



SCAN CODE
To view the video
SALES REPORT

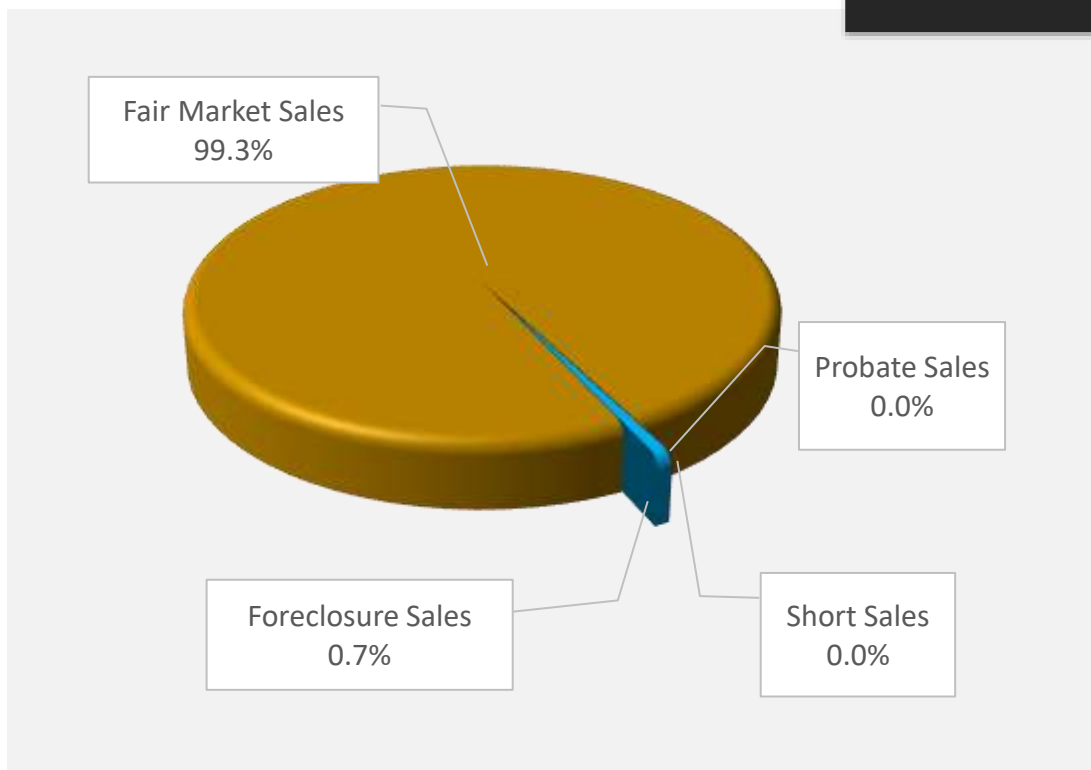


NOVEMBER 2023

LATHROP REAL ESTATE SALES REPORT

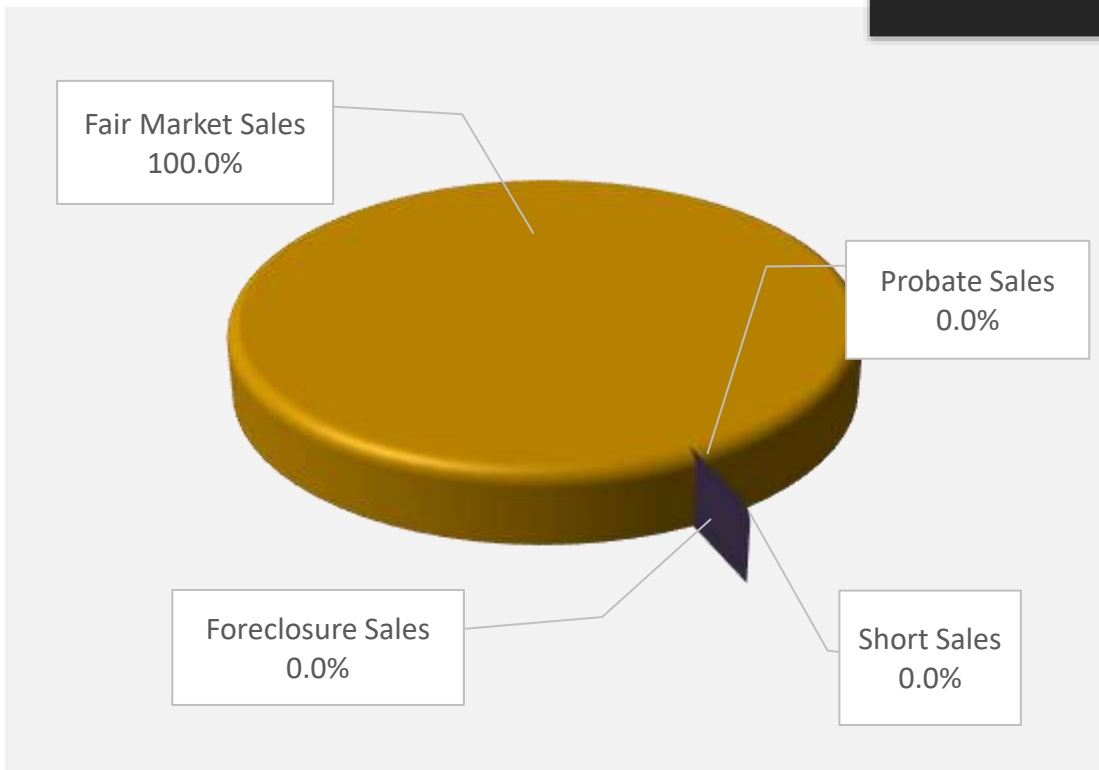
Sold Homes Summary

13

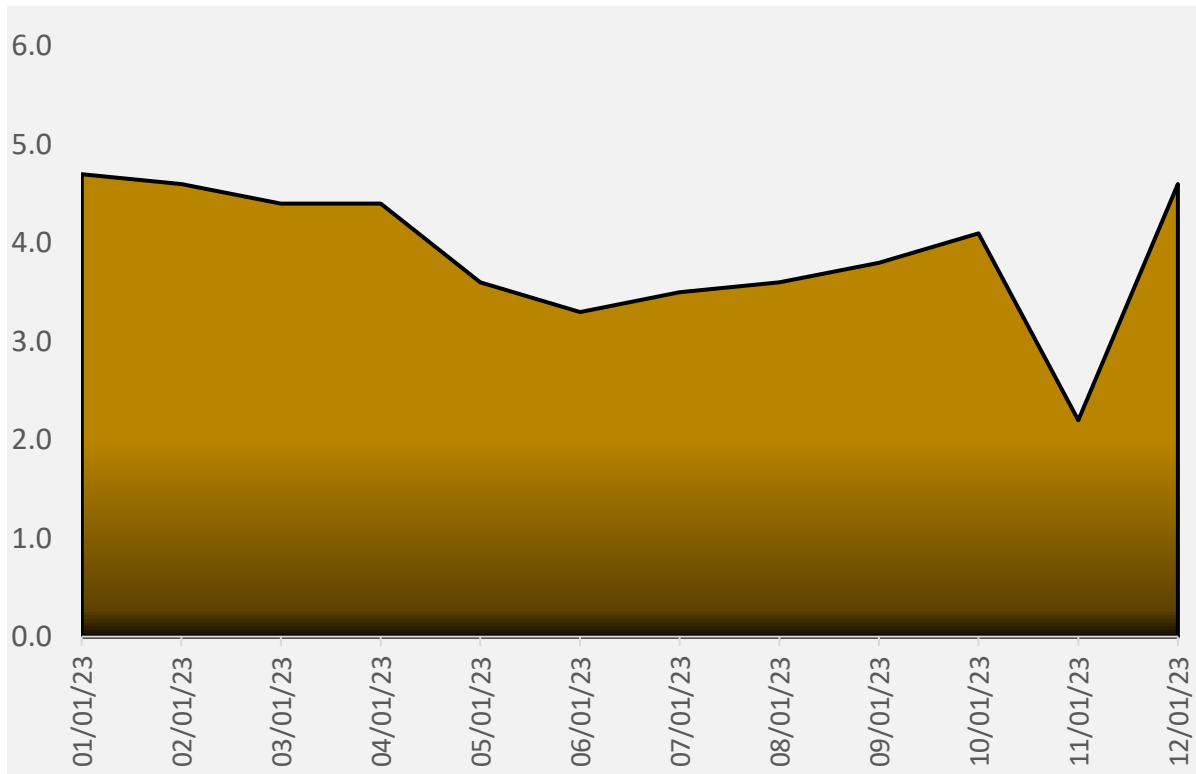


Available Homes

63

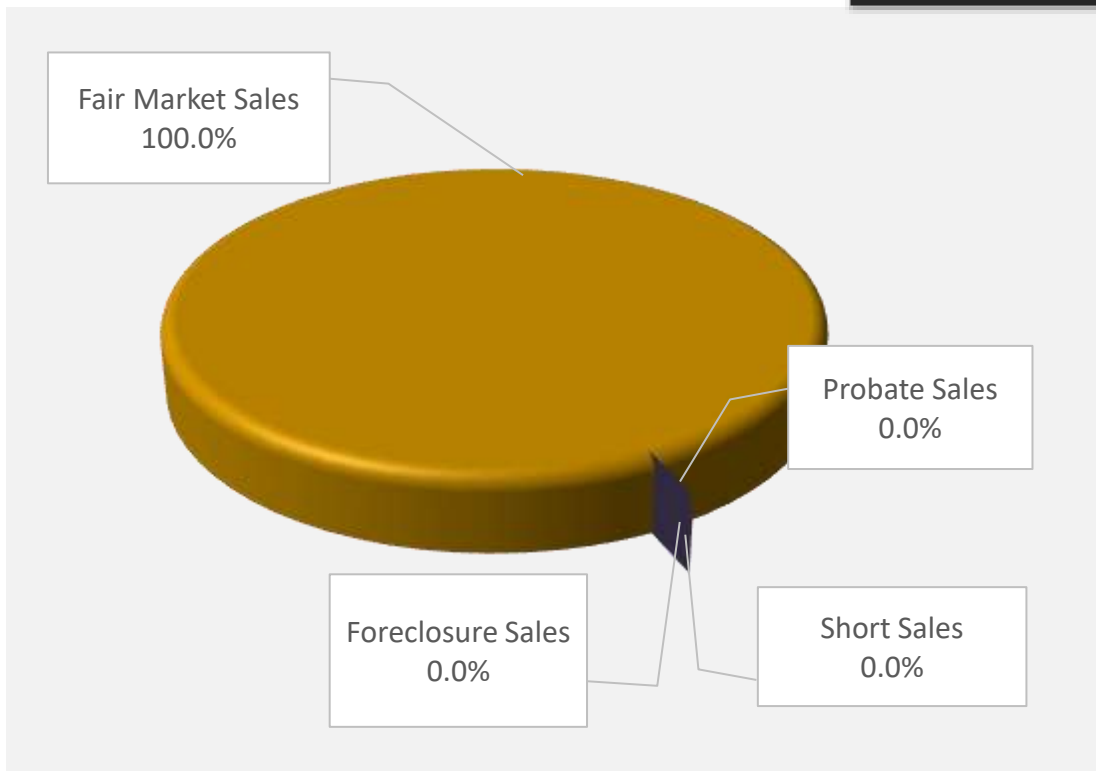


Months of Remaining Inventory

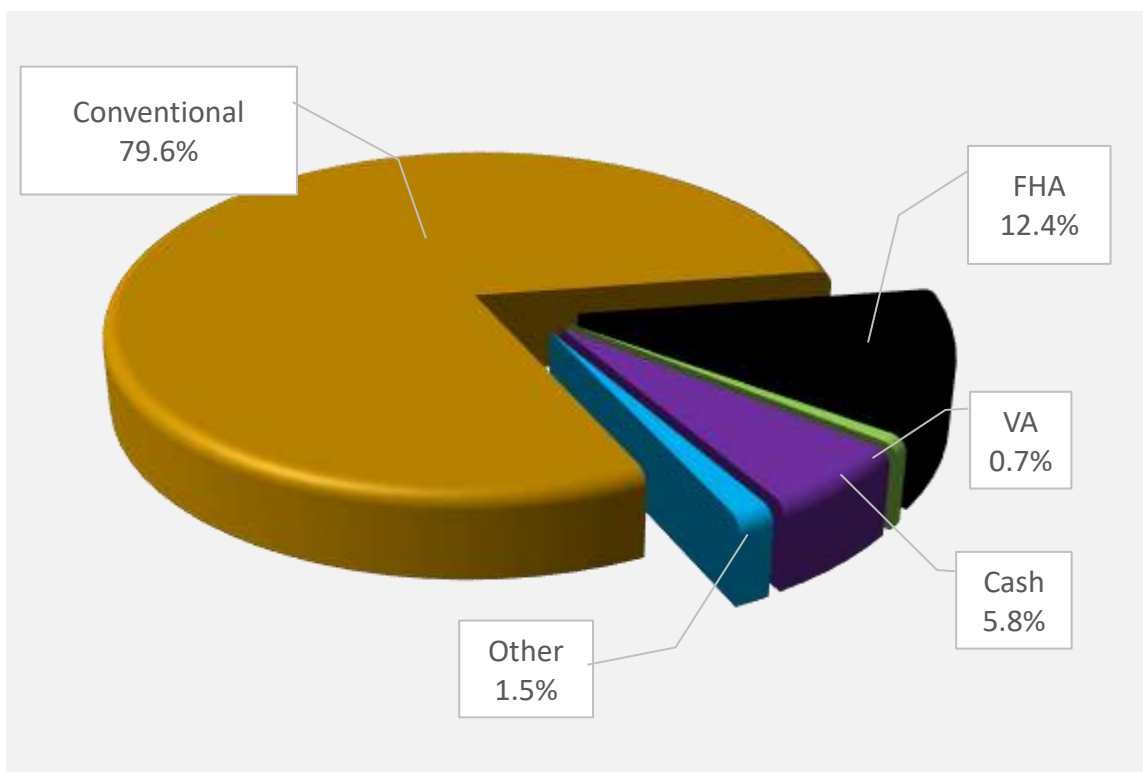


Pending Homes

47



New Financing Type



State of the Market

MARKET TIMING:

35.7

Average days on market for homes in escrow.

4.6

Months of remaining inventory (based on average of last 6 months sales).

63

HOMES FOR SALE

47

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:

11.11%

7

Available homes are vacant.

26.98%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

13

Homes sold in the past 30 days.

39

Homes sold in the past 60 days.

137

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$313.36

Average selling price in the past 6 months.

\$701,648.62

PENDING HOME STATISTICS:

21.28%

Of homes are pending for less than the original asking price.

2,321

Average square footage for home sold in the past 30 days.

38.5%

Homes sold above original listed price in past 30 days.

99.7%

Average Asked to Sold Ratio in the past 30 days.

98.3%

Median Asked to Sold Ratio in the past 30 days.



LATHROP REAL ESTATE SALES SUMMARY

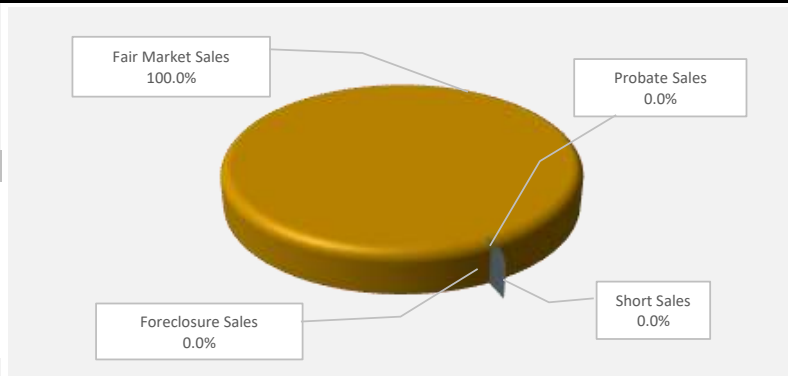
Prepared: 12/08/23

63 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	63	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	479,000
Average	\$	803,771
High	\$	1,299,999
Average DOM:		57.6

Occupancy	Homes	Percentage
Occupied	56	88.9%
Vacant	7	11.1%



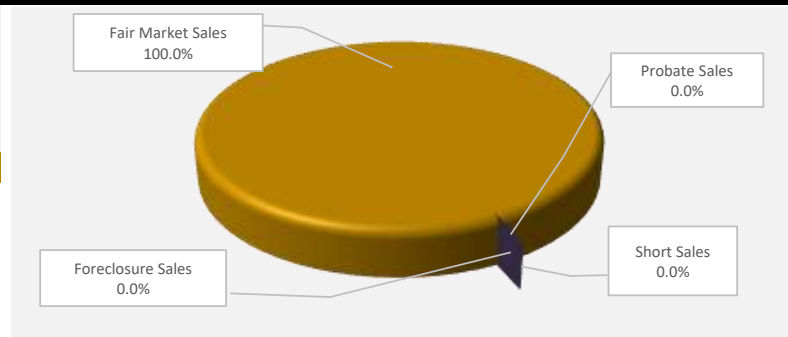
24 Listed in the past 30 days.

41 Listed in the past 60 days.

47 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	47	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	434,950
Average	\$	708,955
High	\$	1,671,205
Average DOM:		35.7



Sold Homes Summary

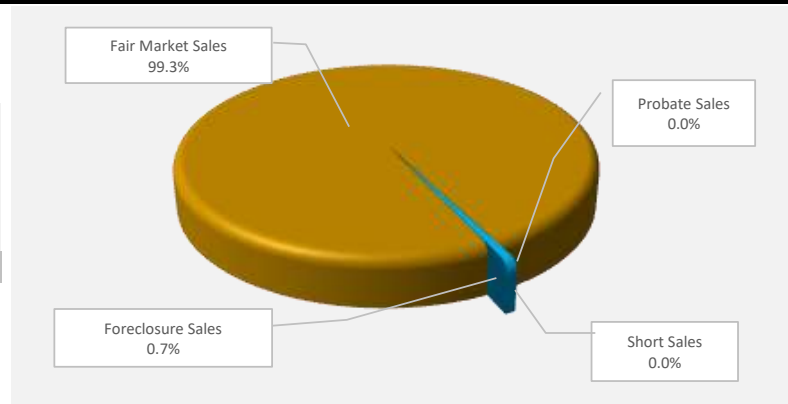
13 Sold in the past 30 days

39 Sold in the past 60 days

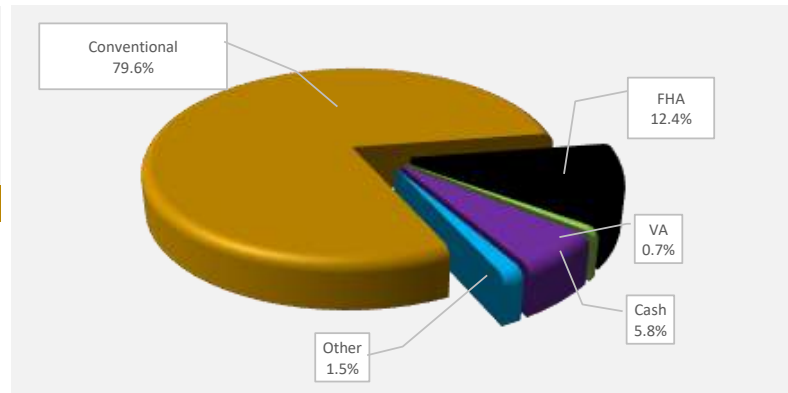
137 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	136	99.3%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	0.7%
		100.0%

Low	\$	325,000
Average	\$	702,187
High	\$	1,299,999
Average DOM:		34.1



New Financing Type	Homes	Percentage
Conventional	109	79.6%
FHA	17	12.4%
VA	1	0.7%
Cash	8	5.8%
Other	2	1.5%
		100.0%



LATHROP REAL ESTATE SALES SUMMARY

Prepared: 12/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$499,999	9	3	6	66.67%
\$500,000	to	\$529,999	2	0	2	100.00%
\$530,000	to	\$559,999	5	1	4	80.00%
\$560,000	to	\$589,999	6	3	3	50.00%
\$590,000	to	\$619,999	6	2	4	66.67%
\$620,000	to	\$649,999	8	5	3	37.50%
\$650,000	to	\$679,999	4	3	1	25.00%
\$680,000	to	\$709,999	15	8	7	46.67%
\$710,000	to	\$739,999	6	5	1	16.67%
\$740,000	to	\$769,999	7	2	5	71.43%
\$770,000	to	\$799,999	2	2	0	0.00%
\$800,000	to	\$829,999	2	1	1	50.00%
\$830,000	to	\$859,999	4	3	1	25.00%
\$860,000	to	\$889,999	7	5	2	28.57%
\$890,000	to	\$919,999	4	3	1	25.00%
\$920,000	to	\$949,999	4	2	2	50.00%
\$950,000	to	\$979,999	4	3	1	25.00%
\$980,000	to	\$1,009,999	3	3	0	0.00%
\$1,010,000	to	\$1,039,999	0	0	0	
\$1,040,000	to	\$1,069,999	1	1	0	0.00%
\$1,070,000	to	\$1,099,999	1	1	0	0.00%
\$1,100,000	and up		10	7	3	30.00%
TOTAL			110	63	47	42.73%

MARKET TIMING:

- 35.7** Average days on market for homes in escrow.
- 4.6** Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0** Available homes are short sales. Short Sale Percentage: 0.00%
- 0** Available homes are bank owned (REO). REO percentage: 0.00%
- 7** Available homes are vacant (includes REO). Vacancy rate: 11.11%
- 26.98%** Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0** Pending homes are short sales. Short Sale Percentage: 0.00%
- 0** Pending homes are bank owned (REO). REO percentage: 0.00%
- 21.28%** Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 13** Homes sold in the past 30 days.
- \$701,648.62** Average selling price in the past 6 months.
- \$313.36** Average price per square foot in the past 30 days.
- 2,321** Average square footage for home sold in the past 30 days.
- 38.5%** Homes sold above original listed price in past 30 days.
- 99.7%** Average Asked to Sold Ratio in the past 30 days.
- 98.3%** Median Asked to Sold Ratio in the past 30 days.
- 39** Homes sold in the past 60 days.
- 137** Homes sold in the past 6 months.
- 0** Sold homes that were short sales. Short Sale Percentage: 0.00%
- 1** Sold homes that were bank owned. REO percentage: 0.73%

