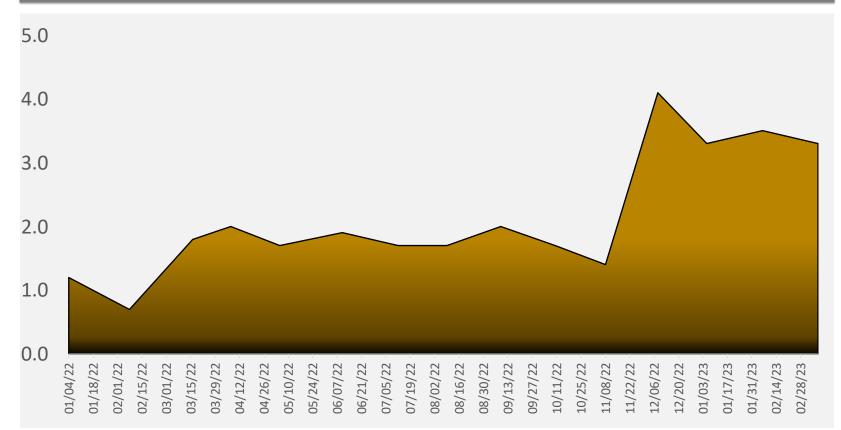




Months of Remaining Inventory



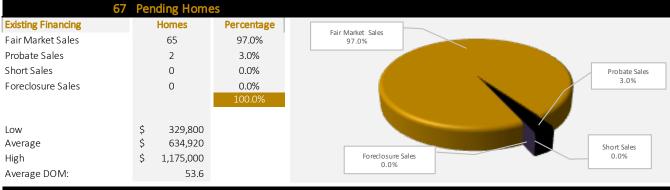


State of the Market



MANTECA REAL ESTATE SALES SUMMARY

Prepared:	03/13/23		
7	7 Available Hon	nes	
Existing Financing	Homes	Percentage	
Fair Market Sales	77	100.0%	Fair Market Sales
Probate Sales	0	0.0%	100.0%
Short Sales	0	0.0%	Probate Sales
Foreclosure Sales	0	0.0%	0.0%
		100.0%	
Low Average High	\$ 386,000 \$ 749,623 \$ 3,650,000		
Average DOM:	÷ 5,050,000 67.0		Foreclosure Sales Short Sales
			0.0%
Occupancy	Homes	Percentage	
Occupied	66	85.7%	29 Listed in the past 30 days.
Vacant	11	14.3%	47 Listed in the past 60 days.



Sold Homes Summary

- 35 Sold in the past 30 days69 Sold in the past 60 days
 - 245 Sold in the past 6 months

Homes

161

31

8

38

7

Percentage

65.7%

12.7%

3.3%

15.5%

2.9%



New Financing Type

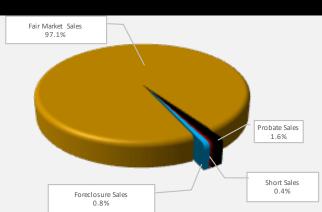
Conventional

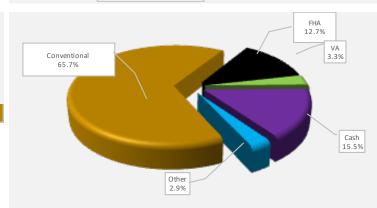
FHA

VA

Cash

Other





MANTECA REAL ESTATE SALES SUMMARY

35 Homes sold in the past 30 days.\$602,178 Average selling price in the past 6 months.\$310.19 Average price per square foot in the past 30 days.

69 Homes sold in the past 60 days.245 Homes sold in the past 6 months.1 Sold homes that were short sales.

2 Sold homes that were bank owned.

2028 Average square footage for home sold in the past 30 days.
14.3% Homes sold above original listed price in past 30 days.
96.0% Average Asked to Sold Ratio in the past 30 days.
96.7% Median Asked to Sold Ratio in the past 30 days.

epared:		03/13/23				
PRICE RANGE		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS	
\$0	to	\$399,999	5	1	4	80.00%
\$400,000	to	\$424,999	1	1	0	0.00%
\$425,000	to	\$449,999	4	3	1	25.00%
\$450,000	to	\$474,999	2	1	1	50.00%
\$475,000	to	\$499,999	6	0	6	100.00%
\$500,000	to	\$524,999	3	2	1	33.33%
\$525,000	to	\$549,999	9	5	4	44.44%
\$550,000	to	\$574,999	5	4	1	20.00%
\$575,000	to	\$599,999	11	3	8	72.73%
\$600,000	to	\$624,999	10	4	6	60.00%
\$625,000	to	\$649,999	5	3	2	40.00%
\$650,000	to	\$674,999	8	4	4	50.00%
\$675,000	to	\$699,999	10	5	5	50.00%
\$700,000	to	\$724,999	7	3	4	57.14%
\$725,000	to	\$749,999	9	3	6	66.67%
\$750,000	to	\$774,999	10	8	2	20.00%
\$775,000	to	\$799,999	11	6	5	45.45%
\$800,000	to	\$824,999	5	4	1	20.00%
\$825,000	to	\$849,999	5	3	2	40.00%
\$850,000	to	\$874,999	2	2	0	0.00%
\$875,000	to	\$899,999	3	3	0	0.00%
\$900,000	to	\$924,999	1	0	1	100.00%
\$925,000	to	\$949,999	2	2	0	0.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	2	2	0	0.00%
\$1,000,000		and up	8	5	3	37.50%
	TOTAL		144	77	67	46.53%
ARKET TIMIN	G:					
		• ,	ket for homes in escro			
			inventory (based on a	iverage of last 6 m	onths sales).	
AILABLE HO			short sales	Short	Sale Percentage:	0.00%
O Available homes are short sales.O Available homes are bank owned (REO).			51010	REO percentage:	0.00%	
11 Available homes are vacant (includes REO).				Vacancy rate:	14.29%	
			e had price reductions	since being listed.		
NDING HOM					Cala Dana d	0.00%
Pending homes are short sales.				Short	Sale Percentage: REO percentage:	
	0 Pending homes are bank owned (REO).41.79% Of homes are pending for less than the original					

Short Sale Percentage: 0.41%

REO percentage: 97.14%