



**SCAN CODE**  
To view the video  
SALES REPORT

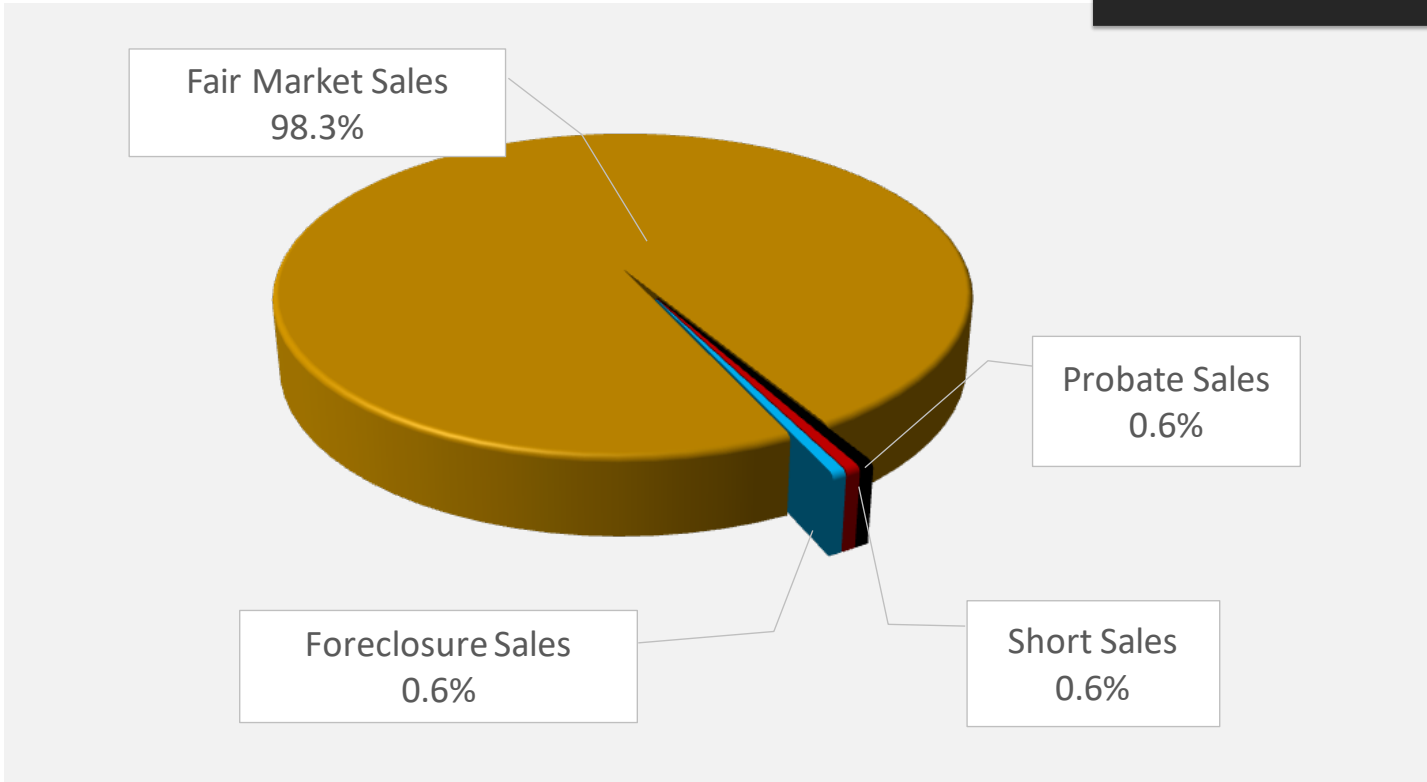


**GOLDEN LION**  
REAL ESTATE, INC.

**JUNE 2023**

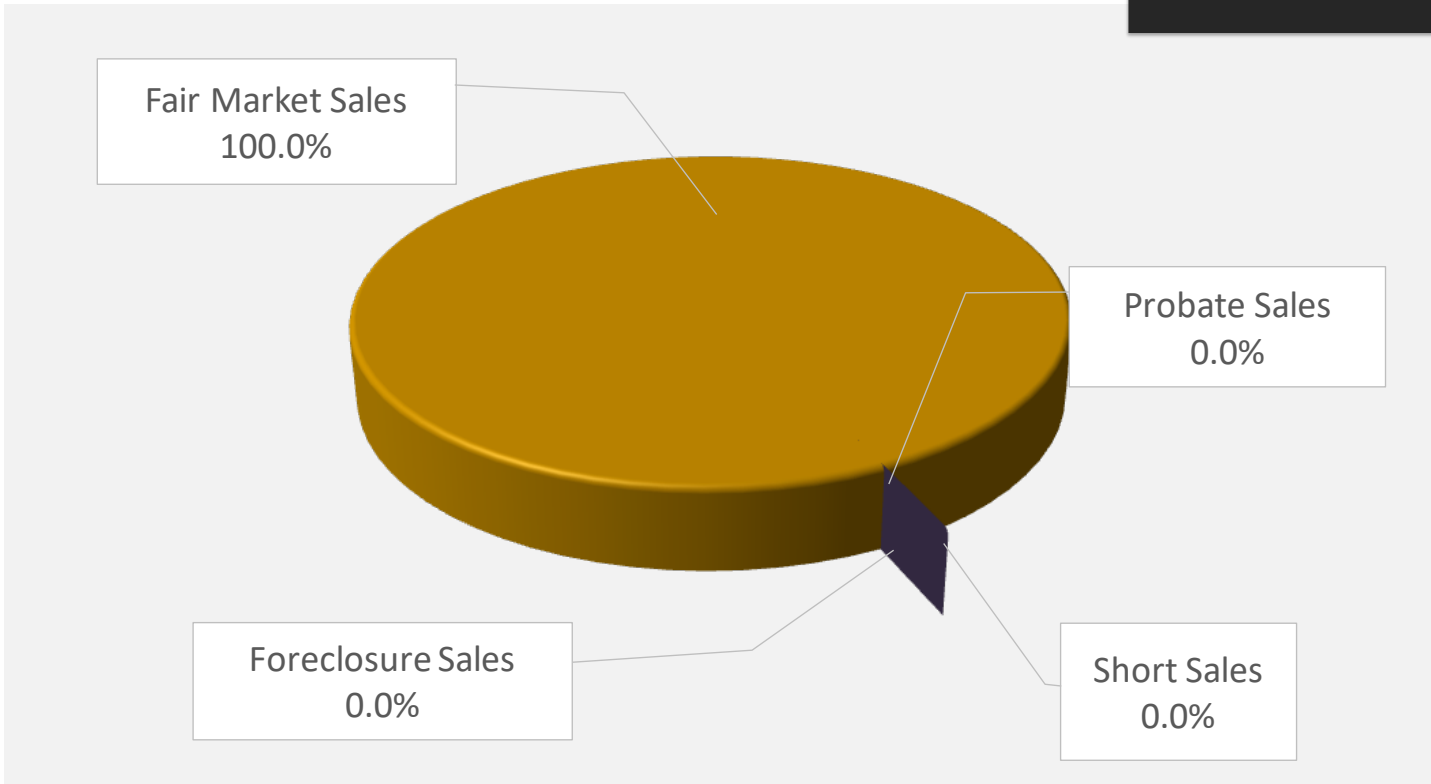
LATHROP REAL ESTATE SALES REPORT

# Sold Homes Summary



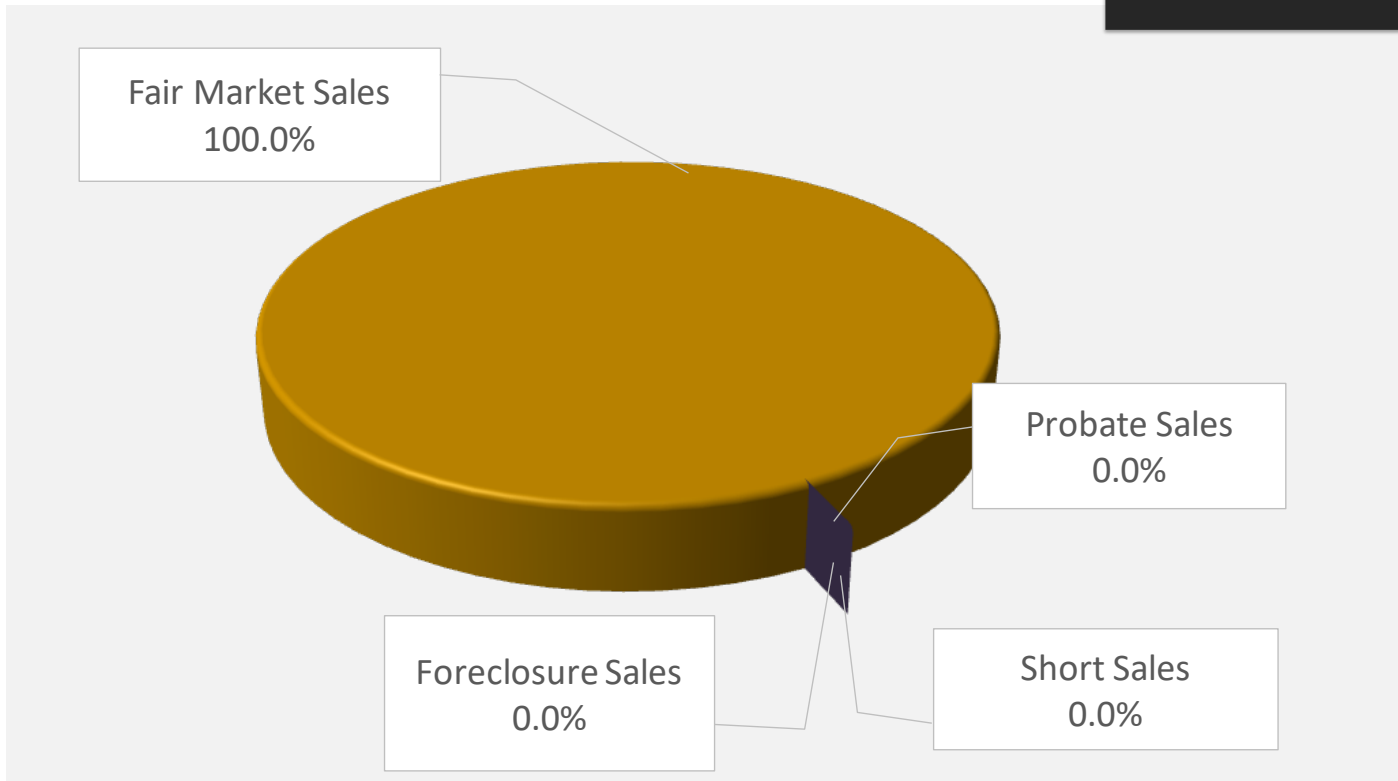
# Available Homes

45

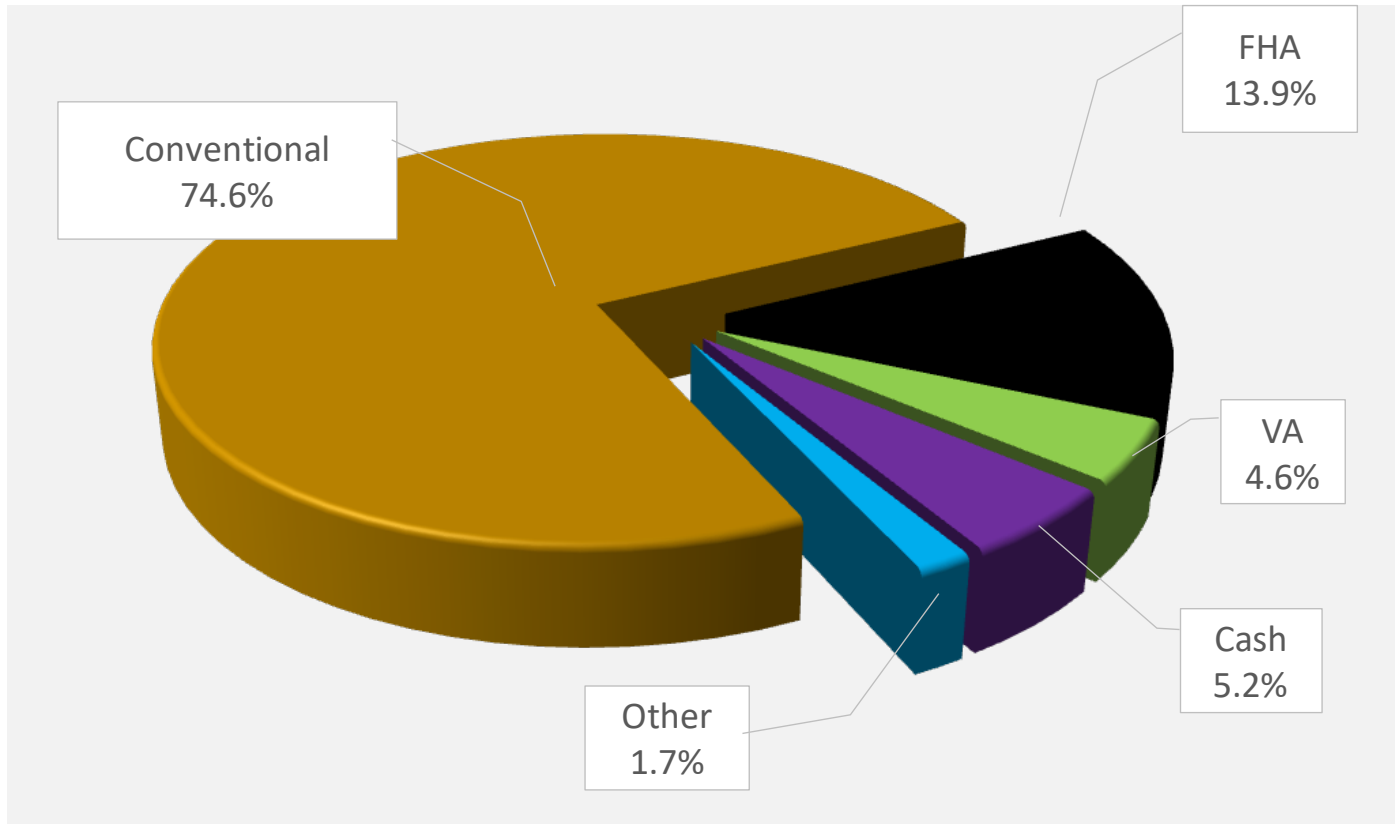


# Pending Homes

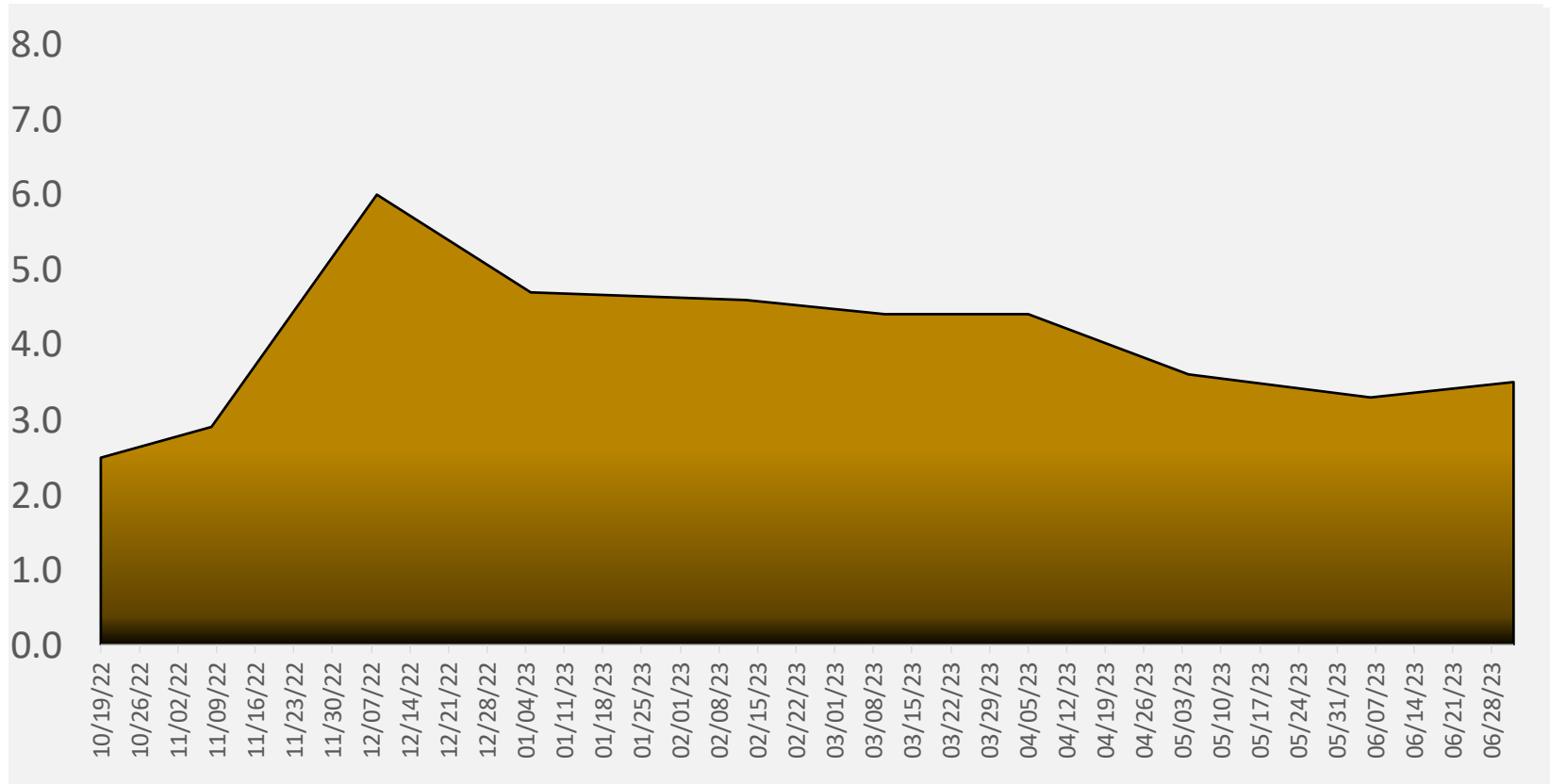
59



## New Financing Type



# Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

**36.3** Average days on market for homes in escrow.

**3.5** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**13.33%**

**22.22%**

Available homes have had price reductions since being listed

**0**  
Available homes are short sales.

**0**  
Available homes are bank owned (REO).

**6**  
Available homes are vacant (Includes REO)

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**30.51%**

Of homes are pending for less than the original asking price.

**0**  
Pending homes are short sales.

**0**  
Pending homes are bank owned (REO).



## MARKET STATISTICS:

**17**

Homes sold in the past 30 days.

**173**

Homes sold in the past 6 months.

**41**

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

**\$304.03**

Average selling price in the past 6 months.

**\$682,103**

**2,317**

Average square footage for home sold in the past 30 days.

**17.6%** Homes sold above original listed price in past 30 days.

**96.5%** Average Asked to Sold Ratio in the past 30 days.

**98.1%** Median Asked to Sold Ratio in the past 30 days.

**1**

Sold homes that were bank owned.

**1**

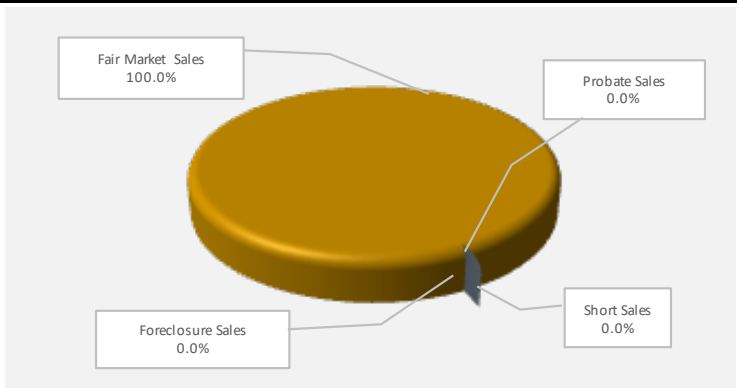
Sold homes that were short sales.

# LATHROP REAL ESTATE SALES SUMMARY

Prepared: 07/05/23

## 45 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	45	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 499,500	
Average	\$ 750,742	
High	\$ 1,299,000	
Average DOM:	40.2	

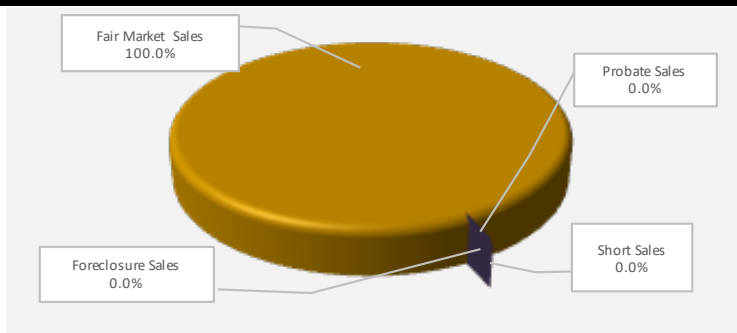


**28** Listed in the past 30 days.  
**36** Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	39	86.7%
Vacant	6	13.3%

## 59 Pending Homes

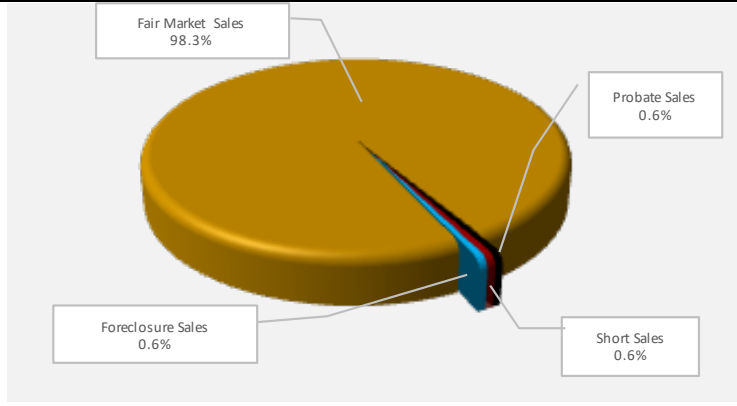
Existing Financing	Homes	Percentage
Fair Market Sales	59	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 459,900	
Average	\$ 688,264	
High	\$ 1,067,046	
Average DOM:	36.3	



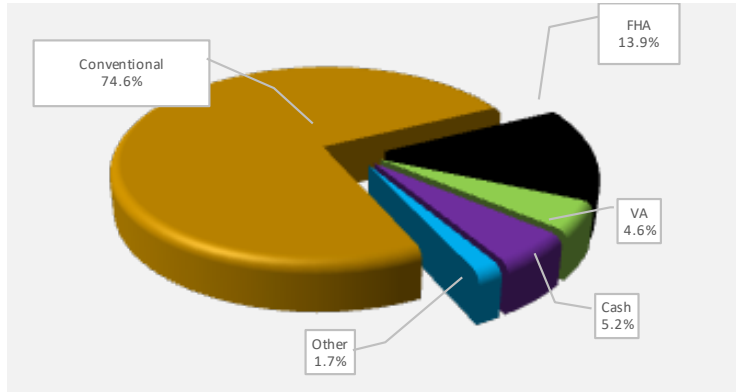
## Sold Homes Summary

17 Sold in the past 30 days  
 41 Sold in the past 60 days  
 173 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	170	98.3%
Probate Sales	1	0.6%
Short Sales	1	0.6%
Foreclosure Sales	1	0.6%
		<b>100.0%</b>
Low	\$ 269,000	
Average	\$ 696,301	
High	\$ 1,190,000	
Average DOM:	54.5	



New Financing Type	Homes	Percentage
Conventional	129	74.6%
FHA	24	13.9%
VA	8	4.6%
Cash	9	5.2%
Other	3	1.7%
		<b>100.0%</b>





## LATHROP REAL ESTATE SALES SUMMARY

Prepared: 07/05/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$424,999	0	0	0	
\$425,000	to \$449,999	0	0	0	
\$450,000	to \$474,999	2	0	2	100.00%
\$475,000	to \$499,999	5	1	4	80.00%
\$500,000	to \$524,999	0	0	0	
\$525,000	to \$549,999	1	1	0	0.00%
\$550,000	to \$574,999	2	1	1	50.00%
\$575,000	to \$599,999	8	3	5	62.50%
\$600,000	to \$624,999	4	2	2	50.00%
\$625,000	to \$649,999	11	2	9	81.82%
\$650,000	to \$674,999	7	3	4	57.14%
\$675,000	to \$699,999	14	5	9	64.29%
\$700,000	to \$724,999	13	6	7	53.85%
\$725,000	to \$749,999	14	8	6	42.86%
\$750,000	to \$774,999	1	0	1	100.00%
\$775,000	to \$799,999	1	1	0	0.00%
\$800,000	to \$824,999	1	0	1	100.00%
\$825,000	to \$849,999	1	1	0	0.00%
\$850,000	to \$874,999	2	1	1	50.00%
\$875,000	to \$899,999	4	2	2	50.00%
\$900,000	to \$924,999	2	1	1	50.00%
\$925,000	to \$949,999	4	3	1	25.00%
\$950,000	to \$974,999	2	1	1	50.00%
\$975,000	to \$999,999	1	1	0	0.00%
\$1,000,000	to \$1,024,999	0	0	0	
\$1,025,000	to \$1,049,999	0	0	0	
\$1,050,000	to \$1,074,999	1	0	1	100.00%
\$1,075,000	and up	3	2	1	33.33%
<b>TOTAL</b>		<b>104</b>	<b>45</b>	<b>59</b>	<b>56.73%</b>

### MARKET TIMING:

**36.3** Average days on market for homes in escrow.

**3.5** Months of remaining inventory (based on average of last 6 months sales).

### AVAILABLE HOME STATISTICS:

**0** Available homes are short sales. Short Sale Percentage: 0.00%

**0** Available homes are bank owned (REO). REO percentage: 0.00%

**6** Available homes are vacant (includes REO). Vacancy rate: 13.33%

**22.22%** Available homes have had price reductions since being listed.

### PENDING HOME STATISTICS:

**0** Pending homes are short sales. Short Sale Percentage: 0.00%

**0** Pending homes are bank owned (REO). REO percentage: 0.00%

**30.51%** Of homes are pending for less than the original asking price.

### MARKET STATISTICS:

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**\$682,103** Average selling price in the past 6 months.

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**98.1%** Median Asked to Sold Ratio in the past 30 days.

**41** Homes sold in the past 60 days.

**173** Homes sold in the past 6 months.

**1** Sold homes that were short sales.

Short Sale Percentage: 0.58%

**1** Sold homes that were bank owned.

REO percentage: 0.58%