



SCAN CODE

To view the video
SALES REPORT

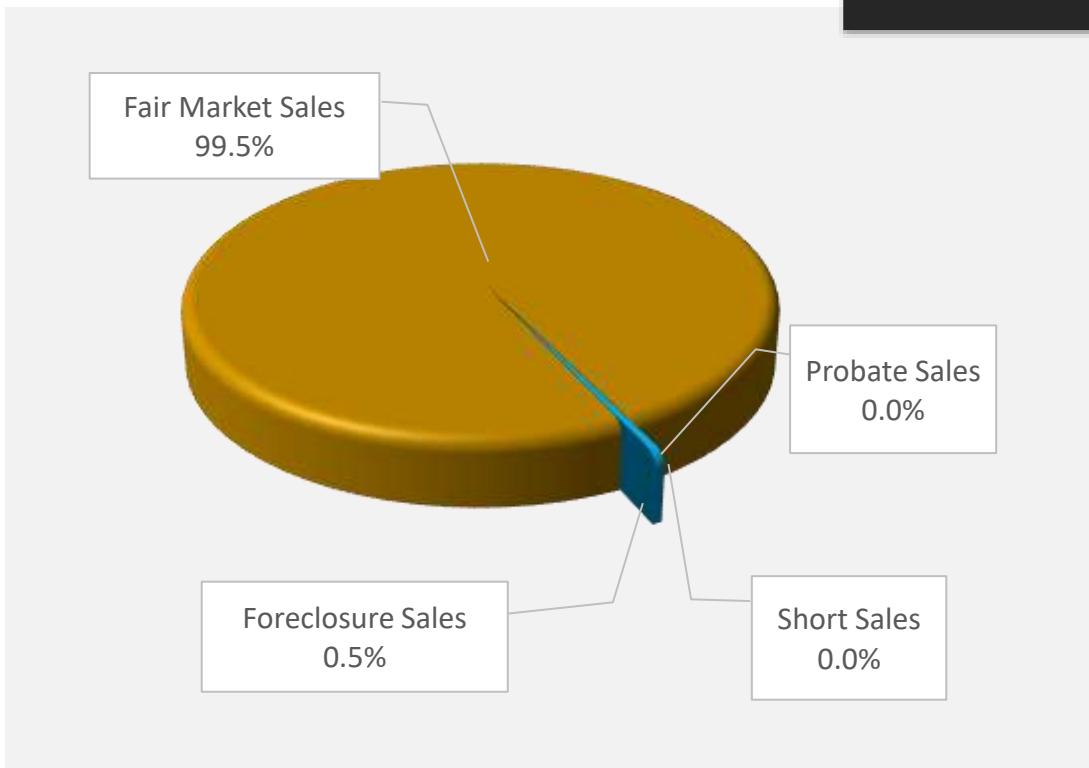


JANUARY 2024

PLEASANTON REAL ESTATE SALES REPORT

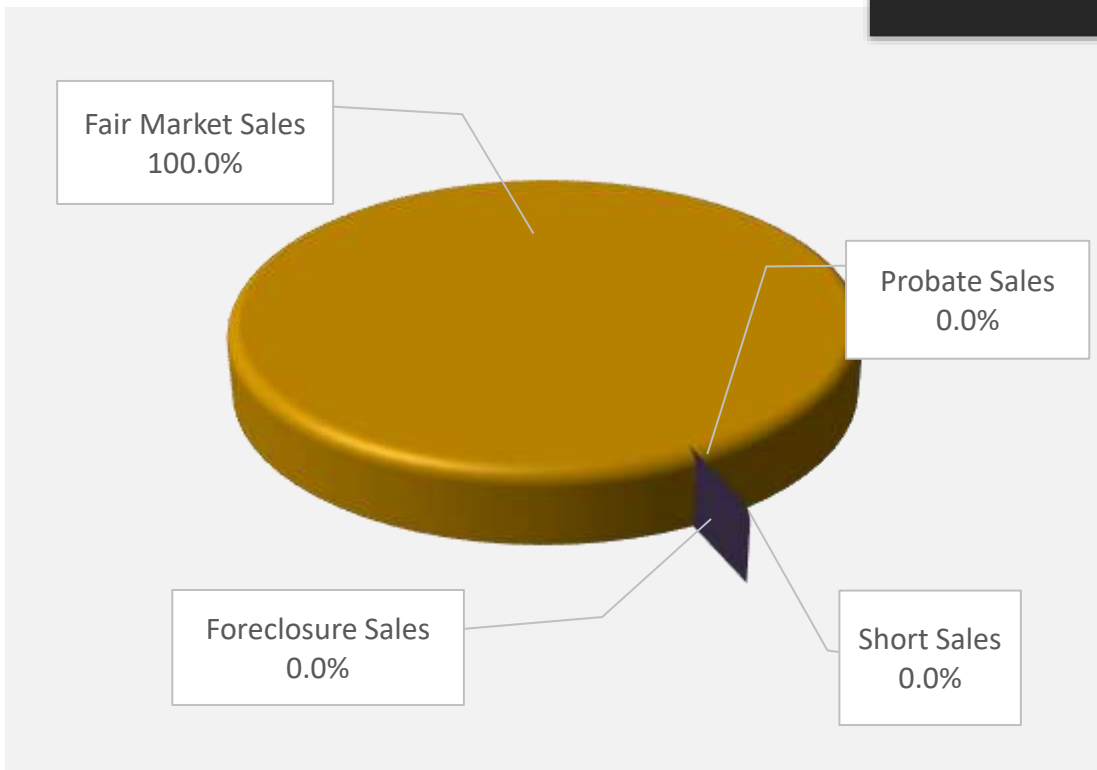
Sold Homes Summary

22

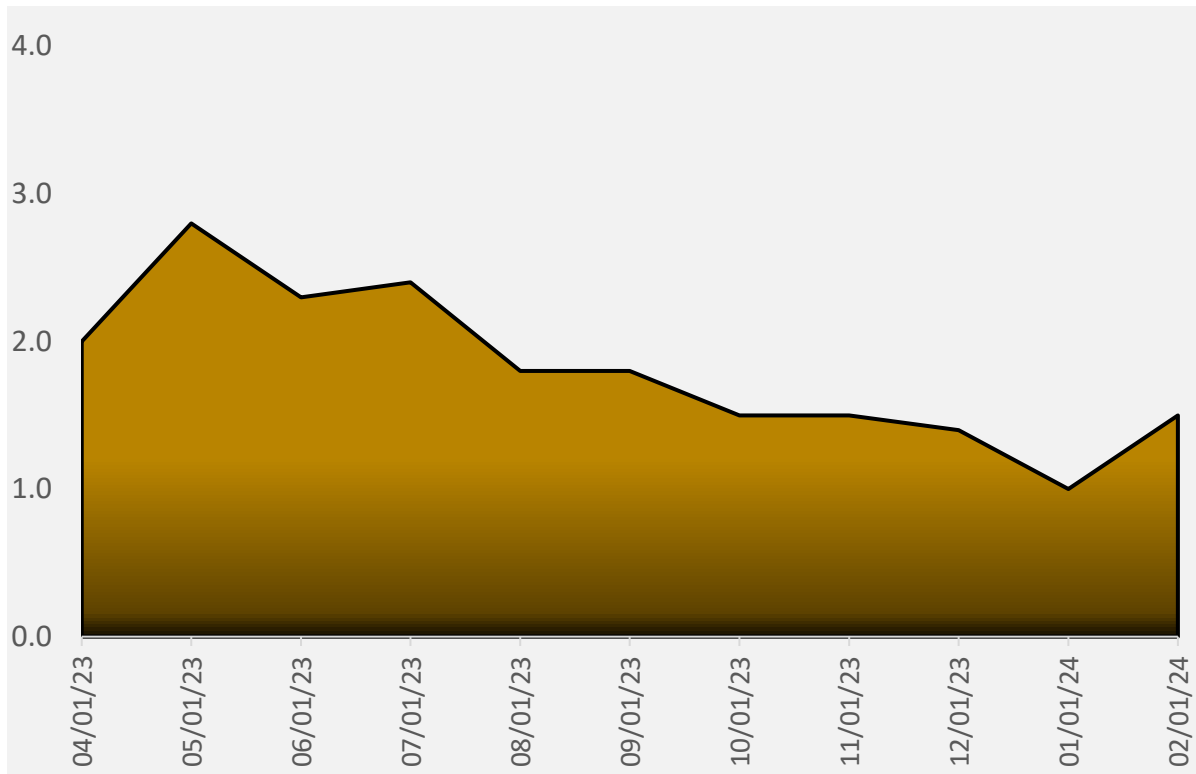


Available Homes

24

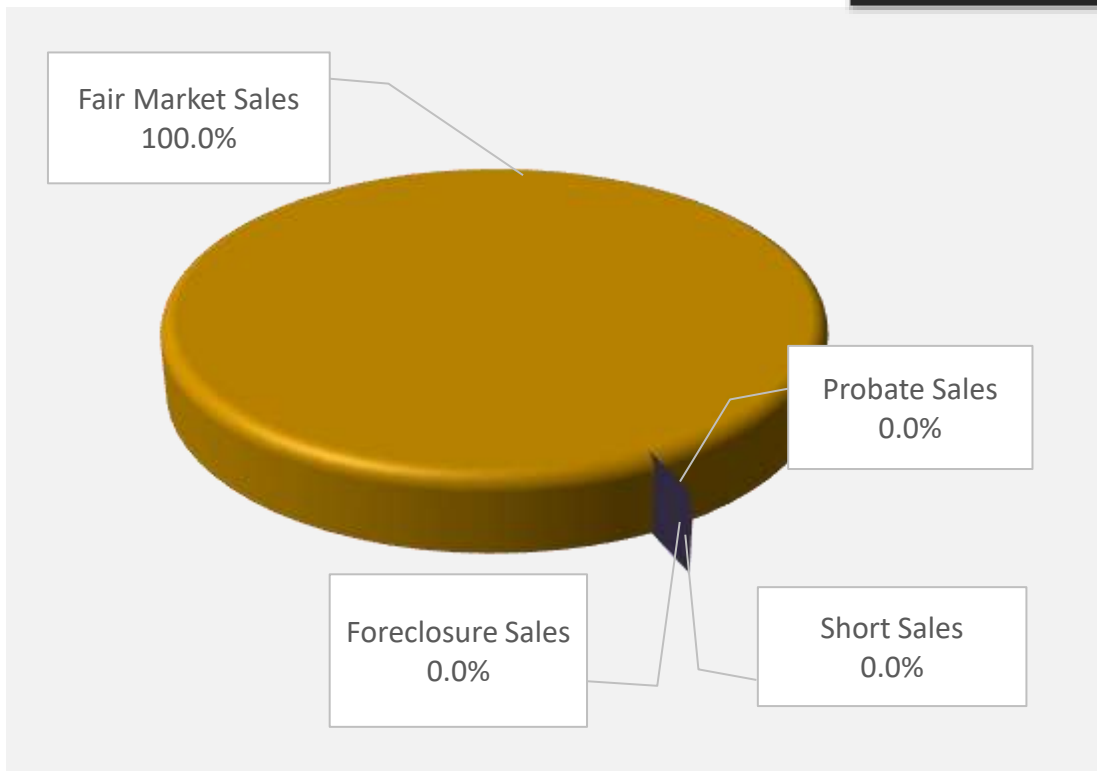


Months of Remaining Inventory

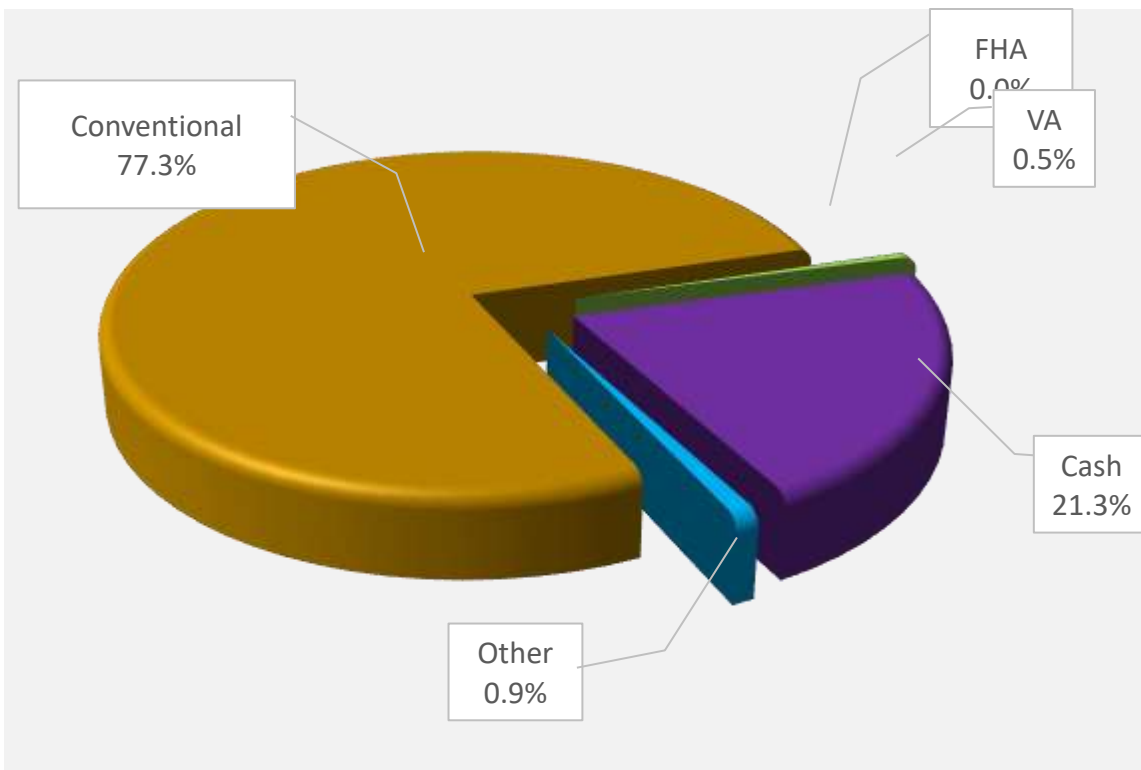


Pending Homes

29



New Financing Type



State of the Market

MARKET TIMING:

17.1

Average days on market for homes in escrow.

1.5

Months of remaining inventory (based on average of last 6 months sales).

24

HOMES FOR SALE

29

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:

0.00%

0

Available homes are vacant.

16.67%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

22

Homes sold in the past 30 days.

46

Homes sold in the past 60 days.

216

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$807.40

Average selling price in the past 6 months.

\$1,769,265.29

PENDING HOME STATISTICS:

13.79%

Of homes are pending for less than the original asking price.

2,185

Average square footage for home sold in the past 30 days.

40.9%

Homes sold above original listed price in past 30 days.

99.4%

Average Asked to Sold Ratio in the past 30 days.

100.0%

Median Asked to Sold Ratio in the past 30 days.



PLEASANTON REAL ESTATE SALES SUMMARY

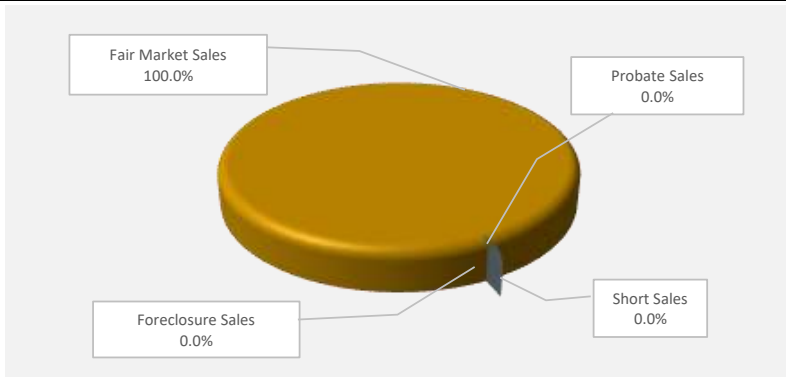
Prepared: 02/03/24

24 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	24	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 649,000
Average	\$ 2,648,173
High	\$ 9,980,000
Average DOM:	33.8

Occupancy	Homes	Percentage
Occupied	24	100.0%
Vacant	0	0.0%

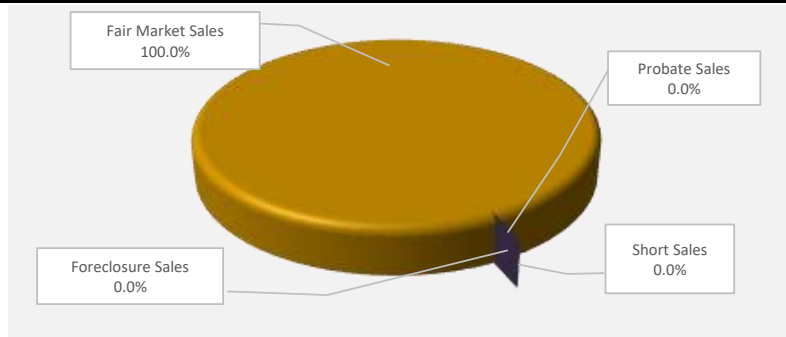


19 Listed in the past 30 days.
19 Listed in the past 60 days.

29 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	29	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 450,000
Average	\$ 2,169,498
High	\$ 7,298,888
Average DOM:	17.1

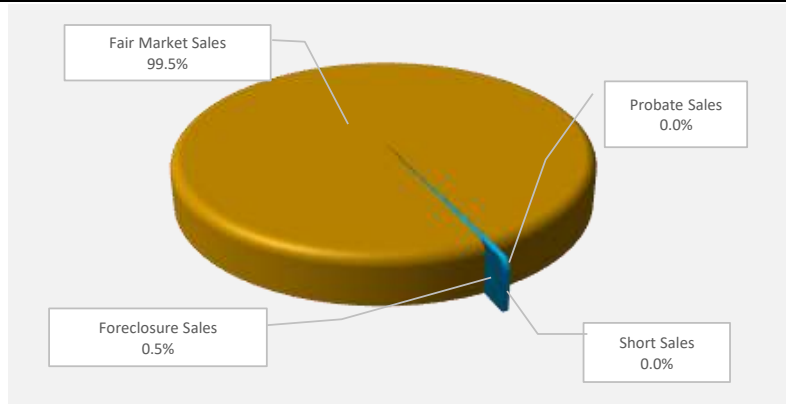


Sold Homes Summary

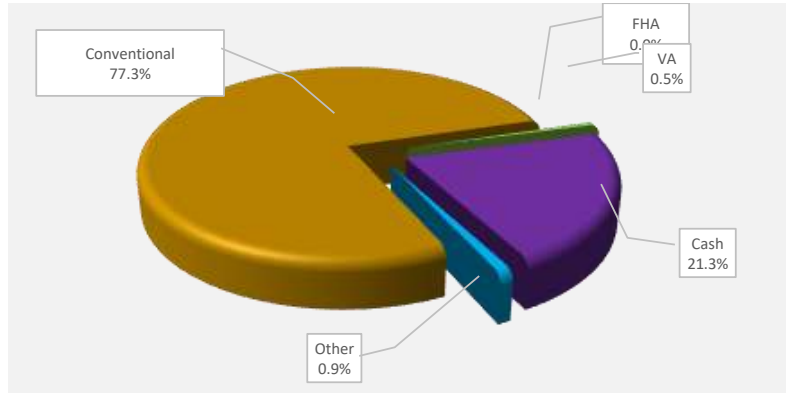
22 Sold in the past 30 days
46 Sold in the past 60 days
216 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	215	99.5%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	0.5%
		100.0%

Low	\$ 429,995
Average	\$ 1,754,652
High	\$ 6,784,000
Average DOM:	14.9



New Financing Type	Homes	Percentage
Conventional	167	77.3%
FHA	0	0.0%
VA	1	0.5%
Cash	46	21.3%
Other	2	0.9%
		100.0%



PLEASANTON HOUSE REAL ESTATE SALES SUMMARY

Prepared: 02/03/24			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$699,999	4	2	2	50.00%
\$700,000	to	\$749,999	1	1	0	0.00%
\$750,000	to	\$799,999	2	0	2	100.00%
\$800,000	to	\$849,999	0	0	0	
\$850,000	to	\$899,999	2	2	0	0.00%
\$900,000	to	\$949,999	0	0	0	
\$950,000	to	\$999,999	1	0	1	100.00%
\$1,000,000	to	\$1,099,999	1	0	1	100.00%
\$1,100,000	to	\$1,199,999	3	1	2	66.67%
\$1,200,000	to	\$1,299,999	2	1	1	50.00%
\$1,300,000	to	\$1,399,999	2	0	2	100.00%
\$1,400,000	to	\$1,499,999	1	1	0	0.00%
\$1,500,000	to	\$1,599,999	2	0	2	100.00%
\$1,600,000	to	\$1,699,999	3	2	1	33.33%
\$1,700,000	to	\$1,799,999	4	3	1	25.00%
\$1,800,000	to	\$1,899,999	3	0	3	100.00%
\$1,900,000	to	\$1,999,999	2	1	1	50.00%
\$2,000,000	to	\$2,099,999	0	0	0	
\$2,100,000	to	\$2,199,999	1	1	0	0.00%
\$2,200,000	to	\$2,299,999	0	0	0	
\$2,300,000	to	\$2,399,999	1	1	0	0.00%
\$2,400,000	and up		18	8	10	55.56%
TOTAL			53	24	29	54.72%

MARKET TIMING:

17.1 Average days on market for homes in escrow.

1.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales. Short Sale Percentage: 0.00%
 0 Available homes are bank owned (REO). REO percentage: 0.00%
 0 Available homes are vacant (includes REO). Vacancy rate: 0.00%

16.67% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales. Short Sale Percentage: 0.00%
 0 Pending homes are bank owned (REO). REO percentage: 0.00%

13.79% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

22 Homes sold in the past 30 days.
 \$1,769,265.29 Average selling price in the past 6 months.
 \$807.40 Average price per square foot in the past 30 days.
 2,185 Average square footage for home sold in the past 30 days.
 40.9% Homes sold above original listed price in past 30 days.
 99.4% Average Asked to Sold Ratio in the past 30 days.
 100.0% Median Asked to Sold Ratio in the past 30 days.
 46 Homes sold in the past 60 days.
 216 Homes sold in the past 6 months.
 0 Sold homes that were short sales. Short Sale Percentage: 0.00%
 1 Sold homes that were bank owned. REO percentage: 0.46%

