



SCAN CODE

To view the video
SALES REPORT

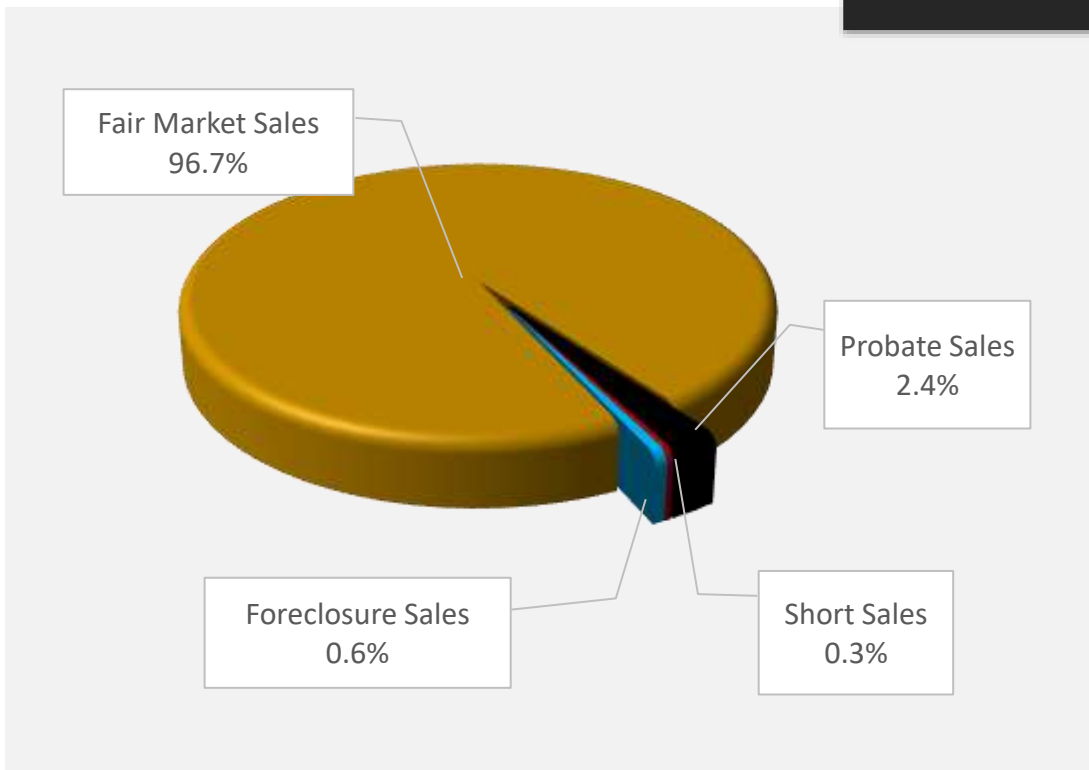


DECEMBER 2023

STOCKTON REAL ESTATE SALES REPORT

Sold Homes Summary

109

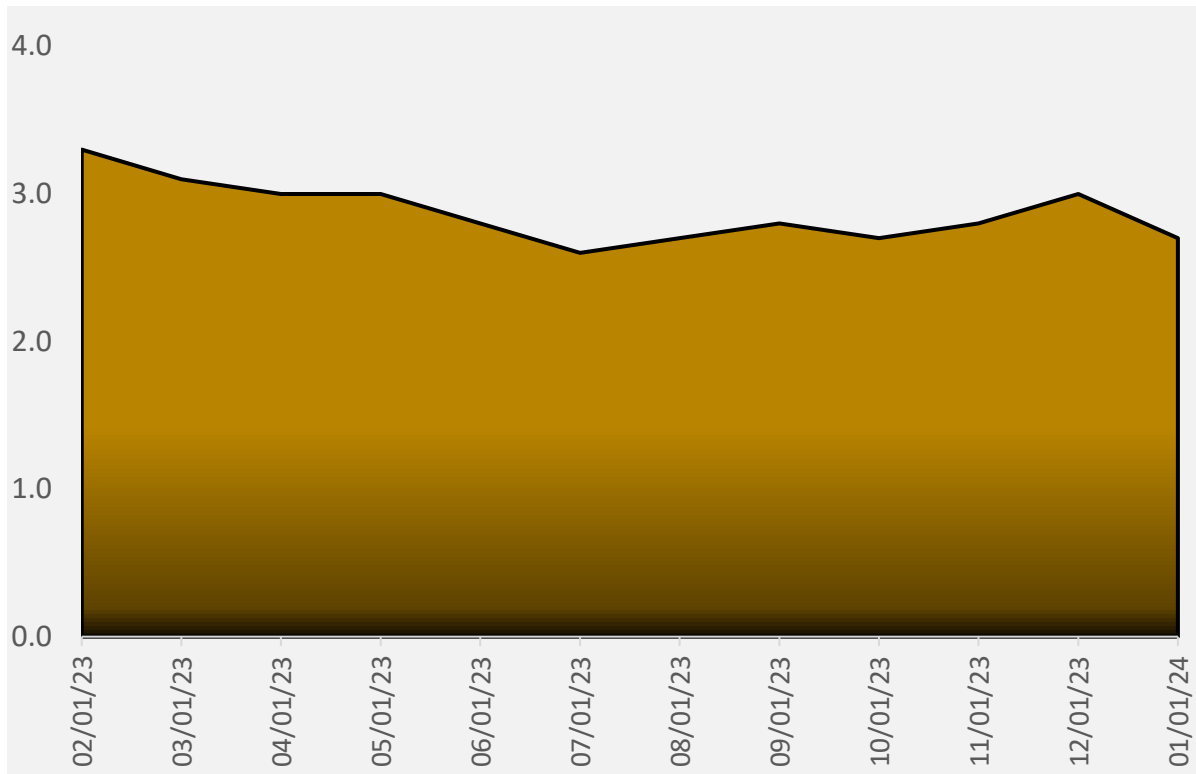


Available Homes

333

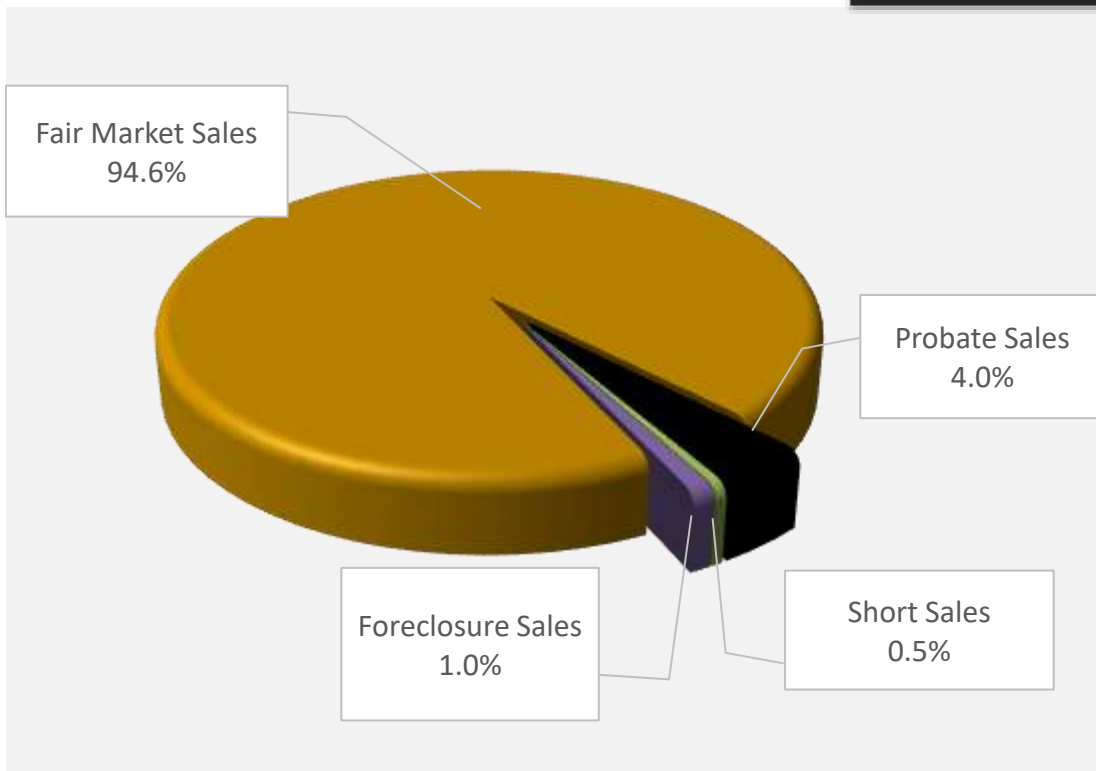


Months of Remaining Inventory

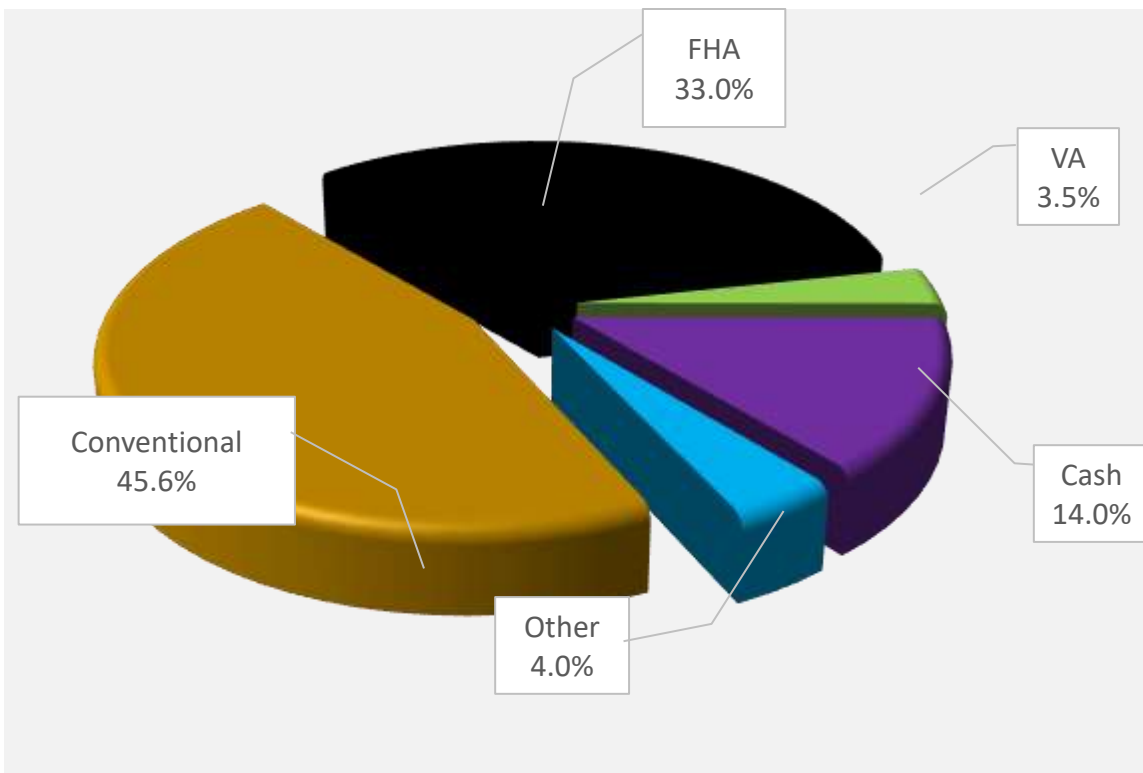


Pending Homes

202



New Financing Type



State of the Market

MARKET TIMING:

40.4

Average days on market for homes in escrow.

2.7

Months of remaining inventory (based on average of last 6 months sales).

294

HOMES FOR SALE

191

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:
34.35%

101

Available homes are vacant.

38.78%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

109

Homes sold in the past 30 days.

267

Homes sold in the past 60 days.

1,095

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$288.14

Average selling price in the past 6 months.

\$450,822.93

PENDING HOME STATISTICS:

33.51%

Of homes are pending for less than the original asking price.

1,643

Average square footage for home sold in the past 30 days.

32.1%

Homes sold above original listed price in past 30 days.

98.1%

Average Asked to Sold Ratio in the past 30 days.

99.2%

Median Asked to Sold Ratio in the past 30 days.



STOCKTON REAL ESTATE SALES SUMMARY

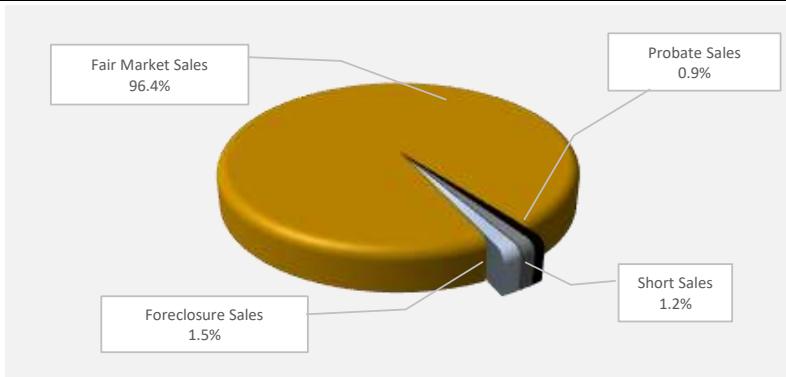
Prepared: 01/10/24

333 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	321	96.4%
Probate Sales	3	0.9%
Short Sales	4	1.2%
Foreclosure Sales	5	1.5%
		100.0%

Low	\$ 170,000
Average	\$ 526,826
High	\$ 6,000,000
Average DOM:	62.3

Occupancy	Homes	Percentage
Occupied	232	69.7%
Vacant	101	30.3%

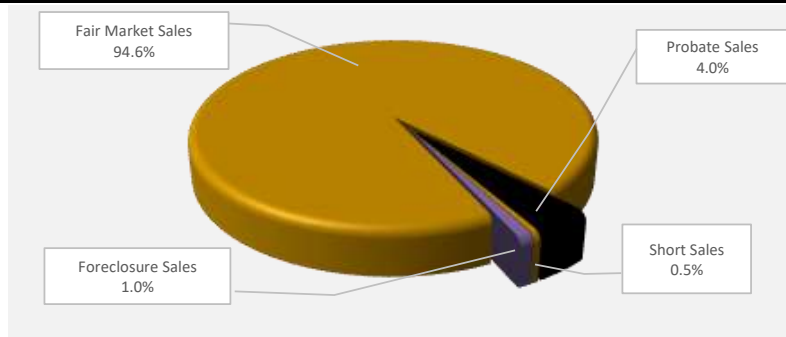


79 Listed in the past 30 days.
165 Listed in the past 60 days.

202 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	191	94.6%
Probate Sales	8	4.0%
Short Sales	1	0.5%
Foreclosure Sales	2	1.0%
		100.0%

Low	\$ 135,000
Average	\$ 469,584
High	\$ 2,295,000
Average DOM:	40.4

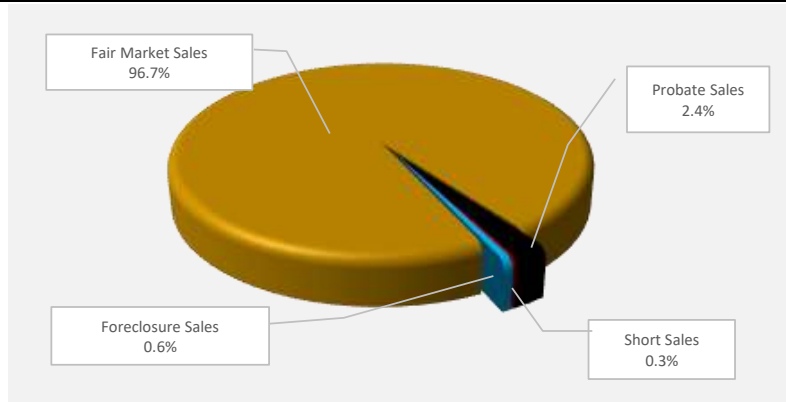


Sold Homes Summary

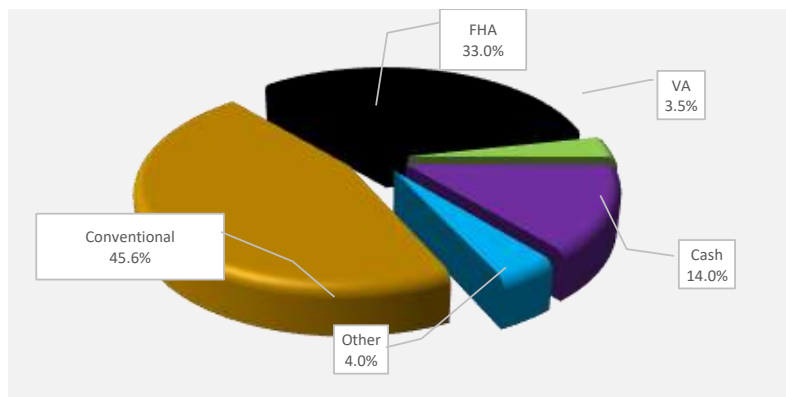
109 Sold in the past 30 days
267 Sold in the past 60 days
1095 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	1059	96.7%
Probate Sales	26	2.4%
Short Sales	3	0.3%
Foreclosure Sales	7	0.6%
		100.0%

Low	\$ 125,000
Average	\$ 451,500
High	\$ 2,295,000
Average DOM:	25.4



New Financing Type	Homes	Percentage
Conventional	499	45.6%
FHA	361	33.0%
VA	38	3.5%
Cash	153	14.0%
Other	44	4.0%
		100.0%



STOCKTON HOUSE REAL ESTATE SALES SUMMARY

Prepared: 01/10/24			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$199,999	12	9	3	25.00%
\$200,000	to	\$224,999	8	6	2	25.00%
\$225,000	to	\$249,999	9	7	2	22.22%
\$250,000	to	\$274,999	5	2	3	60.00%
\$275,000	to	\$299,999	25	17	8	32.00%
\$300,000	to	\$324,999	21	11	10	47.62%
\$325,000	to	\$349,999	44	27	17	38.64%
\$350,000	to	\$374,999	28	14	14	50.00%
\$375,000	to	\$399,999	41	26	15	36.59%
\$400,000	to	\$424,999	18	9	9	50.00%
\$425,000	to	\$449,999	34	17	17	50.00%
\$450,000	to	\$474,999	26	15	11	42.31%
\$475,000	to	\$499,999	51	30	21	41.18%
\$500,000	to	\$524,999	22	8	14	63.64%
\$525,000	to	\$549,999	35	27	8	22.86%
\$550,000	to	\$574,999	22	11	11	50.00%
\$575,000	to	\$599,999	30	21	9	30.00%
\$600,000	to	\$624,999	8	5	3	37.50%
\$625,000	to	\$649,999	16	11	5	31.25%
\$650,000	to	\$674,999	7	3	4	57.14%
\$675,000	to	\$699,999	16	14	2	12.50%
\$700,000	to	\$724,999	7	4	3	42.86%
\$725,000	to	\$749,999	6	3	3	50.00%
\$750,000	to	\$774,999	6	3	3	50.00%
\$775,000	to	\$799,999	5	5	0	0.00%
\$800,000	to	\$824,999	1	0	1	100.00%
\$825,000	to	\$849,999	1	1	0	0.00%
\$850,000		and up	31	27	4	12.90%
TOTAL			485	294	191	39.38%

MARKET TIMING:

- 40.4 Average days on market for homes in escrow.
- 2.7 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0 Available homes are short sales. Short Sale Percentage: 0.00%
- 0 Available homes are bank owned (REO). REO percentage: 0.00%
- 101 Available homes are vacant (includes REO). Vacancy rate: 34.35%
- 38.78% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 1 Pending homes are short sales. Short Sale Percentage: 0.52%
- 2 Pending homes are bank owned (REO). REO percentage: 1.05%
- 33.51% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 109 Homes sold in the past 30 days.
- \$450,822.93 Average selling price in the past 6 months.
- \$288.14 Average price per square foot in the past 30 days.
- 1,643 Average square footage for home sold in the past 30 days.
- 32.1% Homes sold above original listed price in past 30 days.
- 98.1% Average Asked to Sold Ratio in the past 30 days.
- 99.2% Median Asked to Sold Ratio in the past 30 days.
- 267 Homes sold in the past 60 days.
- 1,095 Homes sold in the past 6 months.
- 3 Sold homes that were short sales. Short Sale Percentage: 0.27%
- 7 Sold homes that were bank owned. REO percentage: 0.64%

