



**SCAN CODE**

To view the video  
SALES REPORT

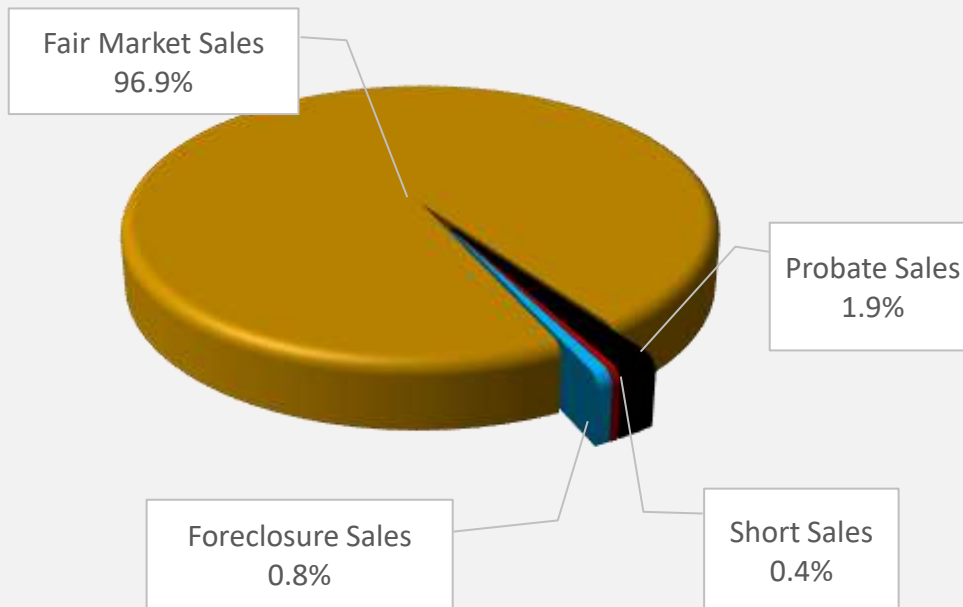


**DECEMBER 2023**

MANTECA REAL ESTATE SALES REPORT

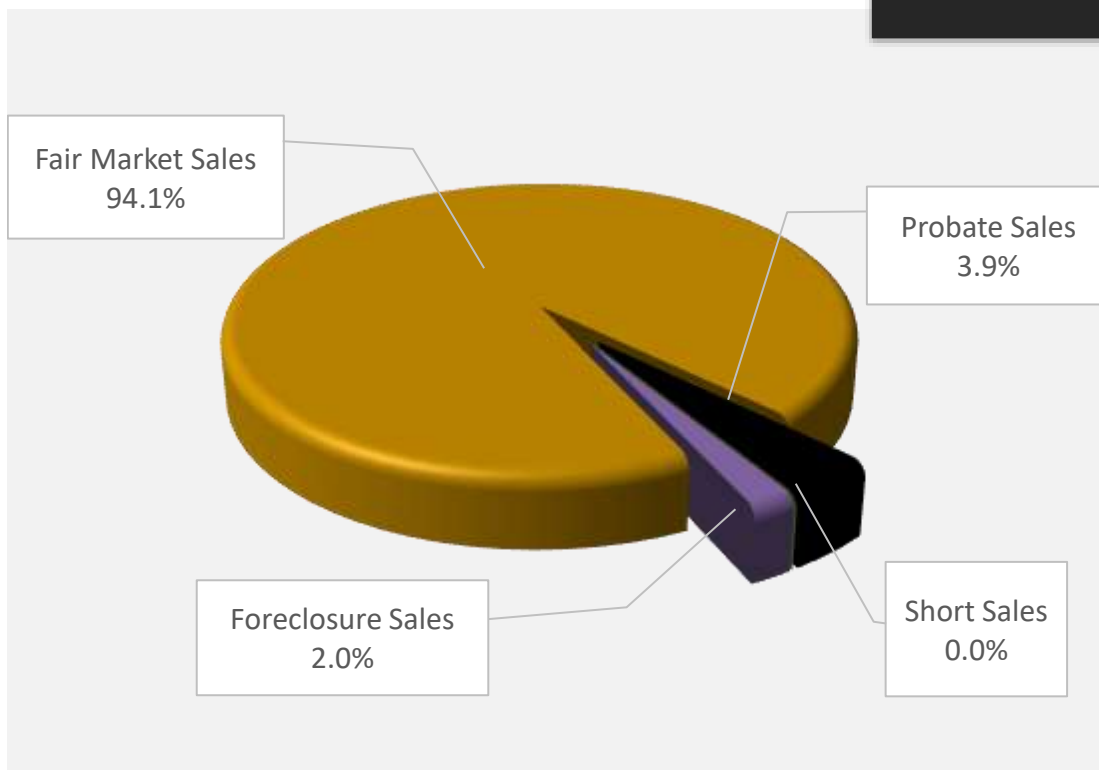
## Sold Homes Summary

32

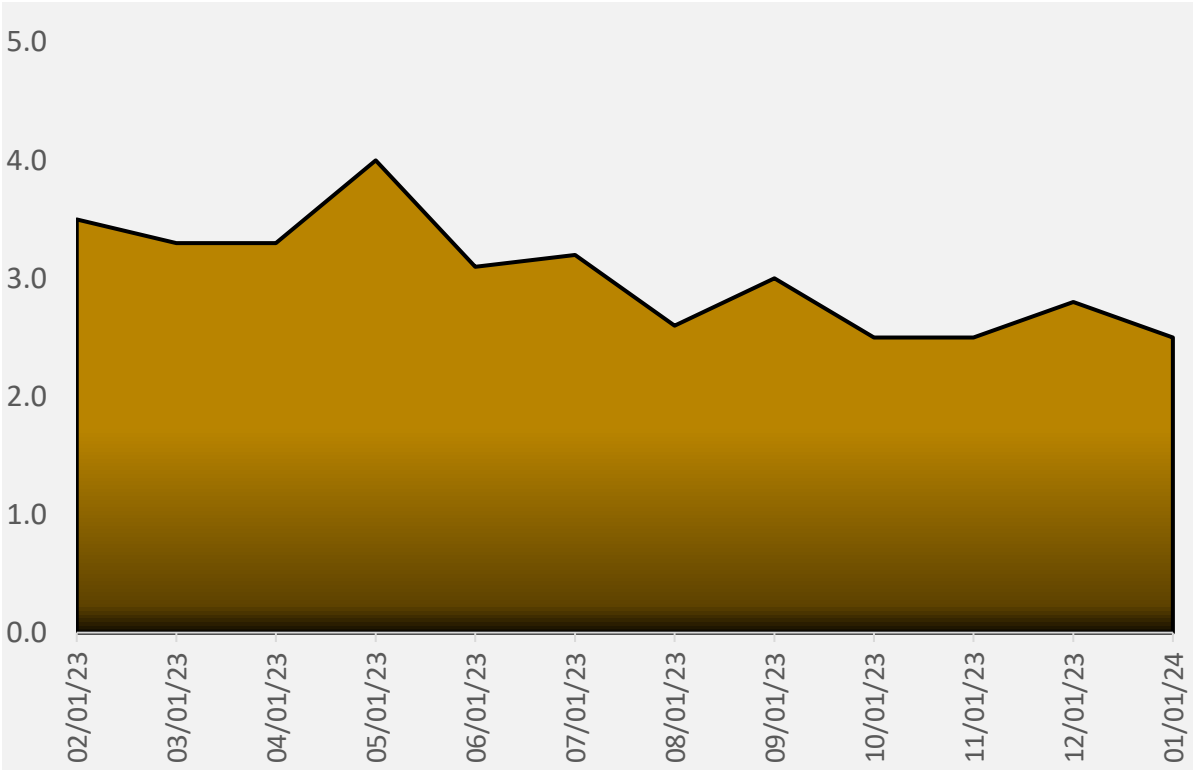


## Available Homes

51

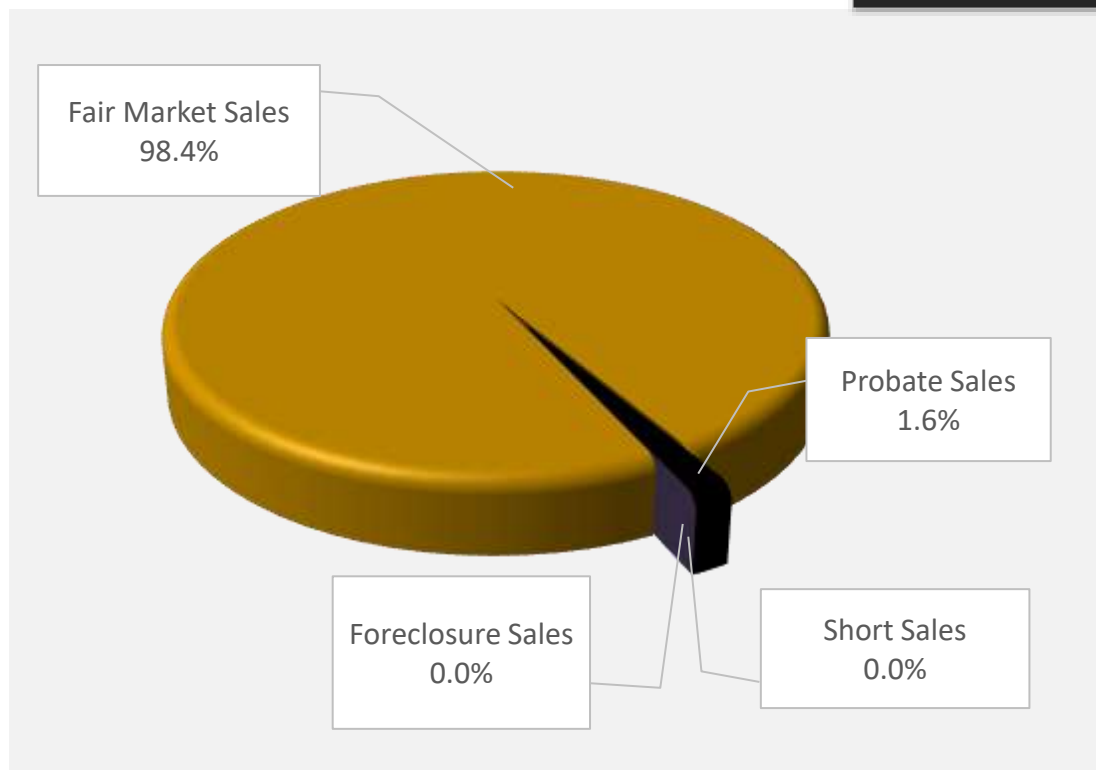


# Months of Remaining Inventory

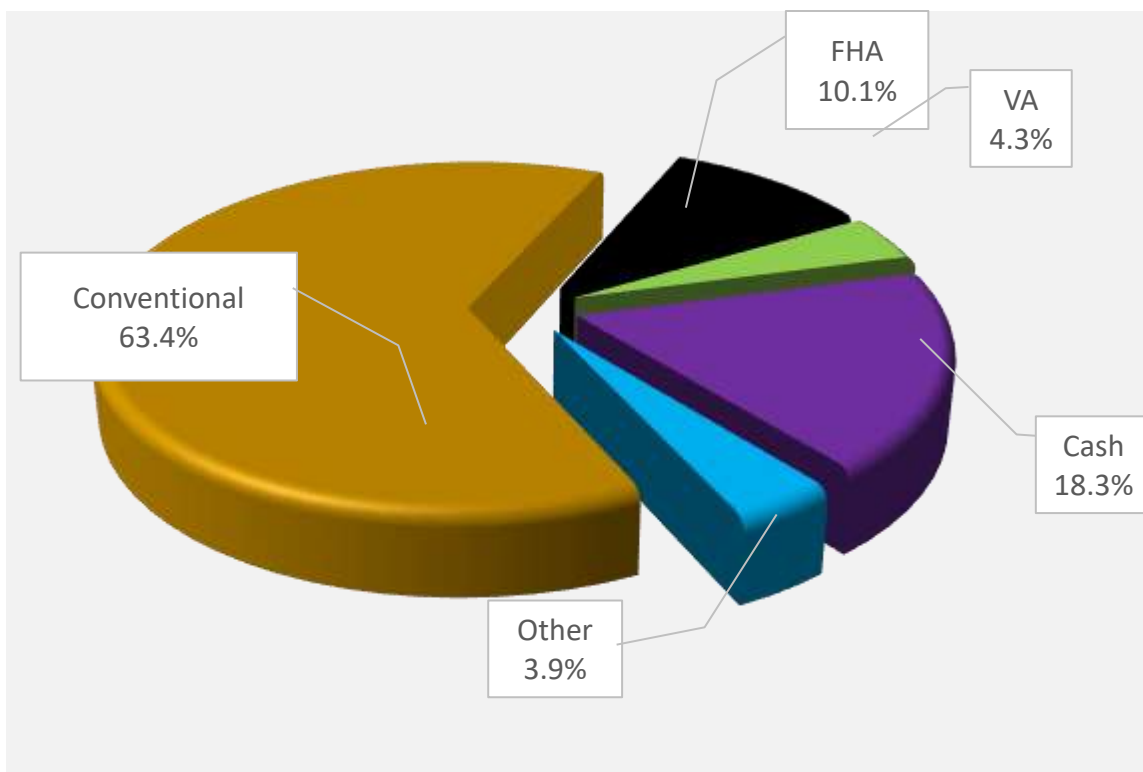


## Pending Homes

61



## New Financing Type



## State of the Market

### MARKET TIMING:

46.9

Average days on market for homes in escrow.

2.5

Months of remaining inventory (based on average of last 6 months sales).

51

HOMES FOR SALE

61

HOMES IN ESCROW

### AVAILABLE HOME STATISTICS:

Vacancy rate:  
17.65%

9

Available homes are vacant.

33.33%

Available homes have had price reductions since being listed.

### MARKET STATISTICS:

32

Homes sold in the past 30 days.

61

Homes sold in the past 60 days.

257

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$318.88

Average selling price in the past 6 months.

\$633,603.53

### PENDING HOME STATISTICS:

32.79%

Of homes are pending for less than the original asking price.

2,081

Average square footage for home sold in the past 30 days.

28.1%

Homes sold above original listed price in past 30 days.

97.8%

Average Asked to Sold Ratio in the past 30 days.

98.7%

Median Asked to Sold Ratio in the past 30 days.



# MANTECA REAL ESTATE SALES SUMMARY

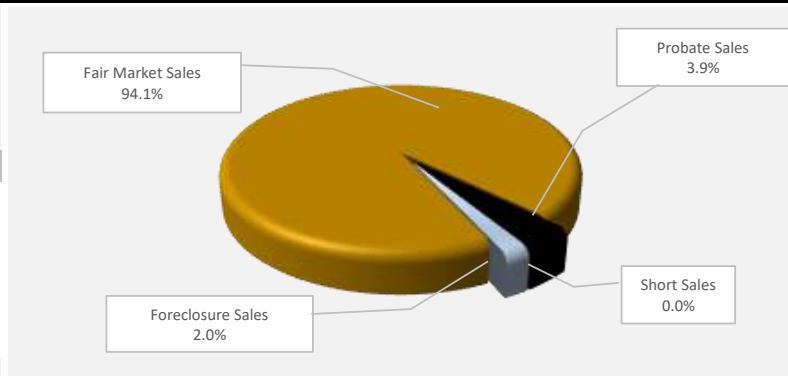
Prepared: 01/10/24

## 51 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	48	94.1%
Probate Sales	2	3.9%
Short Sales	0	0.0%
Foreclosure Sales	1	2.0%
		100.0%

Low	\$ 220,000
Average	\$ 775,685
High	\$ 3,700,000
Average DOM:	68.9

Occupancy	Homes	Percentage
Occupied	42	82.4%
Vacant	9	17.6%



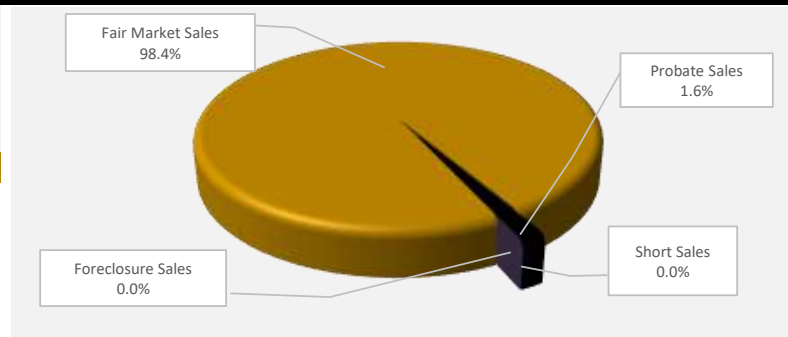
11 Listed in the past 30 days.

25 Listed in the past 60 days.

## 61 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	60	98.4%
Probate Sales	1	1.6%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 230,000
Average	\$ 636,252
High	\$ 955,000
Average DOM:	46.9

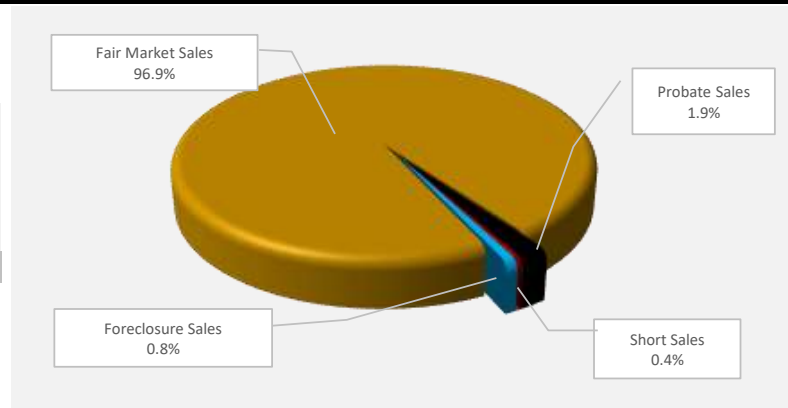


## Sold Homes Summary

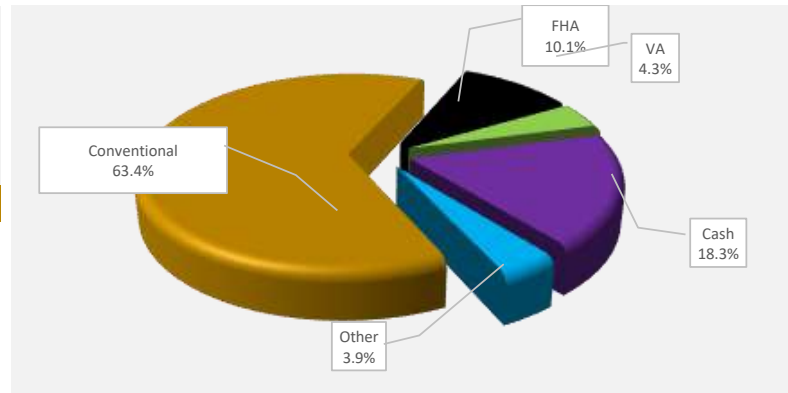
32 Sold in the past 30 days  
61 Sold in the past 60 days  
257 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	249	96.9%
Probate Sales	5	1.9%
Short Sales	1	0.4%
Foreclosure Sales	2	0.8%
		100.0%

Low	\$ 219,000
Average	\$ 638,616
High	\$ 1,400,000
Average DOM:	24.0



New Financing Type	Homes	Percentage
Conventional	163	63.4%
FHA	26	10.1%
VA	11	4.3%
Cash	47	18.3%
Other	10	3.9%
		100.0%





# MANTECA REAL ESTATE SALES SUMMARY

Prepared: 01/10/24						
PRICE RANGE			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
\$0	to	\$399,999	8	4	4	50.00%
\$400,000	to	\$429,999	1	0	1	100.00%
\$430,000	to	\$459,999	3	0	3	100.00%
\$460,000	to	\$489,999	5	2	3	60.00%
\$490,000	to	\$519,999	5	1	4	80.00%
\$520,000	to	\$549,999	4	4	0	0.00%
\$550,000	to	\$579,999	4	2	2	50.00%
\$580,000	to	\$609,999	5	3	2	40.00%
\$610,000	to	\$639,999	6	1	5	83.33%
\$640,000	to	\$669,999	10	2	8	80.00%
\$670,000	to	\$699,999	9	2	7	77.78%
\$700,000	to	\$729,999	7	3	4	57.14%
\$730,000	to	\$759,999	12	5	7	58.33%
\$760,000	to	\$789,999	3	0	3	100.00%
\$790,000	to	\$819,999	3	1	2	66.67%
\$820,000	to	\$849,999	11	8	3	27.27%
\$850,000	to	\$879,999	3	2	1	33.33%
\$880,000	to	\$909,999	2	2	0	0.00%
\$910,000	to	\$939,999	1	1	0	0.00%
\$940,000	to	\$969,999	2	2	0	0.00%
\$970,000	to	\$999,999	4	3	1	25.00%
\$1,000,000	and up		4	3	1	25.00%
TOTAL			112	51	61	54.46%

## MARKET TIMING:

46.9 Average days on market for homes in escrow.

2.5 Months of remaining inventory (based on average of last 6 months sales).

## AVAILABLE HOME STATISTICS:

0 Available homes are short sales.

Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO).

REO percentage: 0.00%

9 Available homes are vacant (includes REO).

Vacancy rate: 17.65%

33.33% Available homes have had price reductions since being listed.

## PENDING HOME STATISTICS:

0 Pending homes are short sales.

Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO).

REO percentage: 0.00%

32.79% Of homes are pending for less than the original asking price.

## MARKET STATISTICS:

32 Homes sold in the past 30 days.

\$633,603.53 Average selling price in the past 6 months.

\$318.88 Average price per square foot in the past 30 days.

2,081 Average square footage for home sold in the past 30 days.

28.1% Homes sold above original listed price in past 30 days.

97.8% Average Asked to Sold Ratio in the past 30 days.

98.7% Median Asked to Sold Ratio in the past 30 days.

61 Homes sold in the past 60 days.

257 Homes sold in the past 6 months.

1 Sold homes that were short sales.

Short Sale Percentage: 0.39%

2 Sold homes that were bank owned.

REO percentage: 0.78%

