



**SCAN CODE**  
To view the video  
SALES REPORT



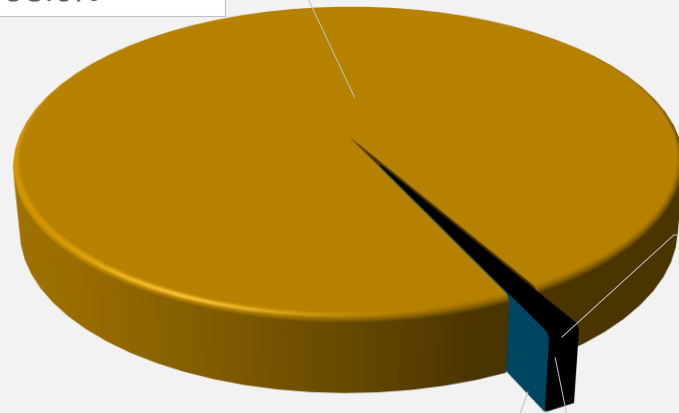
**JULY 2023**

MOUNTAIN HOUSE REAL ESTATE SALES

# Sold Homes Summary

15

Fair Market Sales  
98.6%



Probate Sales  
1.4%

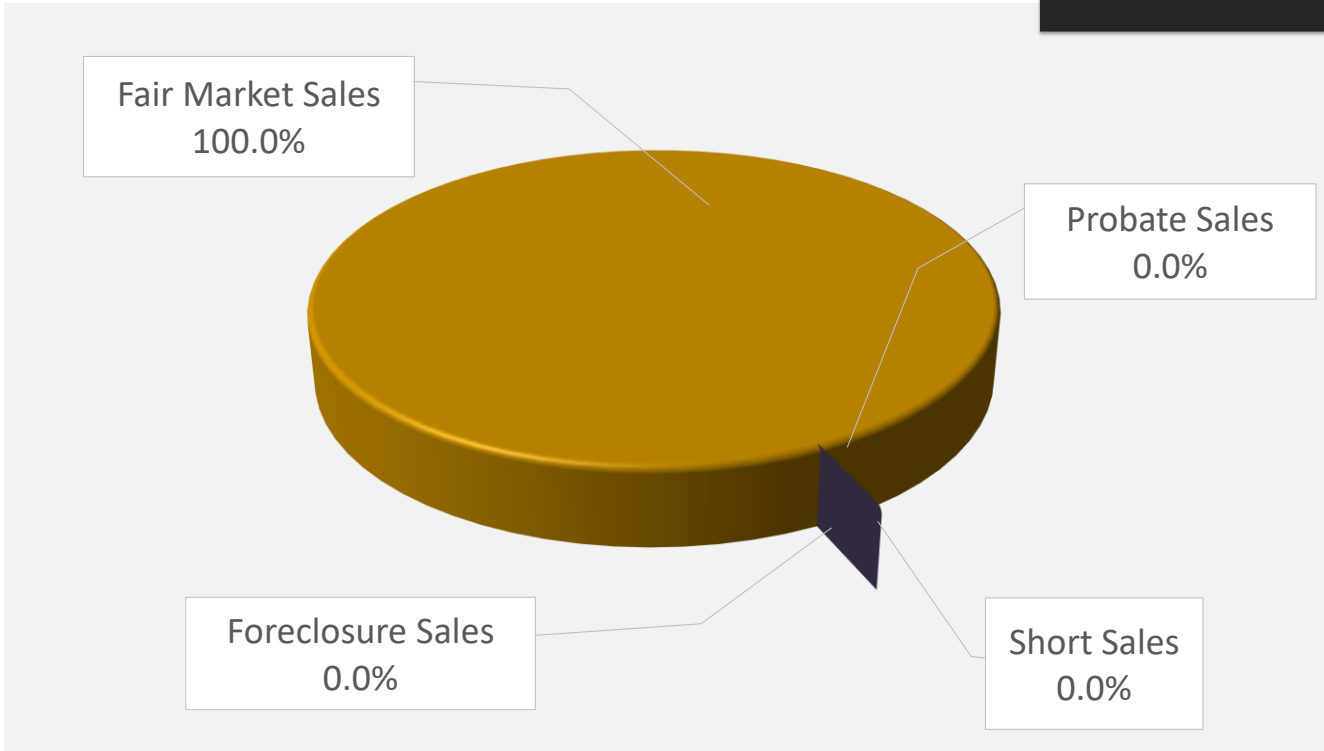
Foreclosure Sales  
0.0%

Short Sales  
0.0%



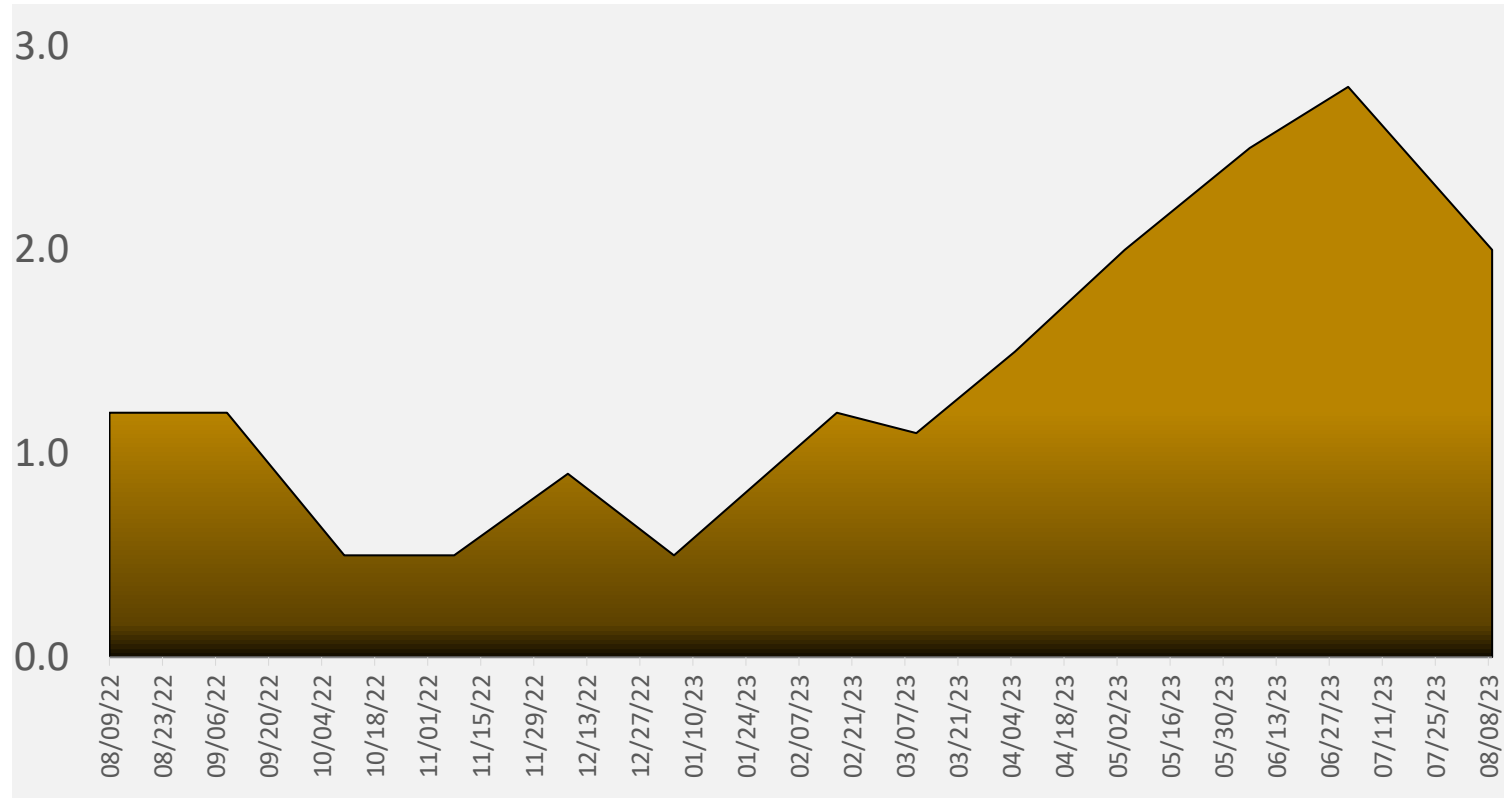
# Available Homes

12



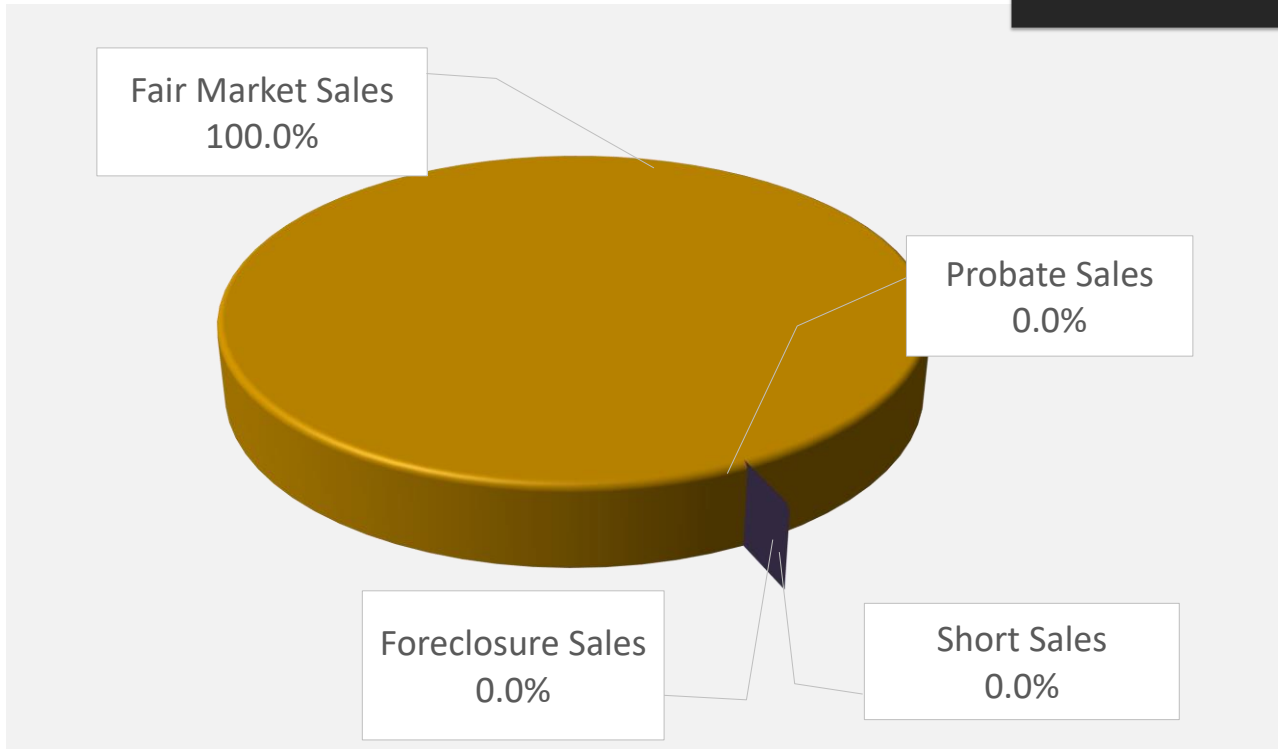


# Months of Remaining Inventory

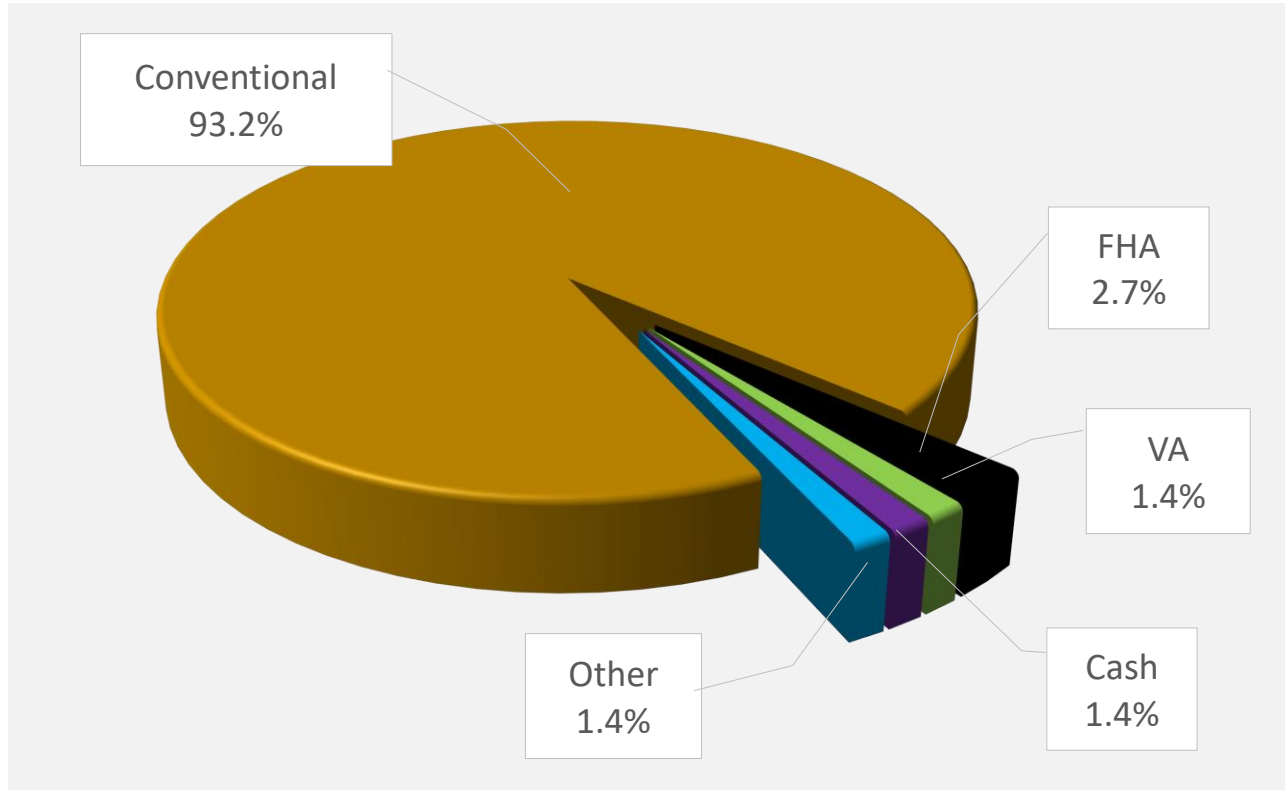


# Pending Homes

13



## New Financing Type





# State of the Market

## MARKET TIMING:

**22.8** Average days on market for homes in escrow.

**2.0** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

Vacancy rate:  
**16.67%**

**41.67%**

**0**  
Available homes are short sales.

**0**  
Available homes are bank owned (REO).

**2**  
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

## PENDING HOME STATISTICS:

Short Sale Percentage:  
**0.00%**

REO percentage:  
**0.00%**

**7.69%**

Of homes are pending for less than the original asking price.

**0**  
Pending homes are short sales.

**0**  
Pending homes are bank owned (REO).

**12** HOMES FOR SALE

**13** HOMES IN ESCROW

## MARKET STATISTICS:

**15**  
Homes sold in the past 30 days.

**74**  
Homes sold in the past 6 months.

**25**  
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.  
**\$389.77**

Average selling price in the past 6 months.  
**\$976,788**

**2,512**  
Average square footage for home sold in the past 30 days.

**86.7%** Homes sold above original listed price in past 30 days.

**107.4%** Average Asked to Sold Ratio in the past 30 days.

**109.5%** Median Asked to Sold Ratio

**0** Sold homes that were bank owned.

**0** Sold homes that were short

# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

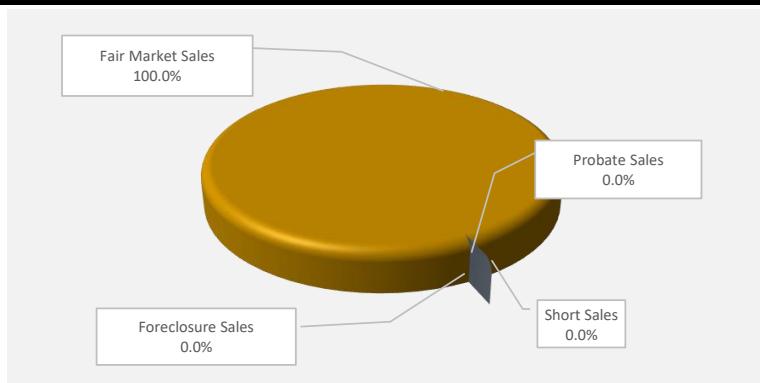
Prepared: 08/09/23

## 12 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	12	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	539,900
Average	\$	892,450
High	\$	1,398,000
Average DOM:		33.1

Occupancy	Homes	Percentage
Occupied	10	83.3%
Vacant	2	16.7%

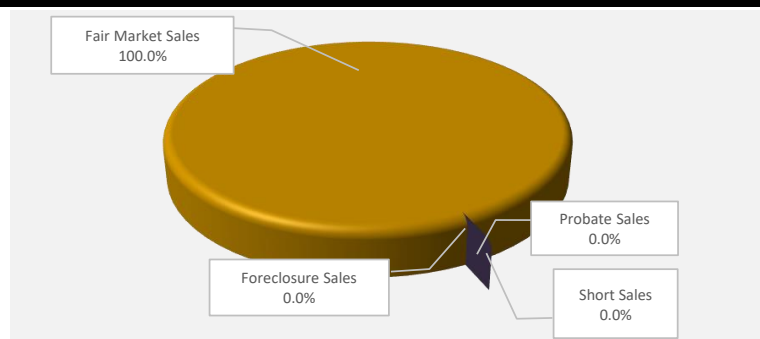


6 Listed in the past 30 days.  
7 Listed in the past 60 days.

## 13 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	13	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	539,999
Average	\$	1,047,398
High	\$	1,349,000
Average DOM:		22.8

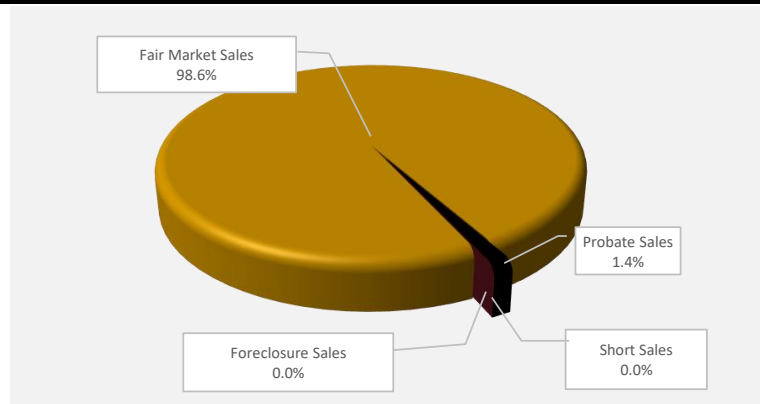


## Sold Homes Summary

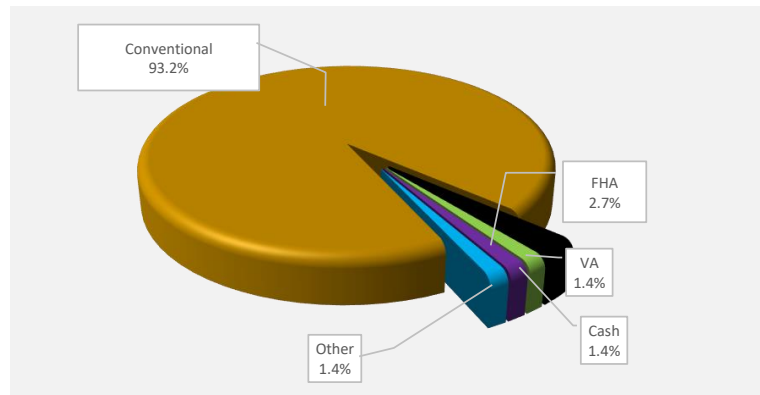
15 Sold in the past 30 days  
25 Sold in the past 60 days  
74 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	73	98.6%
Probate Sales	1	1.4%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	560,000
Average	\$	936,821
High	\$	1,299,900
Average DOM:		19.3



New Financing Type	Homes	Percentage
Conventional	69	93.2%
FHA	2	2.7%
VA	1	1.4%
Cash	1	1.4%
Other	1	1.4%
		100.0%





# MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 08/09/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	4	3	1	25.00%
\$600,000	to	\$624,999	0	0	0	
\$625,000	to	\$649,999	0	0	0	
\$650,000	to	\$674,999	0	0	0	
\$675,000	to	\$699,999	0	0	0	
\$700,000	to	\$724,999	0	0	0	
\$725,000	to	\$749,999	2	2	0	0.00%
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	1	0	1	100.00%
\$800,000	to	\$824,999	0	0	0	
\$825,000	to	\$849,999	1	1	0	0.00%
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	1	0	1	100.00%
\$900,000	to	\$924,999	1	1	0	0.00%
\$925,000	to	\$949,999	0	0	0	
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	3	2	1	33.33%
\$1,000,000	to	\$1,024,999	0	0	0	
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	1	0	1	100.00%
\$1,075,000	to	\$1,099,999	4	0	4	100.00%
\$1,100,000	to	\$1,124,999	1	0	1	100.00%
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		6	3	3	50.00%
<b>TOTAL</b>			<b>25</b>	<b>12</b>	<b>13</b>	<b>52.00%</b>

## MARKET TIMING:

**22.8** Average days on market for homes in escrow.

**2.0** Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

**0** Available homes are short sales. Short Sale Percentage: 0.00%

**0** Available homes are bank owned (REO). REO percentage: 0.00%

**2** Available homes are vacant (includes REO). Vacancy rate: 16.67%

**41.67%** Available homes have had price reductions since being listed.

## PENDING HOME STATISTICS:

**0** Pending homes are short sales. Short Sale Percentage: 0.00%

**0** Pending homes are bank owned (REO). REO percentage: 0.00%

**7.69%** Of homes are pending for less than the original asking price.

## MARKET STATISTICS:

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**\$976,788** Average selling price in the past 6 months.

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