



SCAN CODE

To view the video
SALES REPORT

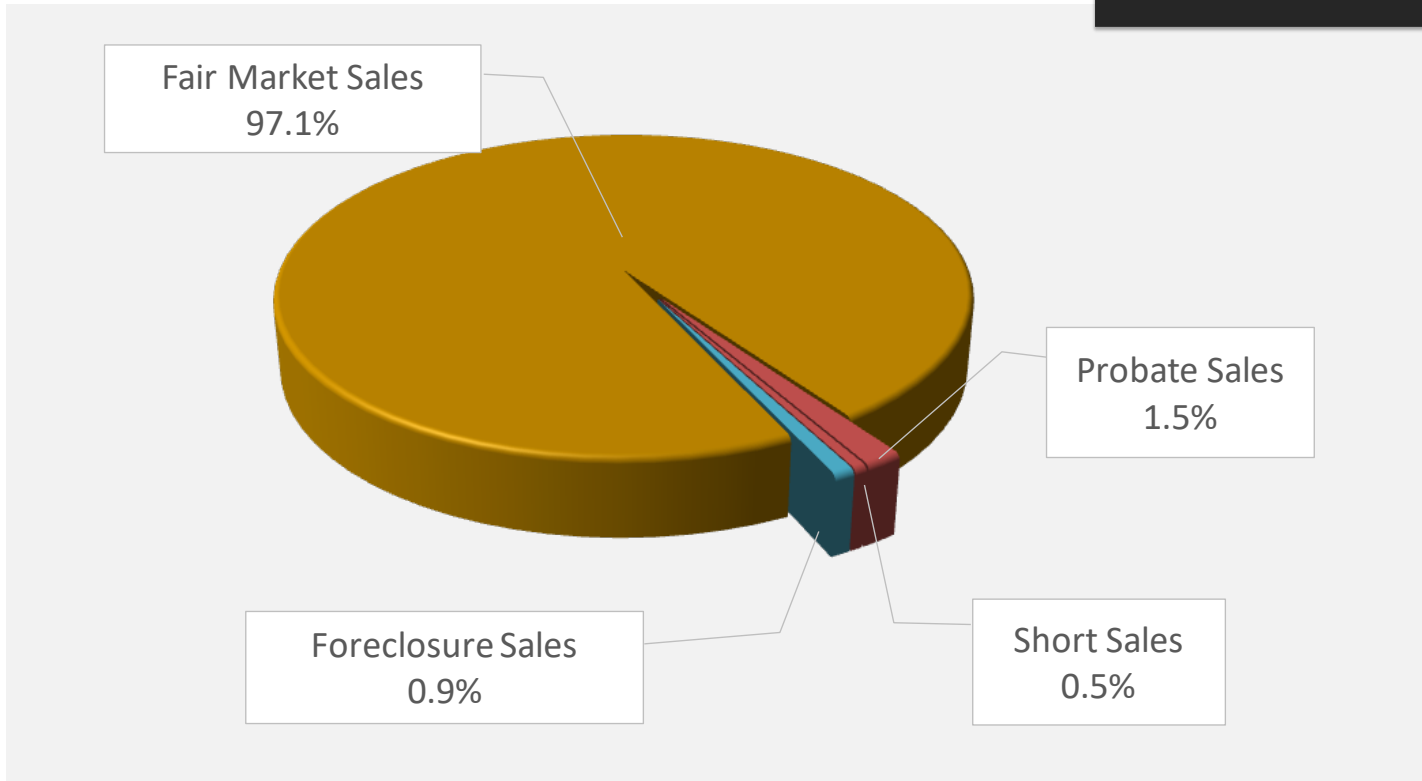


JUNE 2023

STOCKTON REAL ESTATE SALES REPORT

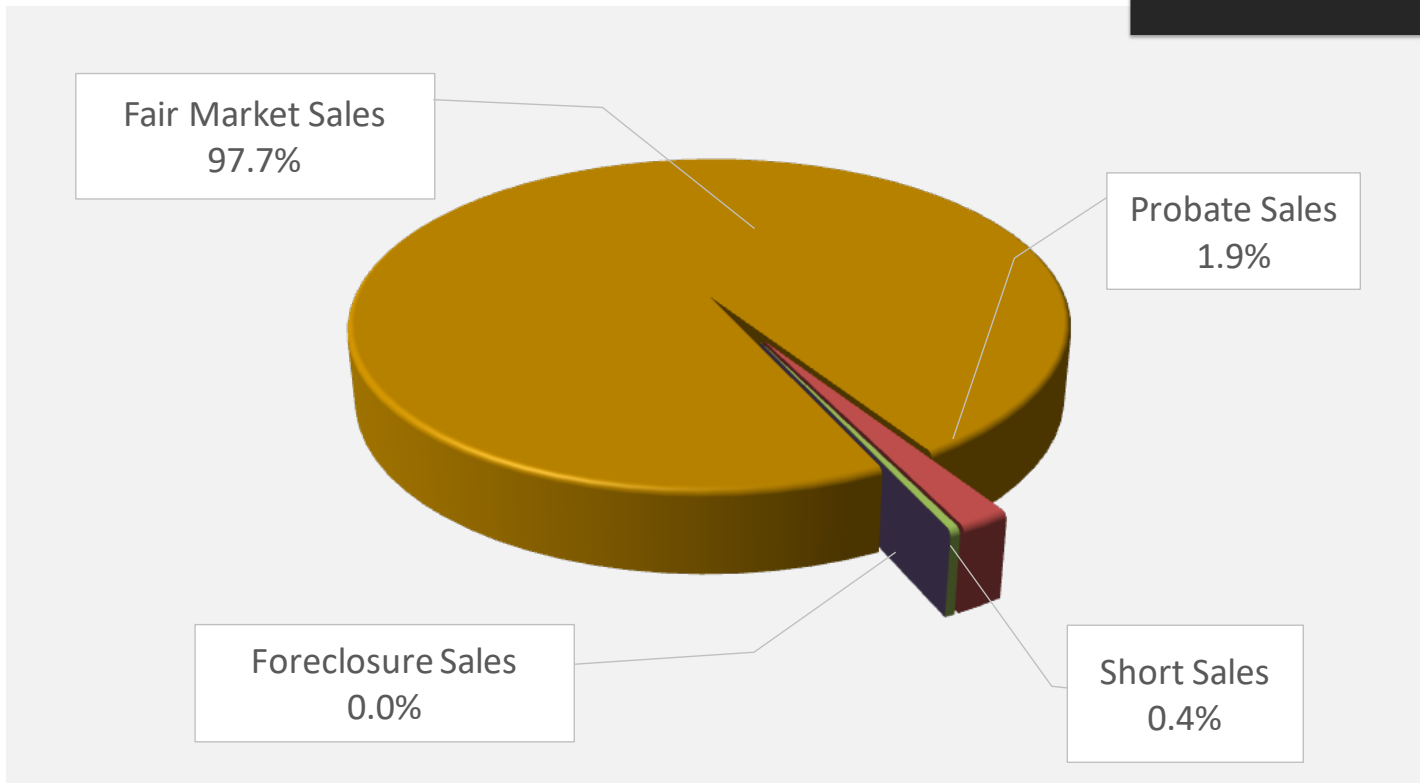
Sold Homes Summary

191



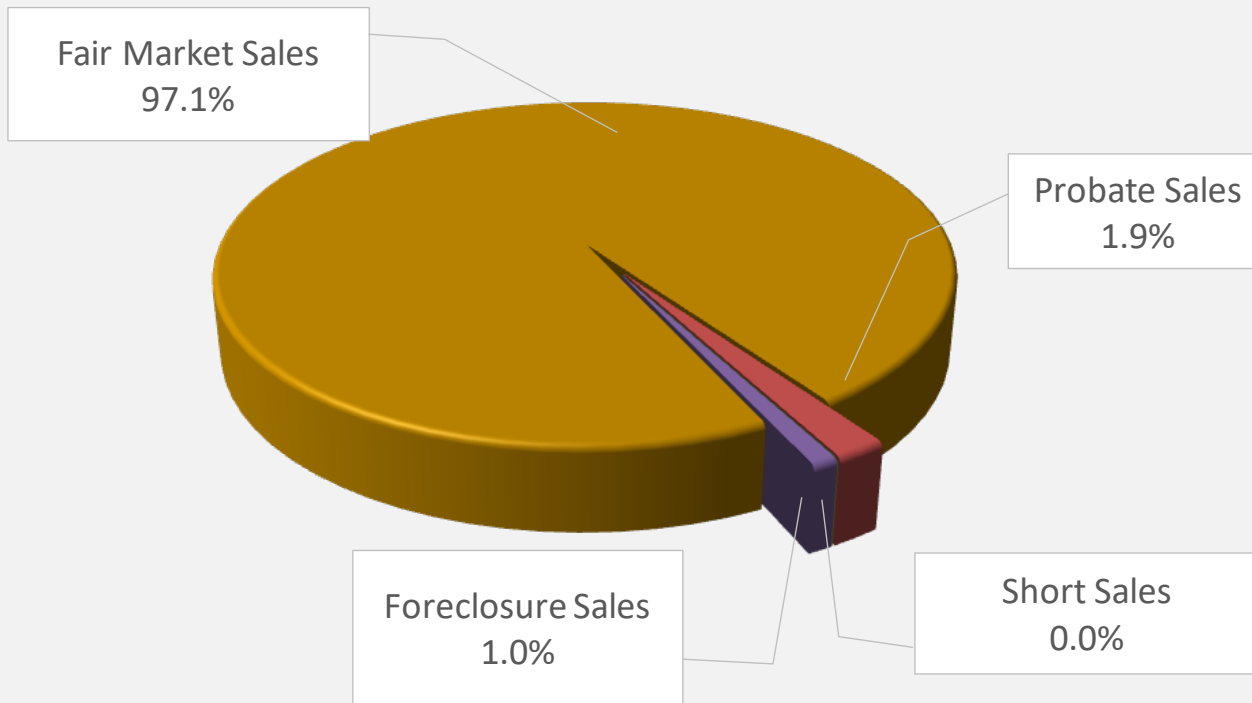
Available Homes

261

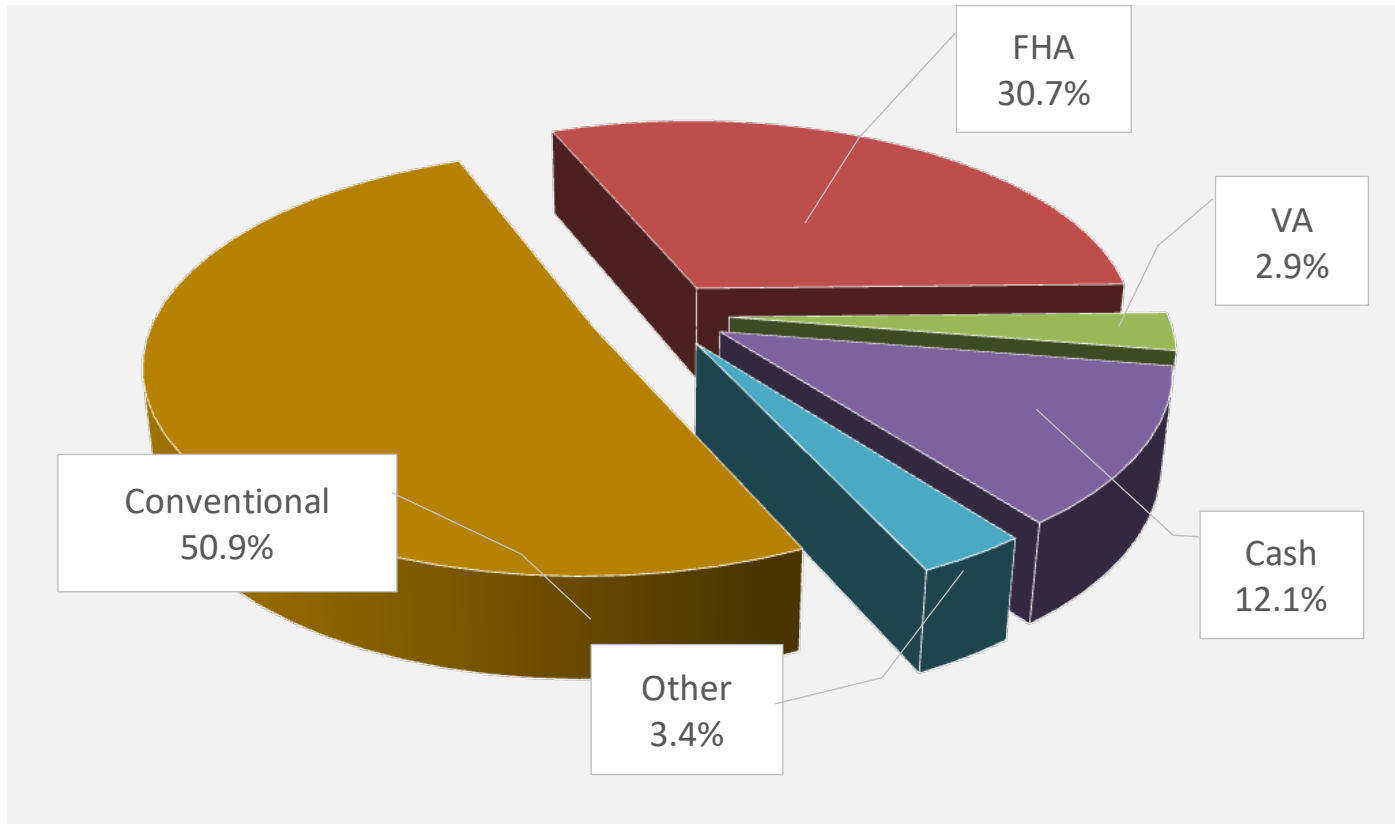


Pending Homes

311

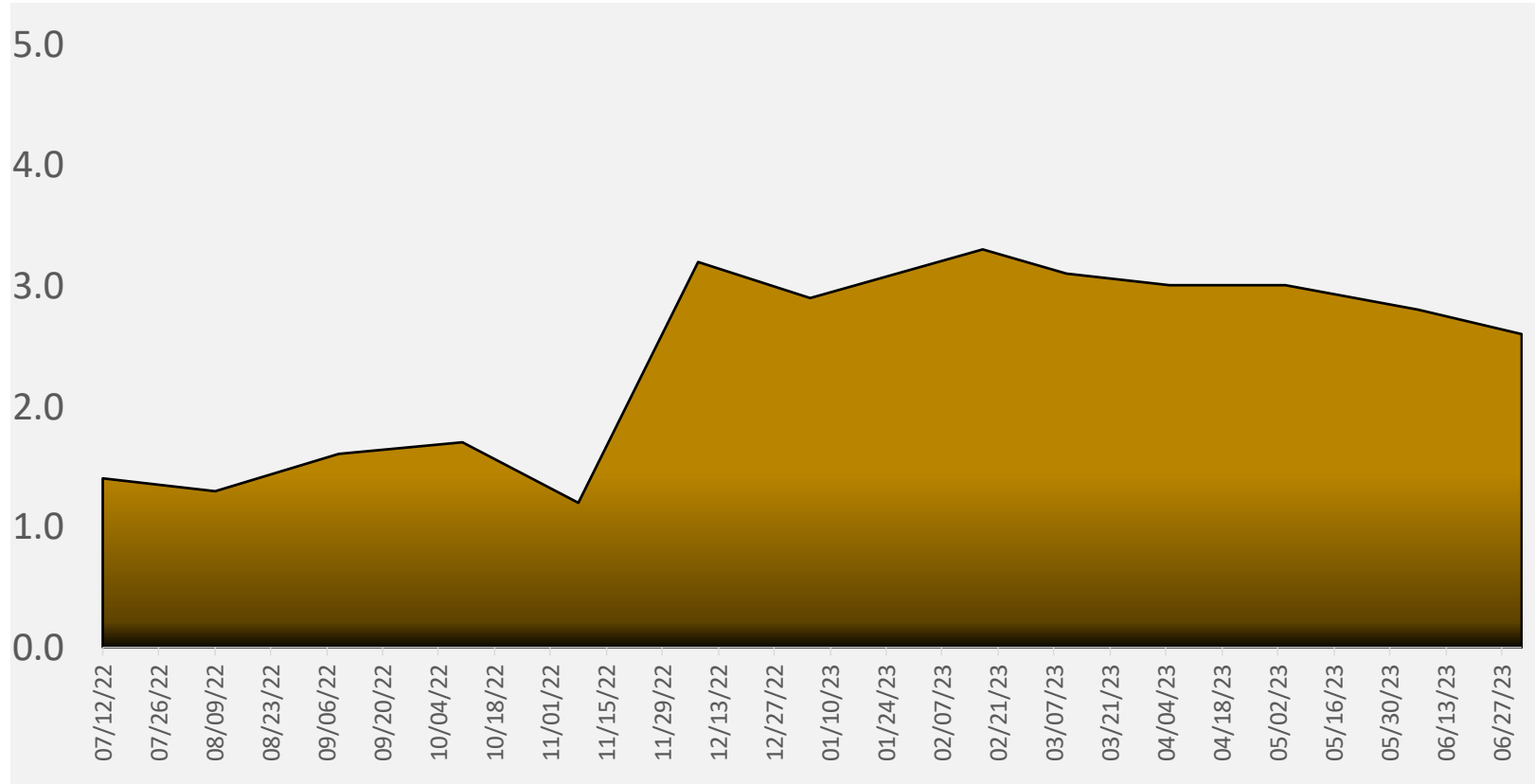


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

24.0 Average days on market for homes in escrow.

2.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
24.14%

28.74%

0

Available homes are short sales.

0

Available homes are bank owned (REO).

63

Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.96%

18.33%

0

Pending homes are short sales.

3

Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.

261 HOMES FOR SALE

311 HOMES IN ESCROW

MARKET STATISTICS:

191

Homes sold in the past 30 days.

1,174

Homes sold in the past 6 months.

409

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$271.71

Average selling price in the past 6 months.

\$441,739

1,684

Average square footage for home sold in the past 30 days.

52.9% Homes sold above original listed price in past 30 days.

101.0% Average Asked to Sold Ratio in the past 30 days.

100.2% Median Asked to Sold Ratio in the past 30 days.

1

Sold homes that were bank owned.

6

Sold homes that were short sales.

STOCKTON REAL ESTATE SALES SUMMARY

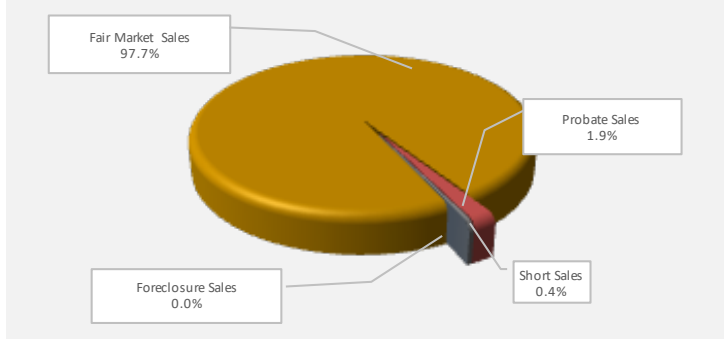
Prepared: 07/05/23

261 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	255	97.7%
Probate Sales	5	1.9%
Short Sales	1	0.4%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	150,000
Average	\$	565,082
High	\$	3,400,000
Average DOM:		42.2

Occupancy	Homes	Percentage
Occupied	198	75.9%
Vacant	63	24.1%

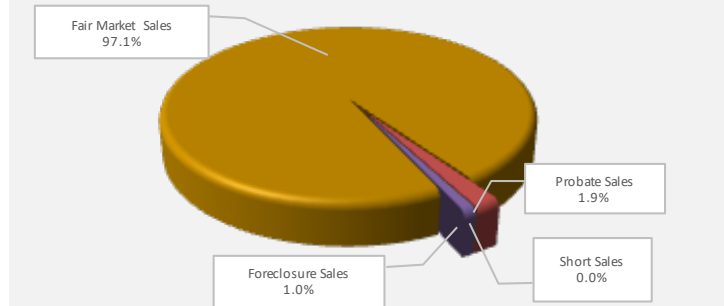


134 Listed in the past 30 days.
183 Listed in the past 60 days.

311 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	302	97.1%
Probate Sales	6	1.9%
Short Sales	0	0.0%
Foreclosure Sales	3	1.0%
		100.0%

Low	\$	135,000
Average	\$	452,256
High	\$	1,350,000
Average DOM:		24.0

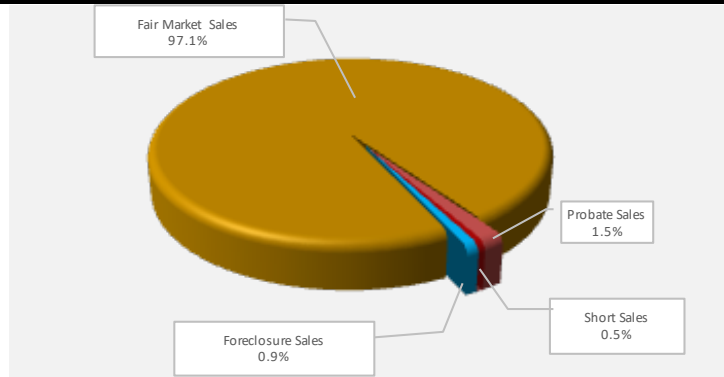


Sold Homes Summary

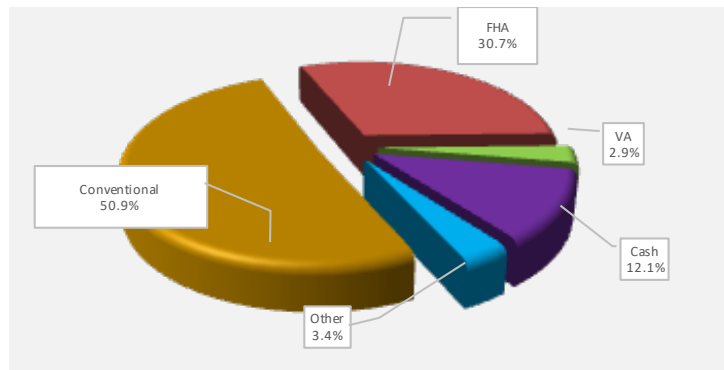
191 Sold in the past 30 days
409 Sold in the past 60 days
1,174 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	1,140	97.1%
Probate Sales	18	1.5%
Short Sales	6	0.5%
Foreclosure Sales	10	0.9%
		100.0%

Low	\$	99,500
Average	\$	443,418
High	\$	3,675,000
Average DOM:		40.7



New Financing Type	Homes	Percentage
Conventional	597	50.9%
FHA	361	30.7%
VA	34	2.9%
Cash	142	12.1%
Other	40	3.4%
		100.0%



STOCKTON REAL ESTATE SALES SUMMARY

Prepared: 07/05/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$149,999	2	0	2	100.00%
\$150,000	to \$174,999	8	5	3	37.50%
\$175,000	to \$199,999	12	5	7	58.33%
\$200,000	to \$224,999	8	4	4	50.00%
\$225,000	to \$249,999	10	8	2	20.00%
\$250,000	to \$274,999	7	2	5	71.43%
\$275,000	to \$299,999	24	10	14	58.33%
\$300,000	to \$324,999	9	3	6	66.67%
\$325,000	to \$349,999	25	9	16	64.00%
\$350,000	to \$374,999	28	10	18	64.29%
\$375,000	to \$399,999	55	18	37	67.27%
\$400,000	to \$424,999	19	8	11	57.89%
\$425,000	to \$449,999	34	17	17	50.00%
\$450,000	to \$474,999	44	9	35	79.55%
\$475,000	to \$499,999	63	19	44	69.84%
\$500,000	to \$524,999	30	9	21	70.00%
\$525,000	to \$549,999	42	28	14	33.33%
\$550,000	to \$574,999	26	14	12	46.15%
\$575,000	to \$599,999	23	16	7	30.43%
\$600,000	to \$624,999	11	3	8	72.73%
\$625,000	to \$649,999	11	4	7	63.64%
\$650,000	to \$674,999	9	6	3	33.33%
\$675,000	to \$699,999	18	15	3	16.67%
\$700,000	to \$724,999	4	2	2	50.00%
\$725,000	to \$749,999	5	2	3	60.00%
\$750,000	to \$774,999	4	3	1	25.00%
\$775,000	and up	41	32	9	21.95%
TOTAL		572	261	311	54.37%

MARKET TIMING:

24.0 Average days on market for homes in escrow.

2.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

63 Available homes are vacant (includes REO). Vacancy rate: 24.14%

28.74% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

3 Pending homes are bank owned (REO). REO percentage: 0.96%

18.33% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

191 Homes sold in the past 30 days.

\$441,739 Average selling price in the past 6 months.

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100.2% Median Asked to Sold Ratio in the past 30 days.

409 Homes sold in the past 60 days.

1,174 Homes sold in the past 6 months.

6 Sold homes that were short sales. Short Sale Percentage: 0.51%

10 Sold homes that were bank owned. REO percentage: 0.85%