



SCAN CODE

To view the video
SALES REPORT



GOLDEN LION
REAL ESTATE, INC.

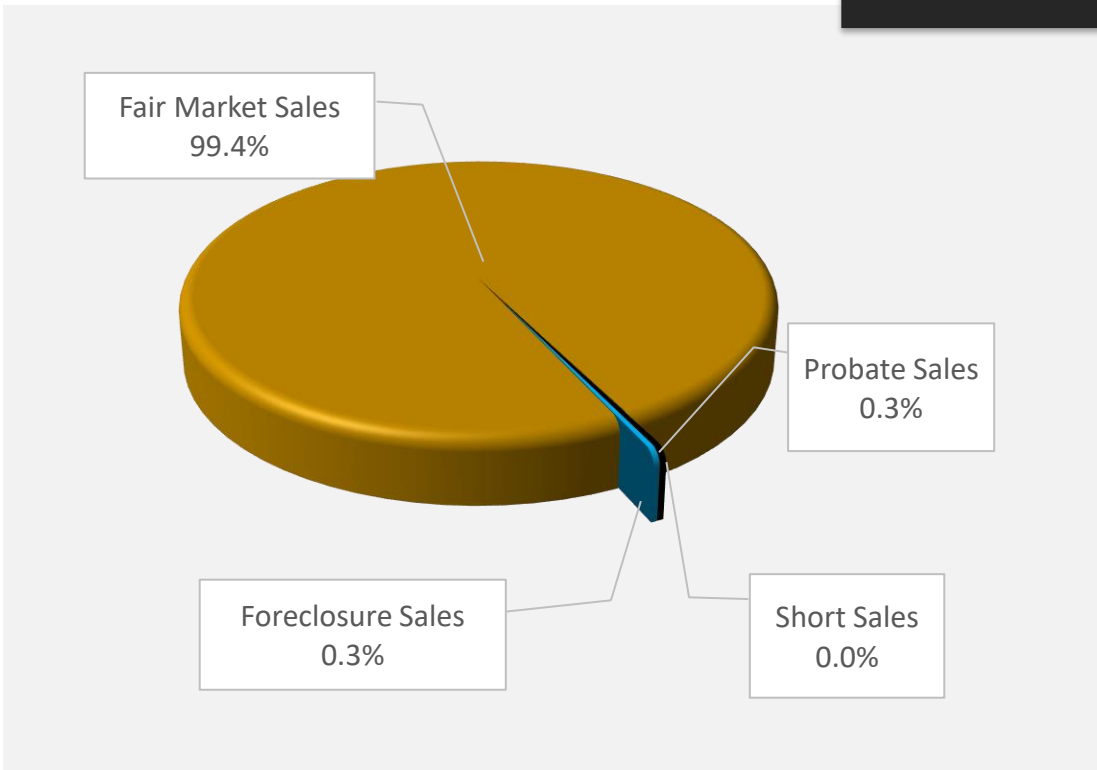


MARCH 2024

LIVERMORE REAL ESTATE SALES REPORT

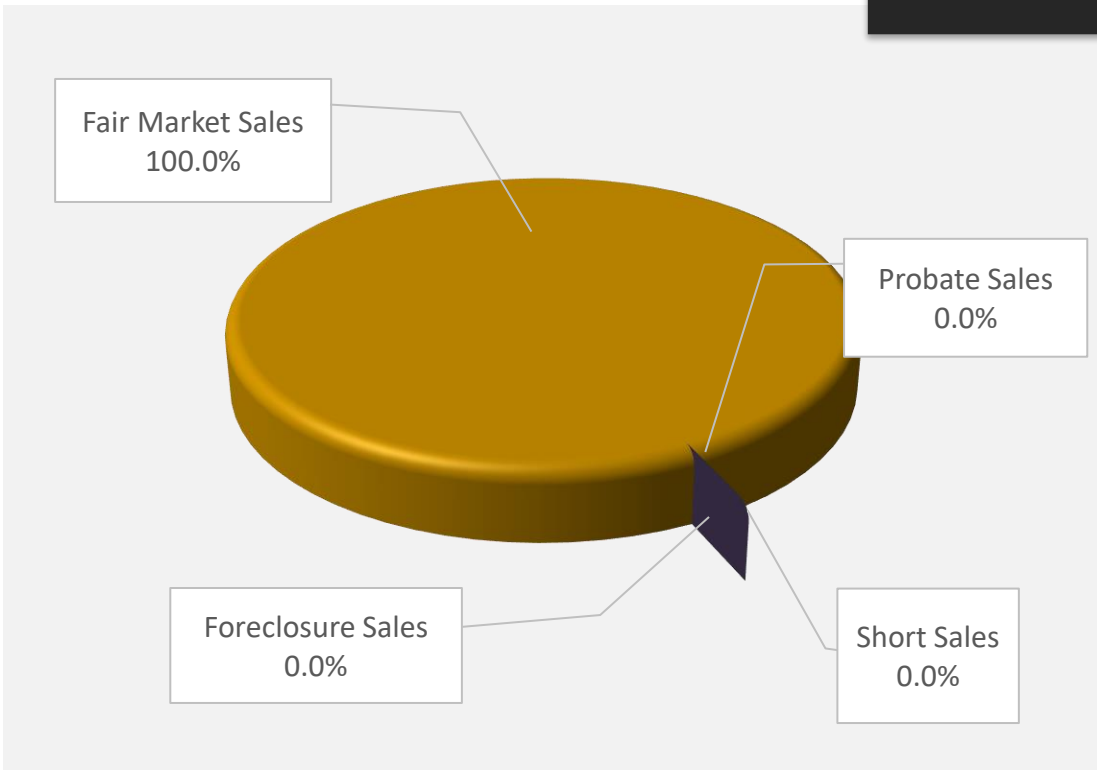
Sold Homes Summary

57

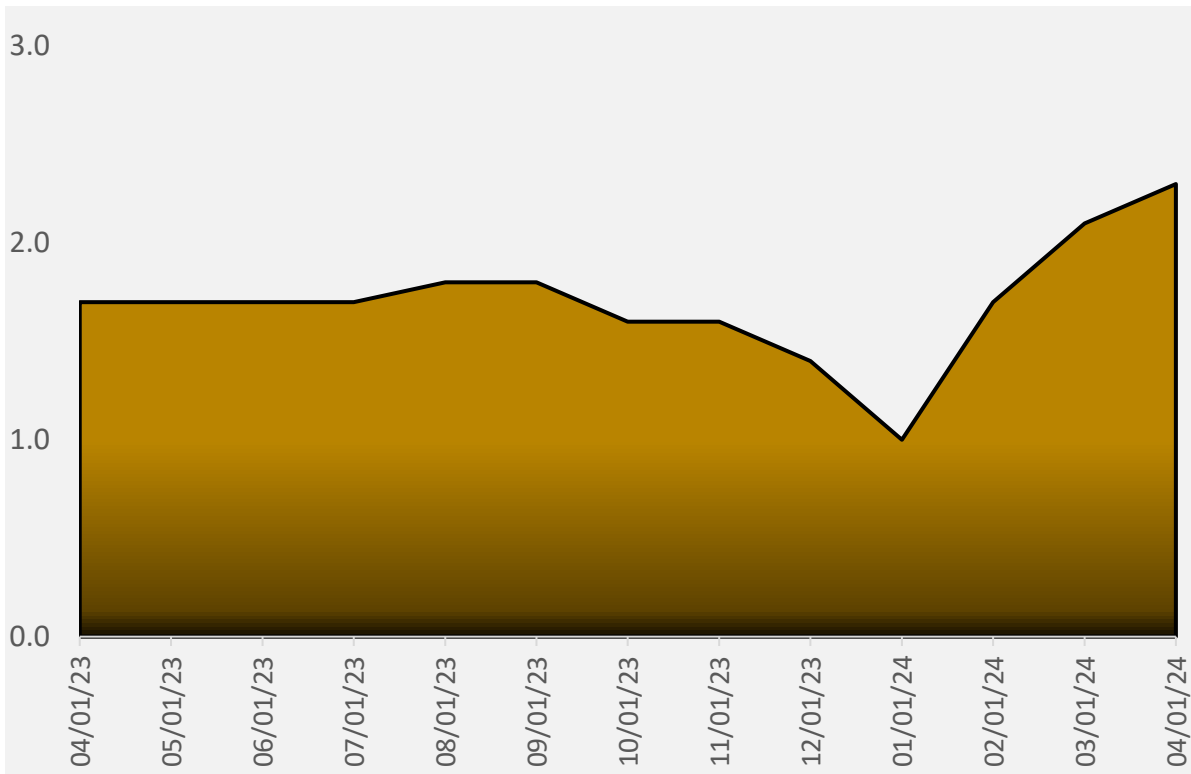


Available Homes

50

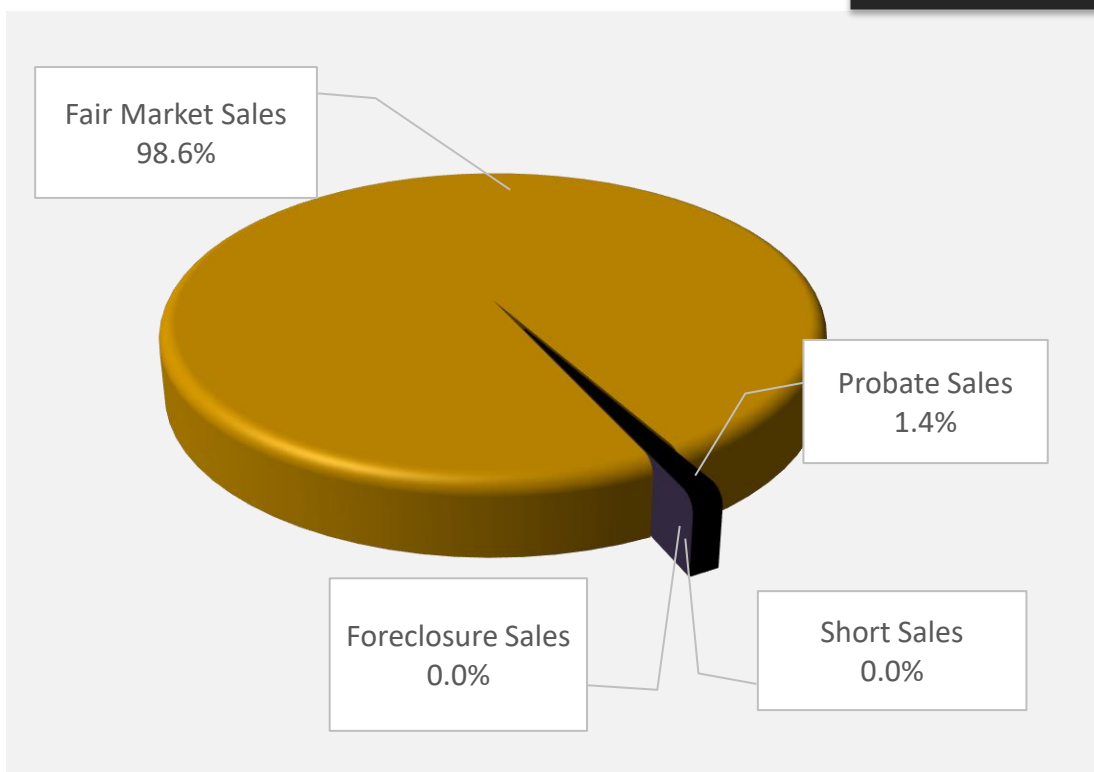


Months of Remaining Inventory

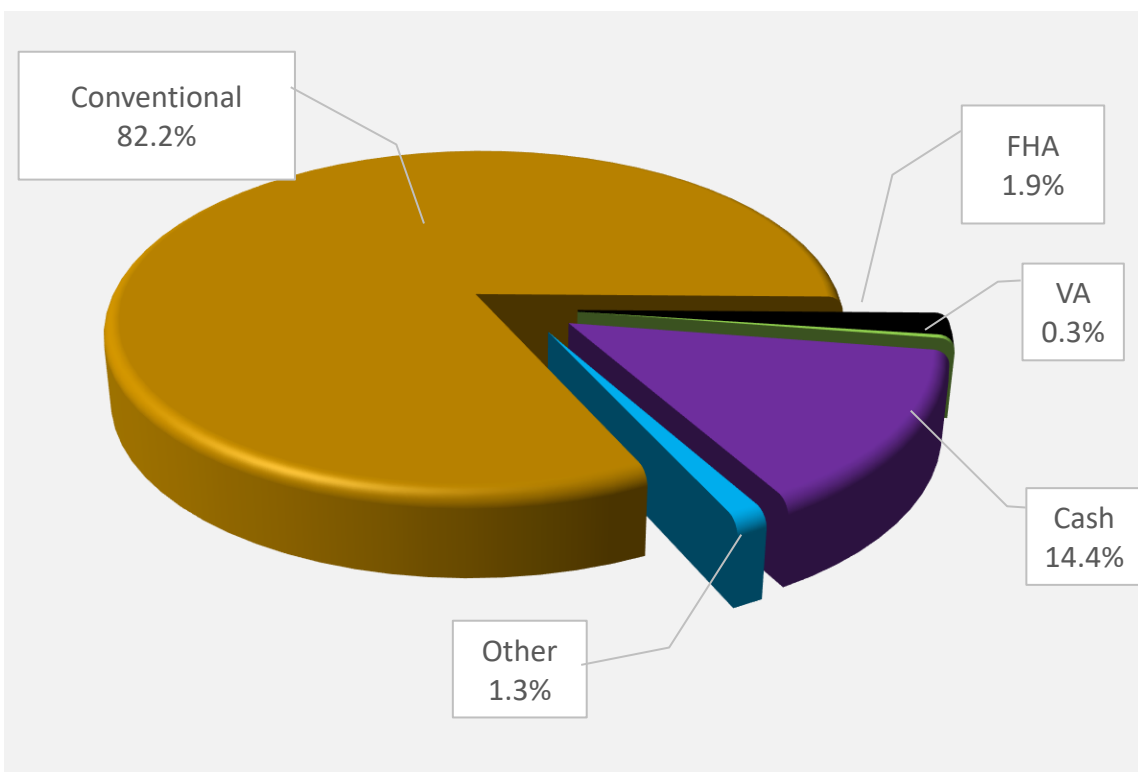


Pending Homes

74



New Financing Type



State of the Market

MARKET TIMING:

16.9

Average days on market for homes in escrow.

2.3

Months of remaining inventory (based on average of last 6 months sales).

50

HOMES FOR SALE

74

HOMES IN ESCROW

AVAILABLE HOME STATISTICS:

Vacancy rate:

2.00%

18.00%

Available homes have had price reductions since being listed.

1

Available homes are vacant.

MARKET STATISTICS:

57

Homes sold in the past 30 days.

124

Homes sold in the past 60 days.

320

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$688.49

Average selling price in the past 6 months.

\$1,240,097.29

PENDING HOME STATISTICS:

13.51%

Of homes are pending for less than the original asking price.

1,830

Average square footage for home sold in the past 30 days.

77.2%

Homes sold above original listed price in past 30 days.

105.8%

Average Asked to Sold Ratio in the past 30 days.

106.1%

Median Asked to Sold Ratio in the past 30 days.

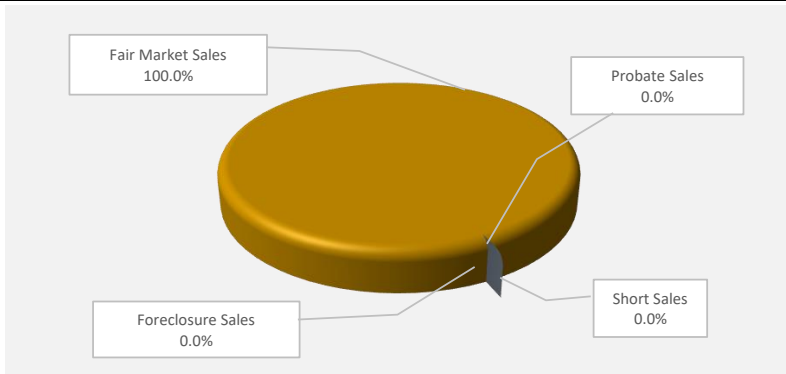
LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 04/08/24

50 Available Homes

Existing Financing	Homes	Percentage
Fair Market Sales	50	100.0%
Probate Sales	0	0.0%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 369,000
Average	\$ 1,413,725
High	\$ 7,200,000
Average DOM:	30.9



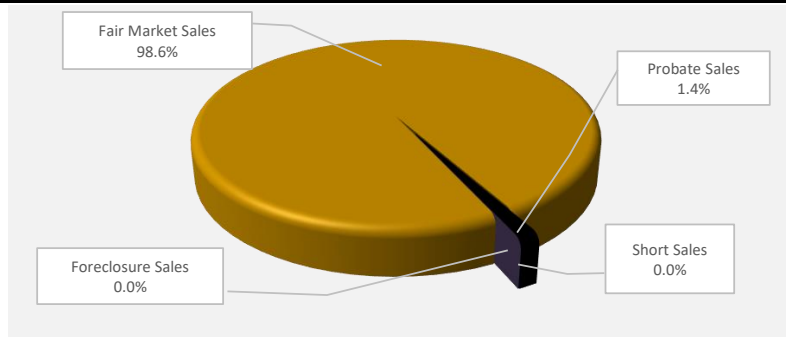
38 Listed in the past 30 days.
42 Listed in the past 60 days.

Occupancy	Homes	Percentage
Occupied	49	98.0%
Vacant	1	2.0%

74 Pending Homes

Existing Financing	Homes	Percentage
Fair Market Sales	73	98.6%
Probate Sales	1	1.4%
Short Sales	0	0.0%
Foreclosure Sales	0	0.0%
		100.0%

Low	\$ 405,000
Average	\$ 1,301,743
High	\$ 4,900,000
Average DOM:	16.9

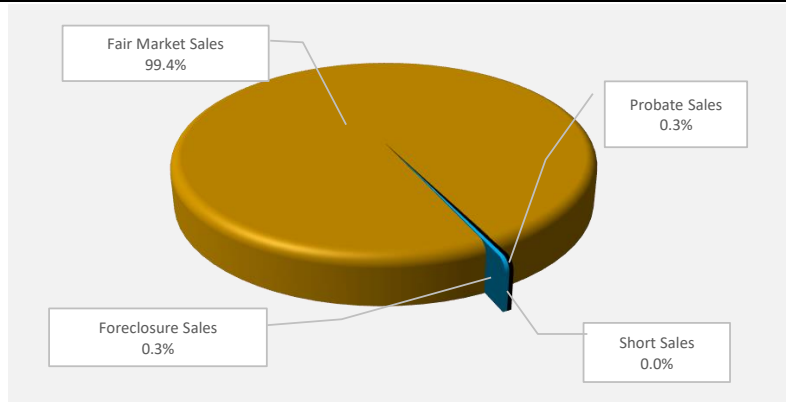


Sold Homes Summary

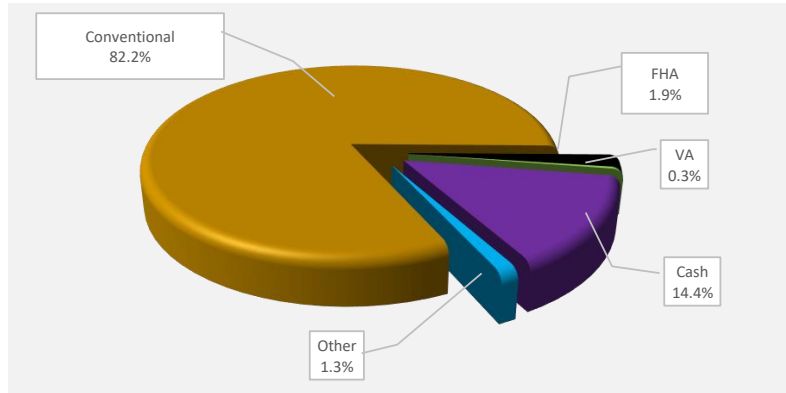
57 Sold in the past 30 days
124 Sold in the past 60 days
320 Sold in the past 6 months

Previous Financing	Homes	Percentage
Fair Market Sales	318	99.4%
Probate Sales	1	0.3%
Short Sales	0	0.0%
Foreclosure Sales	1	0.3%
		100.0%

Low	\$ 435,000
Average	\$ 1,201,523
High	\$ 5,995,000
Average DOM:	18.9



New Financing Type	Homes	Percentage
Conventional	263	82.2%
FHA	6	1.9%
VA	1	0.3%
Cash	46	14.4%
Other	4	1.3%
		100.0%



LIVERMORE REAL ESTATE SALES SUMMARY

Prepared: 04/08/24			TOTAL IN PRICE BRACKET	HOMES FOR SALE	HOMES IN ESCROW	% WITH OFFERS
PRICE RANGE						
\$0	to	\$699,999	10	7	3	30.00%
\$700,000	to	\$749,999	5	4	1	20.00%
\$750,000	to	\$799,999	3	0	3	100.00%
\$800,000	to	\$849,999	3	0	3	100.00%
\$850,000	to	\$899,999	8	4	4	50.00%
\$900,000	to	\$949,999	1	0	1	100.00%
\$950,000	to	\$999,999	9	2	7	77.78%
\$1,000,000	to	\$1,099,999	13	5	8	61.54%
\$1,100,000	to	\$1,199,999	16	6	10	62.50%
\$1,200,000	to	\$1,299,999	13	5	8	61.54%
\$1,300,000	to	\$1,399,999	6	1	5	83.33%
\$1,400,000	to	\$1,499,999	5	1	4	80.00%
\$1,500,000	to	\$1,599,999	3	2	1	33.33%
\$1,600,000	to	\$1,699,999	5	2	3	60.00%
\$1,700,000	to	\$1,799,999	7	2	5	71.43%
\$1,800,000	to	\$1,899,999	5	2	3	60.00%
\$1,900,000	to	\$1,999,999	1	1	0	0.00%
\$2,000,000	to	\$2,099,999	1	0	1	100.00%
\$2,100,000	to	\$2,199,999	1	0	1	100.00%
\$2,200,000	to	\$2,299,999	2	2	0	0.00%
\$2,300,000	to	\$2,399,999	0	0	0	
\$2,400,000	and up		7	4	3	42.86%
TOTAL			124	50	74	59.68%

MARKET TIMING:

- 16.9 Average days on market for homes in escrow.
- 2.3 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

- 0 Available homes are short sales. Short Sale Percentage: 0.00%
- 0 Available homes are bank owned (REO). REO percentage: 0.00%
- 1 Available homes are vacant (includes REO). Vacancy rate: 2.00%
- 18.00% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

- 0 Pending homes are short sales. Short Sale Percentage: 0.00%
- 0 Pending homes are bank owned (REO). REO percentage: 0.00%
- 13.51% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

- 57 Homes sold in the past 30 days.
- \$1,240,097.29 Average selling price in the past 6 months.
- \$688.49 Average price per square foot in the past 30 days.
- 1,830 Average square footage for home sold in the past 30 days.
- 77.2% Homes sold above original listed price in past 30 days.
- 105.8% Average Asked to Sold Ratio in the past 30 days.
- 106.1% Median Asked to Sold Ratio in the past 30 days.
- 124 Homes sold in the past 60 days.
- 320 Homes sold in the past 6 months.
- 0 Sold homes that were short sales. Short Sale Percentage: 0.00%
- 1 Sold homes that were bank owned. REO percentage: 0.31%

