



SCAN CODE
To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

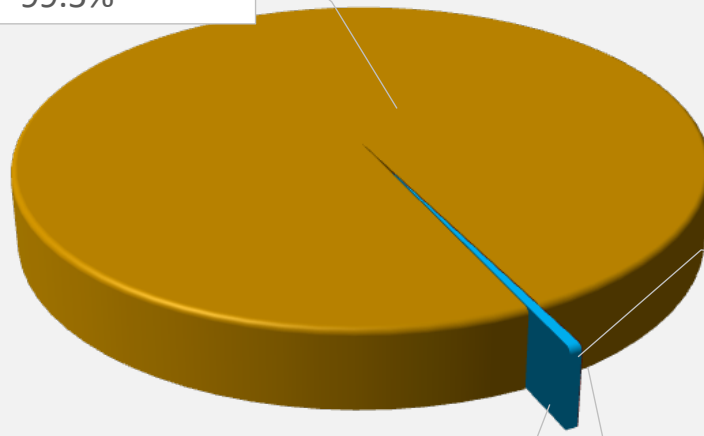
APRIL 2023

LATHROP REAL ESTATE SALES REPORT

Sold Homes Summary

23

Fair Market Sales
99.5%



Probate Sales
0.0%

Foreclosure Sales
0.5%

Short Sales
0.0%

Available Homes

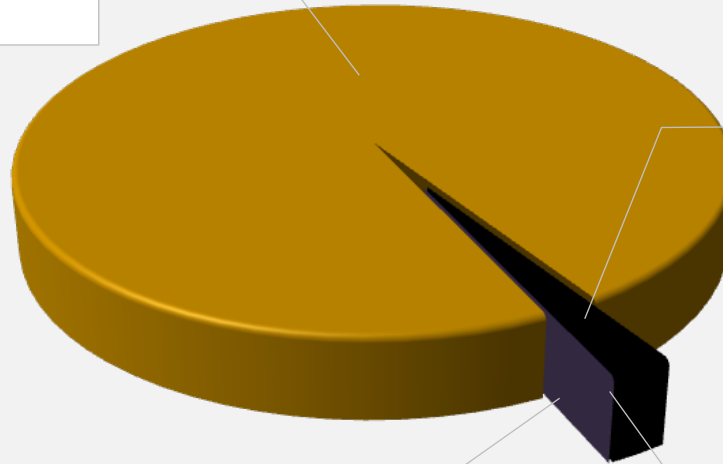
44

Fair Market Sales
97.7%

Probate Sales
2.3%

Foreclosure Sales
0.0%

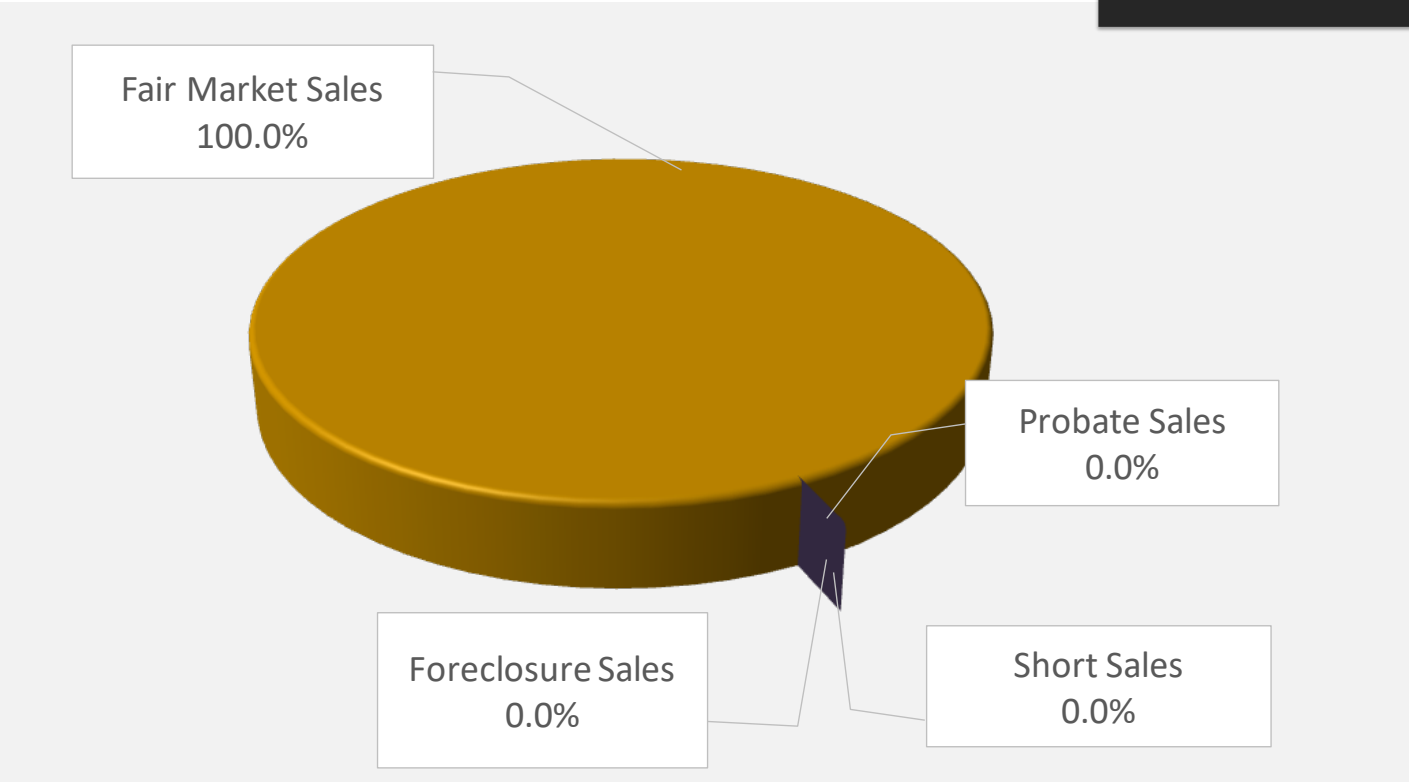
Short Sales
0.0%



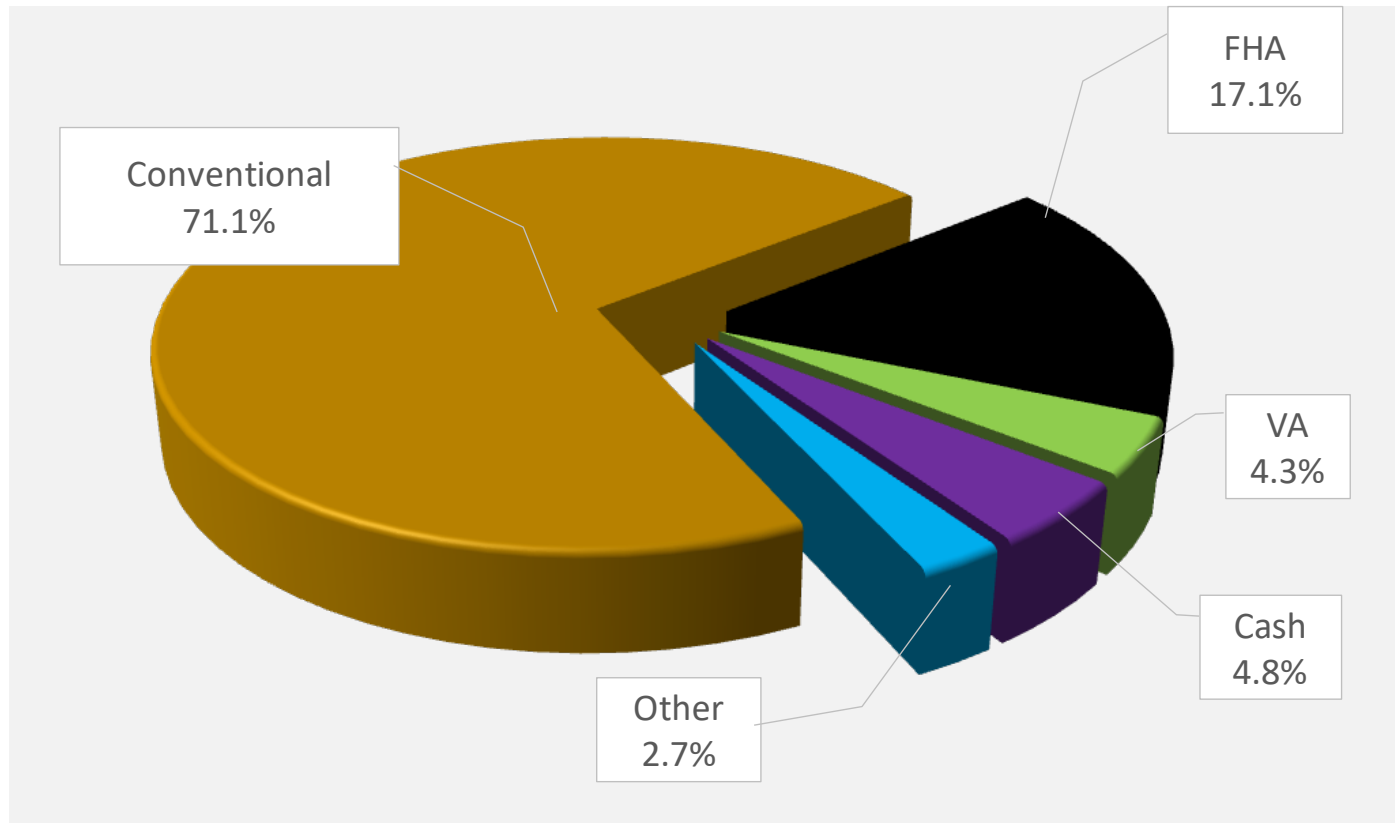


Pending Homes

70

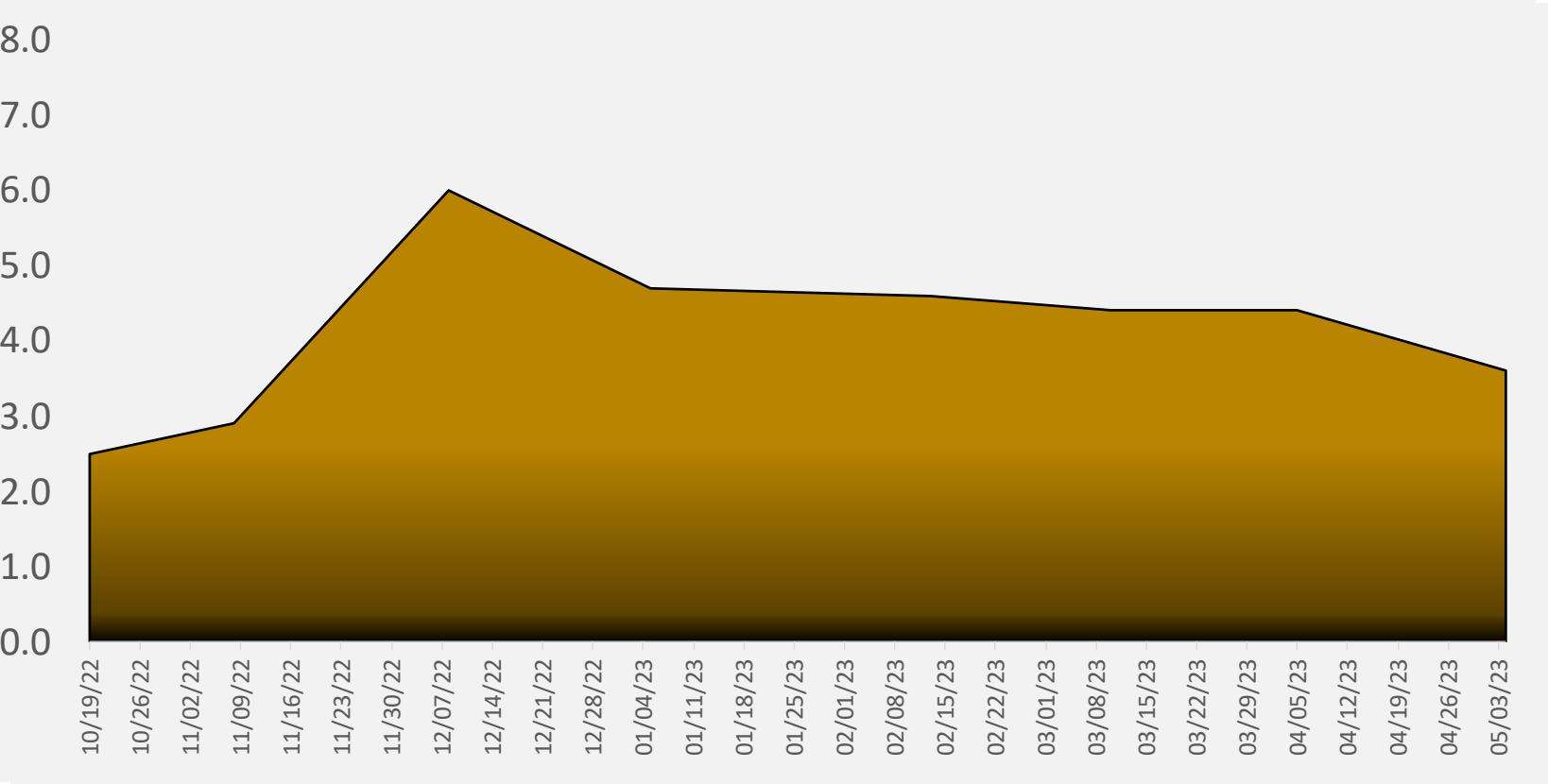


New Financing Type





Months of Remaining Inventory



State of the Market

MARKET TIMING:

52.5 Average days on market for homes in escrow.

3.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
6.82%

31.82%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

3

Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

40.00%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).

44

HOMES FOR SALE

70

HOMES IN ESCROW

MARKET STATISTICS:

23

Homes sold in the past 30 days.

187

Homes sold in the past 6 months.

64

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$306.46

Average selling price in the past 6 months.

\$669,378

2287

Average square footage for home sold in the past 30 days.

30.4%

Homes sold above original listed price in past 30 days.

96.2%

Average Asked to Sold Ratio in the past 30 days.

96.5%

Median Asked to Sold Ratio in the past 30 days.

1

Sold homes that were bank owned.

0

Sold homes that were short sales.

LATHROP REAL ESTATE SALES SUMMARY

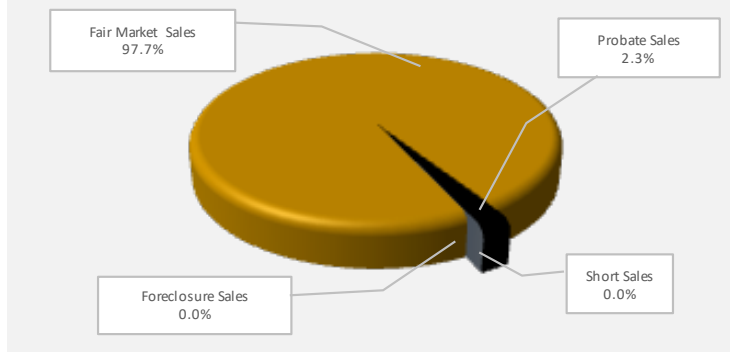
Prepared: 05/04/23

44 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	43	97.7%
Probate Sales	1	2.3%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	269,000
Average	\$	789,767
High	\$	3,500,000
Average DOM:		42.7

Occupancy	Homes	Percentage
Occupied	41	93.2%
Vacant	3	6.8%



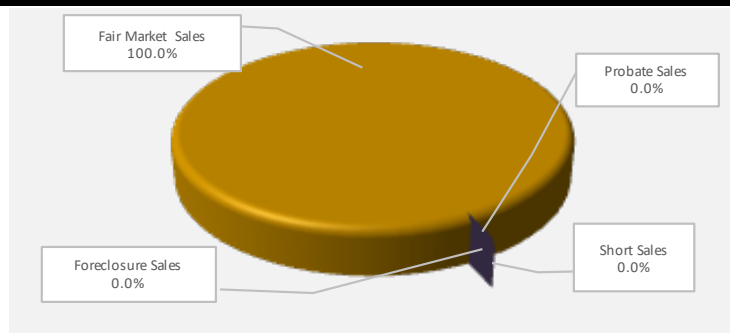
27 Listed in the past 30 days.

33 Listed in the past 60 days.

70 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	70	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	399,900
Average	\$	715,974
High	\$	1,146,680
Average DOM:		52.5

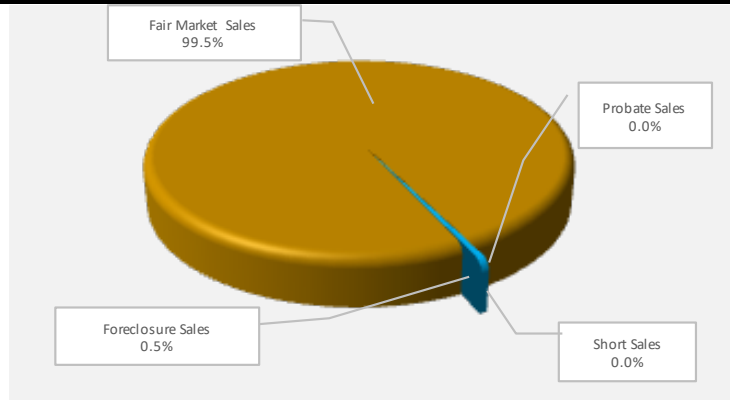


Sold Homes Summary

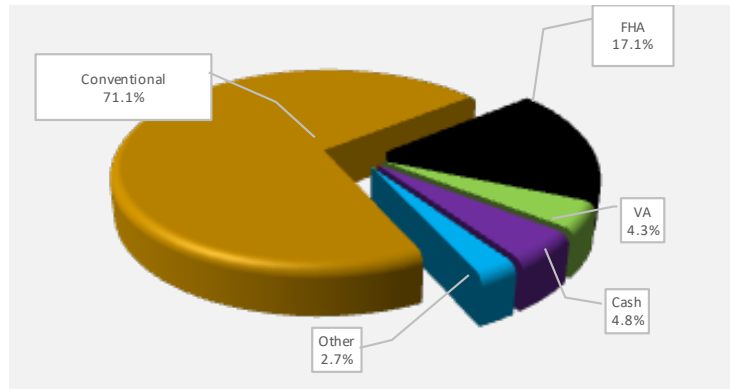
23 Sold in the past 30 days
64 Sold in the past 60 days
187 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	186	99.5%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	0.5%
		100.0%

Low	\$	300,000
Average	\$	687,406
High	\$	1,190,000
Average DOM:		54.3



New Financing Type	Homes	Percentage
Conventional	133	71.1%
FHA	32	17.1%
VA	8	4.3%
Cash	9	4.8%
Other	5	2.7%
		100.0%



LATHROP REAL ESTATE SALES SUMMARY

Prepared: 05/04/23					
PRICE RANGE		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$424,999	2	1	1	50.00%
\$425,000	to \$449,999	0	0	0	
\$450,000	to \$474,999	1	0	1	100.00%
\$475,000	to \$499,999	2	1	1	50.00%
\$500,000	to \$524,999	0	0	0	
\$525,000	to \$549,999	5	2	3	60.00%
\$550,000	to \$574,999	2	2	0	0.00%
\$575,000	to \$599,999	9	2	7	77.78%
\$600,000	to \$624,999	4	2	2	50.00%
\$625,000	to \$649,999	13	6	7	53.85%
\$650,000	to \$674,999	8	2	6	75.00%
\$675,000	to \$699,999	13	4	9	69.23%
\$700,000	to \$724,999	8	2	6	75.00%
\$725,000	to \$749,999	11	7	4	36.36%
\$750,000	to \$774,999	5	1	4	80.00%
\$775,000	to \$799,999	4	2	2	50.00%
\$800,000	to \$824,999	2	1	1	50.00%
\$825,000	to \$849,999	4	1	3	75.00%
\$850,000	to \$874,999	1	0	1	100.00%
\$875,000	to \$899,999	2	1	1	50.00%
\$900,000	to \$924,999	2	0	2	100.00%
\$925,000	to \$949,999	3	1	2	66.67%
\$950,000	to \$974,999	2	0	2	100.00%
\$975,000	to \$999,999	4	1	3	75.00%
\$1,000,000	to \$1,024,999	0	0	0	
\$1,025,000	to \$1,049,999	0	0	0	
\$1,050,000	to \$1,074,999	1	0	1	100.00%
\$1,075,000	and up	6	5	1	16.67%
TOTAL		114	44	70	61.40%

MARKET TIMING:

52.5 Average days on market for homes in escrow.

3.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

3 Available homes are vacant (includes REO). Vacancy rate: 6.82%

31.82% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

40.00% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$669,378 Average selling price in the past 6 months.

\$306.46 Average price per square foot in the past 30 days.

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30.4% Homes sold above original listed price in past 30 days.

96.2% Average Asked to Sold Ratio in the past 30 days.

96.5% Median Asked to Sold Ratio in the past 30 days.

64 Homes sold in the past 60 days.

187 Homes sold in the past 6 months.

0 Sold homes that were short sales.

1 Sold homes that were bank owned.

Short Sale Percentage: 0.00%

REO percentage: 99.47%