



**SCAN CODE**  
To view the video  
SALES REPORT

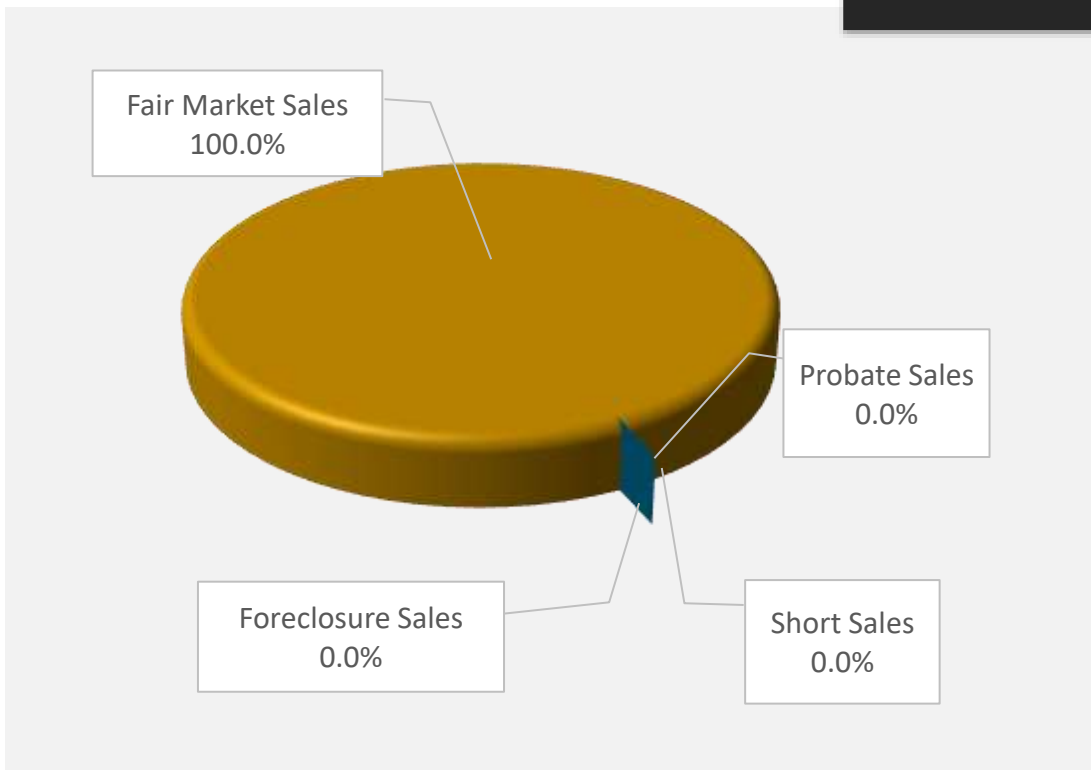


**NOVEMBER 2023**

PLEASANTON REAL ESTATE SALES REPORT

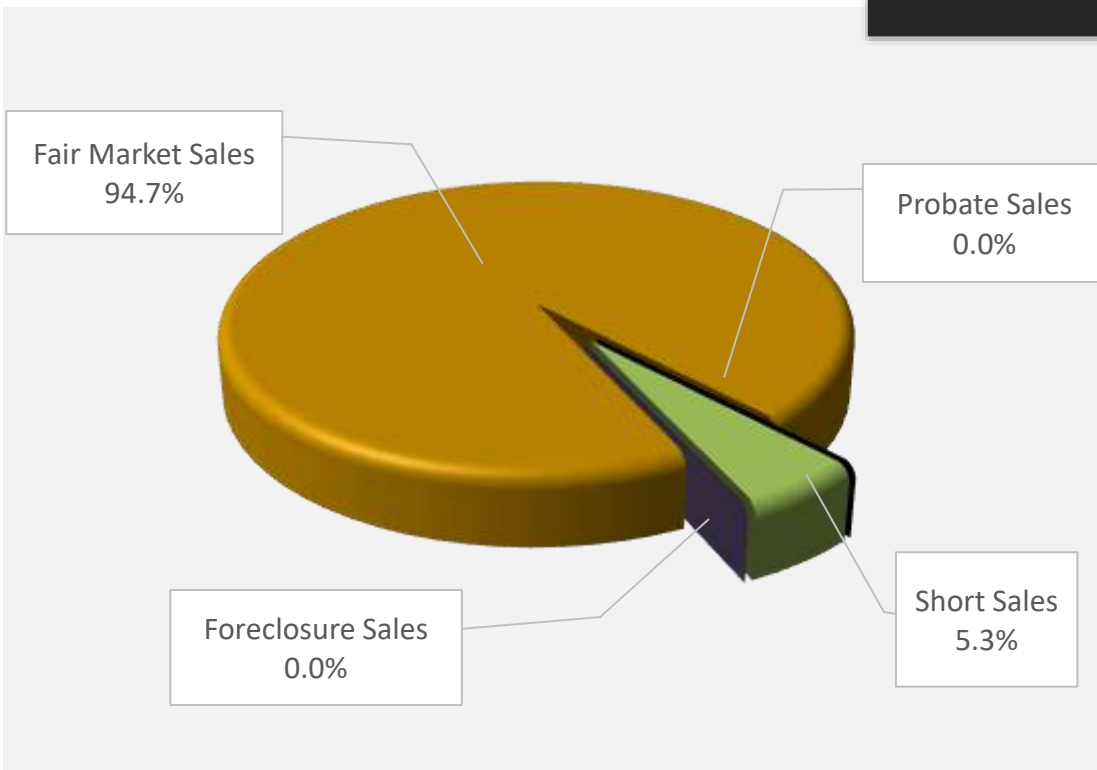
## Sold Homes Summary

32

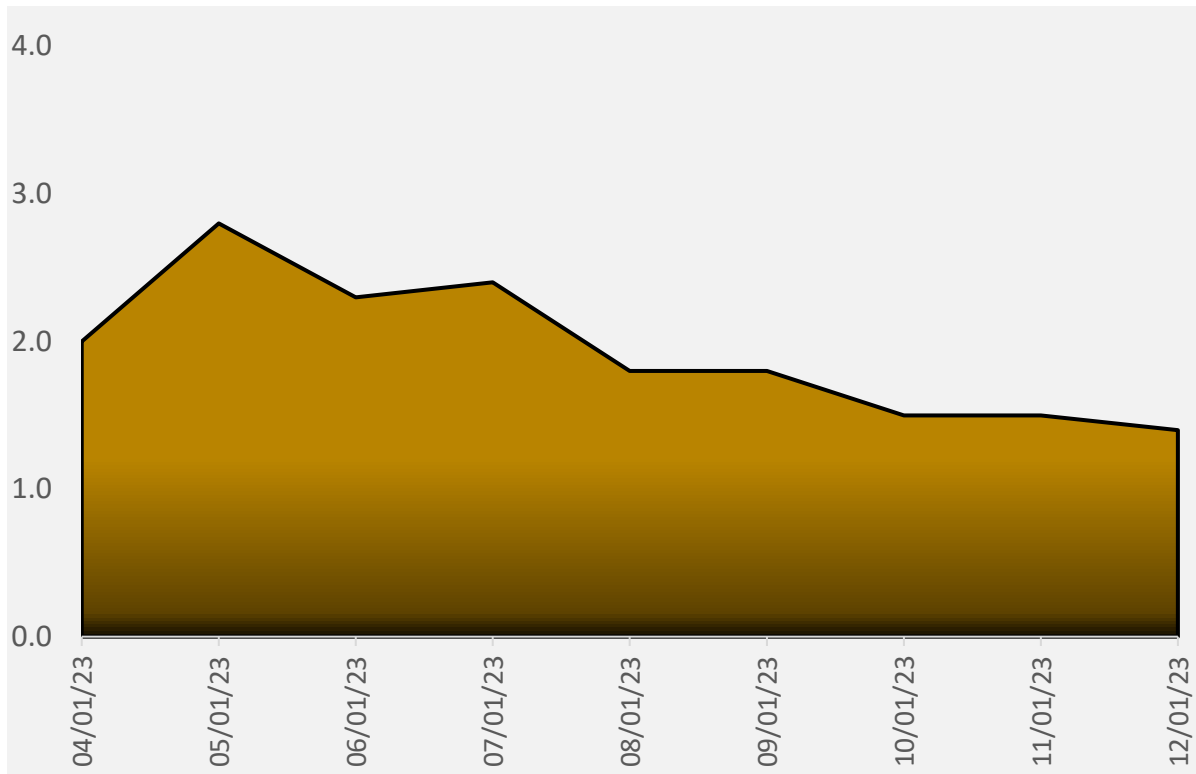


## Available Homes

38

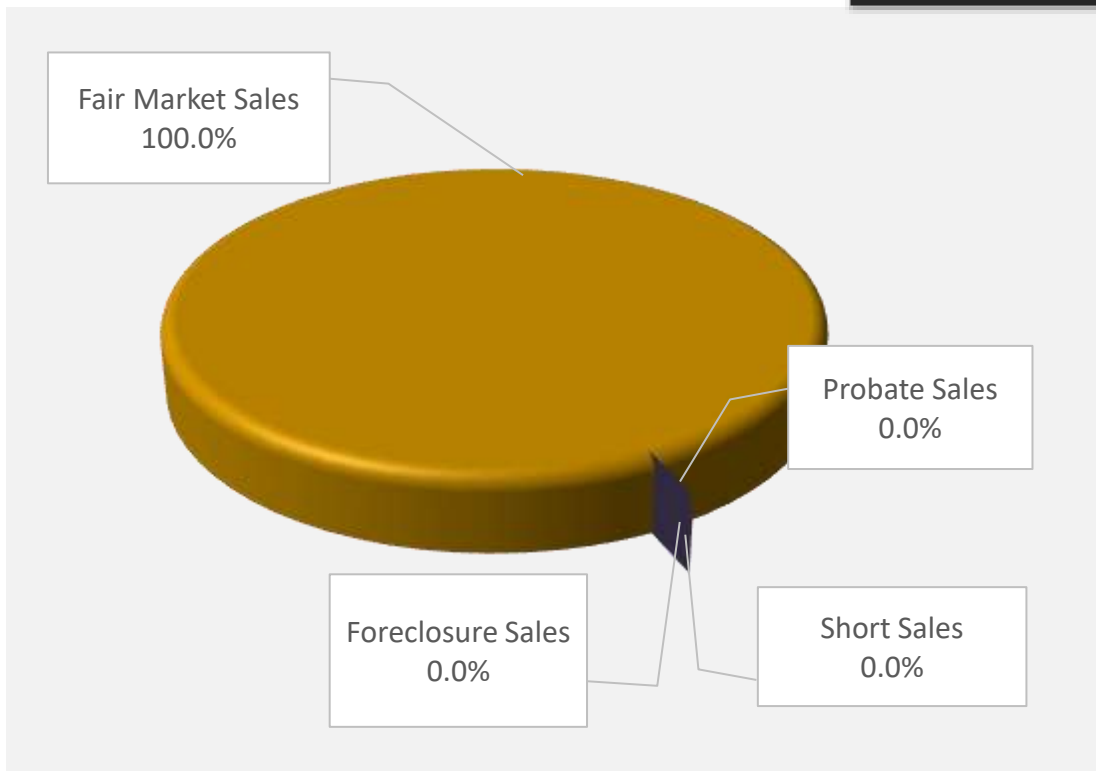


## Months of Remaining Inventory

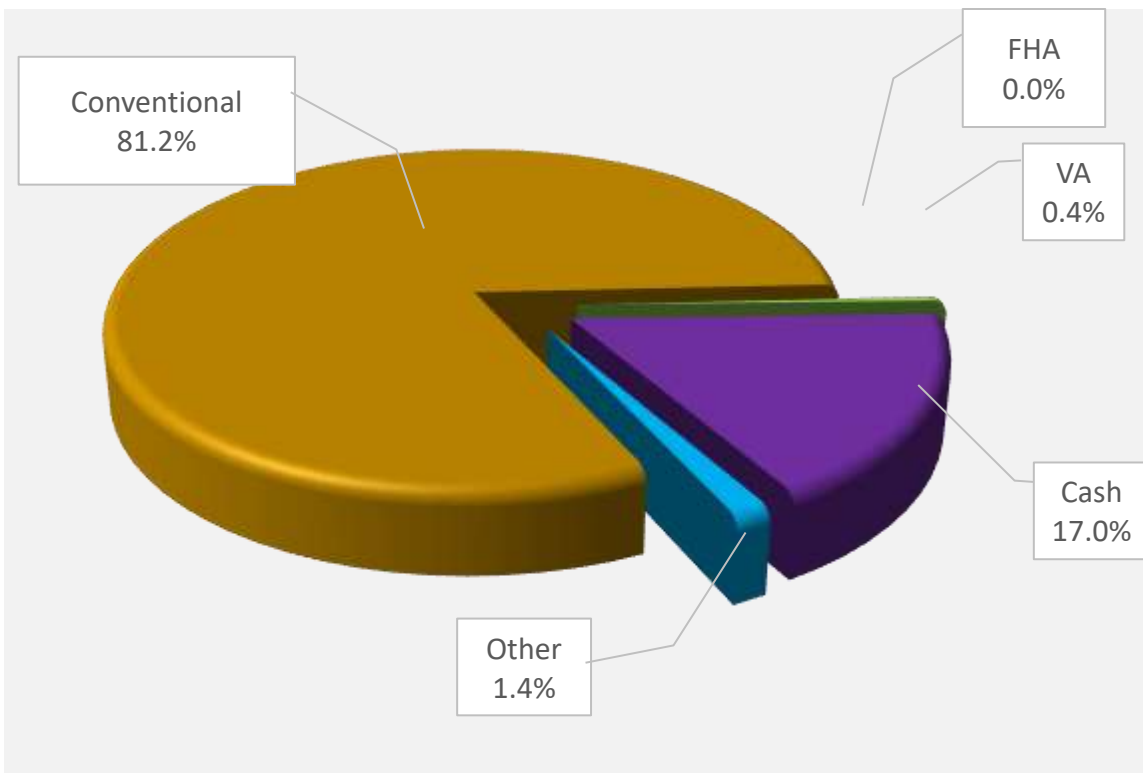


## Pending Homes

27



## New Financing Type



## State of the Market

### MARKET TIMING:

17.0

Average days on market for homes in escrow.

1.4

Months of remaining inventory (based on average of last 6 months sales).

38

HOMES FOR SALE

27

HOMES IN ESCROW

### AVAILABLE HOME STATISTICS:

Vacancy rate:  
2.63%

1

Available homes are vacant.

36.84%

Available homes have had price reductions since being listed.

### MARKET STATISTICS:

32

Homes sold in the past 30 days.

65

Homes sold in the past 60 days.

282

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$813.60

Average selling price in the past 6 months.

\$1,763,116.77

### PENDING HOME STATISTICS:

25.93%

Of homes are pending for less than the original asking price.

2,179

Average square footage for home sold in the past 30 days.

53.1%

Homes sold above original listed price in past 30 days.

101.5%

Average Asked to Sold Ratio in the past 30 days.

100.6%

Median Asked to Sold Ratio in the past 30 days.



# PLEASANTON REAL ESTATE SALES SUMMARY

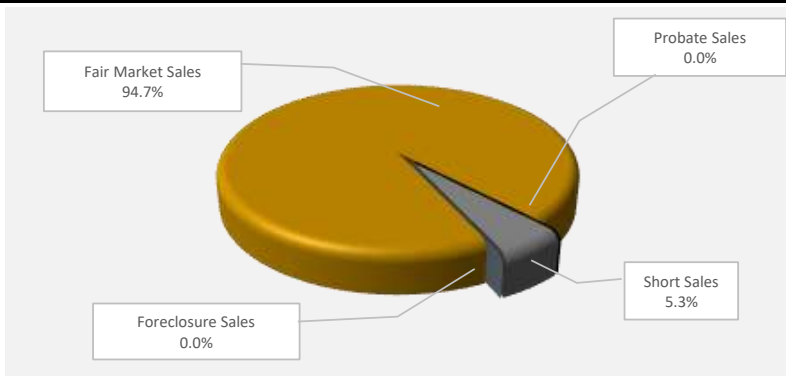
Prepared: 12/08/23

## 38 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	36	94.7%
Probate Sales	0	0.0%
Short Sales	2	5.3%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 659,900
Average	\$ 2,359,574
High	\$ 7,500,000
Average DOM:	47.7

Occupancy	Homes	Percentage
Occupied	37	97.4%
Vacant	1	2.6%

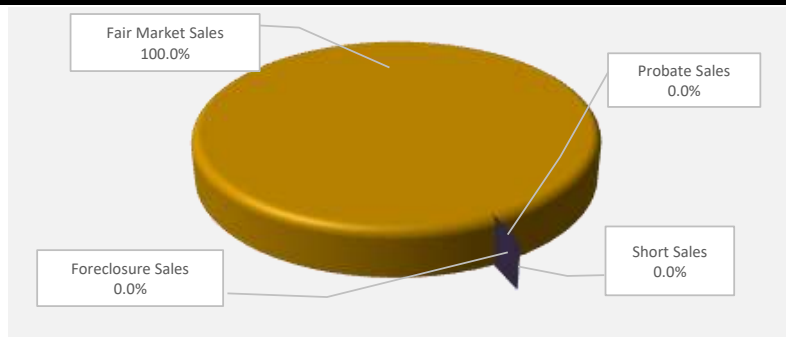


**13** Listed in the past 30 days.  
**29** Listed in the past 60 days.

## 27 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	27	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 499,000
Average	\$ 2,008,807
High	\$ 4,588,000
Average DOM:	17.0

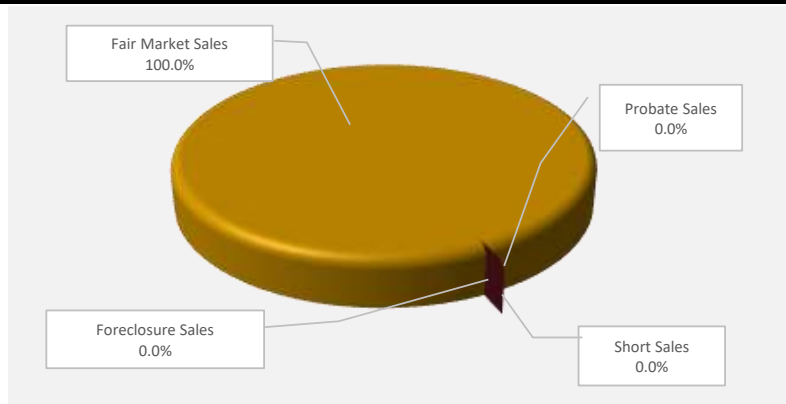


## Sold Homes Summary

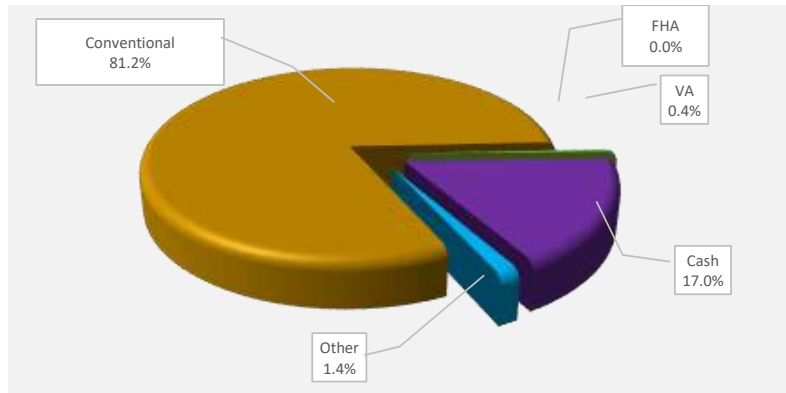
32 Sold in the past 30 days  
 65 Sold in the past 60 days  
 282 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	282	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 429,995
Average	\$ 1,730,768
High	\$ 5,550,000
Average DOM:	13.4



New Financing Type	Homes	Percentage
Conventional	229	81.2%
FHA	0	0.0%
VA	1	0.4%
Cash	48	17.0%
Other	4	1.4%
		100.0%





**PLEASANTON HOUSE REAL ESTATE SALES SUMMARY**

Prepared: 12/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$699,999	4	2	2	50.00%
\$700,000	to	\$749,999	0	0	0	
\$750,000	to	\$799,999	1	1	0	0.00%
\$800,000	to	\$849,999	0	0	0	
\$850,000	to	\$899,999	1	1	0	0.00%
\$900,000	to	\$949,999	1	1	0	0.00%
\$950,000	to	\$999,999	3	1	2	66.67%
\$1,000,000	to	\$1,099,999	3	1	2	66.67%
\$1,100,000	to	\$1,199,999	2	0	2	100.00%
\$1,200,000	to	\$1,299,999	4	2	2	50.00%
\$1,300,000	to	\$1,399,999	7	5	2	28.57%
\$1,400,000	to	\$1,499,999	2	2	0	0.00%
\$1,500,000	to	\$1,599,999	4	1	3	75.00%
\$1,600,000	to	\$1,699,999	3	1	2	66.67%
\$1,700,000	to	\$1,799,999	4	4	0	0.00%
\$1,800,000	to	\$1,899,999	0	0	0	
\$1,900,000	to	\$1,999,999	1	0	1	100.00%
\$2,000,000	to	\$2,099,999	1	1	0	0.00%
\$2,100,000	to	\$2,199,999	0	0	0	
\$2,200,000	to	\$2,299,999	0	0	0	
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000	and up		23	14	9	39.13%
<b>TOTAL</b>			<b>65</b>	<b>38</b>	<b>27</b>	<b>41.54%</b>

**MARKET TIMING:**

17.0 Average days on market for homes in escrow.

1.4 Months of remaining inventory (based on average of last 6 months sales).

**AVAILABLE HOME STATISTICS:**

0 Available homes are short sales. Short Sale Percentage: 0.00%  
 0 Available homes are bank owned (REO). REO percentage: 0.00%  
 1 Available homes are vacant (includes REO). Vacancy rate: 2.63%

36.84% Available homes have had price reductions since being listed.

**PENDING HOME STATISTICS:**

0 Pending homes are short sales. Short Sale Percentage: 0.00%  
 0 Pending homes are bank owned (REO). REO percentage: 0.00%

25.93% Of homes are pending for less than the original asking price.

**MARKET STATISTICS:**

32 Homes sold in the past 30 days.  
 \$1,763,116.77 Average selling price in the past 6 months.  
 \$813.60 Average price per square foot in the past 30 days.  
 2,179 Average square footage for home sold in the past 30 days.  
 53.1% Homes sold above original listed price in past 30 days.  
 101.5% Average Asked to Sold Ratio in the past 30 days.  
 100.6% Median Asked to Sold Ratio in the past 30 days.  
 65 Homes sold in the past 60 days.  
 282 Homes sold in the past 6 months.  
 0 Sold homes that were short sales. Short Sale Percentage: 0.00%  
 0 Sold homes that were bank owned. REO percentage: 0.00%

