



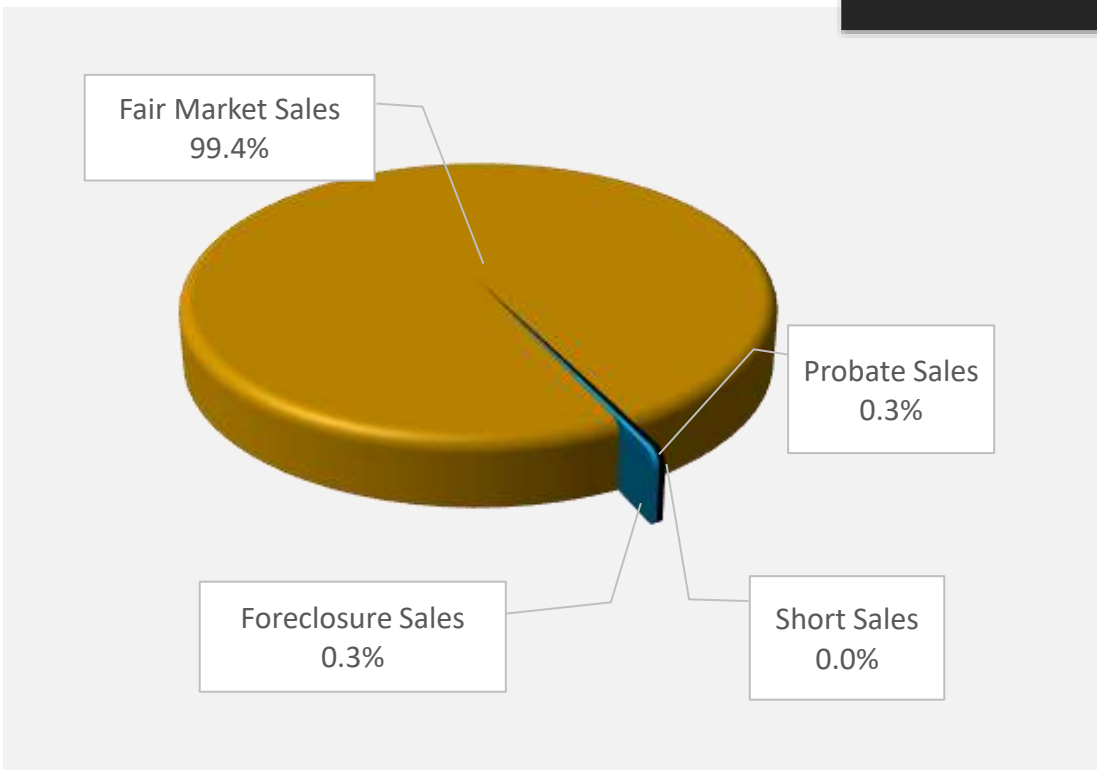
SCAN CODE
To view the video
SALES REPORT



JANUARY 2024

LIVERMORE REAL ESTATE SALES REPORT

Sold Homes Summary

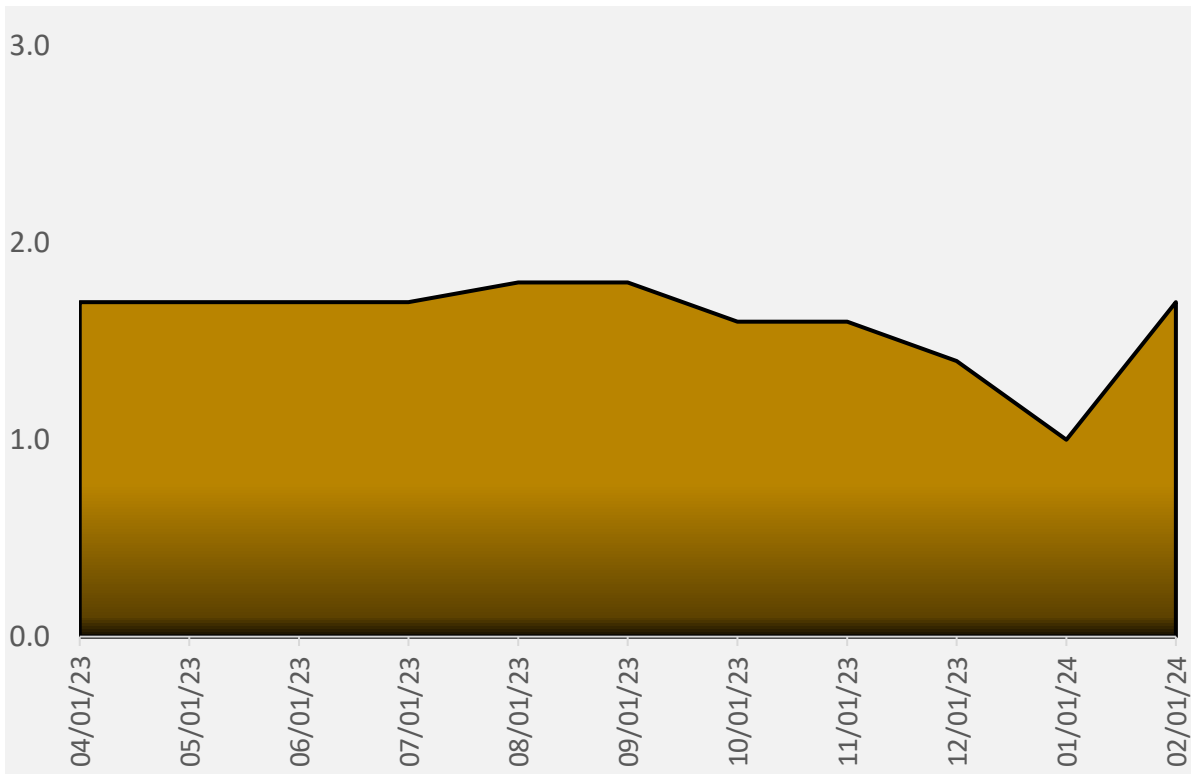


Available Homes

41

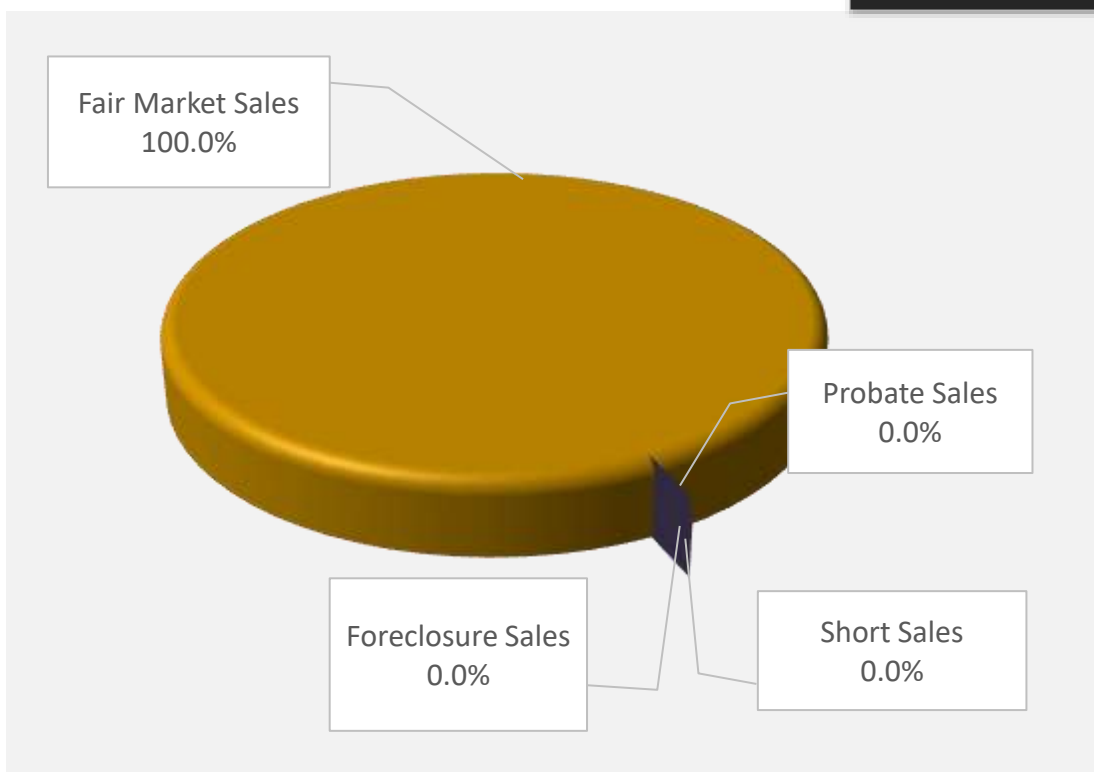


Months of Remaining Inventory

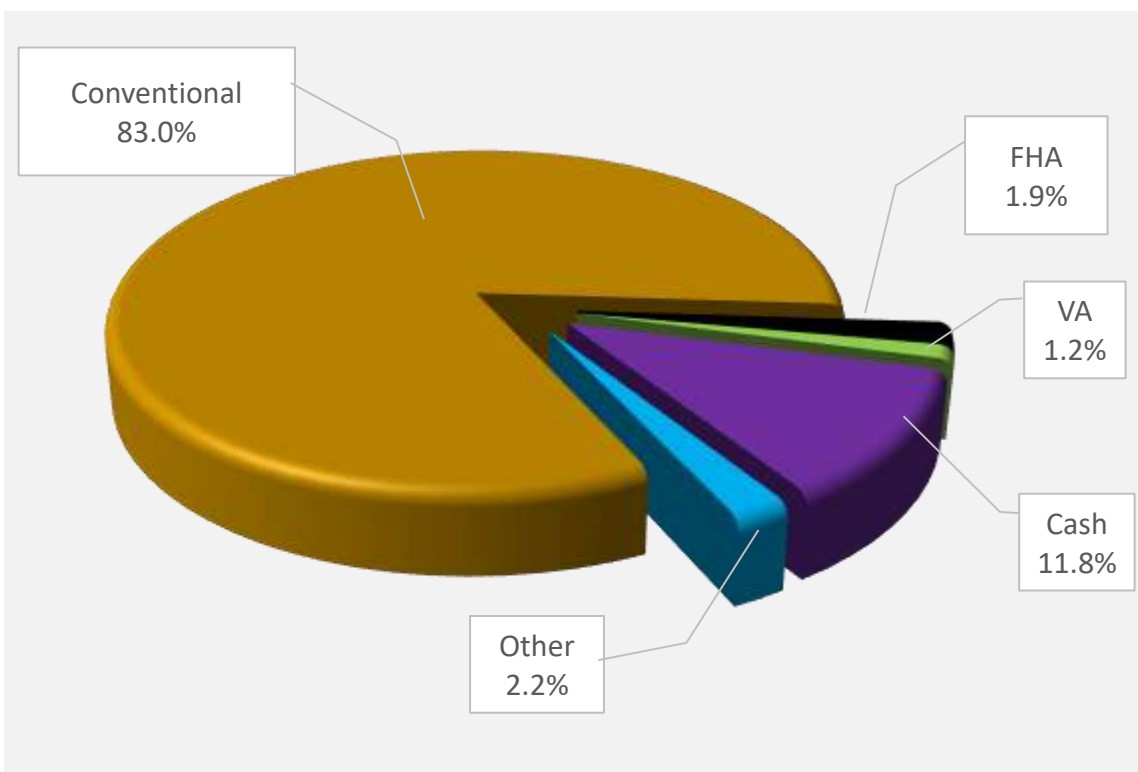


Pending Homes

52



New Financing Type



State of the Market

MARKET TIMING:

18.0

Average days on market for homes in escrow.

1.7

Months of remaining inventory (based on average of last 6 months sales).

41

HOMES FOR SALE

52

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:

2.44%

1

Available homes are vacant.

29.27%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

27

Homes sold in the past 30 days.

72

Homes sold in the past 60 days.

323

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$680.26

Average selling price in the past 6 months.

\$1,211,780.12

PENDING HOME STATISTICS:

5.77%

Of homes are pending for less than the original asking price.

1,834

Average square footage for home sold in the past 30 days.

48.1%

Homes sold above original listed price in past 30 days.

100.1%

Average Asked to Sold Ratio in the past 30 days.

99.7%

Median Asked to Sold Ratio in the past 30 days.



LIVERMORE REAL ESTATE SALES SUMMARY

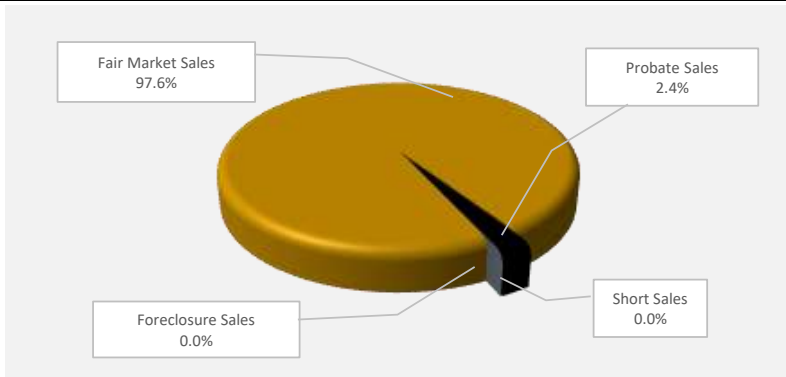
Prepared: 02/03/24

41 Available Homes

| Existing Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 40 | 97.6% |
| Probate Sales | 1 | 2.4% |
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 399,000 |
| Average | \$ 1,483,695 |
| High | \$ 6,000,000 |
| Average DOM: | 67.4 |

| Occupancy | Homes | Percentage |
|-----------|-------|------------|
| Occupied | 40 | 97.6% |
| Vacant | 1 | 2.4% |

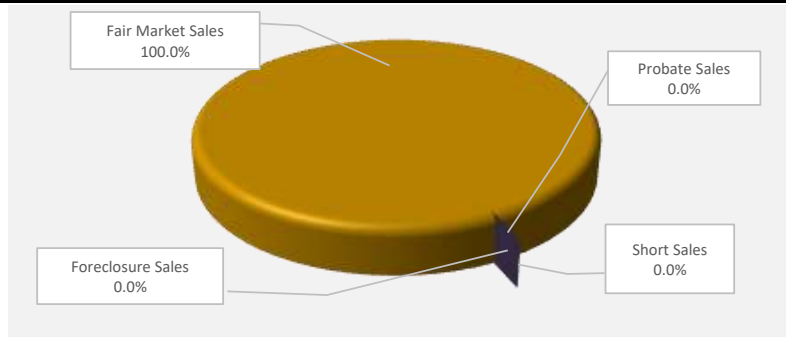


24 Listed in the past 30 days.
27 Listed in the past 60 days.

52 Pending Homes

| Existing Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 52 | 100.0% |
| Probate Sales | 0 | 0.0% |
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 439,000 |
| Average | \$ 1,247,117 |
| High | \$ 2,300,000 |
| Average DOM: | 18.0 |

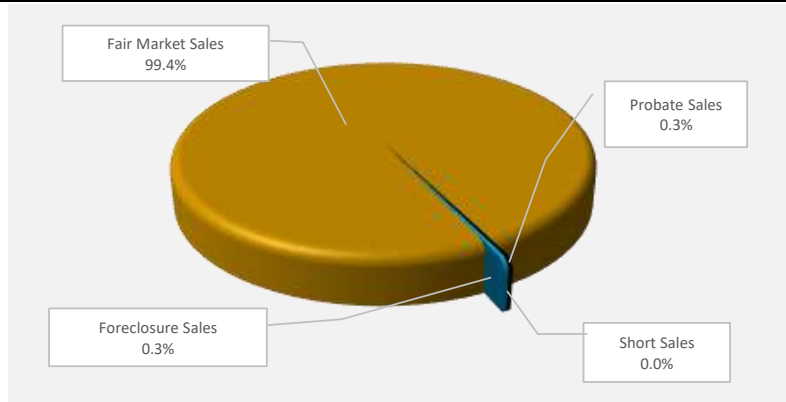


Sold Homes Summary

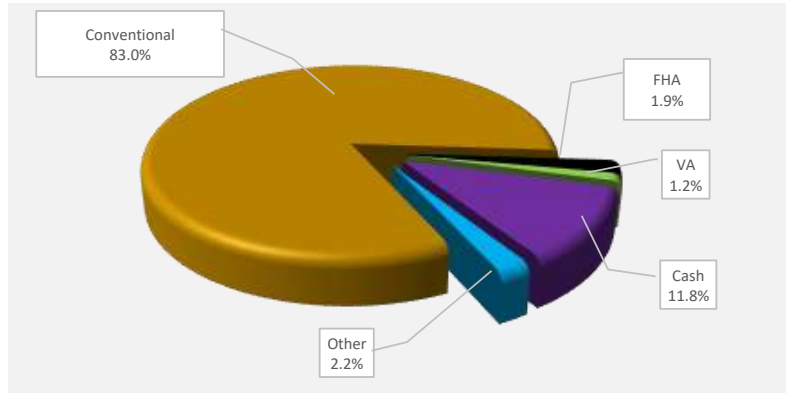
27 Sold in the past 30 days
72 Sold in the past 60 days
323 Sold in the past 6 months

| Previous Financing | Homes | Percentage |
|--------------------|-------|---------------|
| Fair Market Sales | 321 | 99.4% |
| Probate Sales | 1 | 0.3% |
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 1 | 0.3% |
| | | 100.0% |

| | |
|--------------|--------------|
| Low | \$ 435,000 |
| Average | \$ 1,175,799 |
| High | \$ 3,000,000 |
| Average DOM: | 15.5 |



| New Financing Type | Homes | Percentage |
|--------------------|-------|---------------|
| Conventional | 268 | 83.0% |
| FHA | 6 | 1.9% |
| VA | 4 | 1.2% |
| Cash | 38 | 11.8% |
| Other | 7 | 2.2% |
| | | 100.0% |



LIVERMORE REAL ESTATE SALES SUMMARY

| Prepared: 02/03/24 | | | TOTAL IN PRICE BRACKET | HOMES FOR SALE | HOMES IN ESCROW | % WITH OFFERS |
|--------------------|--------|-------------|------------------------|----------------|-----------------|---------------|
| PRICE RANGE | | | | | | |
| \$0 | to | \$699,999 | 12 | 8 | 4 | 33.33% |
| \$700,000 | to | \$749,999 | 3 | 2 | 1 | 33.33% |
| \$750,000 | to | \$799,999 | 8 | 4 | 4 | 50.00% |
| \$800,000 | to | \$849,999 | 3 | 2 | 1 | 33.33% |
| \$850,000 | to | \$899,999 | 4 | 2 | 2 | 50.00% |
| \$900,000 | to | \$949,999 | 2 | 1 | 1 | 50.00% |
| \$950,000 | to | \$999,999 | 9 | 6 | 3 | 33.33% |
| \$1,000,000 | to | \$1,099,999 | 8 | 1 | 7 | 87.50% |
| \$1,100,000 | to | \$1,199,999 | 10 | 1 | 9 | 90.00% |
| \$1,200,000 | to | \$1,299,999 | 6 | 1 | 5 | 83.33% |
| \$1,300,000 | to | \$1,399,999 | 2 | 1 | 1 | 50.00% |
| \$1,400,000 | to | \$1,499,999 | 3 | 1 | 2 | 66.67% |
| \$1,500,000 | to | \$1,599,999 | 4 | 2 | 2 | 50.00% |
| \$1,600,000 | to | \$1,699,999 | 2 | 0 | 2 | 100.00% |
| \$1,700,000 | to | \$1,799,999 | 2 | 0 | 2 | 100.00% |
| \$1,800,000 | to | \$1,899,999 | 1 | 1 | 0 | 0.00% |
| \$1,900,000 | to | \$1,999,999 | 2 | 0 | 2 | 100.00% |
| \$2,000,000 | to | \$2,099,999 | 1 | 0 | 1 | 100.00% |
| \$2,100,000 | to | \$2,199,999 | 0 | 0 | 0 | |
| \$2,200,000 | to | \$2,299,999 | 3 | 1 | 2 | 66.67% |
| \$2,300,000 | to | \$2,399,999 | 1 | 0 | 1 | 100.00% |
| \$2,400,000 | and up | | 7 | 7 | 0 | 0.00% |
| TOTAL | | | 93 | 41 | 52 | 55.91% |

MARKET TIMING:

- 18.0 Average days on market for homes in escrow.
- 1.7 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0 Available homes are short sales. Short Sale Percentage: 0.00%
- 0 Available homes are bank owned (REO). REO percentage: 0.00%
- 1 Available homes are vacant (includes REO). Vacancy rate: 2.44%
- 29.27% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0 Pending homes are short sales. Short Sale Percentage: 0.00%
- 0 Pending homes are bank owned (REO). REO percentage: 0.00%
- 5.77% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 27 Homes sold in the past 30 days.
- \$1,211,780.12 Average selling price in the past 6 months.
- \$680.26 Average price per square foot in the past 30 days.
- 1,834 Average square footage for home sold in the past 30 days.
- 48.1% Homes sold above original listed price in past 30 days.
- 100.1% Average Asked to Sold Ratio in the past 30 days.
- 99.7% Median Asked to Sold Ratio in the past 30 days.
- 72 Homes sold in the past 60 days.
- 323 Homes sold in the past 6 months.
- 0 Sold homes that were short sales. Short Sale Percentage: 0.00%
- 1 Sold homes that were bank owned. REO percentage: 0.31%

