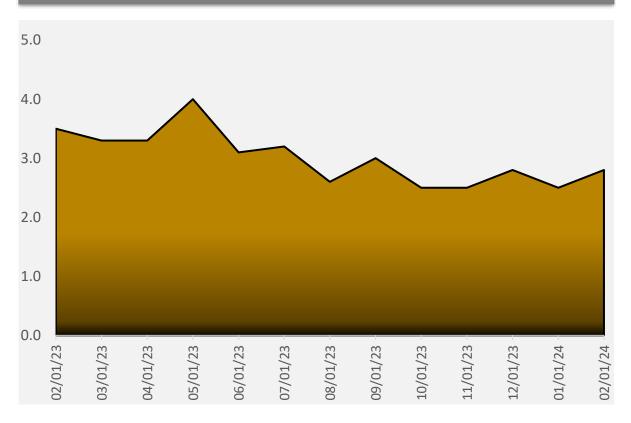
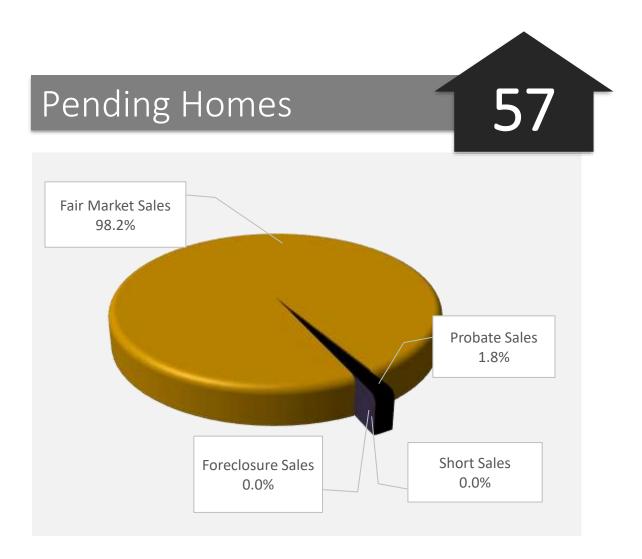




## Months of Remaining Inventory

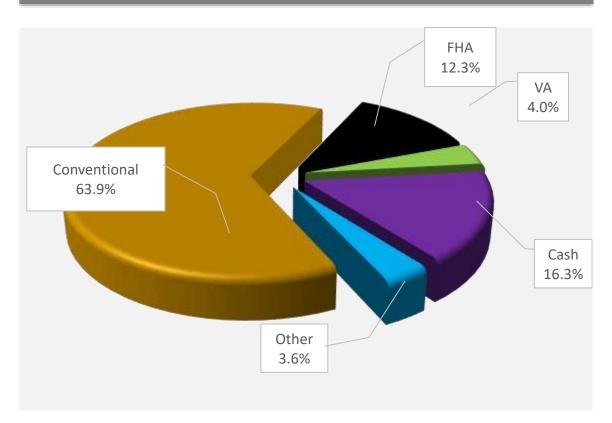








# New Financing Type



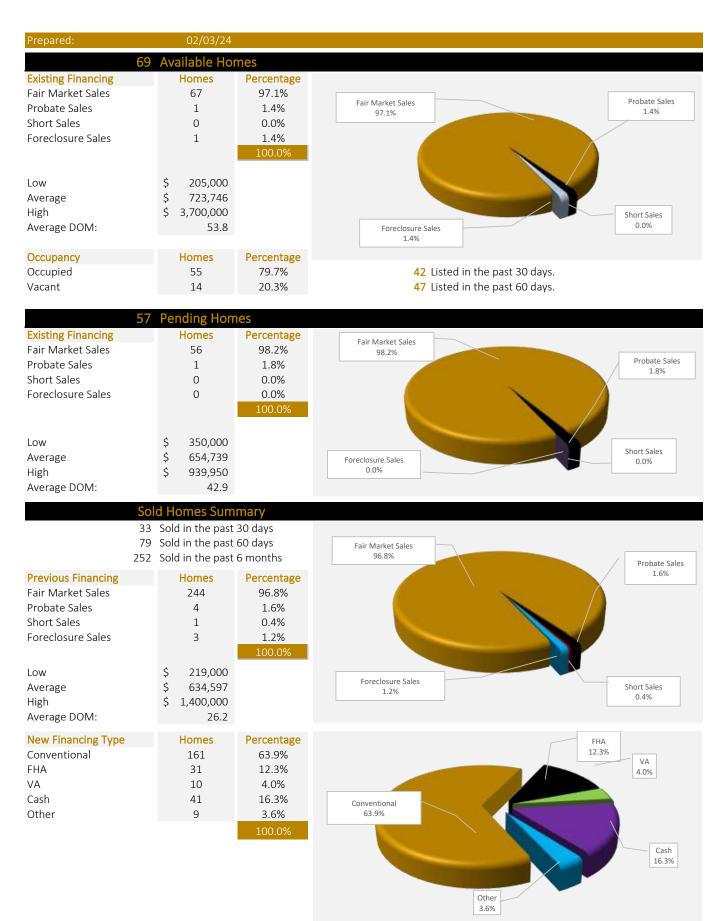


### State of the Market

| MARKET TIMING:  |  |
|---|--|
| 42.9 Average days on<br>market for homes<br>in escrow. 2.8 Months of<br>remaining inventory<br>(based on average<br>of last 6 months<br>sales). | 69 HOMES<br>FOR SALE 57 HOMES IN<br>ESCROW   |
| AVAILABLE HOME STATISTICS:  | MARKET STATISTICS:   |
| 20.29% 24.64%<br>14 Available homes have  | 33<br>Homes sold in the<br>past 30 days.<br>Homes sold in the<br>past 60 days.<br>Base 60 days.                              |
| Available homes have<br>had price reductions<br>since being listed.   | Average price per square foot<br>in the past 30 days. Average selling price in the<br>past 6 months.   \$316.46 \$629,044.84 |
| PENDING HOME STATISTICS:  | 42.4% Homes sold above original<br>listed price in past 30 days.   |
| <b>28.07%</b><br>Of homes are pending for less than   | 98.2% Average Asked to Sold<br>Ratio in the past 30 days.  |
| the original asking price.  | home sold in the past 30 days.<br>100.0% Median Asked to Sold Ratio in the past 30 days.                                     |



#### MANTECA REAL ESTATE SALES SUMMARY





#### MANTECA REAL ESTATE SALES SUMMARY

| Prepared:   |           | 02/03/24  |                              |                   |                    |               |
|-------------|-----------|-----------|------------------------------|-------------------|--------------------|---------------|
| Pf          | RICE RANG | GE        | TOTAL IN<br>PRICE<br>BRACKET | HOMES FOR<br>SALE | HOMES IN<br>ESCROW | % WITH OFFERS |
| \$0         | to        | \$399,999 | 10                           | 9                 | 1                  | 10.00%        |
| \$400,000   | to        | \$429,999 | 1                            | 0                 | 1                  | 100.00%       |
| \$430,000   | to        | \$459,999 | 5                            | 3                 | 2                  | 40.00%        |
| \$460,000   | to        | \$489,999 | 3                            | 1                 | 2                  | 66.67%        |
| \$490,000   | to        | \$519,999 | 4                            | 2                 | 2                  | 50.00%        |
| \$520,000   | to        | \$549,999 | 8                            | 4                 | 4                  | 50.00%        |
| \$550,000   | to        | \$579,999 | 5                            | 2                 | 3                  | 60.00%        |
| \$580,000   | to        | \$609,999 | 7                            | 3                 | 4                  | 57.14%        |
| \$610,000   | to        | \$639,999 | 7                            | 2                 | 5                  | 71.43%        |
| \$640,000   | to        | \$669,999 | 10                           | 5                 | 5                  | 50.00%        |
| \$670,000   | to        | \$699,999 | 11                           | 6                 | 5                  | 45.45%        |
| \$700,000   | to        | \$729,999 | 8                            | 2                 | 6                  | 75.00%        |
| \$730,000   | to        | \$759,999 | 14                           | 7                 | 7                  | 50.00%        |
| \$760,000   | to        | \$789,999 | 5                            | 3                 | 2                  | 40.00%        |
| \$790,000   | to        | \$819,999 | 5                            | 2                 | 3                  | 60.00%        |
| \$820,000   | to        | \$849,999 | 4                            | 4                 | 0                  | 0.00%         |
| \$850,000   | to        | \$879,999 | 5                            | 3                 | 2                  | 40.00%        |
| \$880,000   | to        | \$909,999 | 2                            | 1                 | 1                  | 50.00%        |
| \$910,000   | to        | \$939,999 | 3                            | 3                 | 0                  | 0.00%         |
| \$940,000   | to        | \$969,999 | 2                            | 1                 | 1                  | 50.00%        |
| \$970,000   | to        | \$999,999 | 4                            | 3                 | 1                  | 25.00%        |
| \$1,000,000 |           | and up    | 3                            | 3                 | 0                  | 0.00%         |
|             | TOTAL     |           | 126                          | 69                | 57                 | 45.24%        |

#### MARKET TIMING:

**42.9** Average days on market for homes in escrow.

2.8 Months of remaining inventory (based on average of last 6 months sales).

|                    | 0 // 0  | 1                      |        |  |  |  |  |
|--------------------|---|------------------------|--------|--|--|--|--|
| AVAILABLE HOME STA | ATISTICS:   |                        |        |  |  |  |  |
| 0                  | Available homes are short sales.                              | Short Sale Percentage: | 0.00%  |  |  |  |  |
| 0                  | Available homes are bank owned (REO).                         | REO percentage:        | 0.00%  |  |  |  |  |
| 14                 | Available homes are vacant (includes REO).                    | Vacancy rate:          | 20.29% |  |  |  |  |
| 24.64%             | Available homes have had price reductions since being listed. |                        |        |  |  |  |  |
| PENDING HOME STAT  | TISTICS:  |                        |        |  |  |  |  |
| 0                  | Pending homes are short sales.                                | Short Sale Percentage: | 0.00%  |  |  |  |  |
| 0                  | Pending homes are bank owned (REO).                           | REO percentage:        | 0.00%  |  |  |  |  |
| 28.07%             | Of homes are pending for less than the original asking price. |                        |        |  |  |  |  |
| MARKET STATISTICS: |   |                        |        |  |  |  |  |
| 33                 | Homes sold in the past 30 days.                               |                        |        |  |  |  |  |
| \$629,044.84       | Average selling price in the past 6 months.                   |                        |        |  |  |  |  |
| \$316.46           | Average price per square foot in the past 30 days.            |                        |        |  |  |  |  |
| 2,074              | Average square footage for home sold in the past 30 days.     |                        |        |  |  |  |  |
| 42.4%              | Homes sold above original listed price in past 30 days.       |                        |        |  |  |  |  |
| 98.2%              | Average Asked to Sold Ratio in the past 30 days.              |                        |        |  |  |  |  |
| 100.0%             | Median Asked to Sold Ratio in the past 30 days.               |                        |        |  |  |  |  |
| 79                 | Homes sold in the past 60 days.                               |                        |        |  |  |  |  |
| 252                | Homes sold in the past 6 months.                              |                        |        |  |  |  |  |
| 1                  | Sold homes that were short sales.                             | Short Sale Percentage: | 0.40%  |  |  |  |  |

