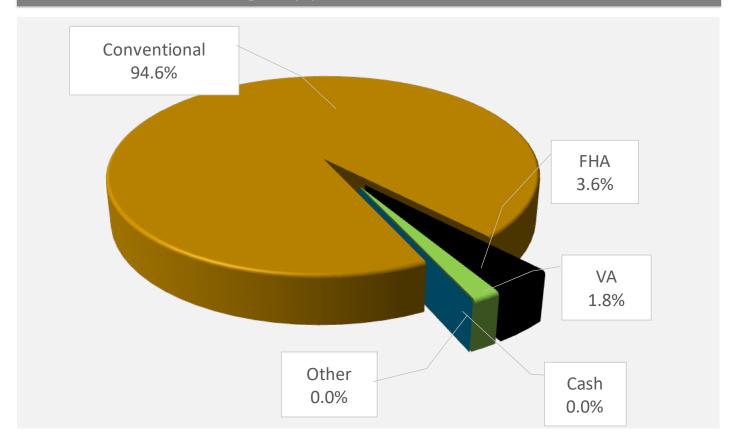


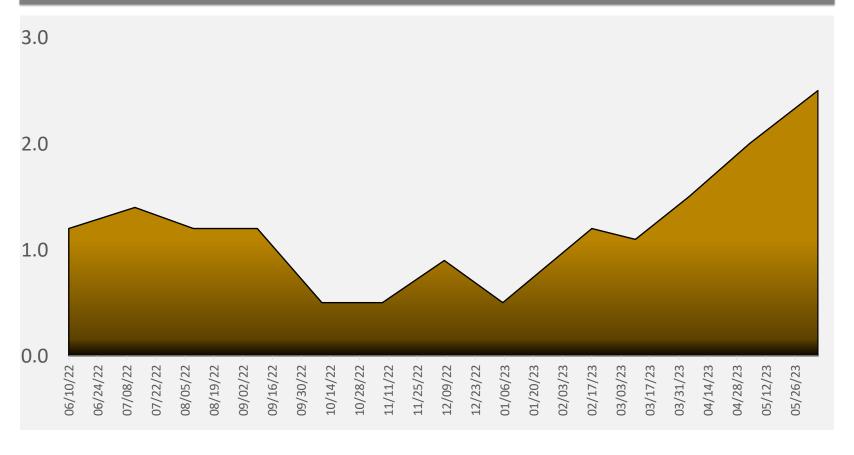


New Financing Type





Months of Remaining Inventory

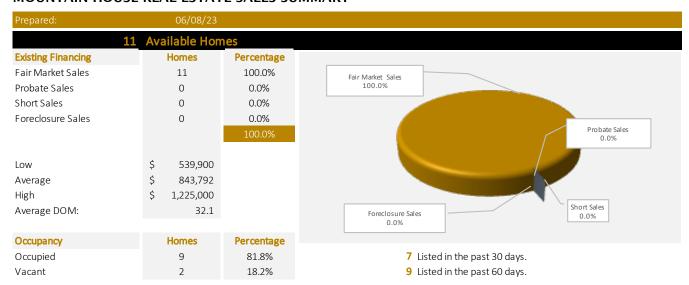




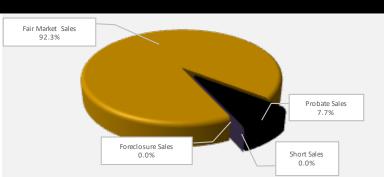
State of the Market



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY







Sold Homes Summary

Average DOM:

Previous Financing

Fair Market Sales

11 Sold in the past 30 days

10.8

Percentage

100.0%

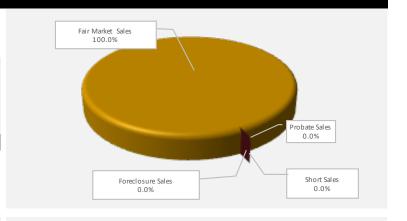
18 Sold in the past 60 days

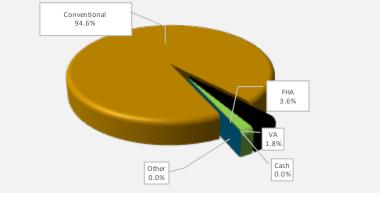
56

56 Sold in the past 6 months

Homes Perce

| Probate Sales | 0 | 0.0% |
|--|------------------|-----------------------|
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |
| Low | \$ 560,000 | |
| Average | \$ 926,520 | |
| High | \$ 1,299,900 | |
| Average DOM: | 31.1 | |
| Average DOW. | 51.1 | |
| New Financing Type | Homes | Percentage |
| 0 | | Percentage 94.6% |
| New Financing Type | Homes | • |
| New Financing Type Conventional | Homes 53 | 94.6% |
| New Financing Type Conventional FHA | Homes 53 2 | 94.6% 3.6% |
| New Financing Type Conventional FHA VA | Homes 53 2 1 | 94.6% 3.6% 1.8% |





MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

| Prepared: | | 06/09/23 | | | | |
|-------------|-------|--------------------------|----------------|--------------------|---------------|---------|
| PRICE RANGE | | TOTALIN PRICE BRACKET | HOMES FOR SALE | HOMES IN ESCROW | % WITH OFFERS | |
| \$0 | to | \$599,999 | 2 | 2 | 0 | 0.00% |
| \$600,000 | to | \$624,999 | 0 | 0 | 0 | |
| \$625,000 | to | \$649,999 | 1 | 1 | 0 | 0.00% |
| \$650,000 | to | \$674,999 | 0 | 0 | 0 | |
| \$675,000 | to | \$699,999 | 0 | 0 | 0 | |
| \$700,000 | to | \$724,999 | 0 | 0 | 0 | |
| \$725,000 | to | \$749,999 | 1 | 0 | 1 | 100.00% |
| \$750,000 | to | \$774,999 | 0 | 0 | 0 | |
| \$775,000 | to | \$799,999 | 1 | 0 | 1 | 100.00% |
| \$800,000 | to | \$824,999 | 1 | 1 | 0 | 0.00% |
| \$825,000 | to | \$849,999 | 2 | 2 | 0 | 0.00% |
| \$850,000 | to | \$874,999 | 2 | 0 | 2 | 100.00% |
| \$875,000 | to | \$899,999 | 2 | 1 | 1 | 50.00% |
| \$900,000 | to | \$924,999 | 1 | 0 | 1 | 100.00% |
| \$925,000 | to | \$949,999 | 3 | 1 | 2 | 66.67% |
| \$950,000 | to | \$974,999 | 1 | 0 | 1 | 100.00% |
| \$975,000 | to | \$999,999 | 2 | 1 | 1 | 50.00% |
| \$1,000,000 | to | \$1,024,999 | 0 | 0 | 0 | |
| \$1,025,000 | to | \$1,049,999 | 1 | 0 | 1 | 100.00% |
| \$1,050,000 | to | \$1,074,999 | 0 | 0 | 0 | |
| \$1,075,000 | to | \$1,099,999 | 3 | 1 | 2 | 66.67% |
| \$1,100,000 | to | \$1,124,999 | 0 | 0 | 0 | |
| \$1,125,000 | to | \$1,149,999 | 0 | 0 | 0 | |
| \$1,150,000 | | and up | 1 | 1 | 0 | 0.00% |
| | TOTAL | | 24 | 11 | 13 | 54.17% |

MARKET TIMING

10.8 Average days on market for homes in escrow.

2.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTIC

O Available homes are short sales.
 Short Sale Percentage: 0.00%
 Available homes are bank owned (REO).
 REO percentage: 0.00%
 Available homes are vacant (includes REO).
 Vacancy rate: 18.18%

27.27% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

O Pending homes are short sales.
 Short Sale Percentage: 0.00%
 O Pending homes are bank owned (REO).
 REO percentage: 0.00%

0.00% Of homes are pending for less than the original asking price.

MARKET STATISTICS

11 Homes sold in the past 30 days.

\$939,364 Average selling price in the past 6 months.

\$371.07 Average price per square foot in the past 30 days.

2,542 Average square footage for home sold in the past 30 days.

81.8% Homes sold above original listed price in past 30 days.

106.9% Average Asked to Sold Ratio in the past 30 days.

106.8% Median Asked to Sold Ratio in the past 30 days.

18 Homes sold in the past 60 days.

56 Homes sold in the past 6 months.

O Sold homes that were short sales.
 Short Sale Percentage: 0.00%
 O Sold homes that were bank owned.
 REO percentage: 0.00%