



SCAN CODE
To view the video
SALES REPORT



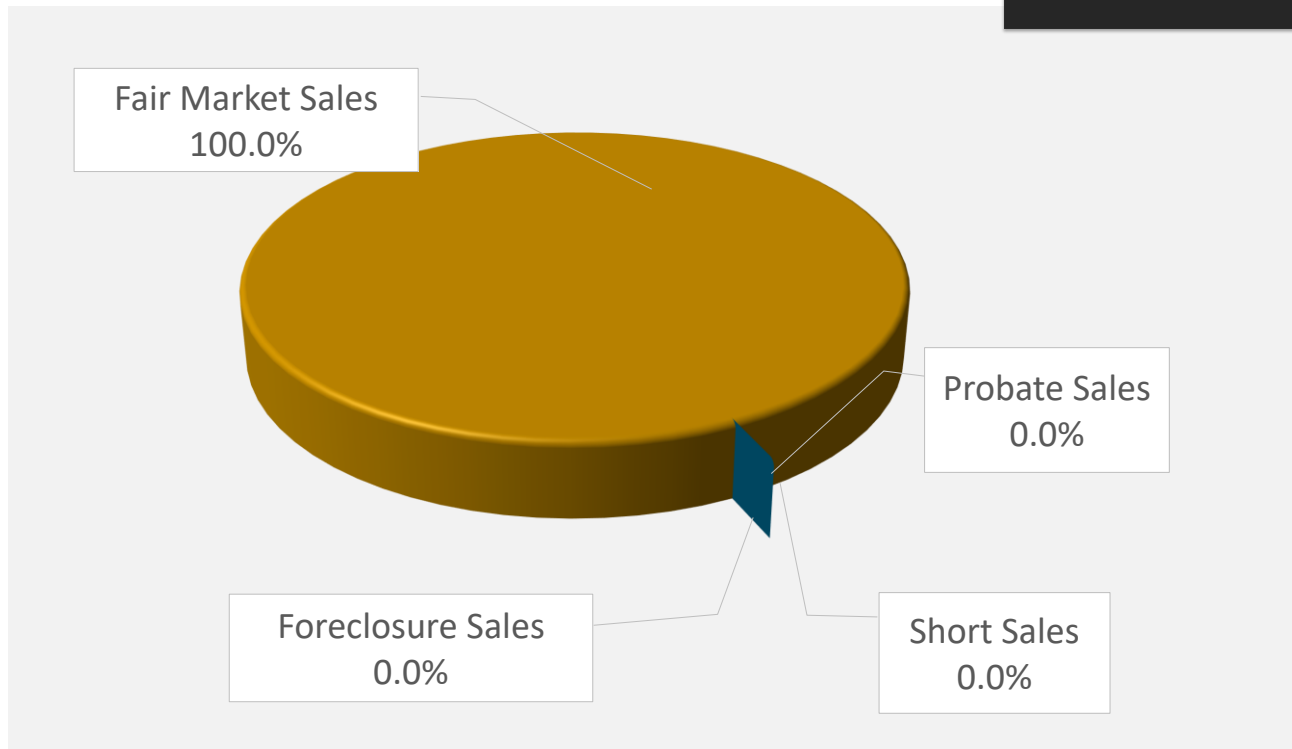
GOLDEN LION
REAL ESTATE, INC.

SEPTEMBER 2023

PLEASANTON REAL ESTATE SALES REPORT

Sold Homes Summary

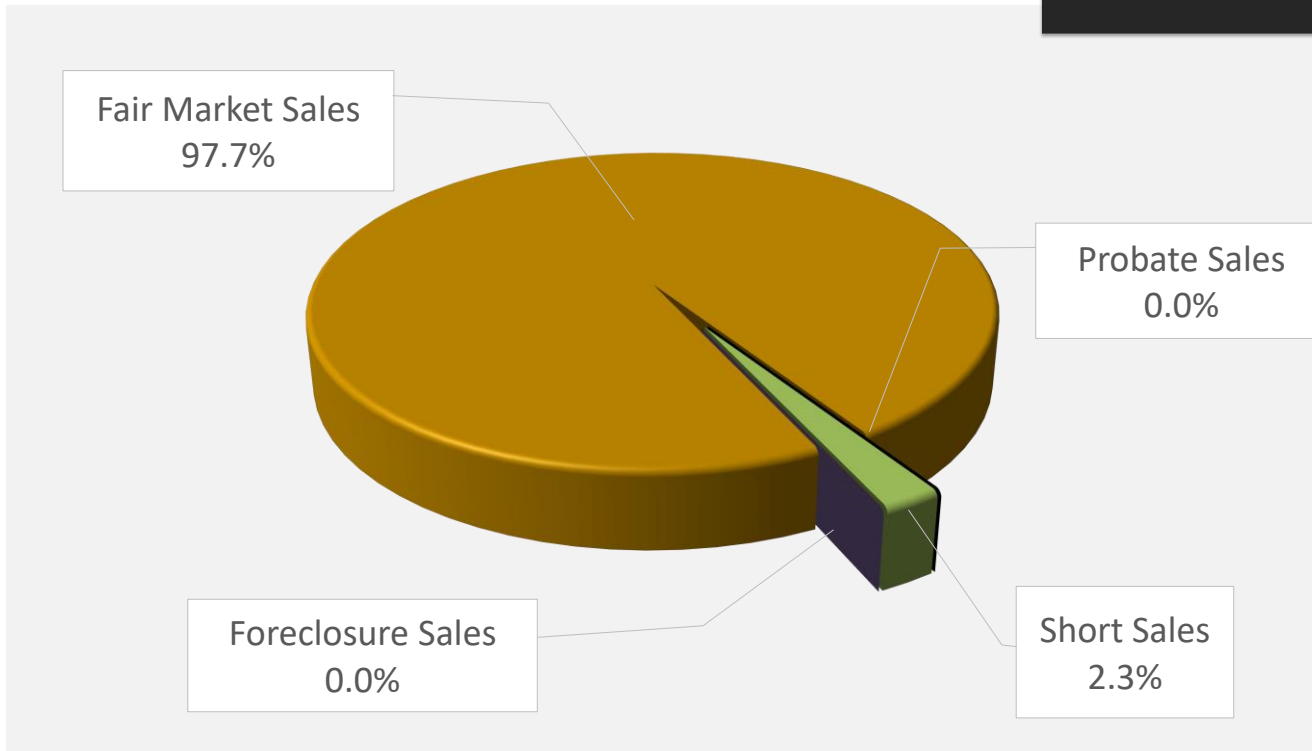
46





Available Homes

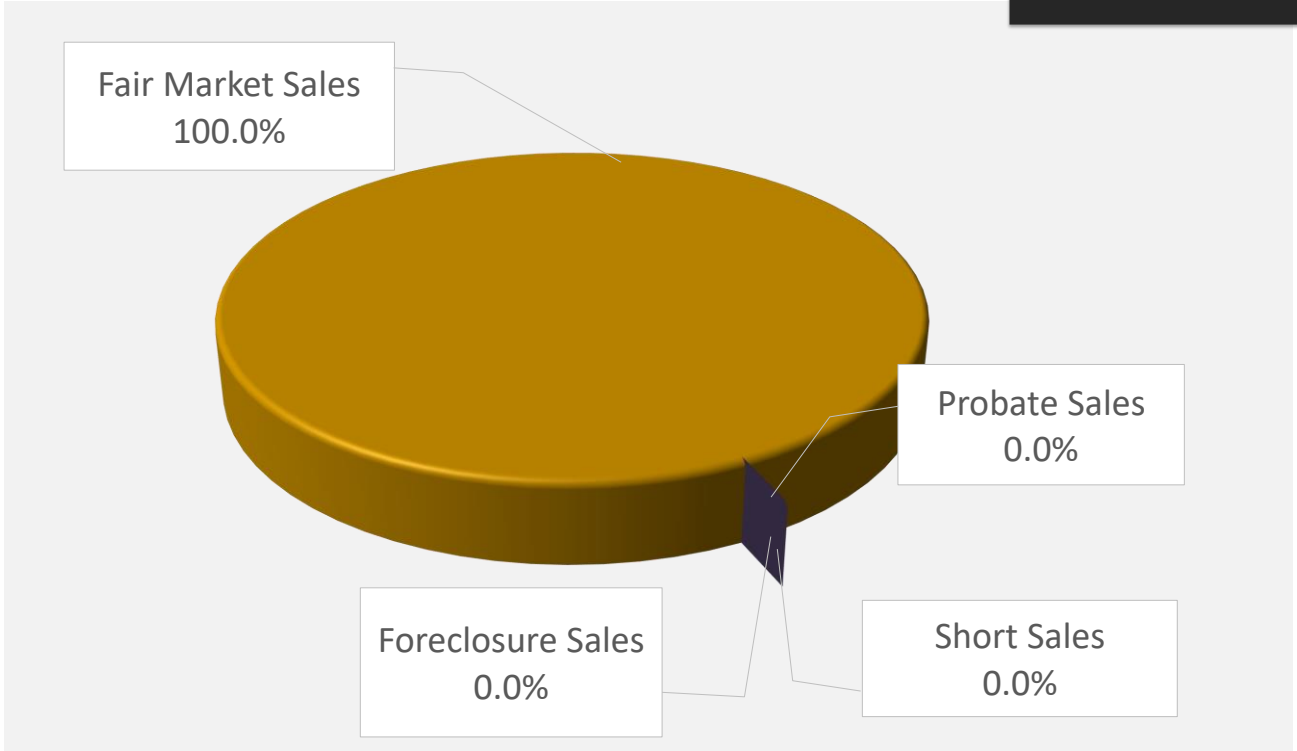
43





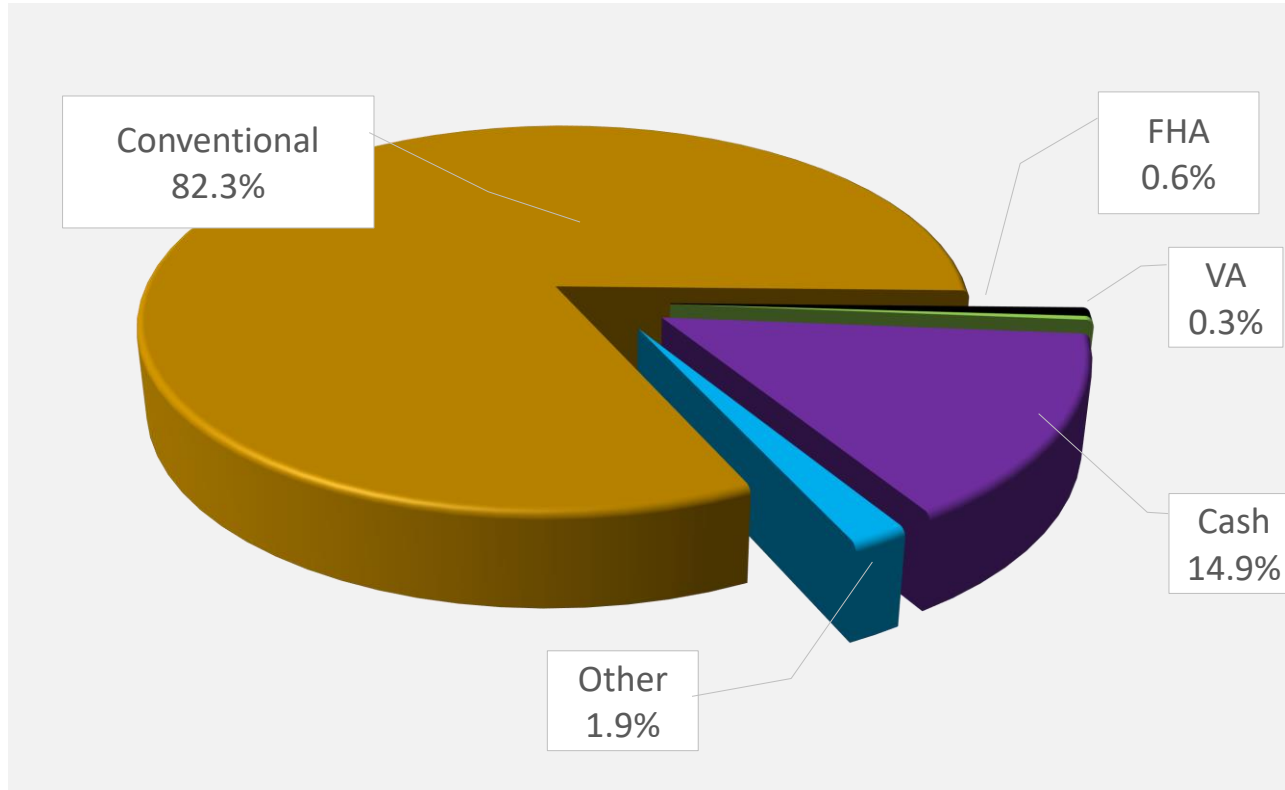
Pending Homes

38



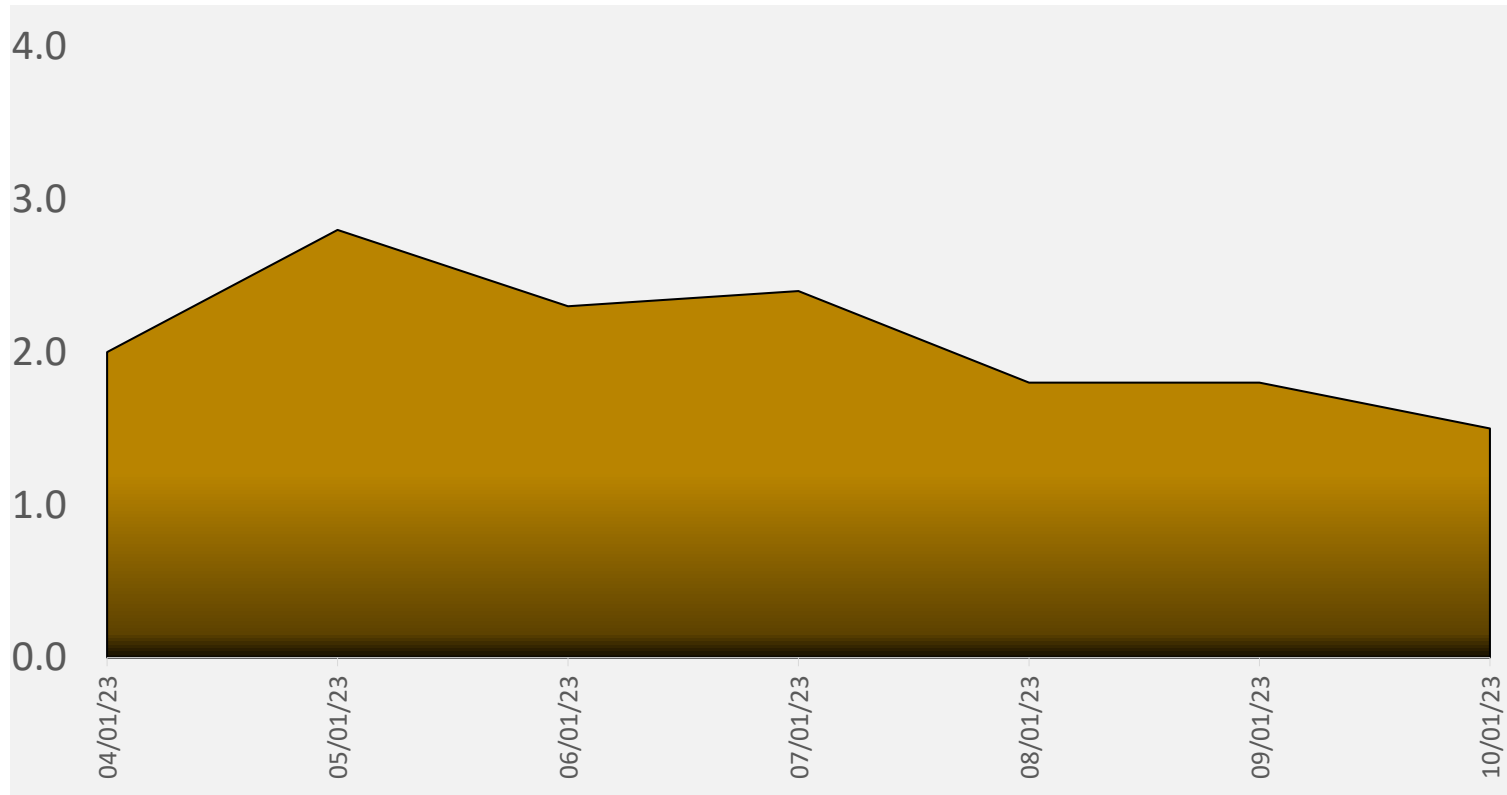


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

13.9

Average days on market for homes in escrow.

1.5

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

0.00%

23.26%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

0

Available homes are vacant (includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

7.89%

Of homes are pending for less than the original asking price.

0

Pending homes are short sales.

0

Pending homes are bank owned (REO).

43

HOMES FOR SALE

38

HOMES IN ESCROW

MARKET STATISTICS:

46

Homes sold in the past 30 days.

316

Homes sold in the past 6 months.

92

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$824.97

Average selling price in the past 6 months.

\$1,736,928

2,140

Average square footage for home sold in the past 30 days.

60.9%

Homes sold above original listed price in past 30 days.

101.7%

Average Asked to Sold Ratio in the past 30 days.

101.3%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

0

Sold homes that were short sales.

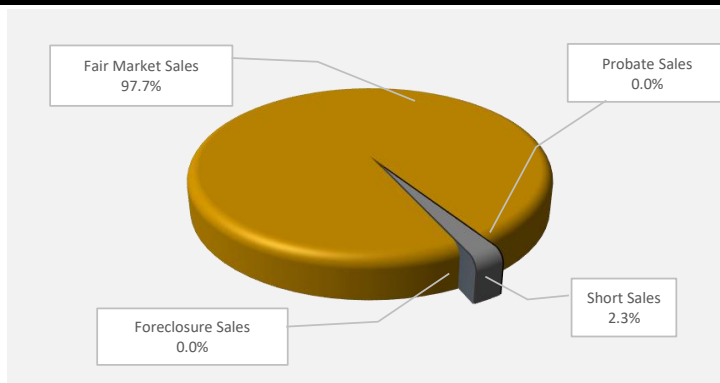
PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 10/08/23

43 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	42	97.7%
Probate Sales	0	0.0%
Short Sales	1	2.3%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 530,000
Average	\$ 2,556,473
High	\$ 8,998,000
Average DOM:	40.5



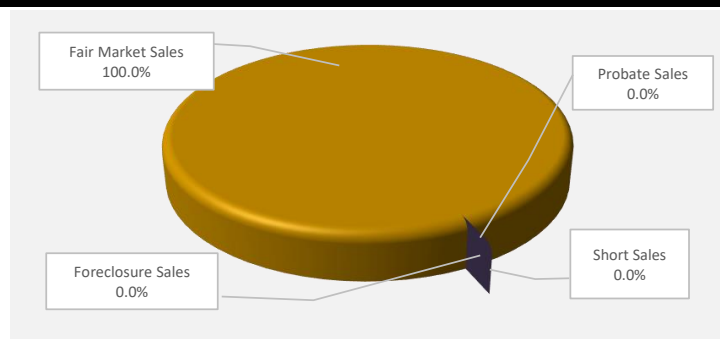
22 Listed in the past 30 days.
33 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	43	100.0%
Vacant	0	0.0%

38 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	38	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 454,900
Average	\$ 1,937,136
High	\$ 4,052,000
Average DOM:	13.9

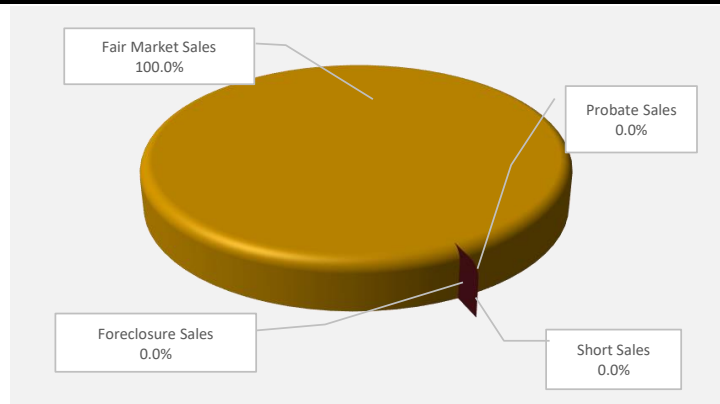


Sold Homes Summary

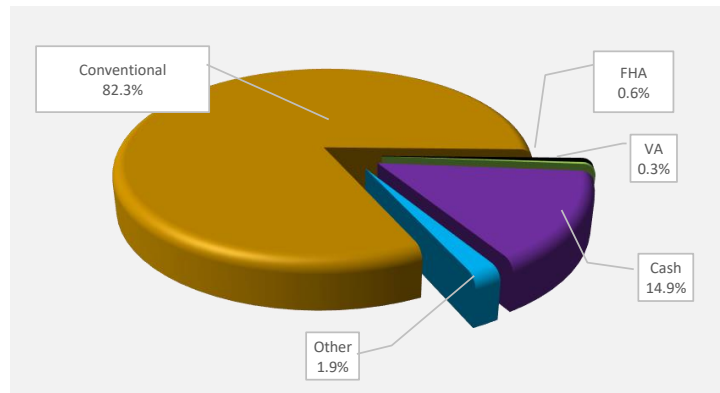
46 Sold in the past 30 days
92 Sold in the past 60 days
316 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	316	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 429,995
Average	\$ 1,694,127
High	\$ 5,550,000
Average DOM:	13.1



New Financing Type	Homes	Percentage
Conventional	260	82.3%
FHA	2	0.6%
VA	1	0.3%
Cash	47	14.9%
Other	6	1.9%
		100.0%



PLEASANTON REAL ESTATE SALES SUMMARY

Prepared: 10/08/23		TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to \$799,999	8	4	4	50.00%
\$800,000	to \$899,999	4	0	4	100.00%
\$900,000	to \$999,999	1	1	0	0.00%
\$1,000,000	to \$1,099,999	2	2	0	0.00%
\$1,100,000	to \$1,199,999	1	0	1	100.00%
\$1,200,000	to \$1,299,999	4	3	1	25.00%
\$1,300,000	to \$1,399,999	1	1	0	0.00%
\$1,400,000	to \$1,499,999	4	2	2	50.00%
\$1,500,000	to \$1,599,999	9	3	6	66.67%
\$1,600,000	to \$1,699,999	3	0	3	100.00%
\$1,700,000	to \$1,799,999	8	5	3	37.50%
\$1,800,000	to \$1,899,999	2	1	1	50.00%
\$1,900,000	to \$1,999,999	3	2	1	33.33%
\$2,000,000	to \$2,099,999	0	0	0	
\$2,100,000	to \$2,199,999	2	2	0	0.00%
\$2,200,000	to \$2,299,999	1	0	1	100.00%
\$2,300,000	to \$2,399,999	1	1	0	0.00%
\$2,400,000	to \$2,499,999	0	0	0	
\$2,500,000	to \$2,599,999	3	2	1	33.33%
\$2,600,000	to \$2,699,999	1	1	0	0.00%
\$2,700,000	to \$2,799,999	2	1	1	50.00%
\$2,800,000	to \$2,899,999	3	1	2	66.67%
\$2,900,000	to \$2,999,999	0	0	0	
\$3,000,000	to \$3,099,999	0	0	0	
\$3,100,000	and up	18	11	7	38.89%
TOTAL		81	43	38	46.91%

MARKET TIMING:

13.9 Average days on market for homes in escrow.

1.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

23.26% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%

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7.89% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$1,736,928 Average selling price in the past 6 months.

\$824.97 Average price per square foot in the past 30 days.

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