



SCAN CODE

To view the video
SALES REPORT



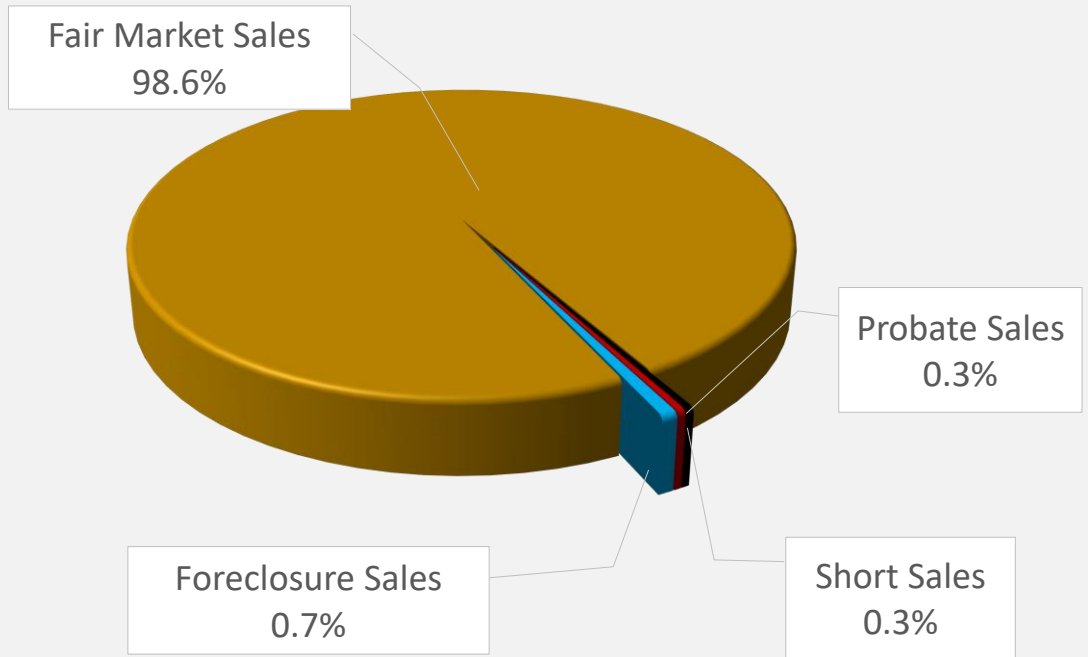
GOLDEN LION
REAL ESTATE, INC.

OCTOBER 2023

LATHROP REAL ESTATE SALES

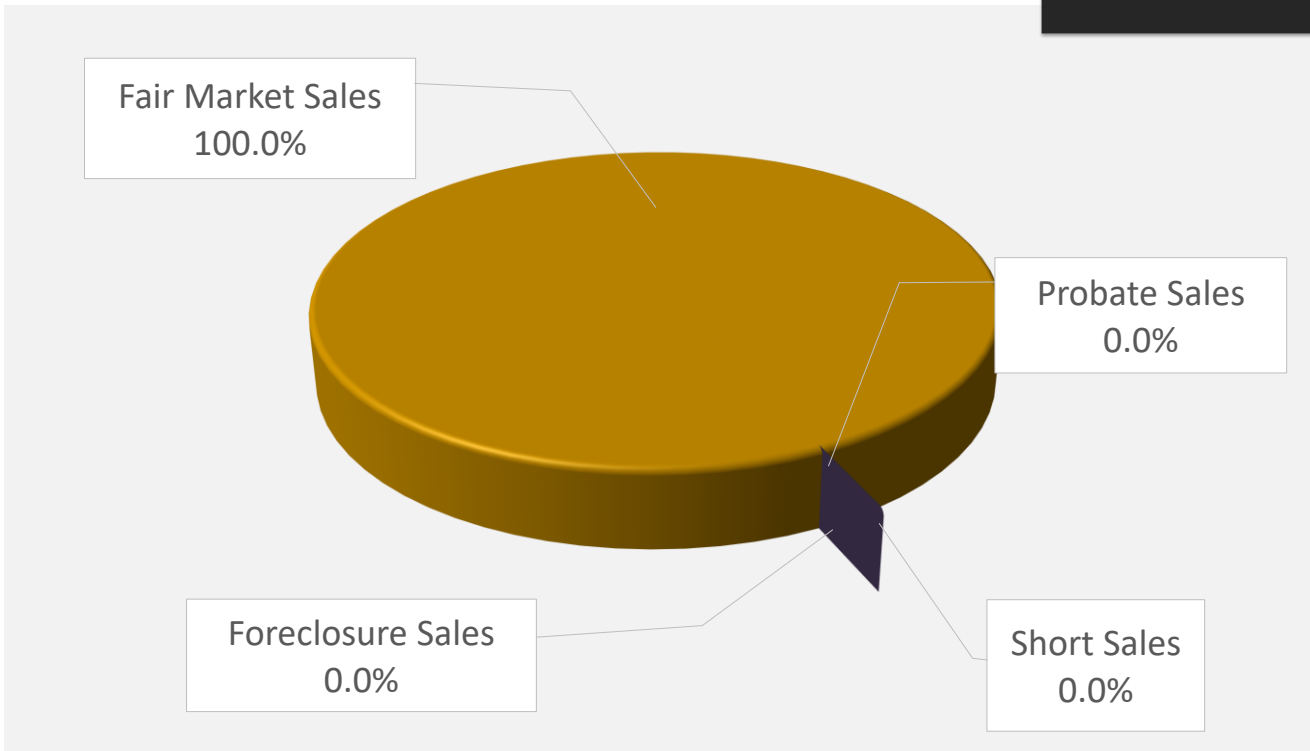
Sold Homes Summary

24



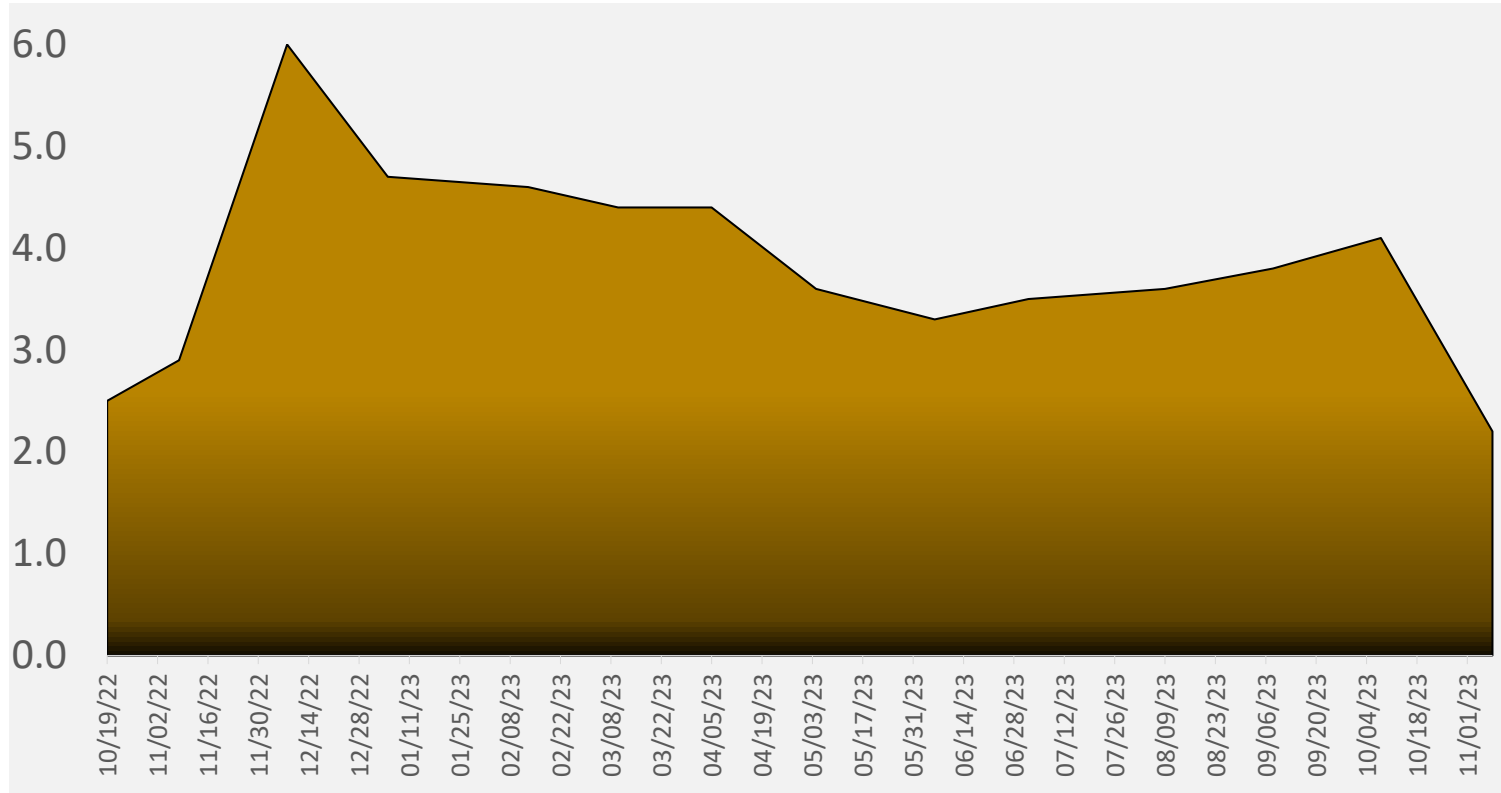
Available Homes

59



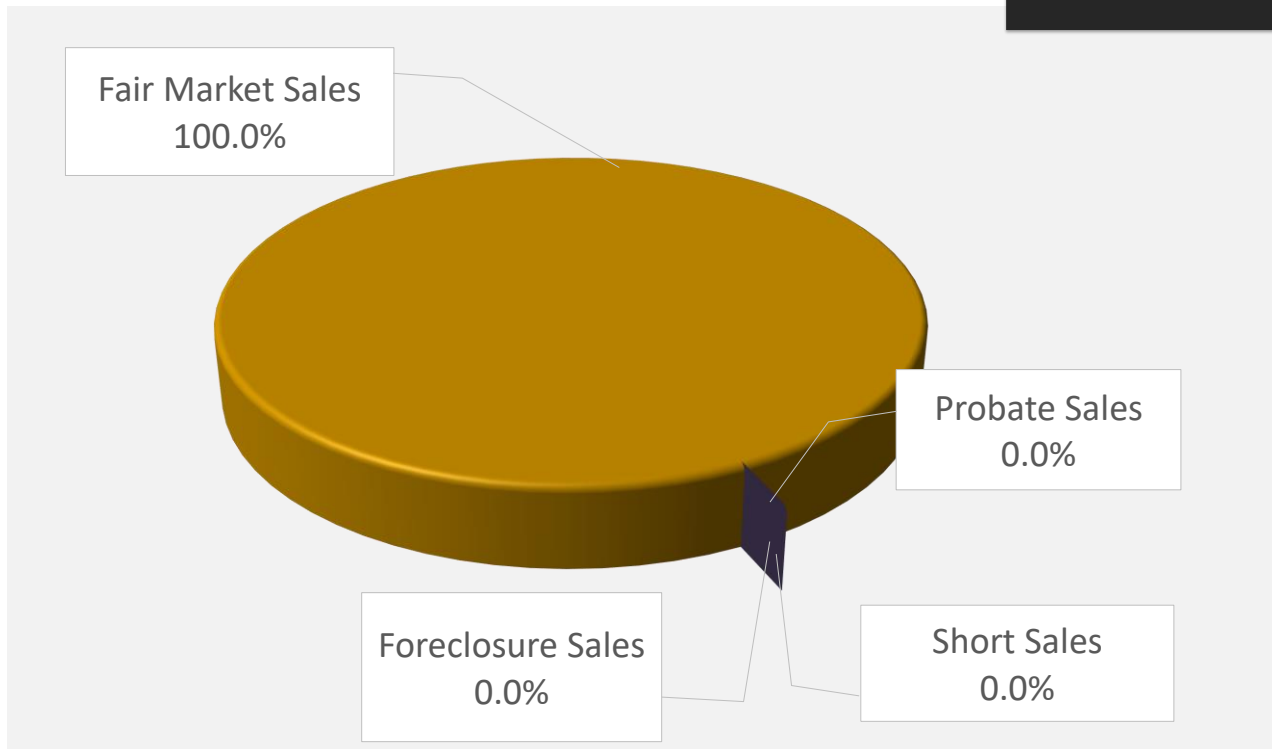


Months of Remaining Inventory

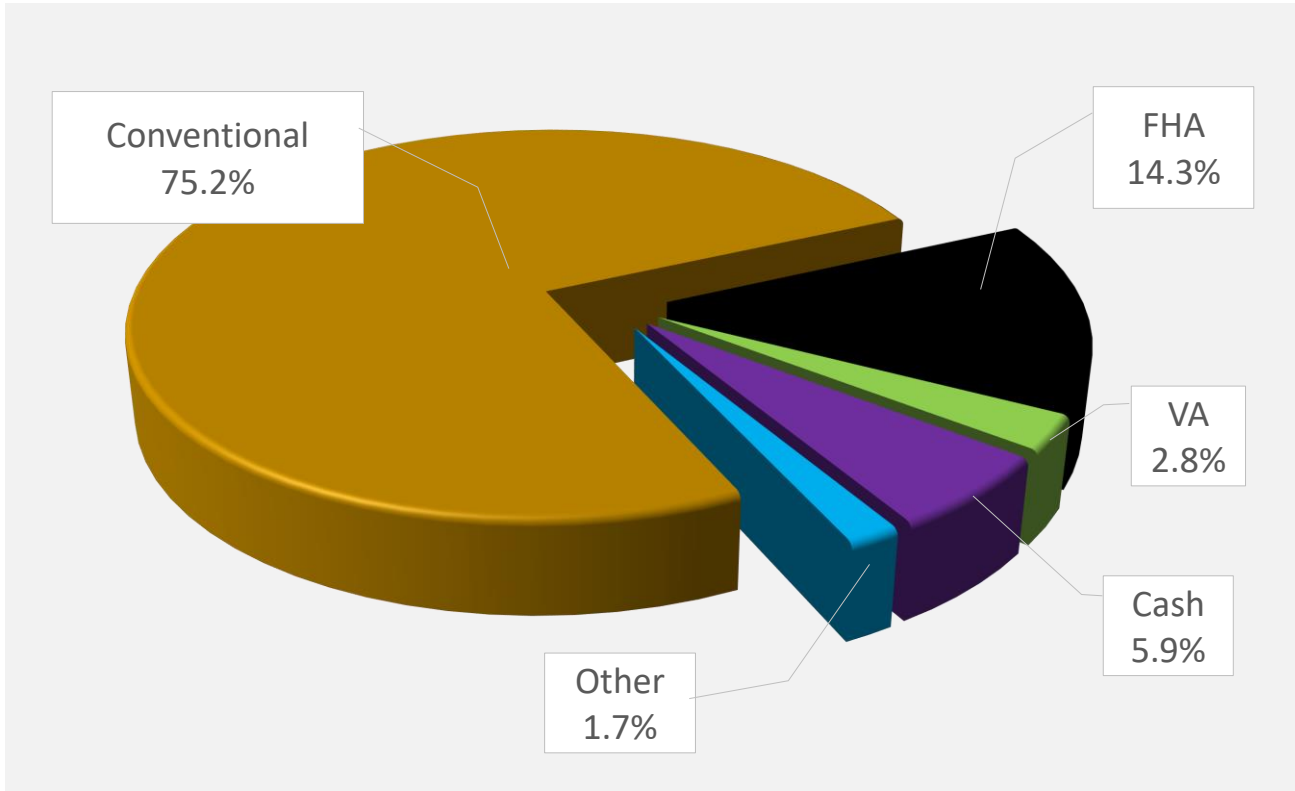


Pending Homes

48



New Financing Type





State of the Market

MARKET TIMING:

32.0 Average days on market for homes in escrow.

2.2 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage: **0.00%**

REO percentage: **0.00%**

Vacancy rate: **6.78%**

0 Available homes are short sales.

0 Available homes are bank owned (REO).

4 Available homes are vacant (includes REO)

33.90% Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage: **0.00%**

REO percentage: **0.00%**

0 Pending homes are short sales.

0 Pending homes are bank owned (REO).

20.83% Of homes are pending for less than the original asking price.

59 HOMES FOR SALE

48 HOMES IN ESCROW

MARKET STATISTICS:

24 Homes sold in the past 30 days.

286 Homes sold in the past 6 months.

43 Homes sold in the past 60 days.

Average price per square foot in the past 30 days: **\$306.60**

Average selling price in the past 6 months: **\$688,588**

2,323 Average square footage for home sold in the past 30 days.

33.3% Homes sold above original listed price in past 30 days.

98.4% Average Asked to Sold Ratio in the past 30 days.

98.4% Median Asked to Sold Ratio in the past 30 days.

2 Sold homes that were bank owned.

1 Sold homes that were short sales.

LATHROP REAL ESTATE SALES SUMMARY

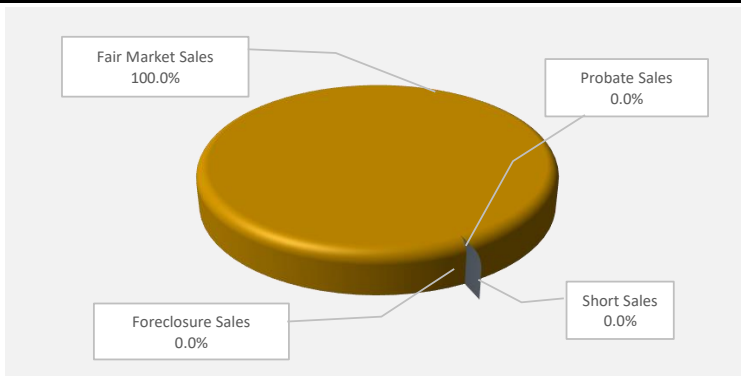
Prepared: 11/08/23

59 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	59	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	479,000
Average	\$	832,682
High	\$	1,671,205
Average DOM:		54.2

Occupancy	Homes	Percentage
Occupied	55	93.2%
Vacant	4	6.8%

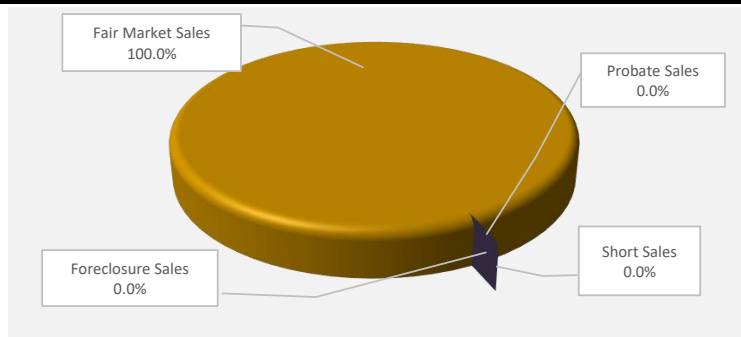


25 Listed in the past 30 days.
36 Listed in the past 60 days.

48 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	48	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	489,888
Average	\$	707,839
High	\$	1,219,768
Average DOM:		32.0

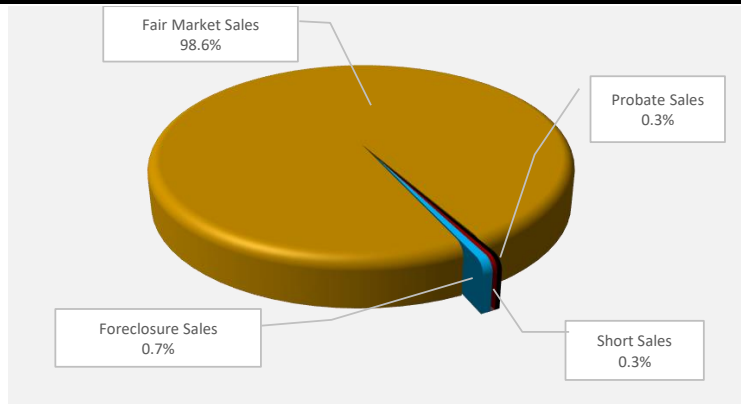


Sold Homes Summary

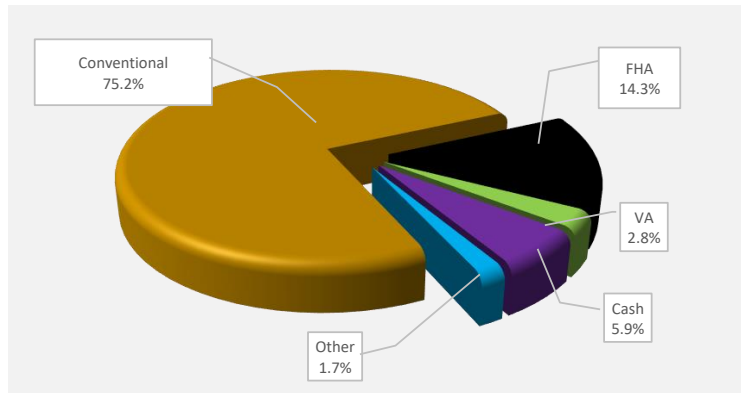
24 Sold in the past 30 days
43 Sold in the past 60 days
286 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	282	98.6%
Probate Sales	1	0.3%
Short Sales	1	0.3%
Foreclosure Sales	2	0.7%
		100.0%

Low	\$	269,000
Average	\$	698,078
High	\$	1,299,999
Average DOM:		46.9



New Financing Type	Homes	Percentage
Conventional	215	75.2%
FHA	41	14.3%
VA	8	2.8%
Cash	17	5.9%
Other	5	1.7%
		100.0%



LATHROP REAL ESTATE SALES SUMMARY

Prepared: 11/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$424,999	0	0	0	
\$425,000	to \$449,999	0	0	0	
\$450,000	to \$474,999	0	0	0	
\$475,000	to \$499,999	6	2	4	66.67%
\$500,000	to \$524,999	1	0	1	100.00%
\$525,000	to \$549,999	4	1	3	75.00%
\$550,000	to \$574,999	3	1	2	66.67%
\$575,000	to \$599,999	9	4	5	55.56%
\$600,000	to \$624,999	1	0	1	100.00%
\$625,000	to \$649,999	10	4	6	60.00%
\$650,000	to \$674,999	3	1	2	66.67%
\$675,000	to \$699,999	13	9	4	30.77%
\$700,000	to \$724,999	5	2	3	60.00%
\$725,000	to \$749,999	5	1	4	80.00%
\$750,000	to \$774,999	4	3	1	25.00%
\$775,000	to \$799,999	1	1	0	0.00%
\$800,000	to \$824,999	2	1	1	50.00%
\$825,000	to \$849,999	4	3	1	25.00%
\$850,000	to \$874,999	4	3	1	25.00%
\$875,000	to \$899,999	6	4	2	33.33%
\$900,000	to \$924,999	2	2	0	0.00%
\$925,000	to \$949,999	5	2	3	60.00%
\$950,000	to \$974,999	3	2	1	33.33%
\$975,000	to \$999,999	3	3	0	0.00%
\$1,000,000	to \$1,024,999	0	0	0	
\$1,025,000	to \$1,049,999	0	0	0	
\$1,050,000	to \$1,074,999	0	0	0	
\$1,075,000	and up	13	10	3	23.08%
TOTAL		107	59	48	44.86%

MARKET TIMING:

- 32.0** Average days on market for homes in escrow.
- 2.2** Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0** Available homes are short sales. Short Sale Percentage: 0.00%
- 0** Available homes are bank owned (REO). REO percentage: 0.00%
- 4** Available homes are vacant (includes REO). Vacancy rate: 6.78%
- 33.90%** Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0** Pending homes are short sales. Short Sale Percentage: 0.00%
- 0** Pending homes are bank owned (REO). REO percentage: 0.00%
- 20.83%** Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 24** Homes sold in the past 30 days.
- \$688,588** Average selling price in the past 6 months.
- \$306.60** Average price per square foot in the past 30 days.
- 2,323** Average square footage for home sold in the past 30 days.
- 33.3%** Homes sold above original listed price in past 30 days.
- 98.4%** Average Asked to Sold Ratio in the past 30 days.
- 98.4%** Median Asked to Sold Ratio in the past 30 days.
- 43** Homes sold in the past 60 days.
- 286** Homes sold in the past 6 months.
- 1** Sold homes that were short sales. Short Sale Percentage: 0.35%
- 2** Sold homes that were bank owned. REO percentage: 0.70%