









New Financing Type Conventional 81.1% FHA 1.8% VA 1.3% Cash 11.8% Other 3.9%



Months of Remaining Inventory





State of the Market



LIVERMORE REAL ESTATE SALES SUMMARY



Prepared By: Golden Lion Real Estate www.goldenlionhomes.com

LIVERMORE REAL ESTATE SALES SUMMARY

Prepared:		06/09/23	SALES SUMIN			
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$699,999	7	2	5	71.43%
\$700,000	to	\$749,999	3	0	3	100.00%
\$750,000	to	\$799,999	5	2	3	60.00%
\$800 <i>,</i> 000	to	\$849,999	3	1	2	66.67%
\$850,000	to	\$899,999	8	3	5	62.50%
\$900,000	to	\$949,999	6	3	3	50.00%
\$950,000	to	\$999,999	14	4	10	71.43%
\$1,000,000	to	\$1,099,999	6	1	5	83.33%
\$1,100,000	to	\$1,199,999	6	2	4	66.67%
\$1,200,000	to	\$1,299,999	8	2	6	75.00%
\$1,300,000	to	\$1,399,999	4	1	3	75.00%
\$1,400,000	to	\$1,499,999	6	1	5	83.33%
\$1,500,000	to	\$1,599,999	6	2	4	66.67%
\$1,600,000	to	\$1,699,999	6	0	6	100.00%
\$1,700,000	to	\$1,799,999	1	0	1	100.00%
\$1,800,000	to	\$1,899,999	5	2	3	60.00%
\$1,900,000	to	\$1,999,999	3	1	2	66.67%
\$2,000,000	to	\$2,099,999	1	1	0	0.00%
\$2,100,000	to	\$2,199,999	0	0	0	
\$2,200,000	to	\$2,299,999	1	0	1	100.00%
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000		and up	10	8	2	20.00%
TOTAL			110	37	73	66.36%

MARKET TIMING:

12.0 Average days on market for homes in escrow.

1.7 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:									
0	Available homes are short sales.	Short Sale Percentage:	0.00%						
0	Available homes are bank owned (REO).	REO percentage:	0.00%						
1	Available homes are vacant (includes REO).	Vacancy rate:	2.70%						
8.11%	Available homes have had price reductions since being listed.								
PENDING HOME									
0	Pending homes are short sales.	Short Sale Percentage:	0.00%						
0	Pending homes are bank owned (REO).	REO percentage:	0.00%						
9.59%	Of homes are pending for less than the original asking price.								
MARKET STATIS	TICS:								
61	Homes sold in the past 30 days.								
\$1,138,684	Average selling price in the past 6 months.								
\$637.82	Average price per square foot in the past 30 days.								
1,809	Average square footage for home sold in the past 30 days.								
85.2%	Homes sold above original listed price in past 30 days.								
105.4%	Average Asked to Sold Ratio in the past 30 days.								
104.4%	Median Asked to Sold Ratio in the past 30 days.								
144	Homes sold in the past 60 days.								
380	Homes sold in the past 6 months.								
0	Sold homes that were short sales.	Short Sale Percentage:	0.00%						
0	Sold homes that were bank owned.	REO percentage:	0.00%						