



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

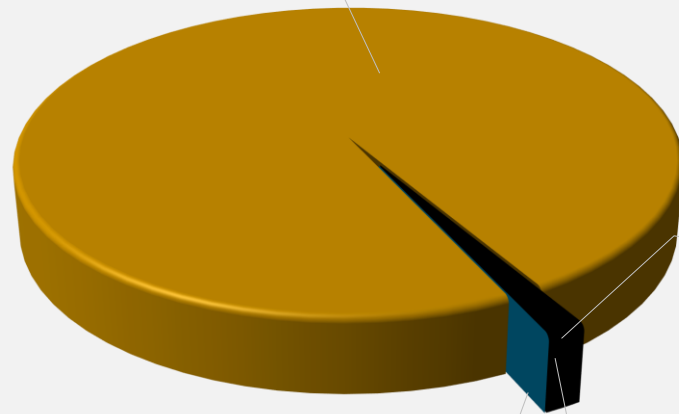
AUGUST 2023

MANTECA REAL ESTATE SALES

Sold Homes Summary

32

Fair Market Sales
98.4%



Probate Sales
1.6%

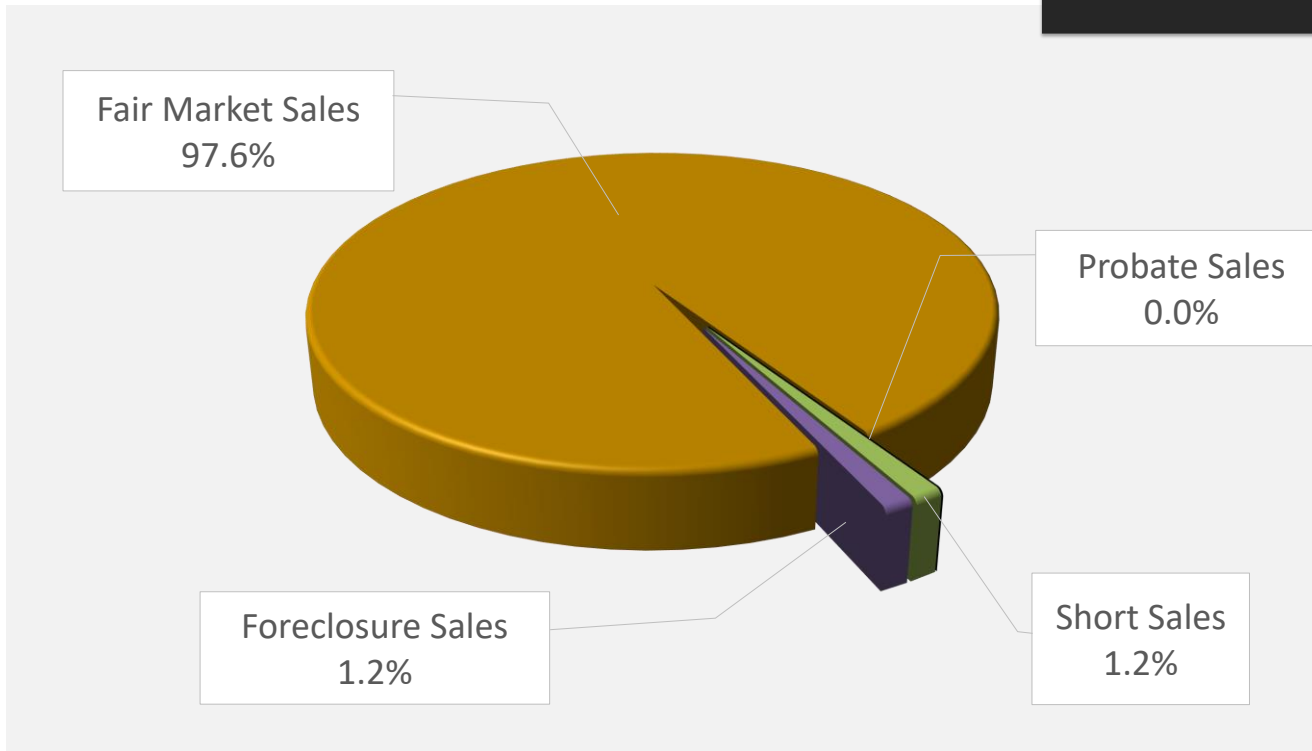
Foreclosure Sales
0.0%

Short Sales
0.0%



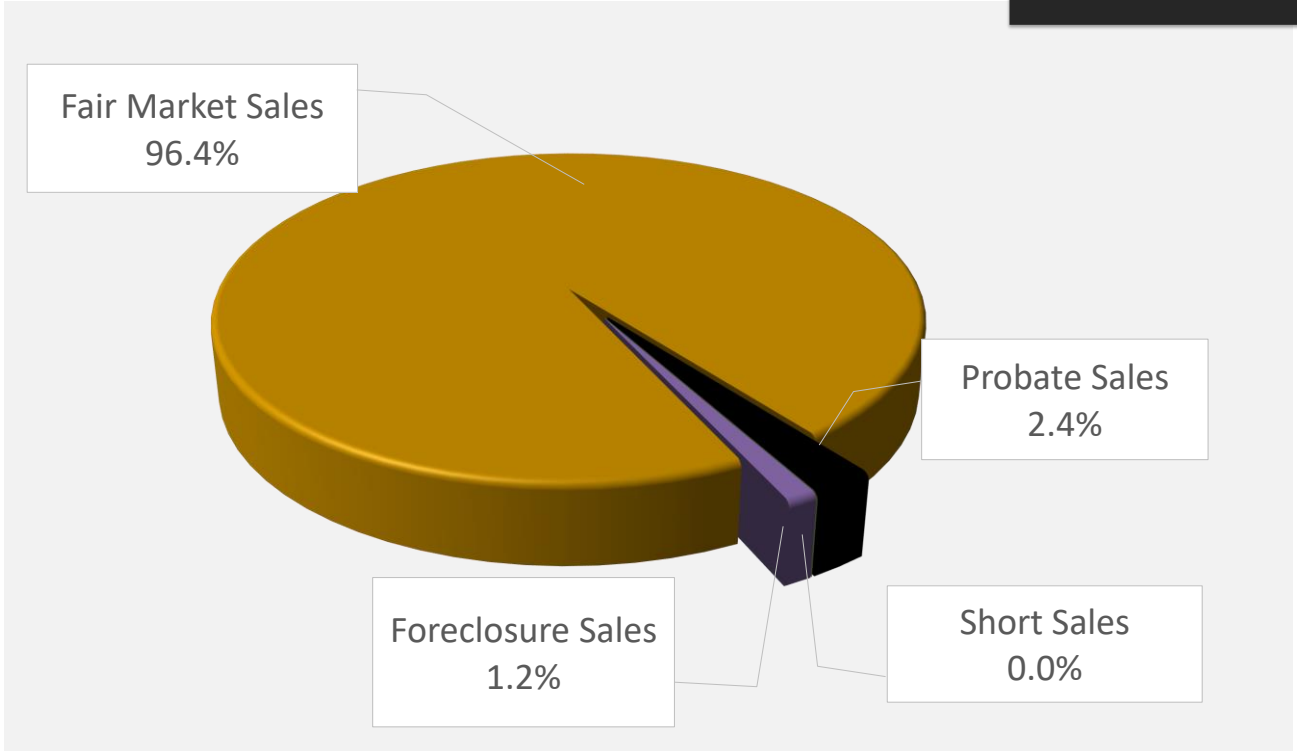
Available Homes

83

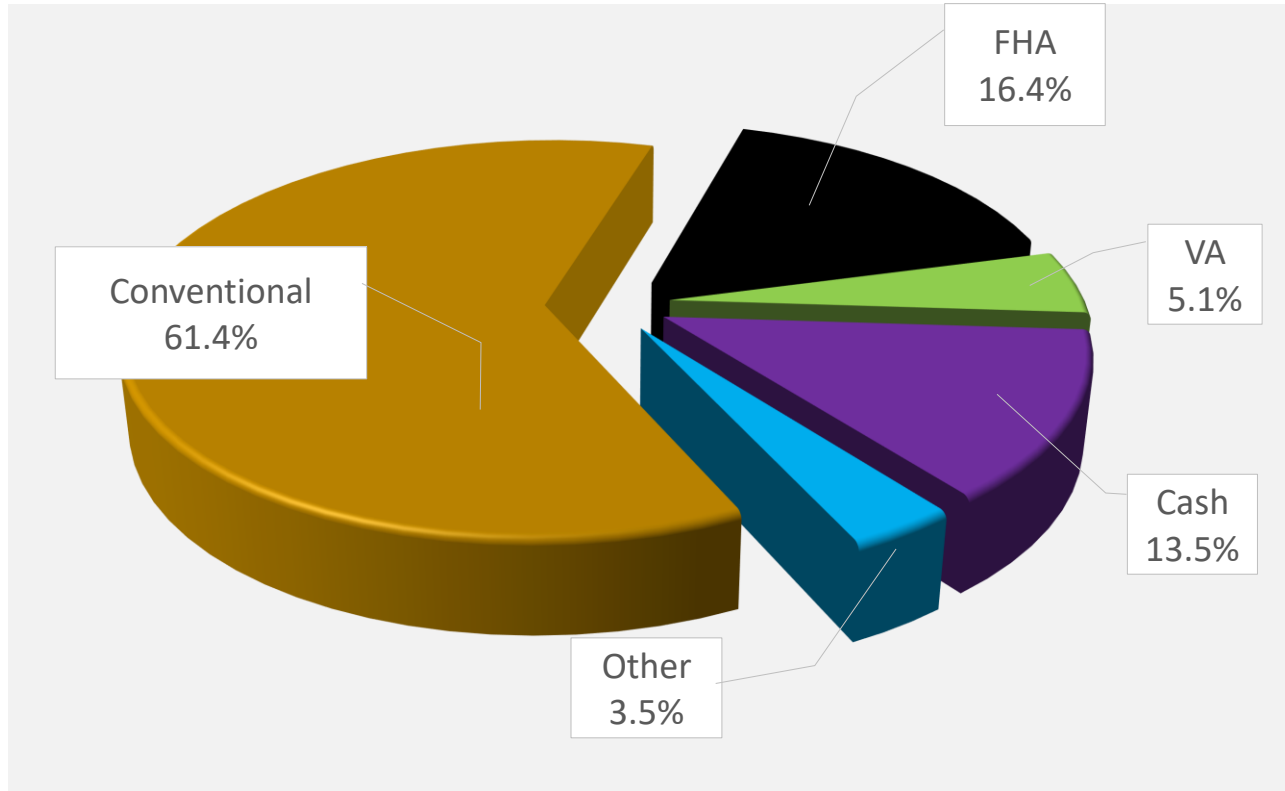


Pending Homes

84

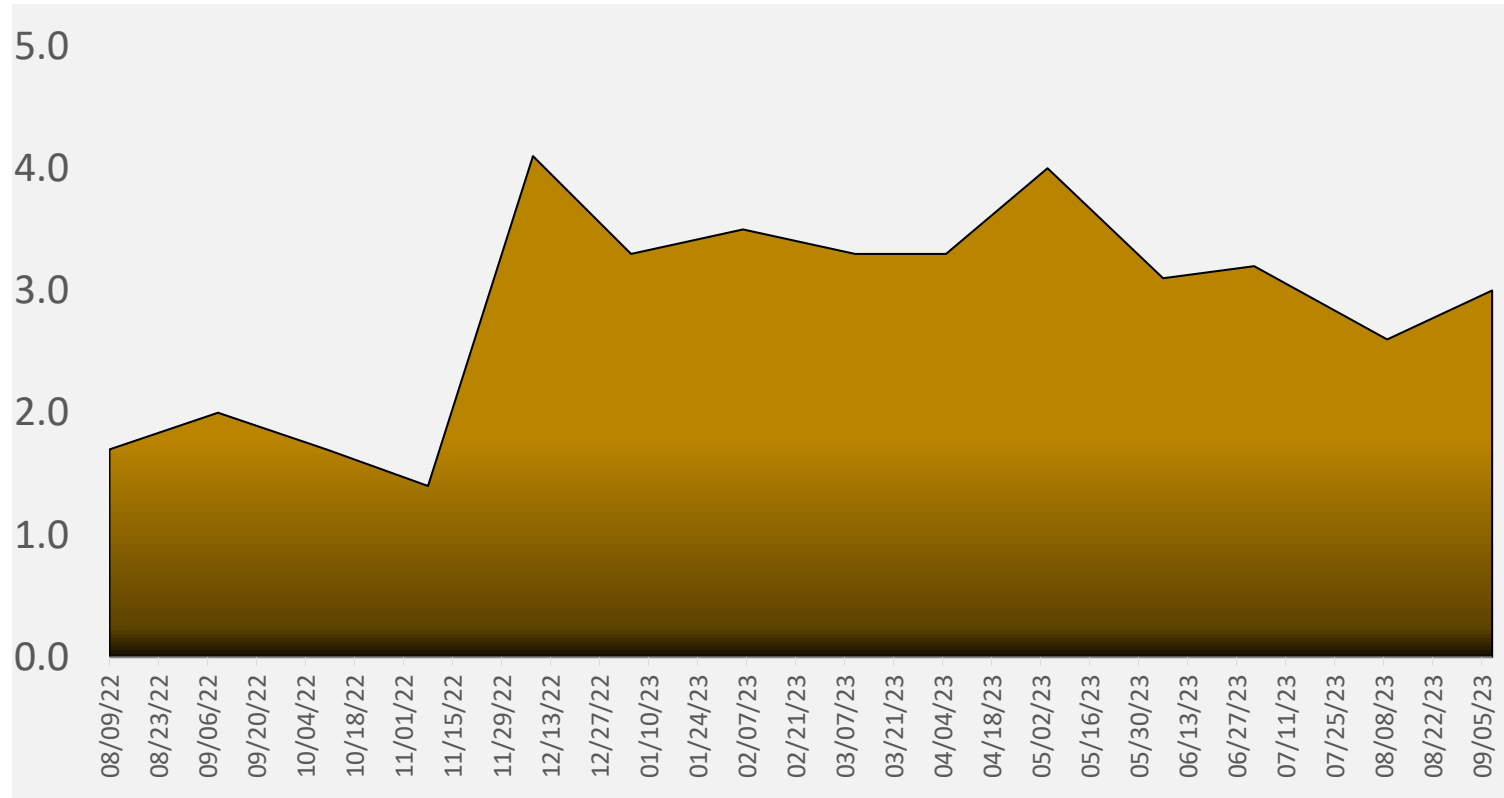


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

24.9 Average days on market for homes in escrow.

3.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

25.30%

33.73

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

21

Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

1.19%

16.67

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

1

Pending homes are bank owned (REO).



MARKET STATISTICS:

32

Homes sold in the past 30 days.

311

Homes sold in the past 6 months.

78

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$323.00

Average selling price in the past 6 months.

\$621,488

2,043

Average square footage for home sold in the past 30 days.

46.9%

Homes sold above original listed price in past 30 days.

97.3%

Average Asked to Sold Ratio in the past 30 days.

100.0%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

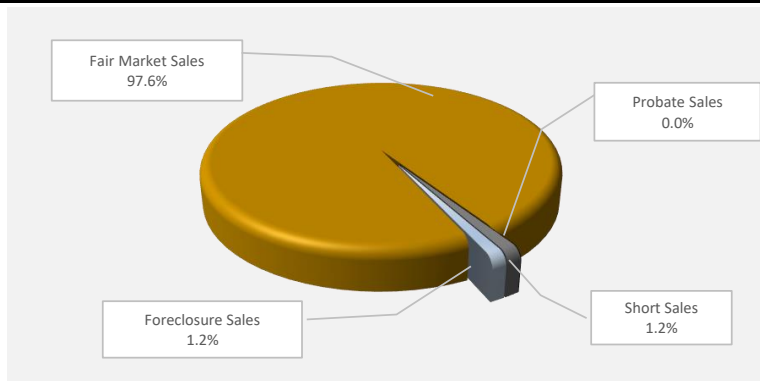
MANTECA REAL ESTATE SALES SUMMARY

Prepared: 09/08/23

83 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	81	97.6%
Probate Sales	0	0.0%
Short Sales	1	1.2%
Foreclosure Sales	1	1.2%
		100.0%

Low	\$ 245,000
Average	\$ 742,967
High	\$ 3,500,000
Average DOM:	44.0



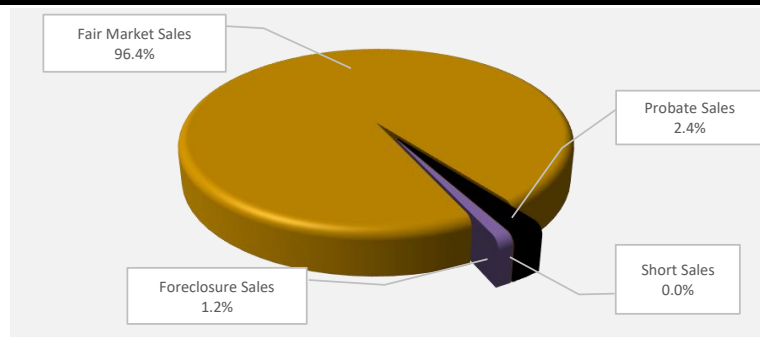
37 Listed in the past 30 days.
57 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	62	74.7%
Vacant	21	25.3%

84 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	81	96.4%
Probate Sales	2	2.4%
Short Sales	0	0.0%
Foreclosure Sales	1	1.2%
		100.0%

Low	\$ 219,000
Average	\$ 661,246
High	\$ 1,399,000
Average DOM:	24.9

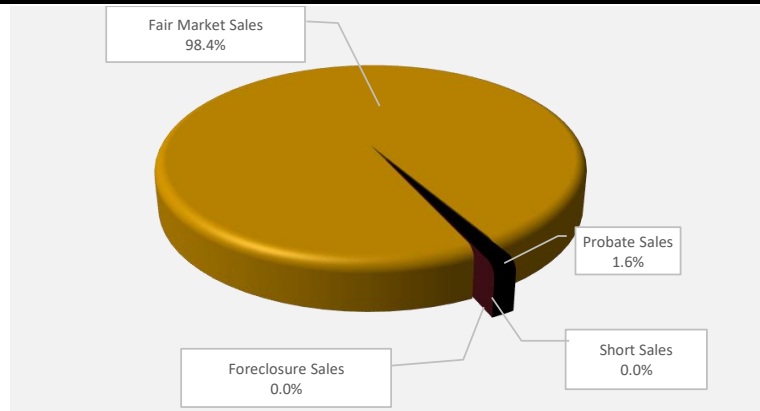


Sold Homes Summary

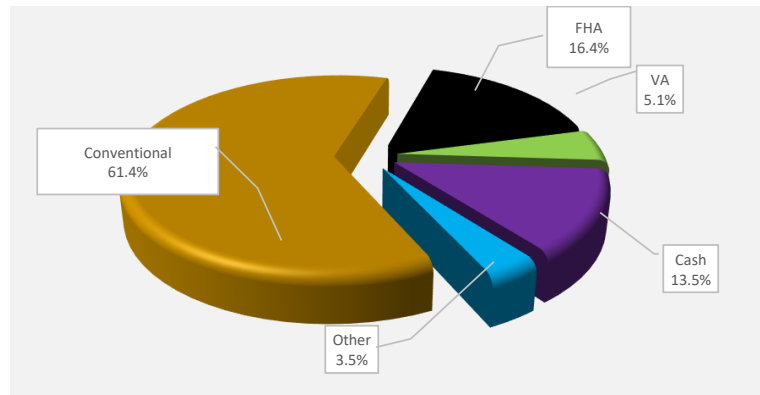
32 Sold in the past 30 days
78 Sold in the past 60 days
311 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	306	98.4%
Probate Sales	5	1.6%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 239,900
Average	\$ 629,759
High	\$ 1,398,000
Average DOM:	34.7



New Financing Type	Homes	Percentage
Conventional	191	61.4%
FHA	51	16.4%
VA	16	5.1%
Cash	42	13.5%
Other	11	3.5%
		100.0%



MANTECA REAL ESTATE SALES SUMMARY

Prepared: 09/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$399,999	7	3	4	57.14%
\$400,000	to \$424,999	3	3	0	0.00%
\$425,000	to \$449,999	4	0	4	100.00%
\$450,000	to \$474,999	1	0	1	100.00%
\$475,000	to \$499,999	4	1	3	75.00%
\$500,000	to \$524,999	2	2	0	0.00%
\$525,000	to \$549,999	18	5	13	72.22%
\$550,000	to \$574,999	4	1	3	75.00%
\$575,000	to \$599,999	10	4	6	60.00%
\$600,000	to \$624,999	8	3	5	62.50%
\$625,000	to \$649,999	9	5	4	44.44%
\$650,000	to \$674,999	6	3	3	50.00%
\$675,000	to \$699,999	20	12	8	40.00%
\$700,000	to \$724,999	4	0	4	100.00%
\$725,000	to \$749,999	10	7	3	30.00%
\$750,000	to \$774,999	8	5	3	37.50%
\$775,000	to \$799,999	11	5	6	54.55%
\$800,000	to \$824,999	8	6	2	25.00%
\$825,000	to \$849,999	4	2	2	50.00%
\$850,000	to \$874,999	4	2	2	50.00%
\$875,000	to \$899,999	7	4	3	42.86%
\$900,000	to \$924,999	1	1	0	0.00%
\$925,000	to \$949,999	4	3	1	25.00%
\$950,000	to \$974,999	1	1	0	0.00%
\$975,000	to \$999,999	2	1	1	50.00%
\$1,000,000	and up	7	4	3	42.86%
TOTAL		167	83	84	50.30%

MARKET TIMING:

24.9 Average days on market for homes in escrow.

3.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

21 Available homes are vacant (includes REO). Vacancy rate: 25.30%

33.73% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

1 Pending homes are bank owned (REO). REO percentage: 1.19%

16.67% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

32 Homes sold in the past 30 days.

\$621,488 Average selling price in the past 6 months.

\$323.00 Average price per square foot in the past 30 days.

2,043 Average square footage for home sold in the past 30 days.

46.9% Homes sold above original listed price in past 30 days.

97.3% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.

78 Homes sold in the past 60 days.

311 Homes sold in the past 6 months.

0 Sold homes that were short sales. Short Sale Percentage: 0.00%

0 Sold homes that were bank owned. REO percentage: 0.00%