



**SCAN CODE**  
To view the video  
SALES REPORT



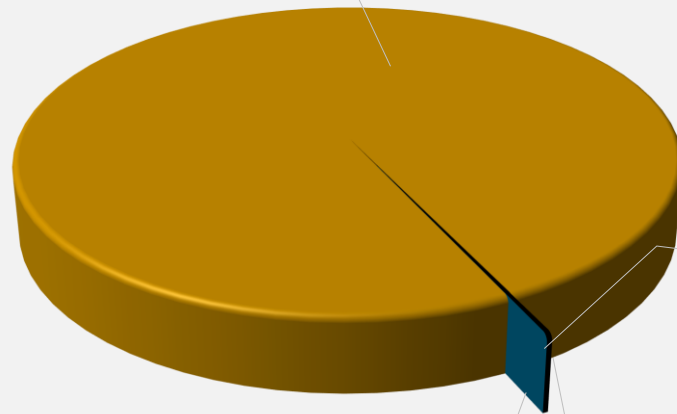
# SEPTEMBER 2023

LIVERMORE REAL ESTATE SALES REPORT

# Sold Homes Summary

57

Fair Market Sales  
99.8%



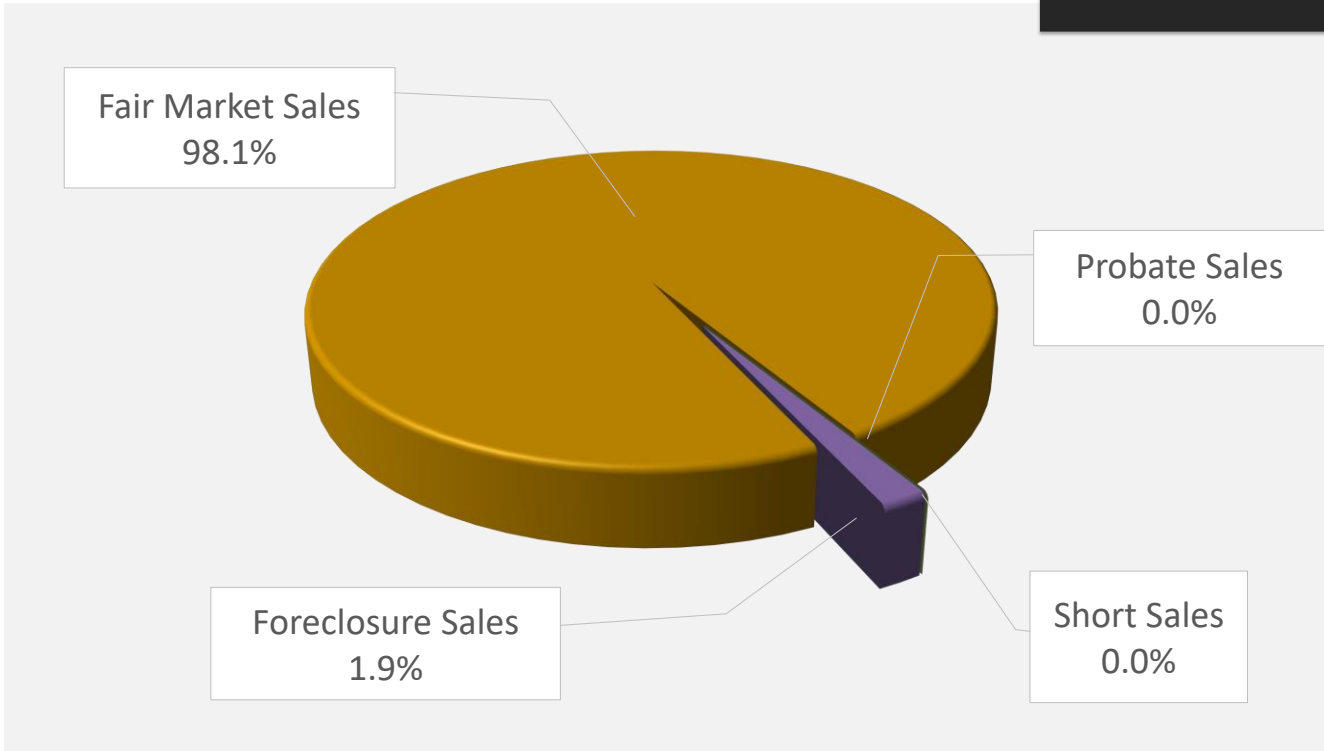
Probate Sales  
0.2%

Foreclosure Sales  
0.0%

Short Sales  
0.0%

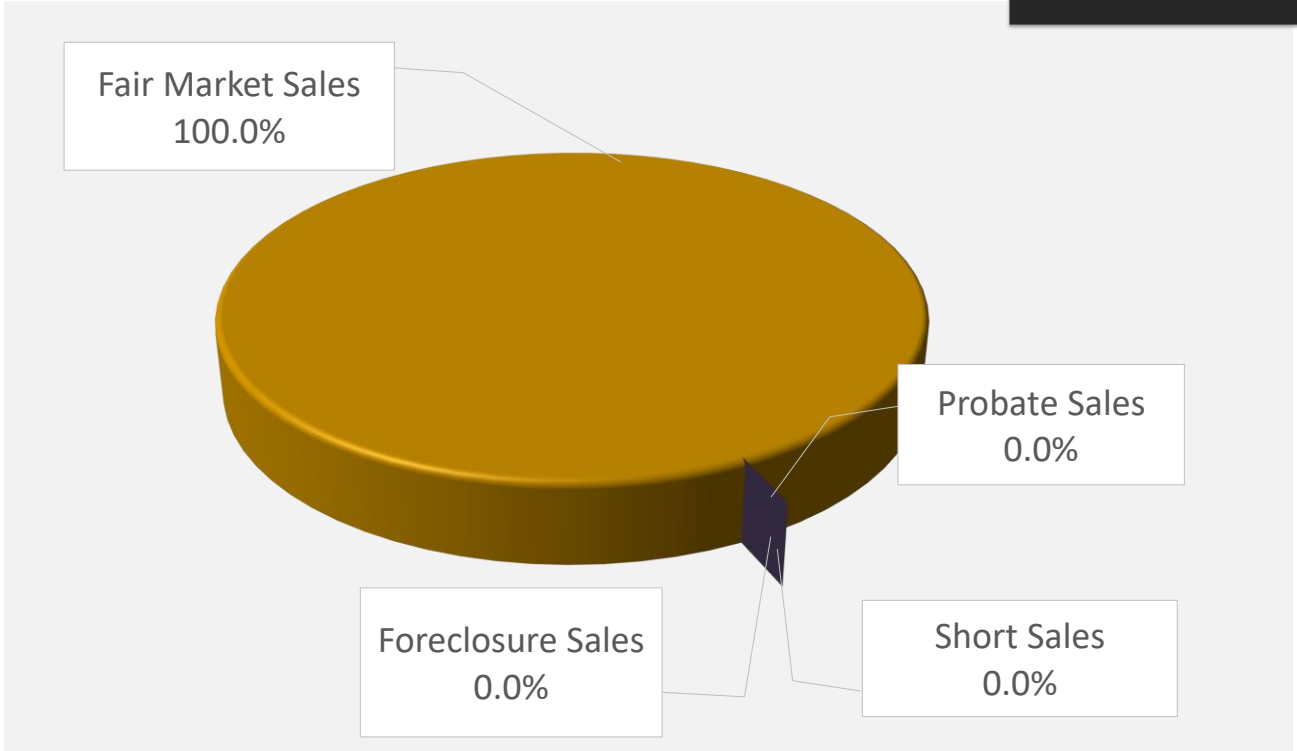
# Available Homes

54

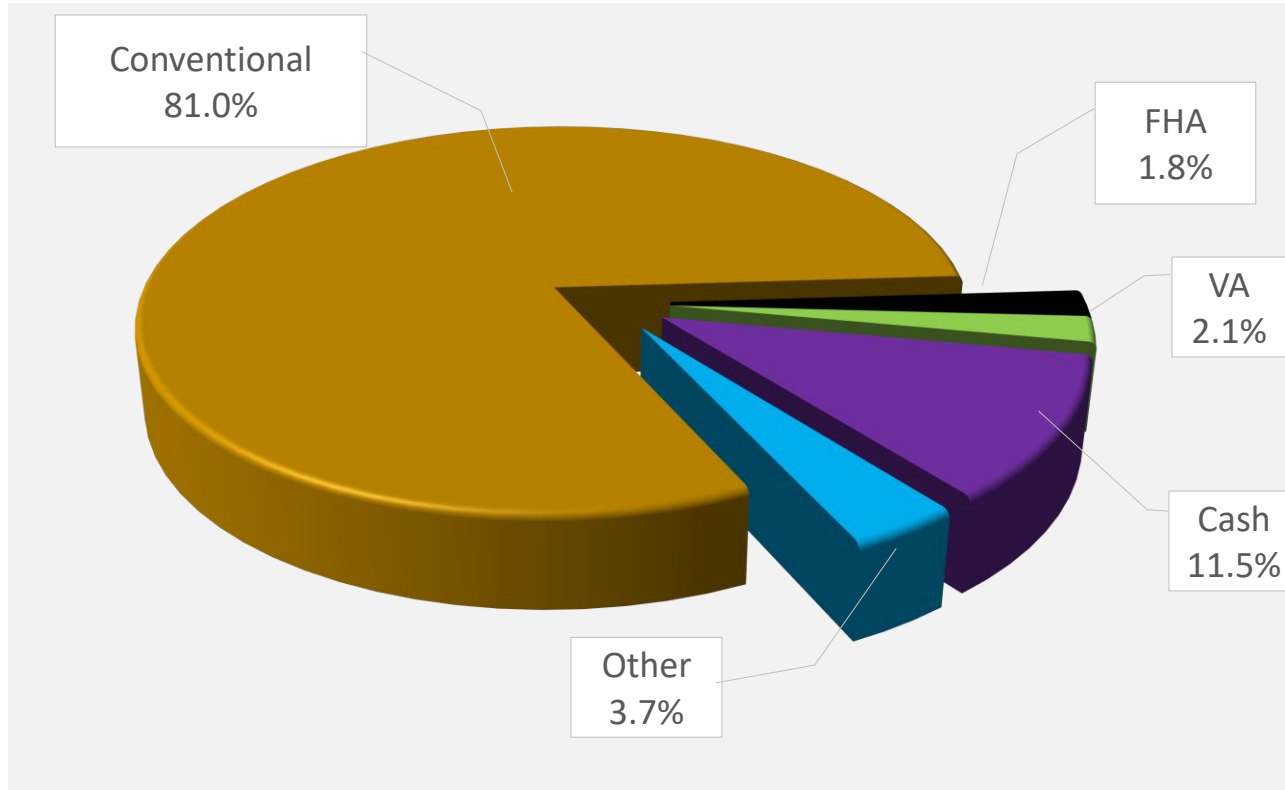


# Pending Homes

64

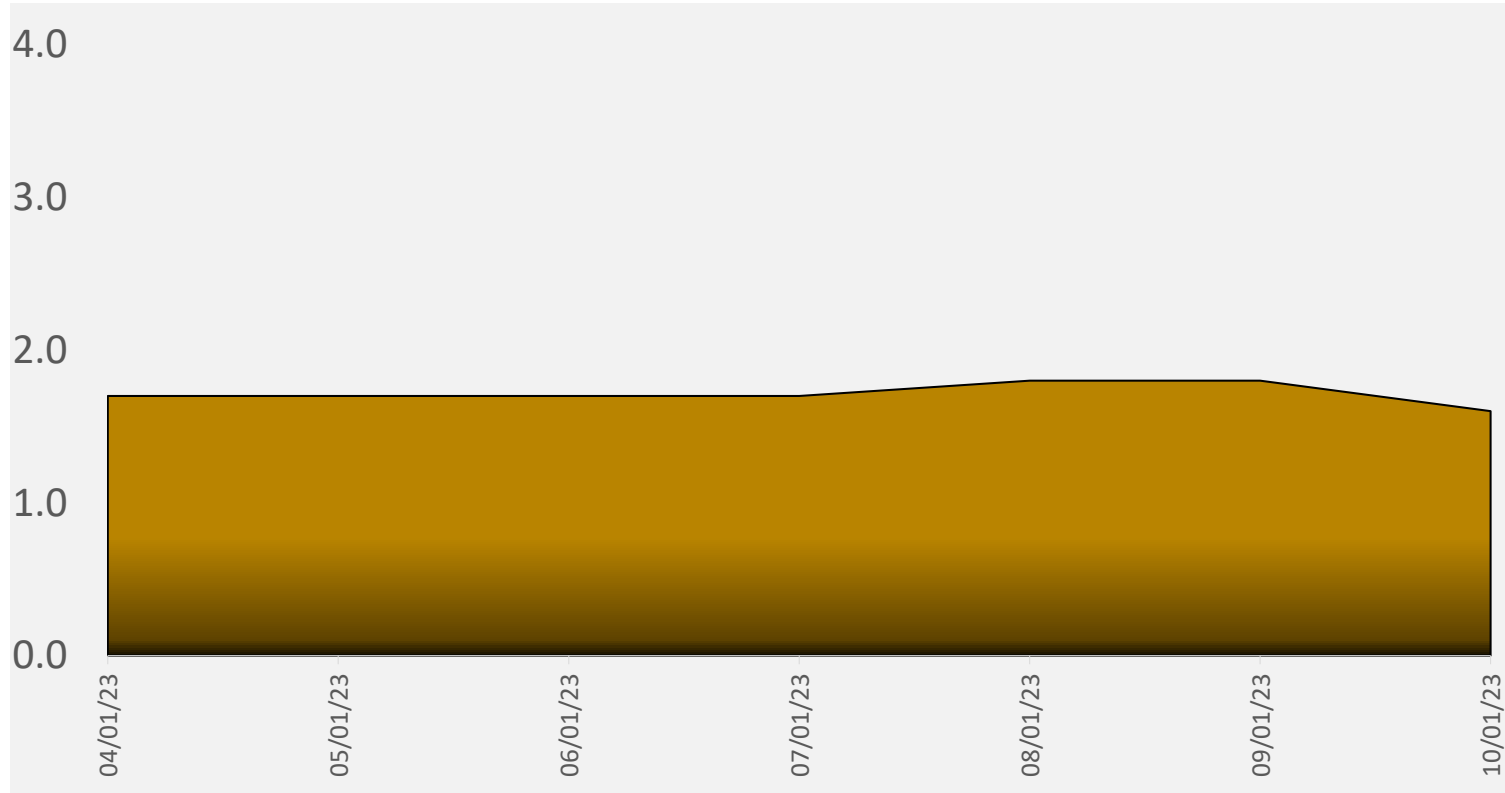


## New Financing Type





## Months of Remaining Inventory





# State of the Market

## MARKET TIMING:

14.5

Average days on market for homes in escrow.

1.6

Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

3.70%

37.04%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

2

Available homes are vacant (includes REO)

## PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

18.75%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).



## MARKET STATISTICS:

57

Homes sold in the past 30 days.

436

Homes sold in the past 6 months.

129

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$678.81

Average selling price in the past 6 months.

\$1,230,437

1,862

Average square footage for home sold in the past 30 days.

70.2%

Homes sold above original listed price in past 30 days.

104.1%

Average Asked to Sold Ratio in the past 30 days.

103.0%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

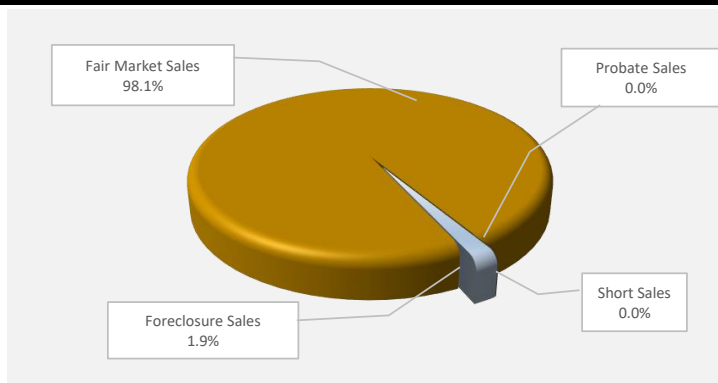
# LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 10/08/23

## 54 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	53	98.1%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	1.9%
		<b>100.0%</b>

Low	\$ 439,000
Average	\$ 1,625,556
High	\$ 14,998,800
Average DOM:	49.1



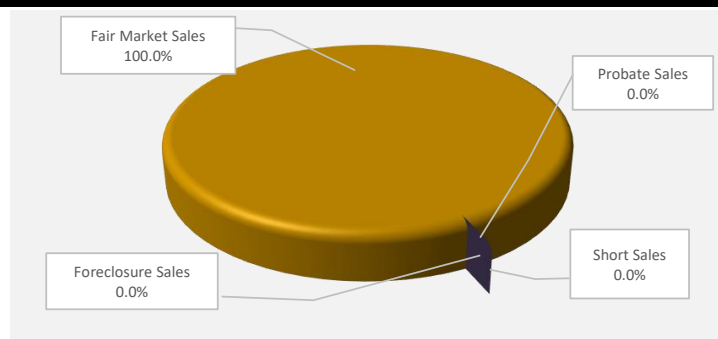
34 Listed in the past 30 days.  
39 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	52	96.3%
Vacant	2	3.7%

## 64 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	64	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>

Low	\$ 445,000
Average	\$ 1,284,592
High	\$ 9,500,000
Average DOM:	14.5

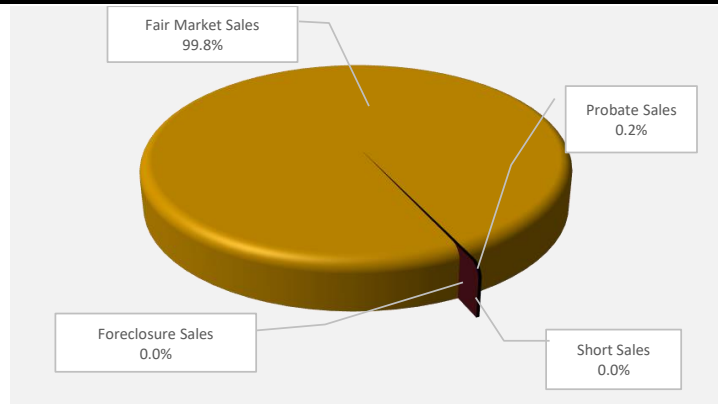


## Sold Homes Summary

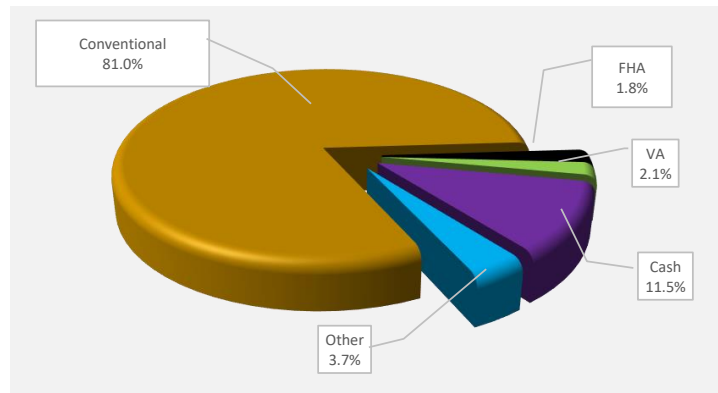
57 Sold in the past 30 days  
129 Sold in the past 60 days  
436 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	435	99.8%
Probate Sales	1	0.2%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		<b>100.0%</b>

Low	\$ 321,131
Average	\$ 1,182,450
High	\$ 4,480,000
Average DOM:	12.2



New Financing Type	Homes	Percentage
Conventional	353	81.0%
FHA	8	1.8%
VA	9	2.1%
Cash	50	11.5%
Other	16	3.7%
		<b>100.0%</b>





# LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 10/08/23						
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$699,999	6	2	4	66.67%
\$700,000	to	\$749,999	3	0	3	100.00%
\$750,000	to	\$799,999	8	6	2	25.00%
\$800,000	to	\$849,999	5	2	3	60.00%
\$850,000	to	\$899,999	4	1	3	75.00%
\$900,000	to	\$949,999	3	1	2	66.67%
\$950,000	to	\$999,999	15	5	10	66.67%
\$1,000,000	to	\$1,099,999	12	3	9	75.00%
\$1,100,000	to	\$1,199,999	12	5	7	58.33%
\$1,200,000	to	\$1,299,999	8	4	4	50.00%
\$1,300,000	to	\$1,399,999	8	5	3	37.50%
\$1,400,000	to	\$1,499,999	7	3	4	57.14%
\$1,500,000	to	\$1,599,999	4	2	2	50.00%
\$1,600,000	to	\$1,699,999	5	1	4	80.00%
\$1,700,000	to	\$1,799,999	2	2	0	0.00%
\$1,800,000	to	\$1,899,999	3	3	0	0.00%
\$1,900,000	to	\$1,999,999	1	1	0	0.00%
\$2,000,000	to	\$2,099,999	0	0	0	
\$2,100,000	to	\$2,199,999	1	1	0	0.00%
\$2,200,000	to	\$2,299,999	1	0	1	100.00%
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000	and up		9	6	3	33.33%
<b>TOTAL</b>			<b>118</b>	<b>54</b>	<b>64</b>	<b>54.24%</b>

## MARKET TIMING:

14.5 Average days on market for homes in escrow.

1.6 Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

2 Available homes are vacant (includes REO). Vacancy rate: 3.70%

37.04% Available homes have had price reductions since being listed.

## PENDING HOME STATISTICS:

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## MARKET STATISTICS:

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