



SCAN CODE
To view the video
SALES REPORT



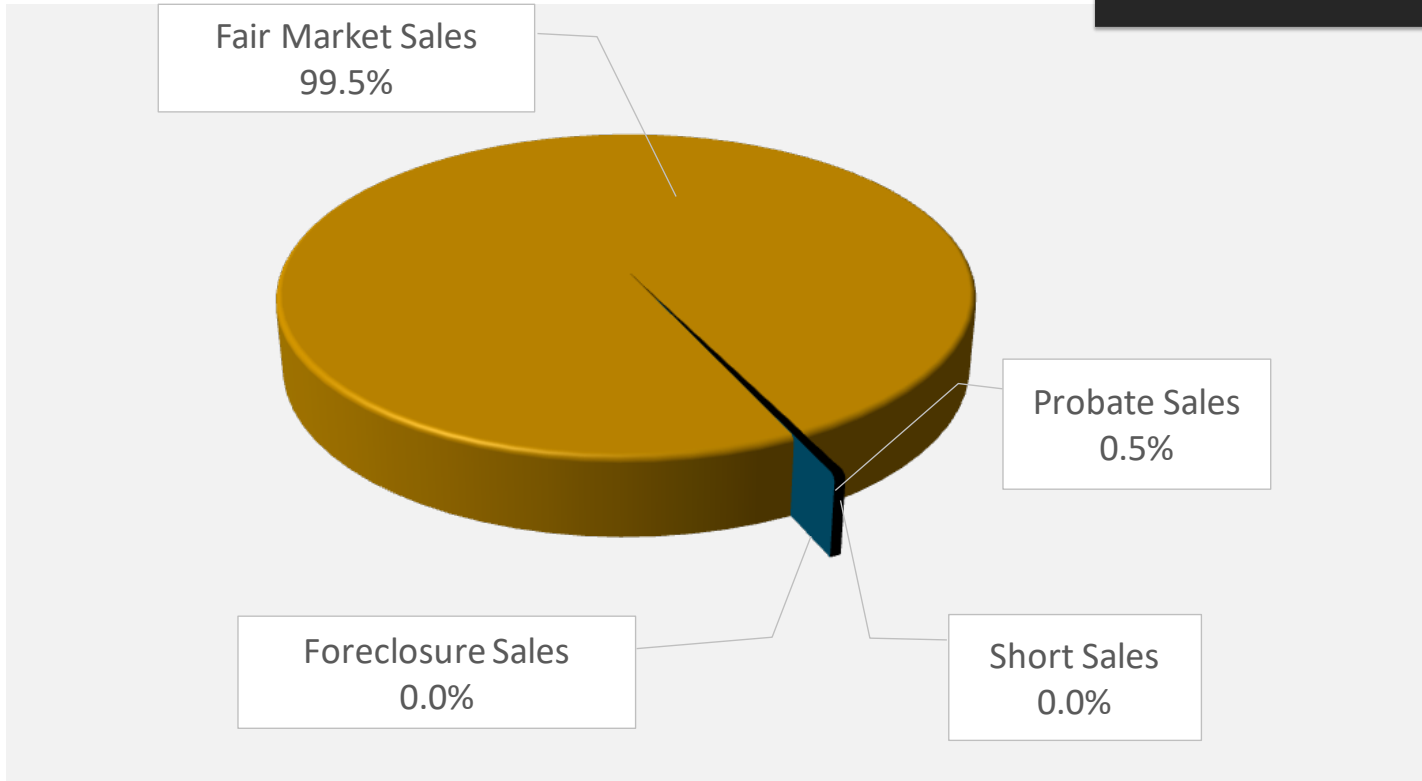
GOLDEN LION
REAL ESTATE, INC.

APRIL 2023

PLEASANTON REAL ESTATE SALES REPORT

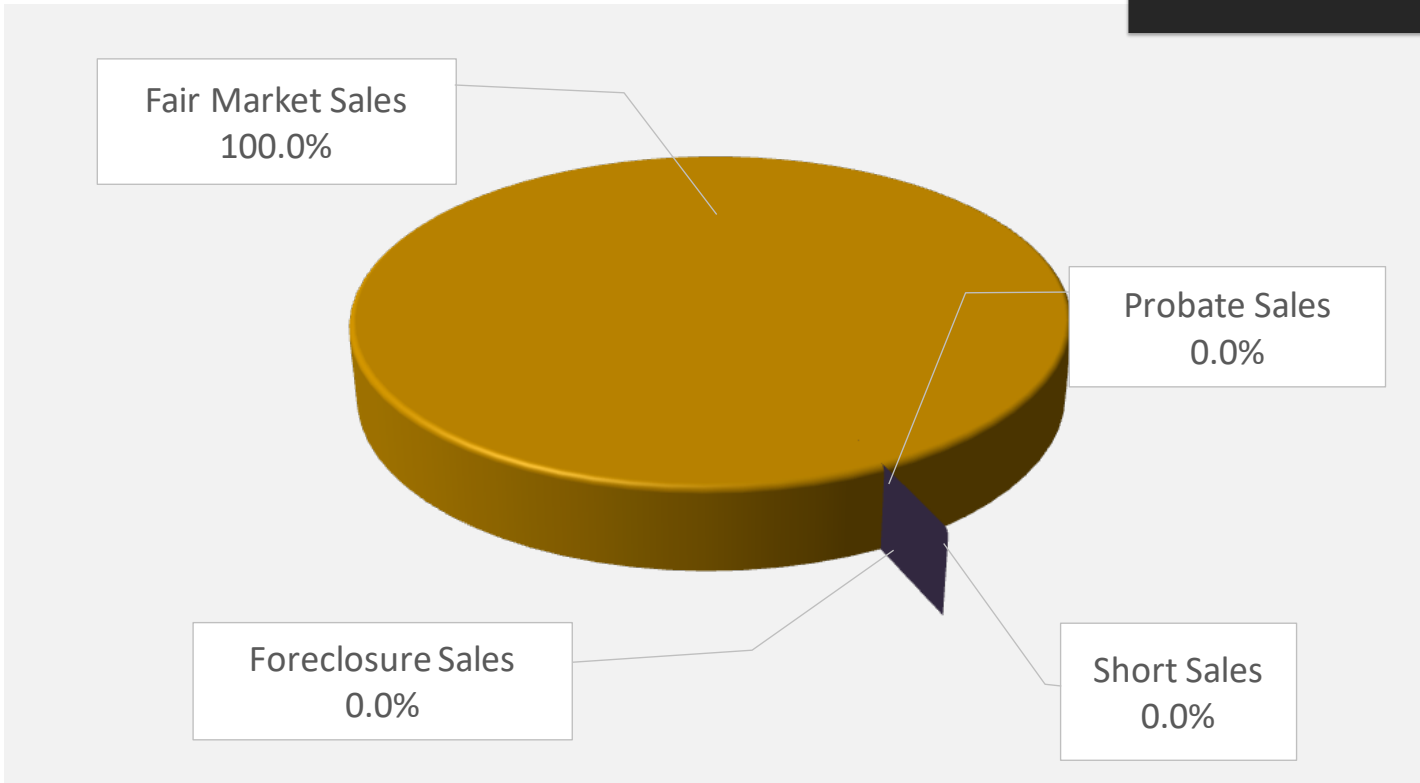
Sold Homes Summary

38



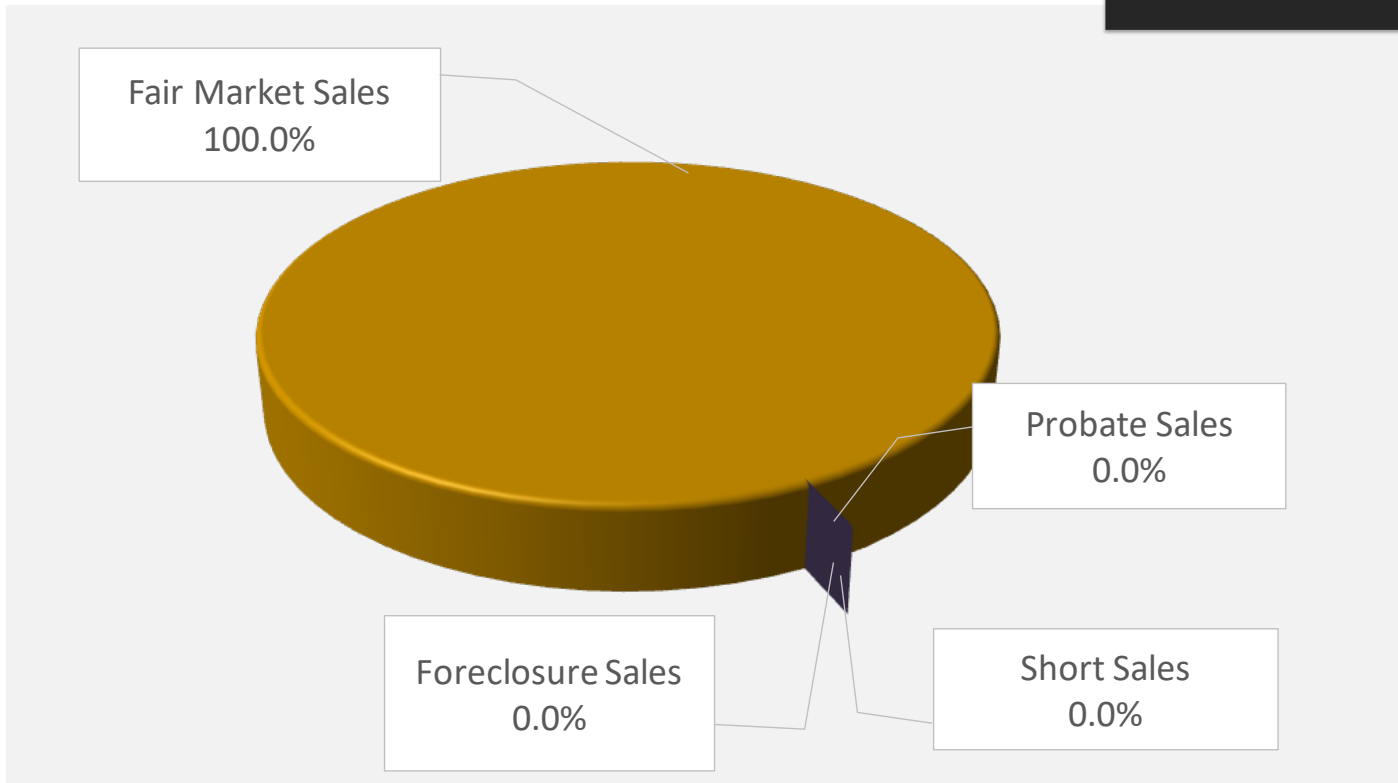
Available Homes

43

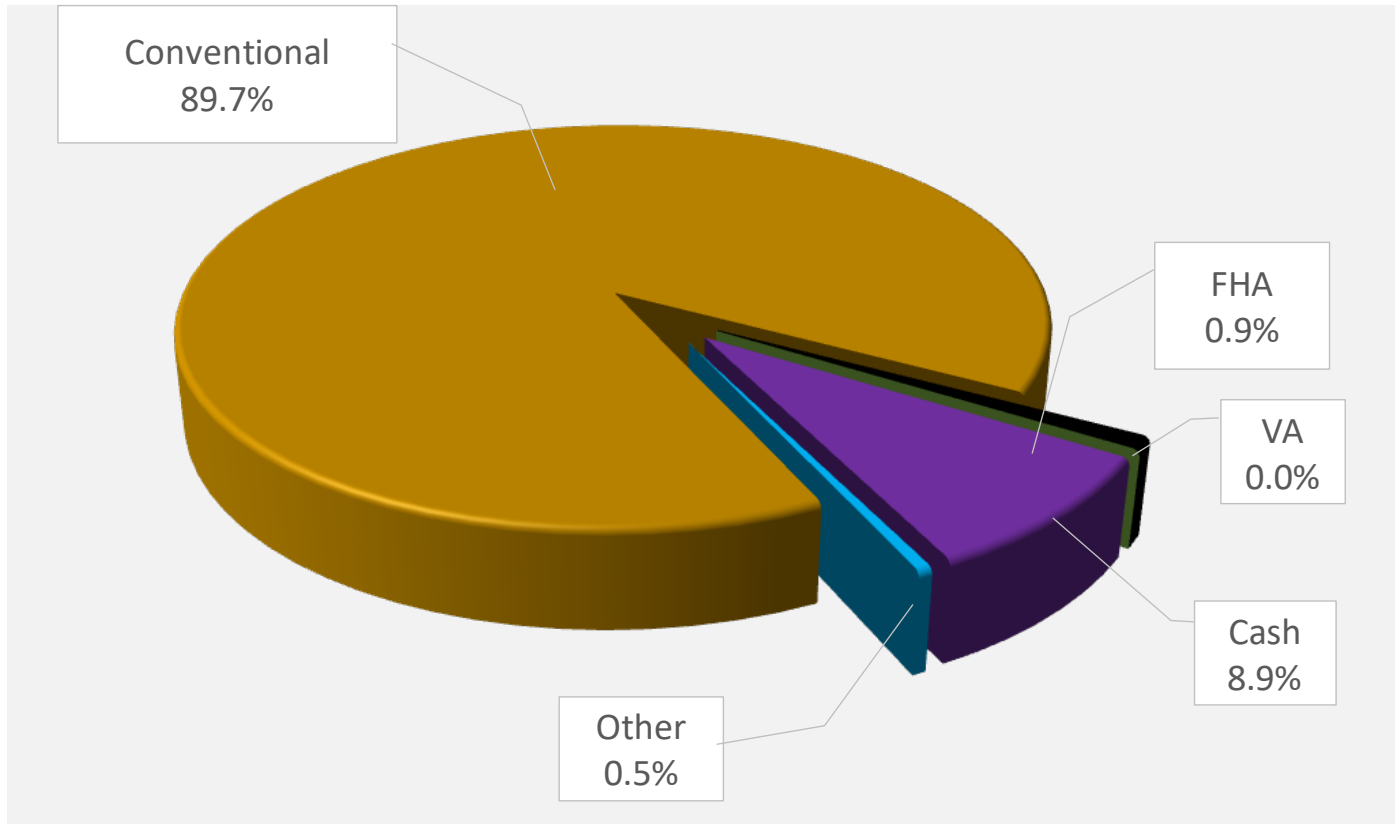


Pending Homes

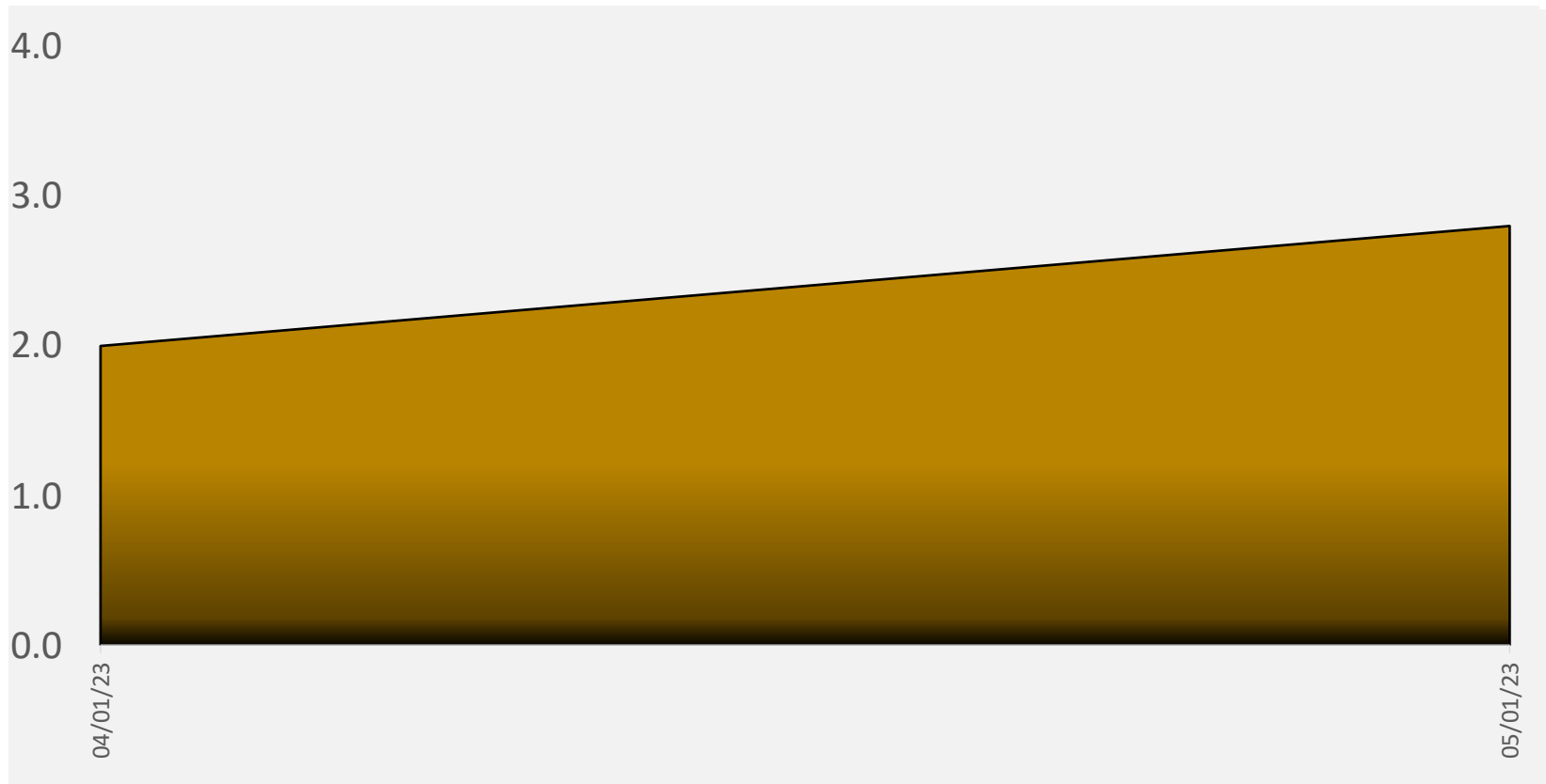
59



New Financing Type



Months of Remaining Inventory





State of the Market

MARKET TIMING:

16.3 Average days on market for homes in escrow.

2.8 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
0.00%

13.95%

Available homes have had price reductions since being listed

0
Available homes are short sales.

0
Available homes are bank owned (REO).

0
Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

10.17%

Of homes are pending for less than the original asking price.

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).



MARKET STATISTICS:

38

Homes sold in the past 30 days.

214

Homes sold in the past 6 months.

85

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$733.85

Average selling price in the past 6 months.

\$1,565,859

2091

Average square footage for home sold in the past 30 days.

63.2% Homes sold above original listed price in past 30 days.

104.0% Average Asked to Sold Ratio in the past 30 days.

103.3% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

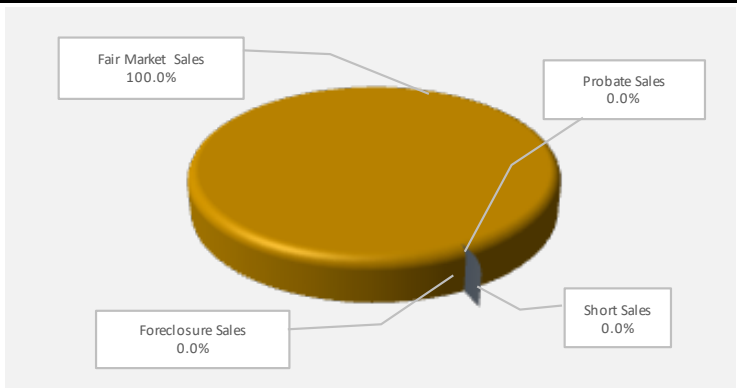
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 05/04/23

43 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	43	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	569,000
Average	\$	2,601,071
High	\$	10,990,000
Average DOM:		25.1



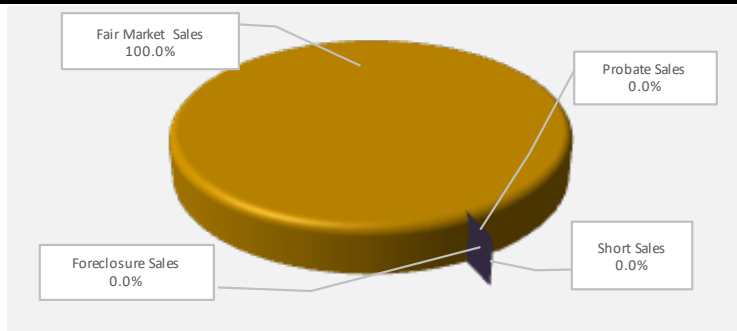
Occupancy	Homes	Percentage
Occupied	43	100.0%
Vacant	0	0.0%

30 Listed in the past 30 days.
38 Listed in the past 60 days.

59 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	59	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	489,900
Average	\$	1,849,268
High	\$	4,795,000
Average DOM:		16.3

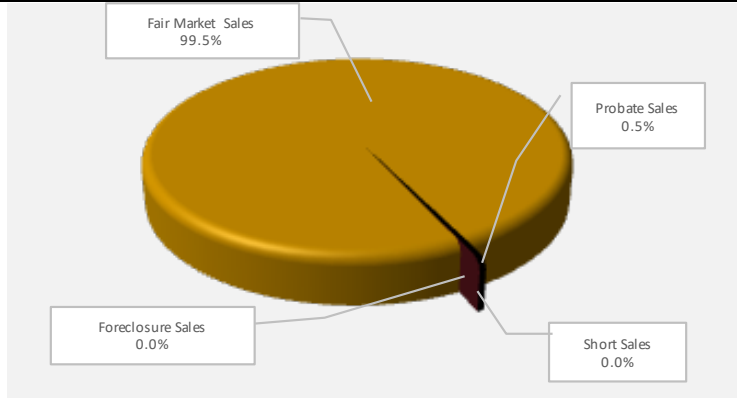


Sold Homes Summary

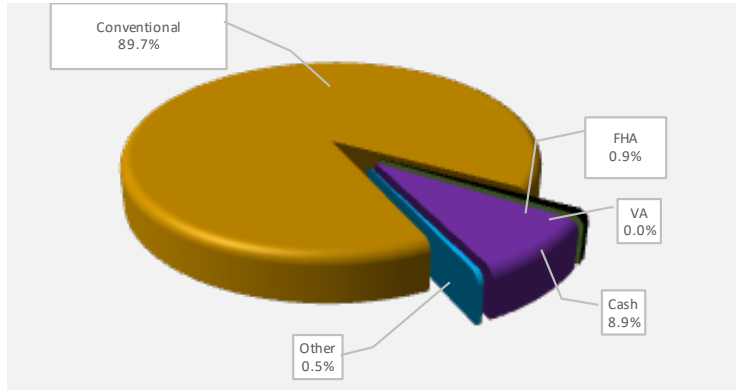
38 Sold in the past 30 days
 85 Sold in the past 60 days
 214 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	213	99.5%
Probate Sales	1	0.5%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	388,000
Average	\$	1,589,883
High	\$	4,699,000
Average DOM:		28.5



New Financing Type	Homes	Percentage
Conventional	192	89.7%
FHA	2	0.9%
VA	0	0.0%
Cash	19	8.9%
Other	1	0.5%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 05/04/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$799,999	10	3	7	70.00%
\$800,000	to	\$899,999	6	4	2	33.33%
\$900,000	to	\$999,999	3	2	1	33.33%
\$1,000,000	to	\$1,099,999	0	0	0	
\$1,100,000	to	\$1,199,999	5	2	3	60.00%
\$1,200,000	to	\$1,299,999	3	1	2	66.67%
\$1,300,000	to	\$1,399,999	5	1	4	80.00%
\$1,400,000	to	\$1,499,999	7	2	5	71.43%
\$1,500,000	to	\$1,599,999	5	1	4	80.00%
\$1,600,000	to	\$1,699,999	5	2	3	60.00%
\$1,700,000	to	\$1,799,999	11	4	7	63.64%
\$1,800,000	to	\$1,899,999	7	3	4	57.14%
\$1,900,000	to	\$1,999,999	4	2	2	50.00%
\$2,000,000	to	\$2,099,999	0	0	0	
\$2,100,000	to	\$2,199,999	0	0	0	
\$2,200,000	to	\$2,299,999	3	2	1	33.33%
\$2,300,000	to	\$2,399,999	0	0	0	
\$2,400,000	to	\$2,499,999	2	0	2	100.00%
\$2,500,000	to	\$2,599,999	2	0	2	100.00%
\$2,600,000	to	\$2,699,999	0	0	0	
\$2,700,000	to	\$2,799,999	1	0	1	100.00%
\$2,800,000	to	\$2,899,999	2	1	1	50.00%
\$2,900,000	to	\$2,999,999	0	0	0	
\$3,000,000	to	\$3,099,999	0	0	0	
\$3,100,000	and up		21	13	8	38.10%
TOTAL			102	43	59	57.84%

MARKET TIMING:

16.3 Average days on market for homes in escrow.

2.8 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

13.95% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

10.17% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$1,565,859 Average selling price in the past 6 months.

\$733.85 Average price per square foot in the past 30 days.

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0 Sold homes that were bank owned. REO percentage: 99.53%