



SCAN CODE

To view the video
SALES REPORT



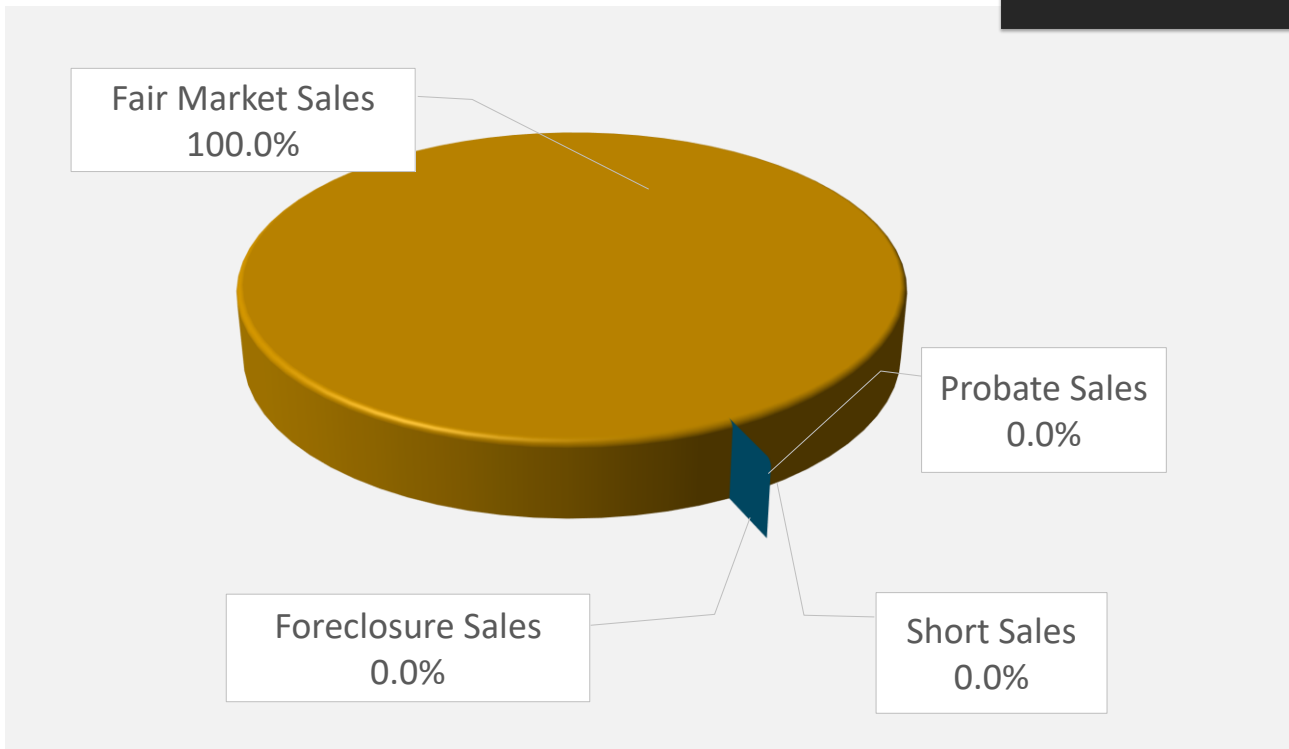
GOLDEN LION
REAL ESTATE, INC.

AUGUST 2023

PLEASANTON REAL ESTATE SALES REPORT

Sold Homes Summary

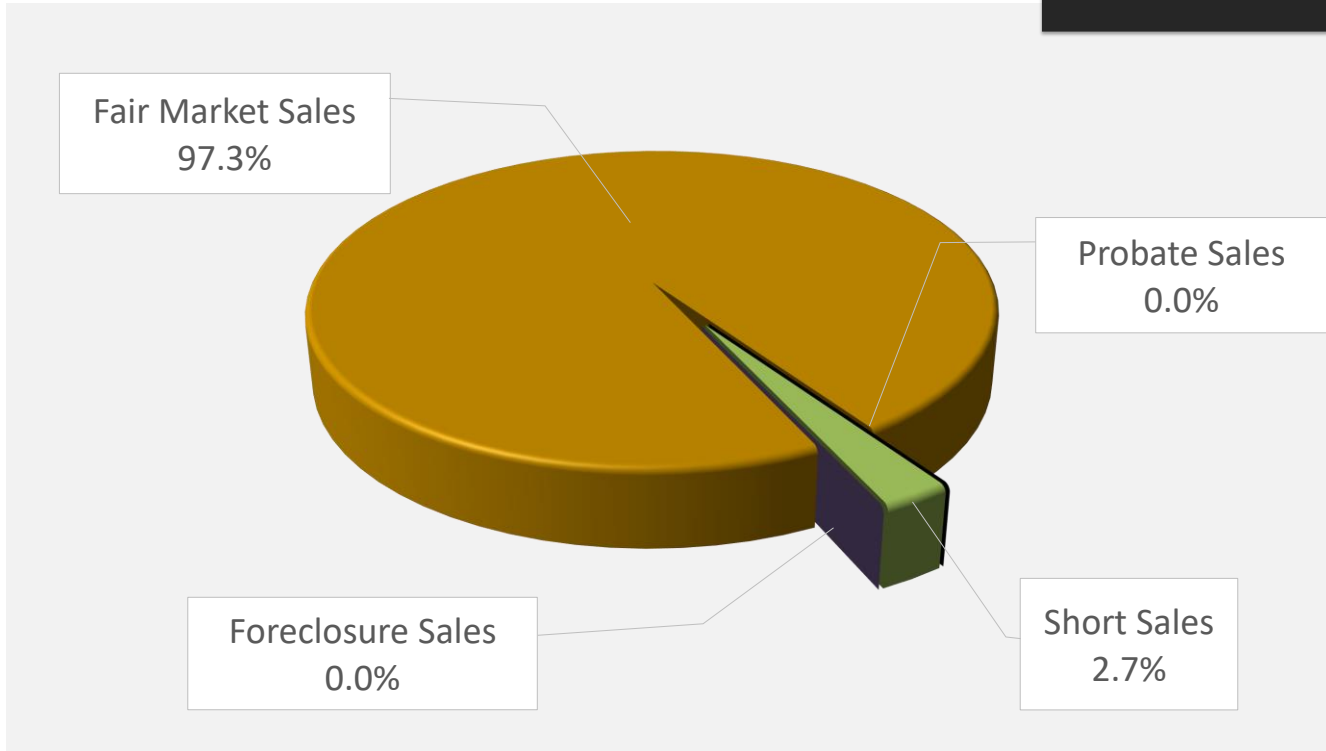
39





Available Homes

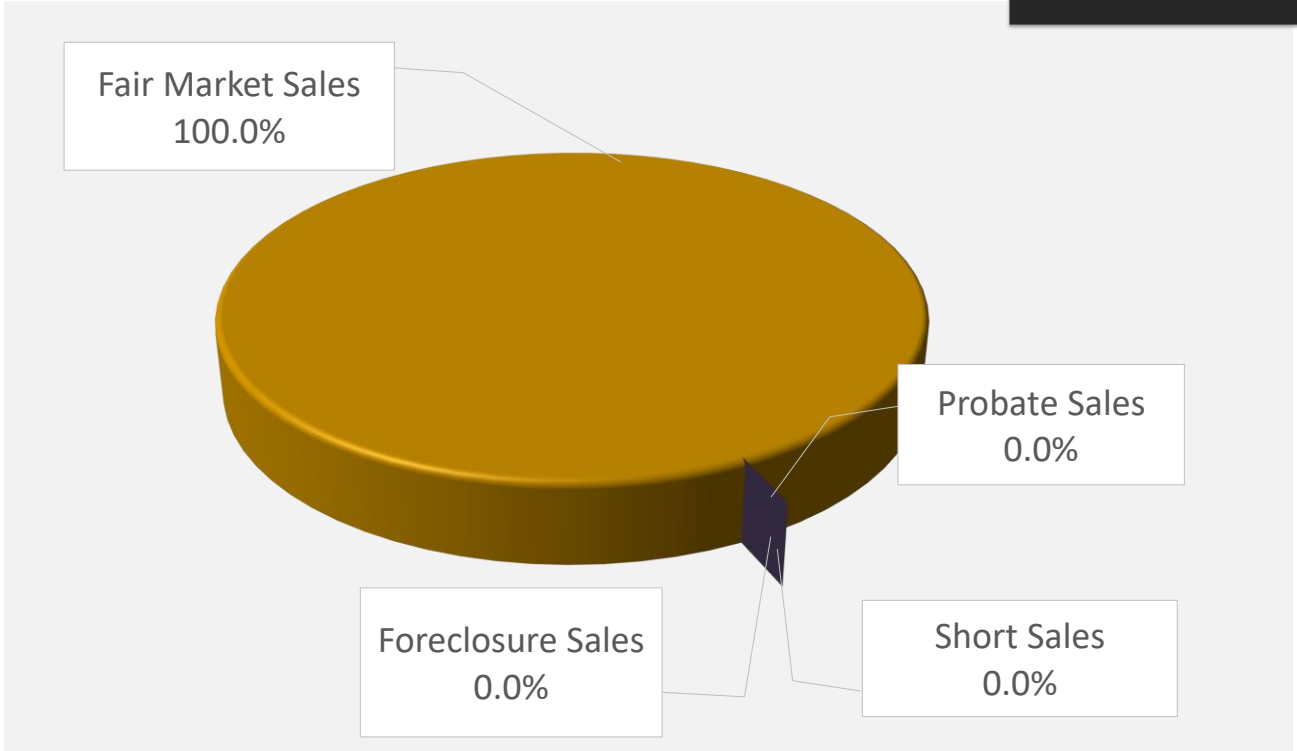
37



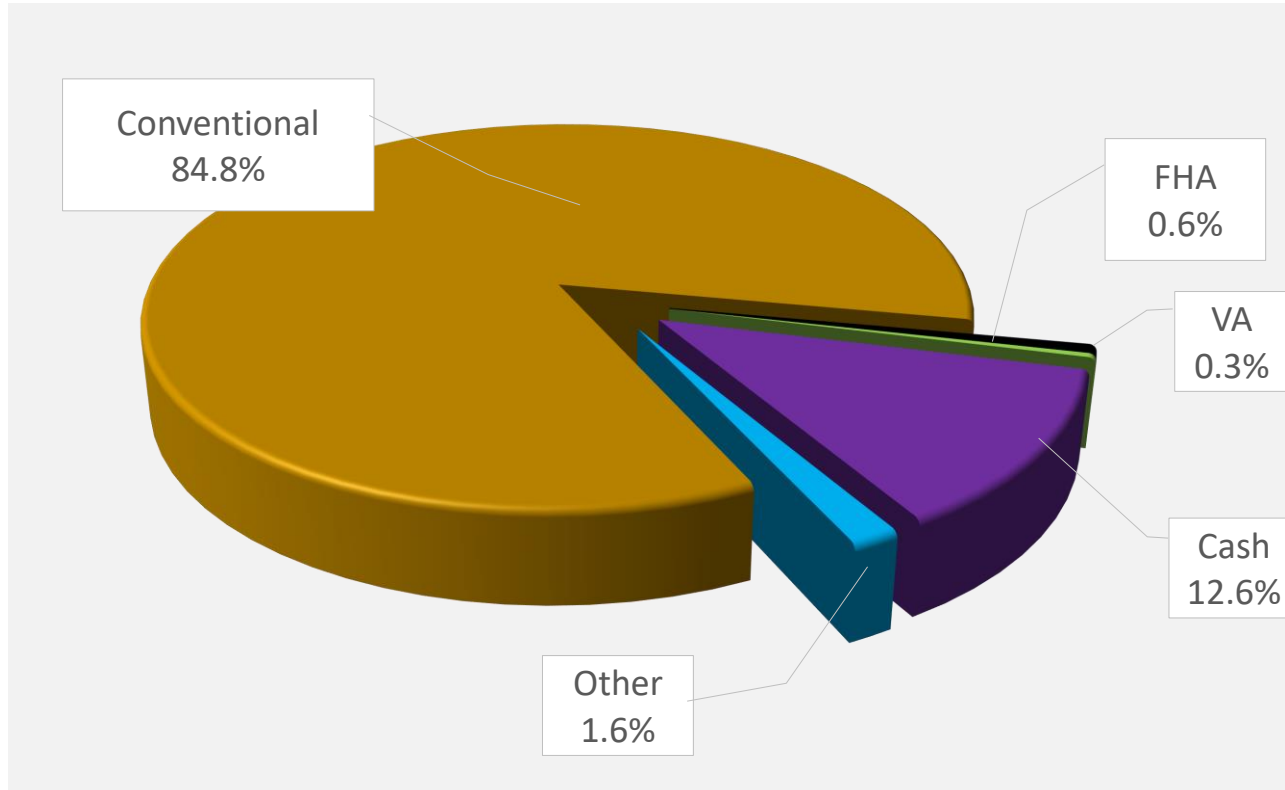


Pending Homes

54

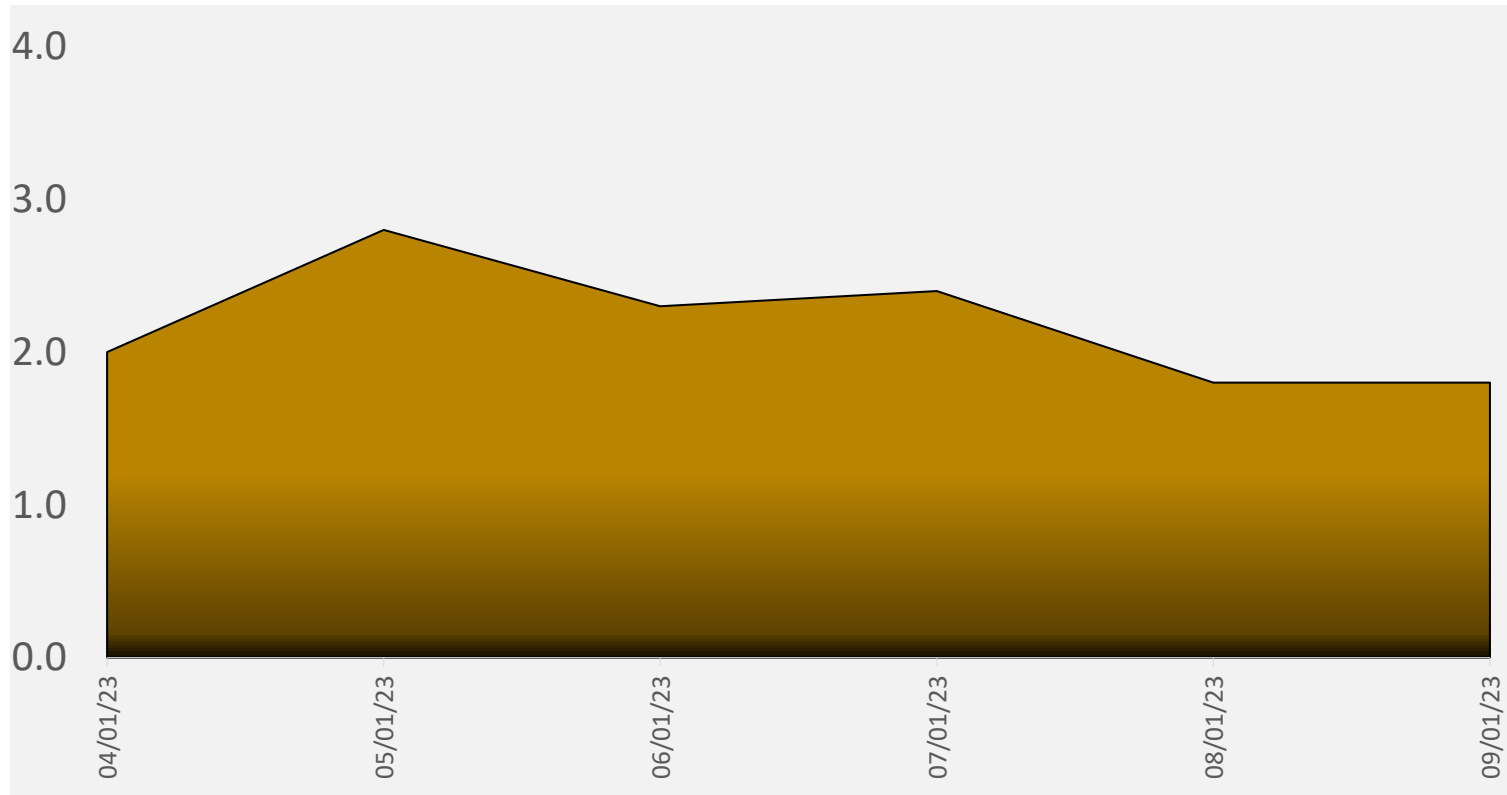


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

12.5

Average days on market for homes in escrow.

1.8

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

0.00%

21.62%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

0

Available homes are vacant (includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

11.11%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).



MARKET STATISTICS:

39

Homes sold in the past 30 days.

310

Homes sold in the past 6 months.

104

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$817.27

Average selling price in the past 6 months.

\$1,698,619

2,108

Average square footage for home sold in the past 30 days.

48.7%

Homes sold above original listed price in past 30 days.

99.3%

Average Asked to Sold Ratio in the past 30 days.

99.7%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

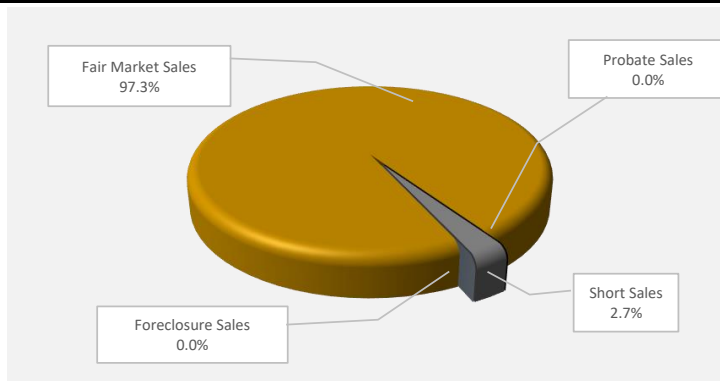
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 09/08/23

37 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	36	97.3%
Probate Sales	0	0.0%
Short Sales	1	2.7%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 460,000
Average	\$ 2,654,503
High	\$ 8,998,000
Average DOM:	36.8



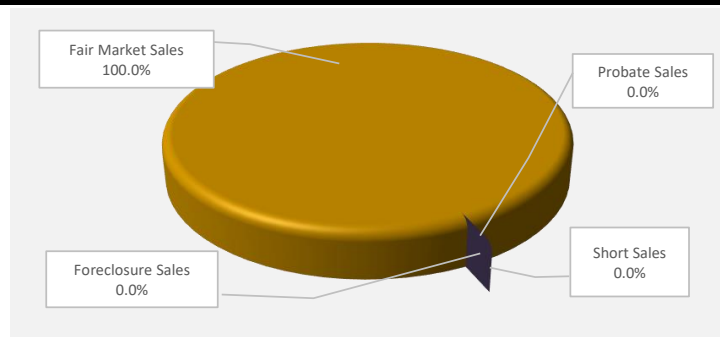
22 Listed in the past 30 days.
31 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	37	100.0%
Vacant	0	0.0%

54 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	54	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 495,000
Average	\$ 2,143,979
High	\$ 4,444,862
Average DOM:	12.5

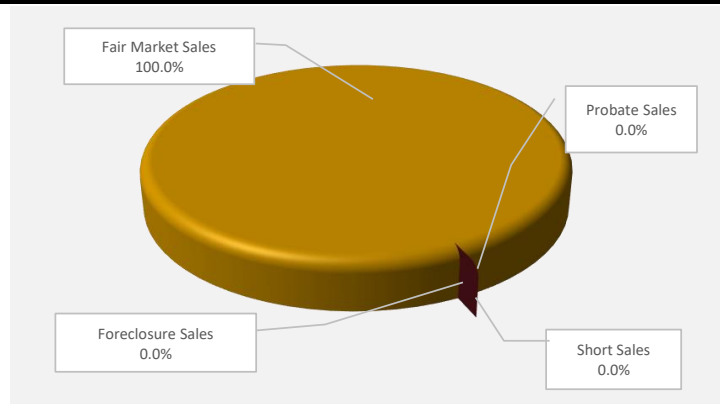


Sold Homes Summary

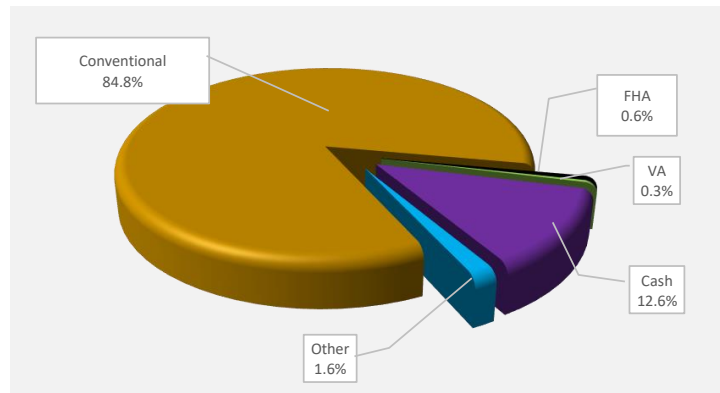
39 Sold in the past 30 days
104 Sold in the past 60 days
310 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	310	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 429,995
Average	\$ 1,656,082
High	\$ 5,550,000
Average DOM:	13.2



New Financing Type	Homes	Percentage
Conventional	263	84.8%
FHA	2	0.6%
VA	1	0.3%
Cash	39	12.6%
Other	5	1.6%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 09/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$799,999	9	3	6	66.67%
\$800,000	to \$899,999	1	0	1	100.00%
\$900,000	to \$999,999	2	2	0	0.00%
\$1,000,000	to \$1,099,999	0	0	0	
\$1,100,000	to \$1,199,999	3	1	2	66.67%
\$1,200,000	to \$1,299,999	6	1	5	83.33%
\$1,300,000	to \$1,399,999	2	1	1	50.00%
\$1,400,000	to \$1,499,999	6	4	2	33.33%
\$1,500,000	to \$1,599,999	7	2	5	71.43%
\$1,600,000	to \$1,699,999	4	1	3	75.00%
\$1,700,000	to \$1,799,999	4	1	3	75.00%
\$1,800,000	to \$1,899,999	5	3	2	40.00%
\$1,900,000	to \$1,999,999	5	1	4	80.00%
\$2,000,000	to \$2,099,999	0	0	0	
\$2,100,000	to \$2,199,999	1	1	0	0.00%
\$2,200,000	to \$2,299,999	1	1	0	0.00%
\$2,300,000	to \$2,399,999	1	0	1	100.00%
\$2,400,000	to \$2,499,999	0	0	0	
\$2,500,000	to \$2,599,999	1	1	0	0.00%
\$2,600,000	to \$2,699,999	1	1	0	0.00%
\$2,700,000	to \$2,799,999	4	1	3	75.00%
\$2,800,000	to \$2,899,999	5	2	3	60.00%
\$2,900,000	to \$2,999,999	0	0	0	
\$3,000,000	to \$3,099,999	0	0	0	
\$3,100,000	and up	23	10	13	56.52%
TOTAL		91	37	54	59.34%

MARKET TIMING:

12.5 Average days on market for homes in escrow.

1.8 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

21.62% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

11.11% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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