



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

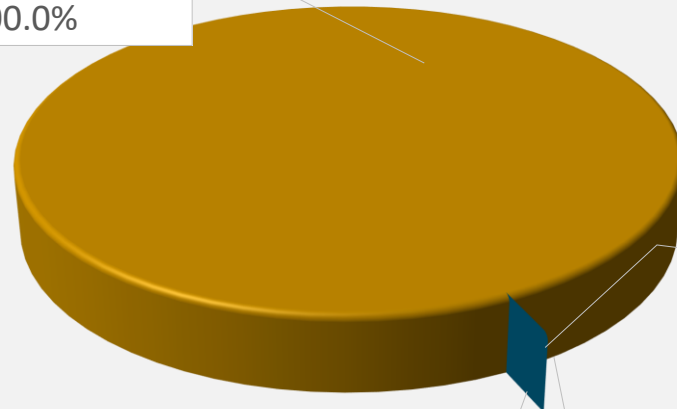
OCTOBER 2023

PLEASANTON REAL ESTATE SALES REPORT

Sold Homes Summary

33

Fair Market Sales
100.0%



Probate Sales
0.0%

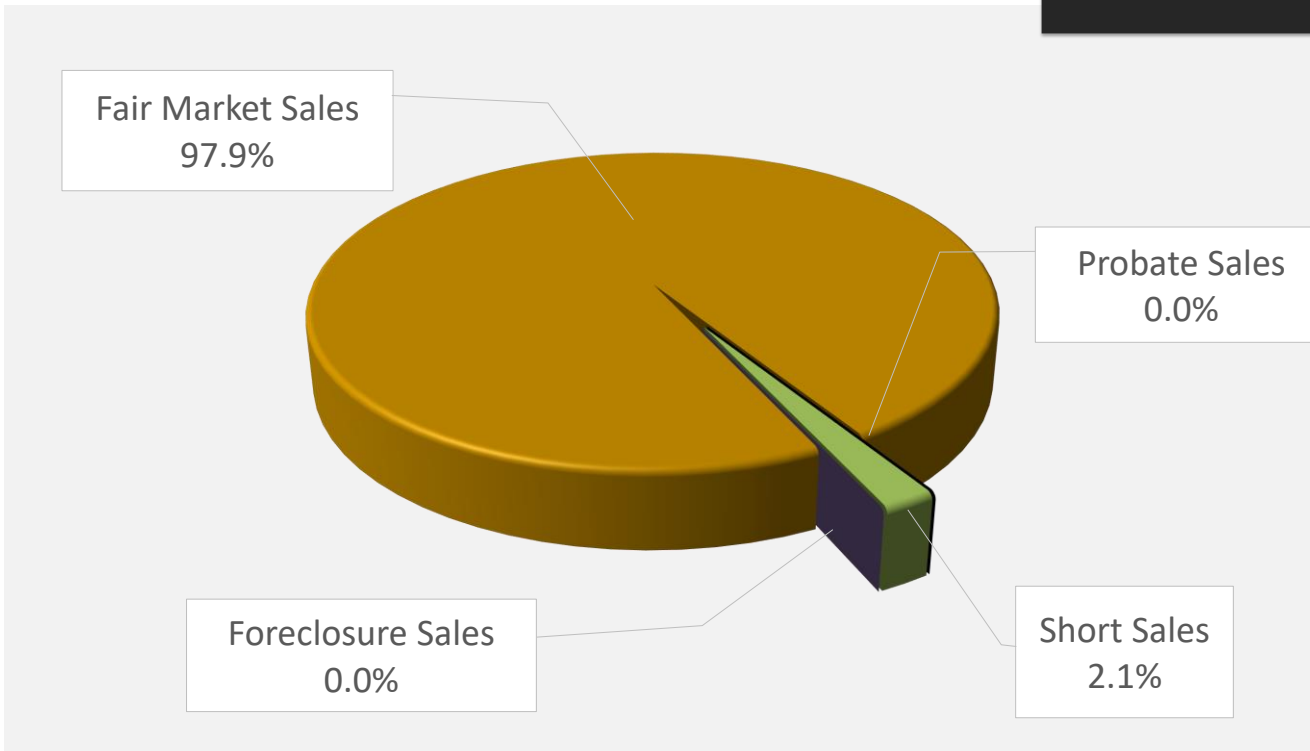
Foreclosure Sales
0.0%

Short Sales
0.0%



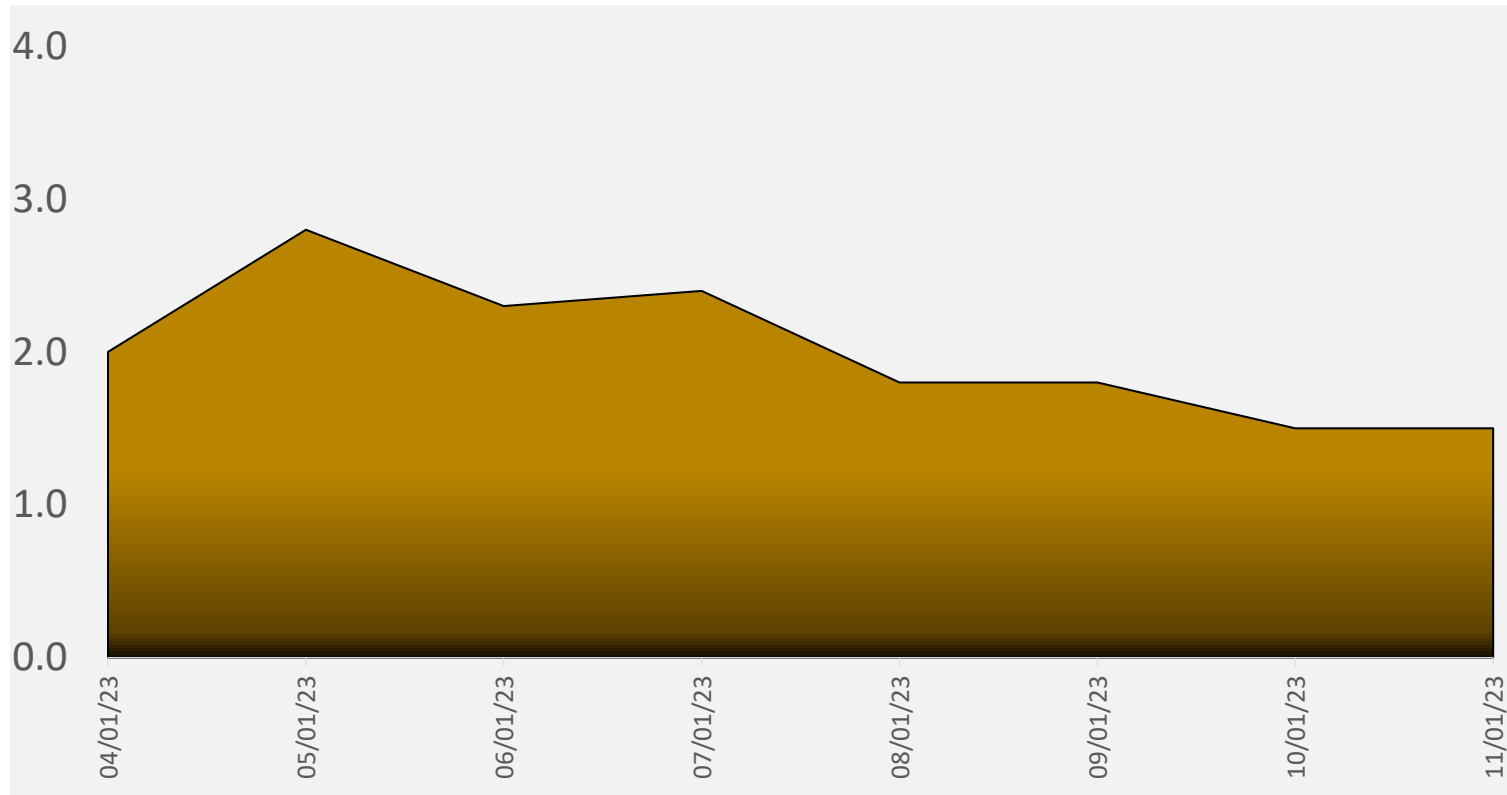
Available Homes

48





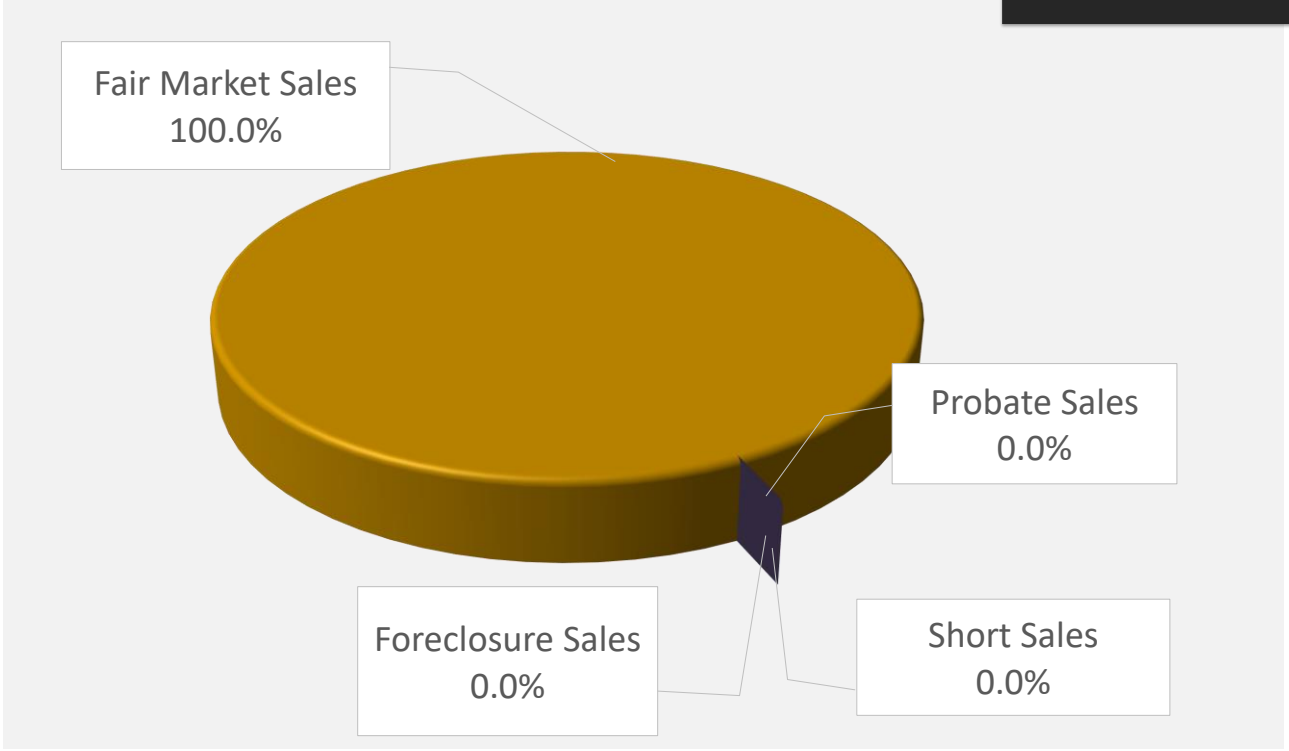
Months of Remaining Inventory



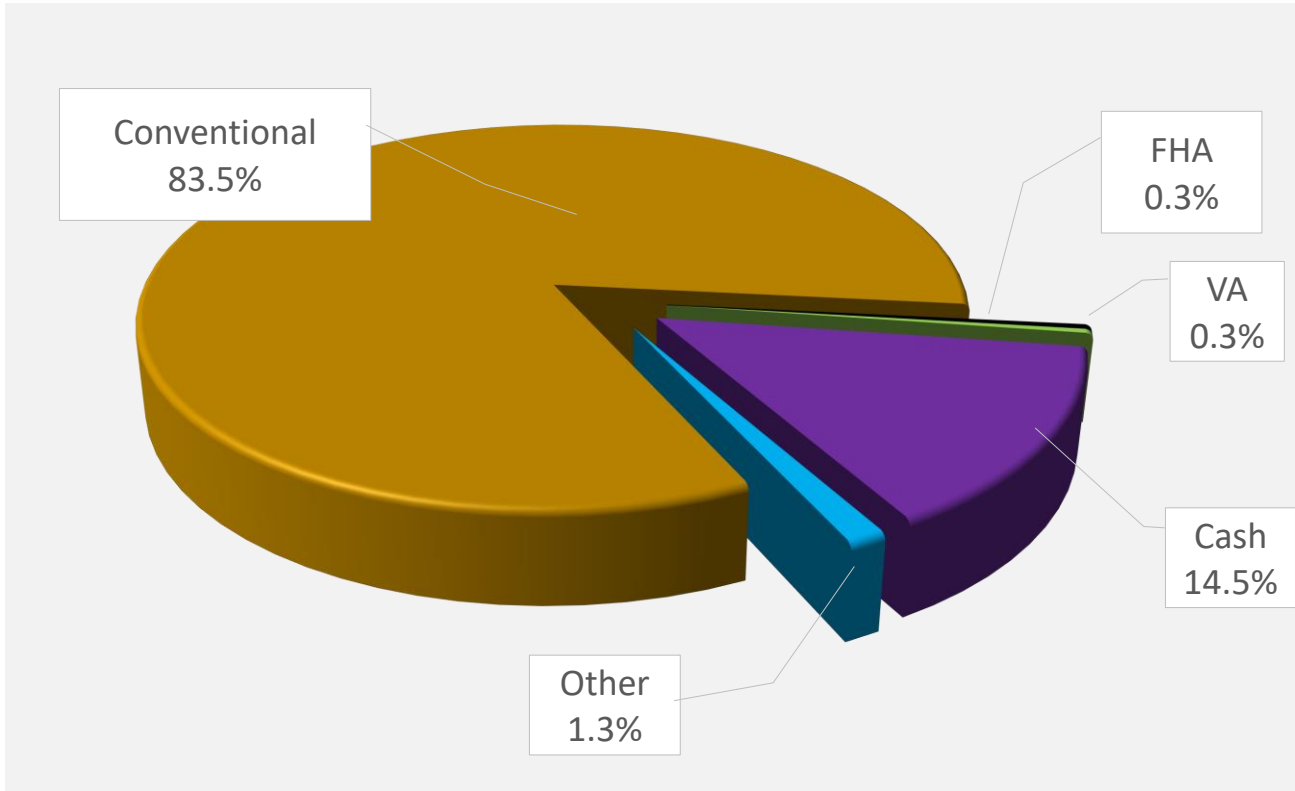


Pending Homes

33



New Financing Type





State of the Market

MARKET TIMING:

13.4 Average days on market for homes in escrow.

1.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
2.08%

27.08%

0

Available homes are short sales.

0

Available homes are bank owned (REO).

1

Available homes are vacant (includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

9.09%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).



MARKET STATISTICS:

33

Homes sold in the past 30 days.

310

Homes sold in the past 6 months.

78

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$820.95

Average selling price in the past 6 months.

\$1,749,146

2,155

Average square footage for home sold in the past 30 days.

54.5%

Homes sold above original listed price in past 30 days.

102.3%

Average Asked to Sold Ratio in the past 30 days.

100.7%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

PLEASANTON REAL ESTATE SALES SUMMARY

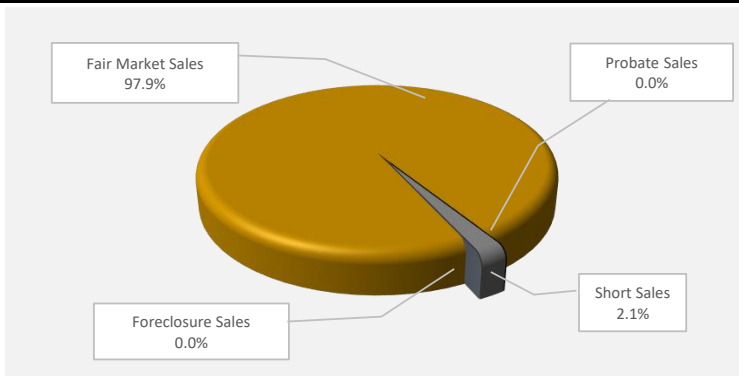
Prepared: 11/08/23

48 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	47	97.9%
Probate Sales	0	0.0%
Short Sales	1	2.1%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 538,000
Average	\$ 2,487,773
High	\$ 8,998,000
Average DOM:	41.8

Occupancy	Homes	Percentage
Occupied	47	97.9%
Vacant	1	2.1%

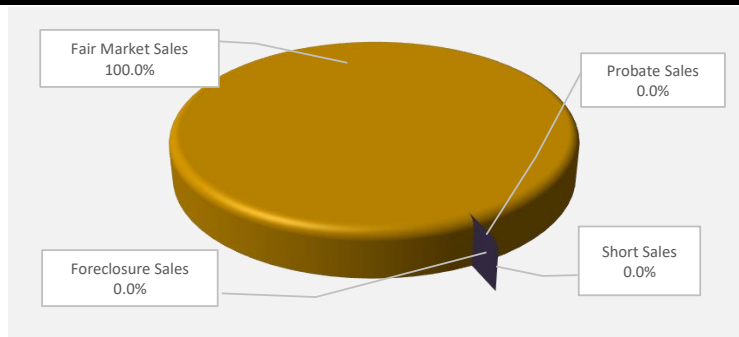


29 Listed in the past 30 days.
35 Listed in the past 60 days.

33 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	33	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 499,000
Average	\$ 1,703,361
High	\$ 4,052,000
Average DOM:	13.4

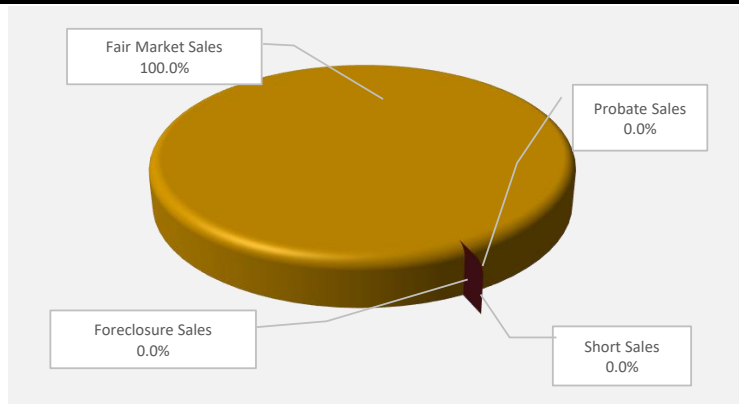


Sold Homes Summary

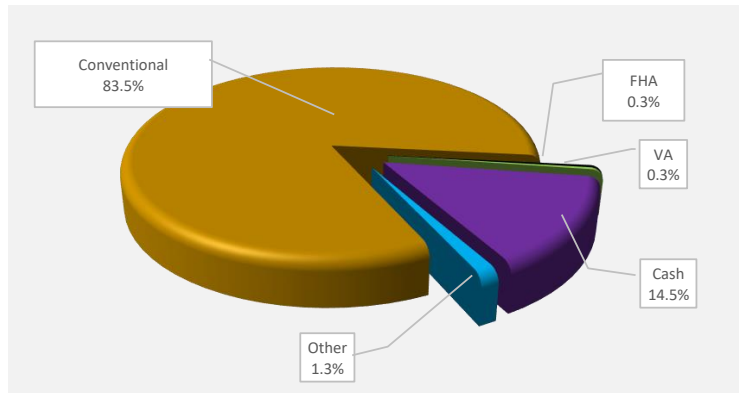
33 Sold in the past 30 days
78 Sold in the past 60 days
310 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	310	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 429,995
Average	\$ 1,711,044
High	\$ 5,550,000
Average DOM:	13.5



New Financing Type	Homes	Percentage
Conventional	259	83.5%
FHA	1	0.3%
VA	1	0.3%
Cash	45	14.5%
Other	4	1.3%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 11/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$799,999	5	2	3	60.00%
\$800,000	to \$899,999	5	2	3	60.00%
\$900,000	to \$999,999	4	2	2	50.00%
\$1,000,000	to \$1,099,999	1	0	1	100.00%
\$1,100,000	to \$1,199,999	1	0	1	100.00%
\$1,200,000	to \$1,299,999	7	3	4	57.14%
\$1,300,000	to \$1,399,999	8	7	1	12.50%
\$1,400,000	to \$1,499,999	3	1	2	66.67%
\$1,500,000	to \$1,599,999	4	3	1	25.00%
\$1,600,000	to \$1,699,999	4	1	3	75.00%
\$1,700,000	to \$1,799,999	6	4	2	33.33%
\$1,800,000	to \$1,899,999	3	0	3	100.00%
\$1,900,000	to \$1,999,999	2	1	1	50.00%
\$2,000,000	to \$2,099,999	1	1	0	0.00%
\$2,100,000	to \$2,199,999	1	1	0	0.00%
\$2,200,000	to \$2,299,999	0	0	0	
\$2,300,000	to \$2,399,999	2	2	0	0.00%
\$2,400,000	to \$2,499,999	0	0	0	
\$2,500,000	to \$2,599,999	3	2	1	33.33%
\$2,600,000	to \$2,699,999	2	2	0	0.00%
\$2,700,000	to \$2,799,999	0	0	0	
\$2,800,000	to \$2,899,999	1	1	0	0.00%
\$2,900,000	to \$2,999,999	0	0	0	
\$3,000,000	to \$3,099,999	0	0	0	
\$3,100,000	and up	18	13	5	27.78%
TOTAL		81	48	33	40.74%

MARKET TIMING:

13.4 Average days on market for homes in escrow.

1.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

1 Available homes are vacant (includes REO). Vacancy rate: 2.08%

27.08% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

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9.09% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$1,749,146 Average selling price in the past 6 months.

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100.7% Median Asked to Sold Ratio in the past 30 days.

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