



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

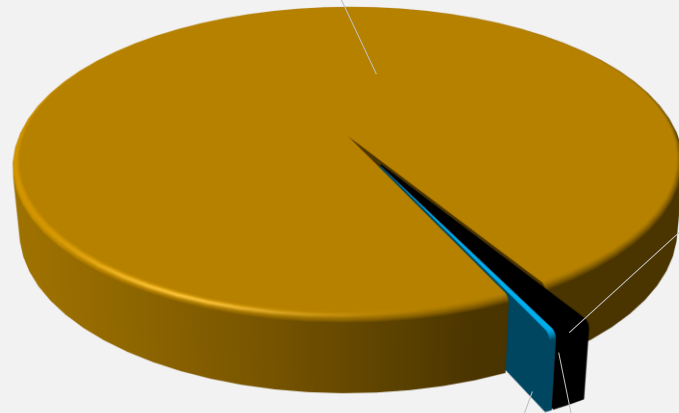
JULY 2023

MANTECA REAL ESTATE SALES

Sold Homes Summary

41

Fair Market Sales
98.2%



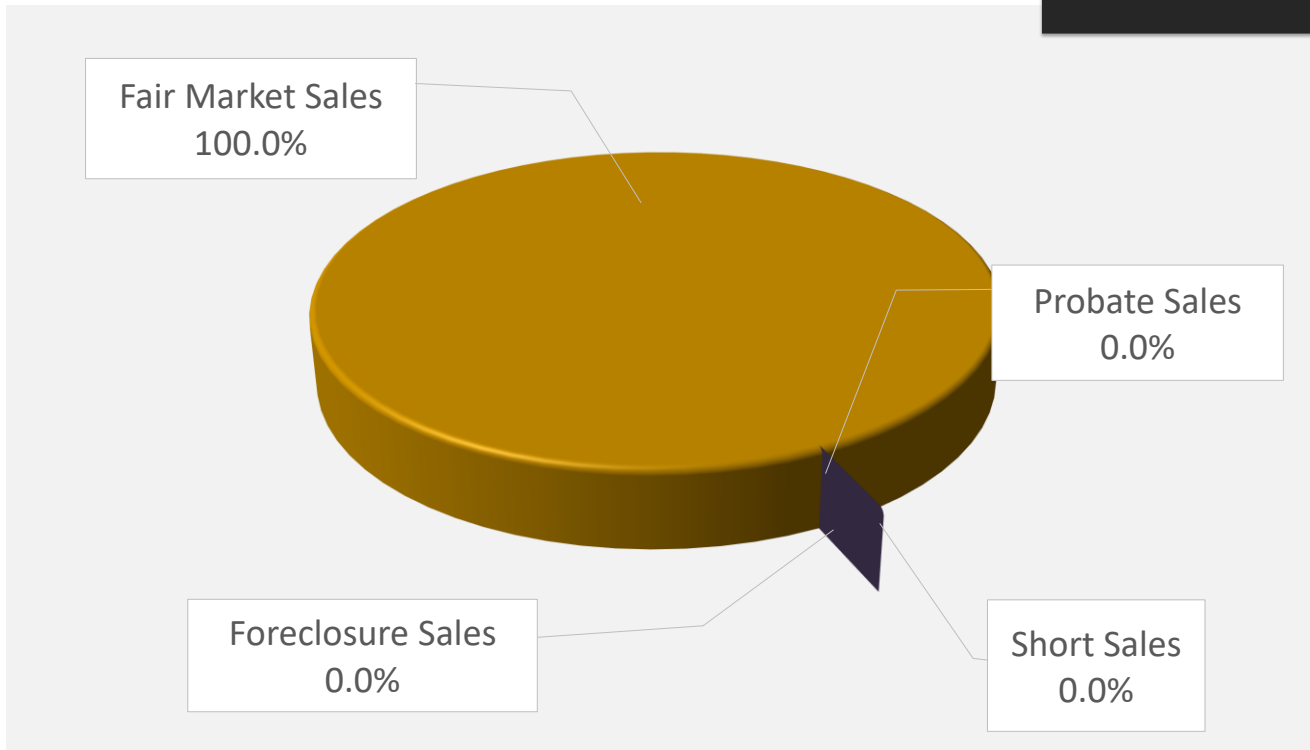
Probate Sales
1.5%

Foreclosure Sales
0.3%

Short Sales
0.0%

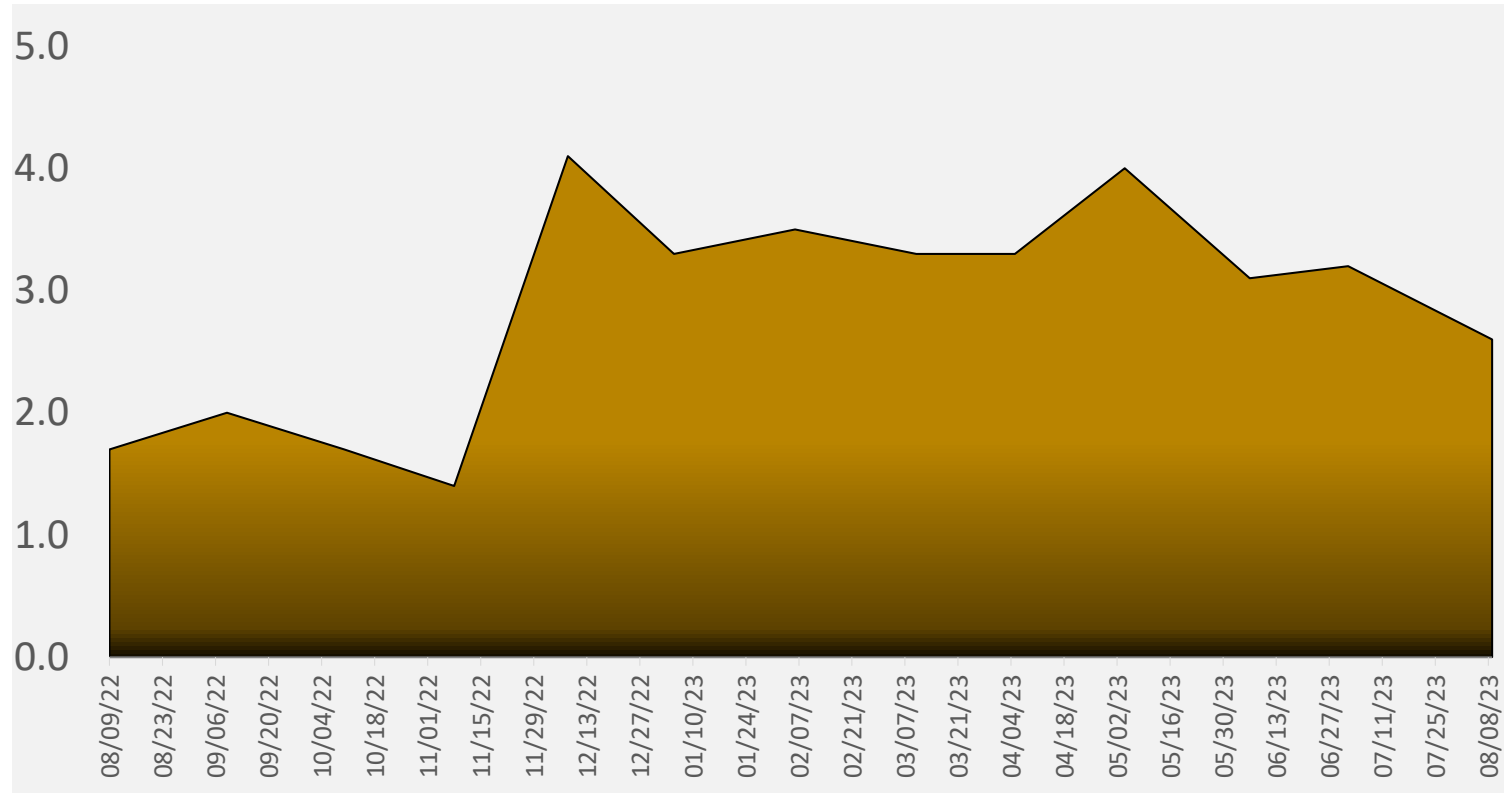
Available Homes

84





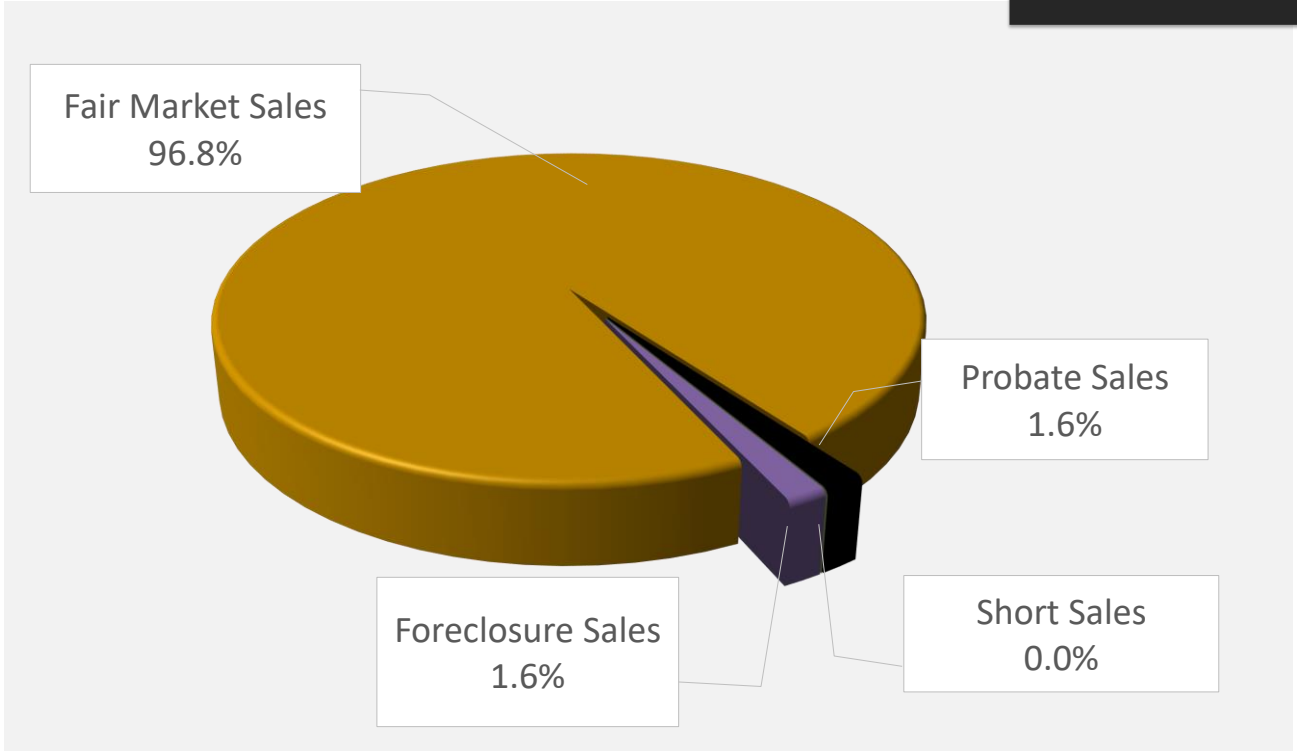
Months of Remaining Inventory



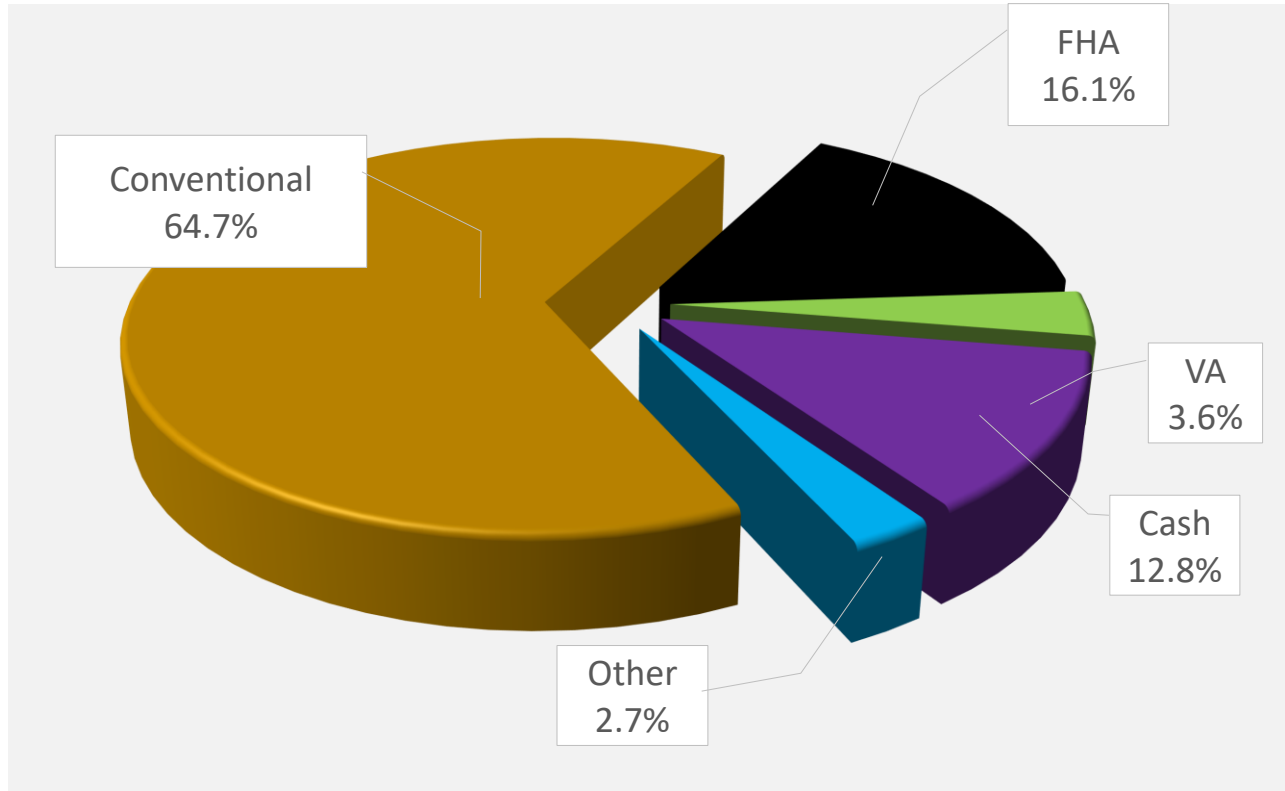


Pending Homes

62



New Financing Type





State of the Market

MARKET TIMING:

30.0 Average days on market for homes in escrow.

2.6 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
23.81%

25.00

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

20

Available homes are vacant (Includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
1.61%

14.52

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

1

Pending homes are bank owned (REO).



MARKET STATISTICS:

41

Homes sold in the past 30 days.

329

Homes sold in the past 6 months.

100

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$323.73

Average selling price in the past 6 months.

\$613,559

2,007

Average square footage for home sold in the past 30 days.

39.0% Homes sold above original listed price in past 30 days.

99.5% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.

1

Sold homes that were bank owned.

0

Sold homes that were short sales.

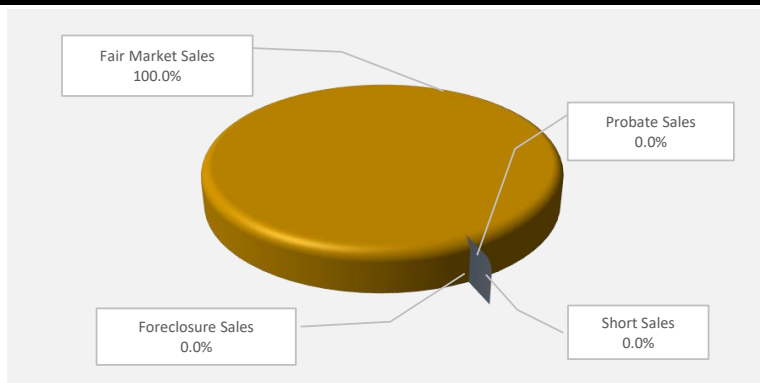
MANTECA REAL ESTATE SALES SUMMARY

Prepared: 08/09/23

84 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	84	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 250,000
Average	\$ 748,762
High	\$ 3,500,000
Average DOM:	37.6



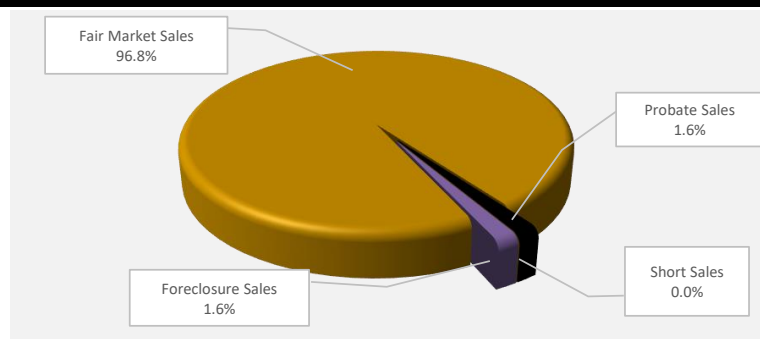
36 Listed in the past 30 days.
62 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	64	76.2%
Vacant	20	23.8%

62 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	60	96.8%
Probate Sales	1	1.6%
Short Sales	0	0.0%
Foreclosure Sales	1	1.6%
		100.0%

Low	\$ 409,000
Average	\$ 689,686
High	\$ 1,345,000
Average DOM:	30.0

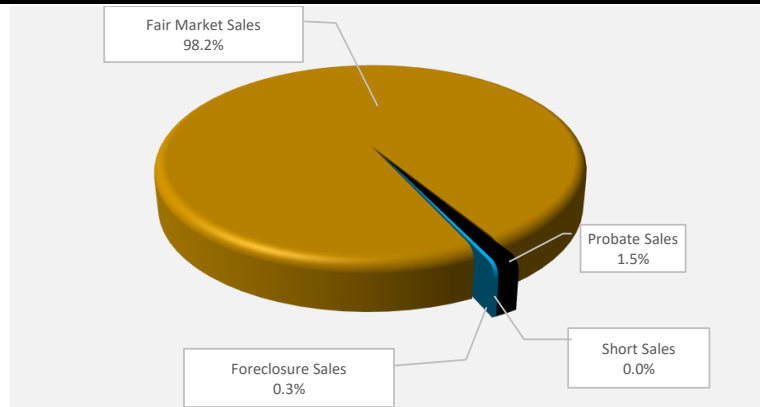


Sold Homes Summary

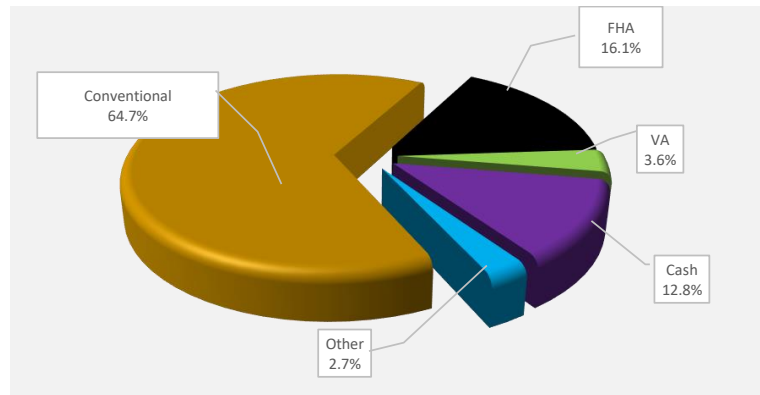
41 Sold in the past 30 days
100 Sold in the past 60 days
329 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	323	98.2%
Probate Sales	5	1.5%
Short Sales	0	0.0%
Foreclosure Sales	1	0.3%
		100.0%

Low	\$ 239,900
Average	\$ 622,920
High	\$ 1,398,000
Average DOM:	39.3



New Financing Type	Homes	Percentage
Conventional	213	64.7%
FHA	53	16.1%
VA	12	3.6%
Cash	42	12.8%
Other	9	2.7%
		100.0%



MANTECA REAL ESTATE SALES SUMMARY

Prepared: 08/09/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$399,999	4	4	0	0.00%
\$400,000	to \$424,999	3	0	3	100.00%
\$425,000	to \$449,999	3	3	0	0.00%
\$450,000	to \$474,999	2	2	0	0.00%
\$475,000	to \$499,999	4	2	2	50.00%
\$500,000	to \$524,999	0	0	0	
\$525,000	to \$549,999	11	4	7	63.64%
\$550,000	to \$574,999	3	0	3	100.00%
\$575,000	to \$599,999	8	7	1	12.50%
\$600,000	to \$624,999	8	3	5	62.50%
\$625,000	to \$649,999	8	3	5	62.50%
\$650,000	to \$674,999	6	3	3	50.00%
\$675,000	to \$699,999	17	12	5	29.41%
\$700,000	to \$724,999	6	3	3	50.00%
\$725,000	to \$749,999	12	6	6	50.00%
\$750,000	to \$774,999	10	5	5	50.00%
\$775,000	to \$799,999	9	6	3	33.33%
\$800,000	to \$824,999	3	2	1	33.33%
\$825,000	to \$849,999	4	3	1	25.00%
\$850,000	to \$874,999	5	1	4	80.00%
\$875,000	to \$899,999	5	4	1	20.00%
\$900,000	to \$924,999	0	0	0	
\$925,000	to \$949,999	1	1	0	0.00%
\$950,000	to \$974,999	1	1	0	0.00%
\$975,000	to \$999,999	2	1	1	50.00%
\$1,000,000	and up	11	8	3	27.27%
TOTAL		146	84	62	42.47%

MARKET TIMING:

- 30.0** Average days on market for homes in escrow.
- 2.6** Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0** Available homes are short sales. Short Sale Percentage: 0.00%
- 0** Available homes are bank owned (REO). REO percentage: 0.00%
- 20** Available homes are vacant (includes REO). Vacancy rate: 23.81%
- 25.00%** Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0** Pending homes are short sales. Short Sale Percentage: 0.00%
- 1** Pending homes are bank owned (REO). REO percentage: 1.61%
- 14.52%** Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 41** Homes sold in the past 30 days.
- \$613,559** Average selling price in the past 6 months.
- \$323.73** Average price per square foot in the past 30 days.
- 2,007** Average square footage for home sold in the past 30 days.
- 39.0%** Homes sold above original listed price in past 30 days.
- 99.5%** Average Asked to Sold Ratio in the past 30 days.
- 100.0%** Median Asked to Sold Ratio in the past 30 days.
- 100** Homes sold in the past 60 days.
- 329** Homes sold in the past 6 months.
- 0** Sold homes that were short sales. Short Sale Percentage: 0.00%
- 1** Sold homes that were bank owned. REO percentage: 0.30%