



**SCAN CODE**  
To view the video  
SALES REPORT

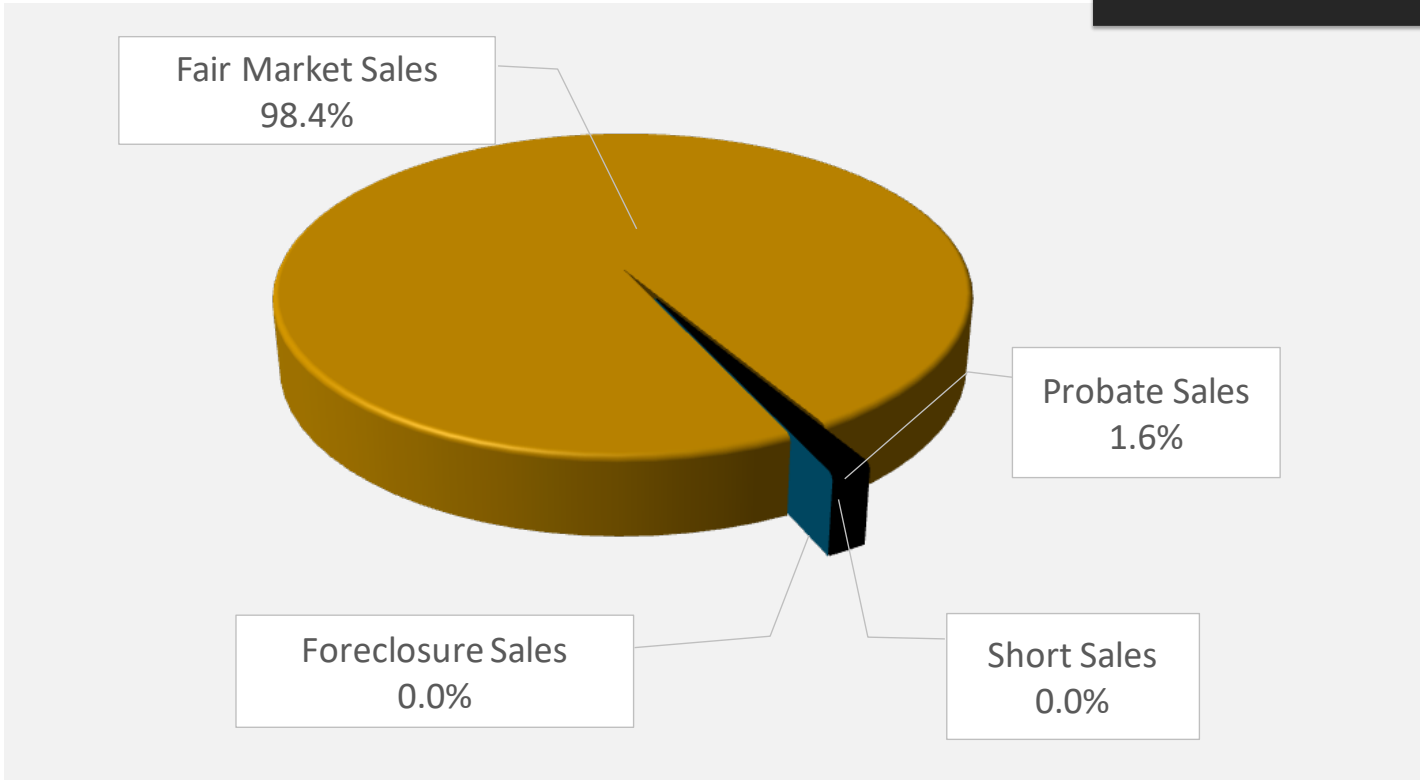


**JUNE 2023**

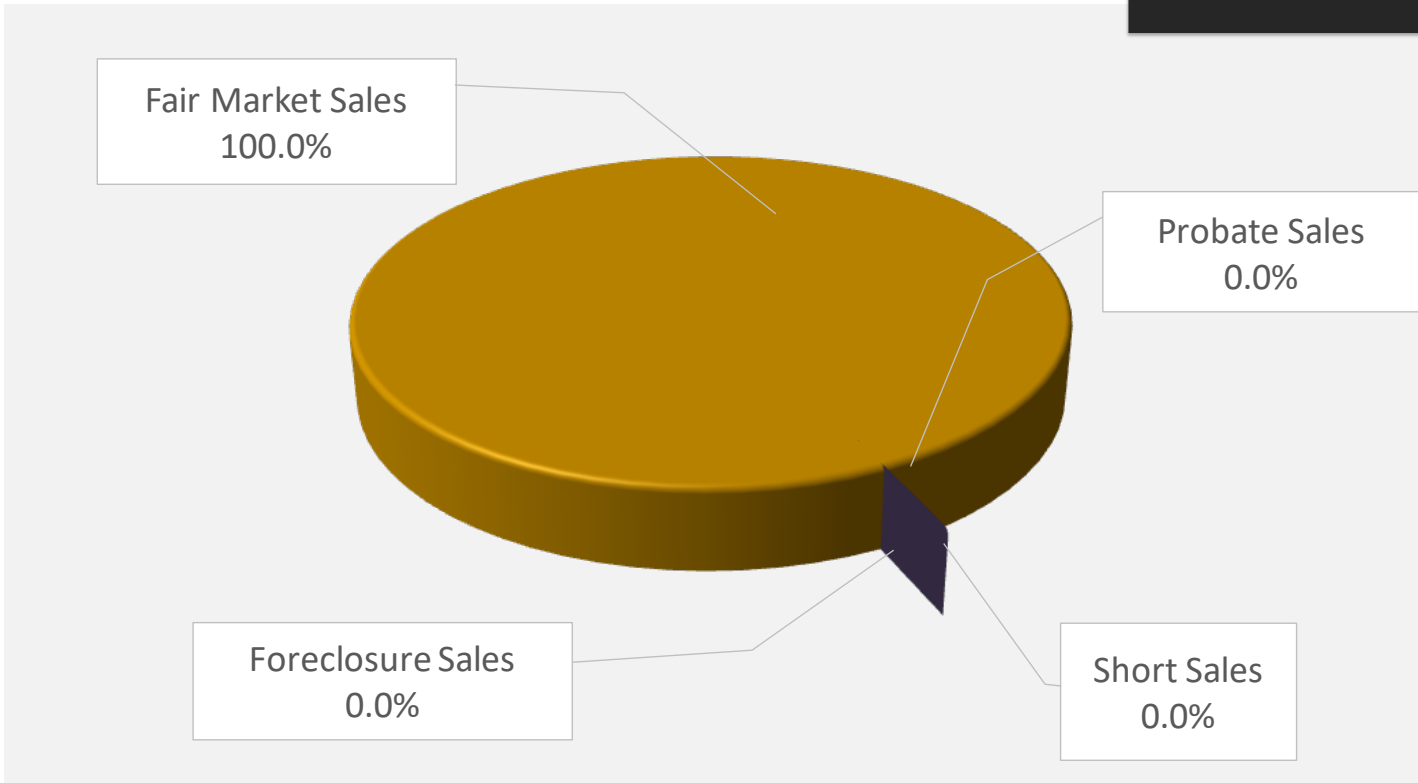
MOUNTAIN HOUSE REAL ESTATE SALES REPORT

# Sold Homes Summary

11

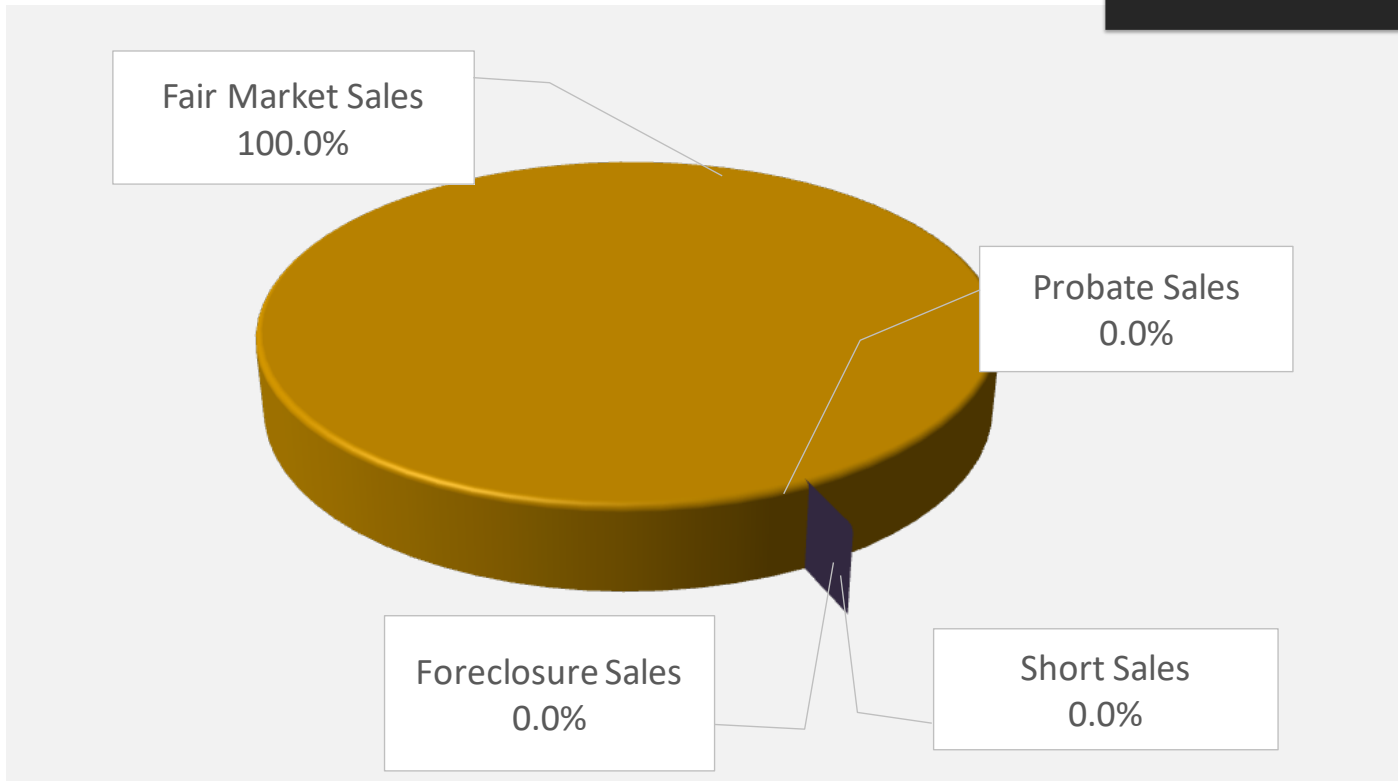


# Available Homes

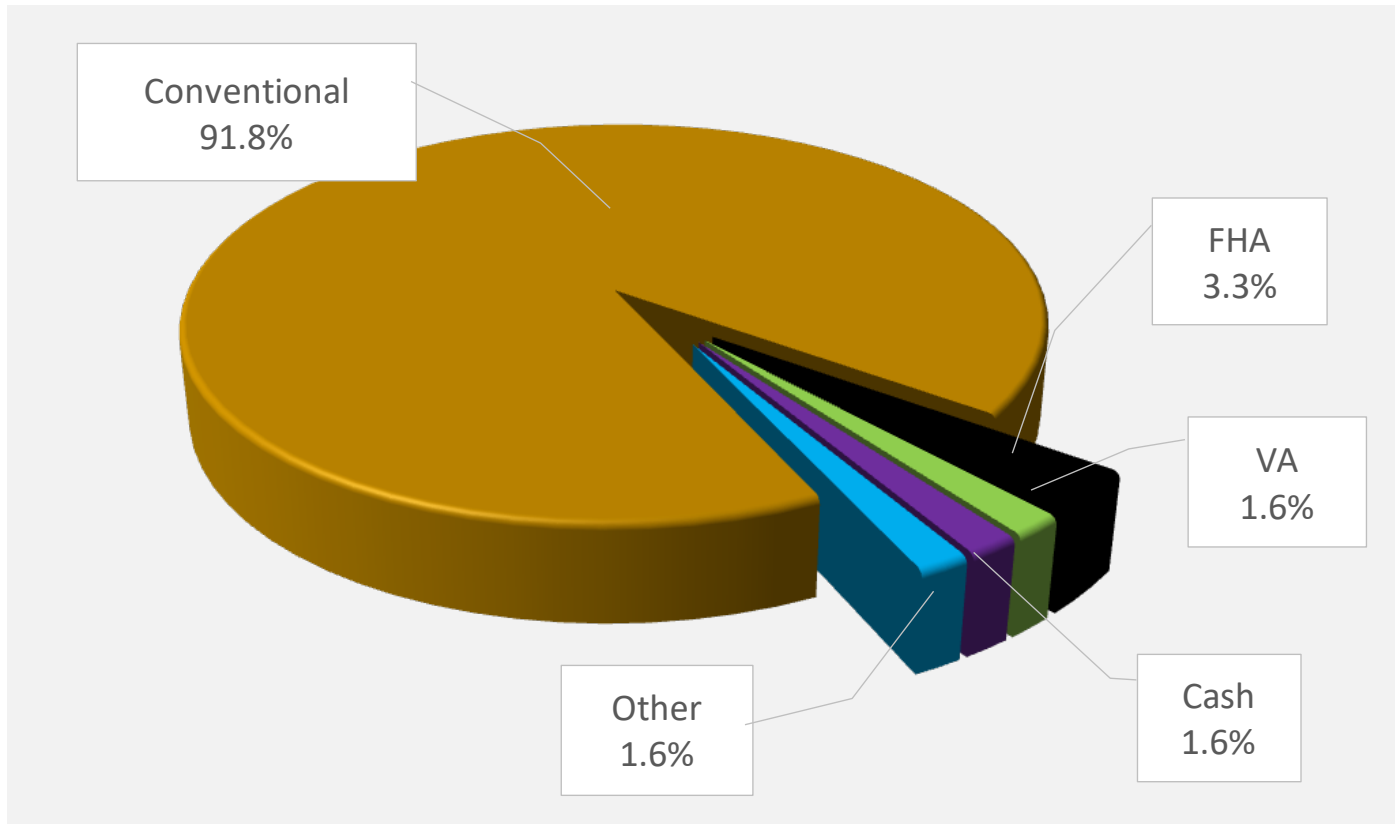


# Pending Homes

17

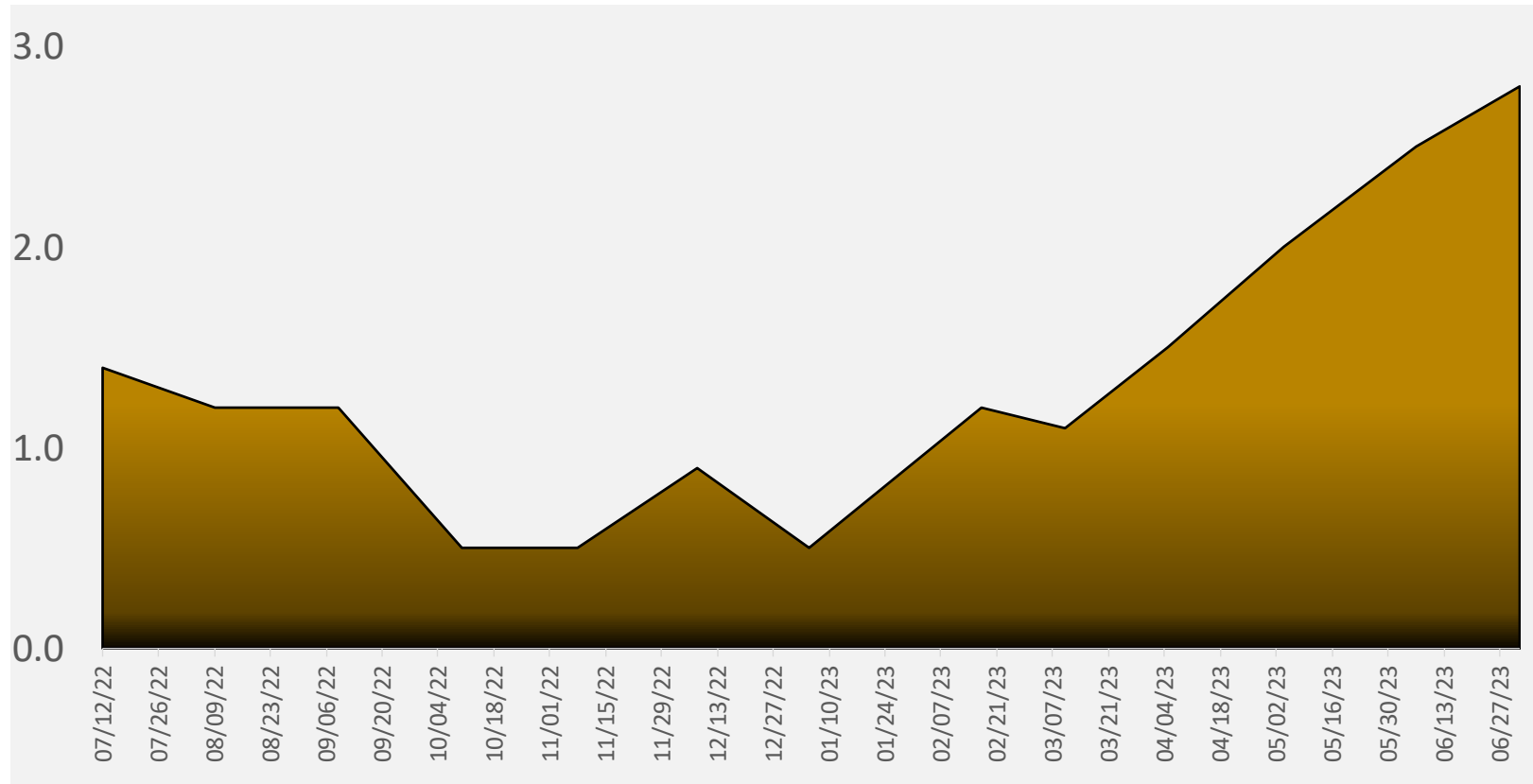


## New Financing Type





# Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

**13.4** Average days on market for homes in escrow.

**2.8** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**18.18%**

**18.18%**

**0**

Available homes are short sales.

**0**

Available homes are bank owned (REO).

**2**

Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**11.76%**

Of homes are pending for less than the original asking price.

**0**

Pending homes are short sales.

**0**

Pending homes are bank owned (REO).



## MARKET STATISTICS:

**11**

Homes sold in the past 30 days.

**61**

Homes sold in the past 6 months.

**24**

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

**\$380.70**

Average selling price in the past 6 months.

**\$942,818**

**2,486**

Average square footage for home sold in the past 30 days.

**90.9%** Homes sold above original listed price in past 30 days.

**105.0%** Average Asked to Sold Ratio in the past 30 days.

**104.2%** Median Asked to Sold Ratio in the past 30 days.

**0**

Sold homes that were bank owned.

**0**

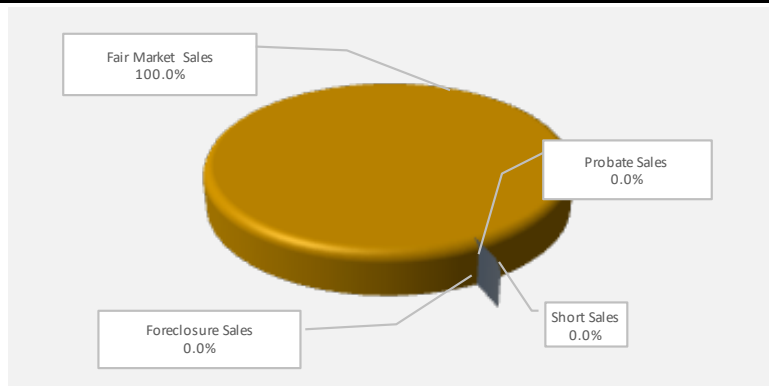
Sold homes that were short sales.

# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 07/05/23

## 11 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	11	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 539,900	
Average	\$ 884,527	
High	\$ 1,498,000	
Average DOM:	35.3	

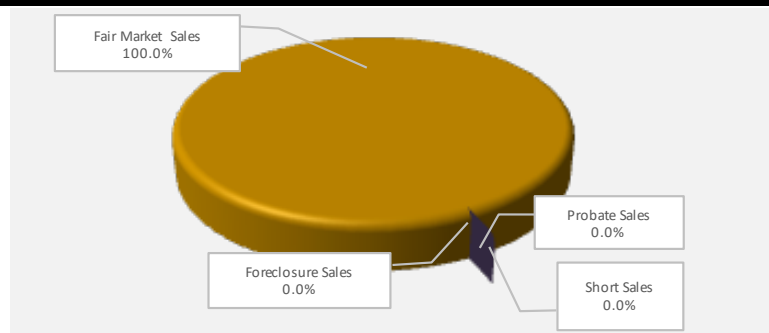


Occupancy	Homes	Percentage
Occupied	9	81.8%
Vacant	2	18.2%

8 Listed in the past 30 days.  
9 Listed in the past 60 days.

## 17 Pending Homes

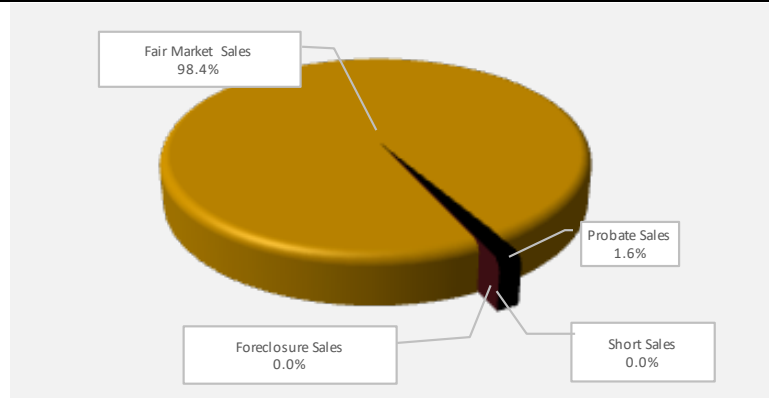
Existing Financing	Homes	Percentage
Fair Market Sales	17	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 589,550	
Average	\$ 967,798	
High	\$ 1,299,900	
Average DOM:	13.4	



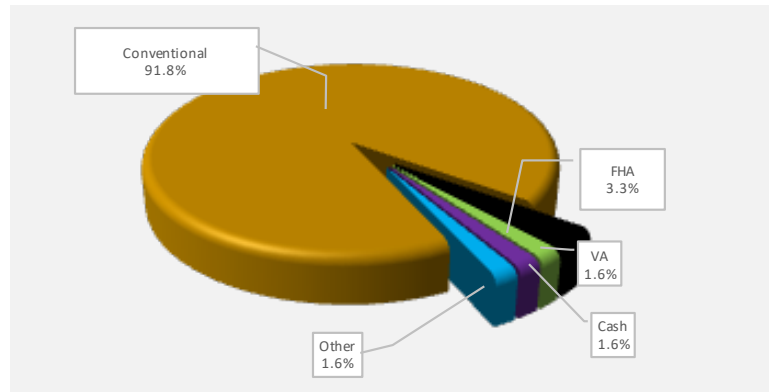
## Sold Homes Summary

- 11 Sold in the past 30 days
- 24 Sold in the past 60 days
- 61 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	60	98.4%
Probate Sales	1	1.6%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>
Low	\$ 560,000	
Average	\$ 921,016	
High	\$ 1,299,900	
Average DOM:	27.7	



New Financing Type	Homes	Percentage
Conventional	56	91.8%
FHA	2	3.3%
VA	1	1.6%
Cash	1	1.6%
Other	1	1.6%
		<b>100.0%</b>





# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 07/05/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	5	4	1	20.00%
\$600,000	to	\$624,999	0	0	0	
\$625,000	to	\$649,999	1	0	1	100.00%
\$650,000	to	\$674,999	0	0	0	
\$675,000	to	\$699,999	0	0	0	
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	0	0	0	
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	1	1	0	0.00%
\$800,000	to	\$824,999	1	0	1	100.00%
\$825,000	to	\$849,999	2	0	2	100.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	1	0	1	100.00%
\$900,000	to	\$924,999	0	0	0	
\$925,000	to	\$949,999	1	1	0	0.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	7	2	5	71.43%
\$1,000,000	to	\$1,024,999	0	0	0	
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	1	0	1	100.00%
\$1,075,000	to	\$1,099,999	3	1	2	66.67%
\$1,100,000	to	\$1,124,999	1	0	1	100.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		4	2	2	50.00%
<b>TOTAL</b>			<b>28</b>	<b>11</b>	<b>17</b>	<b>60.71%</b>

## MARKET TIMING:

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## AVAILABLE HOME STATISTICS:

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**0** Available homes are bank owned (REO). REO percentage: 0.00%  
**2** Available homes are vacant (includes REO). Vacancy rate: 18.18%

**18.18%** Available homes have had price reductions since being listed.

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**11.76%** Of homes are pending for less than the original asking price.

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**\$942,818** Average selling price in the past 6 months.  
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**2,486** Average square footage for home sold in the past 30 days.  
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**24** Homes sold in the past 60 days.  
**61** Homes sold in the past 6 months.  
**0** Sold homes that were short sales. Short Sale Percentage: 0.00%  
**0** Sold homes that were bank owned. REO percentage: 0.00%