS:

**4**

Homes sold in the past 30 days.

**103**

Homes sold in the past 6 months.

**10**

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

**\$378.93**

Average selling price in the past 6 months.

**\$941,162**

**2550**

Average square footage for home sold in the past 30 days.

**25.0%**

Homes sold above original listed price in past 30 days.

**96.3%**

Average Asked to Sold Ratio in the past 30 days.

**99.1%**

Median Asked to Sold Ratio in the past 30 days.

**0**

Sold homes that were bank owned.

**0**

Sold homes that were short sales.

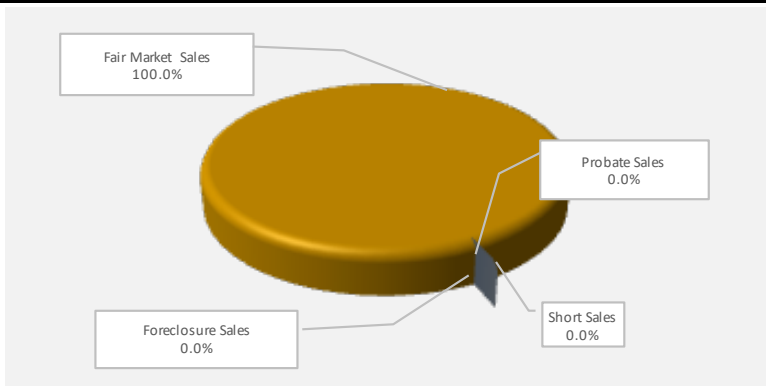
# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 02/17/23

## 8 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	8	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	529,000
Average	\$	846,847
High	\$	1,198,888
Average DOM:		46.5



5 Listed in the past 30 days.

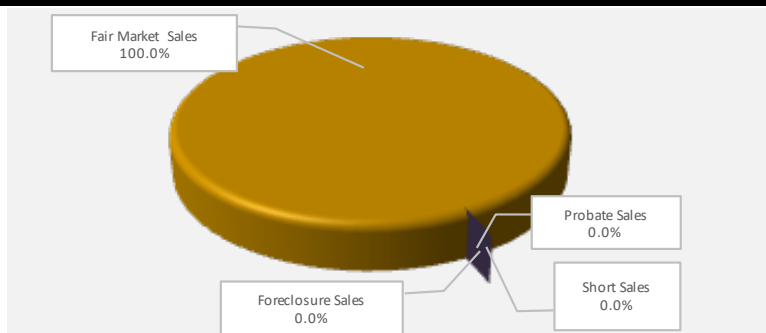
5 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	6	75.0%
Vacant	2	25.0%

## 15 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	15	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	749,999
Average	\$	964,258
High	\$	1,299,900
Average DOM:		36.3

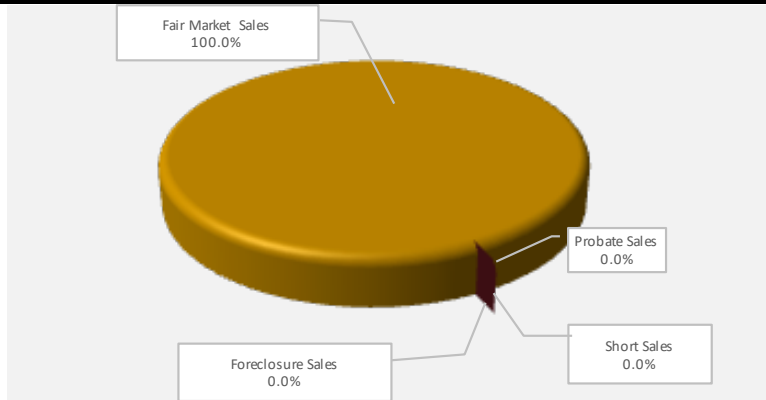


## Sold Homes Summary

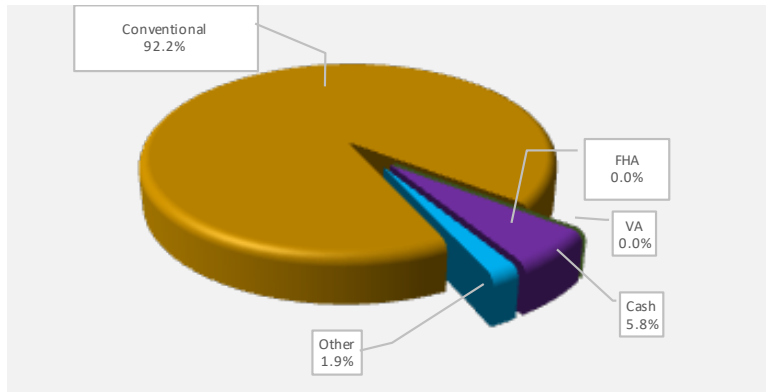
- 4 Sold in the past 30 days
- 10 Sold in the past 60 days
- 103 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	103	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	969,662
High	\$	1,498,999
Average DOM:		38.7



New Financing Type	Homes	Percentage
Conventional	95	92.2%
FHA	0	0.0%
VA	0	0.0%
Cash	6	5.8%
Other	2	1.9%
		100.0%





## MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 02/17/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	1	1	0	0.00%
\$600,000	to	\$624,999	0	0	0	0.00%
\$625,000	to	\$649,999	0	0	0	0.00%
\$650,000	to	\$674,999	0	0	0	0.00%
\$675,000	to	\$699,999	1	1	0	0.00%
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	1	0	1	100.00%
\$750,000	to	\$774,999	1	0	1	100.00%
\$775,000	to	\$799,999	1	0	1	100.00%
\$800,000	to	\$824,999	3	2	1	33.33%
\$825,000	to	\$849,999	1	0	1	100.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	2	2	0	0.00%
\$900,000	to	\$924,999	1	0	1	100.00%
\$925,000	to	\$949,999	3	0	3	100.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	1	1	0	0.00%
\$1,000,000	to	\$1,024,999	0	0	0	0.00%
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	1	0	1	100.00%
\$1,075,000	to	\$1,099,999	2	0	2	100.00%
\$1,100,000	to	\$1,124,999	0	0	0	0.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		4	1	3	75.00%
<b>TOTAL</b>			<b>23</b>	<b>8</b>	<b>15</b>	<b>65.22%</b>

### MARKET TIMING:

**36.3** Average days on market for homes in escrow.

**1.2** Months of remaining inventory (based on average of last 6 months sales).

### AVAILABLE HOME STATISTICS:

**0** Available homes are short sales. Short Sale Percentage: 0.00%  
**0** Available homes are bank owned (REO). REO percentage: 0.00%  
**2** Available homes are vacant (includes REO). Vacancy rate: 25.00%  
**37.50%** Available homes have had price reductions since being listed.

### PENDING HOME STATISTICS:

**0** Pending homes are short sales. Short Sale Percentage: 0.00%  
**0** Pending homes are bank owned (REO). REO percentage: 0.00%  
**13.33%** Of homes are pending for less than the original asking price.

### MARKET STATISTICS:

**4** Homes sold in the past 30 days.  
**\$941,162** Average selling price in the past 6 months.  
**\$378.93** Average price per square foot in the past 30 days.  
**2550** Average square footage for home sold in the past 30 days.  
**25.0%** Homes sold above original listed price in past 30 days.  
**96.3%** Average Asked to Sold Ratio in the past 30 days.  
**99.1%** Median Asked to Sold Ratio in the past 30 days.  
**10** Homes sold in the past 60 days.  
**103** Homes sold in the past 6 months.  
**0** Sold homes that were short sales. Short Sale Percentage: 0.00%  
**0** Sold homes that were bank owned. REO percentage: 100.00%