



SCAN CODE

To view the video
SALES REPORT

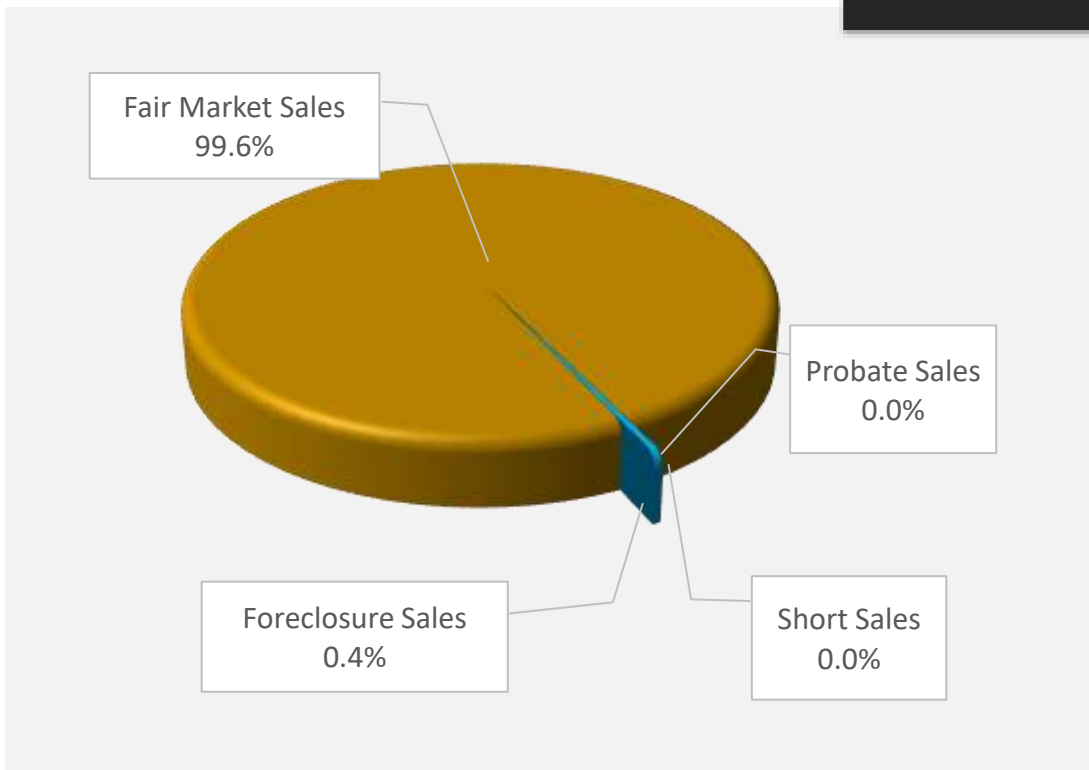


DECEMBER 2023

PLEASANTON REAL ESTATE SALES REPORT

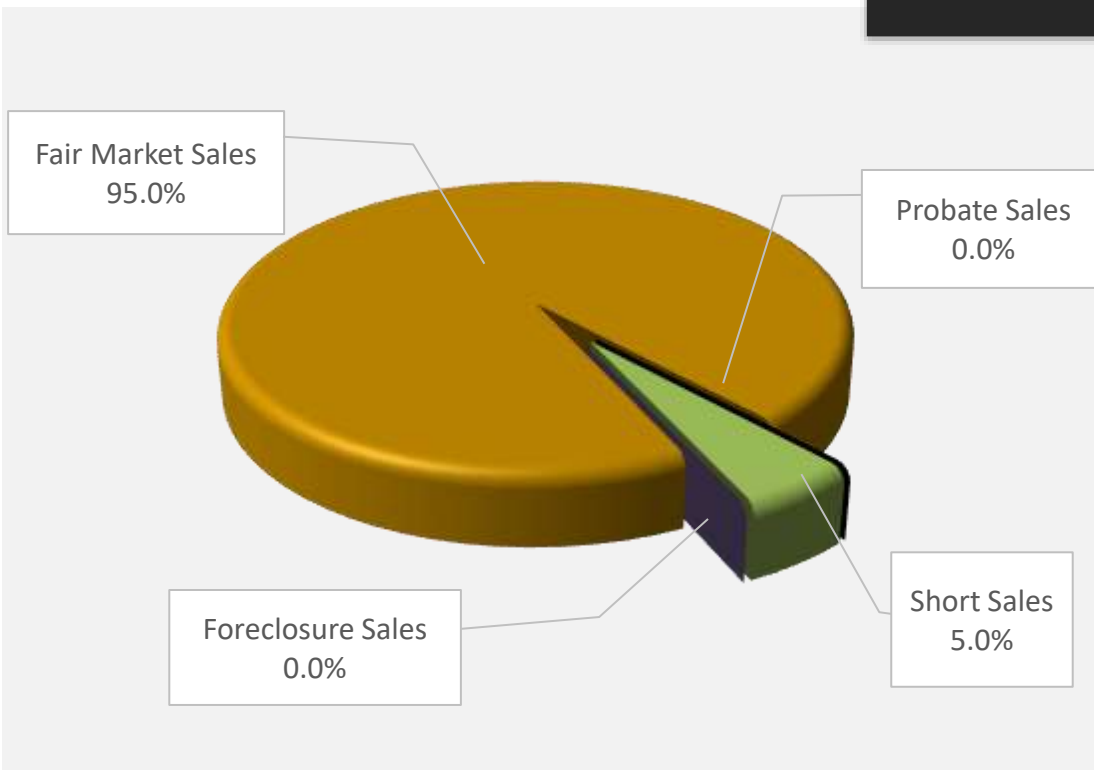
Sold Homes Summary

22

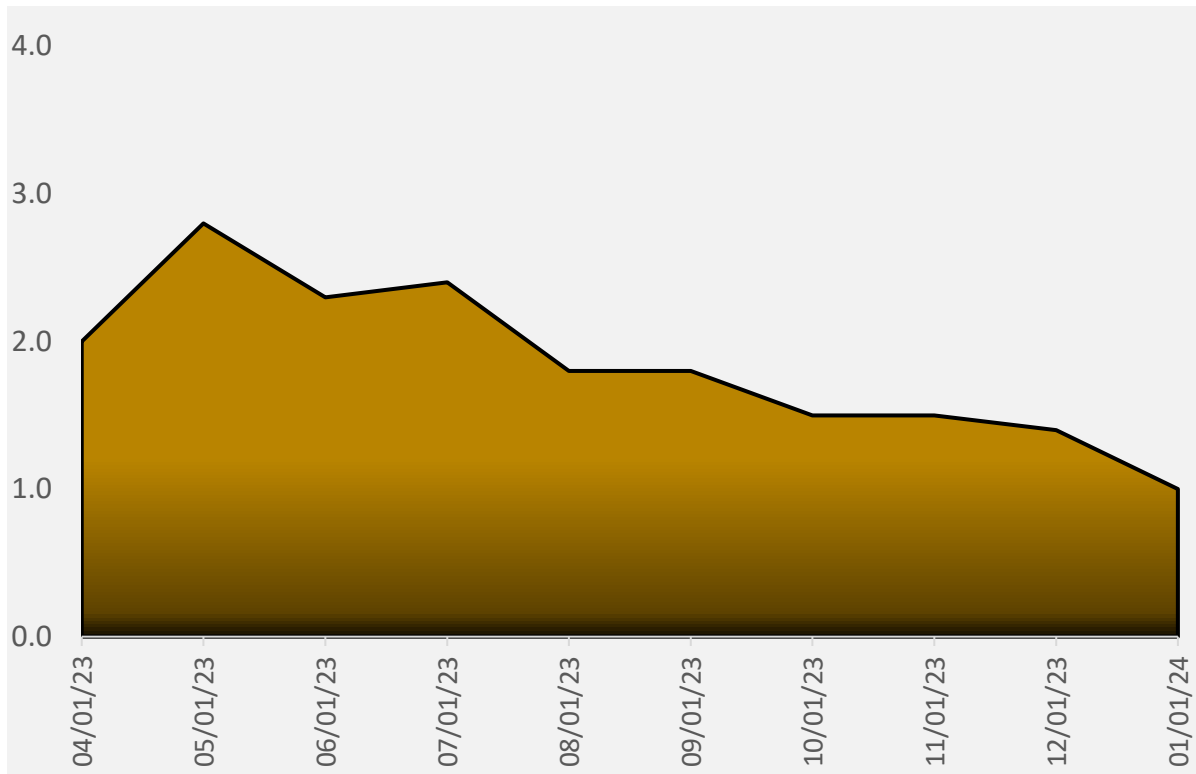


Available Homes

20

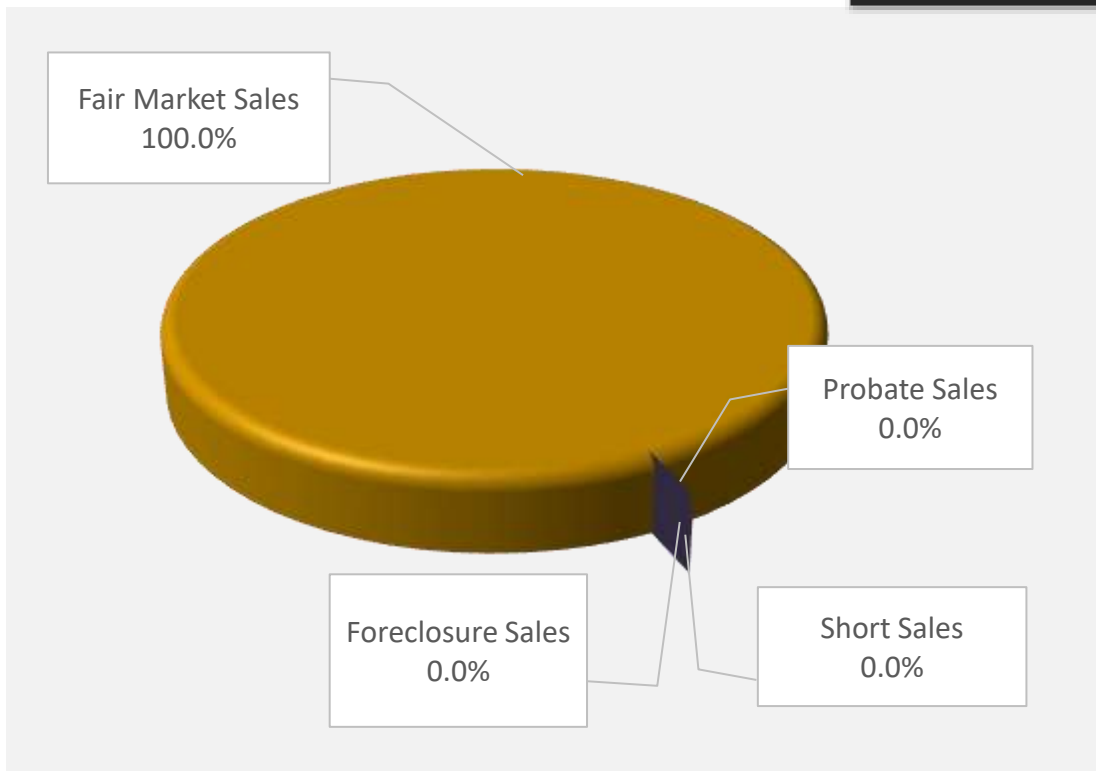


Months of Remaining Inventory

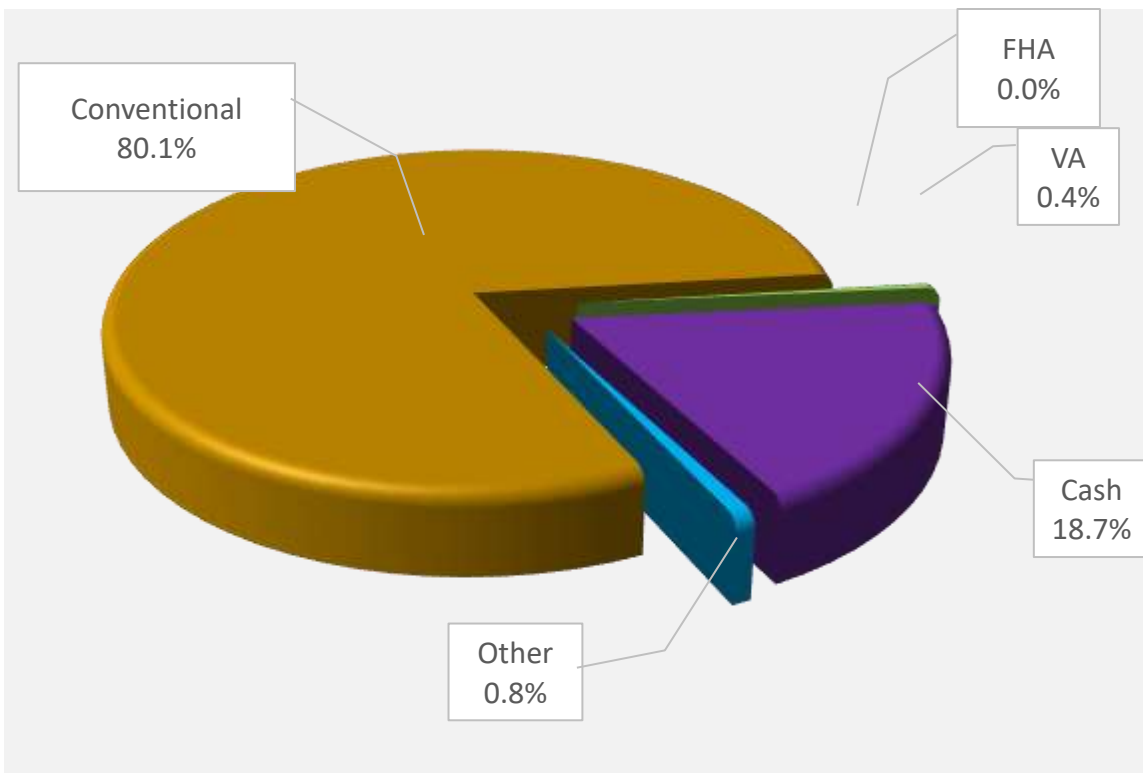


Pending Homes

21



New Financing Type



State of the Market

MARKET TIMING:

29.4

Average days on market for homes in escrow.

1.0

Months of remaining inventory (based on average of last 6 months sales).

20

HOMES FOR SALE

21

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:

0.00%

0

Available homes are vacant.

35.00%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

22

Homes sold in the past 30 days.

58

Homes sold in the past 60 days.

251

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$815.58

Average selling price in the past 6 months.

\$1,730,492.94

PENDING HOME STATISTICS:

28.57%

Of homes are pending for less than the original asking price.

2,135

Average square footage for home sold in the past 30 days.

40.9%

Homes sold above original listed price in past 30 days.

102.7%

Average Asked to Sold Ratio in the past 30 days.

99.0%

Median Asked to Sold Ratio in the past 30 days.



PLEASANTON REAL ESTATE SALES SUMMARY

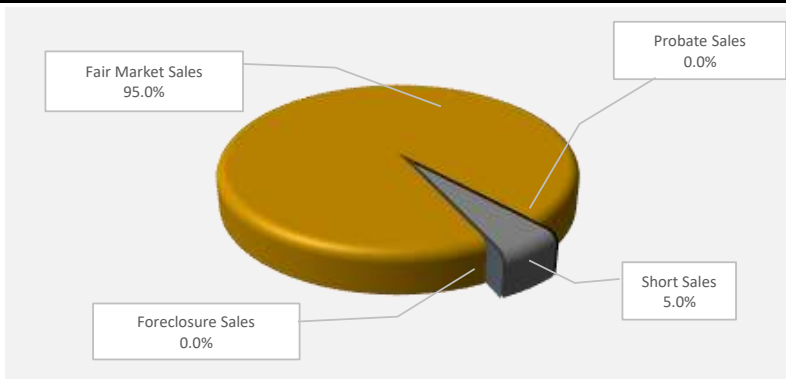
Prepared: 01/05/24

20 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	19	95.0%
Probate Sales	0	0.0%
Short Sales	1	5.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 567,000
Average	\$ 3,082,912
High	\$ 9,980,000
Average DOM:	57.1

Occupancy	Homes	Percentage
Occupied	20	100.0%
Vacant	0	0.0%

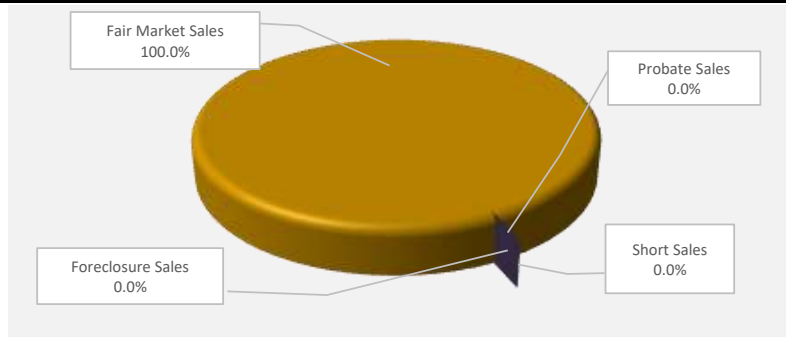


8 Listed in the past 30 days.
13 Listed in the past 60 days.

21 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	21	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 499,000
Average	\$ 2,120,852
High	\$ 6,784,000
Average DOM:	29.4

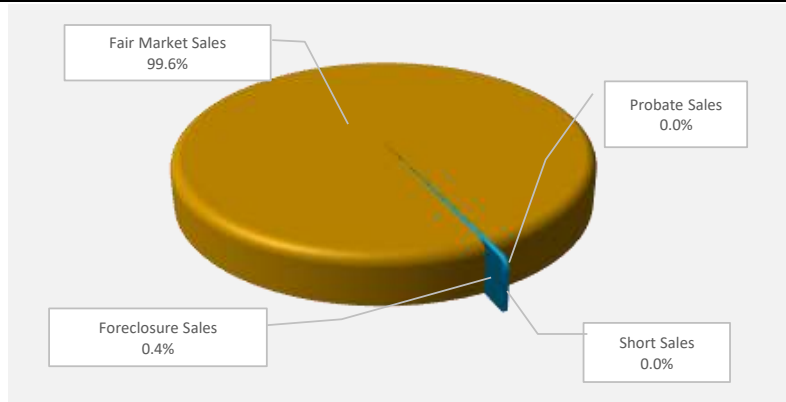


Sold Homes Summary

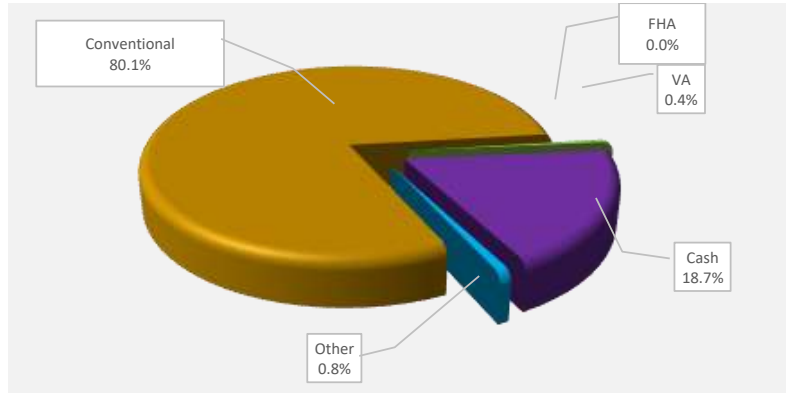
22 Sold in the past 30 days
 58 Sold in the past 60 days
 251 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	250	99.6%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	0.4%
		100.0%

Low	\$ 429,995
Average	\$ 1,707,058
High	\$ 4,800,000
Average DOM:	13.8



New Financing Type	Homes	Percentage
Conventional	201	80.1%
FHA	0	0.0%
VA	1	0.4%
Cash	47	18.7%
Other	2	0.8%
		100.0%



PLEASANTON HOUSE REAL ESTATE SALES SUMMARY

Prepared: 01/05/24			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$699,999	4	2	2	50.00%
\$700,000	to	\$749,999	0	0	0	
\$750,000	to	\$799,999	1	0	1	100.00%
\$800,000	to	\$849,999	0	0	0	
\$850,000	to	\$899,999	0	0	0	
\$900,000	to	\$949,999	0	0	0	
\$950,000	to	\$999,999	0	0	0	
\$1,000,000	to	\$1,099,999	2	2	0	0.00%
\$1,100,000	to	\$1,199,999	0	0	0	
\$1,200,000	to	\$1,299,999	5	2	3	60.00%
\$1,300,000	to	\$1,399,999	4	1	3	75.00%
\$1,400,000	to	\$1,499,999	1	0	1	100.00%
\$1,500,000	to	\$1,599,999	3	1	2	66.67%
\$1,600,000	to	\$1,699,999	1	0	1	100.00%
\$1,700,000	to	\$1,799,999	2	1	1	50.00%
\$1,800,000	to	\$1,899,999	0	0	0	
\$1,900,000	to	\$1,999,999	0	0	0	
\$2,000,000	to	\$2,099,999	0	0	0	
\$2,100,000	to	\$2,199,999	1	0	1	100.00%
\$2,200,000	to	\$2,299,999	0	0	0	
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000	and up		16	10	6	37.50%
TOTAL			41	20	21	51.22%

MARKET TIMING:

29.4 Average days on market for homes in escrow.

1.0 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%
 0 Available homes are bank owned (REO). REO percentage: 0.00%
 0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

35.00% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%
 0 Pending homes are bank owned (REO). REO percentage: 0.00%

28.57% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

22 Homes sold in the past 30 days.

\$1,730,492.94 Average selling price in the past 6 months.

\$815.58 Average price per square foot in the past 30 days.

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40.9% Homes sold above original listed price in past 30 days.

102.7% Average Asked to Sold Ratio in the past 30 days.

99.0% Median Asked to Sold Ratio in the past 30 days.

58 Homes sold in the past 60 days.

251 Homes sold in the past 6 months.

0 Sold homes that were short sales. Short Sale Percentage: 0.00%

1 Sold homes that were bank owned. REO percentage: 0.40%

