



SCAN CODE

To view the video
SALES REPORT

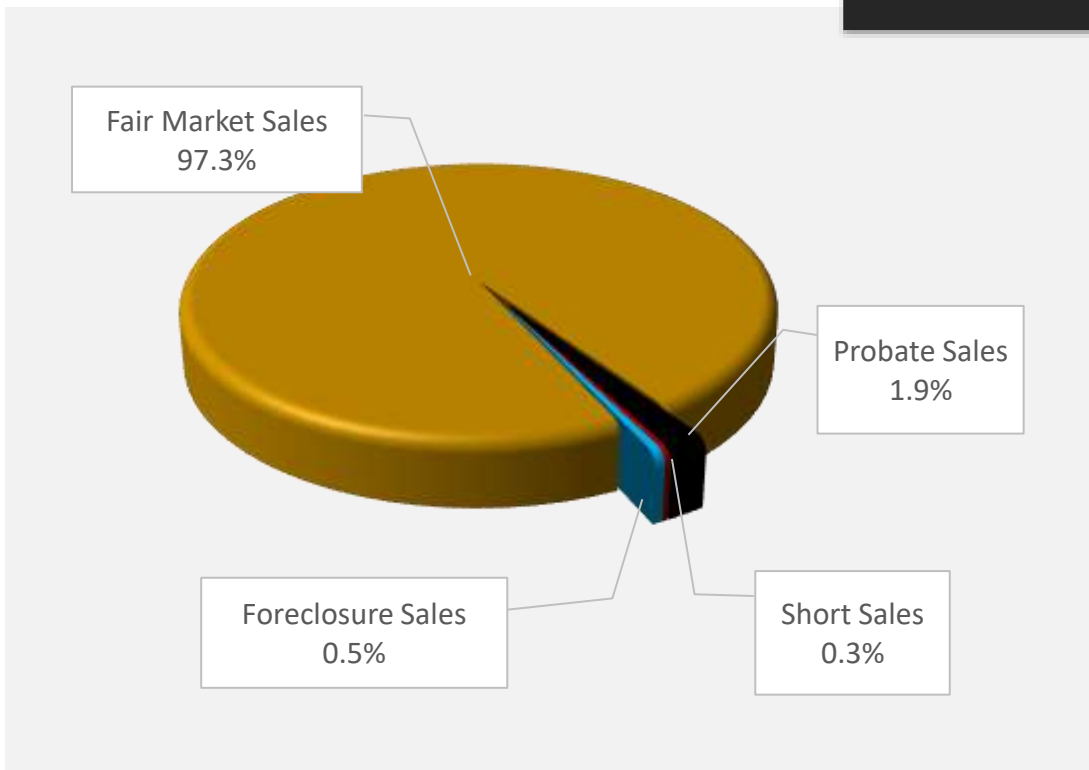


NOVEMBER 2023

STOCKTON REAL ESTATE SALES REPORT

Sold Homes Summary

120

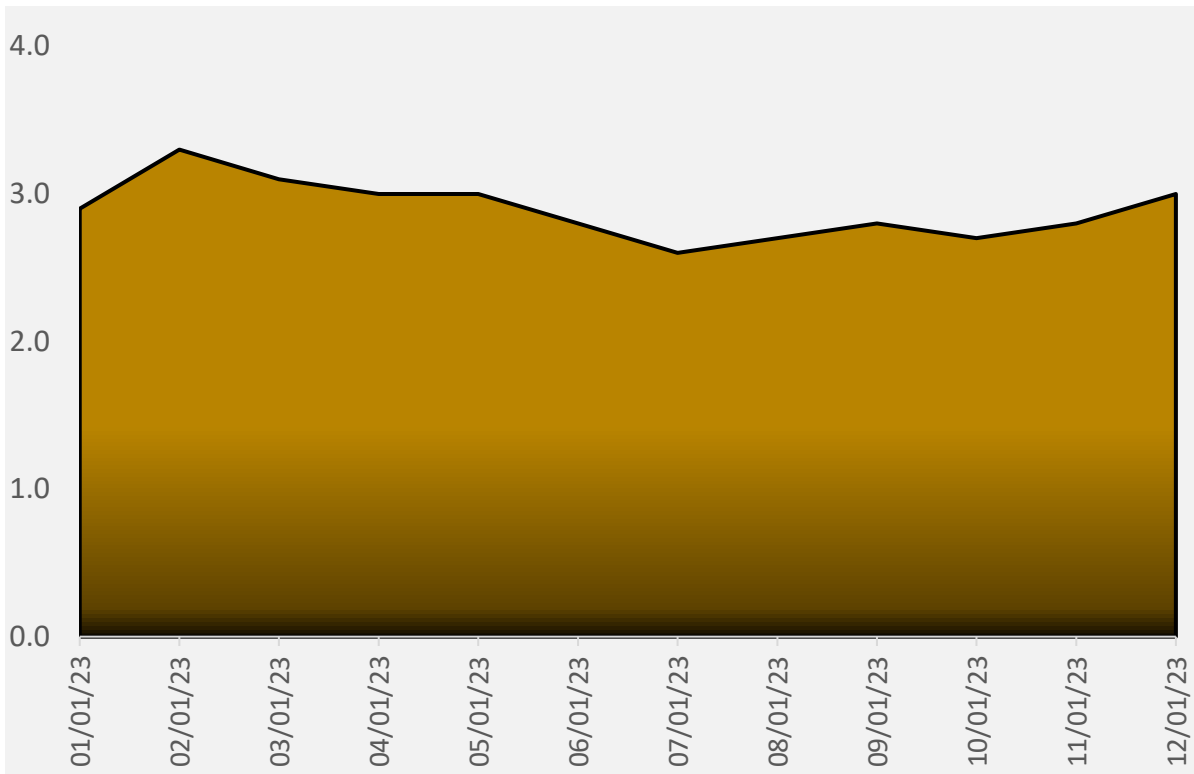


Available Homes

378

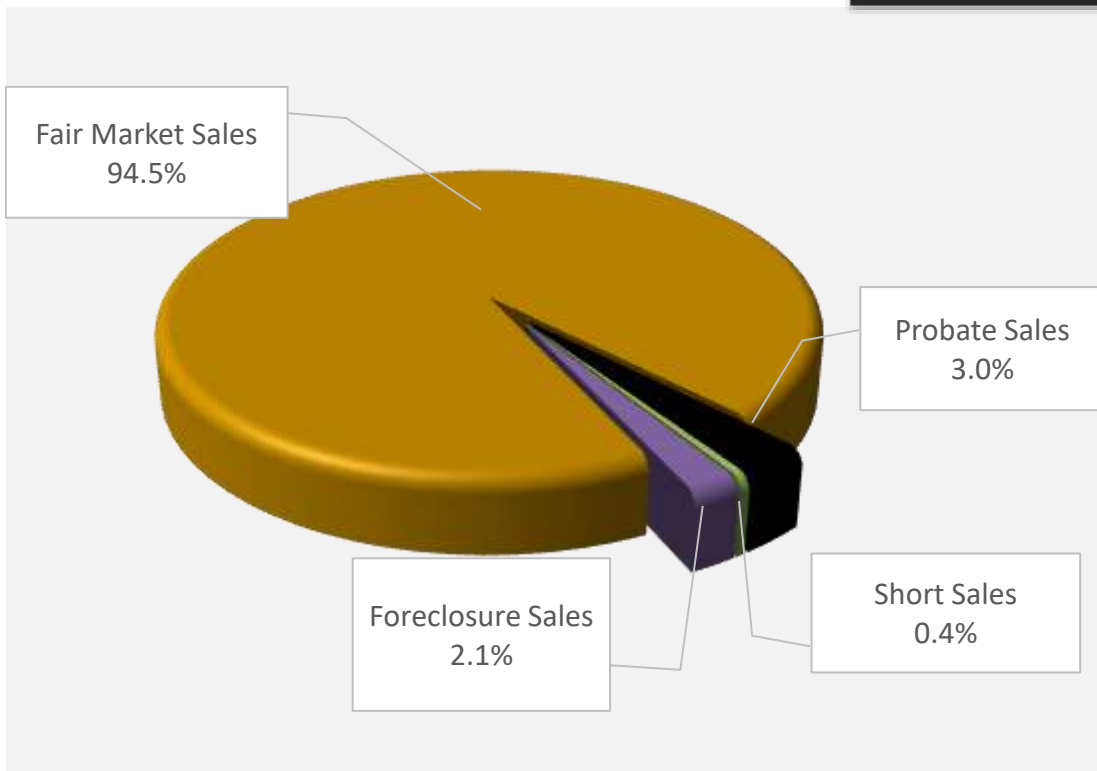


Months of Remaining Inventory

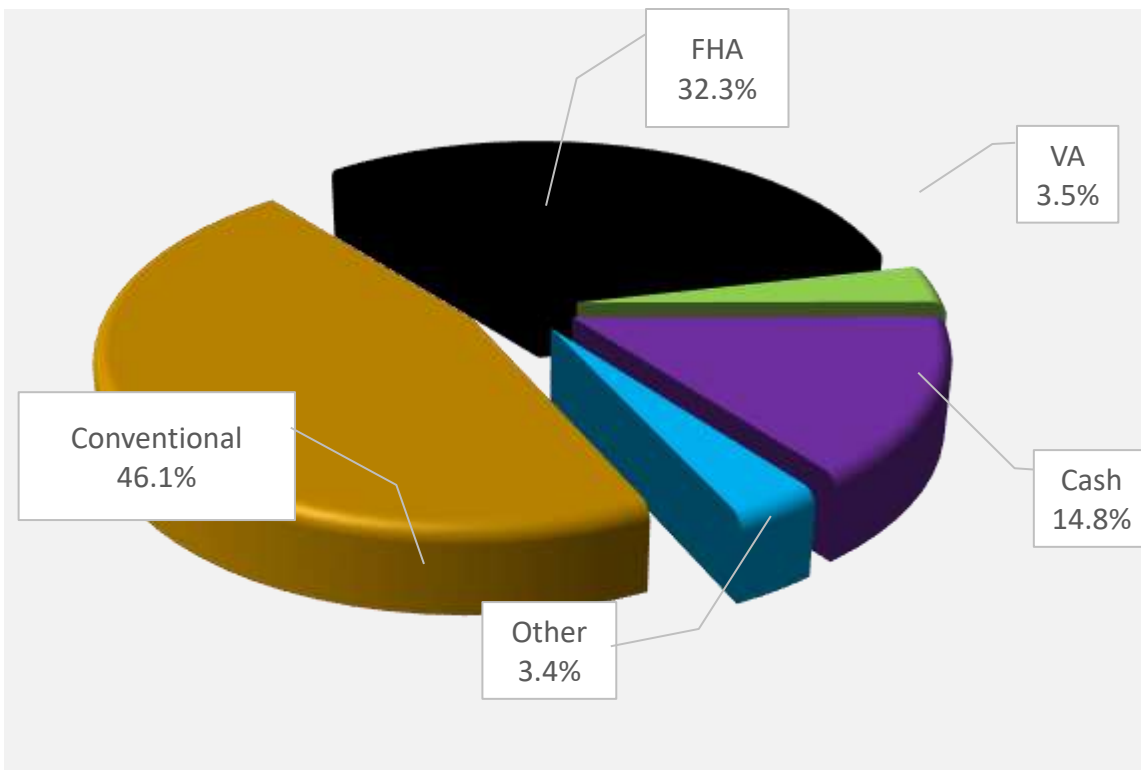


Pending Homes

235



New Financing Type



State of the Market

MARKET TIMING:

32.3

Average days on market for homes in escrow.

3.0

Months of remaining inventory (based on average of last 6 months sales).

378

HOMES FOR SALE

235

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:
29.63%

112

Available homes are vacant.

35.45%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

120

Homes sold in the past 30 days.

304

Homes sold in the past 60 days.

1,152

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$284.40

Average selling price in the past 6 months.

\$453,226.68

PENDING HOME STATISTICS:

30.64%

Of homes are pending for less than the original asking price.

1,662

Average square footage for home sold in the past 30 days.

41.7% Homes sold above original listed price in past 30 days.

99.0% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.



STOCKTON REAL ESTATE SALES SUMMARY

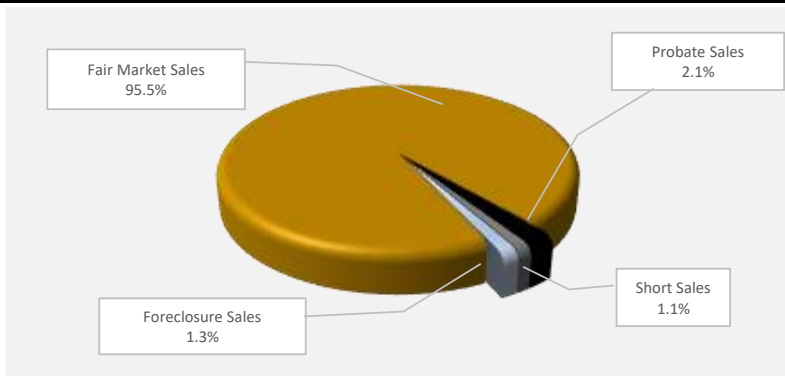
Prepared: 12/08/23

378 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	361	95.5%
Probate Sales	8	2.1%
Short Sales	4	1.1%
Foreclosure Sales	5	1.3%
		100.0%

Low	\$ 135,000
Average	\$ 506,907
High	\$ 3,400,000
Average DOM:	55.5

Occupancy	Homes	Percentage
Occupied	266	70.4%
Vacant	112	29.6%

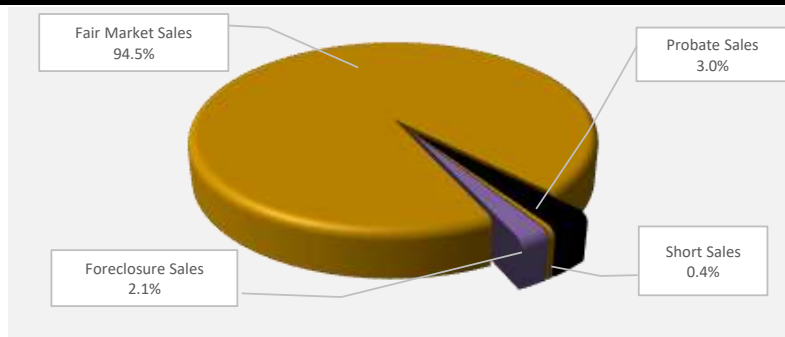


127 Listed in the past 30 days.
225 Listed in the past 60 days.

235 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	222	94.5%
Probate Sales	7	3.0%
Short Sales	1	0.4%
Foreclosure Sales	5	2.1%
		100.0%

Low	\$ 149,950
Average	\$ 463,584
High	\$ 2,295,000
Average DOM:	32.3

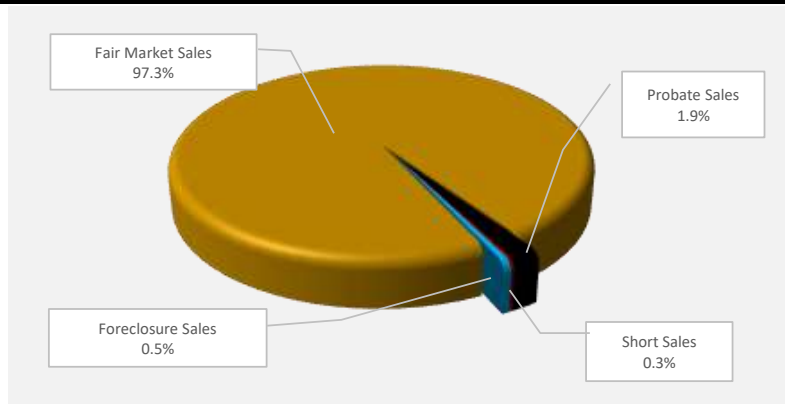


Sold Homes Summary

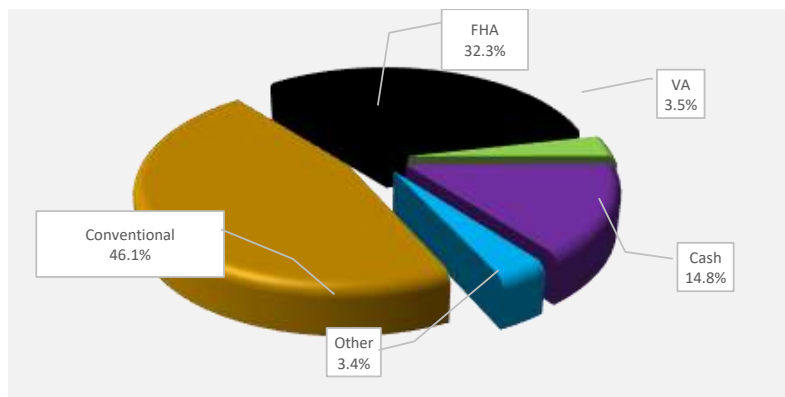
120 Sold in the past 30 days
304 Sold in the past 60 days
1152 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	1121	97.3%
Probate Sales	22	1.9%
Short Sales	3	0.3%
Foreclosure Sales	6	0.5%
		100.0%

Low	\$ 125,000
Average	\$ 452,930
High	\$ 2,295,000
Average DOM:	24.3



New Financing Type	Homes	Percentage
Conventional	531	46.1%
FHA	372	32.3%
VA	40	3.5%
Cash	170	14.8%
Other	39	3.4%
		100.0%



STOCKTON HOUSE REAL ESTATE SALES SUMMARY

Prepared: 12/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$199,999	15	10	5	33.33%
\$200,000	to	\$224,999	5	3	2	40.00%
\$225,000	to	\$249,999	7	5	2	28.57%
\$250,000	to	\$274,999	14	5	9	64.29%
\$275,000	to	\$299,999	29	21	8	27.59%
\$300,000	to	\$324,999	25	20	5	20.00%
\$325,000	to	\$349,999	42	24	18	42.86%
\$350,000	to	\$374,999	40	22	18	45.00%
\$375,000	to	\$399,999	45	26	19	42.22%
\$400,000	to	\$424,999	26	14	12	46.15%
\$425,000	to	\$449,999	36	19	17	47.22%
\$450,000	to	\$474,999	26	14	12	46.15%
\$475,000	to	\$499,999	66	39	27	40.91%
\$500,000	to	\$524,999	30	14	16	53.33%
\$525,000	to	\$549,999	31	22	9	29.03%
\$550,000	to	\$574,999	33	18	15	45.45%
\$575,000	to	\$599,999	35	23	12	34.29%
\$600,000	to	\$624,999	12	8	4	33.33%
\$625,000	to	\$649,999	18	10	8	44.44%
\$650,000	to	\$674,999	8	6	2	25.00%
\$675,000	to	\$699,999	14	9	5	35.71%
\$700,000	to	\$724,999	8	5	3	37.50%
\$725,000	to	\$749,999	5	4	1	20.00%
\$750,000	to	\$774,999	4	4	0	0.00%
\$775,000	to	\$799,999	4	3	1	25.00%
\$800,000	to	\$824,999	0	0	0	
\$825,000	to	\$849,999	3	2	1	33.33%
\$850,000	and up		32	28	4	12.50%
TOTAL			613	378	235	38.34%

MARKET TIMING:

32.3 Average days on market for homes in escrow.
3.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%
0 Available homes are bank owned (REO). REO percentage: 0.00%
112 Available homes are vacant (includes REO). Vacancy rate: 29.63%
35.45% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

1 Pending homes are short sales. Short Sale Percentage: 0.43%
5 Pending homes are bank owned (REO). REO percentage: 2.13%
30.64% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

120 Homes sold in the past 30 days.
\$453,226.68 Average selling price in the past 6 months.
\$284.40 Average price per square foot in the past 30 days.
1,662 Average square footage for home sold in the past 30 days.
41.7% Homes sold above original listed price in past 30 days.
99.0% Average Asked to Sold Ratio in the past 30 days.
100.0% Median Asked to Sold Ratio in the past 30 days.
304 Homes sold in the past 60 days.
1,152 Homes sold in the past 6 months.
3 Sold homes that were short sales. Short Sale Percentage: 0.26%
6 Sold homes that were bank owned. REO percentage: 0.52%

