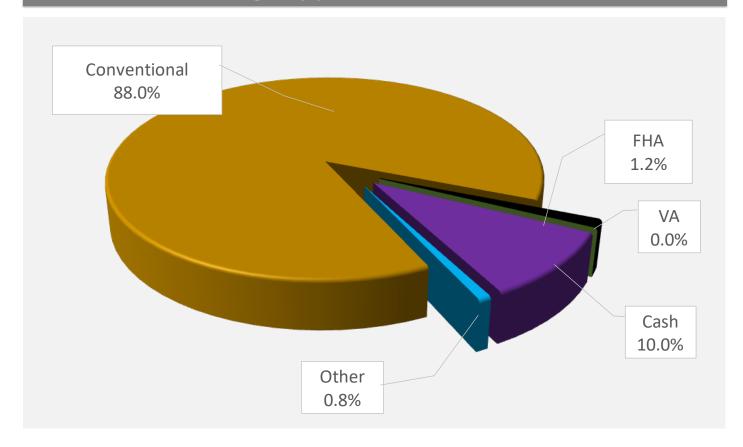


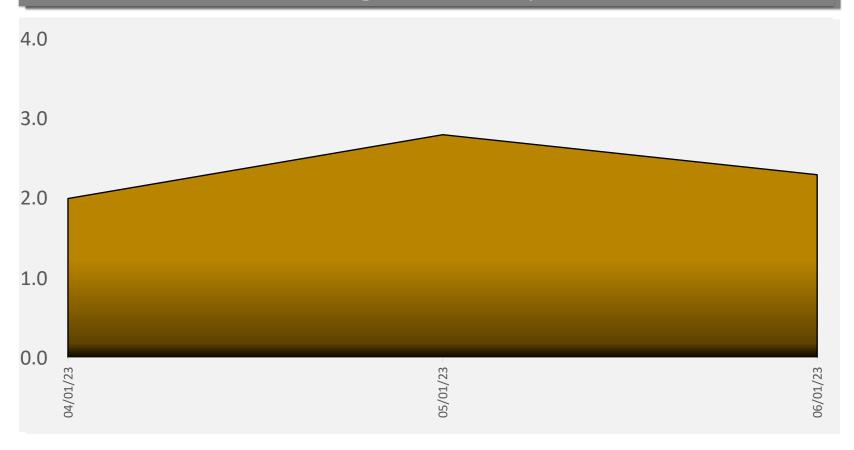


New Financing Type





Months of Remaining Inventory

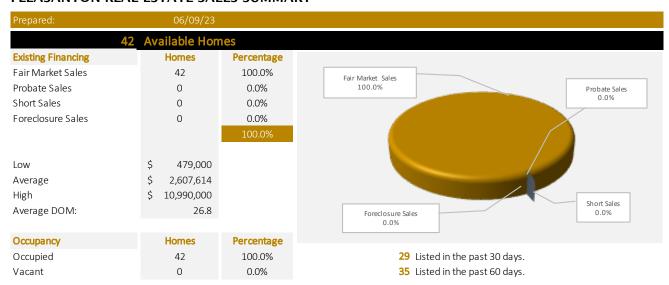


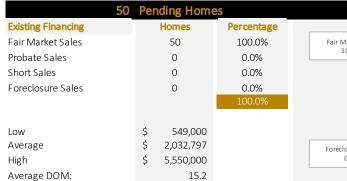


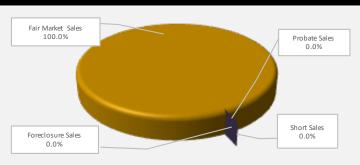
State of the Market



PLEASANTON REAL ESTATE SALES SUMMARY







Sold Homes Summary 60 Sold in the past 30 days

Previous Financing

Fair Market Sales

103 Sold in the past 60 days 241 Sold in the past 6 months

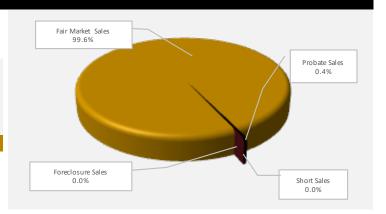
Homes

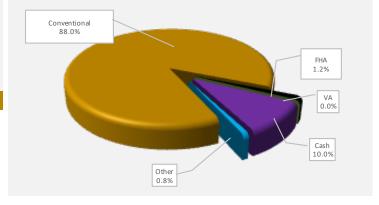
240

Percentage

99.6%

Probate Sales	1	0.4%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%
Low Average High Average DOM:	\$ 388,000 \$ 1,565,795 \$ 4,699,000 21.5	
New Financing Type	Homes	Percentage
Conventional	212	88.0%
FHA	3	1.2%
VA	0	0.0%
Cash	24	10.0%
Other	2	0.8%
		100.0%





PLEASANTON REAL ESTATE SALES SUMMARY

Prepared:		06/09/23				
PRICE RANGE		TOTALIN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS	
\$0	to	\$799,999	10	6	4	40.00%
\$800,000	to	\$899,999	4	1	3	75.00%
\$900,000	to	\$999,999	5	1	4	80.00%
\$1,000,000	to	\$1,099,999	1	1	0	0.00%
\$1,100,000	to	\$1,199,999	3	2	1	33.33%
\$1,200,000	to	\$1,299,999	3	1	2	66.67%
\$1,300,000	to	\$1,399,999	1	0	1	100.00%
\$1,400,000	to	\$1,499,999	4	1	3	75.00%
\$1,500,000	to	\$1,599,999	3	0	3	100.00%
\$1,600,000	to	\$1,699,999	7	3	4	57.14%
\$1,700,000	to	\$1,799,999	5	2	3	60.00%
\$1,800,000	to	\$1,899,999	7	3	4	57.14%
\$1,900,000	to	\$1,999,999	5	1	4	80.00%
\$2,000,000	to	\$2,099,999	1	1	0	0.00%
\$2,100,000	to	\$2,199,999	2	1	1	50.00%
\$2,200,000	to	\$2,299,999	1	1	0	0.00%
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000	to	\$2,499,999	0	0	0	
\$2,500,000	to	\$2,599,999	1	0	1	100.00%
\$2,600,000	to	\$2,699,999	1	0	1	100.00%
\$2,700,000	to	\$2,799,999	0	0	0	
\$2,800,000	to	\$2,899,999	1	0	1	100.00%
\$2,900,000	to	\$2,999,999	1	1	0	0.00%
\$3,000,000	to	\$3,099,999	0	0	0	
\$3,100,000		and up	25	15	10	40.00%
	TOTAL		92	42	50	54.35%

MARKET TIMING

15.2 Average days on market for homes in escrow.

2.3 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS

O Available homes are short sales.
 Short Sale Percentage: 0.00%
 O Available homes are bank owned (REO).
 REO percentage: 0.00%
 O Available homes are vacant (includes REO).
 Vacancy rate: 0.00%

16.67% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

O Pending homes are short sales.
 Short Sale Percentage: 0.00%
 O Pending homes are bank owned (REO).
 REO percentage: 0.00%

10.00% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

60 Homes sold in the past 30 days.

\$1,575,050 Average selling price in the past 6 months.

\$759.93 Average price per square foot in the past 30 days.

2,031 Average square footage for home sold in the past 30 days.

70.0% Homes sold above original listed price in past 30 days.

103.9% Average Asked to Sold Ratio in the past 30 days.

103.8% Median Asked to Sold Ratio in the past 30 days.

103 Homes sold in the past 60 days.

241 Homes sold in the past 6 months.

O Sold homes that were short sales.
 Short Sale Percentage: 0.00%
 O Sold homes that were bank owned.
 REO percentage: 0.00%