



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

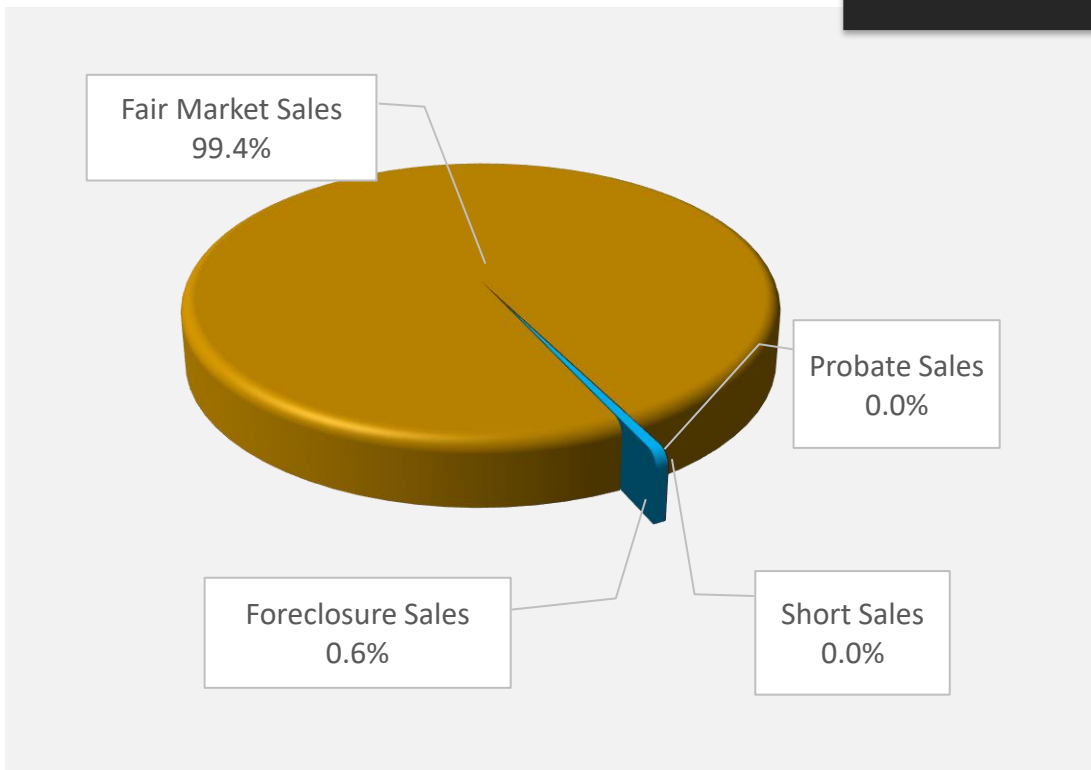


MARCH 2024

LATHROP REAL ESTATE SALES REPORT

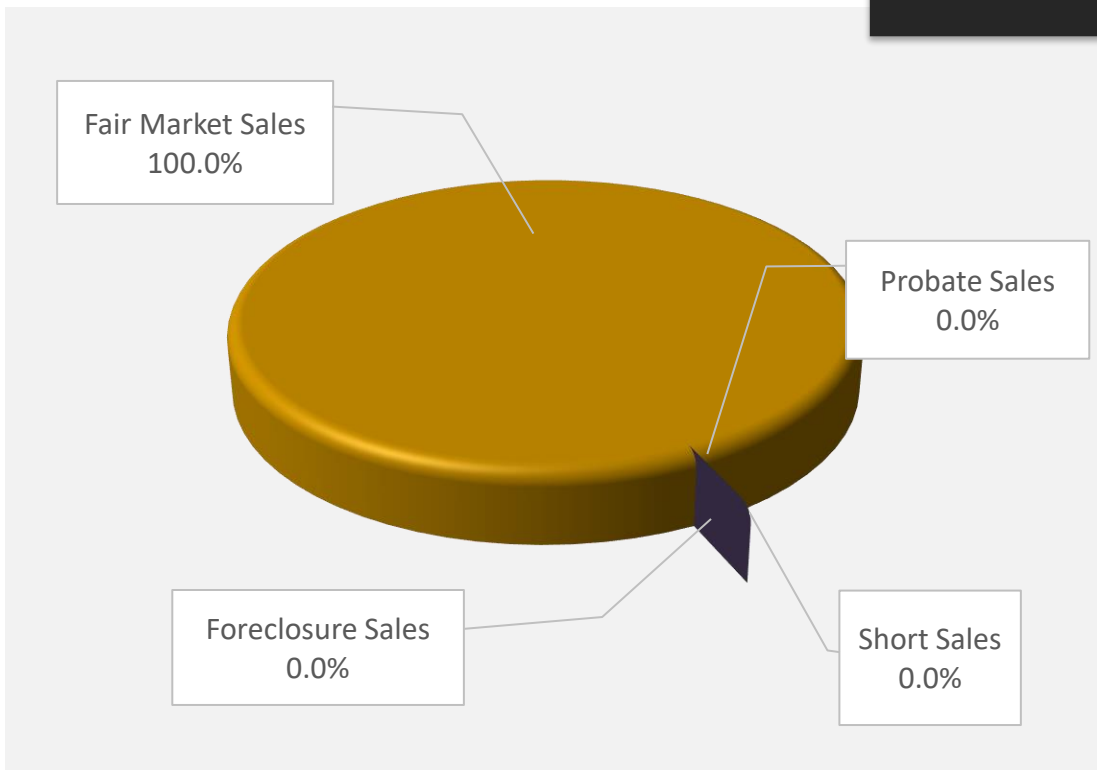
Sold Homes Summary

29

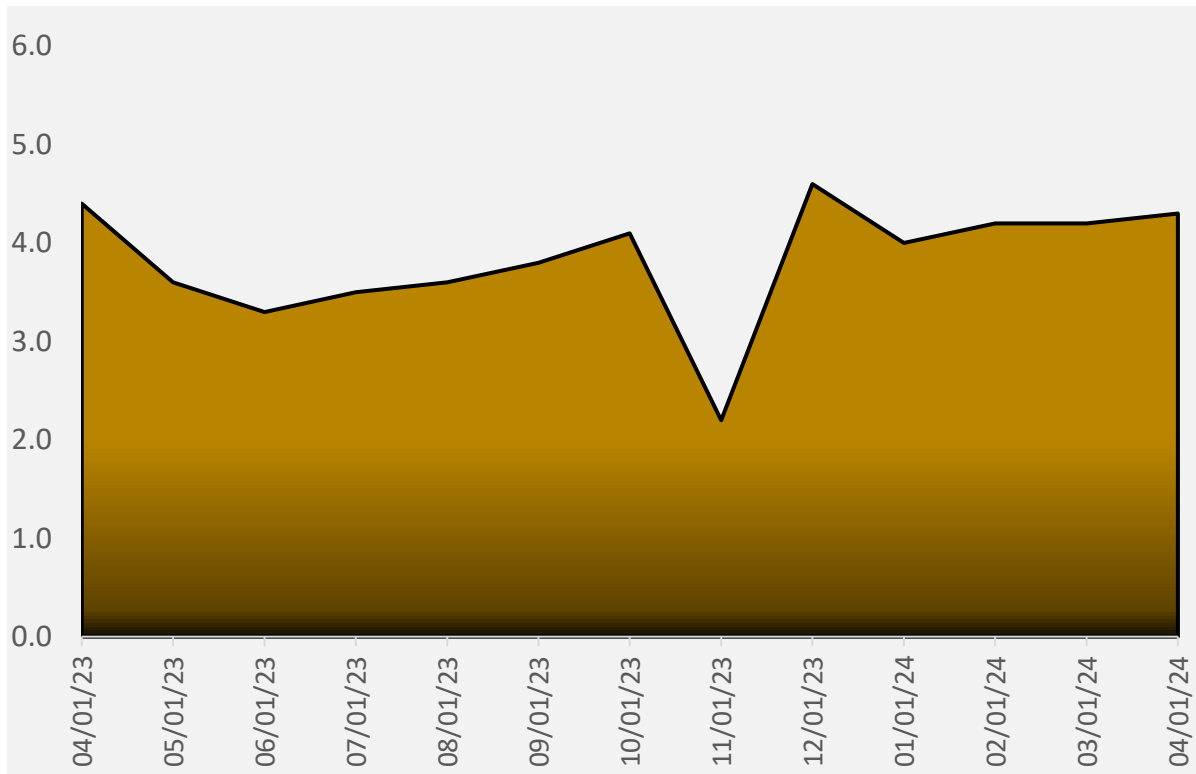


Available Homes

70

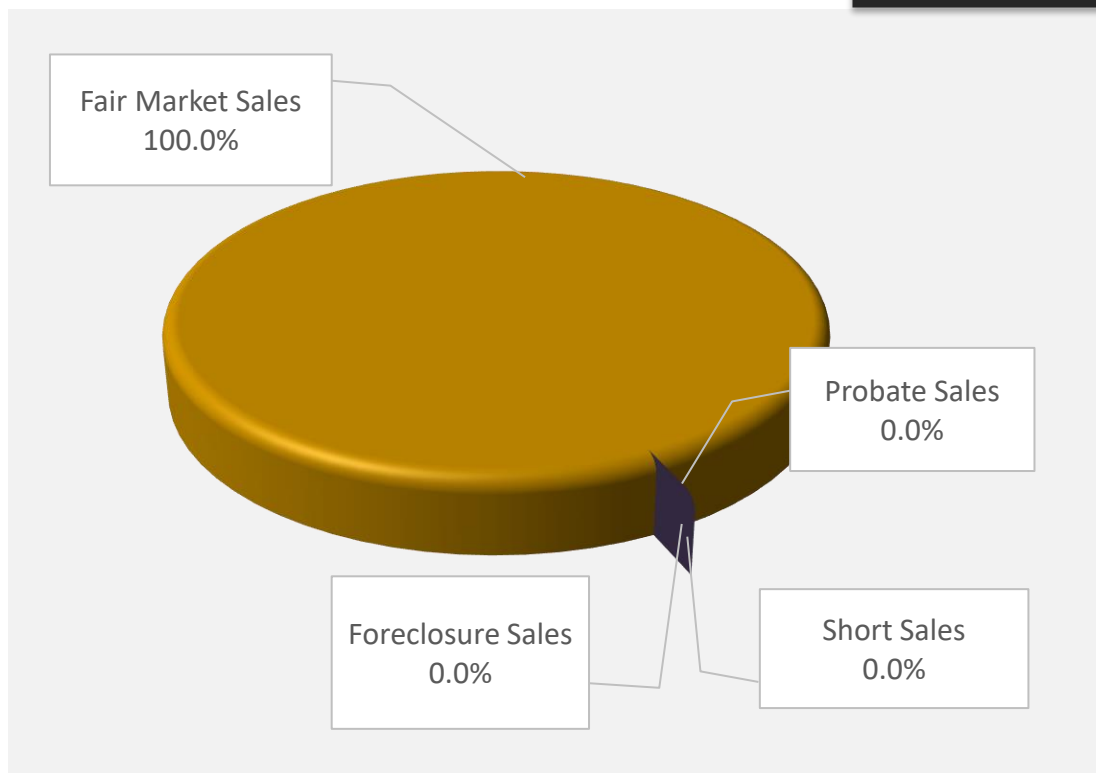


Months of Remaining Inventory

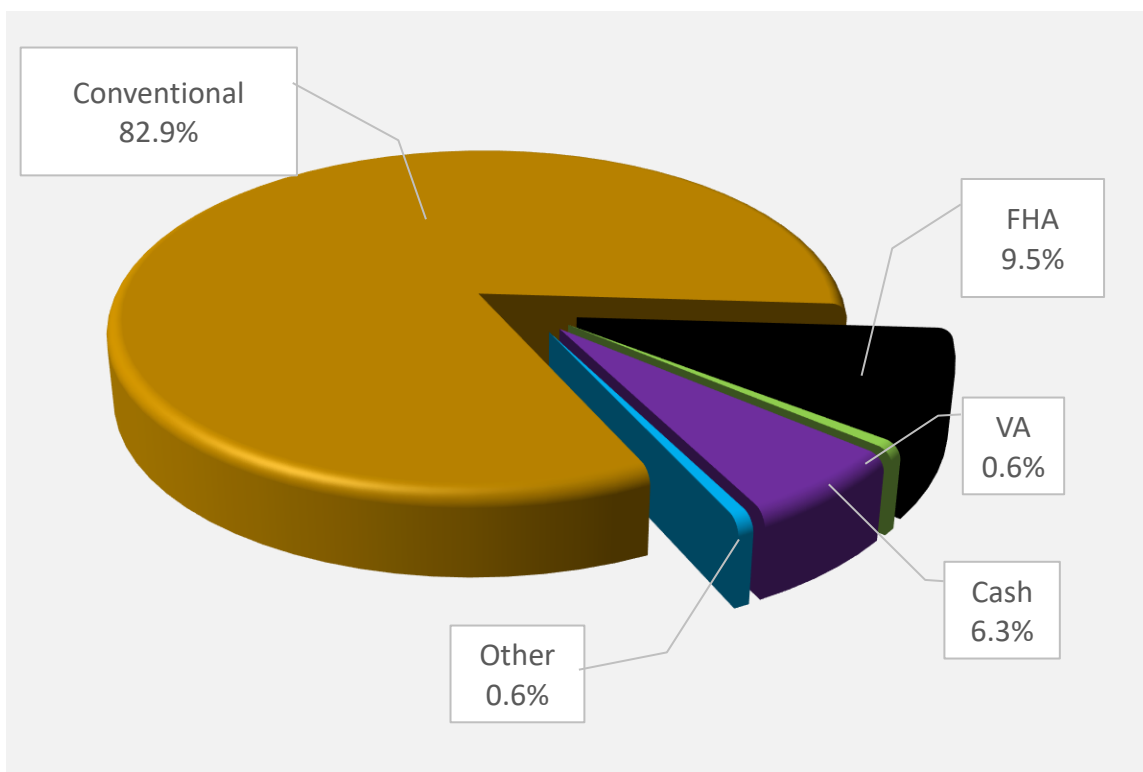


Pending Homes

47



New Financing Type



State of the Market

MARKET TIMING:

49.9

Average days on market for homes in escrow.

4.3

Months of remaining inventory (based on average of last 6 months sales).



AVAILABLE HOME STATISTICS:

Vacancy rate:

10.00%

7

Available homes are vacant.

37.14%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

29

Homes sold in the past 30 days.

69

Homes sold in the past 60 days.

158

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$319.71

Average selling price in the past 6 months.

\$705,087.78

PENDING HOME STATISTICS:

12.77%

Of homes are pending for less than the original asking price.

2,291

Average square footage for home sold in the past 30 days.

55.2%

Homes sold above original listed price in past 30 days.

100.3%

Average Asked to Sold Ratio in the past 30 days.

100.4%

Median Asked to Sold Ratio in the past 30 days.

LATHROP REAL ESTATE SALES SUMMARY

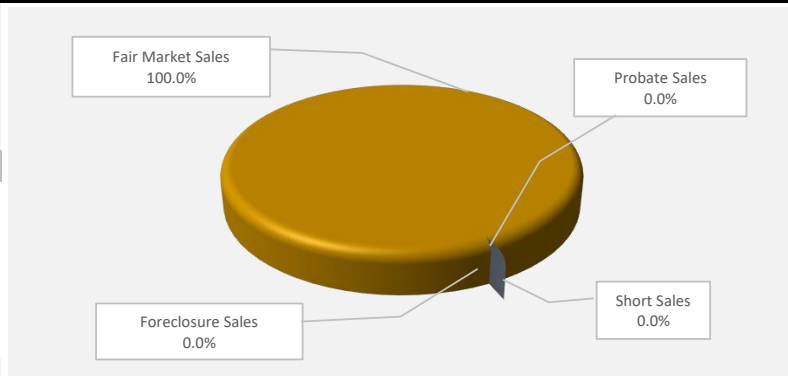
Prepared: 04/08/24

70 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	70	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	475,000
Average	\$	751,923
High	\$	1,550,000
Average DOM:		39.5

Occupancy	Homes	Percentage
Occupied	63	90.0%
Vacant	7	10.0%

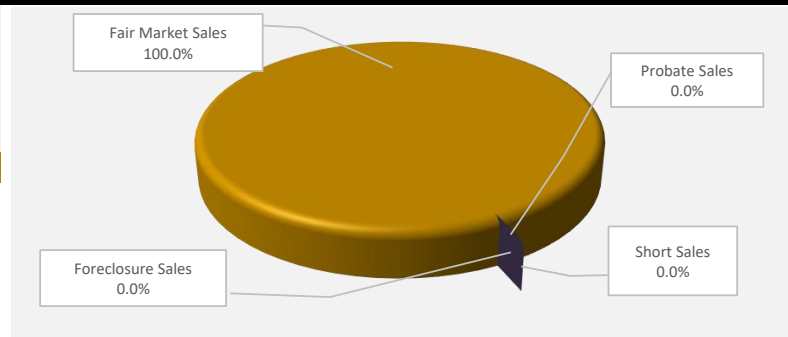


42 Listed in the past 30 days.
56 Listed in the past 60 days.

47 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	47	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$	503,566
Average	\$	745,449
High	\$	1,099,000
Average DOM:		49.9

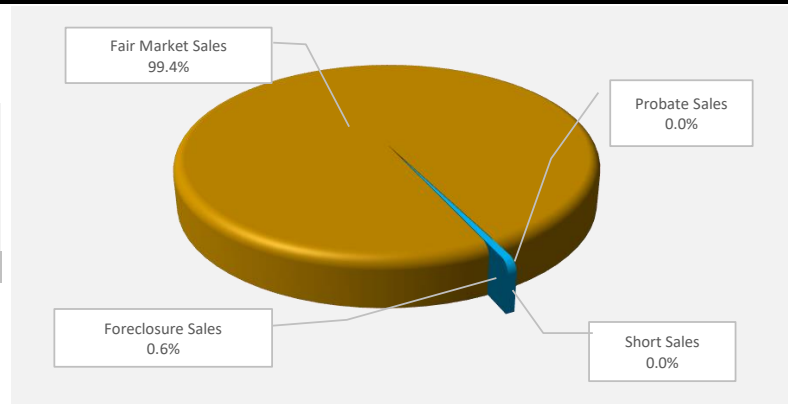


Sold Homes Summary

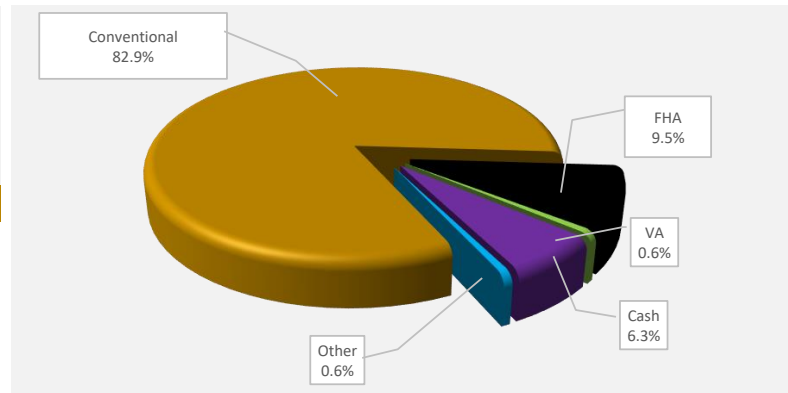
29 Sold in the past 30 days
69 Sold in the past 60 days
158 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	157	99.4%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	1	0.6%
		100.0%

Low	\$	325,000
Average	\$	708,564
High	\$	1,671,205
Average DOM:		37.9



New Financing Type	Homes	Percentage
Conventional	131	82.9%
FHA	15	9.5%
VA	1	0.6%
Cash	10	6.3%
Other	1	0.6%
		100.0%



LATHROP REAL ESTATE SALES SUMMARY

Prepared: 04/08/24			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$499,999	4	3	1	25.00%
\$500,000	to	\$529,999	1	1	0	0.00%
\$530,000	to	\$559,999	6	5	1	16.67%
\$560,000	to	\$589,999	8	4	4	50.00%
\$590,000	to	\$619,999	10	6	4	40.00%
\$620,000	to	\$649,999	8	2	6	75.00%
\$650,000	to	\$679,999	11	6	5	45.45%
\$680,000	to	\$709,999	8	5	3	37.50%
\$710,000	to	\$739,999	12	8	4	33.33%
\$740,000	to	\$769,999	7	4	3	42.86%
\$770,000	to	\$799,999	4	3	1	25.00%
\$800,000	to	\$829,999	1	1	0	0.00%
\$830,000	to	\$859,999	5	2	3	60.00%
\$860,000	to	\$889,999	8	5	3	37.50%
\$890,000	to	\$919,999	5	4	1	20.00%
\$920,000	to	\$949,999	3	3	0	0.00%
\$950,000	to	\$979,999	3	0	3	100.00%
\$980,000	to	\$1,009,999	2	1	1	50.00%
\$1,010,000	to	\$1,039,999	3	2	1	33.33%
\$1,040,000	to	\$1,069,999	1	0	1	100.00%
\$1,070,000	to	\$1,099,999	2	0	2	100.00%
\$1,100,000	and up		5	5	0	0.00%
TOTAL			117	70	47	40.17%

MARKET TIMING:

49.9 Average days on market for homes in escrow.

4.3 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

0 Available homes are short sales.

Short Sale Percentage: 0.00%

0 Available homes are bank owned (REO).

REO percentage: 0.00%

7 Available homes are vacant (includes REO).

Vacancy rate: 10.00%

37.14% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales.

Short Sale Percentage: 0.00%

0 Pending homes are bank owned (REO).

REO percentage: 0.00%

12.77% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

29 Homes sold in the past 30 days.

\$705,087.78 Average selling price in the past 6 months.

\$319.71 Average price per square foot in the past 30 days.

2,291 Average square footage for home sold in the past 30 days.

55.2% Homes sold above original listed price in past 30 days.

100.3% Average Asked to Sold Ratio in the past 30 days.

100.4% Median Asked to Sold Ratio in the past 30 days.

69 Homes sold in the past 60 days.

158 Homes sold in the past 6 months.

0 Sold homes that were short sales.

Short Sale Percentage: 0.00%

1 Sold homes that were bank owned.

REO percentage: 0.63%

