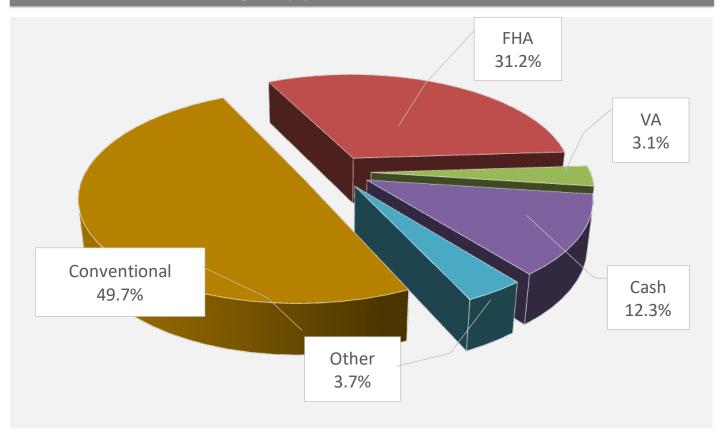


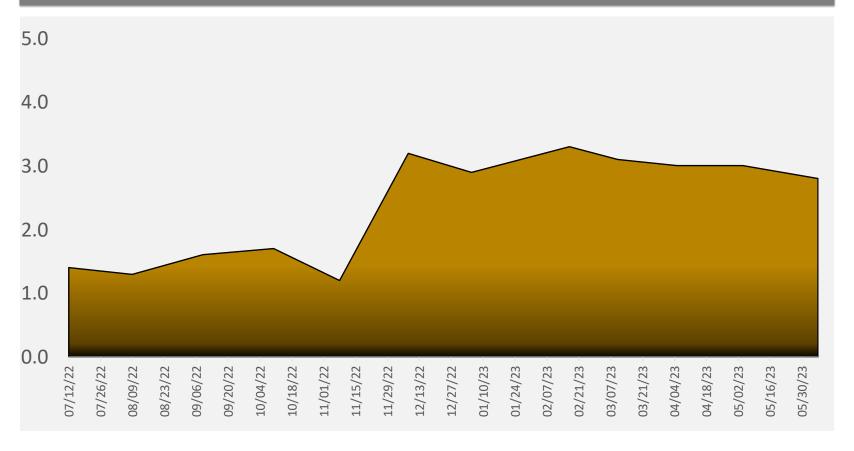


New Financing Type





Months of Remaining Inventory

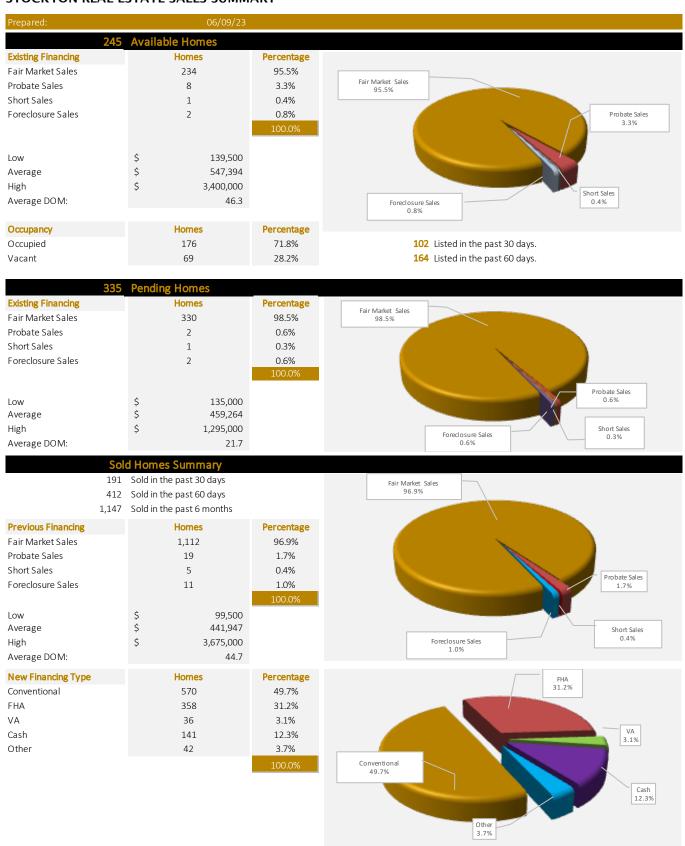




State of the Market



STOCKTON REAL ESTATE SALES SUMMARY



STOCKTON REAL ESTATE SALES SUMMARY

Prepared:	06/09/23					
PRICE RANGE			TOTALIN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$149,999	5	2	3	60.00%
\$150,000	to	\$174,999	9	5	4	44.44%
\$175,000	to	\$199,999	10	8	2	20.00%
\$200,000	to	\$224,999	11	6	5	45.45%
\$225,000	to	\$249,999	10	4	6	60.00%
\$250,000	to	\$274,999	7	3	4	57.14%
\$275,000	to	\$299,999	24	15	9	37.50%
\$300,000	to	\$324,999	8	2	6	75.00%
\$325,000	to	\$349,999	33	12	21	63.64%
\$350,000	to	\$374,999	28	8	20	71.43%
\$375,000	to	\$399,999	57	28	29	50.88%
\$400,000	to	\$424,999	19	5	14	73.68%
\$425,000	to	\$449,999	42	9	33	78.57%
\$450,000	to	\$474,999	49	12	37	75.51%
\$475,000	to	\$499,999	51	8	43	84.31%
\$500,000	to	\$524,999	27	8	19	70.37%
\$525,000	to	\$549,999	40	24	16	40.00%
\$550,000	to	\$574,999	22	8	14	63.64%
\$575,000	to	\$599,999	31	12	19	61.29%
\$600,000	to	\$624,999	9	5	4	44.44%
\$625,000	to	\$649,999	10	6	4	40.00%
\$650,000	to	\$674,999	8	5	3	37.50%
\$675,000	to	\$699,999	15	13	2	13.33%
\$700,000	to	\$724,999	4	1	3	75.00%
\$725,000	to	\$749,999	2	1	1	50.00%
\$750,000	to	\$774,999	7	5	2	28.57%
\$775,000 and up			42	30	12	28.57%
TOTAL			580	245	335	57.76%

MARKET TIMING

21.7 Average days on market for homes in escrow.

2.8 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS

40 Available homes are short sales.
 50 Available homes are bank owned (REO).
 60 Available homes are vacant (includes REO).
 61 Available homes are vacant (includes REO).
 62 Available homes are vacant (includes REO).
 63 Available homes are vacant (includes REO).

29.39% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS

1 Pending homes are short sales.Short Sale Percentage:0.30%2 Pending homes are bank owned (REO).REO percentage:0.60%

15.52% Of homes are pending for less than the original asking price.

MARKET STATISTICS

191 Homes sold in the past 30 days.

\$438,323 Average selling price in the past 6 months.

\$269.23 Average price per square foot in the past 30 days.

1,675 Average square footage for home sold in the past 30 days. **47.6%** Homes sold above original listed price in past 30 days.

100.0% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.

412 Homes sold in the past 60 days.

1,147 Homes sold in the past 6 months.

5 Sold homes that were short sales. Short Sale Percentage: 0.44%
11 Sold homes that were bank owned. REO percentage: 0.96%