



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

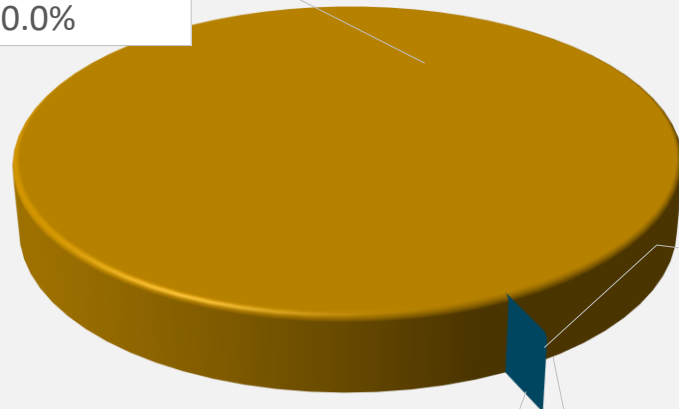
JULY 2023

PLEASANTON REAL ESTATE SALES REPORT

Sold Homes Summary

58

Fair Market Sales
100.0%



Probate Sales
0.0%

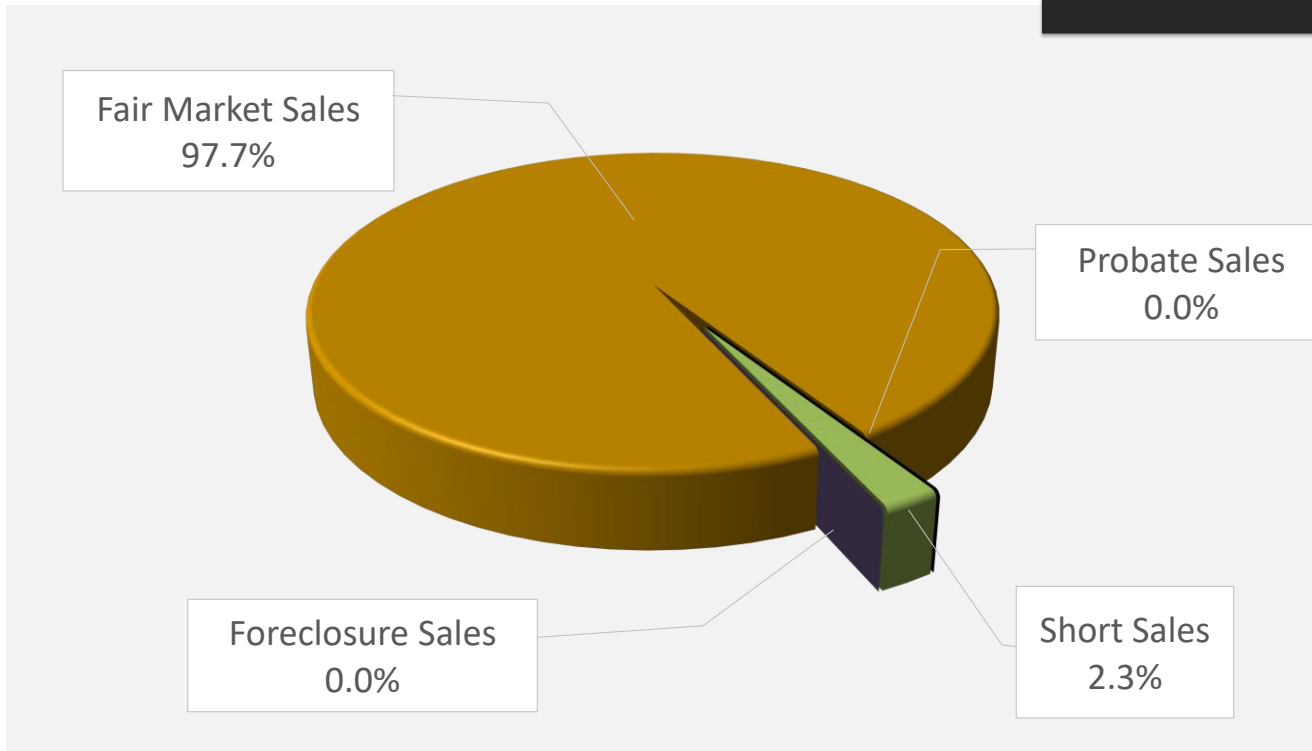
Foreclosure Sales
0.0%

Short Sales
0.0%



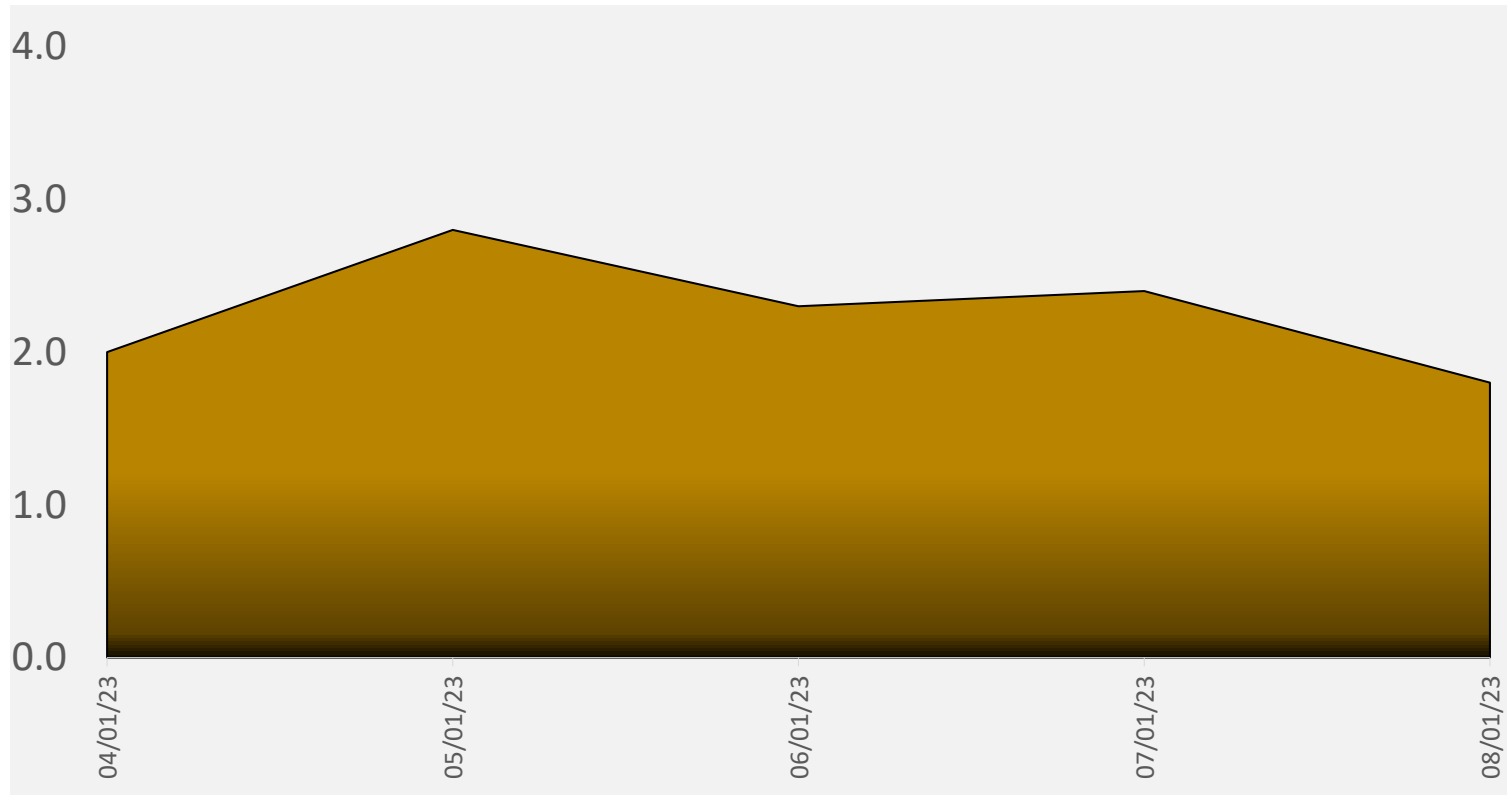
Available Homes

44





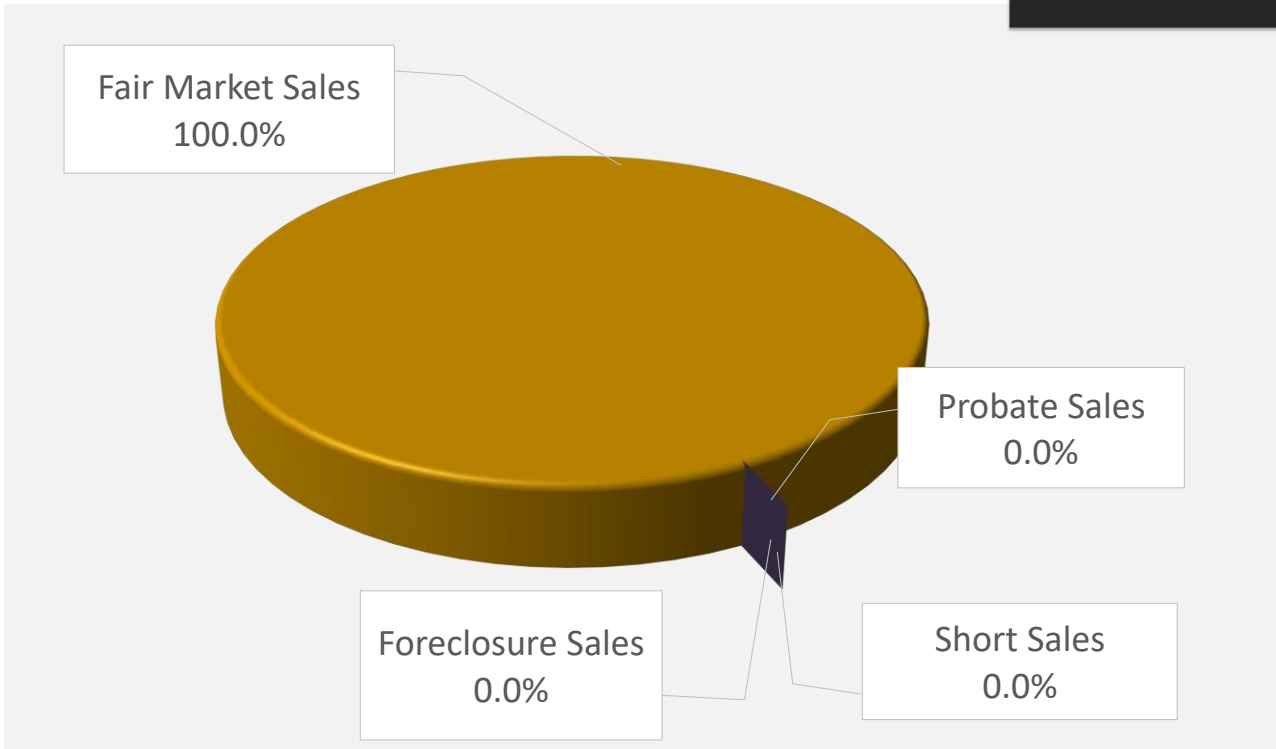
Months of Remaining Inventory



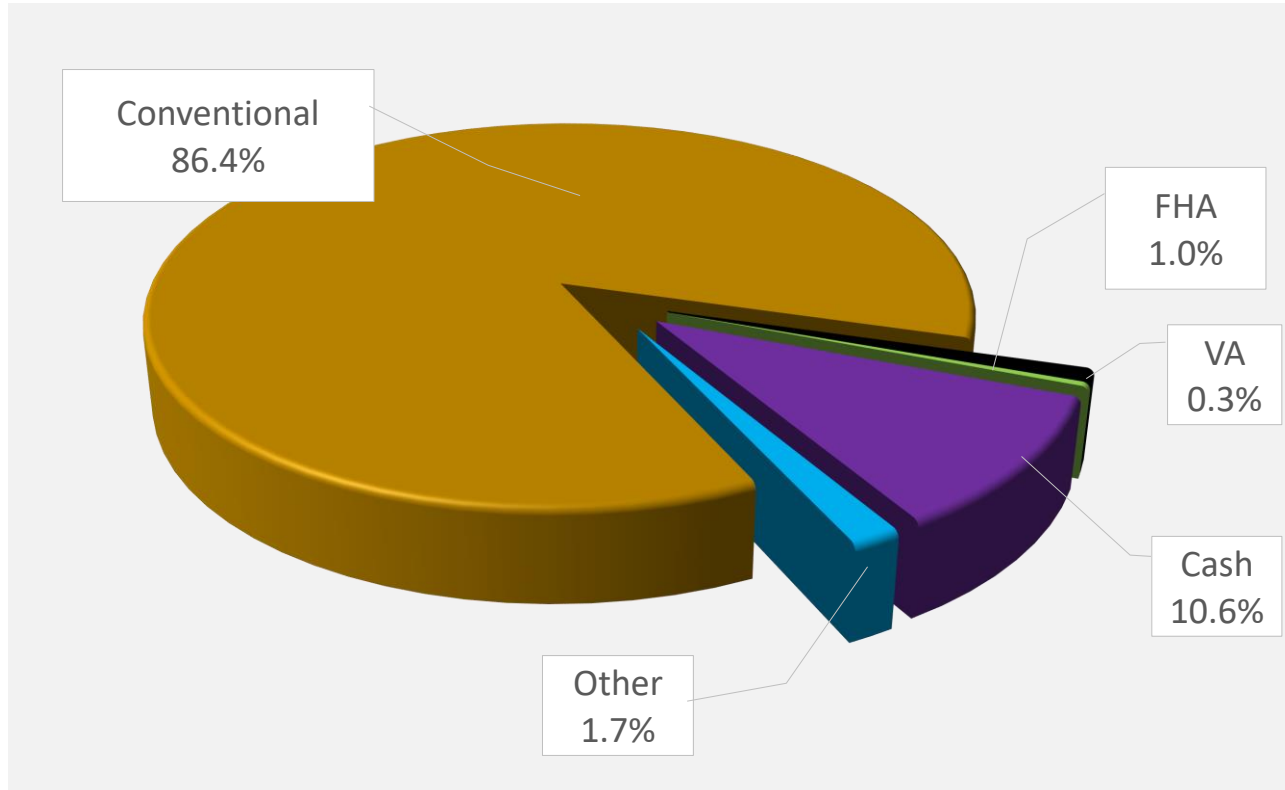


Pending Homes

46



New Financing Type





State of the Market

MARKET TIMING:

14.4

Average days on market for homes in escrow.

1.8

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

0.00%

27.27%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

0

Available homes are vacant (includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

8.70%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).

44

HOMES FOR SALE

46

HOMES IN ESCROW

MARKET STATISTICS:

58

Homes sold in the past 30 days.

302

Homes sold in the past 6 months.

105

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$798.93

Average selling price in the past 6 months.

\$1,688,500

2,118

Average square footage for home sold in the past 30 days.

70.7%

Homes sold above original listed price in past 30 days.

103.2%

Average Asked to Sold Ratio in the past 30 days.

102.6%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

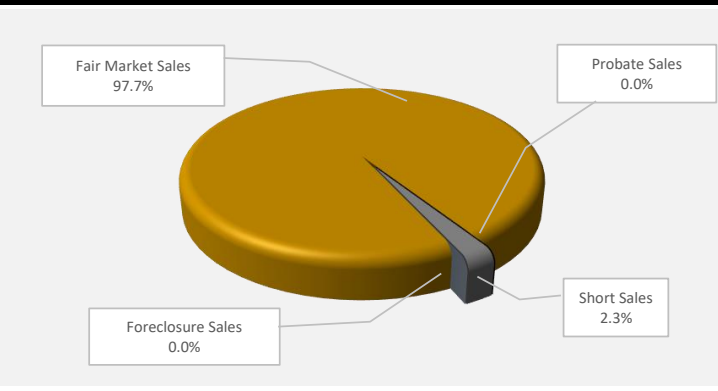
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 08/09/23

44 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	43	97.7%
Probate Sales	0	0.0%
Short Sales	1	2.3%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 495,000
Average	\$ 2,362,263
High	\$ 7,950,000
Average DOM:	26.8



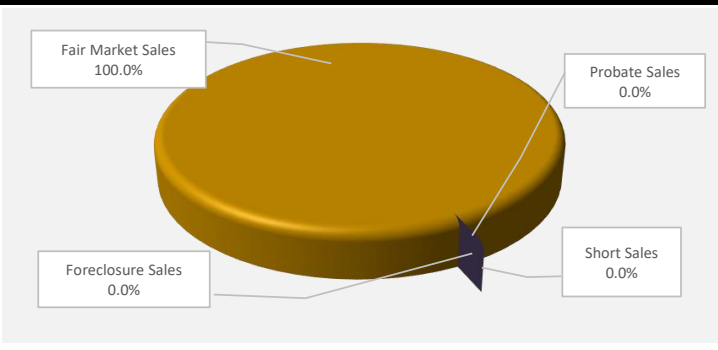
30 Listed in the past 30 days.
36 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	44	100.0%
Vacant	0	0.0%

46 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	46	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 429,995
Average	\$ 2,211,137
High	\$ 4,444,862
Average DOM:	14.4

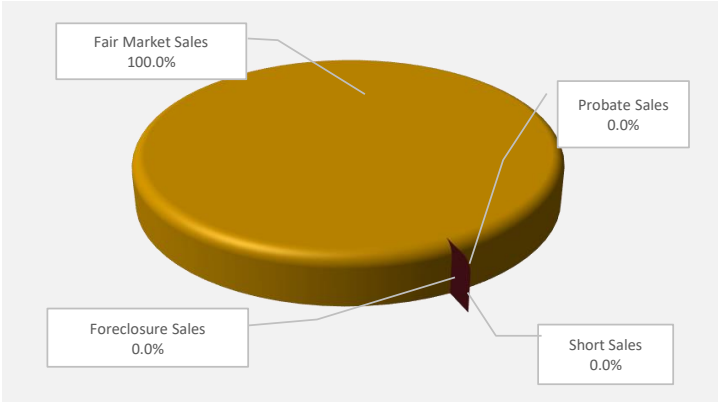


Sold Homes Summary

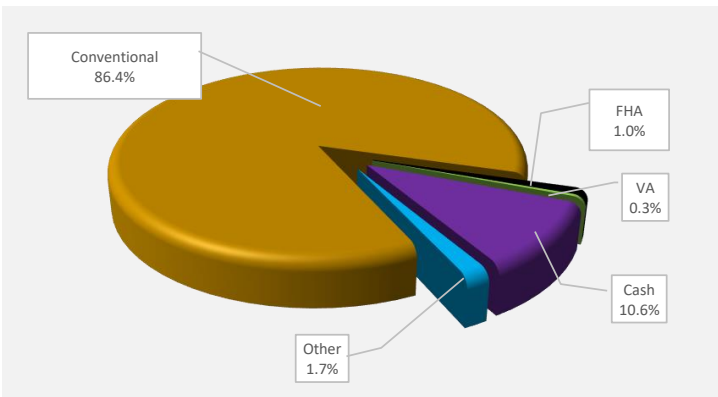
58 Sold in the past 30 days
105 Sold in the past 60 days
302 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	302	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 479,000
Average	\$ 1,651,620
High	\$ 5,550,000
Average DOM:	15.1



New Financing Type	Homes	Percentage
Conventional	261	86.4%
FHA	3	1.0%
VA	1	0.3%
Cash	32	10.6%
Other	5	1.7%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 08/09/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$799,999	7	4	3	42.86%
\$800,000	to \$899,999	3	0	3	100.00%
\$900,000	to \$999,999	1	0	1	100.00%
\$1,000,000	to \$1,099,999	1	0	1	100.00%
\$1,100,000	to \$1,199,999	4	1	3	75.00%
\$1,200,000	to \$1,299,999	8	4	4	50.00%
\$1,300,000	to \$1,399,999	3	3	0	0.00%
\$1,400,000	to \$1,499,999	3	3	0	0.00%
\$1,500,000	to \$1,599,999	4	3	1	25.00%
\$1,600,000	to \$1,699,999	4	0	4	100.00%
\$1,700,000	to \$1,799,999	3	2	1	33.33%
\$1,800,000	to \$1,899,999	9	4	5	55.56%
\$1,900,000	to \$1,999,999	4	3	1	25.00%
\$2,000,000	to \$2,099,999	1	0	1	100.00%
\$2,100,000	to \$2,199,999	0	0	0	
\$2,200,000	to \$2,299,999	2	1	1	50.00%
\$2,300,000	to \$2,399,999	1	0	1	100.00%
\$2,400,000	to \$2,499,999	0	0	0	
\$2,500,000	to \$2,599,999	1	1	0	0.00%
\$2,600,000	to \$2,699,999	1	1	0	0.00%
\$2,700,000	to \$2,799,999	2	1	1	50.00%
\$2,800,000	to \$2,899,999	0	0	0	
\$2,900,000	to \$2,999,999	3	2	1	33.33%
\$3,000,000	to \$3,099,999	0	0	0	
\$3,100,000	and up	25	11	14	56.00%
TOTAL		90	44	46	51.11%

MARKET TIMING:

14.4 Average days on market for homes in escrow.

1.8 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

27.27% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

8.70% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

58 Homes sold in the past 30 days.

\$1,688,500 Average selling price in the past 6 months.

\$798.93 Average price per square foot in the past 30 days.

2,118 Average square footage for home sold in the past 30 days.

70.7% Homes sold above original listed price in past 30 days.

103.2% Average Asked to Sold Ratio in the past 30 days.

102.6% Median Asked to Sold Ratio in the past 30 days.

105 Homes sold in the past 60 days.

302 Homes sold in the past 6 months.

0 Sold homes that were short sales. Short Sale Percentage: 0.00%

0 Sold homes that were bank owned. REO percentage: 0.00%