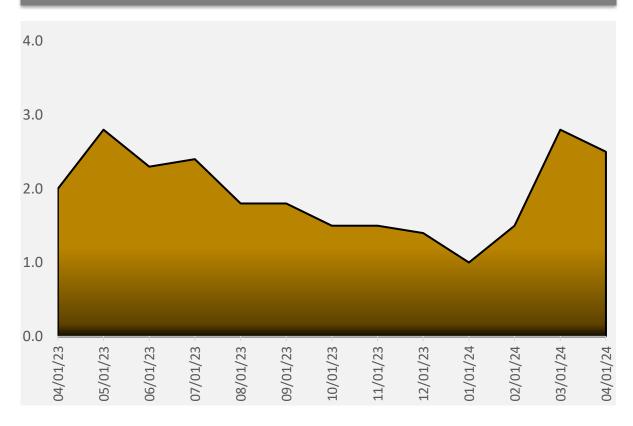
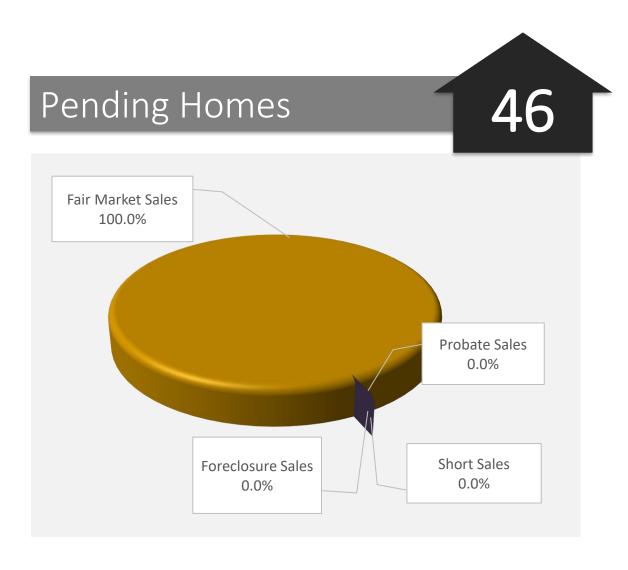




Months of Remaining Inventory

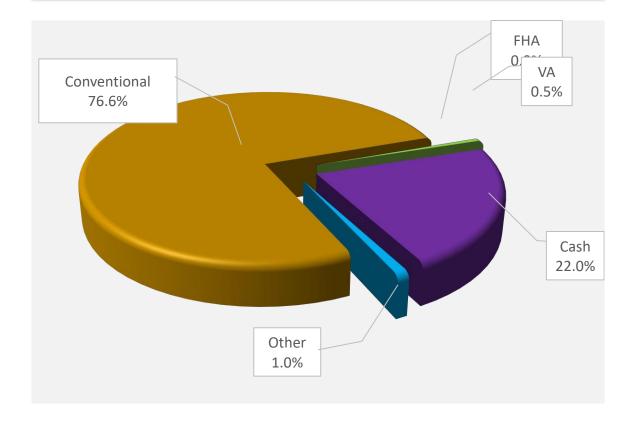








New Financing Type





State of the Market



Average days on market for homes in escrow.

Months of remaining inventory (based on average of last 6 months sales).



AVAILABLE HOME STATISTICS:

Vacancy rate:

Available homes

are vacant.

13.95%

Available homes have had price reductions since being listed.

MARKET STATISTICS:

Homes sold in the past 30 days.

89
Homes sold in the past 60 days.

209

Homes sold in the past 6 months.

Average price per square foot in the past 30 days.

\$821.57

Average selling price in the past 6 months. \$1,845,853.44

PENDING HOME STATISTICS:

6.52%

Of homes are pending for less than the original asking price.

2,252

Average square footage for home sold in the past 30 days.

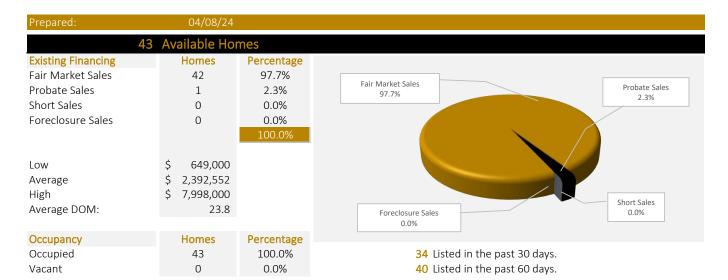
67.3% Homes sold above original listed price in past 30 days.

104.3% Average Asked to Sold Ratio in the past 30 days.

102.1% Median Asked to Sold Ratio in the past 30 days.



PLEASANTON REAL ESTATE SALES SUMMARY



| 46 | Pending Hom | nes | |
|---------------------------|--------------|------------|------------------------|
| Existing Financing | Homes | Percentage | Fair Market Sales |
| Fair Market Sales | 46 | 100.0% | 100.0% |
| Probate Sales | 0 | 0.0% | Probate Sales 0.0% |
| Short Sales | 0 | 0.0% | 0.070 |
| Foreclosure Sales | 0 | 0.0% | |
| | | 100.0% | |
| Law | Ć 685.000 | | |
| Low | \$ 685,000 | | Short Sales |
| Average | \$ 2,223,119 | | Foreclosure Sales 0.0% |
| High | \$ 4,680,000 | | 0.0% |
| Average DOM: | 15.3 | | |

Sold Homes Summary

Homes

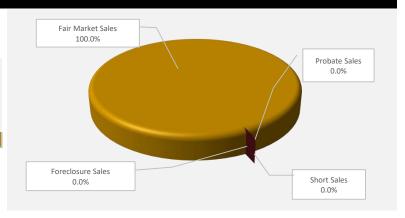
209

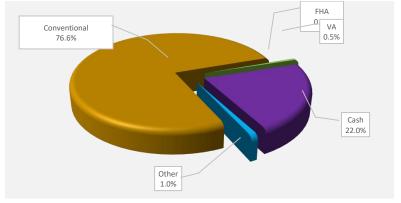
55 Sold in the past 30 days89 Sold in the past 60 days209 Sold in the past 6 months

Percentage

100.0%

| Probate Sales | 0 | 0.0% |
|--------------------|--------------|------------|
| Short Sales | 0 | 0.0% |
| Foreclosure Sales | 0 | 0.0% |
| | | 100.0% |
| Low | \$ 449,000 | |
| Average | \$ 1,808,472 | |
| High | \$ 7,298,888 | |
| Average DOM: | 14.6 | |
| New Financing Type | Homes | Percentage |
| Conventional | 160 | 76.6% |
| FHA | 0 | 0.0% |
| VA | 1 | 0.5% |
| Cash | 46 | 22.0% |
| Other | 2 | 1.0% |
| | | 100.0% |







Previous Financing

Fair Market Sales

PLEASANTON HOUSE REAL ESTATE SALES SUMMARY

| Prepared: | | 04/08/24 | | | | |
|-------------|-------|------------------------|----------------|--------------------|---------------|---------|
| PRICE RANGE | | TOTAL IN PRICE BRACKET | HOMES FOR SALE | HOMES IN ESCROW | % WITH OFFERS | |
| \$0 | to | \$699,999 | 6 | 5 | 1 | 16.67% |
| \$700,000 | to | \$749,999 | 1 | 0 | 1 | 100.00% |
| \$750,000 | to | \$799,999 | 1 | 0 | 1 | 100.00% |
| \$800,000 | to | \$849,999 | 0 | 0 | 0 | |
| \$850,000 | to | \$899,999 | 3 | 2 | 1 | 33.33% |
| \$900,000 | to | \$949,999 | 0 | 0 | 0 | |
| \$950,000 | to | \$999,999 | 1 | 1 | 0 | 0.00% |
| \$1,000,000 | to | \$1,099,999 | 1 | 1 | 0 | 0.00% |
| \$1,100,000 | to | \$1,199,999 | 1 | 0 | 1 | 100.00% |
| \$1,200,000 | to | \$1,299,999 | 1 | 1 | 0 | 0.00% |
| \$1,300,000 | to | \$1,399,999 | 2 | 2 | 0 | 0.00% |
| \$1,400,000 | to | \$1,499,999 | 6 | 2 | 4 | 66.67% |
| \$1,500,000 | to | \$1,599,999 | 5 | 1 | 4 | 80.00% |
| \$1,600,000 | to | \$1,699,999 | 5 | 2 | 3 | 60.00% |
| \$1,700,000 | to | \$1,799,999 | 6 | 4 | 2 | 33.33% |
| \$1,800,000 | to | \$1,899,999 | 8 | 4 | 4 | 50.00% |
| \$1,900,000 | to | \$1,999,999 | 6 | 2 | 4 | 66.67% |
| \$2,000,000 | to | \$2,099,999 | 0 | 0 | 0 | |
| \$2,100,000 | to | \$2,199,999 | 2 | 0 | 2 | 100.00% |
| \$2,200,000 | to | \$2,299,999 | 1 | 0 | 1 | 100.00% |
| \$2,300,000 | to | \$2,399,999 | 3 | 1 | 2 | 66.67% |
| \$2,400,000 | | and up | 30 | 15 | 15 | 50.00% |
| | TOTAL | | 89 | 43 | 46 | 51.69% |

MARKET TIMING:

15.3 Average days on market for homes in escrow.

2.5 Months of remaining inventory (based on average of last 6 months sales).

AVAILABLE HOME STATISTICS:

O Available homes are short sales.
 O Available homes are bank owned (REO).
 O Available homes are vacant (includes REO).
 N Available homes are vacant (includes REO).
 O Available homes are vacant (includes REO).

13.95% Available homes have had price reductions since being listed.

PENDING HOME STATISTICS:

0 Pending homes are short sales.Short Sale Percentage: 0.00%**0** Pending homes are bank owned (REO).REO percentage: 0.00%

6.52% Of homes are pending for less than the original asking price.

MARKET STATISTICS:

55 Homes sold in the past 30 days.

\$1,845,853.44 Average selling price in the past 6 months.

\$821.57 Average price per square foot in the past 30 days.

2,252 Average square footage for home sold in the past 30 days.

67.3% Homes sold above original listed price in past 30 days.

104.3% Average Asked to Sold Ratio in the past 30 days.

102.1% Median Asked to Sold Ratio in the past 30 days.

89 Homes sold in the past 60 days.

209 Homes sold in the past 6 months.

O Sold homes that were short sales.
 Short Sale Percentage: 0.00%
 O Sold homes that were bank owned.
 REO percentage: 0.00%

