



**SCAN CODE**  
To view the video  
SALES REPORT



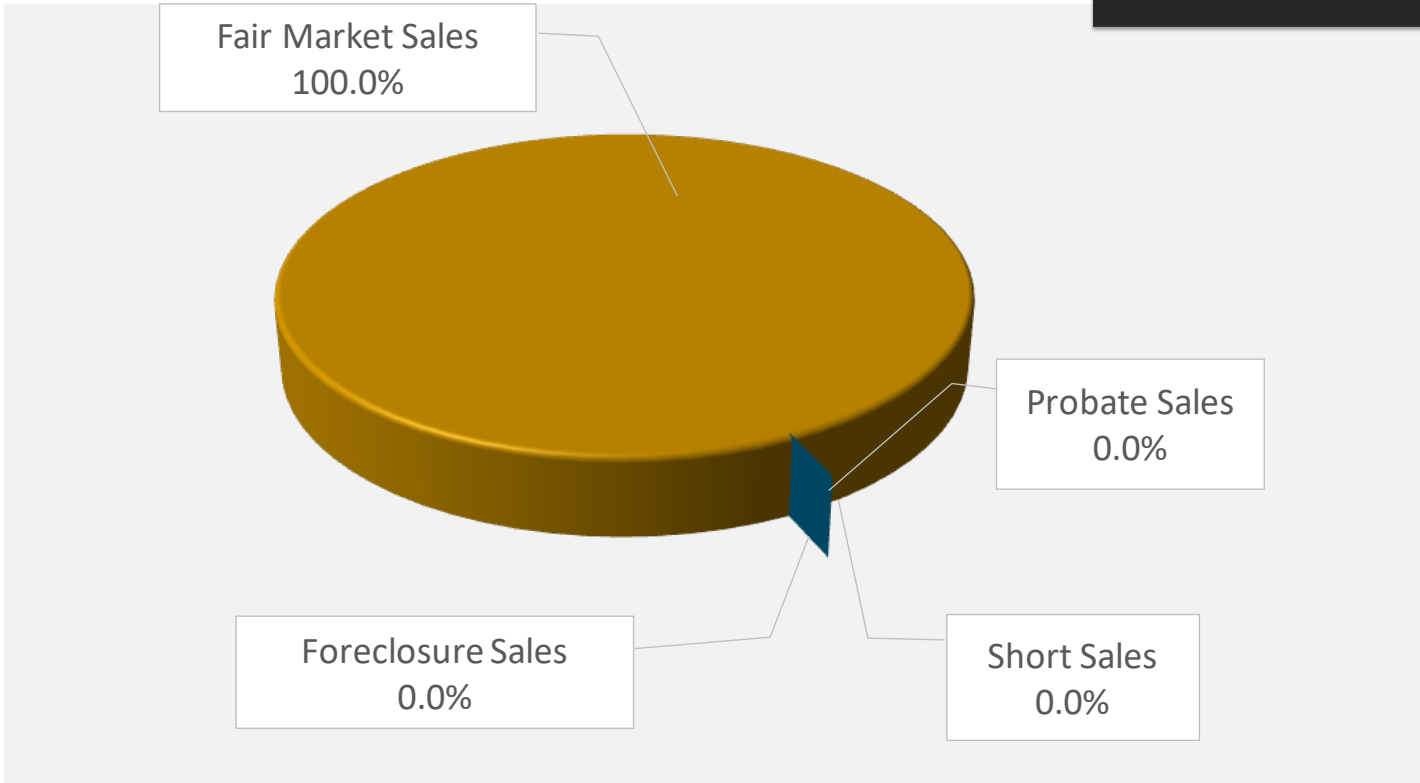
**GOLDEN LION**  
REAL ESTATE, INC.

**JUNE 2023**

LIVERMORE REAL ESTATE SALES REPORT

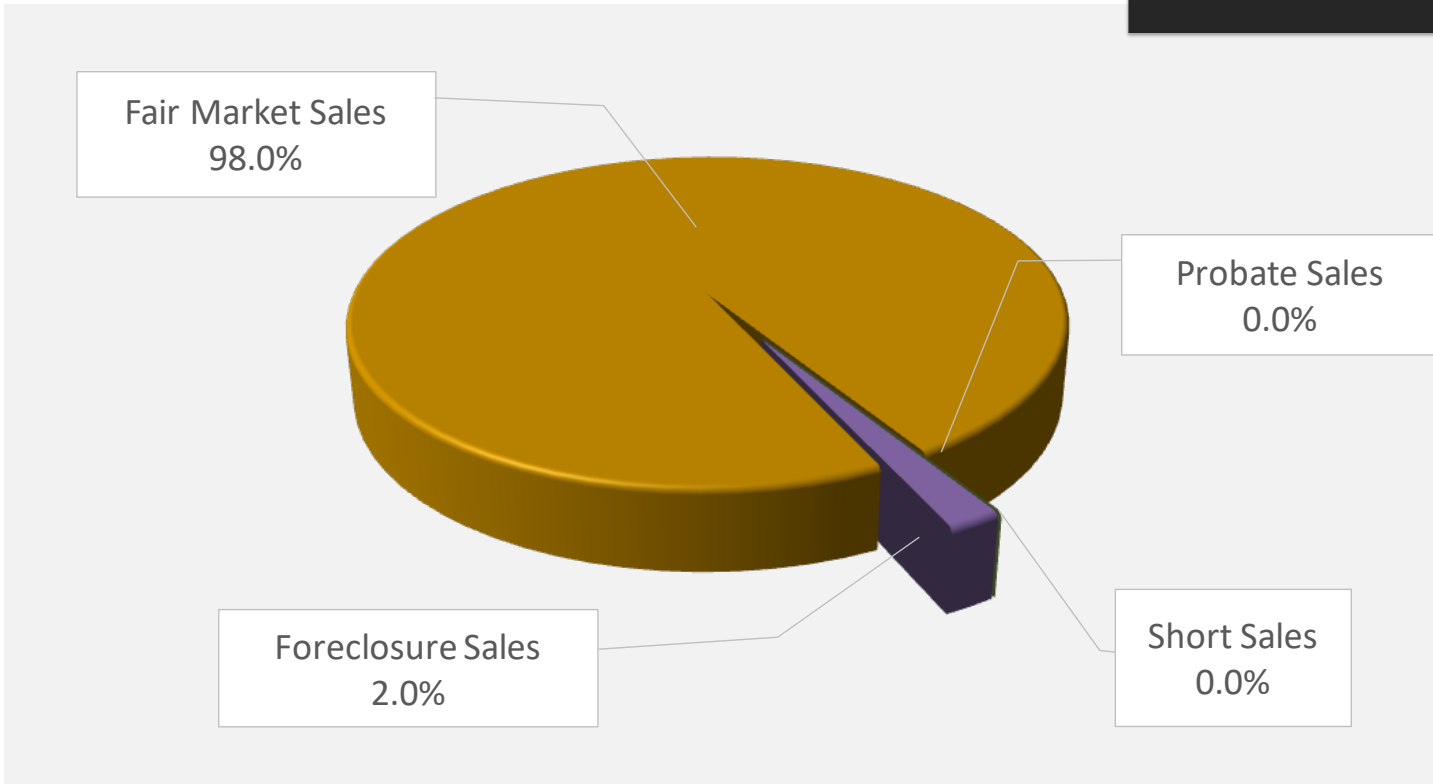
# Sold Homes Summary

72



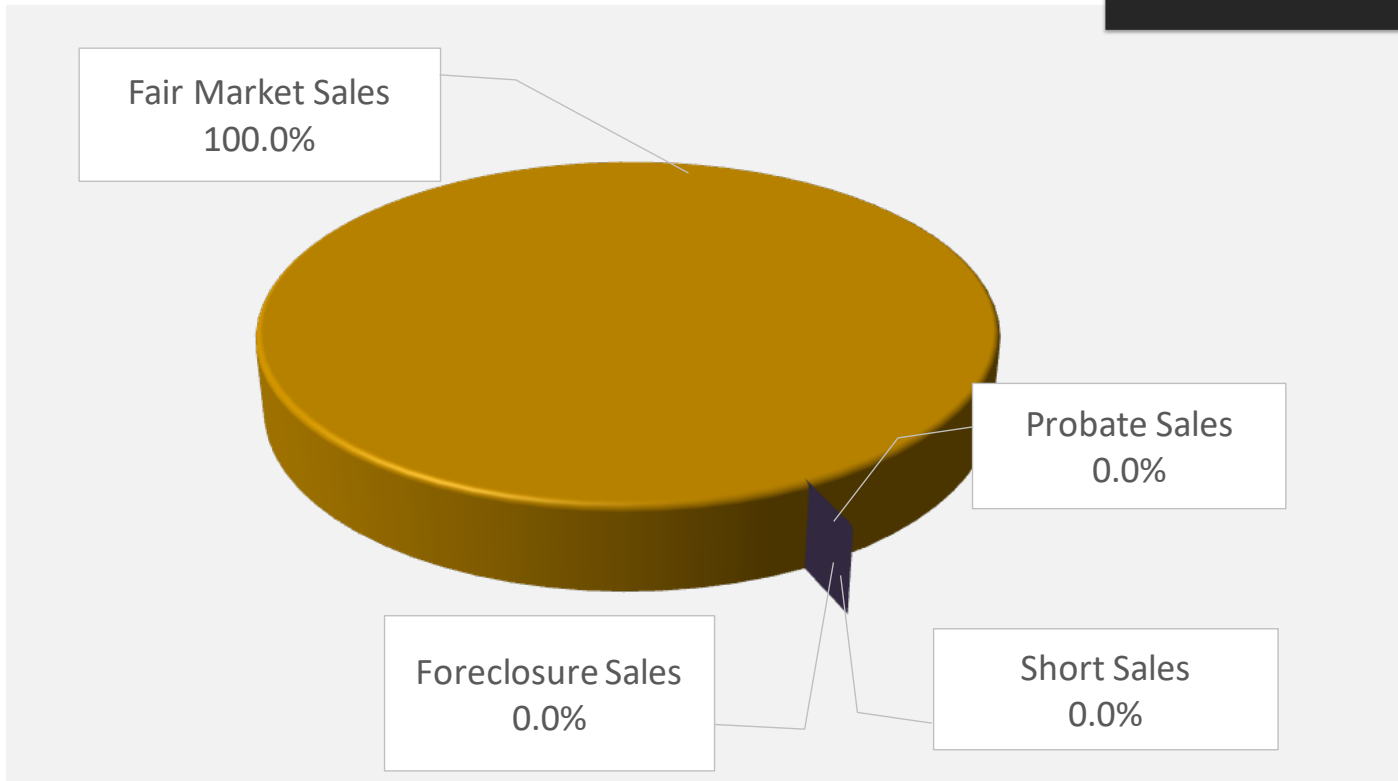
# Available Homes

49



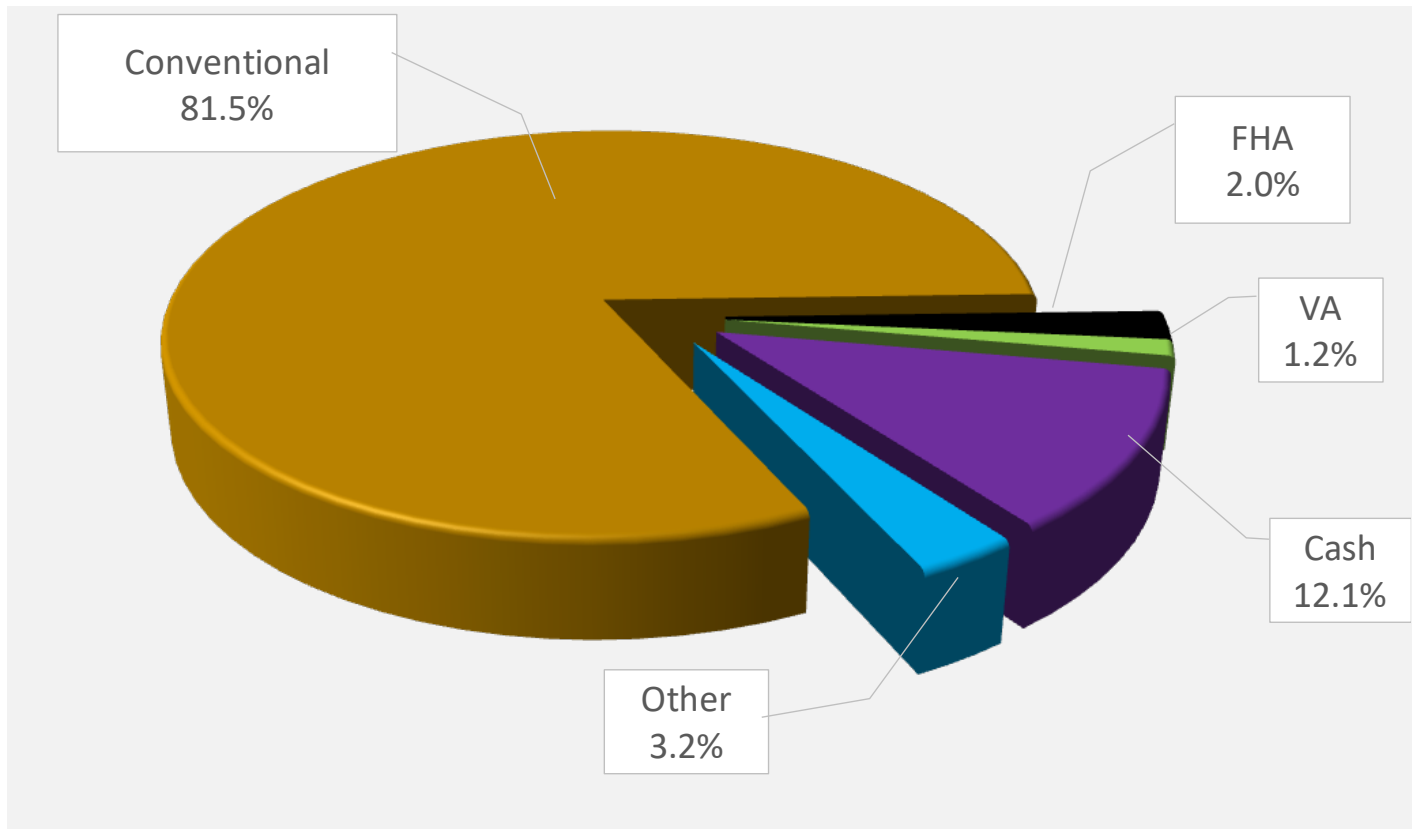
# Pending Homes

65

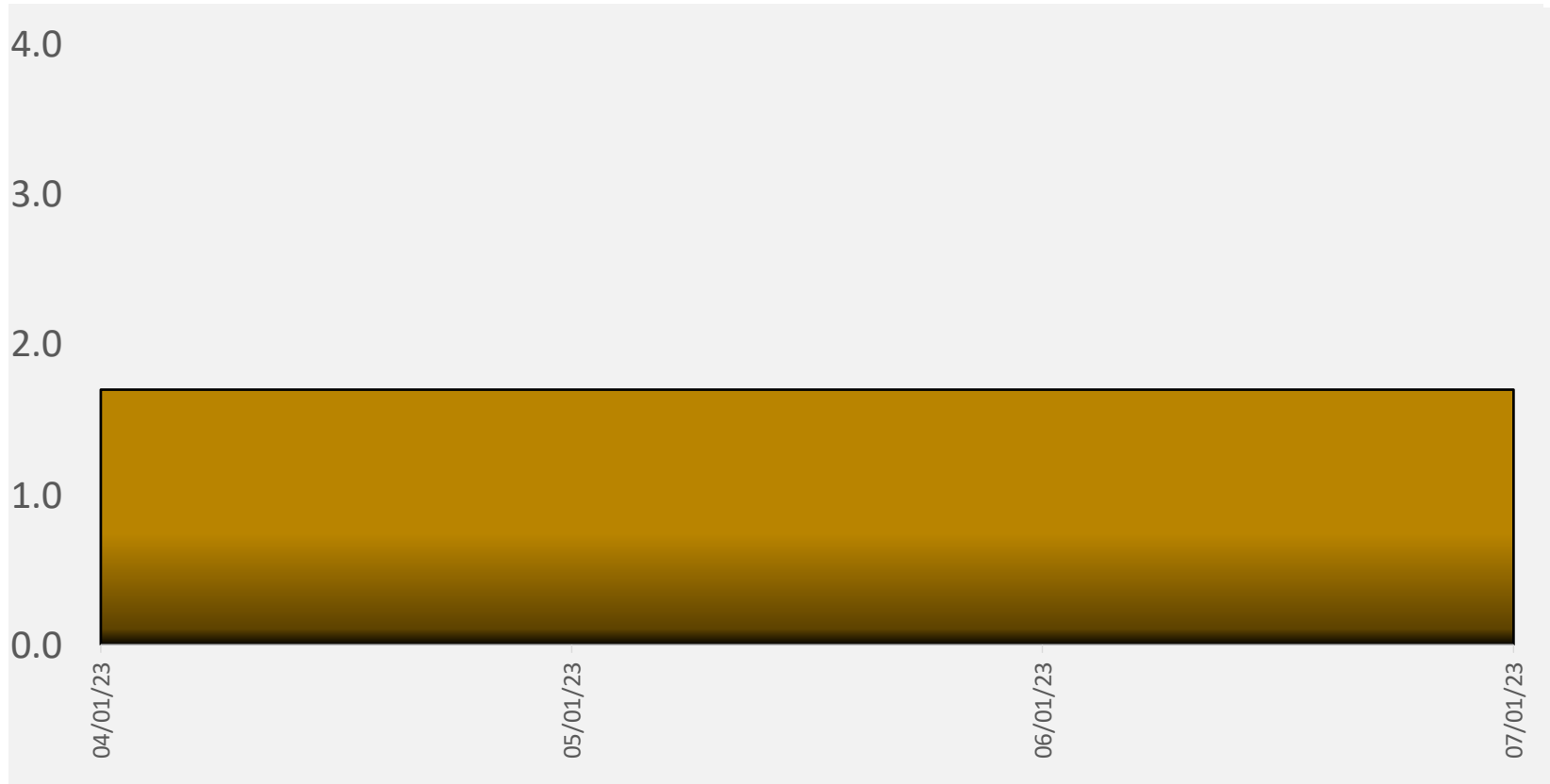




# New Financing Type



## Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

**13.5** Average days on market for homes in escrow.

**1.7** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**0.00%**

**24.49%**

Available homes have had price reductions since being listed

**0**  
Available homes are short sales.

**0**  
Available homes are bank owned (REO).

**0**  
Available homes are vacant (Includes REO)

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**7.69%**

Of homes are pending for less than the original asking price.

**0**  
Pending homes are short sales.

**0**  
Pending homes are bank owned (REO).



## MARKET STATISTICS:

**72**  
Homes sold in the past 30 days.

**405**  
Homes sold in the past 6 months.

**140**  
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.  
**\$649.18**

Average selling price in the past 6 months.  
**\$1,167,808**

**1,823**  
Average square footage for home sold in the past 30 days.

**75.0%** Homes sold above original listed price in past 30 days.

**104.5%** Average Asked to Sold Ratio in the past 30 days.

**102.7%** Median Asked to Sold Ratio in the past 30 days.

**0** Sold homes that were bank owned.

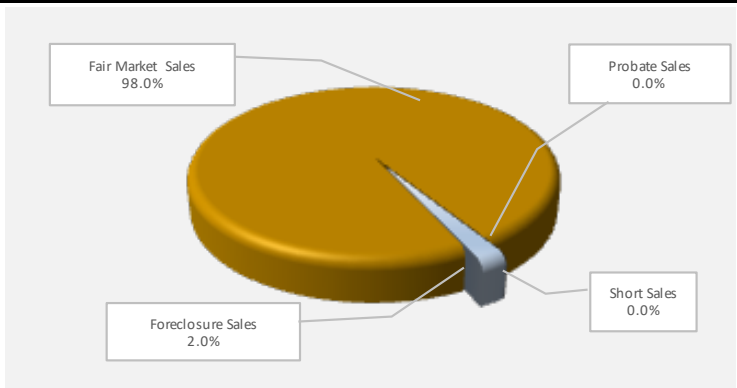
**0** Sold homes that were short sales.

# LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 07/05/23

## 49 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	48	98.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	2.0%
		<b>100.0%</b>
Low	\$ 449,000	
Average	\$ 1,760,299	
High	\$ 14,998,800	
Average DOM:	28.8	

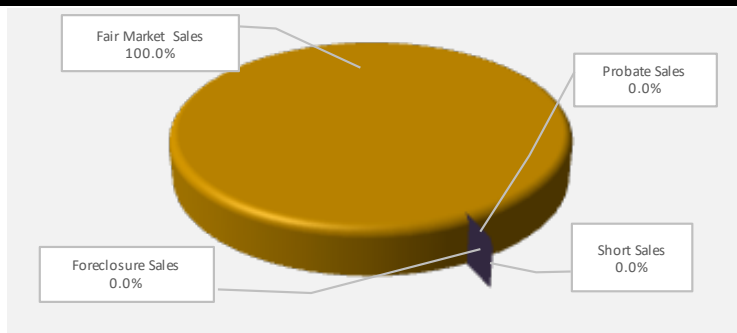


Occupancy	Homes	Percentage
Occupied	49	100.0%
Vacant	0	0.0%

**33** Listed in the past 30 days.  
**42** Listed in the past 60 days.

## 65 Pending Homes

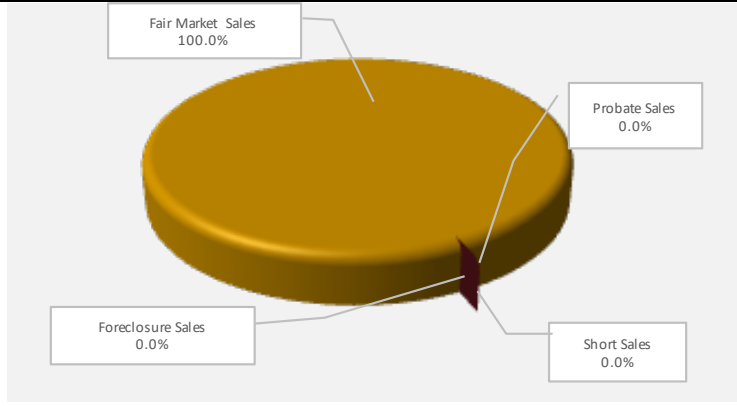
Existing Financing	Homes	Percentage
Fair Market Sales	65	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 350,000	
Average	\$ 1,309,527	
High	\$ 9,500,000	
Average DOM:	13.5	



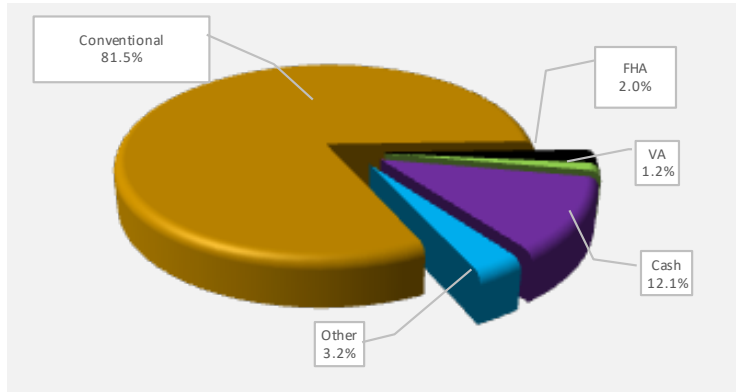
## Sold Homes Summary

72 Sold in the past 30 days  
 140 Sold in the past 60 days  
 405 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	405	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 368,888	
Average	\$ 1,137,837	
High	\$ 3,250,000	
Average DOM:	17.5	



New Financing Type	Homes	Percentage
Conventional	330	81.5%
FHA	8	2.0%
VA	5	1.2%
Cash	49	12.1%
Other	13	3.2%
		<b>100.0%</b>





## LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 07/05/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$699,999	6	2	4	66.67%
\$700,000	to \$749,999	3	3	0	0.00%
\$750,000	to \$799,999	5	1	4	80.00%
\$800,000	to \$849,999	1	0	1	100.00%
\$850,000	to \$899,999	16	9	7	43.75%
\$900,000	to \$949,999	6	2	4	66.67%
\$950,000	to \$999,999	14	6	8	57.14%
\$1,000,000	to \$1,099,999	9	3	6	66.67%
\$1,100,000	to \$1,199,999	6	2	4	66.67%
\$1,200,000	to \$1,299,999	7	1	6	85.71%
\$1,300,000	to \$1,399,999	7	1	6	85.71%
\$1,400,000	to \$1,499,999	2	1	1	50.00%
\$1,500,000	to \$1,599,999	2	1	1	50.00%
\$1,600,000	to \$1,699,999	3	0	3	100.00%
\$1,700,000	to \$1,799,999	4	2	2	50.00%
\$1,800,000	to \$1,899,999	2	1	1	50.00%
\$1,900,000	to \$1,999,999	5	2	3	60.00%
\$2,000,000	to \$2,099,999	2	0	2	100.00%
\$2,100,000	to \$2,199,999	1	0	1	100.00%
\$2,200,000	to \$2,299,999	2	2	0	0.00%
\$2,300,000	to \$2,399,999	2	2	0	0.00%
\$2,400,000	and up	9	8	1	11.11%
<b>TOTAL</b>		<b>114</b>	<b>49</b>	<b>65</b>	<b>57.02%</b>

### MARKET TIMING:

**13.5** Average days on market for homes in escrow.

**1.7** Months of remaining inventory (based on average of last 6 months sales).

### AVAILABLE HOME STATISTICS:

**0** Available homes are short sales. Short Sale Percentage: 0.00%  
**0** Available homes are bank owned (REO). REO percentage: 0.00%  
**0** Available homes are vacant (includes REO). Vacancy rate: 0.00%

**24.49%** Available homes have had price reductions since being listed.

### PENDING HOME STATISTICS:

**0** Pending homes are short sales. Short Sale Percentage: 0.00%  
**0** Pending homes are bank owned (REO). REO percentage: 0.00%

**7.69%** Of homes are pending for less than the original asking price.

### MARKET STATISTICS:

**72** Homes sold in the past 30 days.  
**\$1,167,808** Average selling price in the past 6 months.  
**\$649.18** Average price per square foot in the past 30 days.  
**1,823** Average square footage for home sold in the past 30 days.  
**75.0%** Homes sold above original listed price in past 30 days.  
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**102.7%** Median Asked to Sold Ratio in the past 30 days.  
**140** Homes sold in the past 60 days.  
**405** Homes sold in the past 6 months.  
**0** Sold homes that were short sales. Short Sale Percentage: 0.00%  
**0** Sold homes that were bank owned. REO percentage: 0.00%