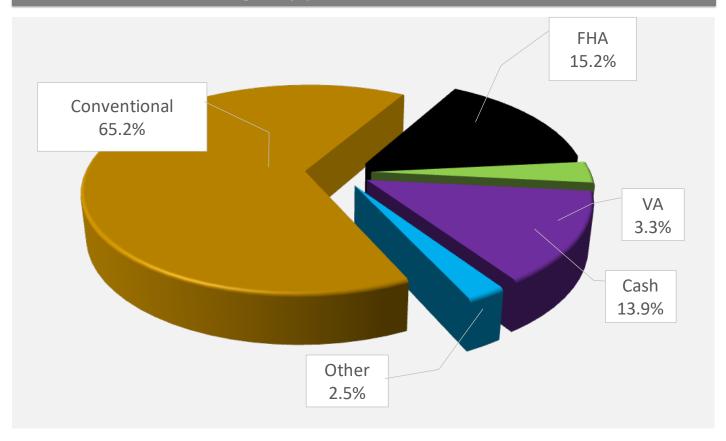


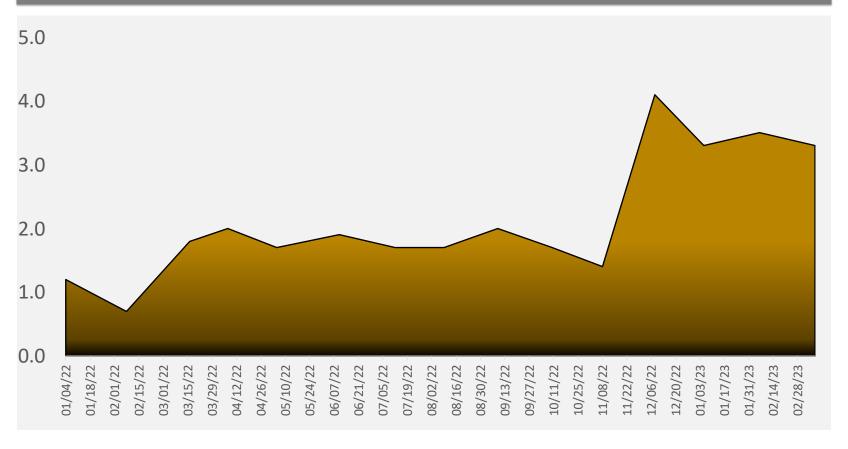


# New Financing Type





## Months of Remaining Inventory

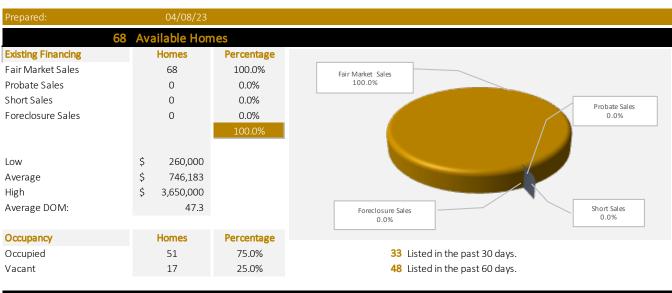




### State of the Market



#### MANTECA REAL ESTATE SALES SUMMARY





#### **Sold Homes Summary** Sold in the past 30 days Fair Market Sales 97.1% 99 Sold in the past 60 days Sold in the past 6 months **Previous Financing Homes** Percentage Fair Market Sales 237 97.1% Probate Sales 4 1.6% Short Sales 0.4% 1 Probate Sales 1.6% Foreclosure Sales 0.8% 2 \$ Low 220,000 \$ Average 616,559 Short Sales High \$ 1,140,000 Foreclosure Sales 0.8% Average DOM: 49.6

New Financing Type	Homes	Percentage	FHA
Conventional	159	65.2%	15.2%
FHA	37	15.2%	Conventional
VA	8	3.3%	65.2%
Cash	34	13.9%	VA 3.3%
Other	6	2.5%	
		100.0%	
			Cash
			13.9
			Other
			2.5%

### MANTECA REAL ESTATE SALES SUMMARY

Prepared:		04/08/23				
PRICE RANGE		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS	
\$0	to	\$399,999	8	5	3	37.50%
\$400,000	to	\$424,999	3	1	2	66.67%
\$425,000	to	\$449,999	1	0	1	100.00%
\$450,000	to	\$474,999	1	0	1	100.00%
\$475,000	to	\$499,999	7	4	3	42.86%
\$500,000	to	\$524,999	5	1	4	80.00%
\$525,000	to	\$549,999	7	3	4	57.14%
\$550,000	to	\$574,999	5	2	3	60.00%
\$575,000	to	\$599,999	14	6	8	57.14%
\$600,000	to	\$624,999	9	4	5	55.56%
\$625,000	to	\$649,999	4	2	2	50.00%
\$650,000	to	\$674,999	4	2	2	50.00%
\$675,000	to	\$699,999	7	2	5	71.43%
\$700,000	to	\$724,999	4	1	3	75.00%
\$725,000	to	\$749,999	12	5	7	58.33%
\$750,000	to	\$774,999	8	2	6	75.00%
\$775,000	to	\$799,999	11	9	2	18.18%
\$800,000	to	\$824,999	3	2	1	33.33%
\$825,000	to	\$849,999	5	2	3	60.00%
\$850,000	to	\$874,999	2	2	0	0.00%
\$875,000	to	\$899,999	3	3	0	0.00%
\$900,000	to	\$924,999	1	1	0	0.00%
\$925,000	to	\$949,999	2	1	1	50.00%
\$950,000	to	\$974,999	1	1	0	0.00%
\$975,000	to	\$999,999	2	2	0	0.00%
\$1,000,000		and up	10	5	5	50.00%
TOTAL		139	68	71	51.08%	

#### MARKET TIMING

**56.4** Average days on market for homes in escrow.

3.3 Months of remaining inventory (based on average of last 6 months sales).

#### AVAILABLE HOME STATISTICS

4 Available homes are short sales.
5 Available homes are bank owned (REO).
Available homes are bank owned (REO).
Available homes are vacant (includes REO).
Vacancy rate:
25.00%

22.06% Available homes have had price reductions since being listed.

#### PENDING HOME STATISTICS

Pending homes are short sales.
Pending homes are bank owned (REO).
Short Sale Percentage: 0.00%
REO percentage: 0.00%

**32.39%** Of homes are pending for less than the original asking price.

#### MARKET STATISTICS:

**46** Homes sold in the past 30 days.

**\$601,071** Average selling price in the past 6 months.

\$308.61 Average price per square foot in the past 30 days.

**2031** Average square footage for home sold in the past 30 days.

**17.4%** Homes sold above original listed price in past 30 days.

**96.0%** Average Asked to Sold Ratio in the past 30 days.

**97.3%** Median Asked to Sold Ratio in the past 30 days.

99 Homes sold in the past 60 days.

**244** Homes sold in the past 6 months.

1 Sold homes that were short sales.
2 Sold homes that were bank owned.
3 Short Sale Percentage: 0.41%
4 REO percentage: 97.13%