



SCAN CODE
To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

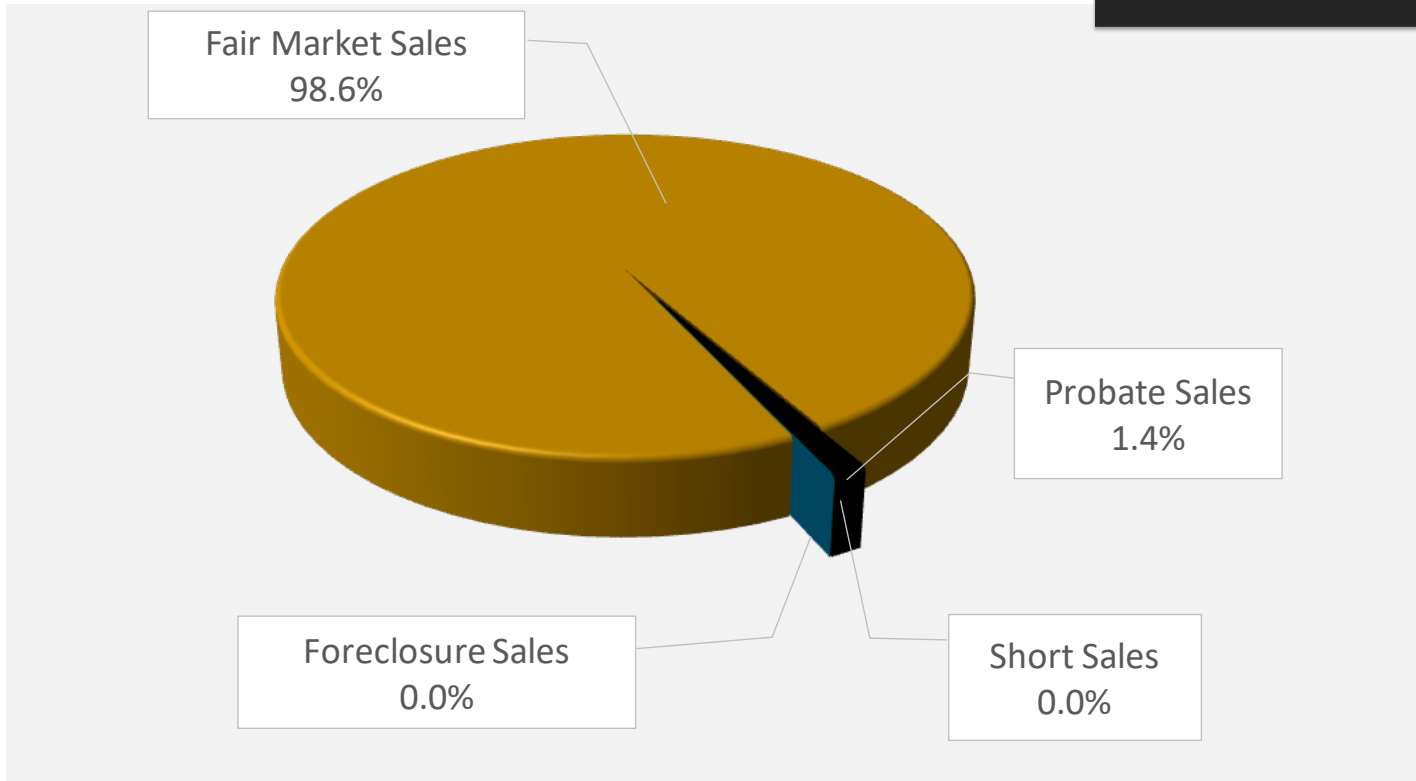
MARCH 2023

PLEASANTON REAL ESTATE SALES REPORT



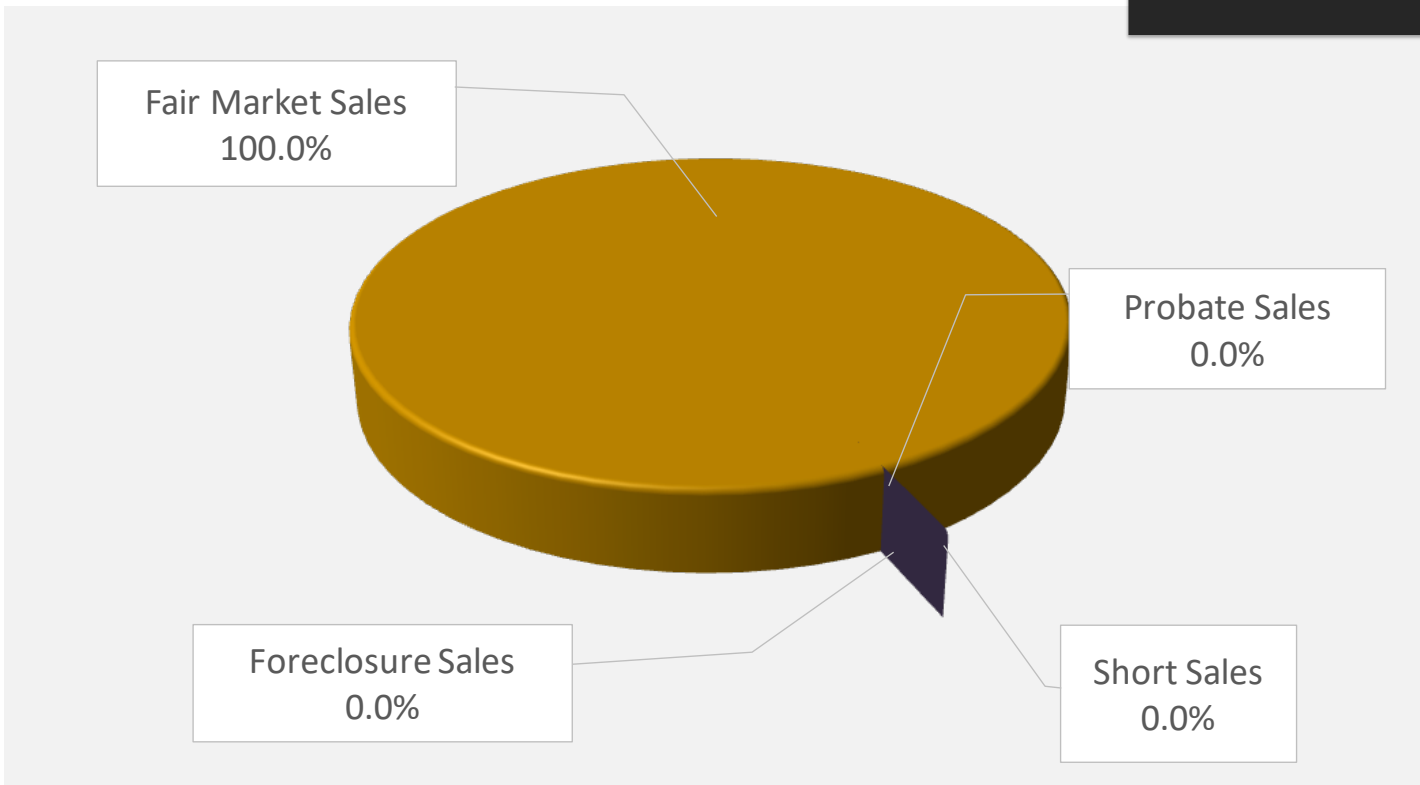
Sold Homes Summary

36



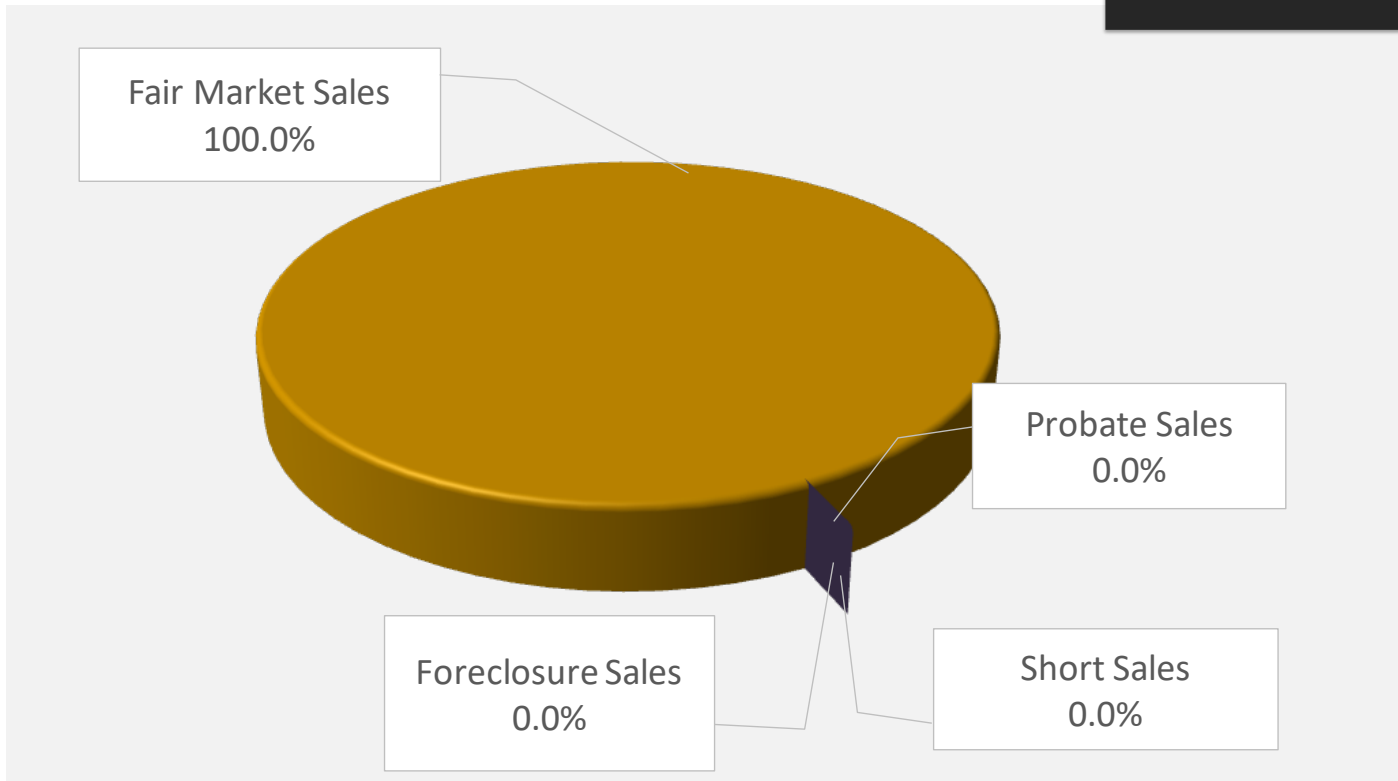
Available Homes

35

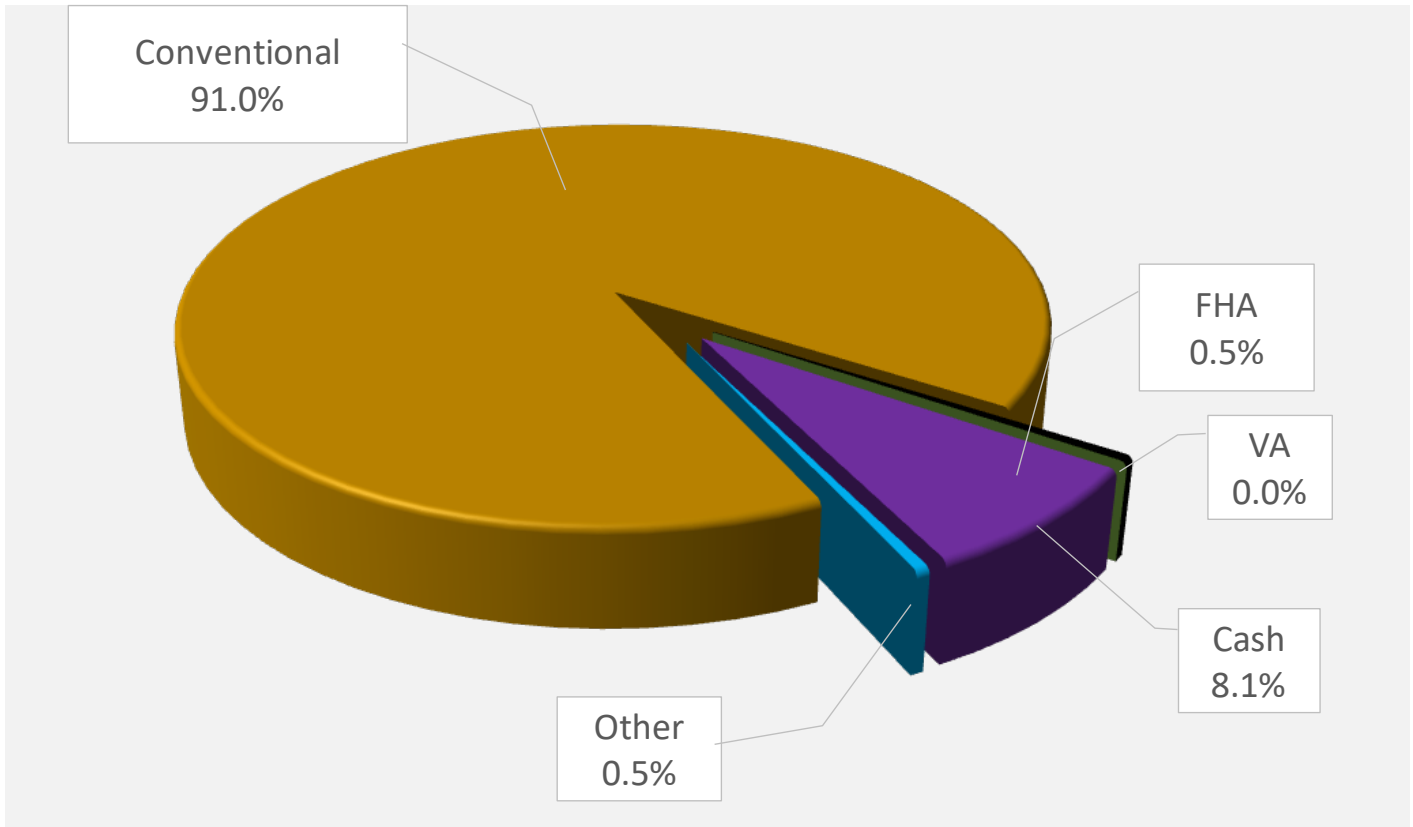


Pending Homes

39



New Financing Type





State of the Market

MARKET TIMING:

9.8 Average days on market for homes in escrow.

2.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
0.00%

8.57%

Available homes have had price reductions since being listed

0
Available homes are short sales.

0
Available homes are bank owned (REO).

0
Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

2.56%

Of homes are pending for less than the original asking price.

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).



MARKET STATISTICS:

36

Homes sold in the past 30 days.

222

Homes sold in the past 6 months.

67

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$728.17

Average selling price in the past 6 months.

\$1,542,803

2100

Average square footage for home sold in the past 30 days.

61.1% Homes sold above original listed price in past 30 days.

101.4% Average Asked to Sold Ratio in the past 30 days.

101.2% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

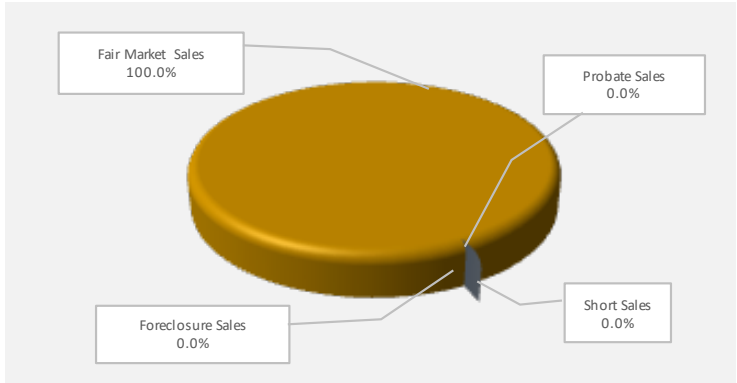
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 04/13/23

35 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	35	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	3,143,115
High	\$	10,990,000
Average DOM:		33.9



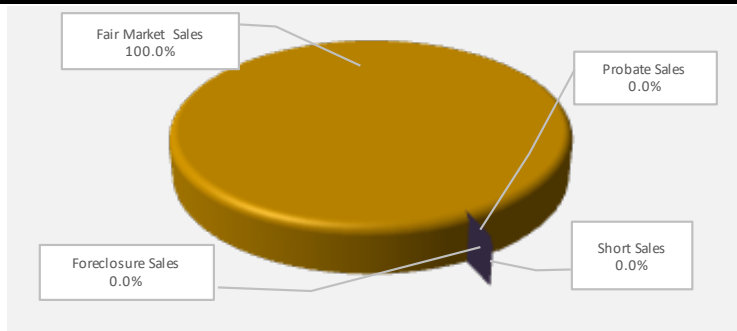
18 Listed in the past 30 days.
28 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	35	100.0%
Vacant	0	0.0%

39 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	39	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	669,900
Average	\$	1,877,260
High	\$	4,995,000
Average DOM:		9.8

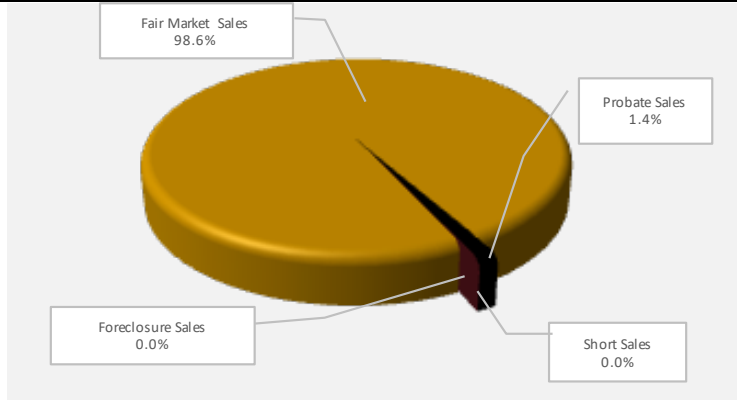


Sold Homes Summary

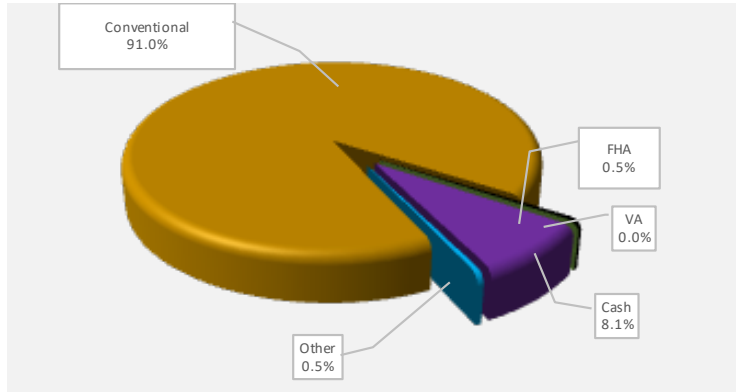
36 Sold in the past 30 days
 67 Sold in the past 60 days
 222 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	219	98.6%
Probate Sales	3	1.4%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	388,000
Average	\$	1,585,918
High	\$	5,800,000
Average DOM:		31.4



New Financing Type	Homes	Percentage
Conventional	202	91.0%
FHA	1	0.5%
VA	0	0.0%
Cash	18	8.1%
Other	1	0.5%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 04/13/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$799,999	7	4	3	42.86%
\$800,000	to	\$899,999	2	1	1	50.00%
\$900,000	to	\$999,999	1	0	1	100.00%
\$1,000,000	to	\$1,099,999	0	0	0	
\$1,100,000	to	\$1,199,999	4	1	3	75.00%
\$1,200,000	to	\$1,299,999	7	1	6	85.71%
\$1,300,000	to	\$1,399,999	4	3	1	25.00%
\$1,400,000	to	\$1,499,999	3	1	2	66.67%
\$1,500,000	to	\$1,599,999	5	1	4	80.00%
\$1,600,000	to	\$1,699,999	5	0	5	100.00%
\$1,700,000	to	\$1,799,999	2	0	2	100.00%
\$1,800,000	to	\$1,899,999	3	1	2	66.67%
\$1,900,000	to	\$1,999,999	2	1	1	50.00%
\$2,000,000	to	\$2,099,999	0	0	0	
\$2,100,000	to	\$2,199,999	2	1	1	50.00%
\$2,200,000	to	\$2,299,999	0	0	0	
\$2,300,000	to	\$2,399,999	0	0	0	
\$2,400,000	to	\$2,499,999	1	1	0	0.00%
\$2,500,000	to	\$2,599,999	1	1	0	0.00%
\$2,600,000	to	\$2,699,999	0	0	0	
\$2,700,000	to	\$2,799,999	1	1	0	0.00%
\$2,800,000	to	\$2,899,999	1	1	0	0.00%
\$2,900,000	to	\$2,999,999	0	0	0	
\$3,000,000	to	\$3,099,999	1	1	0	0.00%
\$3,100,000	and up		22	15	7	31.82%
TOTAL			74	35	39	52.70%

MARKET TIMING:

9.8 Average days on market for homes in escrow.

2.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

8.57% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

2.56% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$1,542,803 Average selling price in the past 6 months.

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67 Homes sold in the past 60 days.

222 Homes sold in the past 6 months.

0 Sold homes that were short sales. Short Sale Percentage: 0.00%

0 Sold homes that were bank owned. REO percentage: 98.65%