



SCAN CODE
To view the video
SALES REPORT

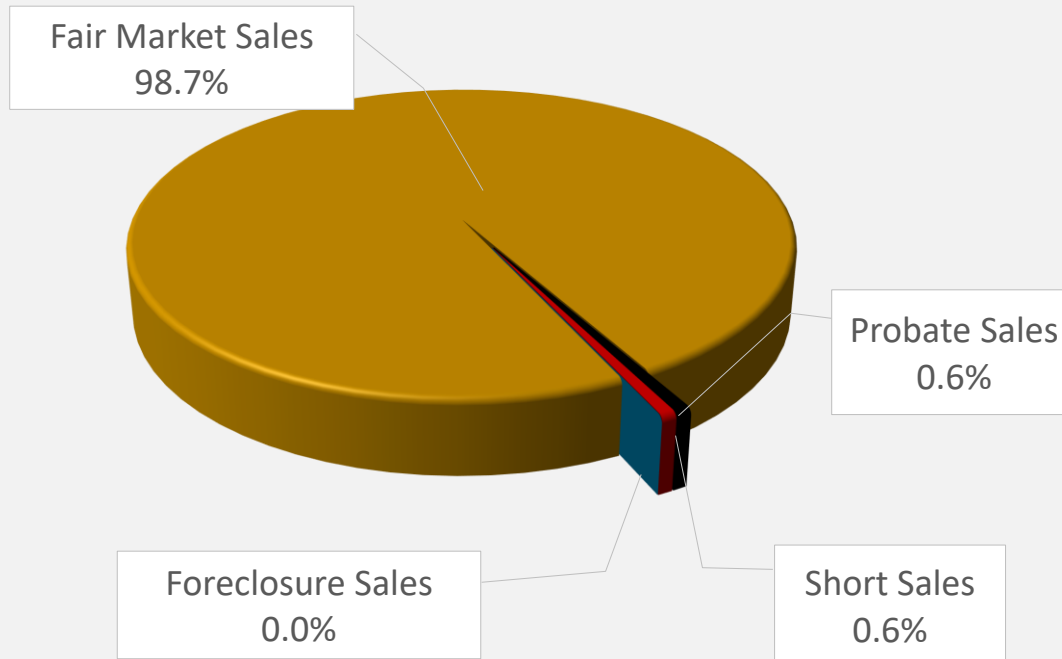


SEPTEMBER 2023

LATHROP REAL ESTATE SALES

Sold Homes Summary

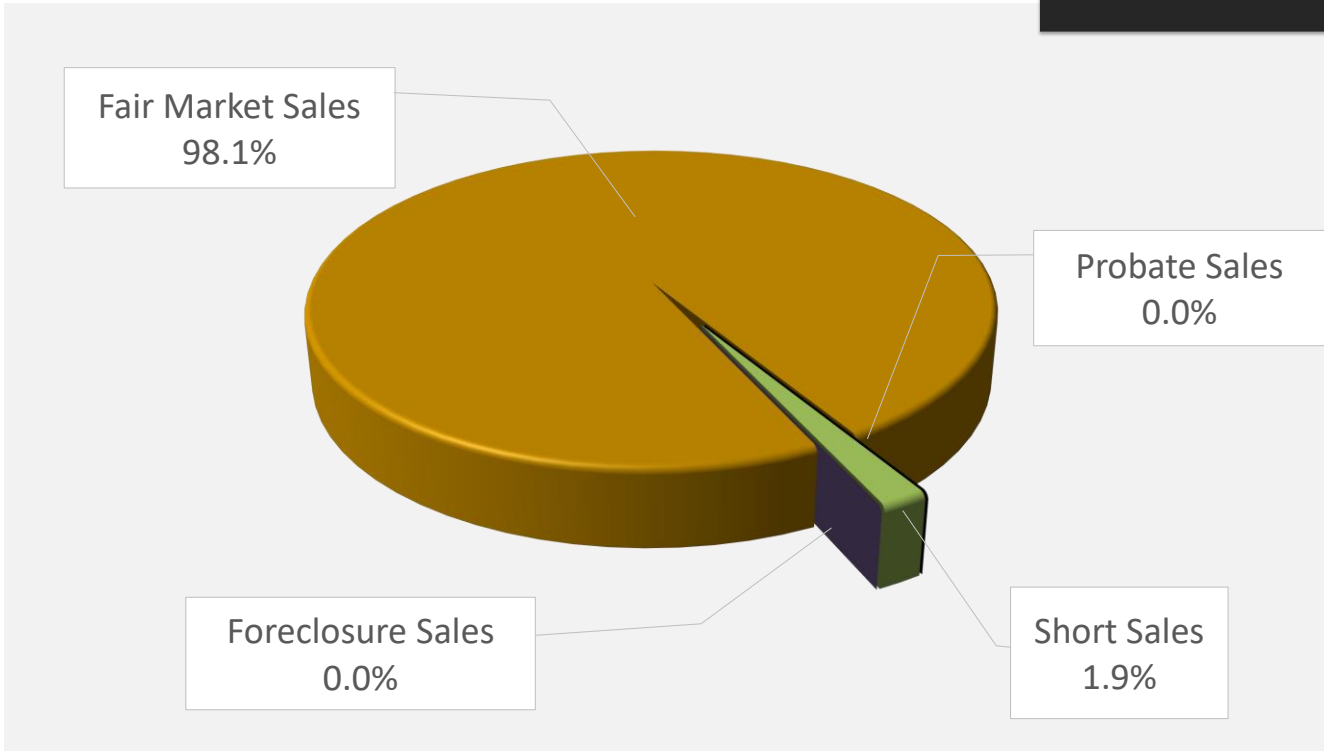
22





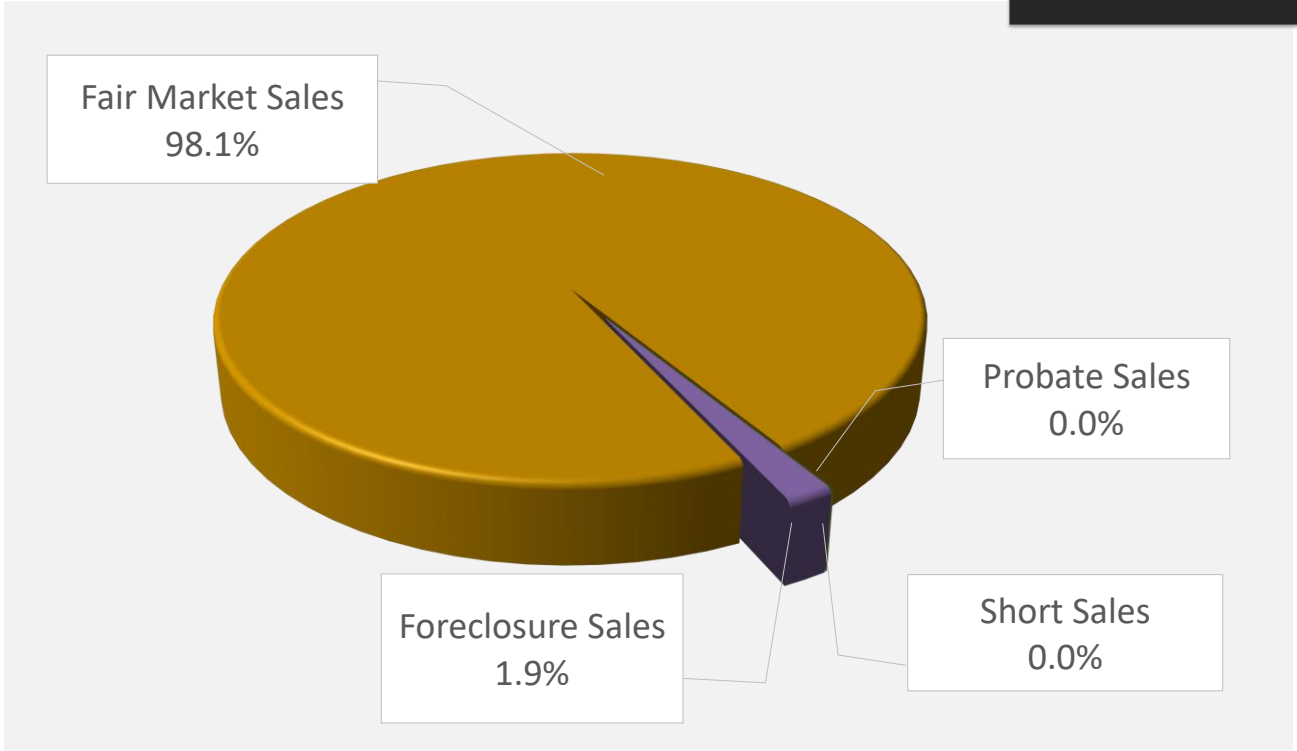
Available Homes

54



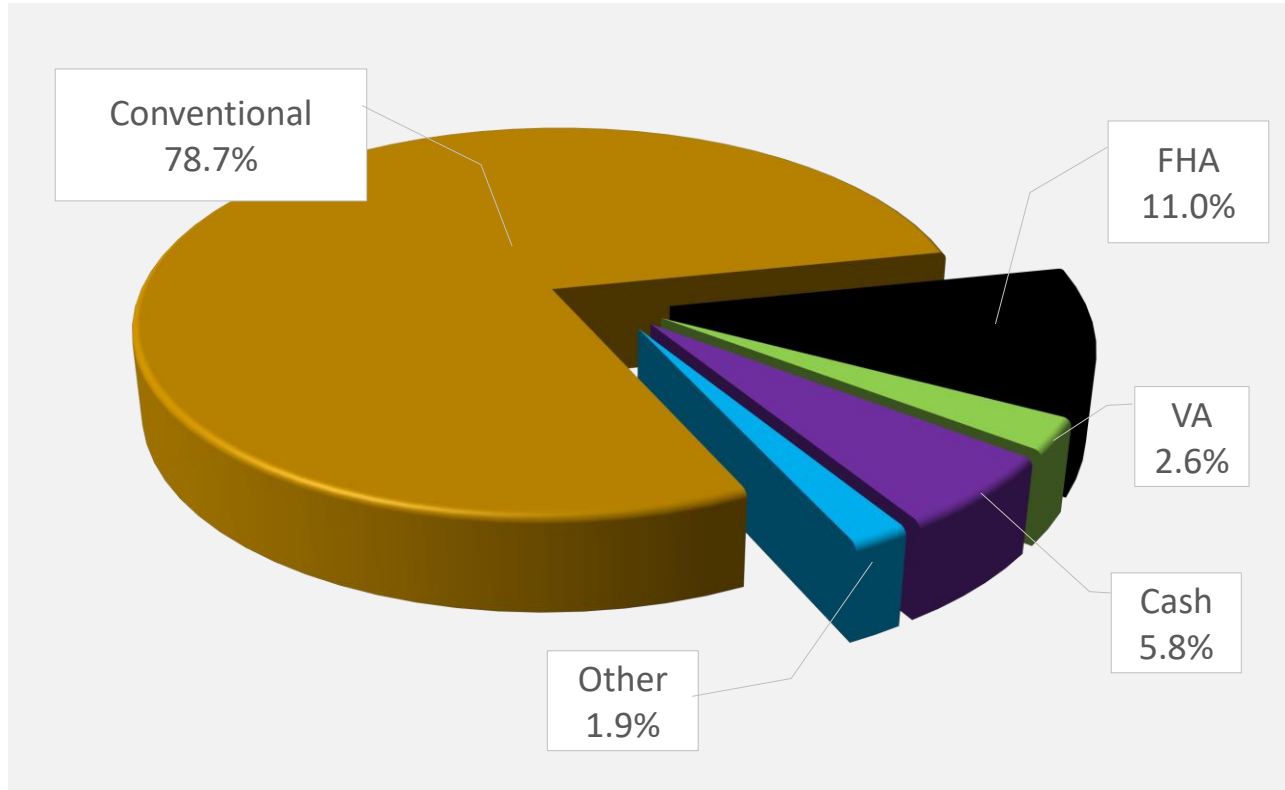
Pending Homes

54



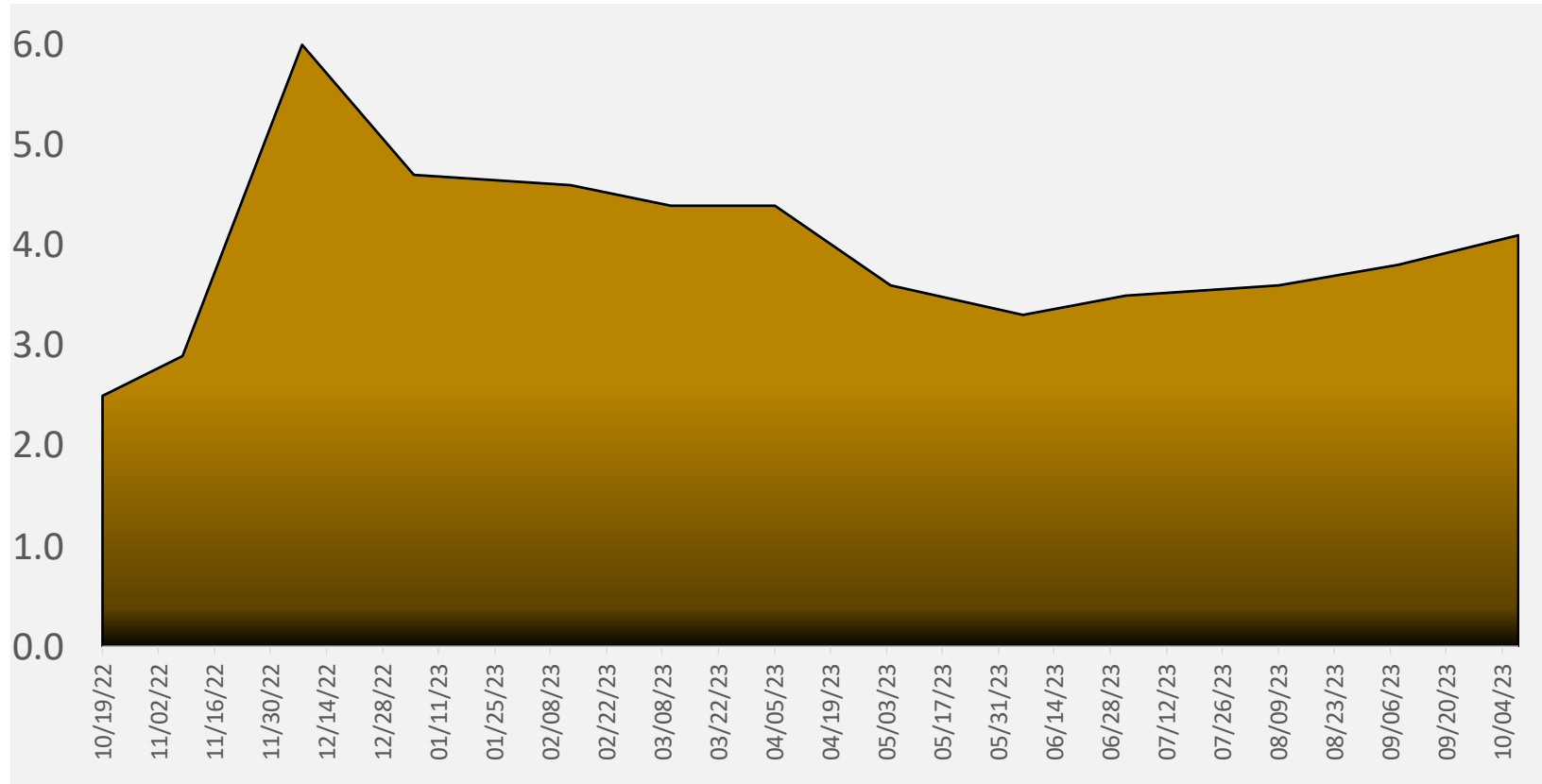


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

34.3 Average days on market for homes in escrow.

4.1 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
7.41%

27.78%

0
Available homes are short sales.

0
Available homes are bank owned (REO).

4
Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
1.85%

25.93%

0
Pending homes are short sales.

1
Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.



MARKET STATISTICS:

18

Homes sold in the past 30 days.

155

Homes sold in the past 6 months.

45

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$310.60

Average selling price in the past 6 months.

\$706,391

2,346

Average square footage for home sold in the past 30 days.

55.6% Homes sold above original listed price in past 30 days.

100.4% Average Asked to Sold Ratio in the past 30 days.

100.4% Median Asked to Sold Ratio in the past 30 days.

0 Sold homes that were bank owned.

1 Sold homes that were short sales.

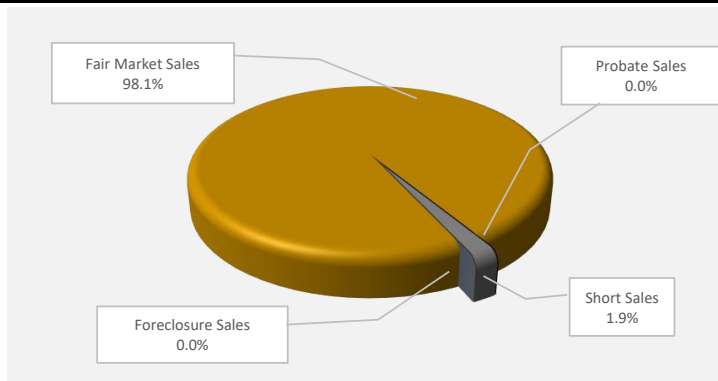
LATHROP REAL ESTATE SALES SUMMARY

Prepared: 10/08/23

54 Available Homes

| Existing Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 53 | 98.1% |
| Probate Sales | 0 | 0.0% |
| Short Sales | 1 | 1.9% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 499,500 |
| Average | \$ 792,828 |
| High | \$ 1,349,999 |
| Average DOM: | 56.3 |



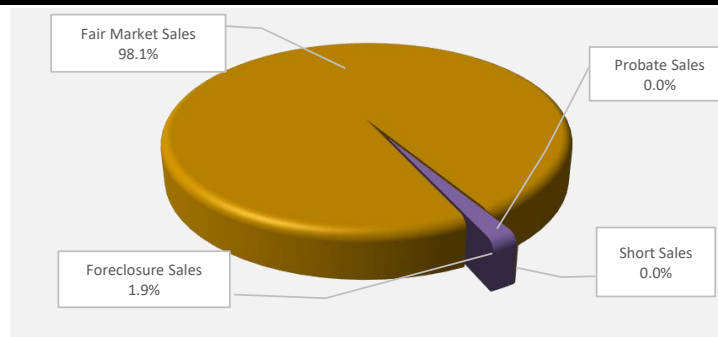
17 Listed in the past 30 days.
35 Listed in the past 60 days.

| Occupancy | Homes | Percentage |
|-----------|-------|------------|
| Occupied | 50 | 92.6% |
| Vacant | 4 | 7.4% |

54 Pending Homes

| Existing Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 53 | 98.1% |
| Probate Sales | 0 | 0.0% |
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 1 | 1.9% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 325,000 |
| Average | \$ 671,922 |
| High | \$ 1,143,333 |
| Average DOM: | 34.3 |

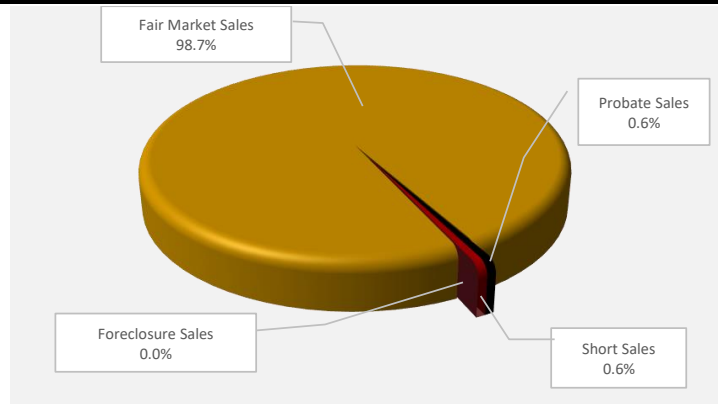


Sold Homes Summary

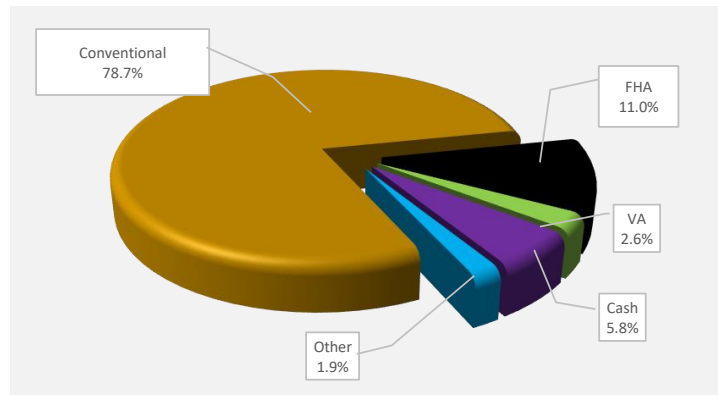
22 Sold in the past 30 days
47 Sold in the past 60 days
155 Sold in the past 6 months

| Previous Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 153 | 98.7% |
| Probate Sales | 1 | 0.6% |
| Short Sales | 1 | 0.6% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 269,000 |
| Average | \$ 709,471 |
| High | \$ 1,299,999 |
| Average DOM: | 40.1 |



| New Financing Type | Homes | Percentage |
|--------------------|-------|---------------|
| Conventional | 122 | 78.7% |
| FHA | 17 | 11.0% |
| VA | 4 | 2.6% |
| Cash | 9 | 5.8% |
| Other | 3 | 1.9% |
| | | 100.0% |



LATHROP REAL ESTATE SALES SUMMARY

| Prepared: 10/08/23 | | TOTAL IN PRICE BRACKET | HOMES FOR SALE | HOMES IN ESCROW | % WITH OFFERS |
|--------------------|----------------|------------------------|----------------|-----------------|---------------|
| \$0 | to \$424,999 | 2 | 0 | 2 | 100.00% |
| \$425,000 | to \$449,999 | 0 | 0 | 0 | |
| \$450,000 | to \$474,999 | 0 | 0 | 0 | |
| \$475,000 | to \$499,999 | 6 | 2 | 4 | 66.67% |
| \$500,000 | to \$524,999 | 4 | 3 | 1 | 25.00% |
| \$525,000 | to \$549,999 | 2 | 1 | 1 | 50.00% |
| \$550,000 | to \$574,999 | 3 | 1 | 2 | 66.67% |
| \$575,000 | to \$599,999 | 11 | 5 | 6 | 54.55% |
| \$600,000 | to \$624,999 | 2 | 0 | 2 | 100.00% |
| \$625,000 | to \$649,999 | 13 | 4 | 9 | 69.23% |
| \$650,000 | to \$674,999 | 2 | 0 | 2 | 100.00% |
| \$675,000 | to \$699,999 | 14 | 8 | 6 | 42.86% |
| \$700,000 | to \$724,999 | 6 | 4 | 2 | 33.33% |
| \$725,000 | to \$749,999 | 6 | 2 | 4 | 66.67% |
| \$750,000 | to \$774,999 | 4 | 2 | 2 | 50.00% |
| \$775,000 | to \$799,999 | 1 | 0 | 1 | 100.00% |
| \$800,000 | to \$824,999 | 2 | 1 | 1 | 50.00% |
| \$825,000 | to \$849,999 | 4 | 2 | 2 | 50.00% |
| \$850,000 | to \$874,999 | 1 | 1 | 0 | 0.00% |
| \$875,000 | to \$899,999 | 5 | 2 | 3 | 60.00% |
| \$900,000 | to \$924,999 | 2 | 2 | 0 | 0.00% |
| \$925,000 | to \$949,999 | 4 | 2 | 2 | 50.00% |
| \$950,000 | to \$974,999 | 2 | 1 | 1 | 50.00% |
| \$975,000 | to \$999,999 | 3 | 3 | 0 | 0.00% |
| \$1,000,000 | to \$1,024,999 | 0 | 0 | 0 | |
| \$1,025,000 | to \$1,049,999 | 0 | 0 | 0 | |
| \$1,050,000 | to \$1,074,999 | 0 | 0 | 0 | |
| \$1,075,000 | and up | 9 | 8 | 1 | 11.11% |
| TOTAL | | 108 | 54 | 54 | 50.00% |

MARKET TIMING:

34.3 Average days on market for homes in escrow.

4.1 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

4 Available homes are vacant (includes REO). Vacancy rate: 7.41%

27.78% Available homes have had price reductions since being listed.

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0 Pending homes are short sales. Short Sale Percentage: 0.00%

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25.93% Of homes are pending for less than the original asking price.

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0 Sold homes that were bank owned. REO percentage: 0.00%