



SCAN CODE

To view the video
SALES REPORT

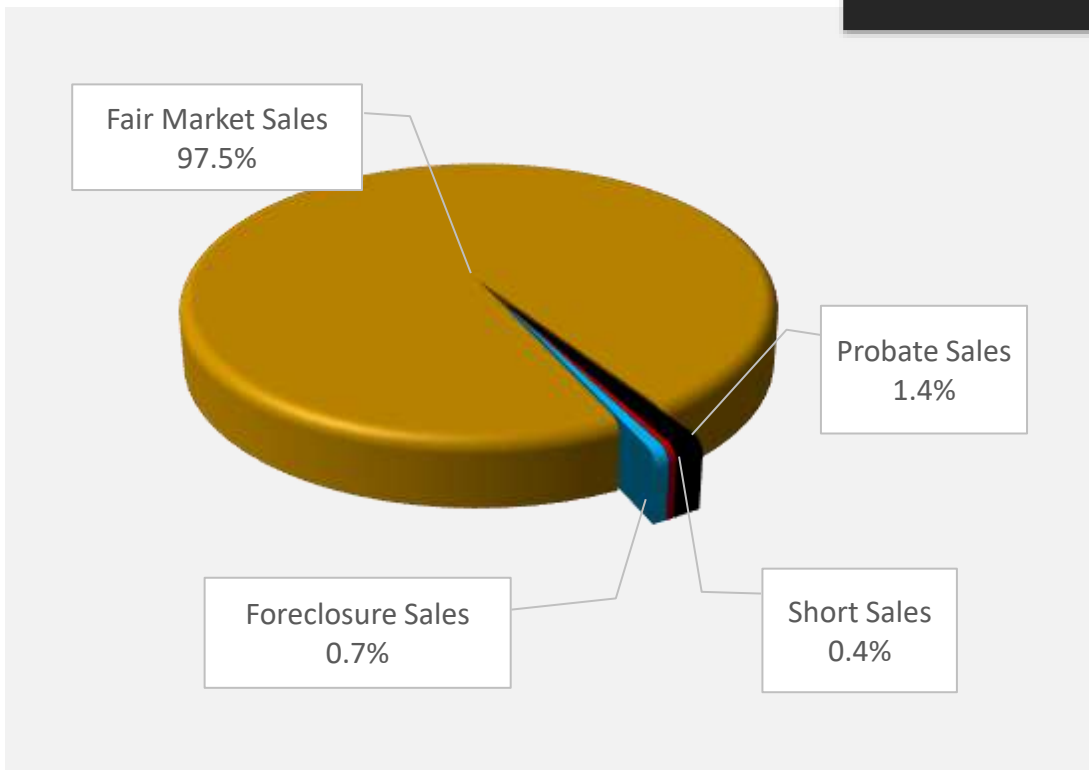


NOVEMBER 2023

MANTECA REAL ESTATE SALES REPORT

Sold Homes Summary

25

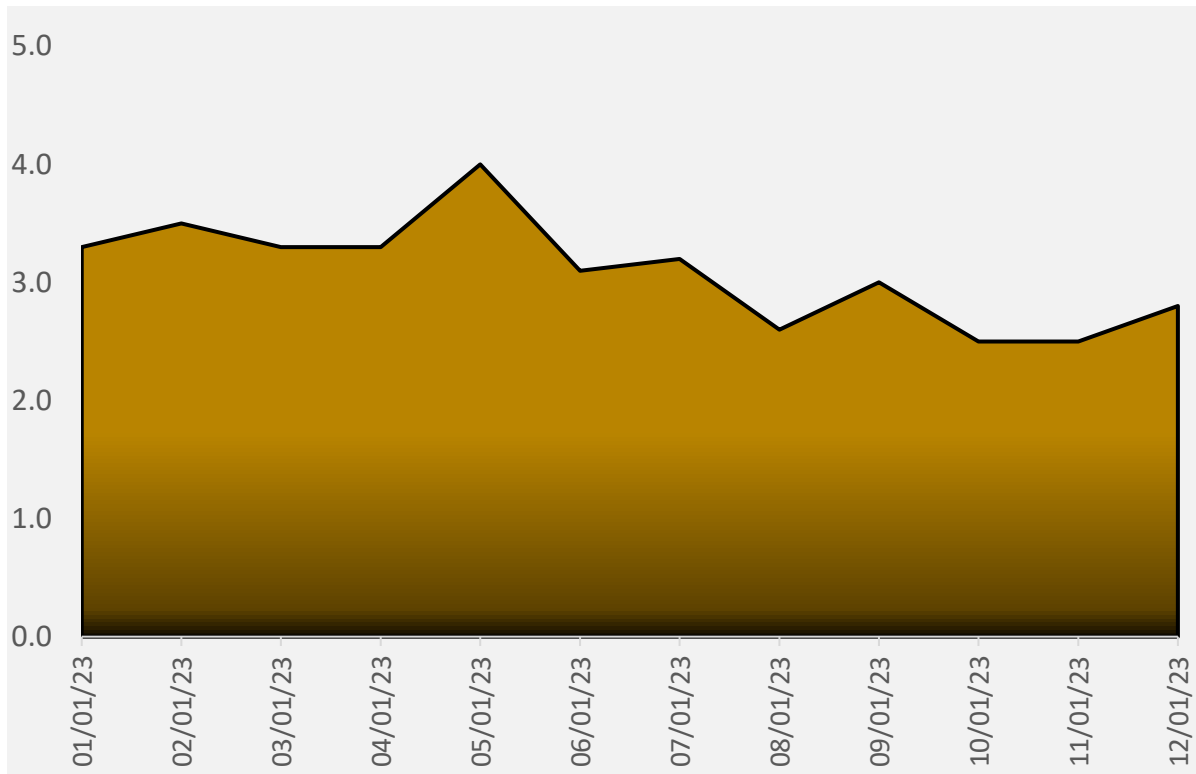


Available Homes

67



Months of Remaining Inventory

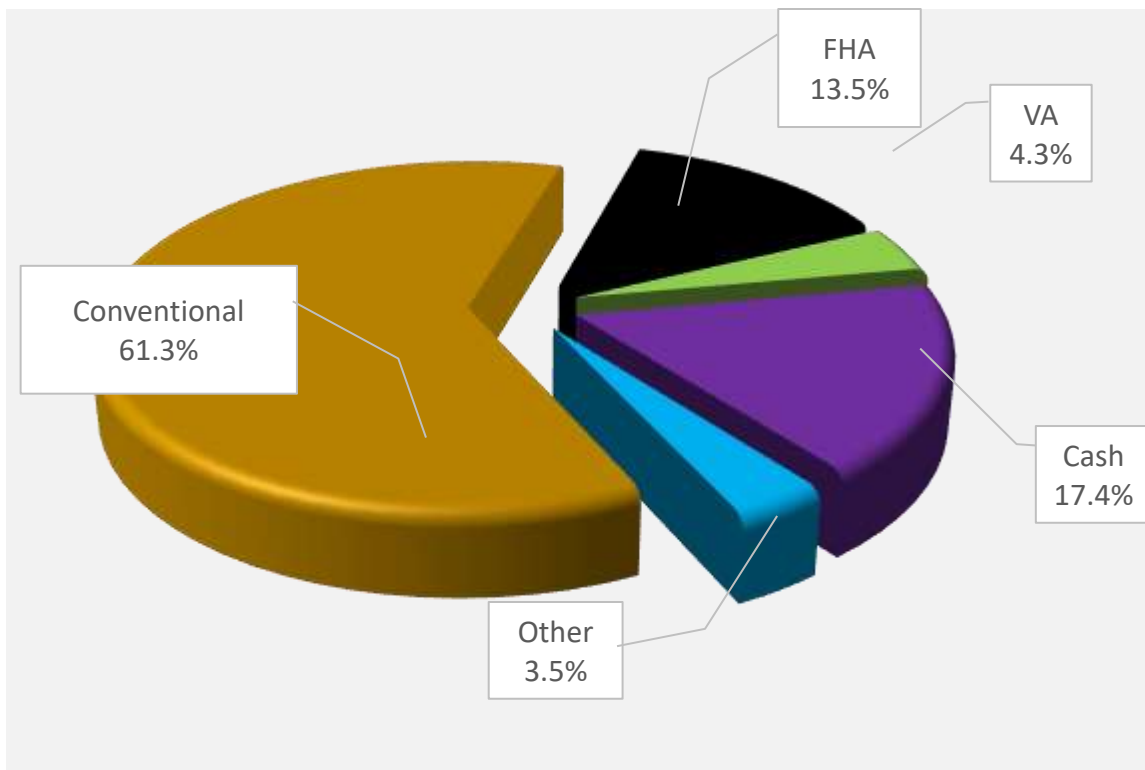


Pending Homes

70



New Financing Type



State of the Market

MARKET TIMING:

36.7

Average days on market for homes in escrow.

2.8

Months of remaining inventory (based on average of last 6 months sales).

67

HOMES FOR SALE

70

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:
26.87%

18

Available homes are vacant.

35.82%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

25

Homes sold in the past 30 days.

58

Homes sold in the past 60 days.

282

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$317.50

Average selling price in the past 6 months.

\$636,446.85

PENDING HOME STATISTICS:

41.43%

Of homes are pending for less than the original asking price.

2,092

Average square footage for home sold in the past 30 days.

24.0%

Homes sold above original listed price in past 30 days.

95.3%

Average Asked to Sold Ratio in the past 30 days.

96.7%

Median Asked to Sold Ratio in the past 30 days.



MANTECA REAL ESTATE SALES SUMMARY

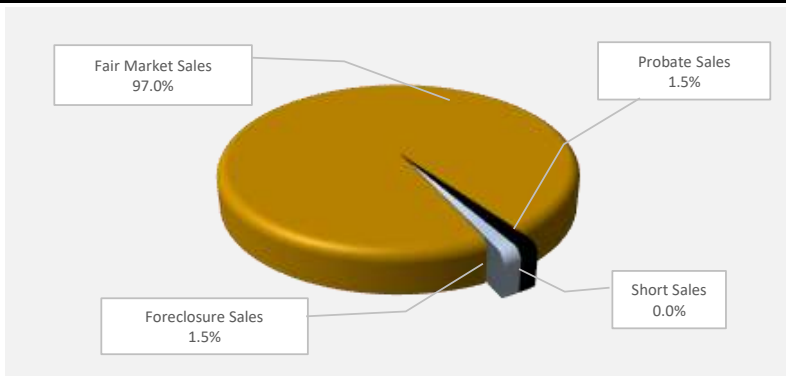
Prepared: 12/08/23

67 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	65	97.0%
Probate Sales	1	1.5%
Short Sales	0	0.0%
Foreclosure Sales	1	1.5%
		100.0%

Low	\$ 230,000
Average	\$ 715,669
High	\$ 4,300,000
Average DOM:	56.7

Occupancy	Homes	Percentage
Occupied	49	73.1%
Vacant	18	26.9%

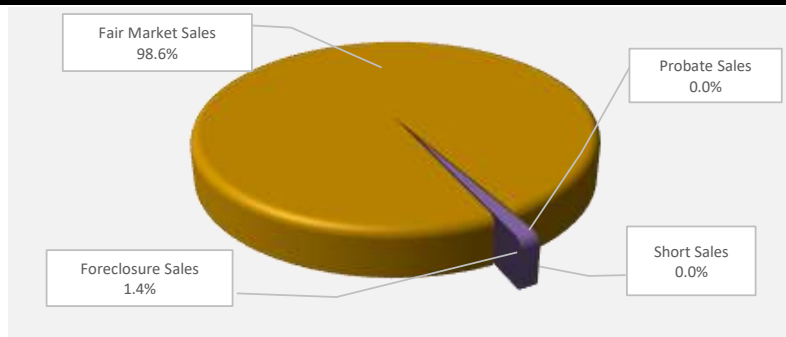


28 Listed in the past 30 days.
39 Listed in the past 60 days.

70 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	69	98.6%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	1.4%
		100.0%

Low	\$ 300,000
Average	\$ 624,939
High	\$ 955,000
Average DOM:	36.7

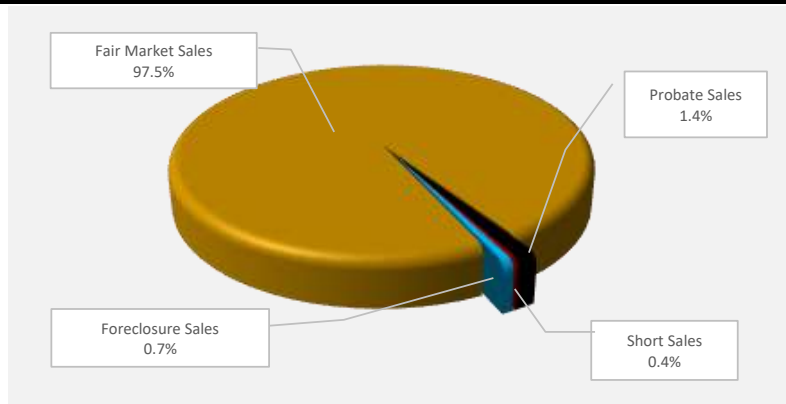


Sold Homes Summary

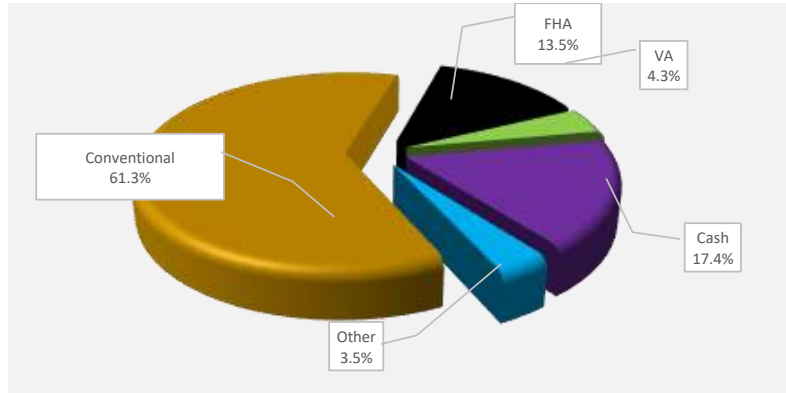
25 Sold in the past 30 days
58 Sold in the past 60 days
282 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	275	97.5%
Probate Sales	4	1.4%
Short Sales	1	0.4%
Foreclosure Sales	2	0.7%
		100.0%

Low	\$ 219,000
Average	\$ 642,311
High	\$ 1,400,000
Average DOM:	26.3



New Financing Type	Homes	Percentage
Conventional	173	61.3%
FHA	38	13.5%
VA	12	4.3%
Cash	49	17.4%
Other	10	3.5%
		100.0%



MANTECA REAL ESTATE SALES SUMMARY

Prepared: 12/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$399,999	8	5	3	37.50%
\$400,000	to	\$429,999	2	0	2	100.00%
\$430,000	to	\$459,999	4	1	3	75.00%
\$460,000	to	\$489,999	7	4	3	42.86%
\$490,000	to	\$519,999	9	5	4	44.44%
\$520,000	to	\$549,999	5	5	0	0.00%
\$550,000	to	\$579,999	11	3	8	72.73%
\$580,000	to	\$609,999	10	4	6	60.00%
\$610,000	to	\$639,999	7	1	6	85.71%
\$640,000	to	\$669,999	11	4	7	63.64%
\$670,000	to	\$699,999	11	3	8	72.73%
\$700,000	to	\$729,999	7	4	3	42.86%
\$730,000	to	\$759,999	12	7	5	41.67%
\$760,000	to	\$789,999	5	2	3	60.00%
\$790,000	to	\$819,999	5	2	3	60.00%
\$820,000	to	\$849,999	11	9	2	18.18%
\$850,000	to	\$879,999	3	1	2	66.67%
\$880,000	to	\$909,999	0	0	0	
\$910,000	to	\$939,999	1	1	0	0.00%
\$940,000	to	\$969,999	2	2	0	0.00%
\$970,000	to	\$999,999	3	2	1	33.33%
\$1,000,000	and up		3	2	1	33.33%
TOTAL			137	67	70	51.09%

MARKET TIMING:

- 36.7** Average days on market for homes in escrow.
- 2.8** Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0** Available homes are short sales. Short Sale Percentage: 0.00%
- 0** Available homes are bank owned (REO). REO percentage: 0.00%
- 18** Available homes are vacant (includes REO). Vacancy rate: 26.87%
- 35.82%** Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0** Pending homes are short sales. Short Sale Percentage: 0.00%
- 1** Pending homes are bank owned (REO). REO percentage: 1.43%
- 41.43%** Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 25** Homes sold in the past 30 days.
- \$636,446.85** Average selling price in the past 6 months.
- \$317.50** Average price per square foot in the past 30 days.
- 2,092** Average square footage for home sold in the past 30 days.
- 24.0%** Homes sold above original listed price in past 30 days.
- 95.3%** Average Asked to Sold Ratio in the past 30 days.
- 96.7%** Median Asked to Sold Ratio in the past 30 days.
- 58** Homes sold in the past 60 days.
- 282** Homes sold in the past 6 months.
- 1** Sold homes that were short sales. Short Sale Percentage: 0.35%
- 2** Sold homes that were bank owned. REO percentage: 0.71%

