



SCAN CODE
To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

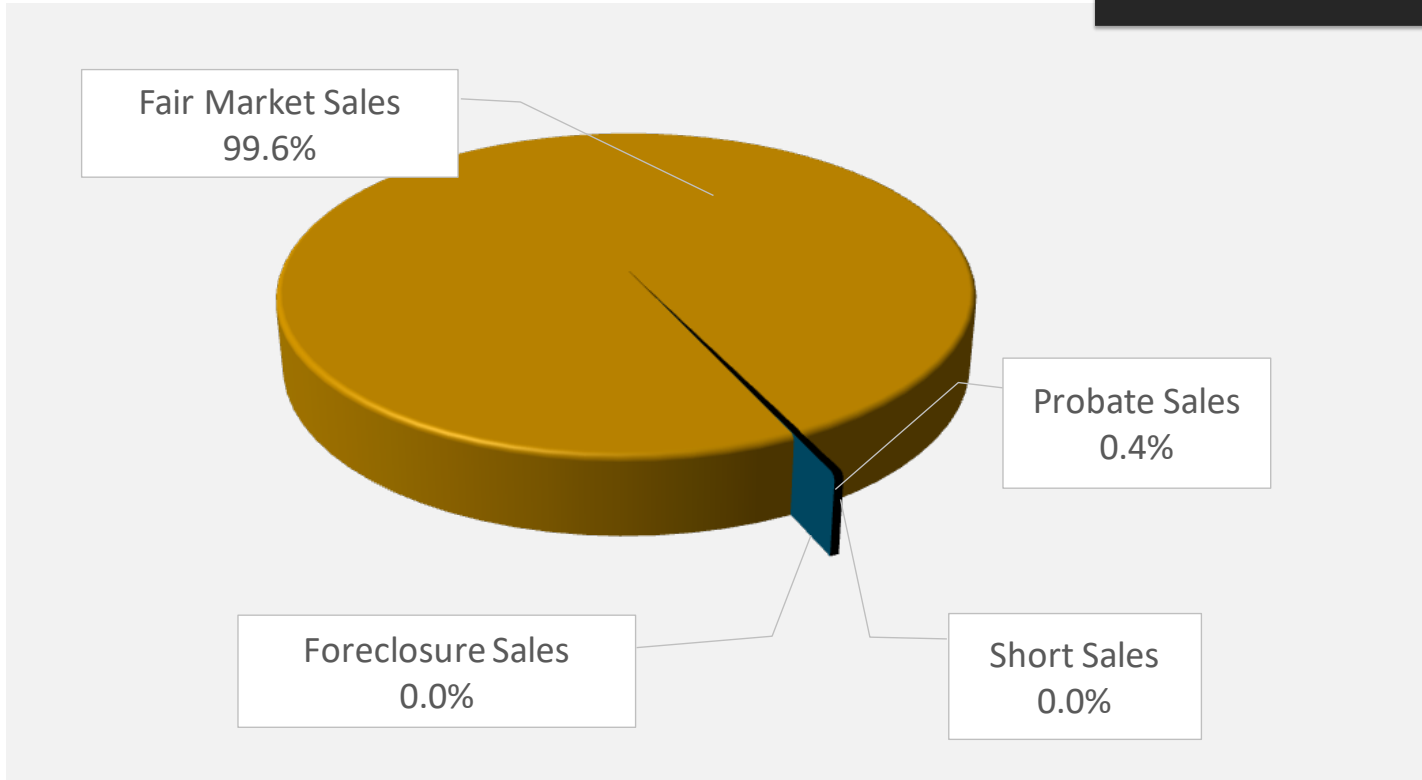
JUNE 2023

PLEASANTON REAL ESTATE SALES REPORT



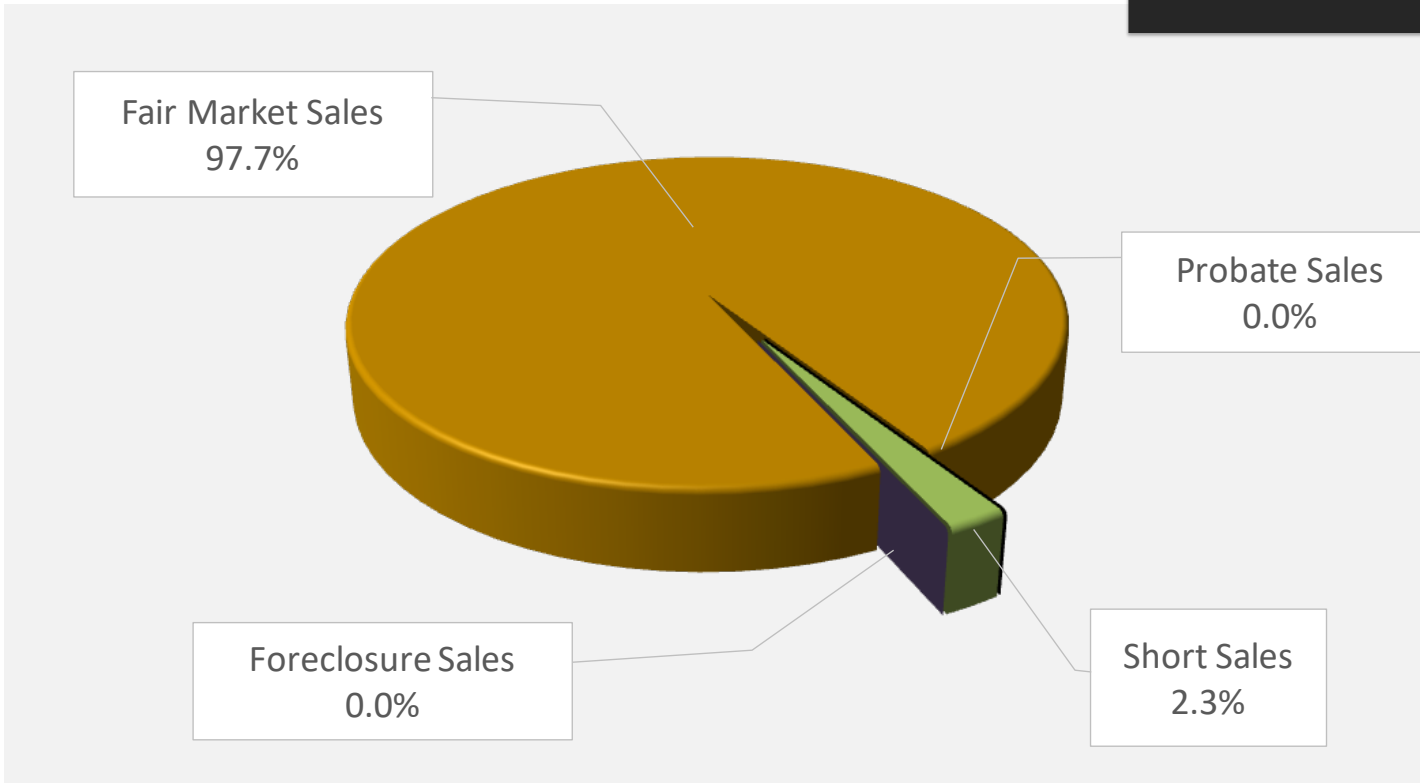
Sold Homes Summary

43



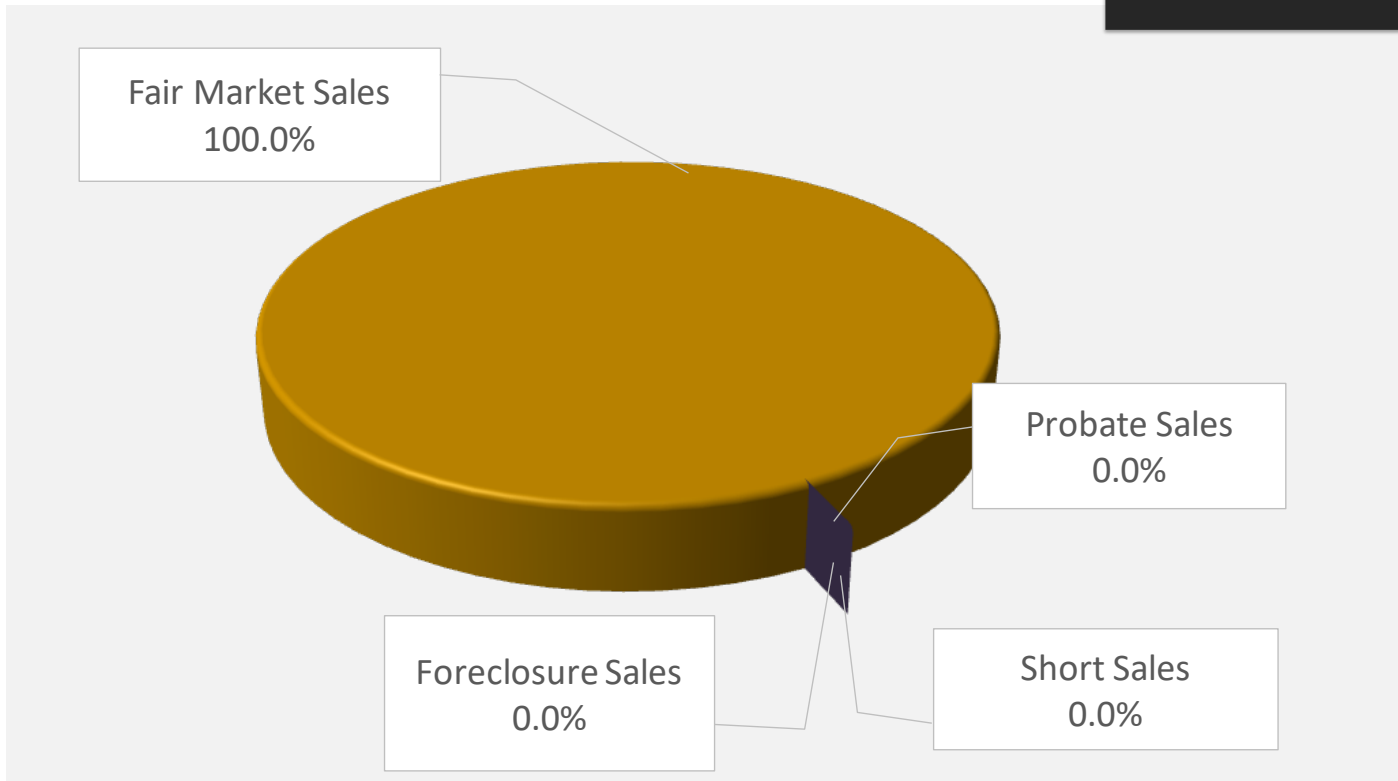
Available Homes

44

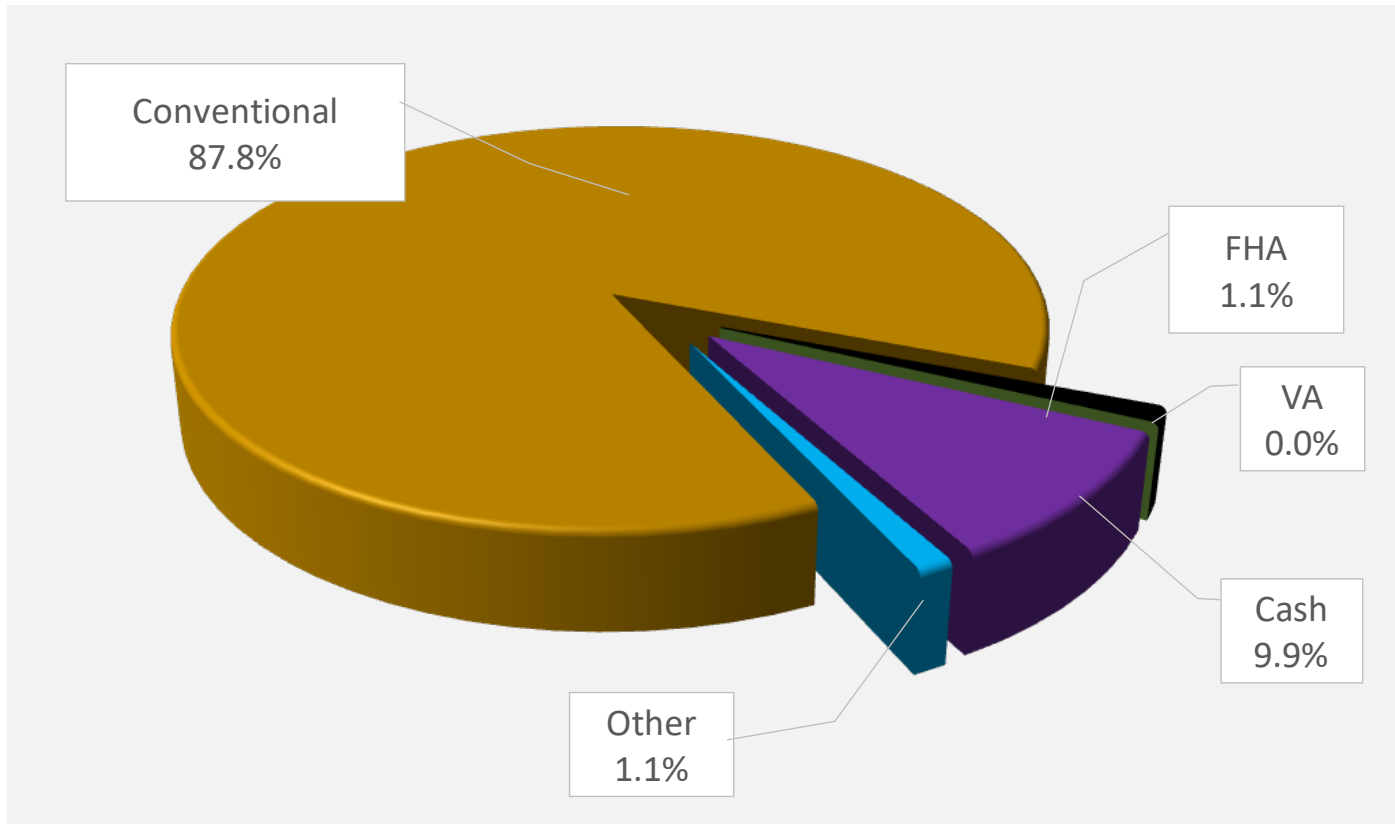


Pending Homes

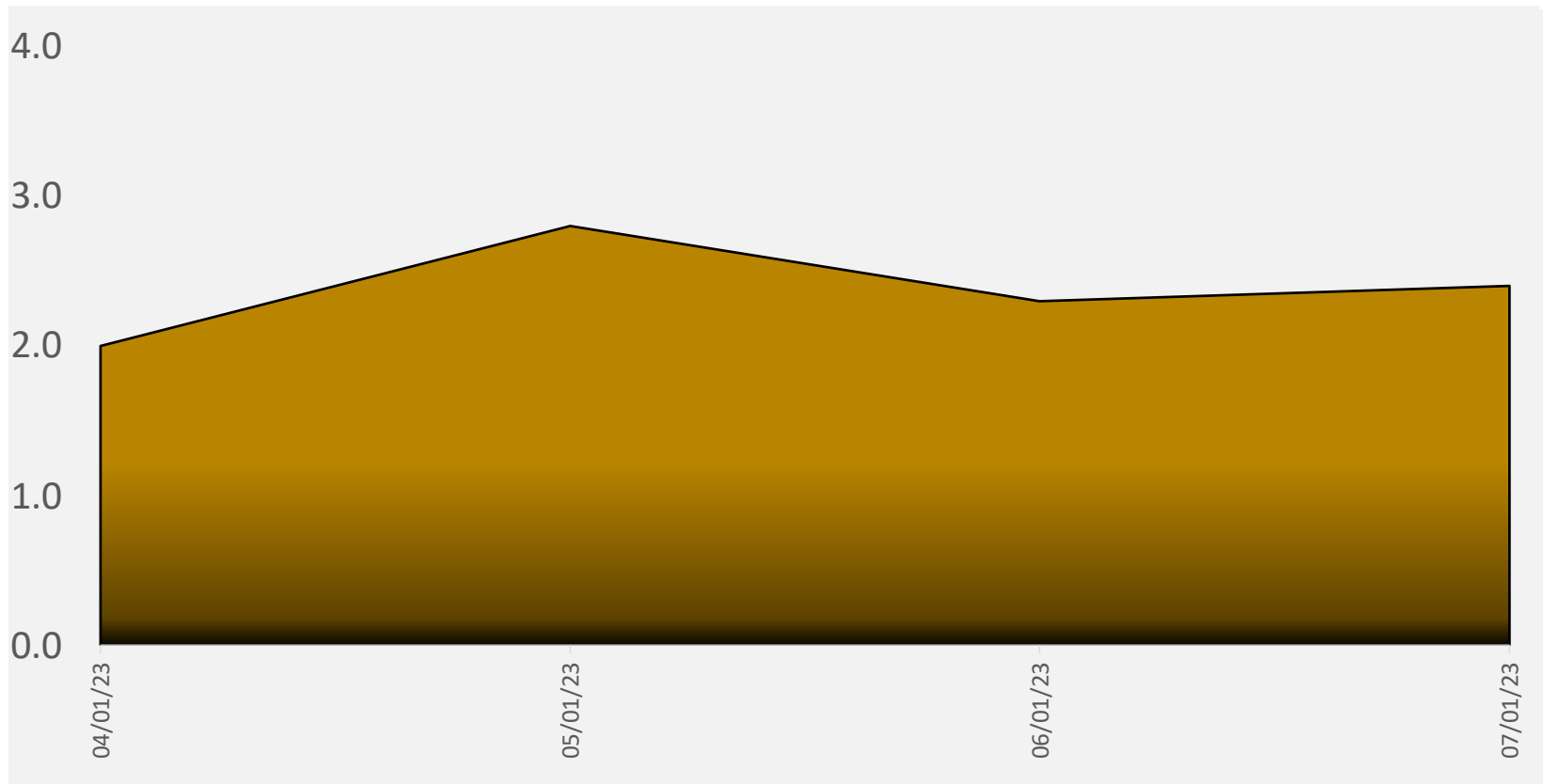
59



New Financing Type



Months of Remaining Inventory





State of the Market

MARKET TIMING:

13.6 Average days on market for homes in escrow.

2.4 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
0.00%

18.18%

0
Available homes are short sales.

0
Available homes are bank owned (REO).

0
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

11.86%

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.



MARKET STATISTICS:

43

Homes sold in the past 30 days.

262

Homes sold in the past 6 months.

108

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$783.41

Average selling price in the past 6 months.

\$1,626,697

2,073

Average square footage for home sold in the past 30 days.

72.1% Homes sold above original listed price in past 30 days.

104.7% Average Asked to Sold Ratio in the past 30 days.

105.4% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

0 Sold homes that were short sales.

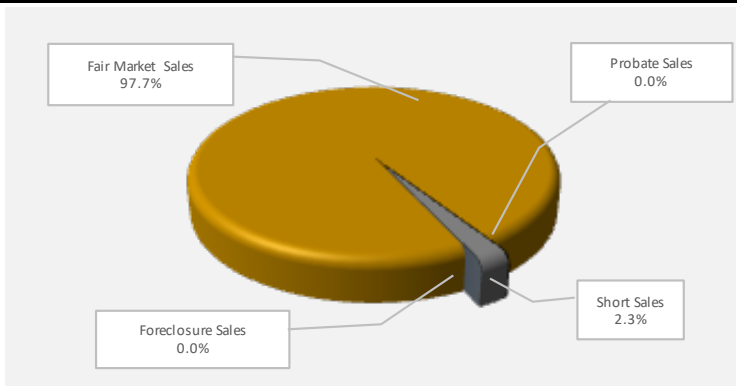
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 07/05/23

44 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	43	97.7%
Probate Sales	0	0.0%
Short Sales	1	2.3%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 479,000
Average	\$ 2,691,045
High	\$ 10,990,000
Average DOM:	29.7



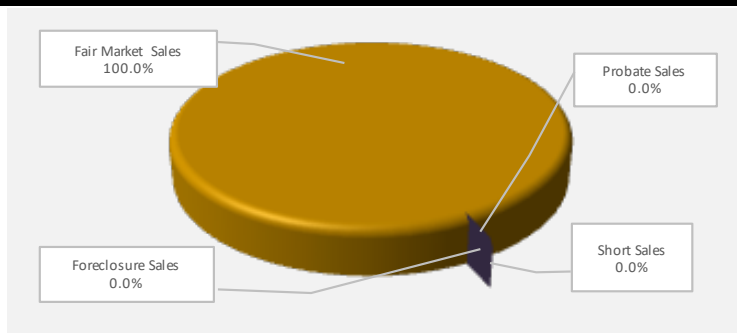
Occupancy	Homes	Percentage
Occupied	44	100.0%
Vacant	0	0.0%

27 Listed in the past 30 days.
33 Listed in the past 60 days.

59 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	59	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 549,000
Average	\$ 2,082,819
High	\$ 5,550,000
Average DOM:	13.6

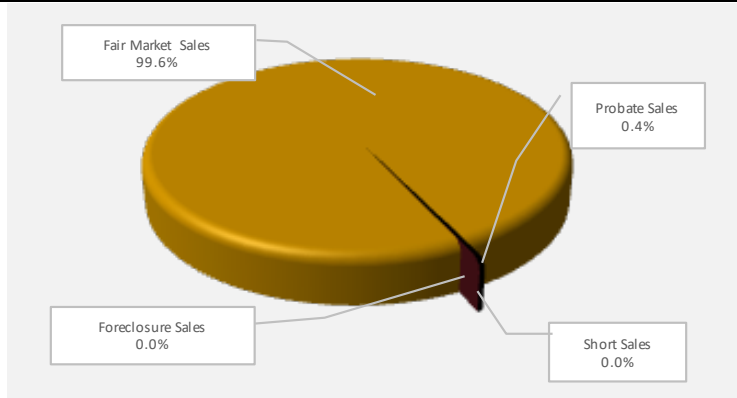


Sold Homes Summary

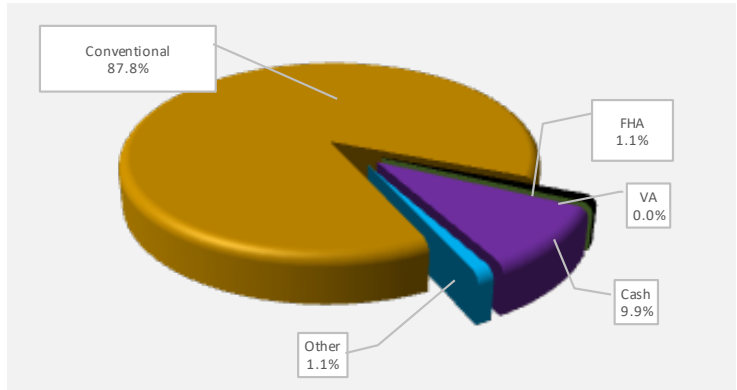
43 Sold in the past 30 days
 108 Sold in the past 60 days
 262 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	261	99.6%
Probate Sales	1	0.4%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 388,000
Average	\$ 1,601,199
High	\$ 4,795,000
Average DOM:	18.4



New Financing Type	Homes	Percentage
Conventional	230	87.8%
FHA	3	1.1%
VA	0	0.0%
Cash	26	9.9%
Other	3	1.1%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 07/05/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$799,999	12	5	7	58.33%
\$800,000	to	\$899,999	5	3	2	40.00%
\$900,000	to	\$999,999	4	1	3	75.00%
\$1,000,000	to	\$1,099,999	0	0	0	
\$1,100,000	to	\$1,199,999	1	0	1	100.00%
\$1,200,000	to	\$1,299,999	5	3	2	40.00%
\$1,300,000	to	\$1,399,999	4	1	3	75.00%
\$1,400,000	to	\$1,499,999	5	2	3	60.00%
\$1,500,000	to	\$1,599,999	3	0	3	100.00%
\$1,600,000	to	\$1,699,999	4	1	3	75.00%
\$1,700,000	to	\$1,799,999	8	3	5	62.50%
\$1,800,000	to	\$1,899,999	5	3	2	40.00%
\$1,900,000	to	\$1,999,999	5	1	4	80.00%
\$2,000,000	to	\$2,099,999	1	0	1	100.00%
\$2,100,000	to	\$2,199,999	2	1	1	50.00%
\$2,200,000	to	\$2,299,999	3	2	1	33.33%
\$2,300,000	to	\$2,399,999	3	1	2	66.67%
\$2,400,000	to	\$2,499,999	0	0	0	
\$2,500,000	to	\$2,599,999	0	0	0	
\$2,600,000	to	\$2,699,999	2	1	1	50.00%
\$2,700,000	to	\$2,799,999	2	1	1	50.00%
\$2,800,000	to	\$2,899,999	1	0	1	100.00%
\$2,900,000	to	\$2,999,999	2	2	0	0.00%
\$3,000,000	to	\$3,099,999	0	0	0	
\$3,100,000	and up		26	13	13	50.00%
TOTAL			103	44	59	57.28%

MARKET TIMING:

13.6 Average days on market for homes in escrow.

2.4 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

18.18% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

11.86% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

43 Homes sold in the past 30 days.

\$1,626,697 Average selling price in the past 6 months.

\$783.41 Average price per square foot in the past 30 days.

2,073 Average square footage for home sold in the past 30 days.

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0 Sold homes that were bank owned. REO percentage: 0.00%