



SCAN CODE
To view the video
SALES REPORT



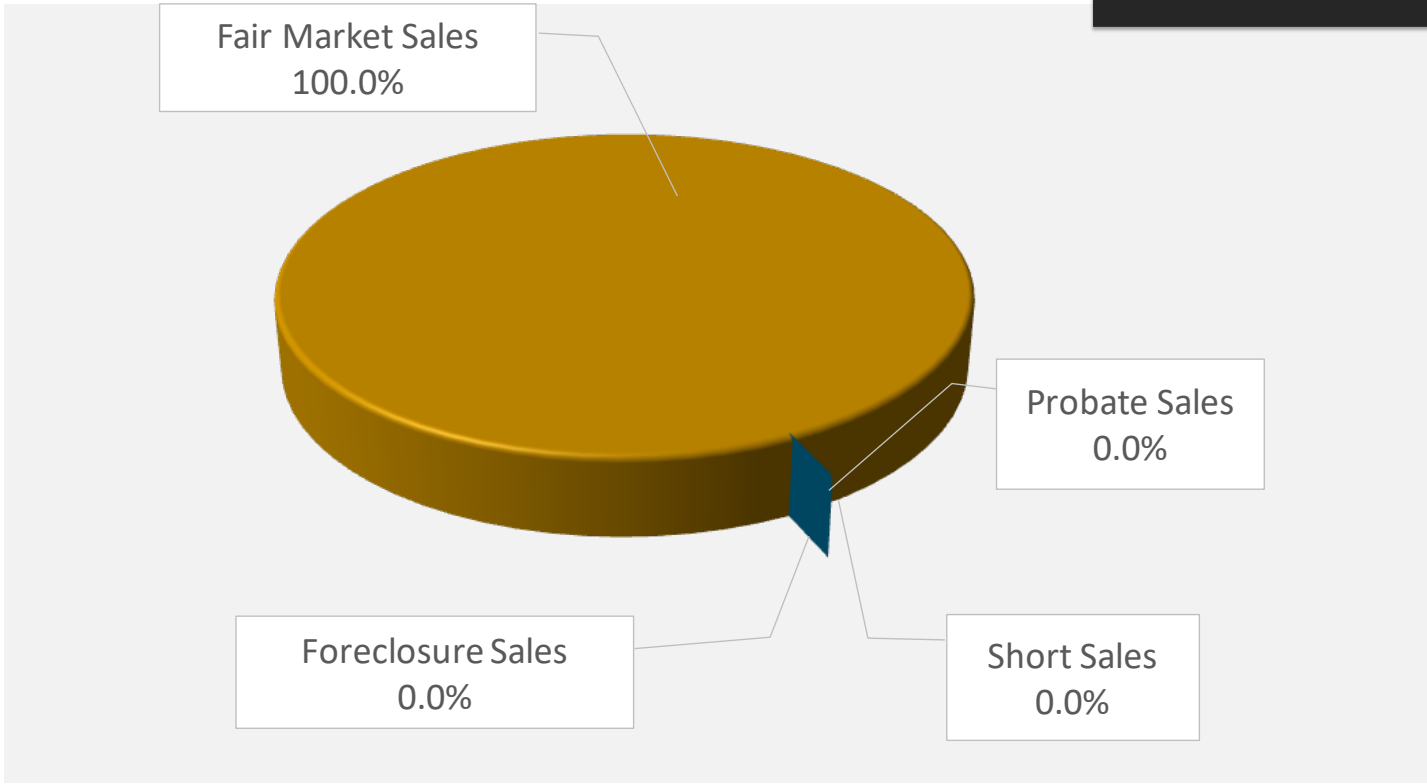
GOLDEN LION
REAL ESTATE, INC.

MARCH 2023

LIVERMORE REAL ESTATE SALES REPORT

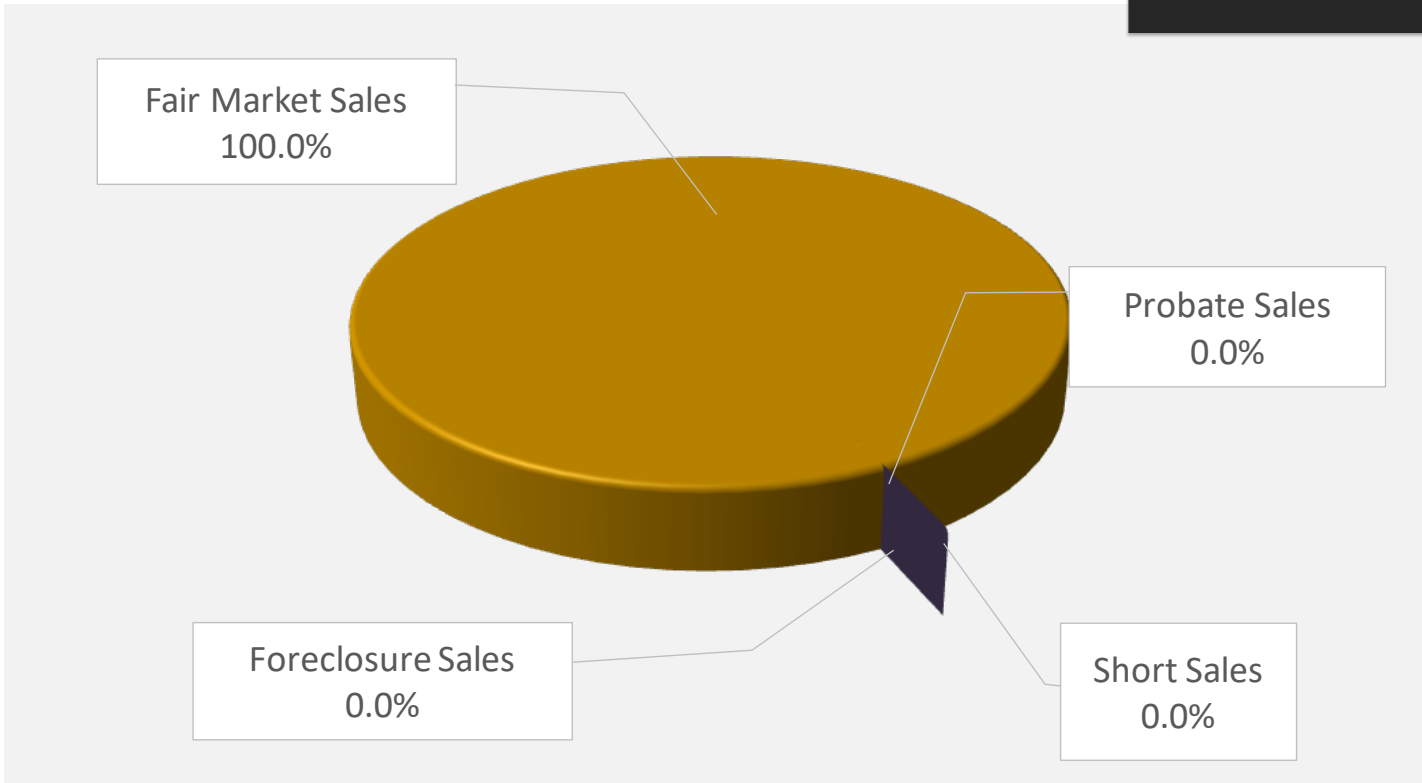


Sold Homes Summary



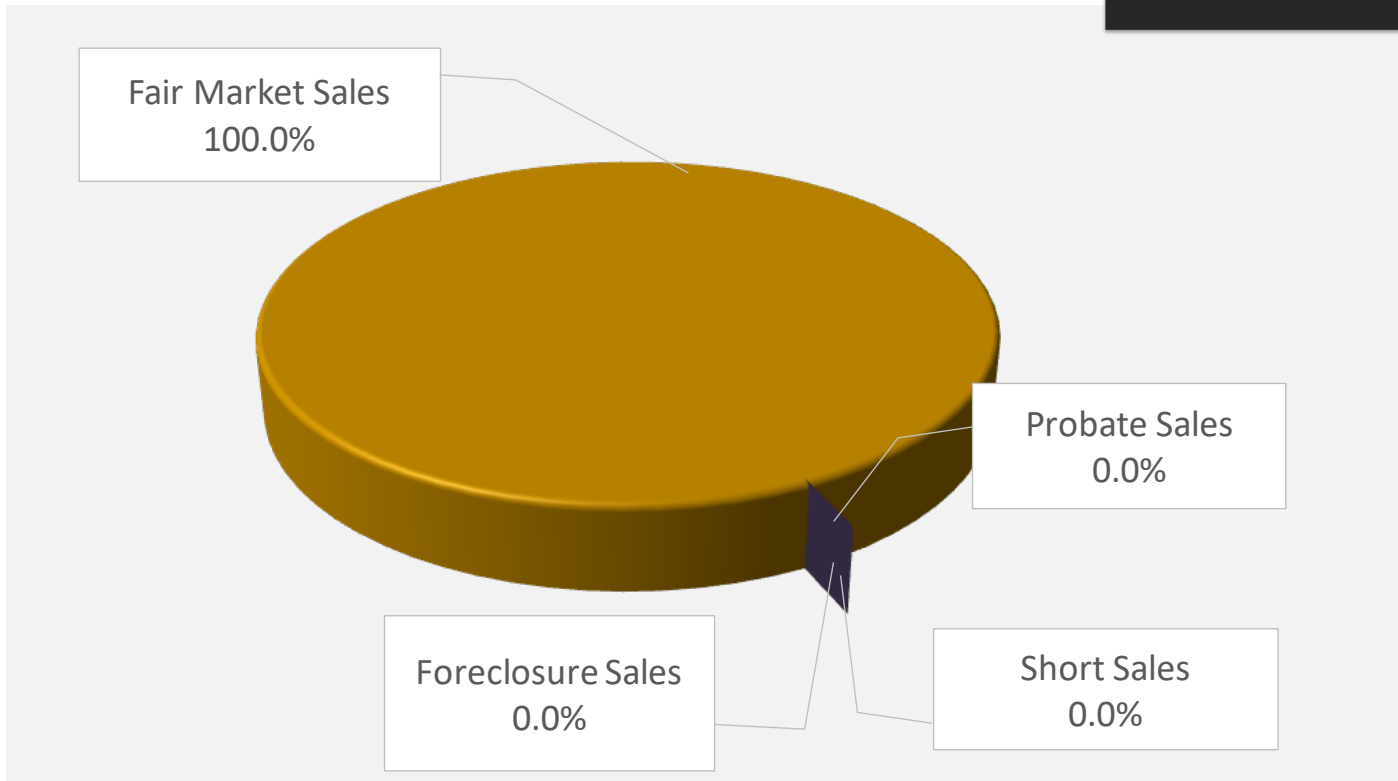
Available Homes

37

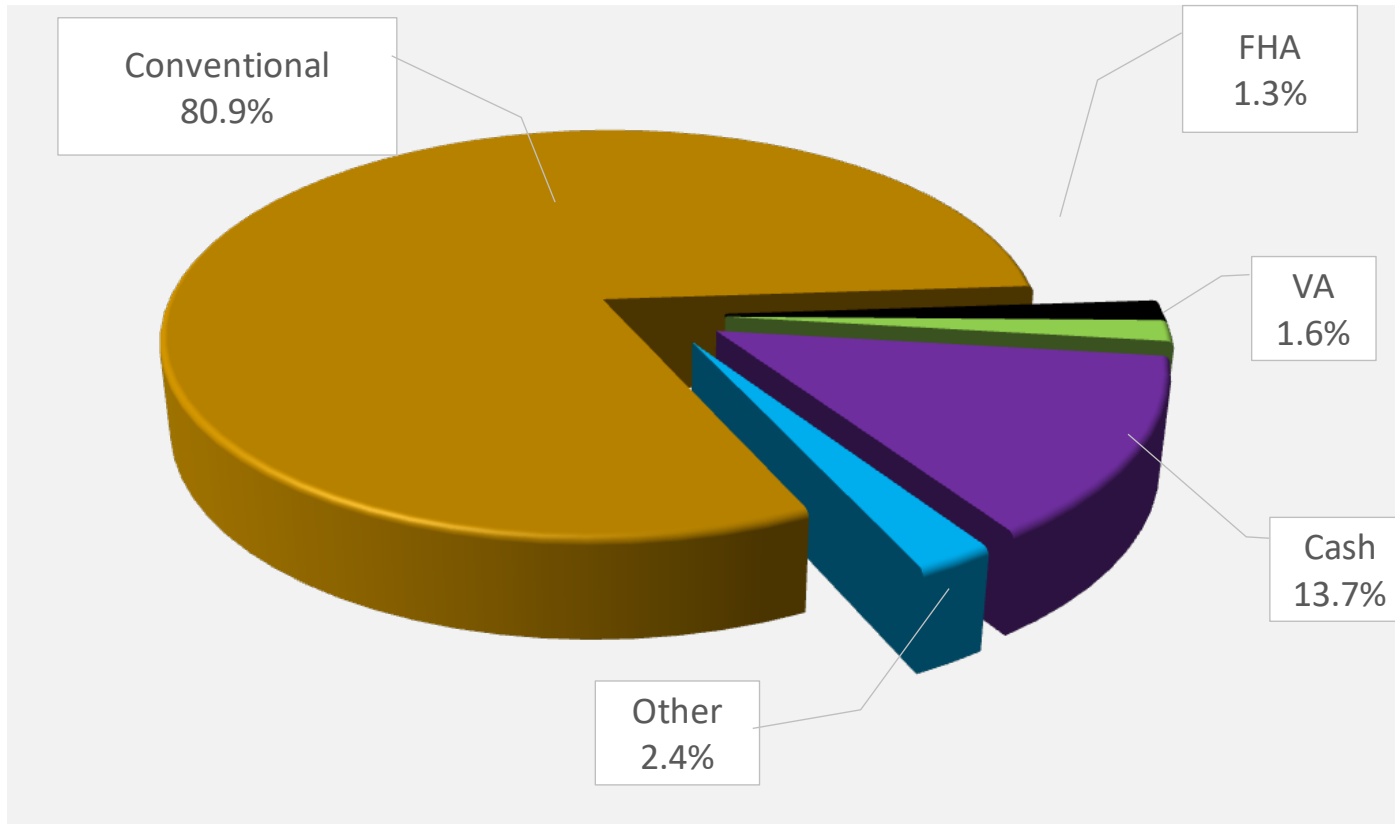


Pending Homes

70



New Financing Type





State of the Market

MARKET TIMING:

13.3 Average days on market for homes in escrow.

1.7 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
0.00%

18.92%

0
Available homes are short sales.

0
Available homes are bank owned (REO).

0
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

11.43%

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.



MARKET STATISTICS:

45

Homes sold in the past 30 days.

371

Homes sold in the past 6 months.

111

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$634.12

Average selling price in the past 6 months.

\$1,121,294

1804

Average square footage for home sold in the past 30 days.

62.2% Homes sold above original listed price in past 30 days.

102.4% Average Asked to Sold Ratio in the past 30 days.

101.1% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

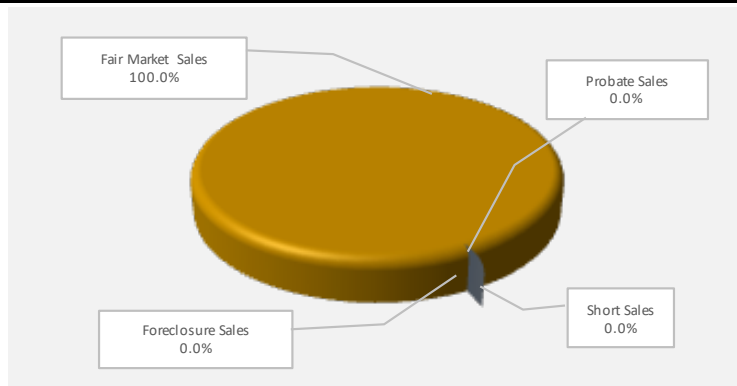
LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 04/11/23

37 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	37	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	399,000
Average	\$	1,400,113
High	\$	4,880,000
Average DOM:		48.3



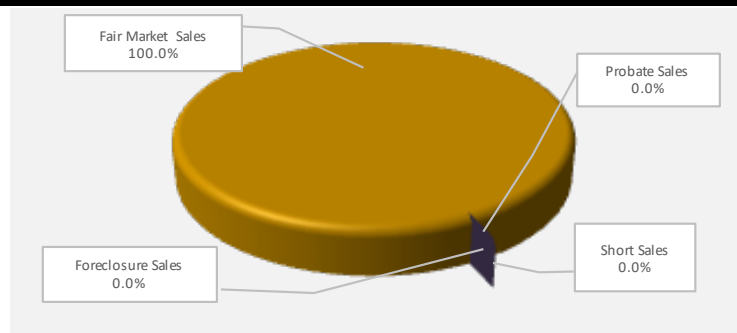
21 Listed in the past 30 days.
25 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	37	100.0%
Vacant	0	0.0%

70 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	70	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	368,888
Average	\$	1,218,567
High	\$	2,500,000
Average DOM:		13.3

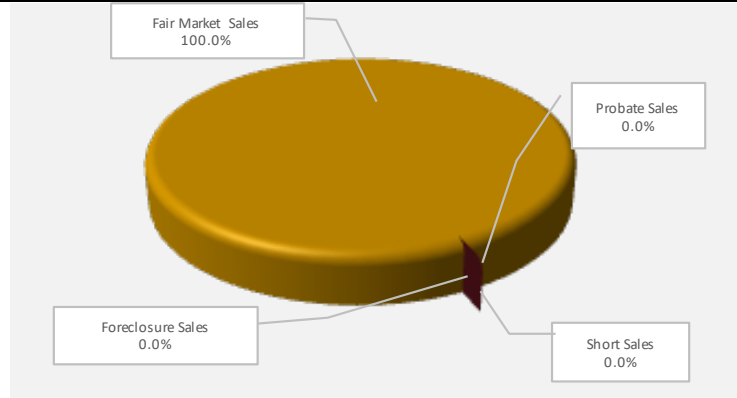


Sold Homes Summary

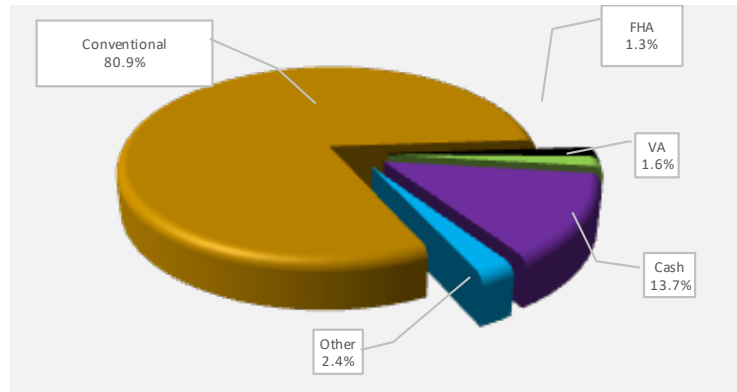
45 Sold in the past 30 days
 111 Sold in the past 60 days
 371 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	371	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	367,950
Average	\$	1,130,585
High	\$	3,250,000
Average DOM:		29.2



New Financing Type	Homes	Percentage
Conventional	300	80.9%
FHA	5	1.3%
VA	6	1.6%
Cash	51	13.7%
Other	9	2.4%
		100.0%



LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 04/11/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$699,999	12	6	6	50.00%
\$700,000	to \$749,999	4	2	2	50.00%
\$750,000	to \$799,999	3	1	2	66.67%
\$800,000	to \$849,999	3	2	1	33.33%
\$850,000	to \$899,999	3	0	3	100.00%
\$900,000	to \$949,999	6	2	4	66.67%
\$950,000	to \$999,999	9	3	6	66.67%
\$1,000,000	to \$1,099,999	11	3	8	72.73%
\$1,100,000	to \$1,199,999	9	2	7	77.78%
\$1,200,000	to \$1,299,999	10	3	7	70.00%
\$1,300,000	to \$1,399,999	8	1	7	87.50%
\$1,400,000	to \$1,499,999	4	1	3	75.00%
\$1,500,000	to \$1,599,999	5	3	2	40.00%
\$1,600,000	to \$1,699,999	4	0	4	100.00%
\$1,700,000	to \$1,799,999	1	0	1	100.00%
\$1,800,000	to \$1,899,999	3	3	0	0.00%
\$1,900,000	to \$1,999,999	2	0	2	100.00%
\$2,000,000	to \$2,099,999	0	0	0	
\$2,100,000	to \$2,199,999	1	0	1	100.00%
\$2,200,000	to \$2,299,999	2	0	2	100.00%
\$2,300,000	to \$2,399,999	0	0	0	
\$2,400,000	and up	7	5	2	28.57%
TOTAL		107	37	70	65.42%

MARKET TIMING:

13.3 Average days on market for homes in escrow.

1.7 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%
0 Available homes are bank owned (REO). REO percentage: 0.00%
0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

18.92% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%
0 Pending homes are bank owned (REO). REO percentage: 0.00%

11.43% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

45 Homes sold in the past 30 days.
\$1,121,294 Average selling price in the past 6 months.
\$634.12 Average price per square foot in the past 30 days.
1804 Average square footage for home sold in the past 30 days.
62.2% Homes sold above original listed price in past 30 days.
102.4% Average Asked to Sold Ratio in the past 30 days.
101.1% Median Asked to Sold Ratio in the past 30 days.
111 Homes sold in the past 60 days.
371 Homes sold in the past 6 months.
0 Sold homes that were short sales. Short Sale Percentage: 0.00%
0 Sold homes that were bank owned. REO percentage: 100.00%