



**SCAN CODE**  
To view the video  
SALES REPORT

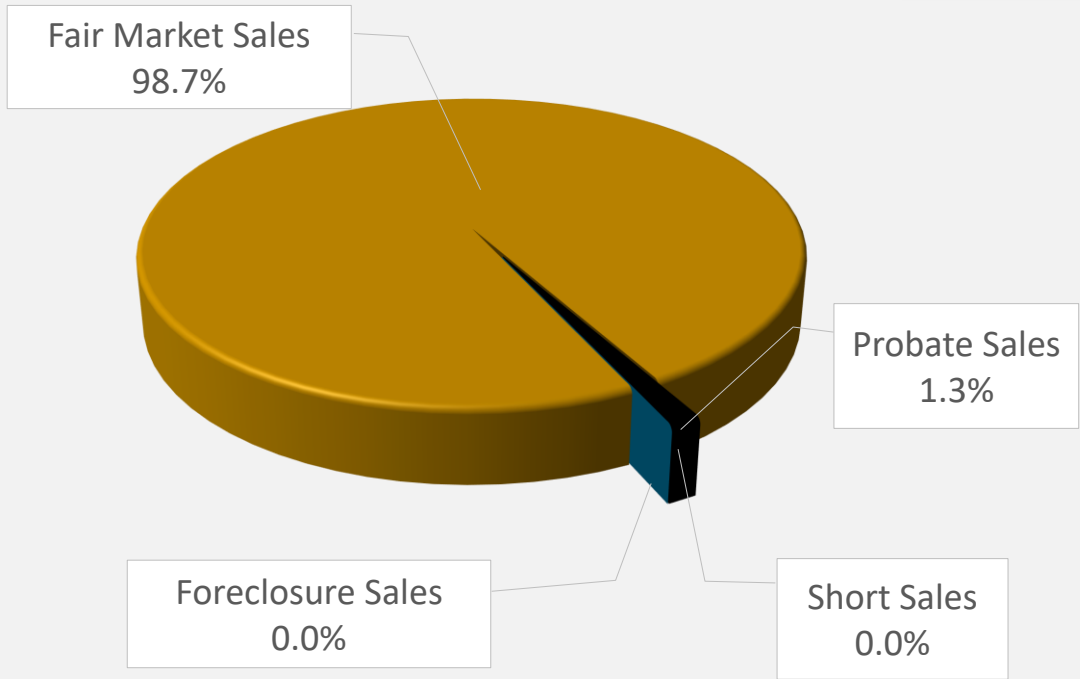


**AUGUST 2023**

MOUNTAIN HOUSE REAL ESTATE SALES

# Sold Homes Summary

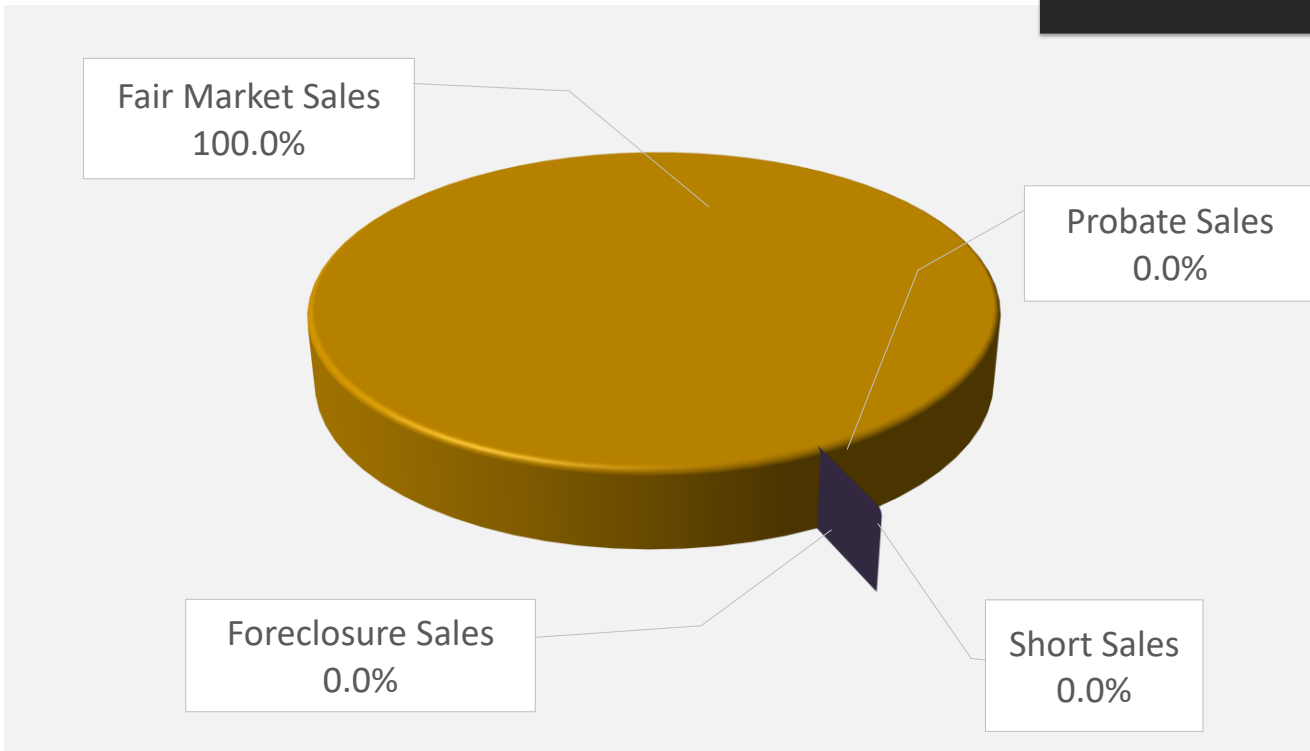
15





# Available Homes

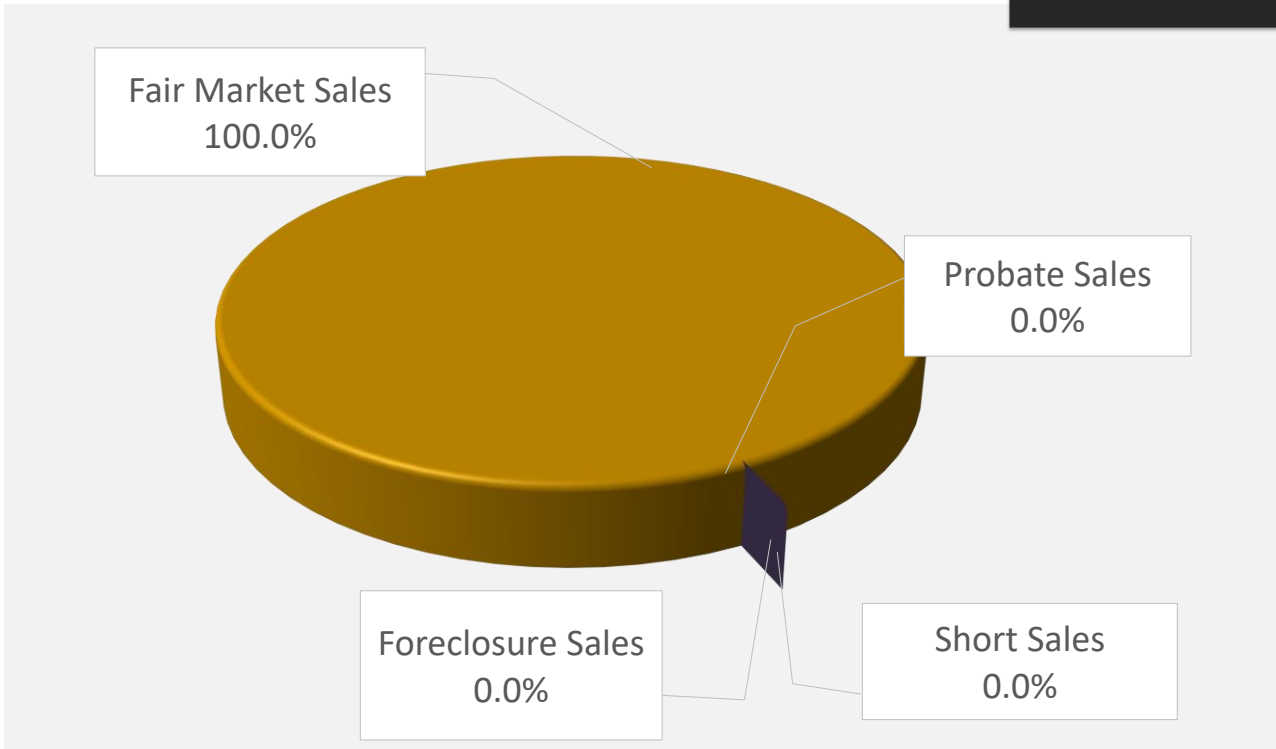
12



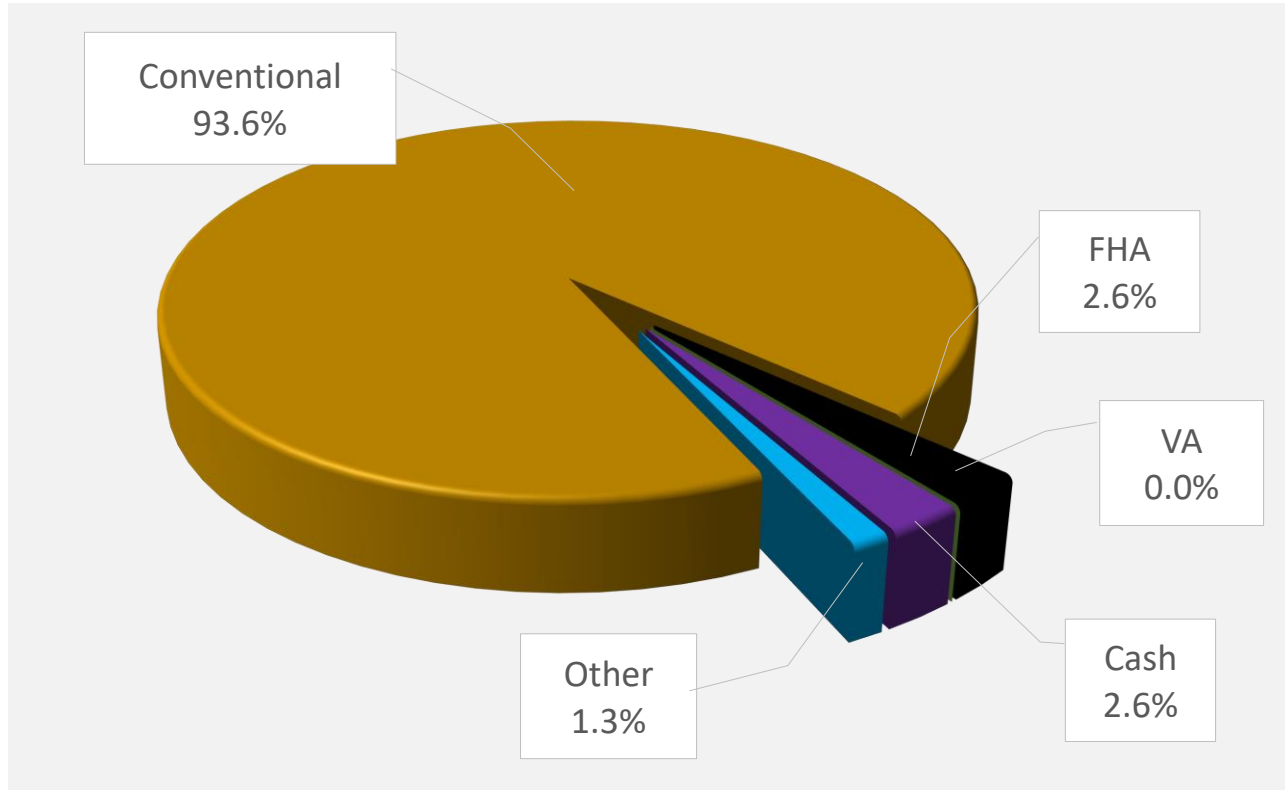


# Pending Homes

18

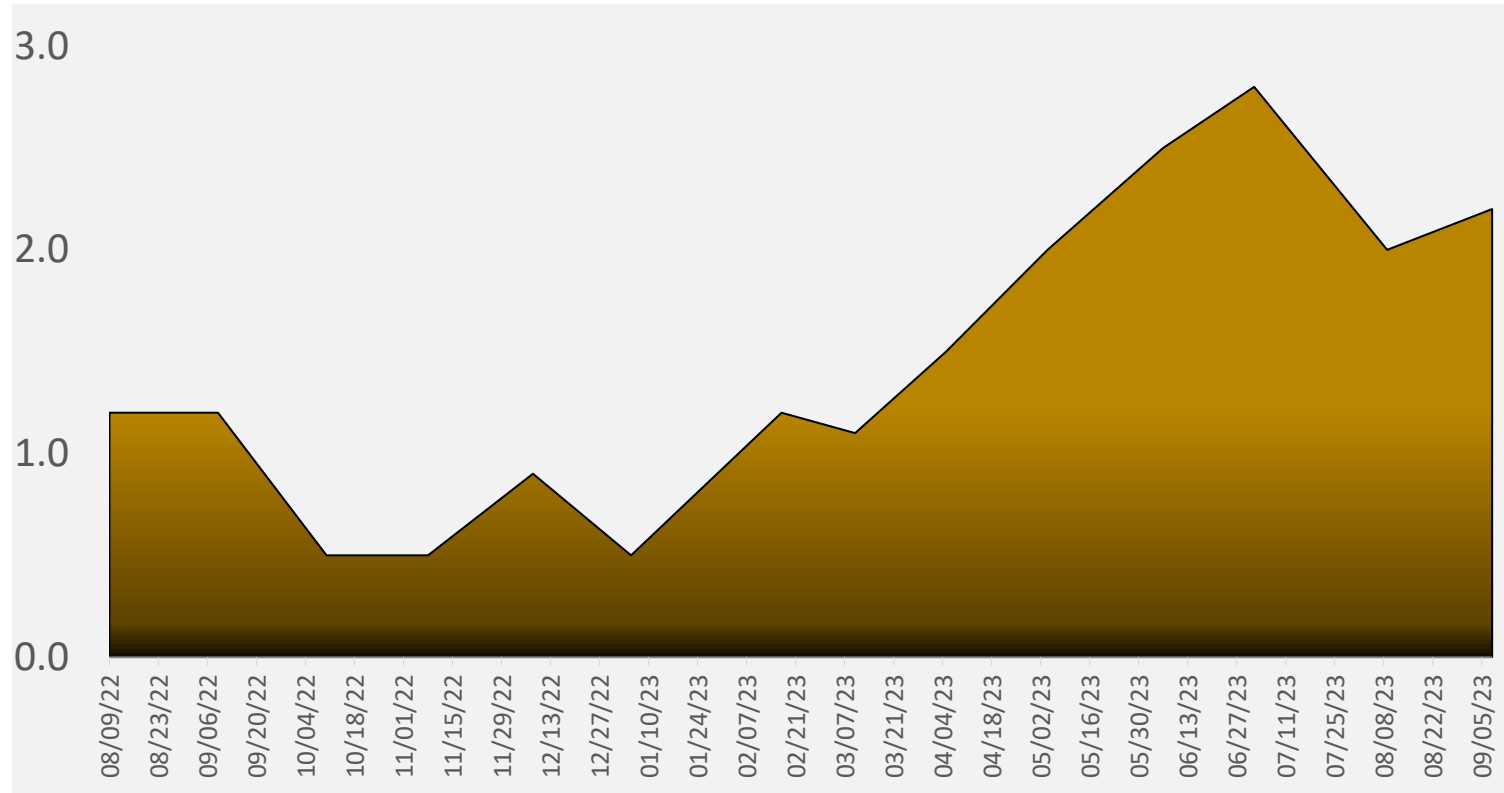


## New Financing Type





## Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

**25.0** Average days on market for homes in escrow.

**2.2** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**16.67%**

**8.33%**

**0**  
Available homes are short sales.

**0**  
Available homes are bank owned (REO).

**2**  
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**11.11%**

Of homes are pending for less than the original asking price.

**0**  
Pending homes are short sales.

**0**  
Pending homes are bank owned (REO).

**12** HOMES FOR SALE

**18** HOMES IN ESCROW

## MARKET STATISTICS:

**15**  
Homes sold in the past 30 days.

**78**  
Homes sold in the past 6 months.

**33**  
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.  
**\$400.79**

Average selling price in the past 6 months.  
**\$1,005,023**

**2,484**  
Average square footage for home sold in the past 30 days.

**86.7%** Homes sold above original listed price in past 30 days.

**106.3%** Average Asked to Sold Ratio in the past 30 days.

**106.1%** Median Asked to Sold Ratio

**0** Sold homes that were bank owned.

**0** Sold homes that were short

# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

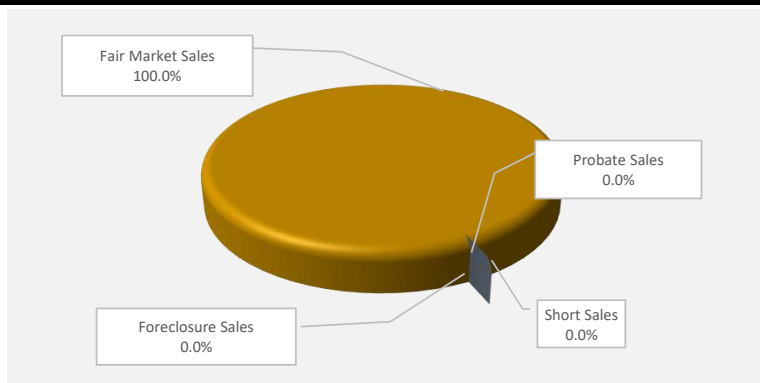
Prepared: 09/08/23

## 12 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	12	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 539,900
Average	\$ 1,015,733
High	\$ 1,399,000
Average DOM:	27.6

Occupancy	Homes	Percentage
Occupied	10	83.3%
Vacant	2	16.7%

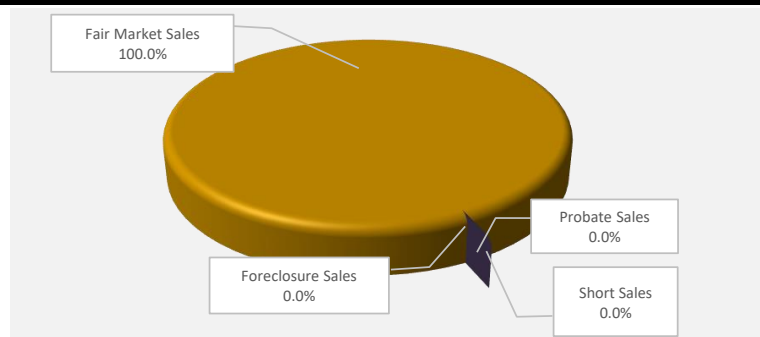


10 Listed in the past 30 days.  
10 Listed in the past 60 days.

## 18 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	18	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 539,999
Average	\$ 961,933
High	\$ 1,499,999
Average DOM:	25.0

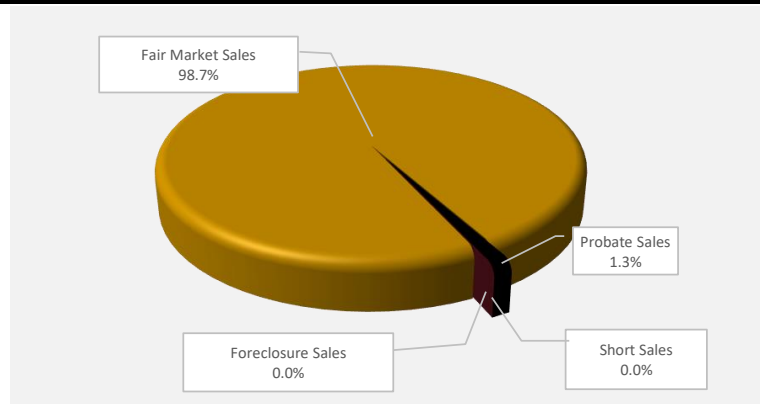


## Sold Homes Summary

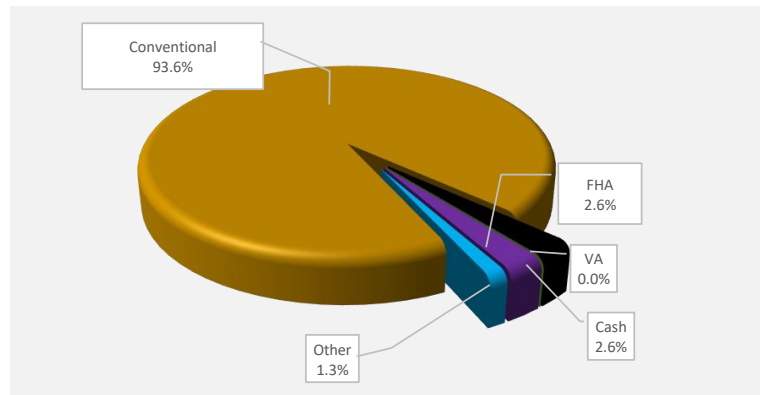
15 Sold in the past 30 days  
33 Sold in the past 60 days  
78 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	77	98.7%
Probate Sales	1	1.3%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 560,000
Average	\$ 951,056
High	\$ 1,349,000
Average DOM:	15.4



New Financing Type	Homes	Percentage
Conventional	73	93.6%
FHA	2	2.6%
VA	0	0.0%
Cash	2	2.6%
Other	1	1.3%
		100.0%





# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 09/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	3	2	1	33.33%
\$600,000	to	\$624,999	0	0	0	
\$625,000	to	\$649,999	0	0	0	
\$650,000	to	\$674,999	0	0	0	
\$675,000	to	\$699,999	0	0	0	
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	1	0	1	100.00%
\$750,000	to	\$774,999	1	0	1	100.00%
\$775,000	to	\$799,999	1	1	0	0.00%
\$800,000	to	\$824,999	1	0	1	100.00%
\$825,000	to	\$849,999	1	0	1	100.00%
\$850,000	to	\$874,999	2	1	1	50.00%
\$875,000	to	\$899,999	3	1	2	66.67%
\$900,000	to	\$924,999	2	0	2	100.00%
\$925,000	to	\$949,999	2	1	1	50.00%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	3	0	3	100.00%
\$1,000,000	to	\$1,024,999	0	0	0	
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	1	0	1	100.00%
\$1,075,000	to	\$1,099,999	0	0	0	
\$1,100,000	to	\$1,124,999	1	1	0	0.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		8	5	3	37.50%
<b>TOTAL</b>			<b>30</b>	<b>12</b>	<b>18</b>	<b>60.00%</b>

## MARKET TIMING:

25.0 Average days on market for homes in escrow.

2.2 Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

2 Available homes are vacant (includes REO). Vacancy rate: 16.67%

8.33% Available homes have had price reductions since being listed.

## PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

11.11% Of homes are pending for less than the original asking price.

## MARKET STATISTICS:

15 Homes sold in the past 30 days.

\$1,005,023 Average selling price in the past 6 months.

\$400.79 Average price per square foot in the past 30 days.

2,484 Average square footage for home sold in the past 30 days.

86.7% Homes sold above original listed price in past 30 days.

106.3% Average Asked to Sold Ratio in the past 30 days.

106.1% Median Asked to Sold Ratio in the past 30 days.

33 Homes sold in the past 60 days.

78 Homes sold in the past 6 months.

0 Sold homes that were short sales. Short Sale Percentage: 0.00%

0 Sold homes that were bank owned. REO percentage: 0.00%