



SCAN CODE
To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

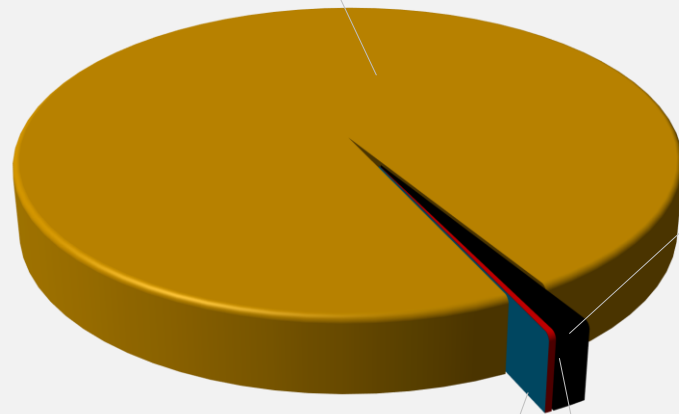
SEPTEMBER 2023

TRACY REAL ESTATE SALES REPORT

Sold Homes Summary

54

Fair Market Sales
98.2%



Probate Sales
1.5%

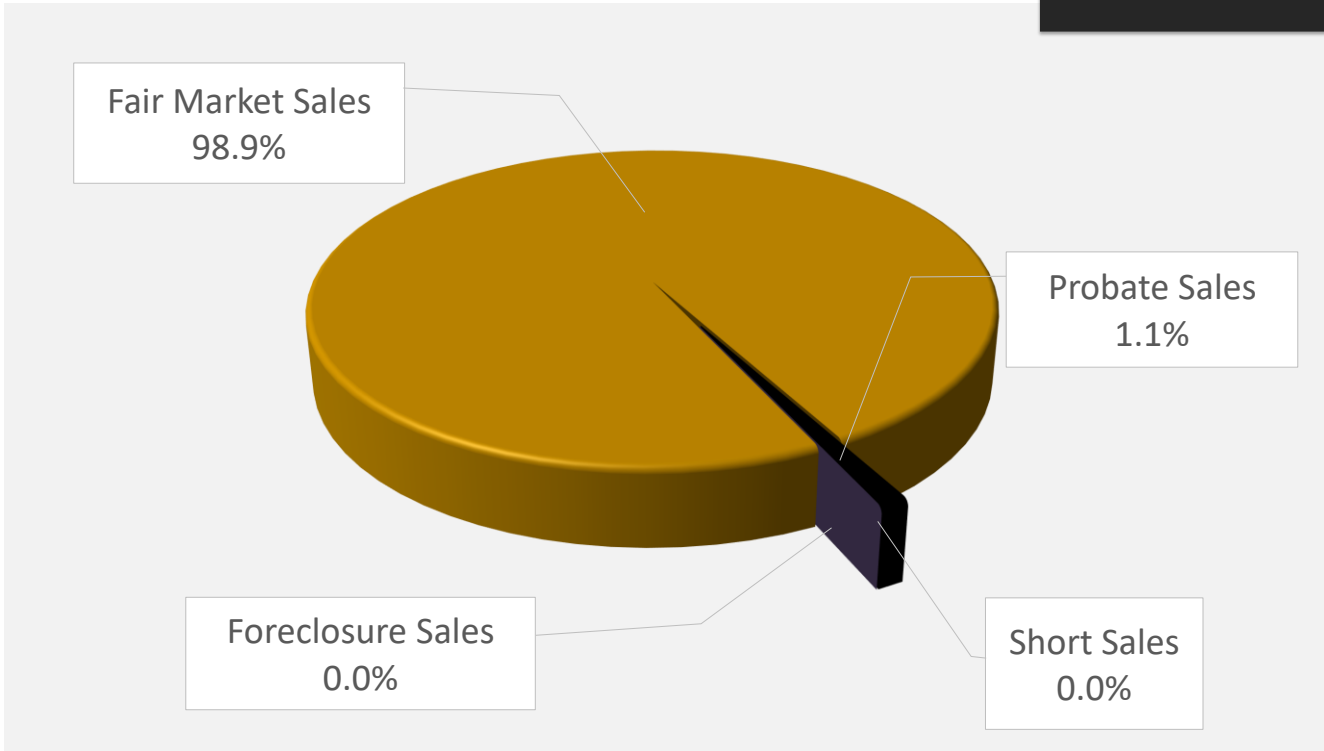
Foreclosure Sales
0.0%

Short Sales
0.3%



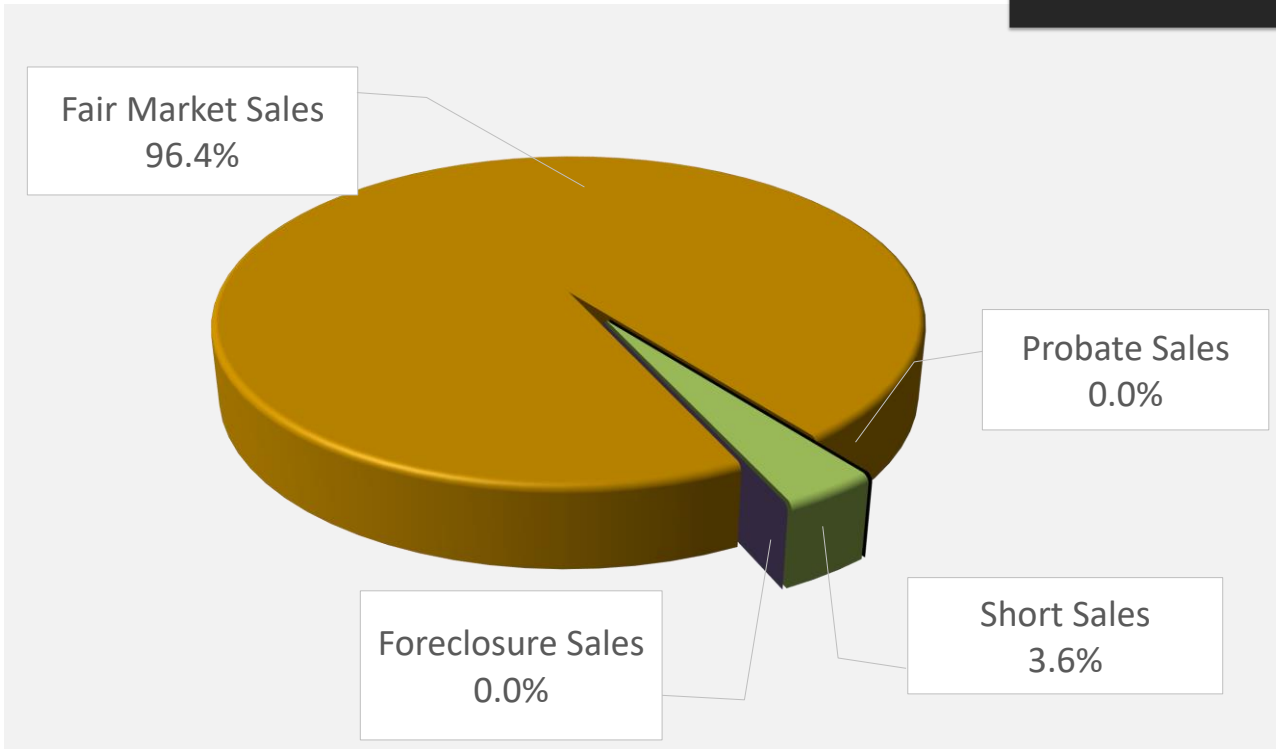
Available Homes

91



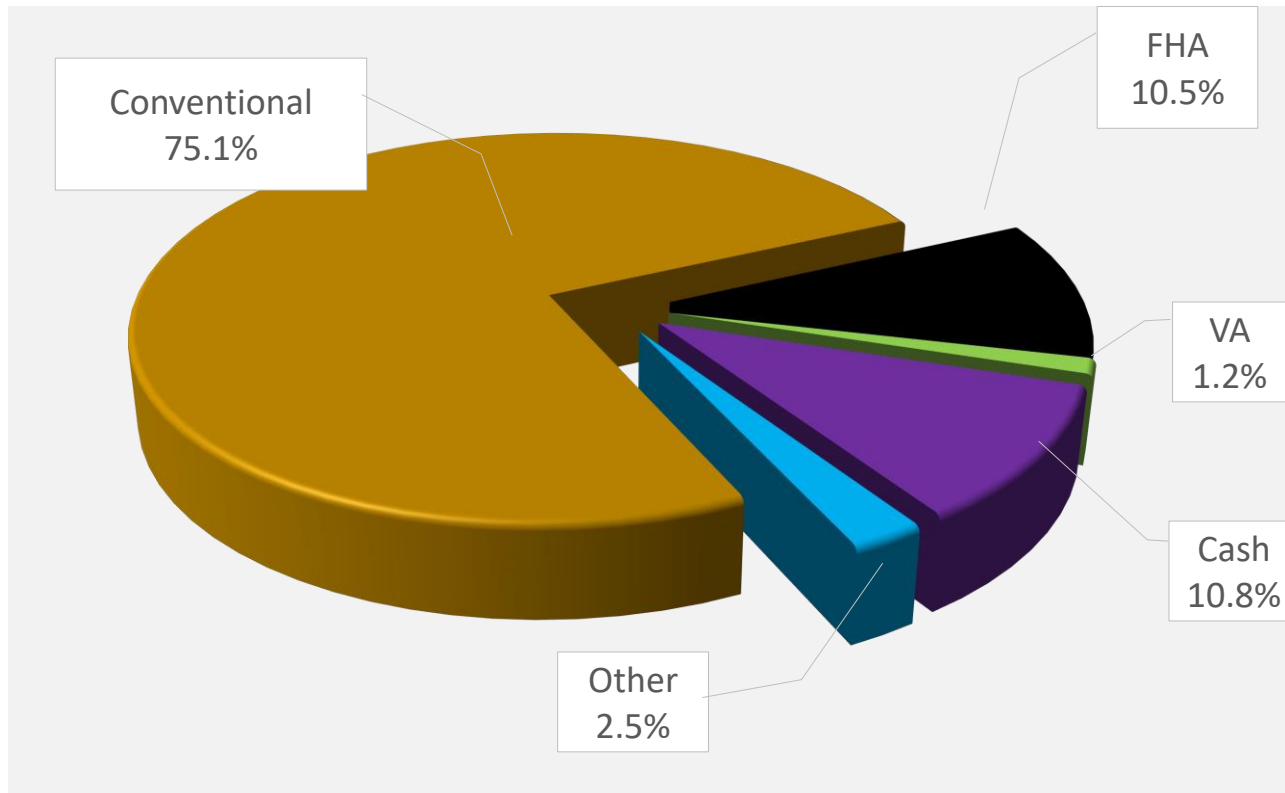
Pending Homes

55



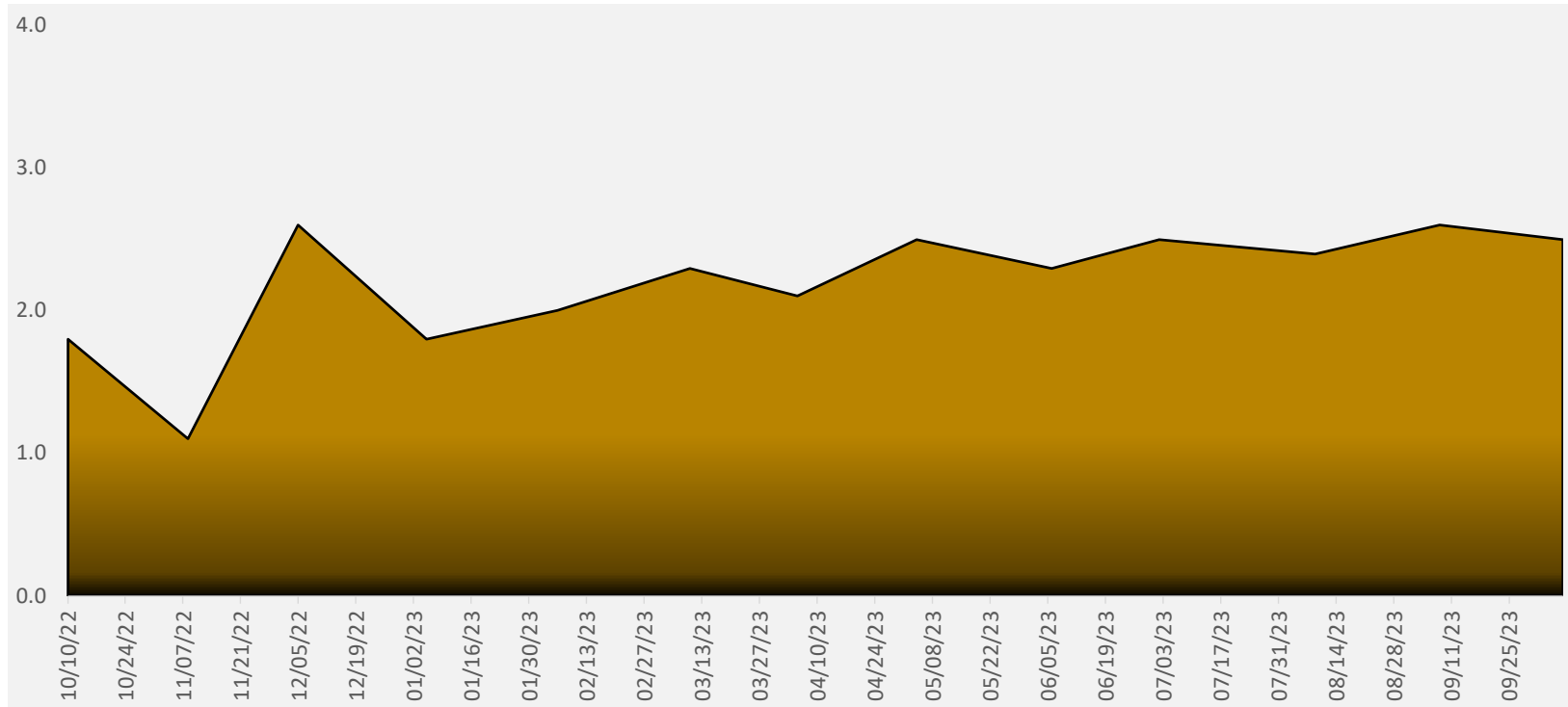


New Financing Type





Months of Remaining Inventory





State of the Market

MARKET TIMING:

22.2

Average days on market for homes in escrow.

2.5

Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

Short Sale Percentage:

0.00%

REO percentage:

0.00%

Vacancy rate:

17.58%

29.67%

Available homes have had price reductions since being listed

0

Available homes are short sales.

0

Available homes are bank owned (REO).

16

Available homes are vacant (includes REO)

PENDING HOME STATISTICS:

Short Sale Percentage:

3.64%

REO percentage:

0.00%

27.27%

Of homes are pending for less than the original asking price.

2

Pending homes are short sales.

0

Pending homes are bank owned (REO).



MARKET STATISTICS:

54

Homes sold in the past 30 days.

325

Homes sold in the past 6 months.

101

Homes sold in the past 60 days.

Average price per square foot in the past 30 days.

\$360.26

Average selling price in the past 6 months.

\$736,293

2,126

Average square footage for home sold in the past 30 days.

42.6%

Homes sold above original listed price in past 30 days.

99.5%

Average Asked to Sold Ratio in the past 30 days.

100.0%

Median Asked to Sold Ratio in the past 30 days.

0

Sold homes that were bank owned.

1

Sold homes that were short sales.

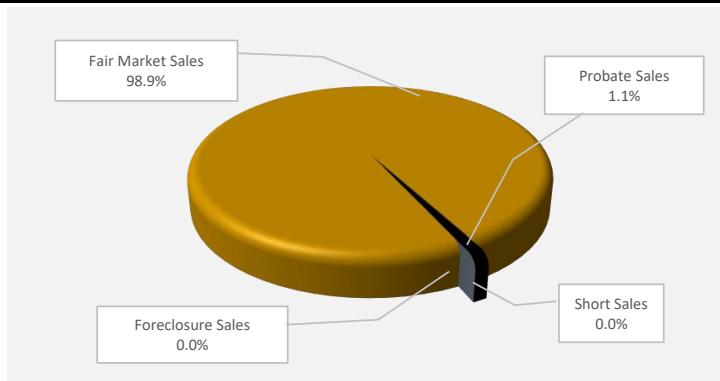
TRACY REAL ESTATE SALES SUMMARY

Prepared: 10/08/23

91 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	90	98.9%
Probate Sales	1	1.1%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 389,888
Average	\$ 790,205
High	\$ 1,999,000
Average DOM:	35.0



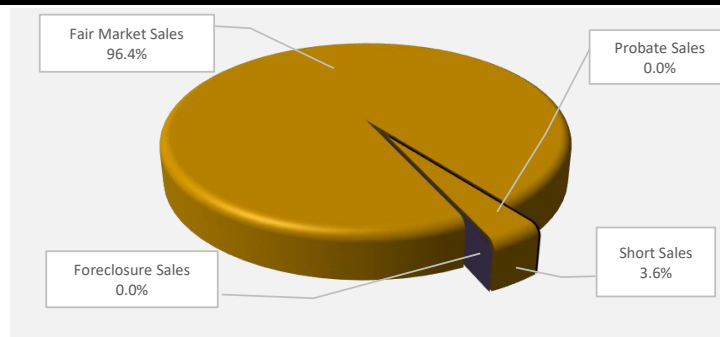
47 Listed in the past 30 days.
69 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	75	82.4%
Vacant	16	17.6%

55 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	53	96.4%
Probate Sales	0	0.0%
Short Sales	2	3.6%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 448,888
Average	\$ 755,875
High	\$ 1,579,999
Average DOM:	22.2

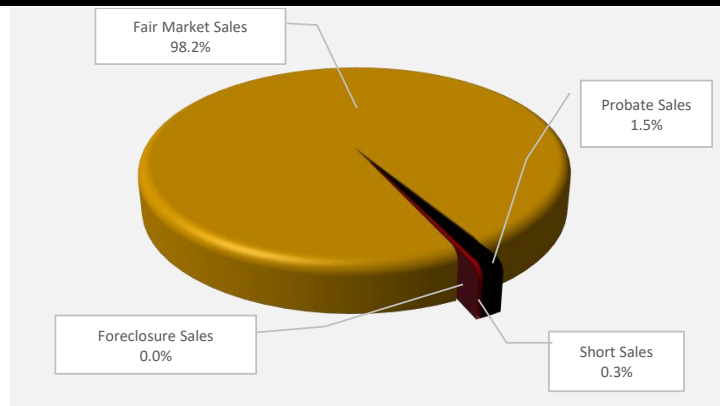


Sold Homes Summary

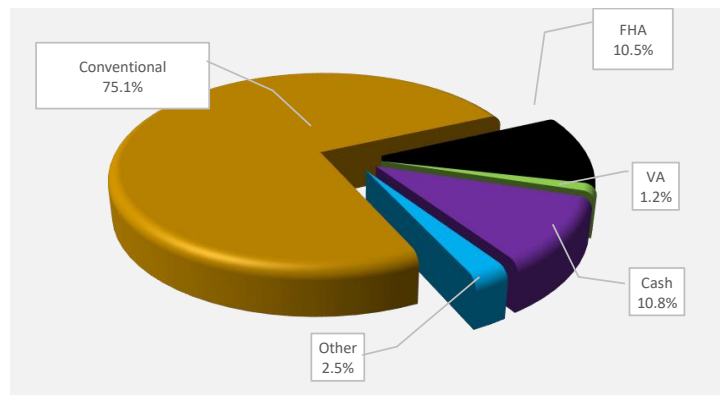
54 Sold in the past 30 days
101 Sold in the past 60 days
325 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	319	98.2%
Probate Sales	5	1.5%
Short Sales	1	0.3%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 300,000
Average	\$ 737,283
High	\$ 2,098,888
Average DOM:	20.3



New Financing Type	Homes	Percentage
Conventional	244	75.1%
FHA	34	10.5%
VA	4	1.2%
Cash	35	10.8%
Other	8	2.5%
		100.0%



TRACY REAL ESTATE SALES SUMMARY

Prepared: 10/08/23						
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$524,999	10	7	3	30.00%
\$525,000	to	\$549,999	8	7	1	12.50%
\$550,000	to	\$574,999	4	1	3	75.00%
\$575,000	to	\$599,999	11	6	5	45.45%
\$600,000	to	\$624,999	4	2	2	50.00%
\$625,000	to	\$649,999	13	5	8	61.54%
\$650,000	to	\$674,999	5	3	2	40.00%
\$675,000	to	\$699,999	12	8	4	33.33%
\$700,000	to	\$724,999	3	2	1	33.33%
\$725,000	to	\$749,999	9	6	3	33.33%
\$750,000	to	\$774,999	2	2	0	0.00%
\$775,000	to	\$799,999	8	4	4	50.00%
\$800,000	to	\$824,999	3	1	2	66.67%
\$825,000	to	\$849,999	8	6	2	25.00%
\$850,000	to	\$874,999	7	5	2	28.57%
\$875,000	to	\$899,999	4	2	2	50.00%
\$900,000	to	\$924,999	4	3	1	25.00%
\$925,000	to	\$949,999	5	3	2	40.00%
\$950,000	to	\$974,999	4	1	3	75.00%
\$975,000	to	\$999,999	2	2	0	0.00%
\$1,000,000	to	\$1,024,999	1	0	1	100.00%
\$1,025,000	and up		19	15	4	21.05%
TOTAL			146	91	55	37.67%

MARKET TIMING:

22.2 Average days on market for homes in escrow.

2.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO). REO percentage: 0.00%

16 Available homes are vacant (includes REO). Vacancy rate: 17.58%

29.67% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

2 Pending homes are short sales. Short Sale Percentage: 3.64%

0 Pending homes are bank owned (REO). REO percentage: 0.00%

27.27% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

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\$736,293 Average selling price in the past 6 months.

\$360.26 Average price per square foot in the past 30 days.

2,126 Average square footage for home sold in the past 30 days.

42.6% Homes sold above original listed price in past 30 days.

99.5% Average Asked to Sold Ratio in the past 30 days.

100.0% Median Asked to Sold Ratio in the past 30 days.

101 Homes sold in the past 60 days.

325 Homes sold in the past 6 months.

1 Sold homes that were short sales. Short Sale Percentage: 0.31%

0 Sold homes that were bank owned. REO percentage: 0.00%