



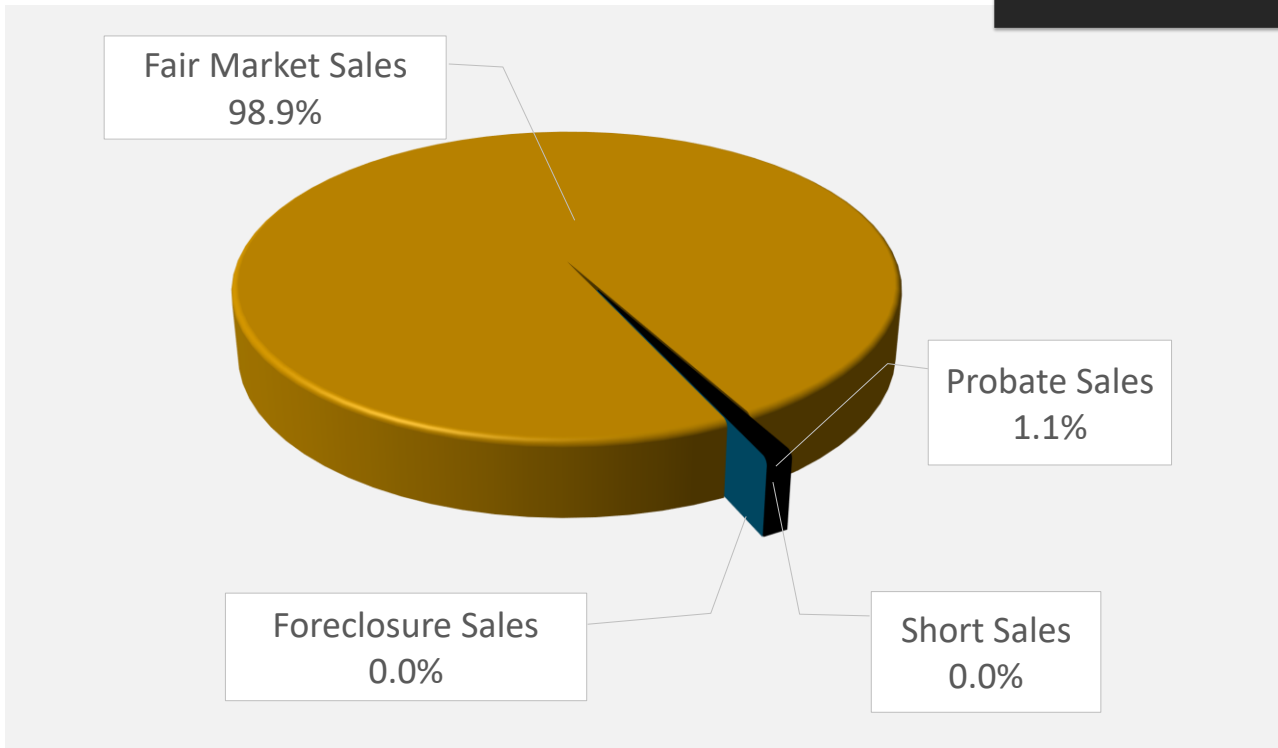
SCAN CODE
To view the video
SALES REPORT



OCTOBER 2023

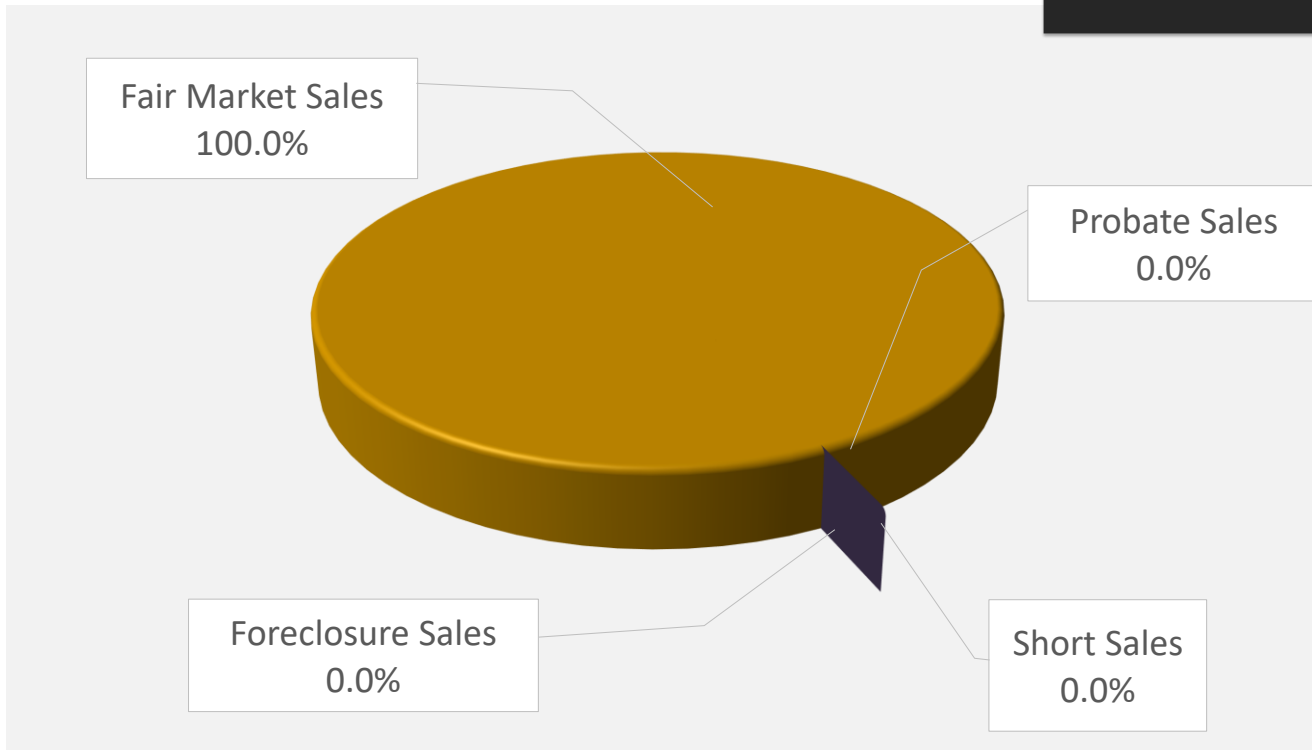
MOUNTAIN HOUSE REAL ESTATE SALES

Sold Homes Summary



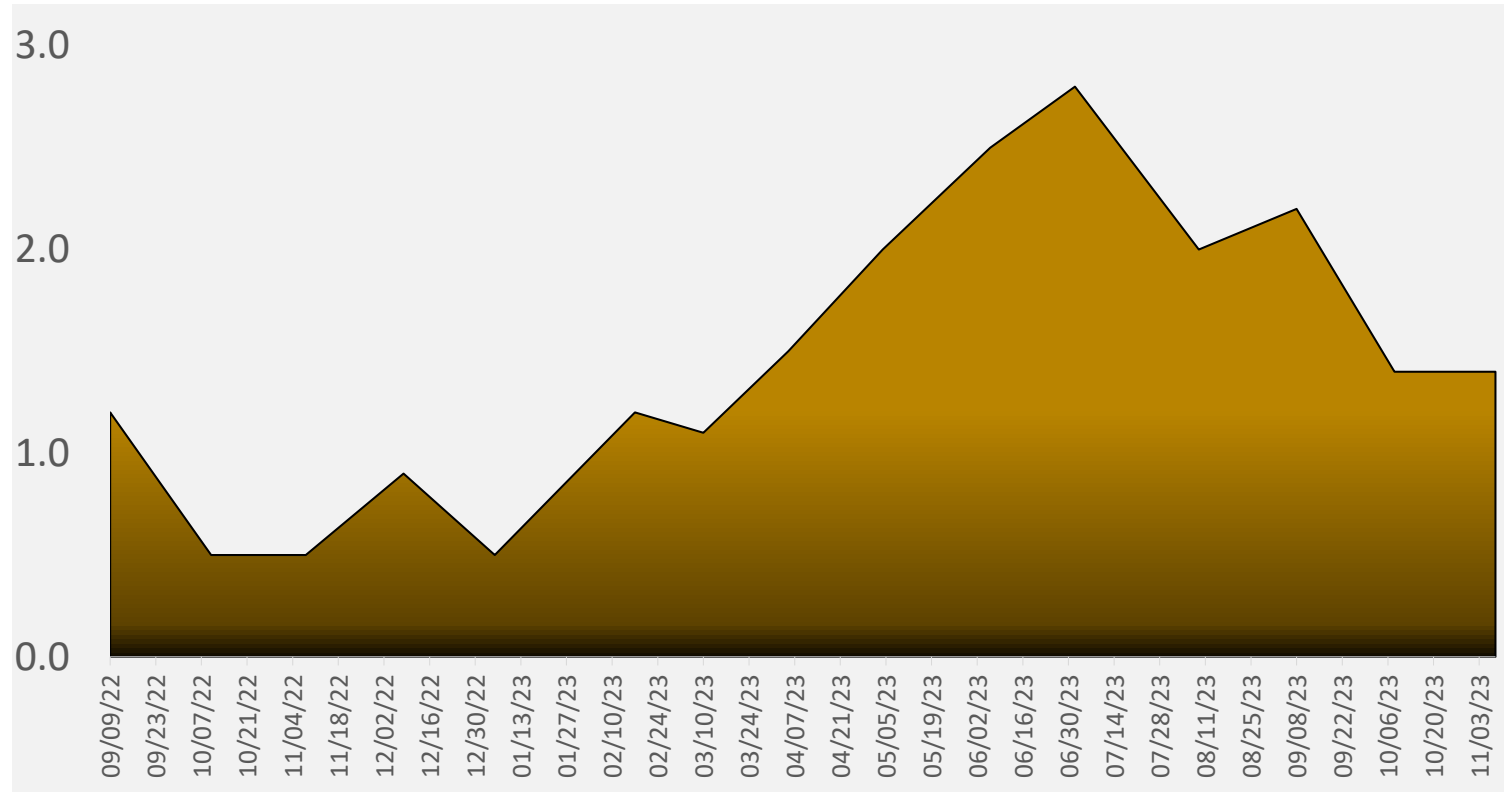
Available Homes

12

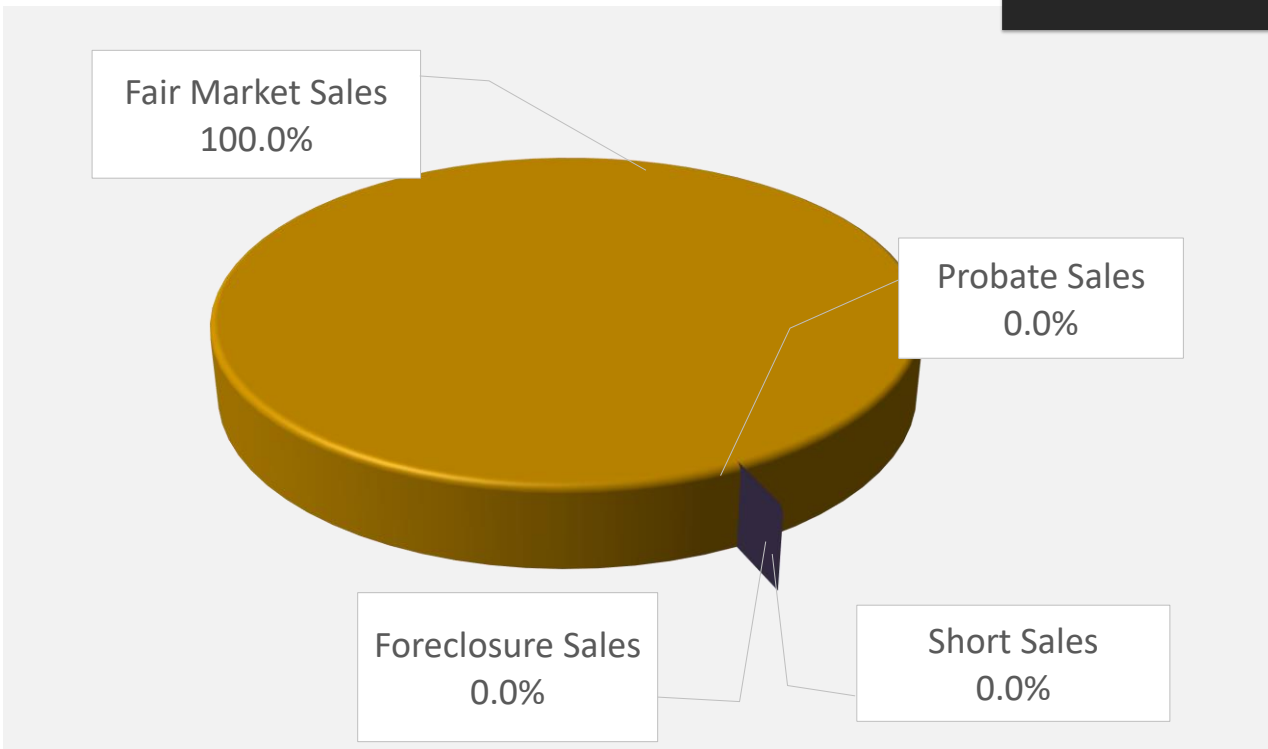




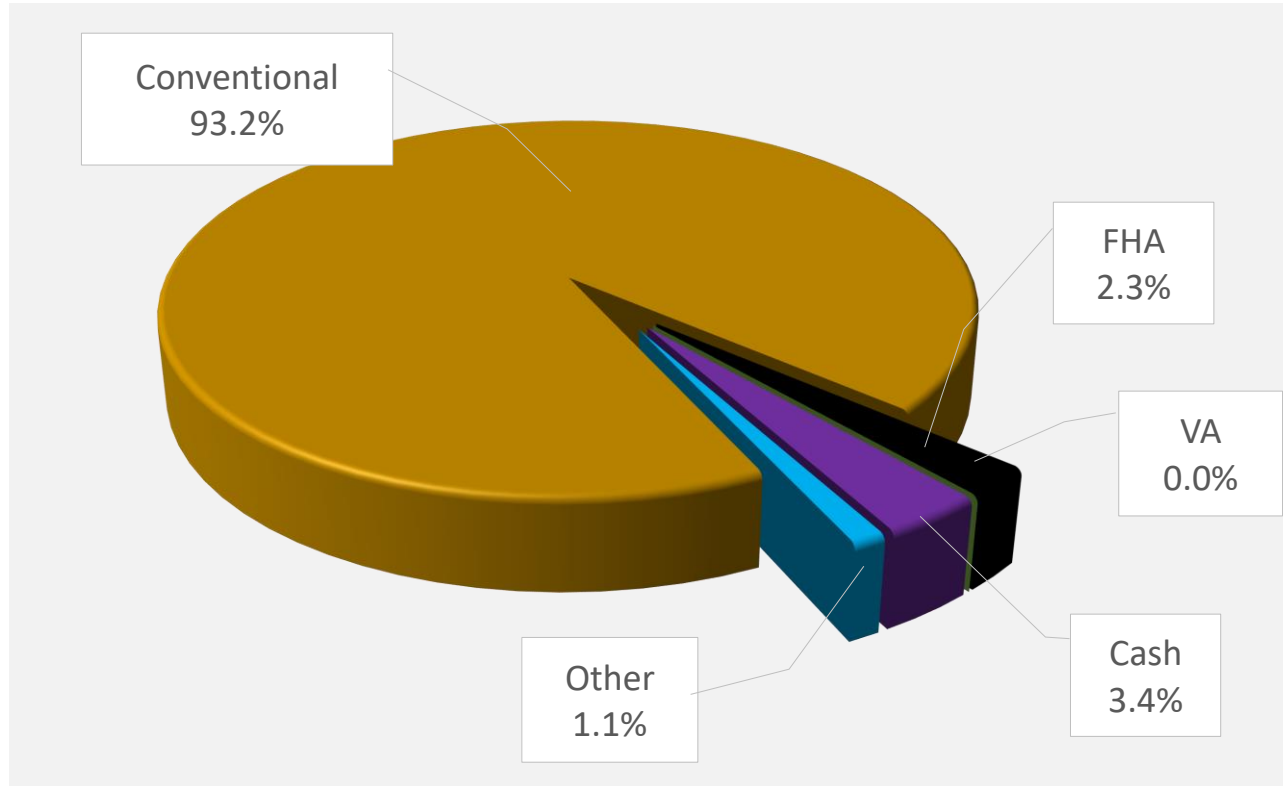
Months of Remaining Inventory



Pending Homes



New Financing Type





State of the Market

MARKET TIMING:

11.8 Average days on market for homes in escrow.

1.4 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
0.00%

16.67%

0
Available homes are short sales.

0
Available homes are bank owned (REO).

0
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

0.00%

Of homes are pending for less than the original asking price.

0
Pending homes are short sales.

0
Pending homes are bank owned (REO).

12 HOMES FOR SALE

8 HOMES IN ESCROW

MARKET STATISTICS:

9
Homes sold in the past 30 days.

88
Homes sold in the past 6 months.

25
Homes sold in the past 60 days.

Average price per square foot in the past 30 days.
\$418.97

Average selling price in the past 6 months.
\$1,024,936

2,458
Average square footage for home sold in the past 30 days.

88.9% Homes sold above original listed price in past 30 days.

103.4% Average Asked to Sold Ratio in the past 30 days.

102.8% Median Asked to Sold Ratio

0 Sold homes that were bank owned.

0 Sold homes that were short

MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

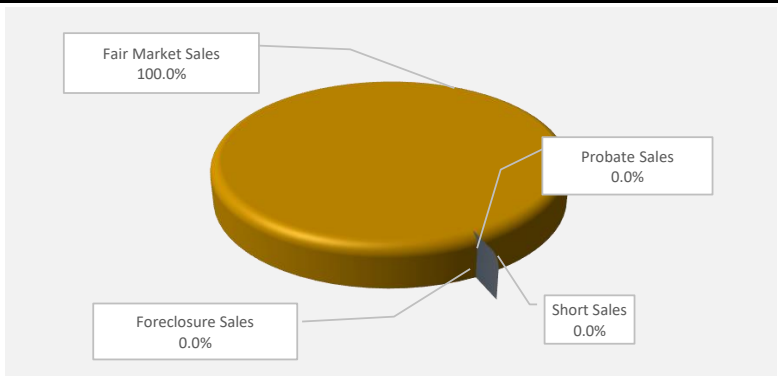
Prepared: 11/08/23

12 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	12	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 569,500
Average	\$ 1,221,303
High	\$ 2,649,000
Average DOM:	31.1

Occupancy	Homes	Percentage
Occupied	12	100.0%
Vacant	0	0.0%

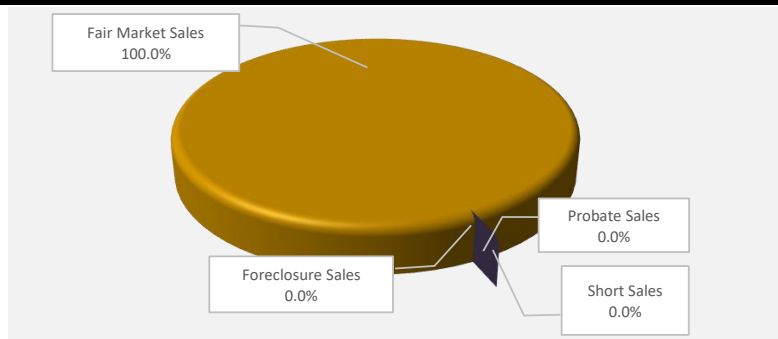


8 Listed in the past 30 days.
10 Listed in the past 60 days.

8 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	8	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 722,250
Average	\$ 965,731
High	\$ 1,288,500
Average DOM:	11.8

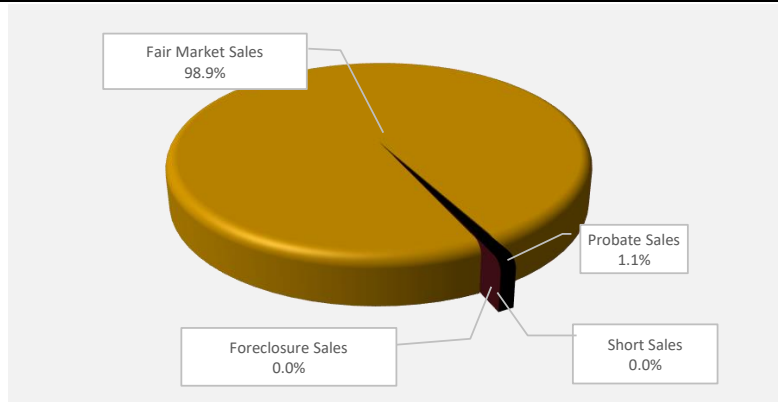


Sold Homes Summary

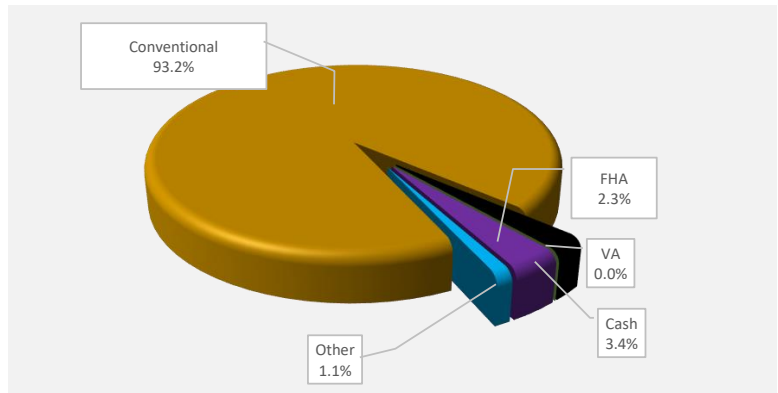
9 Sold in the past 30 days
25 Sold in the past 60 days
88 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	87	98.9%
Probate Sales	1	1.1%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 539,999
Average	\$ 972,853
High	\$ 1,499,999
Average DOM:	12.9



New Financing Type	Homes	Percentage
Conventional	82	93.2%
FHA	2	2.3%
VA	0	0.0%
Cash	3	3.4%
Other	1	1.1%
		100.0%



MOUNTAIN HOUSE REAL ESTATE SALES SUMMARY

Prepared: 11/08/23			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$599,999	1	1	0	0.00%
\$600,000	to	\$624,999	0	0	0	
\$625,000	to	\$649,999	0	0	0	
\$650,000	to	\$674,999	0	0	0	
\$675,000	to	\$699,999	1	1	0	0.00%
\$700,000	to	\$724,999	1	0	1	100.00%
\$725,000	to	\$749,999	0	0	0	
\$750,000	to	\$774,999	0	0	0	
\$775,000	to	\$799,999	0	0	0	
\$800,000	to	\$824,999	0	0	0	
\$825,000	to	\$849,999	0	0	0	
\$850,000	to	\$874,999	0	0	0	
\$875,000	to	\$899,999	3	1	2	66.67%
\$900,000	to	\$924,999	0	0	0	
\$925,000	to	\$949,999	3	1	2	66.67%
\$950,000	to	\$974,999	0	0	0	
\$975,000	to	\$999,999	1	0	1	100.00%
\$1,000,000	to	\$1,024,999	0	0	0	
\$1,025,000	to	\$1,049,999	0	0	0	
\$1,050,000	to	\$1,074,999	2	1	1	50.00%
\$1,075,000	to	\$1,099,999	1	1	0	0.00%
\$1,100,000	to	\$1,124,999	0	0	0	
\$1,125,000	to	\$1,149,999	0	0	0	
\$1,150,000	and up		7	6	1	14.29%
TOTAL			20	12	8	40.00%

MARKET TIMING:

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1.4 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

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0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

16.67% Available homes have had price reductions since being listed.

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