



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

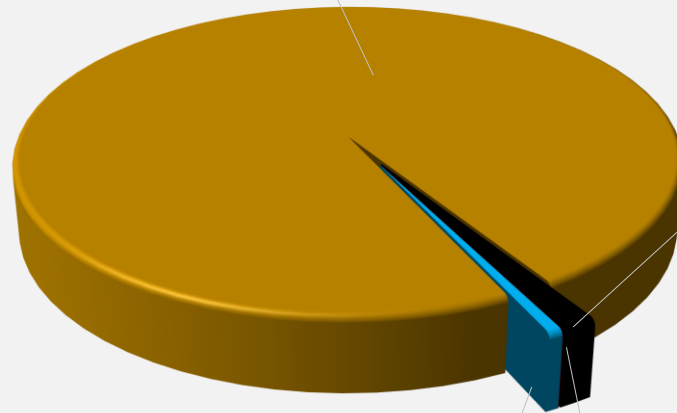
SEPTEMBER 2023

MANTECA REAL ESTATE SALES

Sold Homes Summary

58

Fair Market Sales
97.9%



Probate Sales
1.5%

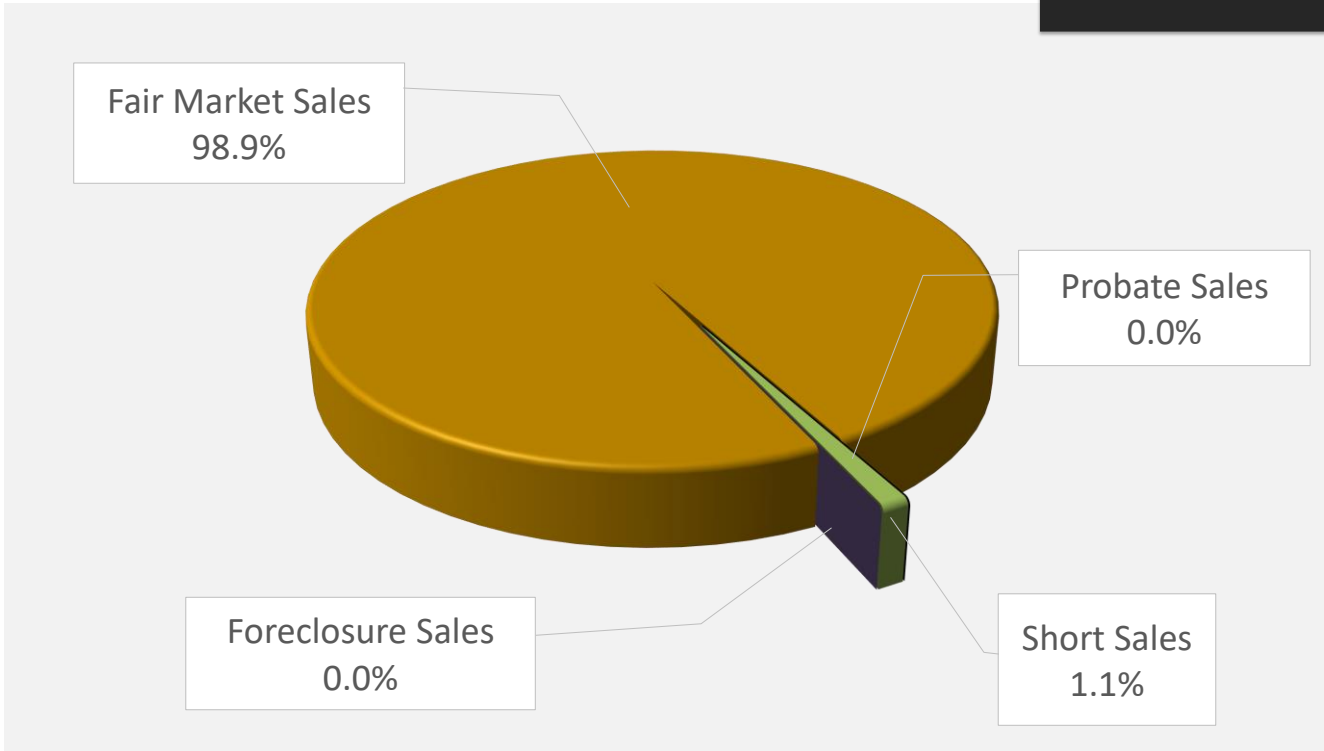
Foreclosure Sales
0.6%

Short Sales
0.0%



Available Homes

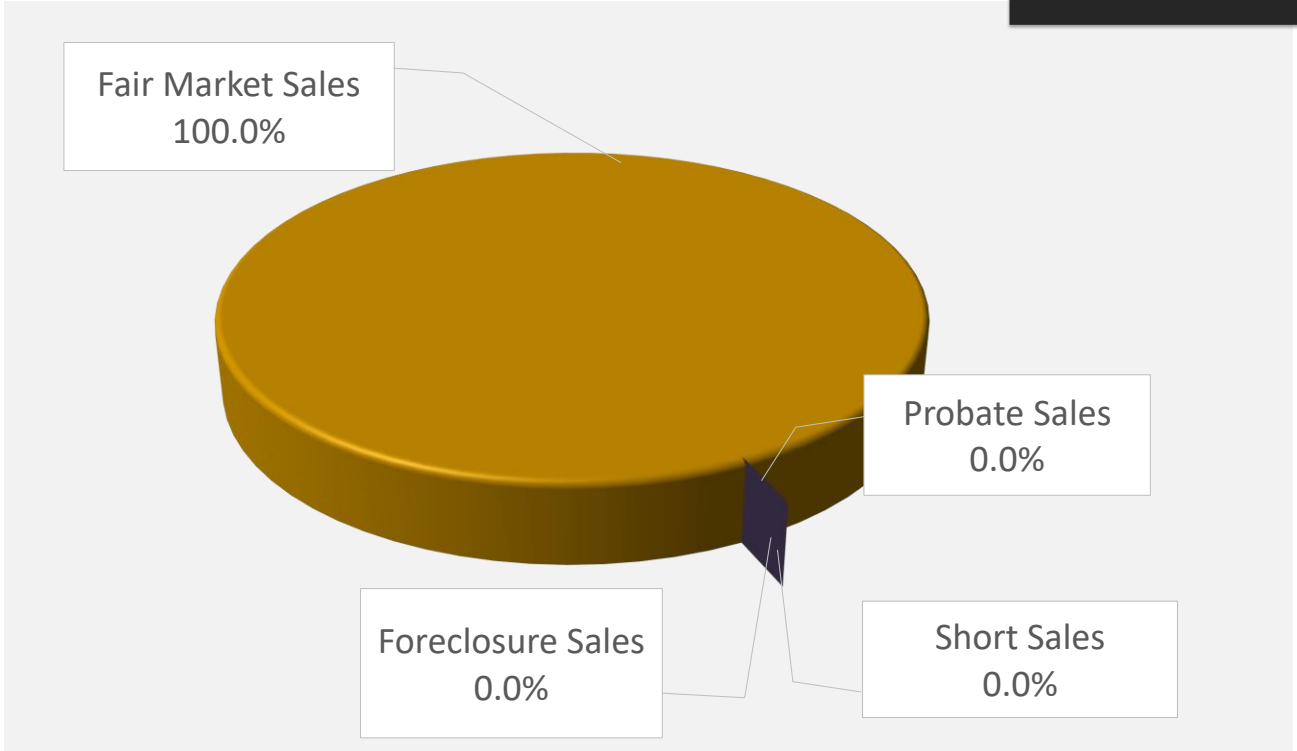
90



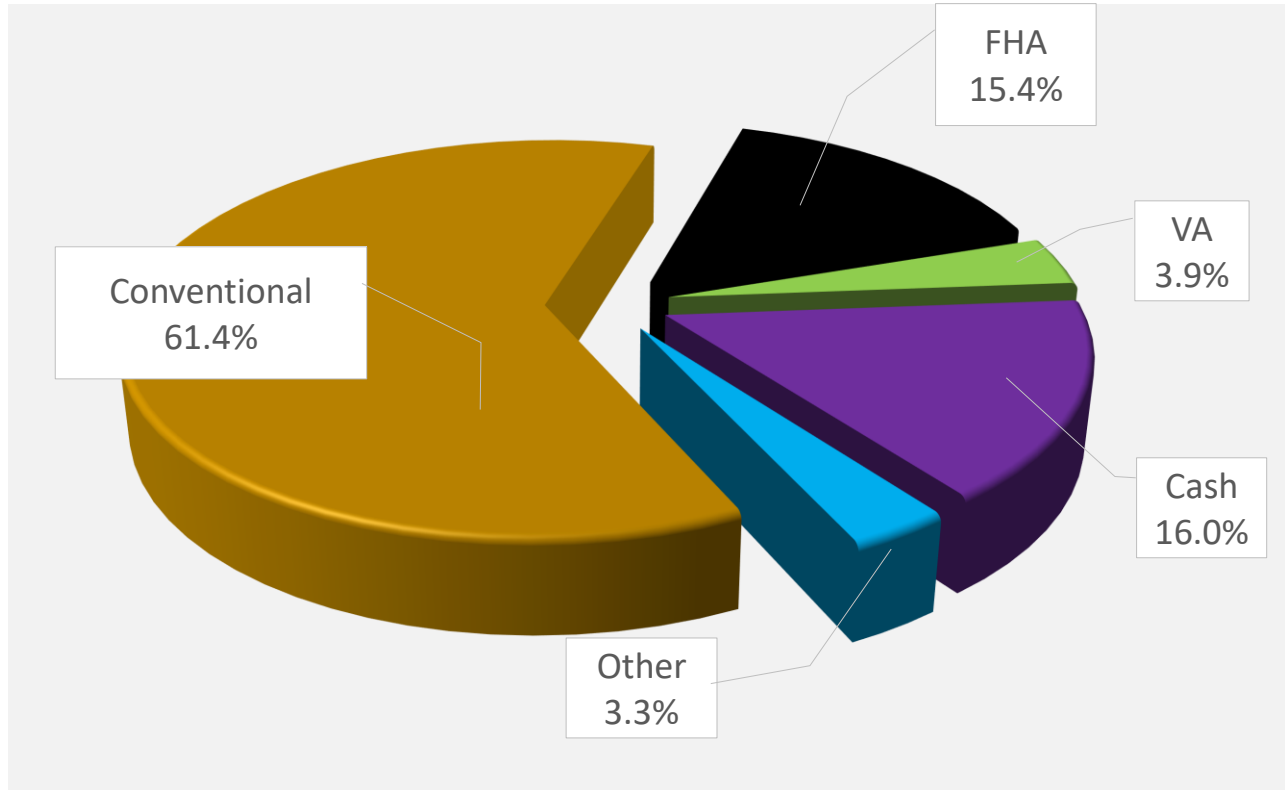


Pending Homes

55

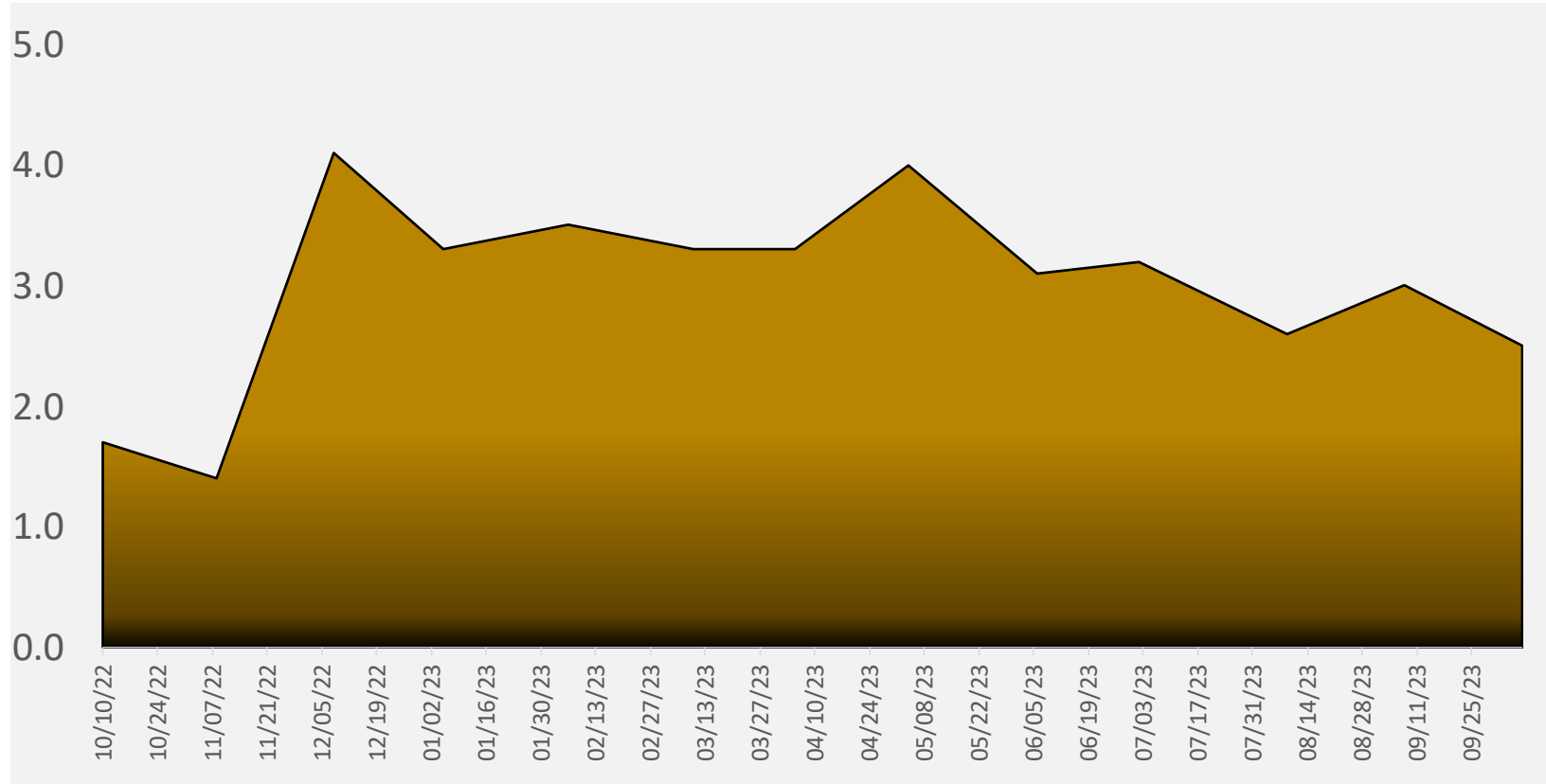


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

34.3

Average days on market for homes in escrow.

2.5

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

Vacancy rate:
22.22%

46.67%

0

Available homes are short sales.

0

Available homes are bank owned (REO).

20

Available homes are vacant (Includes REO)

Available homes have had price reductions since being listed

PENDING HOME STATISTICS:

Short Sale Percentage:
0.00%

REO percentage:
0.00%

30.91%

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).

Of homes are pending for less than the original asking price.



MARKET STATISTICS:

53

Homes sold in the past 30 days.

332

Homes sold in the past 6 months.

100

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$323.35

Average selling price in the past 6 months.

\$625,926

2,059

Average square footage for home sold in the past 30 days.

41.5%

Homes sold above original listed price in past 30 days.

99.4%

Average Asked to Sold Ratio in the past 30 days.

100.0%

Median Asked to Sold Ratio in the past 30 days.

2

Sold homes that were bank owned.

0

Sold homes that were short sales.

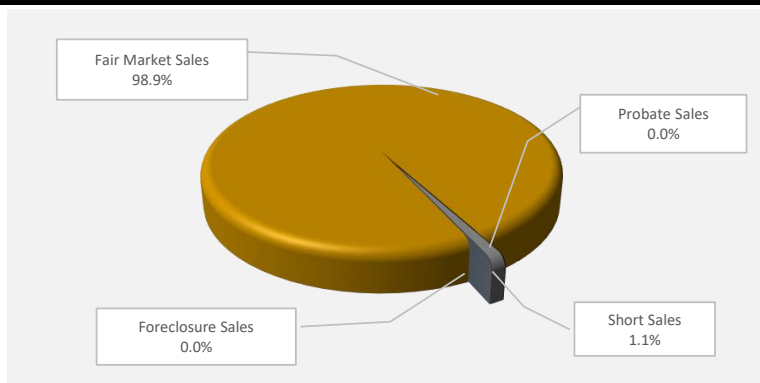
MANTECA REAL ESTATE SALES SUMMARY

Prepared: 10/08/23

90 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	89	98.9%
Probate Sales	0	0.0%
Short Sales	1	1.1%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 240,000
Average	\$ 715,631
High	\$ 3,500,000
Average DOM:	45.1



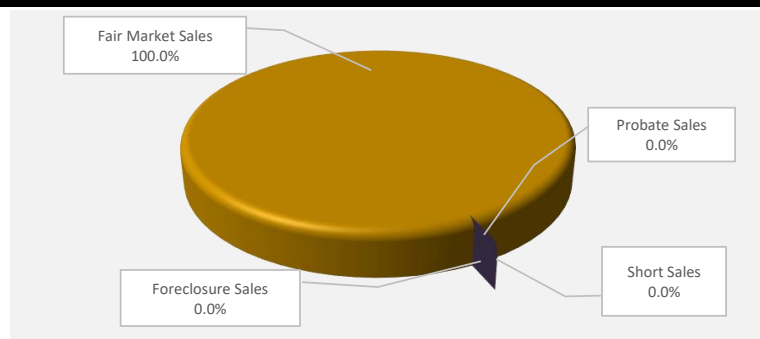
38 Listed in the past 30 days.
61 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	70	77.8%
Vacant	20	22.2%

55 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	55	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 249,000
Average	\$ 674,341
High	\$ 1,399,000
Average DOM:	34.3

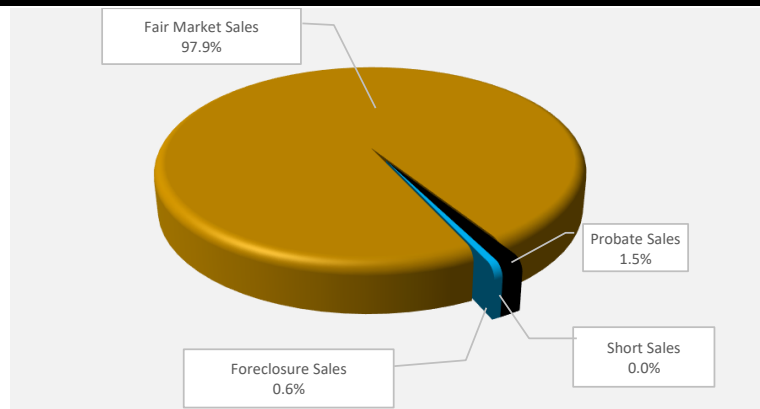


Sold Homes Summary

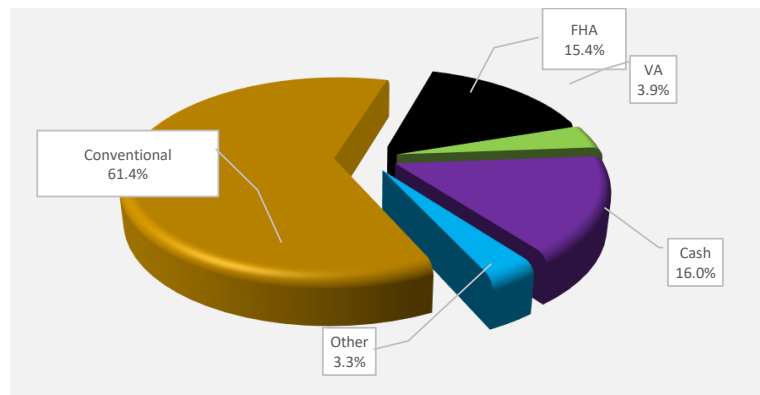
58 Sold in the past 30 days
 101 Sold in the past 60 days
 332 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	325	97.9%
Probate Sales	5	1.5%
Short Sales	0	0.0%
Foreclosure Sales	2	0.6%
		100.0%

Low	\$ 219,000
Average	\$ 631,843
High	\$ 1,398,000
Average DOM:	28.6



New Financing Type	Homes	Percentage
Conventional	204	61.4%
FHA	51	15.4%
VA	13	3.9%
Cash	53	16.0%
Other	11	3.3%
		100.0%



MANTECA REAL ESTATE SALES SUMMARY

Prepared: 10/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$399,999	8	6	2	25.00%
\$400,000	to \$424,999	3	0	3	100.00%
\$425,000	to \$449,999	2	0	2	100.00%
\$450,000	to \$474,999	4	2	2	50.00%
\$475,000	to \$499,999	5	4	1	20.00%
\$500,000	to \$524,999	3	2	1	33.33%
\$525,000	to \$549,999	8	3	5	62.50%
\$550,000	to \$574,999	4	3	1	25.00%
\$575,000	to \$599,999	9	7	2	22.22%
\$600,000	to \$624,999	6	3	3	50.00%
\$625,000	to \$649,999	9	4	5	55.56%
\$650,000	to \$674,999	8	5	3	37.50%
\$675,000	to \$699,999	13	9	4	30.77%
\$700,000	to \$724,999	3	1	2	66.67%
\$725,000	to \$749,999	11	8	3	27.27%
\$750,000	to \$774,999	8	6	2	25.00%
\$775,000	to \$799,999	8	7	1	12.50%
\$800,000	to \$824,999	7	4	3	42.86%
\$825,000	to \$849,999	3	1	2	66.67%
\$850,000	to \$874,999	3	2	1	33.33%
\$875,000	to \$899,999	5	3	2	40.00%
\$900,000	to \$924,999	2	2	0	0.00%
\$925,000	to \$949,999	2	1	1	50.00%
\$950,000	to \$974,999	1	1	0	0.00%
\$975,000	to \$999,999	2	2	0	0.00%
\$1,000,000	and up	8	4	4	50.00%
TOTAL		145	90	55	37.93%

MARKET TIMING:

34.3 Average days on market for homes in escrow.

2.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales.

Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO).

REO percentage: 0.00%

20 Available homes are vacant (includes REO).

Vacancy rate: 22.22%

46.67% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales.

Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO).

REO percentage: 0.00%

30.91% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

58 Homes sold in the past 30 days.

\$625,926 Average selling price in the past 6 months.

\$323.35 Average price per square foot in the past 30 days.

2,059 Average square footage for home sold in the past 30 days.

39.7% Homes sold above original listed price in past 30 days.

99.4% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.

101 Homes sold in the past 60 days.

332 Homes sold in the past 6 months.

0 Sold homes that were short sales.

Short Sale Percentage: 0.00%

2 Sold homes that were bank owned.

REO percentage: 0.60%