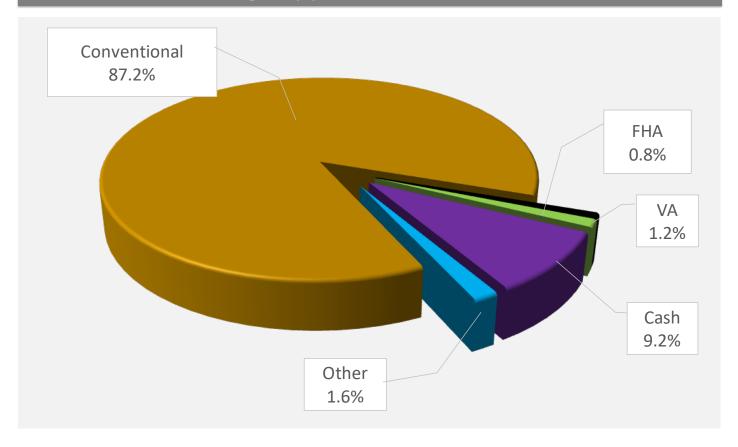




New Financing Type



1.0

0.0





05/01/23



State of the Market



DUBLIN REAL ESTATE SALES SUMMARY

Conventional

FHA

VA

Cash

Other

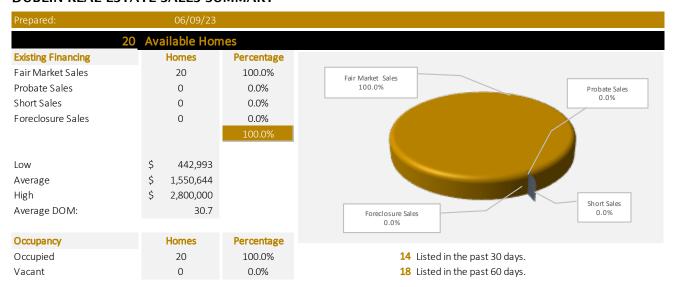
218

2

3

23

4





Sold Homes Summary Sold in the past 30 days Fair Market Sales 100 Sold in the past 60 days 100.0% Sold in the past 6 months Probate Sales **Previous Financing Homes** Percentage 0.0% Fair Market Sales 250 100.0% Probate Sales 0 0.0% Short Sales 0 0.0% Foreclosure Sales 0 0.0% Low 260,838 Foreclosure Sales Average 1,299,750 Short Sales 0.0% High 3,200,000 22.5 Average DOM: **New Financing Type Homes**

Percentage	Conventional
87.2%	87.2%
0.8%	
1.2%	FHA
9.2%	0.8%
1.6%	
100.0%	VA 1.2%
	Cash 9.2%
	Other
	1.6%

DUBLIN REAL ESTATE SALES SUMMARY

Prepared:		06/09/23				
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$699,999	8	2	6	75.00%
\$700,000	to	\$749,999	0	0	0	
\$750,000	to	\$799,999	0	0	0	
\$800,000	to	\$849,999	0	0	0	
\$850,000	to	\$899,999	1	1	0	0.00%
\$900,000	to	\$949,999	2	0	2	100.00%
\$950,000	to	\$999,999	5	1	4	80.00%
\$1,000,000	to	\$1,099,999	3	0	3	100.00%
\$1,100,000	to	\$1,199,999	6	2	4	66.67%
\$1,200,000	to	\$1,299,999	6	1	5	83.33%
\$1,300,000	to	\$1,399,999	5	3	2	40.00%
\$1,400,000	to	\$1,499,999	2	1	1	50.00%
\$1,500,000	to	\$1,599,999	3	1	2	66.67%
\$1,600,000	to	\$1,699,999	4	0	4	100.00%
\$1,700,000	to	\$1,799,999	1	0	1	100.00%
\$1,800,000	to	\$1,899,999	4	2	2	50.00%
\$1,900,000	to	\$1,999,999	5	1	4	80.00%
\$2,000,000	to	\$2,099,999	1	1	0	0.00%
\$2,100,000	to	\$2,199,999	2	1	1	50.00%
\$2,200,000	to	\$2,299,999	2	0	2	100.00%
\$2,300,000	to	\$2,399,999	1	0	1	100.00%
\$2,400,000		and up	5	3	2	40.00%
TOTAL			66	20	46	69.70%

MARKET TIMING

- 9.2 Average days on market for homes in escrow.
- 1.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

O Available homes are short sales.
O Available homes are bank owned (REO).
O Available homes are vacant (includes REO).
O Available homes are vacant (over the control of the contr

5.00% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

Pending homes are short sales.
Short Sale Percentage: 0.00%
Pending homes are bank owned (REO).
REO percentage: 0.00%

2.17% Of homes are pending for less than the original asking price.

MARKET STATISTICS

45 Homes sold in the past 30 days.

\$1,308,433 Average selling price in the past 6 months.

\$659.95 Average price per square foot in the past 30 days.

2,007 Average square footage for home sold in the past 30 days.

77.8% Homes sold above original listed price in past 30 days.

104.6% Average Asked to Sold Ratio in the past 30 days.

104.4% Median Asked to Sold Ratio in the past 30 days.

100 Homes sold in the past 60 days.

250 Homes sold in the past 6 months.

O Sold homes that were short sales.
Short Sale Percentage: 0.00%
O Sold homes that were bank owned.
REO percentage: 0.00%