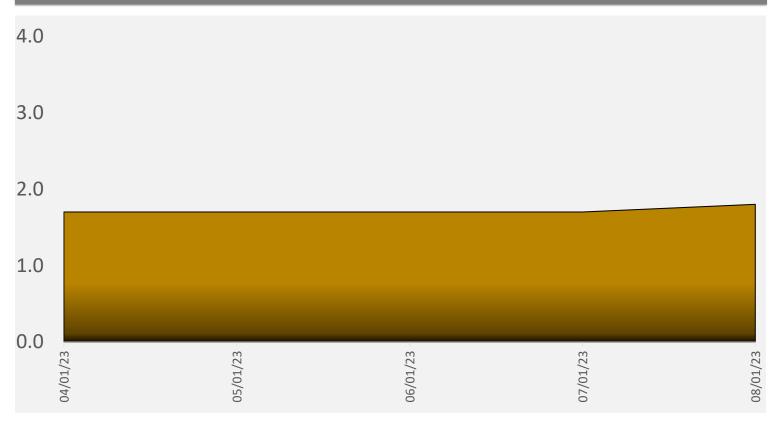
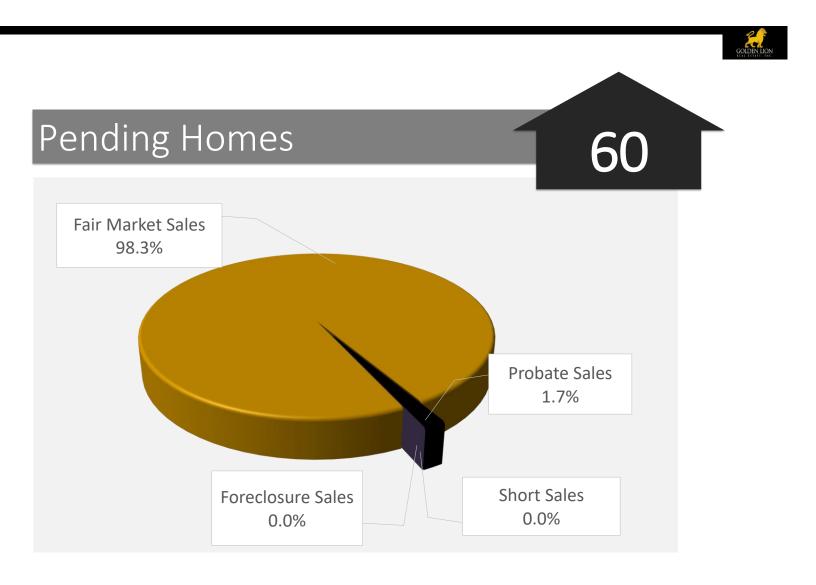




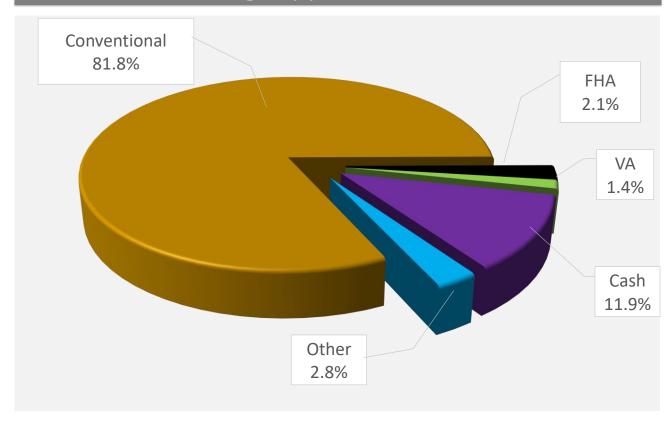
# Months of Remaining Inventory







## New Financing Type

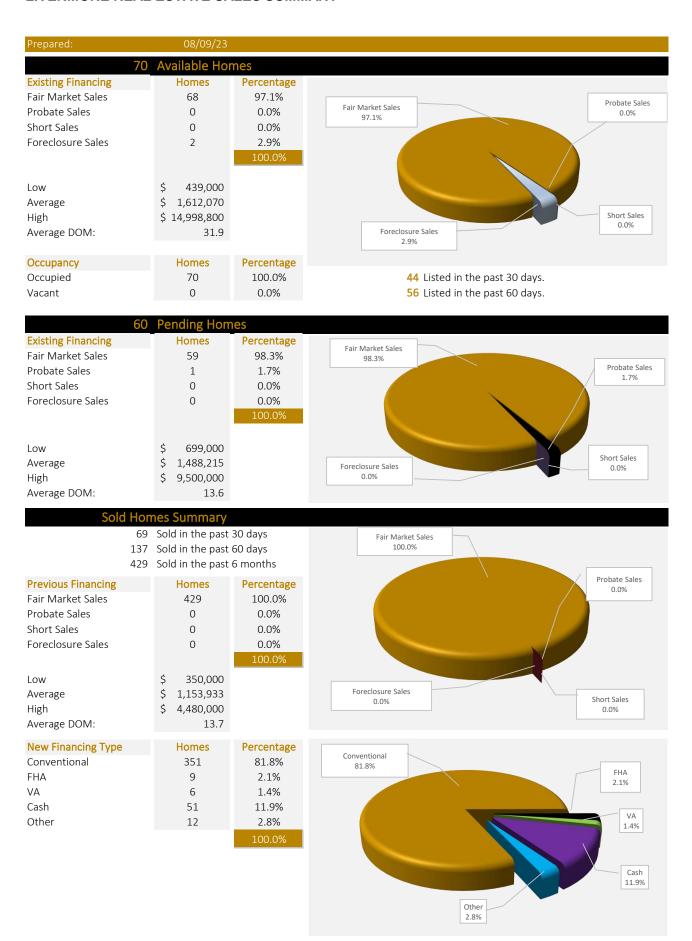




### State of the Market



#### LIVERMORE REAL ESTATE SALES SUMMARY



#### LIVERMORE REAL ESTATE SALES SUMMARY

Prepared:		08/09/23				
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$699,999	7	5	2	28.57%
\$700,000	to	\$749,999	1	1	0	0.00%
\$750,000	to	\$799,999	1	1	0	0.00%
\$800,000	to	\$849,999	1	0	1	100.00%
\$850,000	to	\$899,999	5	3	2	40.00%
\$900,000	to	\$949,999	10	5	5	50.00%
\$950,000	to	\$999,999	15	8	7	46.67%
\$1,000,000	to	\$1,099,999	14	10	4	28.57%
\$1,100,000	to	\$1,199,999	10	5	5	50.00%
\$1,200,000	to	\$1,299,999	9	4	5	55.56%
\$1,300,000	to	\$1,399,999	8	1	7	87.50%
\$1,400,000	to	\$1,499,999	8	4	4	50.00%
\$1,500,000	to	\$1,599,999	3	1	2	66.67%
\$1,600,000	to	\$1,699,999	5	2	3	60.00%
\$1,700,000	to	\$1,799,999	5	3	2	40.00%
\$1,800,000	to	\$1,899,999	2	1	1	50.00%
\$1,900,000	to	\$1,999,999	5	3	2	40.00%
\$2,000,000	to	\$2,099,999	2	0	2	100.00%
\$2,100,000	to	\$2,199,999	4	1	3	75.00%
\$2,200,000	to	\$2,299,999	1	0	1	100.00%
\$2,300,000	to	\$2,399,999	3	3	0	0.00%
\$2,400,000		and up	11	9	2	18.18%
TOTAL			130	70	60	46.15%

#### MARKET TIMING

**13.6** Average days on market for homes in escrow.

**1.8** Months of remaining inventory (based on average of last 6 months sales).

#### AVAILABLE HOME STATISTICS

O Available homes are short sales.
 O Available homes are bank owned (REO).
 O Available homes are vacant (includes REO).
 O Available homes are vacant (includes REO).

21.43% Available homes have had price reductions since being listed.

#### PENDING HOME STATISTICS

O Pending homes are short sales.
 Short Sale Percentage: 0.00%
 O Pending homes are bank owned (REO).
 REO percentage: 0.00%

8.33% Of homes are pending for less than the original asking price.

#### MARKET STATISTICS

69 Homes sold in the past 30 days.

**\$1,192,843** Average selling price in the past 6 months.

**\$666.80** Average price per square foot in the past 30 days.

**1,828** Average square footage for home sold in the past 30 days.

**69.6%** Homes sold above original listed price in past 30 days.

104.0% Average Asked to Sold Ratio in the past 30 days.

104.1% Median Asked to Sold Ratio in the past 30 days.

137 Homes sold in the past 60 days.

429 Homes sold in the past 6 months.

O Sold homes that were short sales.
 Short Sale Percentage: 0.00%
 O Sold homes that were bank owned.
 REO percentage: 0.00%