



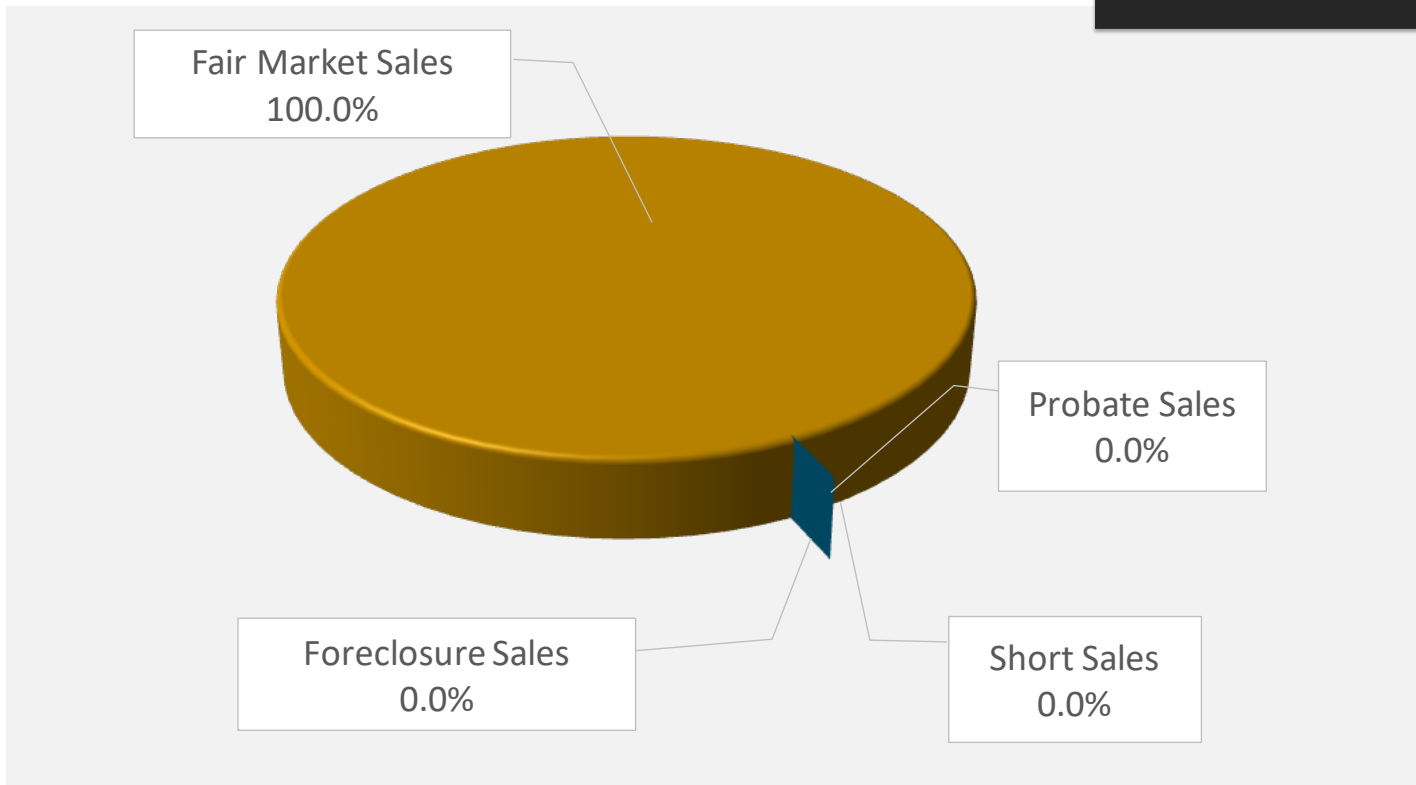
SCAN CODE
To view the video
SALES REPORT



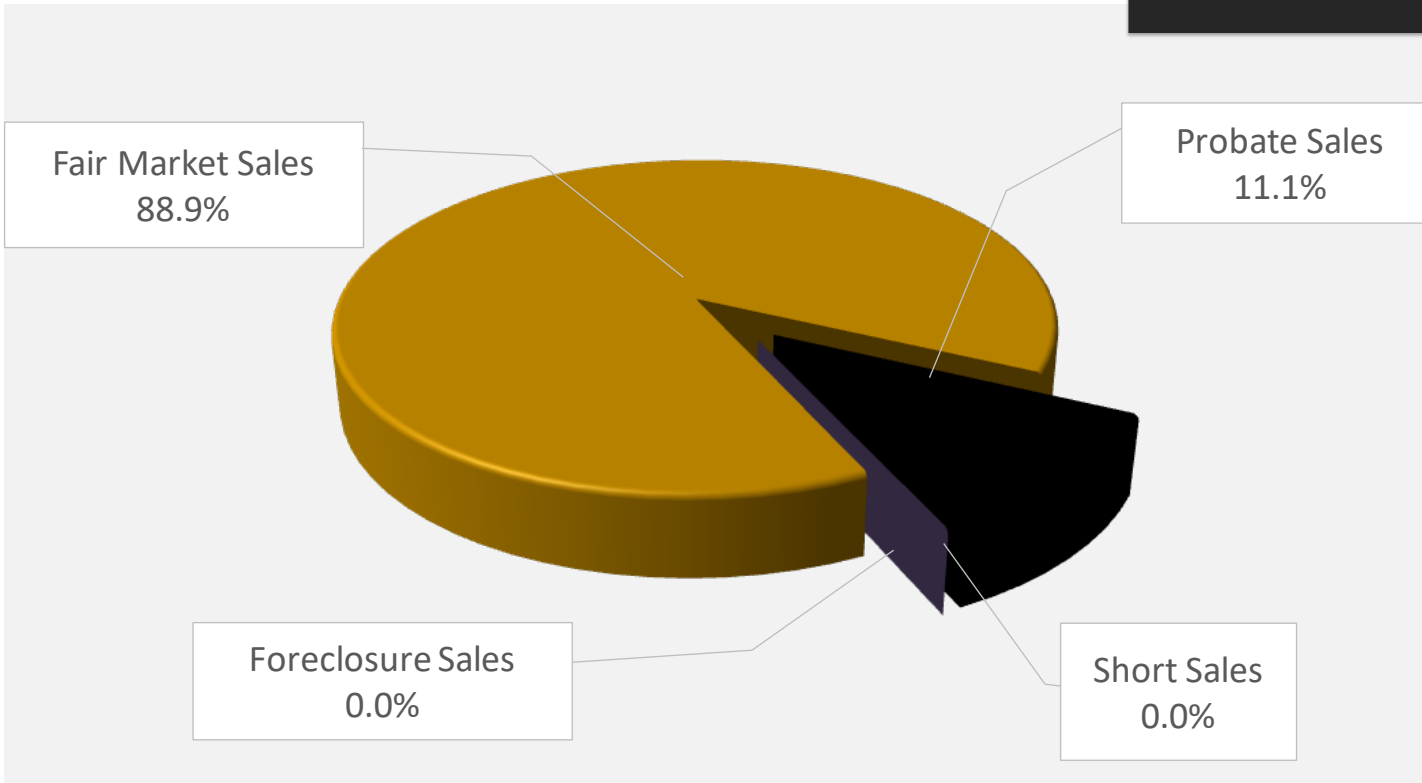
APRIL 2023

MOUNTAIN HOUSE REAL ESTATE SALES REPORT

Sold Homes Summary

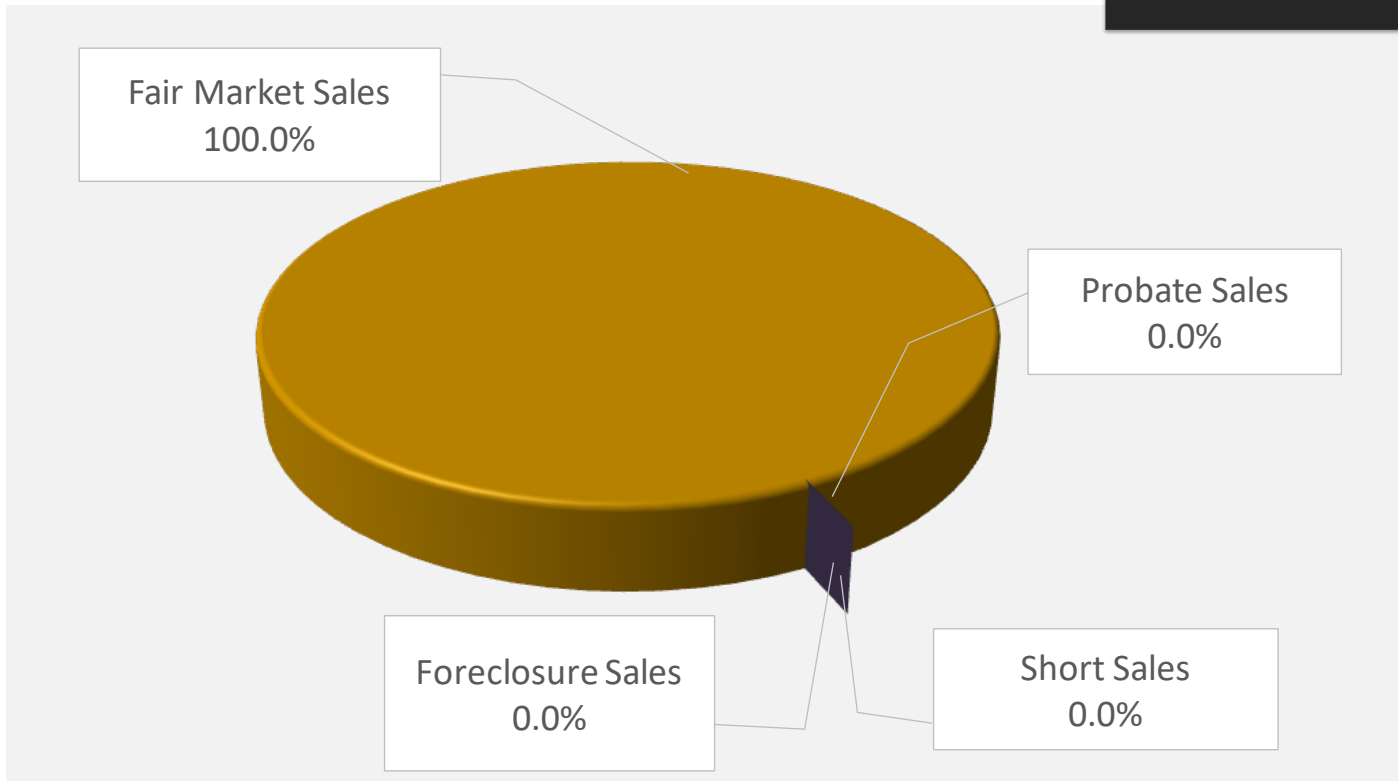


Available Homes

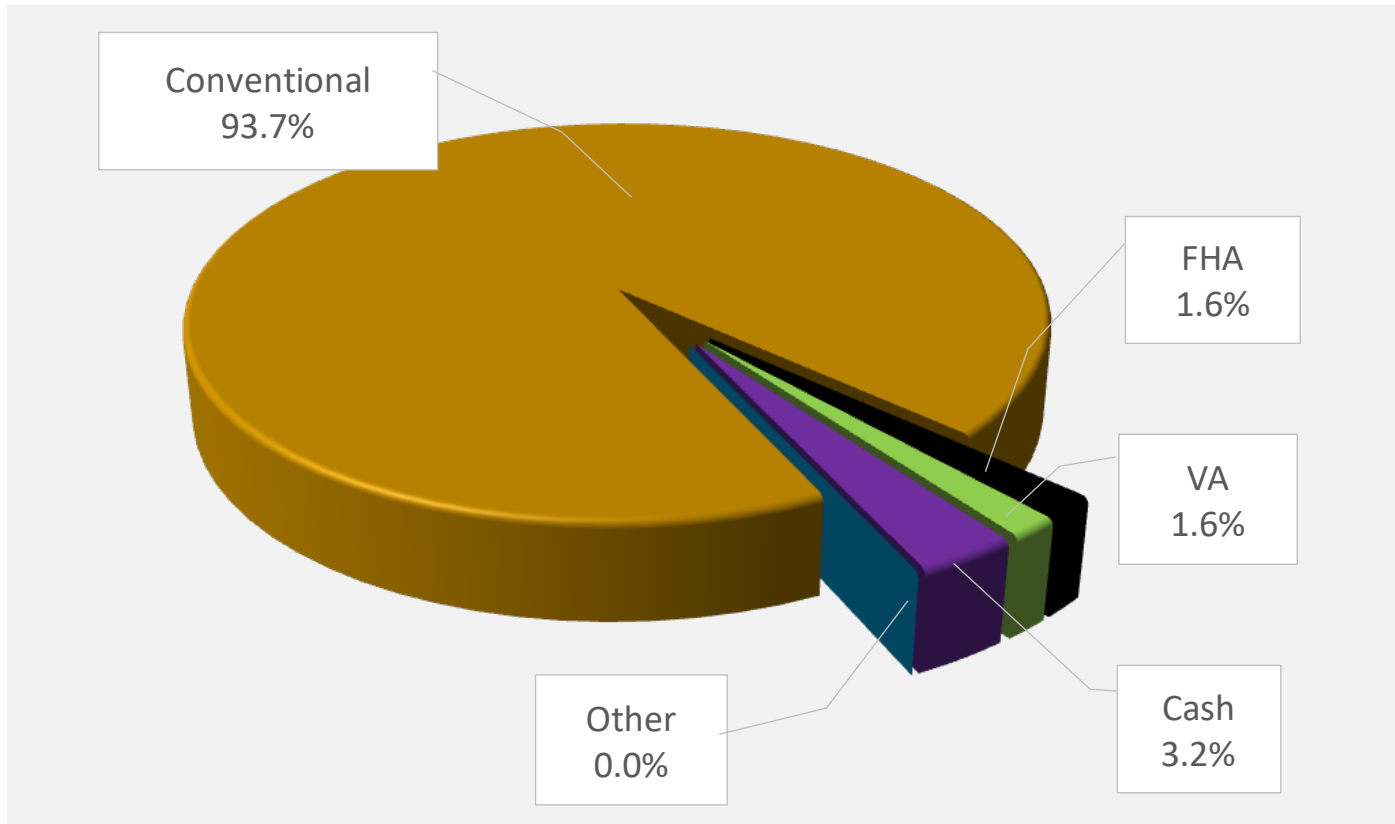


Pending Homes

13

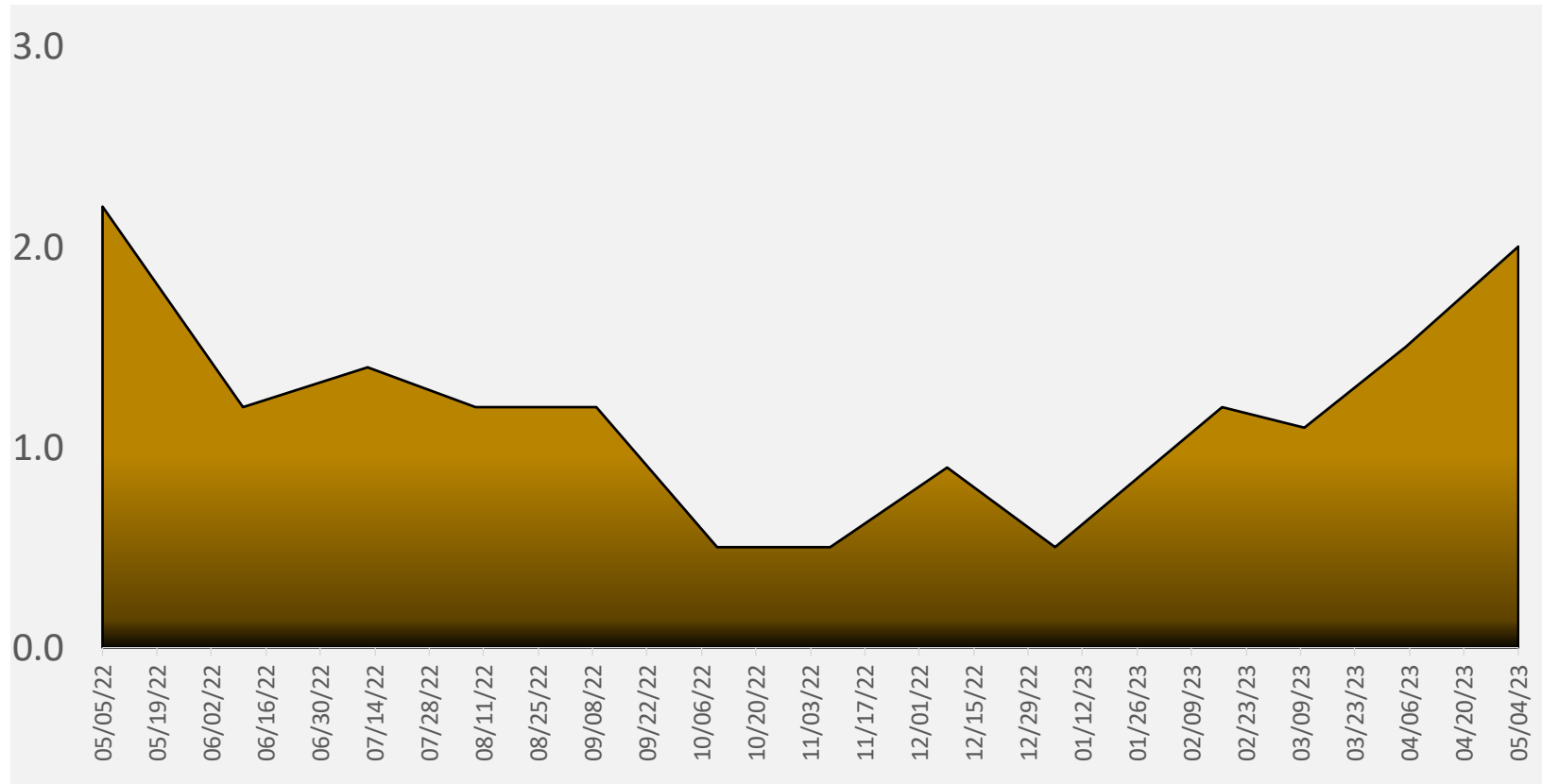


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

6.6

Average days on market for homes in escrow.

2.0

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

22.22%

33.33%

0

Available homes are short sales.

0

Available homes are bank owned (REO).

2

Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

0.00%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).



MARKET STATISTICS:

6

Homes sold in the past 30 days.

63

Homes sold in the past 6 months.

20

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$357.96

Average selling price in the past 6 months.

\$922,784

2606

Average square footage for home sold in the past 30 days.

66.7%

Homes sold above original listed price in past 30 days.

101.0%

Average Asked to Sold Ratio in the past 30 days.

103.2%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

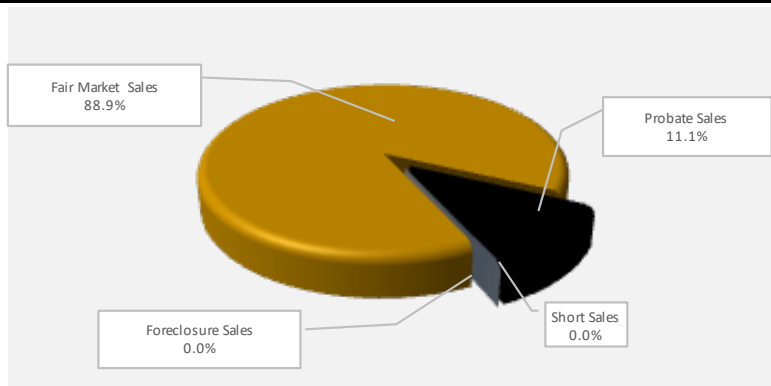
MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 05/04/23

9 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	8	88.9%
Probate Sales	1	11.1%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	539,900
Average	\$	877,876
High	\$	1,199,000
Average DOM:		32.8



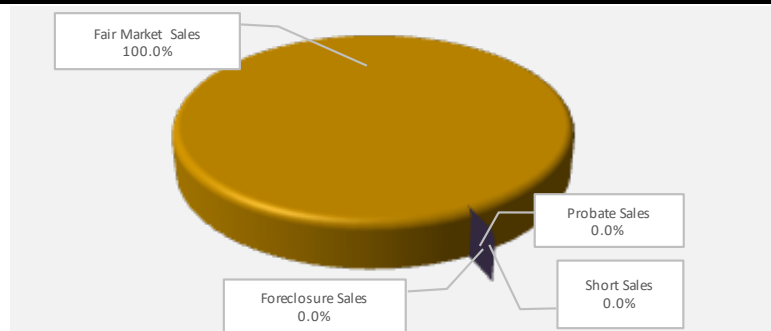
Occupancy	Homes	Percentage
Occupied	7	77.8%
Vacant	2	22.2%

4 Listed in the past 30 days.
8 Listed in the past 60 days.

13 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	13	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	902,706
High	\$	1,200,000
Average DOM:		6.6

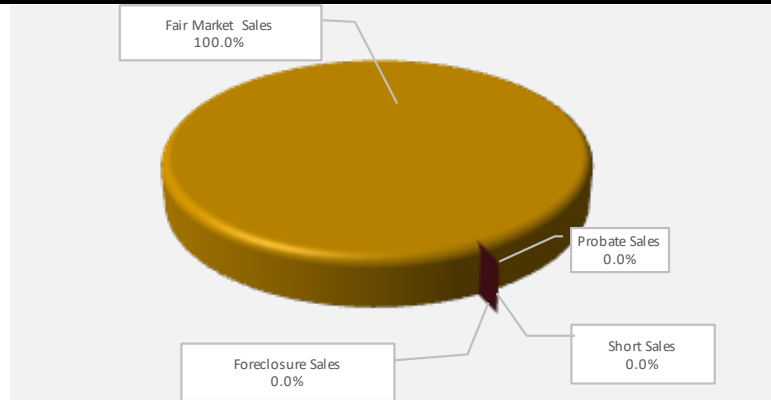


Sold Homes Summary

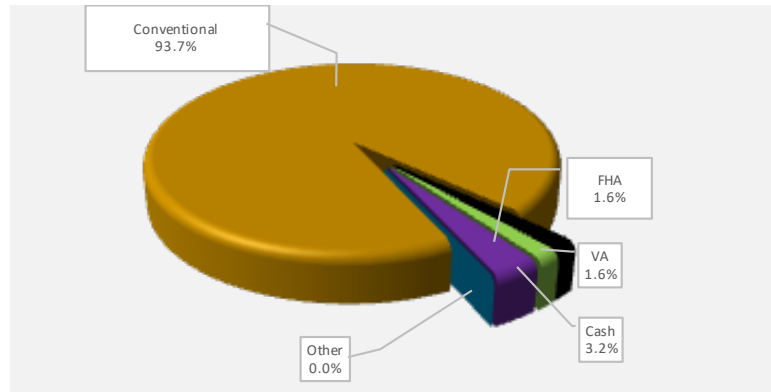
6 Sold in the past 30 days
20 Sold in the past 60 days
63 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	63	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	938,230
High	\$	1,475,000
Average DOM:		37.3



New Financing Type	Homes	Percentage
Conventional	59	93.7%
FHA	1	1.6%
VA	1	1.6%
Cash	2	3.2%
Other	0	0.0%
		100.0%



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 05/04/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	4	2	2	50.00%
\$600,000	to	\$624,999	0	0	0	
\$625,000	to	\$649,999	1	1	0	0.00%
\$650,000	to	\$674,999	0	0	0	
\$675,000	to	\$699,999	0	0	0	
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	0	0	0	
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	0	0	0	
\$800,000	to	\$824,999	0	0	0	
\$825,000	to	\$849,999	2	0	2	100.00%
\$850,000	to	\$874,999	1	1	0	0.00%
\$875,000	to	\$899,999	3	1	2	66.67%
\$900,000	to	\$924,999	1	0	1	100.00%
\$925,000	to	\$949,999	1	0	1	100.00%
\$950,000	to	\$974,999	1	0	1	100.00%
\$975,000	to	\$999,999	1	0	1	100.00%
\$1,000,000	to	\$1,024,999	0	0	0	
\$1,025,000	to	\$1,049,999	1	1	0	0.00%
\$1,050,000	to	\$1,074,999	0	0	0	
\$1,075,000	to	\$1,099,999	4	2	2	50.00%
\$1,100,000	to	\$1,124,999	0	0	0	
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		2	1	1	50.00%
TOTAL			22	9	13	59.09%

MARKET TIMING:

6.6 Average days on market for homes in escrow.

2.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0** Available homes are short sales. Short Sale Percentage: 0.00%
- 0** Available homes are bank owned (REO). REO percentage: 0.00%
- 2** Available homes are vacant (includes REO). Vacancy rate: 22.22%
- 33.33%** Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0** Pending homes are short sales. Short Sale Percentage: 0.00%
- 0** Pending homes are bank owned (REO). REO percentage: 0.00%
- 0.00%** Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 6** Homes sold in the past 30 days.
- \$922,784** Average selling price in the past 6 months.
- \$357.96** Average price per square foot in the past 30 days.
- 2606** Average square footage for home sold in the past 30 days.
- 66.7%** Homes sold above original listed price in past 30 days.
- 101.0%** Average Asked to Sold Ratio in the past 30 days.
- 103.2%** Median Asked to Sold Ratio in the past 30 days.
- 20** Homes sold in the past 60 days.
- 63** Homes sold in the past 6 months.
- 0** Sold homes that were short sales. Short Sale Percentage: 0.00%
- 0** Sold homes that were bank owned. REO percentage: 100.00%